

**TULLETT PREBON (EUROPE) LIMITED**

**Annual Report and Financial Statements**

**for the year ended 31 December 2015**

Registered number: 966604

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# TULLETT PREBON (EUROPE) LIMITED

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## **TULLETT PREBON (EUROPE) LIMITED**

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### **STRATEGIC REPORT**

#### **REVIEW OF THE BUSINESS**

The Company, incorporated in England and Wales, is a wholly-owned subsidiary within the Tullett Prebon plc group (the “Group”) and operates as part of the Group’s European inter-dealer broker (“IDB”) business.

The Company is a member of the London Stock Exchange, Euronext Paris, Euronext Amsterdam, Eurex, the London Metal Exchange and ICE Futures Europe.

It is authorised and regulated by the Financial Conduct Authority.

The Company’s principal activity during the year continued to be that of an IDB in wholesale money, foreign exchange, off balance sheet financial instruments, Gilts, corporate repos, Global Depositary Receipts, Interest rate derivatives, FX options, and energy markets, providing services to banks, other financial institutions, local authorities and corporate clients. The Company operates a hybrid business model with liquidity pools being managed by voice brokers supported by proprietary screens which display historical data, analytics and real time prices.

The level of activity in the wholesale OTC financial markets during 2015 continued to be under pressure from the cyclical and structural factors affecting the interdealer broker industry.

Volatility, and the steepness and absolute level of yield curves, are key drivers of activity in the financial markets. Measures of financial market volatility have been a little higher during 2015 than in the previous two years but have remained low in absolute terms, and volatility and trading volumes in many product areas continued to be sporadic. Interest rates for many of the major currencies have fallen further during 2015 and this has often been accompanied by a further flattening of the yield curve, with a reduction in the spread between short and longer term rates. Credit spreads in many of the major bond markets have also become further compressed. The increase in interest rates in the United States towards the end of the year was a small step towards a more normal interest rate environment.

Volumes in the financial markets also continue to be adversely affected by the more onerous regulatory environment applicable to many of our bank customers whose trading activity has been suppressed by the deleveraging of their balance sheets and lower risk appetite.

In contrast, activity in the Energy and commodities markets, particularly in physical oil and oil related financial instruments, has been buoyant. Commodity prices, particularly crude oil which is the world’s most actively traded commodity, were volatile throughout 2015, resulting in a higher level of market activity.

As shown in the Company’s profit and loss account on page 8, the Company’s revenue has decreased by 5.9% compared with 2014 to £241,259,000. The Company’s operating profit for the year ended 31 December 2015 was £38,179,000 a £3,951,000 decrease from 2014. This equates to an operating margin of 15.8% for the business compared with the 16.4% achieved in 2014.

The balance sheet on page 10 of the financial statements shows that the Company’s net assets have decreased to £106,558,000 (2014: £109,281,000) primarily as a result of decreased retained earnings. Cash balances have decreased by £1,517,000 compared to 2014. Net current assets have decreased to £103,615,000 (2014: £103,944,000) and are sufficient to meet all existing liabilities that fall due.

The Company’s Paris, Luxembourg, Madrid and Tokyo branches continued in operation throughout 2015.

The Group manages its European IDB operations on a regional basis. For this reason, the Company’s directors believe that further key performance indicators at a company level are not necessary or appropriate for an understanding of the development, performance or position of the business.

The performance of the European IDB broking region, which includes the Company, is detailed in the Group’s annual report which does not form part of this report.

## **TULLETT PREBON (EUROPE) LIMITED**

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### **STRATEGIC REPORT**

#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The key risks which the Company faces in its day to day operations can broadly be categorised as credit, market, operational, liquidity, capital and reputational risk.

Credit risk is the risk of financial loss to the Company in the event of non-performance by a client or counterparty with respect to its contractual obligations to the Company. As the Company's business is contracted on an agency or intermediary basis, the main credit risk is more akin to a market risk, as the exposure in such cases is to movements in securities prices and foreign currency. A significant proportion of transactions brokered by the Company are on a 'Name passing' basis, where the Company acts as agent in arranging the trade. Whilst the Company does not suffer any exposure in relation to the underlying instrument brokered (given that the Company is not a principal to the trade), it is exposed to the risk that the client fails to pay the brokerage it is charged.

Market risk is the vulnerability of the Company to movements in the value of financial instruments. Market risk can arise in those instances where one or both counterparties in a Matched Principal transaction fail to fulfil their obligations (i.e. an initially unsettled transaction) or through trade mismatches or other errors. The risk in these situations is restricted to short-term price movements in the underlying securities held or to be delivered by the Company and movements in foreign exchange rates.

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people activities, systems or external events. Operational risk covers a wide and diverse range of risk types and the overall objective of the Company's approach to operational risk management is not to attempt to avoid all potential risks but to proactively identify and assess risk and risk situations in order to manage them in an efficient and informed manner.

Liquidity risk is the risk that the Company, in periods of corporate or market volatility, will not have access to an appropriate level of cash or funding to enable it to finance its ongoing operations and any other reasonable unanticipated events on cost effective terms. Cash and equivalent balances are held with the primary objective of capital security and availability, with a secondary objective of generating returns. Funding requirements and cash and equivalent exposures are monitored by the Group Finance and Operations departments.

Capital management risk is the risk arising from failure to maintain adequate levels of capital. The Company is exposed to the risk of new regulations imposing a fundamental change to the structure or activity of financial markets which could result in the obligation to hold punitive levels of regulatory capital. The Company monitors closely regulatory developments in its markets and is actively involved in consultation and rule setting processes so as to ensure an informed debate of all regulatory issues potentially affecting the IDB markets, both on an individual firm basis and through trade associations. The Company board also undertake an informed assessment of whether the Company holds sufficient capital in the context of the Company's overarching business objectives, the nature of its business model and risk profile, and its risk management framework. The Company has maintained appropriate excess of financial resources throughout the year.

Reputational risk is the risk that the Company's ability to do business might be damaged as a result of its reputation being tarnished.

Management in front office and support functions have the day-to-day responsibility for ensuring that the Company operates in accordance with the Enterprise Risk Management Framework which includes policies and procedures for these key risks. Further details of the Enterprise Risk Management Framework are fully outlined in the Group's Annual Report, which does not form part of this report.

## **TULLETT PREBON (EUROPE) LIMITED**

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### **STRATEGIC REPORT**

#### **FUTURE DEVELOPMENTS**

The directors expect the general level of activity to remain consistent in the forthcoming year.

The directors have evaluated subsequent events through to the date the financial statements were available to be issued. No significant events occurred subsequent to the balance sheet date that would have a material impact on the financial statements.

This report was approved by the Board of Directors and signed on its behalf by:



**David Venus & Company LLP**  
Company Secretary  
1 March 2016

Tower 42  
Level 37  
25 Old Broad Street  
London  
EC2N 1HQ

Registered No:  
966604

## **TULLETT PREBON (EUROPE) LIMITED**

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### **DIRECTORS' REPORT**

The directors present their Annual Report and financial statements for the year ended 31 December 2015.

#### **FUTURE DEVELOPMENTS AND EVENTS AFTER THE BALANCE SHEET DATE**

Details of future developments and events that have occurred after the balance sheet date can be found in the Strategic Report on page 3.

#### **RESEARCH AND DEVELOPMENT**

During 2015 the Company did not have any significant research and development activities. All research and development activities are carried out in Tullett Prebon Group Limited. This cost is recovered by Tullett Prebon Group Limited by way of a management charge to the Company.

#### **EXISTENCE OF BRANCHES OUTSIDE THE UK**

The company has branches, as defined in section 1046(3) of the Companies Act 2006, outside the UK as follows:

- France, Paris
- Luxembourg, Luxembourg
- Spain, Madrid
- Japan, Tokyo

#### **GOING CONCERN**

The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the financial statements.

Further details regarding the adoption of the going concern basis can be found in note 1, accounting policies, in the financial statements on page 12.

#### **FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Company's activities expose it to a number of financial risks including market risk, credit risk, capital risk and liquidity risk. Details of financial risks are included in the Strategic report.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £30,945,000 (2014: £32,505,000) and will be transferred to reserves.

The directors paid an interim dividend of £20,000,000 (2014: £22,000,000). The directors propose a final dividend for 2015 of £21,000,000 (2014: £14,000,000).

#### **DIRECTORS**

The directors, who served throughout the year except as noted, were as follows:

|                                  |                                    |
|----------------------------------|------------------------------------|
| P J Ashley                       | R W Osborne                        |
| J Birkholz                       | R G Parkes (resigned 30 June 2015) |
| M P Bolton (resigned 4 Nov 2015) | A A Polydor                        |
| P S Dunkley                      | N J J Potter                       |
| A C Hadley                       | A J D Wink                         |
| G H Martin                       |                                    |

#### **DIRECTOR'S INDEMNITIES**

The Company has made qualifying third party indemnity provisions for the benefit of its directors which were made during the year and remain in force at the date of this report.

#### **POLITICAL CONTRIBUTIONS**

The Company did not make any political donations during the year (2014:£0).

## **TULLETT PREBON (EUROPE) LIMITED**

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### **DIRECTORS' REPORT**

#### **DISABLED EMPLOYEES**

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Company continues and that appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### **EMPLOYEE CONSULTATION**

Details of the number of employees and related costs can be found in note 3 to the financial statements on page 16.

The Company participates in the Group's policies and practices relating to current and prospective employees. These policies and procedures are outlined in the Group's Annual Report which does not form part of this report.

#### **AUDITOR**

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Pursuant to s386 of the Companies Act 1985, an elective resolution was passed on 17 March 2005 dispensing with the requirement to appoint auditors annually. This election was in force immediately before 1 October 2007. Therefore Deloitte LLP are deemed to continue as auditors.

#### **APPROVAL OF REDUCED DISCLOSURES**

The Company, as a qualifying entity, has taken advantage of the disclosure exemptions in FRS 102 paragraph 1.12. The Company's shareholder has been notified in writing about the intention to take advantage of the disclosure exemptions and no objections have been received.

The Company also intends to take advantage of these exemptions in the financial statements to be issued in the following year. Objections may be served on the Company by Tullett Prebon Investment Holdings Ltd, as the immediate parent of the entity.

Approved by the Board and signed on its behalf by



**David Venus & Company LLP**

Company Secretary

1 March 2016

Tower 42  
Level 37  
25 Old Broad Street  
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EC2N 1HQ  
Registered No:  
966604

## **TULLETT PREBON (EUROPE) LIMITED**

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### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



## **Independent auditor's report to the members of Tullett Prebon (Europe) Limited**

We have audited the financial statements of Tullett Prebon (Europe) Limited for the year ended 31 December 2015 which comprise the Profit and Loss Account, the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity, and the related notes 1 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards United Kingdom Generally Accepted Accounting Practice, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



**Robert Topley FCA (Senior Statutory Auditor)**

for and on behalf of Deloitte LLP  
Chartered Accountants and Statutory Auditor  
London, United Kingdom  
Date: 1 March 2016

**TULLETT PREBON (EUROPE) LIMITED**

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**PROFIT AND LOSS ACCOUNT**  
for the year ended 31 December 2015

|  | Notes | 2015<br>£000 | 2014<br>£000 |
|--|-------|--------------|--------------|
| <b>TURNOVER</b>                                      | 2     | 241,259      | 256,287      |
| Staff costs  | 3     | (134,175)    | (144,901)    |
| Administrative expenses                              |       | (69,343)     | (69,259)     |
| <b>Total administration expenses</b>                 |       | (203,518)    | (214,160)    |
| Other operating income                               |       | 438          | 3            |
| <b>OPERATING PROFIT</b>                              |       | 38,179       | 42,130       |
| Finance income (net)                                 | 4     | 94           | 182          |
| Dividend received and receivable                     |       | 1,395        | 779          |
| <b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b> | 5     | 39,668       | 43,091       |
| Tax charge on profit on ordinary activities          | 7     | (8,723)      | (10,586)     |
| <b>PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION</b>  |       | 30,945       | 32,505       |

Profit for the current and preceding years relates solely to continuing operations.

**TULLETT PREBON (EUROPE) LIMITED**

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**STATEMENT OF COMPREHENSIVE INCOME**  
for the year ended 31 December 2015

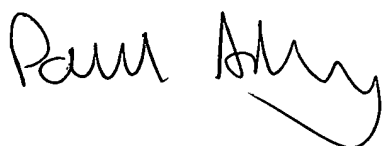
|  | <b>2015</b><br><b>£000</b> | <b>2014</b><br><b>£000</b><br><b>restated</b> |
|--|----------------------------|---|
| <b>Profit for the financial year</b>   | <b>30,945</b>              | <b>32,505</b>                                 |
| Foreign exchange translation differences on foreign currency<br>net investment in branches | 254                        | 239   |
| Fixed asset investment revaluation   | (52)                       | (342)   |
| Share based payment credit   | 120                        | -   |
| Other comprehensive income   | 322                        | (103)   |
| Tax relating to components of other comprehensive income                                   | 10                         | 68  |
| <b>Total comprehensive income attributable to equity<br/>shareholder of the Company</b>    | <b>31,277</b>              | <b>32,470</b>                                 |

**TULLETT PREBON (EUROPE) LIMITED****BALANCE SHEET**

as at 31 December 2015

|   | Note | 2015<br>£000          | 2014<br>£000<br>Restated |
|---|------|-----------------------|--------------------------|
| <b>FIXED ASSETS</b>                                   |      |                       |                          |
| Intangible assets                                     | 9    | 233                   | 437                      |
| Tangible assets                                       | 10   | 2,185                 | 2,441                    |
| Investments   | 11   | 3,730                 | 3,782                    |
|   |      | <u>6,148</u>          | <u>6,660</u>             |
| <b>CURRENT ASSETS</b>                                 |      |                       |                          |
| Debtors due within one year                           | 12   | 57,850                | 443,833                  |
| Cash at bank and in hand                              | 13   | 64,953                | 66,470                   |
|   |      | <u>122,803</u>        | <u>510,303</u>           |
| <b>CREDITORS: amounts falling due within one year</b> | 14   | <u>(19,188)</u>       | <u>(406,359)</u>         |
| <b>NET CURRENT ASSETS</b>                             |      | <u>103,615</u>        | <u>103,944</u>           |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>          |      | <u>109,763</u>        | <u>110,604</u>           |
| <b>PROVISIONS FOR LIABILITIES</b>                     | 15   | <u>(3,205)</u>        | <u>(1,323)</u>           |
| <b>NET ASSETS</b>                                     |      | <u><u>106,558</u></u> | <u><u>109,281</u></u>    |
| <b>CAPITAL AND RESERVES</b>                           |      |                       |                          |
| Called-up share capital                               | 16   | 23,000                | 23,000                   |
| Other reserves  |      | 2,713                 | 2,755                    |
| Profit and loss account                               |      | 80,845                | 83,526                   |
| <b>SHAREHOLDER'S FUNDS</b>                            |      | <u><u>106,558</u></u> | <u><u>109,281</u></u>    |

The financial statements of Tullett Prebon (Europe) Limited (registered number 966604) were approved by the Board of Directors and authorised for issue on 1 March 2016. They were signed on its behalf by:



P J Ashley  
Director

# **TULLETT PREBON (EUROPE) LIMITED**

## **STATEMENT OF CHANGES IN EQUITY** as at 31 December 2015

|  | <b>Called-up<br/>share<br/>capital<br/>£000</b> | <b>Other<br/>Reserves<br/>£000</b> | <b>Profit<br/>and loss<br/>account<br/>£000</b> | <b>Total equity<br/>shareholder's<br/>funds<br/>£000</b> |
|--|---|------------------------------------|---|--|
| <b>At 31 December 2013 as previously stated</b>  | 23,000  | 2,051                              | 90,782  | 115,833  |
| Changes on transition to FRS 102 (see note 19)   | -   | 978                                | -   | 978  |
| <b>At 1 January 2014 as restated</b>   | 23,000  | 3,029                              | 90,782  | 116,811  |
| Profit for the financial year  | -   | -                                  | 32,505  | 32,505   |
| Fixed asset investment revaluation (see note 19)   | -   | (274)                              | -   | (274)  |
| Foreign exchange translation differences on foreign<br>currency net investment in branches | -   | -                                  | 239   | 239  |
| <b>Total comprehensive income</b>  | 23,000  | 2,755                              | 123,526   | 149,281  |
| Dividends paid on equity shares (see note 8)   | -   | -                                  | (40,000)  | (40,000)   |
| <b>At 31 December 2014 restated</b>  | 23,000  | 2,755                              | 83,526  | 109,281  |
| Profit for the financial year  | -   | -                                  | 30,945  | 30,945   |
| Foreign exchange translation differences on foreign<br>currency net investment in branches | -   | -                                  | 254   | 254  |
| Share based payment credit   | -   | -                                  | 120   | 120  |
| Fixed asset investment revaluation   | -   | (42)                               | -   | (42)   |
| <b>Total comprehensive income</b>  | 23,000  | 2,713                              | 114,845   | 140,558  |
| Dividends paid on equity shares (see note 8)   | -   | -                                  | (34,000)  | (34,000)   |
| <b>At 31 December 2015</b>   | <u>23,000</u>                                   | <u>2,713</u>                       | <u>80,845</u>                                   | <u>106,558</u>   |

## **TULLETT PREBON (EUROPE) LIMITED**

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### **NOTES TO THE FINANCIAL STATEMENTS**

as at 31 December 2015

#### **1. ACCOUNTING POLICIES**

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and to the preceding year.

##### ***a. General information and basis of accounting***

Tullett Prebon (Europe) Limited is a company incorporated in the United Kingdom under the Companies Act. The nature of the Company's operations and its principal activities are set out in the strategic report on pages 1 to 3.

The financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council. The financial statements for the year ended 31 December 2015 are the first financial statements that comply with FRS102. The date of transition is 1 January 2014. The transition to FRS102 has resulted in restatement for material adjustments under FRS102. The nature of the changes and their impact on opening equity are disclosed in note 19.

The functional currency of Tullett Prebon (Europe) Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates.

Tullett Prebon (Europe) Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements. Tullett Prebon (Europe) Limited is consolidated in the financial statements of its ultimate parent, Tullett Prebon plc, which may be obtained at: Tower 42, Level 37, 25 Old Broad Street, London, EC2N 1HQ. Exemptions have been taken in relation to share-based payments, presentation of a cash flow statement and remuneration of key management personnel.

##### ***b. Going concern***

After consideration of the Company's business review and the risks and uncertainties as set out in the Strategic Report, and having considered the Company's forecasts including the Company's liquidity and capital, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, the going concern basis continues to be used in preparing these financial statements.

##### ***c. Goodwill***

Goodwill arising on the acquisition of businesses representing the excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired is capitalised and written off on a straight line basis over its useful economic life, which is 10 years. Provision is made for any impairment.

##### ***d. Intangible fixed assets***

The cost of intangible fixed assets is their purchase cost, together with any incidental costs at acquisition. Development costs are only recognised as an intangible provided they meet all criteria required under FRS 102. Intangible fixed assets are stated at cost less accumulated amortisation. The cost is written off in equal annual instalments based on the estimated useful lives, which are:

|                   |                |
|-------------------|----------------|
| Computer Software | up to 5 years. |
|-------------------|----------------|

##### ***e. Tangible fixed assets***

The cost of fixed assets is their purchase cost, together with any incidental costs at acquisition. Fixed assets are stated at cost less accumulated depreciation and provision for any impairment. The cost is written off in equal annual instalments based on the estimated useful lives, which are:

|  |                              |
|--|------------------------------|
| Motor vehicles                             | 3 to 5 years                 |
| Plant and machinery, fixtures and fittings | 3 to 5 years                 |
| Land and buildings                         | over the period of the lease |

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

## **TULLETT PREBON (EUROPE) LIMITED**

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### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **1. ACCOUNTING POLICIES (CONTINUED)**

##### ***f. Taxation***

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax liabilities or assets are calculated using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Deferred tax liabilities are recognised for timing differences arising from investments in associates, except where the Company is able to control the reversal of the timing difference and it is probable that it will not reverse in the foreseeable future.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not they will be recovered. Deferred tax assets and liabilities are not discounted.

Current tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and the Company intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### ***g. Financial assets and financial liabilities***

The Company has elected to apply the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU) financial assets and financial liabilities are recognised when the company becomes party to the contractual provisions of the instrument.

Financial instruments are derecognised when all derecognition criteria IAS 39 are met and the Group no longer controls the contractual rights that comprise the financial instrument. This is normally the case when the instrument is sold, or all of the cash flows attributable to the instrument are passed through to an independent third party.

Financial assets are classified on initial recognition as 'available-for-sale', 'loans and receivables' or 'at fair value through profit and loss account'. Financial liabilities are classified on initial recognition as either at 'fair value through profit or loss' or as other financial liabilities'.

##### ***(i) Loans and receivables***

Loans and receivables are non-derivative financial instruments that have fixed or determinable payments that are not listed in an active market. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised using the effective interest rate, except for short term receivables when the recognition of interest would be immaterial. Settlement balances, trade receivables, loans and other receivables are classified as loans and receivables.

##### ***(ii) Available-for-sale***

The Group's investment in equity securities and certain debt securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign exchange gains and losses on available-for-sale monetary items. For equity financial assets, where the fair value cannot be reliably measured, the assets are held at cost less any impairment provisions. These assets are generally expected to be held for the long terms are included in non-current assets. Assets such as holdings in exchanges, cash related instruments and long-term equity investments that do not qualify as associates or joint ventures are classified as available-for-sale. When an investment is derecognised, the cumulative gain or loss in other comprehensive income is transferred to profit or loss.

##### ***(iii) Fair value through profit or loss***

Financial assets and liabilities can be designated at fair value through the income statement where they meet specific criteria set out in IAS 39 'Financial Instruments: Recognition and Measurement' or where assets or liabilities are held for trading. Subsequent changes are recognised directly in the income statement.

## **TULLETT PREBON (EUROPE) LIMITED**

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### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **1. ACCOUNTING POLICIES (CONTINUED)**

##### *(iv) Other financial liabilities and financial assets*

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

Financial assets, other than those at fair value through the income statement, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. Impairment is recognised in the income statement.

##### *h. Share-based payments*

The ultimate parent, Tullett Prebon plc, issues equity-settled share-based payments to certain of the Company's directors and employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on estimated number of shares that will eventually vest.

The fair value of share options issued is determined using appropriate valuation models. The expected life used in the model has been adjusted, based on management's best estimate for the effects of non-transferability, exercise restrictions, and behavioural considerations.

The estimated fair value of shares granted is based on the share price at grant date, reduced where shares do not qualify for dividends during the vesting period. Market based performance conditions for equity-settled payments are reflected in the initial fair value of the award.

##### *i. Cash flow statement*

The Company is exempt from reporting a cash flow statement in accordance with FRS 102: Section 1 Scope of this Financial Reporting Standard, as the Company is a wholly owned subsidiary of Tullett Prebon plc, which is registered in England and Wales and which prepares Group financial statements which are publicly available.

##### *j. Settlement Balances*

The Company engages in Matched Principal brokerage whereby securities are bought from one counterparty and simultaneously sold to another counterparty. Settlement of such transactions typically takes place within a few business days of the transaction date according to the relevant market rules and conventions. The amounts due from and payable to counterparties in respect of as yet unsettled Matched Principal transactions are shown gross, except where a netting agreement, which is legally enforceable at all times, exists and the asset and liability are either settled net or simultaneously.

##### *k. Broker contract payments*

Brokers are employed on fixed term contracts. Broker contract payments made in accordance with a contract's terms that are in advance of the expected economic benefit due to the Group are accounted for as prepayments and included within prepayments and accrued income. Broker contract payments made in advance are subject to repayment conditions during the contract period and the prepayment is amortised over the shorter of the contract term and the period the payment remains recoverable. Amounts that are irrecoverable, or become irrecoverable are written off immediately. Broker contract prepayments are subject to annual review.

Broker contract payments made in arrears are accrued and are included within accruals and deferred income.

##### *l. Related party transactions*

The Company has taken advantage of reporting exemptions in accordance with FRS 102: Section 33 Related Party Disclosures, since it is a wholly owned subsidiary of a group where the voting rights are controlled within the Group and the Group's parent financial statements are publicly available.



## **TULLETT PREBON (EUROPE) LIMITED**

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### **NOTES TO THE FINANCIAL STATEMENTS**

as at 31 December 2015

#### **1. ACCOUNTING POLICIES (CONTINUED)**

##### ***m. Lease commitments***

Rentals under operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease.

##### ***n. Provisions***

Provisions are recognised when the Company has a present obligation, legal or constructive as a result of a past event where it is probable that this will result in an outflow of economic benefits that can be reasonably estimated.

##### ***o. Dividend policy***

Dividend income from investments is recognised when the Company's rights to receive payment have been established.

##### ***p. Turnover***

Turnover comprises:

Name Passing brokerage, where counterparties to a transaction settle directly with each other. Turnover for the provision of the service of matching buyers and sellers of financial instruments is stated net of VAT, rebates and discounts and is recognised in full on trade date.

Matched Principal brokerage, turnover being the net proceeds from a commitment to simultaneously buy and sell financial instruments with counterparties, is recognised on trade date.

Executing Broker brokerage, where the Group executes transactions on certain regulated exchanges, and then 'gives-up' the trade to the relevant client, or its clearing member. Turnover for the provision of the service of matching buyers and sellers of financial instruments is stated net of sales taxes, rebates and discounts and is recognised in full on trade date.

##### ***q. Trade date accounting***

Security transactions and related income are recorded on a trade date basis.

##### ***r. Employee benefits***

Tullett Prebon (Europe) Limited participates in Tullett Prebon Group Limited's defined benefit plan and the net defined benefit cost of the plan is therefore recognised in Tullett Prebon Group Limited, as the group entity legally responsible for the plan. Tullett Prebon (Europe) Limited recognises a cost equal to their contribution payable for the period in their profit or loss. For defined contribution schemes the amount charged to the profit and loss account in respect of pension costs and other retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

Other long-term employee benefits are measured at the present value of the benefit obligation at the reporting date.

##### ***s. Foreign currency***

Transactions in foreign currencies are converted at exchange rates ruling at the transaction dates.

Monetary assets and liabilities, denominated in foreign currencies at the balance sheet date are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange gains and losses are taken to the profit and loss account.

For the purpose of presenting the financial statements, the assets and liabilities of the Company's foreign operations are translated at exchange rates prevailing on the balance sheet date. Exchange differences arising are recorded in the statement of total recognised gains and losses and transferred to the Company's profit and loss account in equity.

## **TULLETT PREBON (EUROPE) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **2. Turnover and revenue**

An analysis of the Company's turnover by geographical market is set out below.

|                  | <b>2015</b><br><b>£000</b> | <b>2014</b><br><b>£000</b> |
|------------------|----------------------------|----------------------------|
| <b>Turnover:</b> |                            |                            |
| Europe           | 240,355                    | 255,607                    |
| Asia             | 904                        | 680                        |
|                  | <u>241,259</u>             | <u>256,287</u>             |

An analysis of the Company's revenue is as follows:

|                        | <b>2015</b><br><b>£000</b> | <b>2014</b><br><b>£000</b> |
|------------------------|----------------------------|----------------------------|
| Brokerage fees         | 241,259                    | 256,287                    |
| Turnover               | 241,259                    | 256,287                    |
| Dividends              | 1,395                      | 779                        |
| Interest               | 130                        | 182                        |
| Other operating income | 438                        | 3                          |
| Total revenue          | <u>243,222</u>             | <u>257,251</u>             |

#### **3. Staff numbers and costs**

Their aggregate remuneration comprised:

|                       | <b>2015</b><br><b>£000</b> | <b>2014</b><br><b>£000</b> |
|-----------------------|----------------------------|----------------------------|
| Wages and salaries    | 111,659                    | 122,025                    |
| Social security costs | 17,786                     | 19,442                     |
| Other pension costs   | 4,730                      | 3,434                      |
|                       | <u>134,175</u>             | <u>144,901</u>             |

The Company's operations are carried out by employees of the Company's branches and Tullett Prebon Group Limited. Staff costs represent amounts incurred directly or charged to the Company as a direct allocation of expenses by Tullett Prebon Group Limited. During the year, the average monthly number of employees identified as being directly involved in the operation of the Company was 512 (2014: 531).

Defined contribution and defined benefit pension schemes are operated for the employees of Tullett Prebon Group Limited.

Full details of the pension schemes including the main financial assumptions for the defined benefit plan (which is closed to new members and future accrual), is disclosed in accordance with FRS 102 Section 28: Employee Benefits, in the financial statements of Tullett Prebon Group Limited.

The pension charge for the year was £4,730,000 (2014: £3,434,000) which represents a direct allocation of expenses by Tullett Prebon Group Limited to the Company.

## **TULLETT PREBON (EUROPE) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **4. Finance income (net)**

|  | <b>2015</b> | <b>2014</b> |
|--|-------------|-------------|
|  | <b>£000</b> | <b>£000</b> |
| Interest receivable and similar income | 130         | 182         |
| Interest payable and similar charges   | (36)        | -           |
|  | <u>94</u>   | <u>182</u>  |

#### *Interest receivable and similar income*

|               | <b>2015</b> | <b>2014</b> |
|---------------|-------------|-------------|
|               | <b>£000</b> | <b>£000</b> |
| Bank deposits | 130         | 182         |
|               | <u>130</u>  | <u>182</u>  |

#### *Interest payable and similar charges*

|                 | <b>2015</b> | <b>2014</b> |
|-----------------|-------------|-------------|
|                 | <b>£000</b> | <b>£000</b> |
| Bank overdrafts | (36)        | -           |
|                 | <u>(36)</u> | <u>-</u>    |

#### **5. Profit on ordinary activities before taxation**

Profit on ordinary activities before taxation is stated after charging:

|   | <b>2015</b> | <b>2014</b> |
|---|-------------|-------------|
|   | <b>£000</b> | <b>£000</b> |
| Depreciation of tangible fixed assets (note 10) | 195         | 193         |
| Operating lease rentals                         |             |             |
| - land and buildings                            | 217         | 238         |
| Amortisation of intangible assets (note 9)      | 204         | 206         |
| Cost improvement programme                      | 4,296       | 7,893       |
| Auditor's remuneration                          |             |             |
| - for audit of the Company's statutory accounts | 83          | 83          |
| - audit related assurance services              | 51          | 36          |
|   | <u>51</u>   | <u>36</u>   |

The cost improvement programme in 2015 and 2014 reflects the cost of actions taken to reduce operating costs, including redundancies and the write down of related balance sheet items.

A material proportion of the Company's expenditure, including auditor's remuneration in respect of audit work, is incurred by Tullett Prebon Group Limited. This is recovered by Tullett Prebon Group Limited by way of a management charge to the Company.

## **TULLETT PREBON (EUROPE) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **6. Directors' remuneration and transactions**

|   | <b>2015</b>   | <b>2014</b>   |
|---|---------------|---------------|
|   | <b>£000</b>   | <b>£000</b>   |
| <b><i>Directors' remuneration</i></b>             |               |               |
| Remuneration (including pension contributions)    | 4,399         | 4,769         |
| Company contributions to pension schemes          | 23            | 20            |
|   | <u>4,422</u>  | <u>4,789</u>  |
|   | <b>Number</b> | <b>Number</b> |
| <b>The number of directors who:</b>               |               |               |
| Are members of a defined benefit pension scheme   | 7             | 7             |
|   | <u>2015</u>   | <u>2014</u>   |
|   | <b>£000</b>   | <b>£000</b>   |
| <b>Remuneration of the highest paid director:</b> |               |               |
| Remuneration (excluding pension contributions)    | 1,037         | 1,128         |
| Company contributions to pension schemes          | -             | -             |

During 2015 a Deferred Bonus Plan was introduced by the Group which applies to certain of the Company's employees. The awards made in 2015 are subject to the completion of service conditions and the fulfilment of other conduct requirements. The number of deferred Group shares, reflecting the monetary value of these awards, will be determined in March 2016 at the then market price.

The deferred Group shares vest in tranches up to March 2019 and will be settled by the Tullett Prebon plc Employee Benefit Trust 2007 from Group shares purchased by it in the open market.

The fair value of the deferred Group shares equates to the monetary value of the awards at grant date and includes the value of expected dividends that will accrue to the beneficiaries.

The Company recognised a share-based expense of £120,000 reflecting the 2015 cost attributable to its employees.

Further disclosures are included in the Group's Consolidated Financial Statements.

## TULLETT PREBON (EUROPE) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS as at 31 December 2015

#### 7. Tax on profit on ordinary activities

The tax charge comprises:

|   | 2015<br>£000 | 2014<br>£000  |
|---|--------------|---------------|
| <b>Current tax on profit on ordinary activities</b> |              |               |
| UK corporation tax charge on profit for the year    | 8,674        | 10,331        |
| Double tax relief                                   | (115)        | (527)         |
|   | <u>8,559</u> | <u>9,804</u>  |
| Foreign tax   | 188          | 851           |
| Adjustments in respect of prior years               |              |               |
| UK corporation tax                                  | (24)         | (69)          |
|   | <u>8,723</u> | <u>10,586</u> |
| <b>Total current tax</b>                            | <u>8,723</u> | <u>10,586</u> |
| <b>Total tax on profit on ordinary activities</b>   | <u>8,723</u> | <u>10,586</u> |

#### *Factors affecting the current tax charge*

The tax assessed on the profit on ordinary activities for the year is more than the standard rate of corporation tax in the UK of 20.25% (2014: 21.50 %).

The difference between the total tax charge shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax is as follows:

|  | 2015<br>£000  | 2014<br>£000  |
|--|---------------|---------------|
| <b>Profit on ordinary activities before tax</b>  | <u>39,668</u> | <u>43,091</u> |
| Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK | 8,033         | 9,265         |
| Effects of:  |               |               |
| - Expenses not deductible for tax purposes   | 876           | 1,233         |
| - Non-taxable dividends  | (283)         | (168)         |
| - Tax effect on share based payments   | 43            | -             |
| - Foreign tax  | 73            | 324           |
| - Adjustment to tax in respect of previous periods   | (24)          | (69)          |
| - Other  | 5             | 1             |
|  | <u>8,723</u>  | <u>10,586</u> |
| <b>Total tax charge for period</b>   | <u>8,723</u>  | <u>10,586</u> |

## **TULLETT PREBON (EUROPE) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **8. Dividends on equity shares**

|  | <b>2015</b>   | <b>2014</b>   |
|--|---------------|---------------|
|  | <b>£000</b>   | <b>£000</b>   |
| Amounts recognised as distributions to equity holders in the period:                               |               |               |
| Final dividend for the year ended 31 December 2014 of 120.62p (2013: 155.09p) per ordinary share   | 14,000        | 18,000        |
| Interim dividend for the year ended 31 December 2015 of 172.32p (2014: 189.56p) per ordinary share | 20,000        | 22,000        |
|  | <u>34,000</u> | <u>40,000</u> |

The proposed final dividend is subject to approval by the directors and has not been included as a liability in these financial statements.

#### **9. Intangible fixed assets**

|                       | <b>Goodwill</b> | <b>Purchased Software</b> | <b>Total</b>   |
|-----------------------|-----------------|---------------------------|----------------|
|                       | <b>£000</b>     | <b>£000</b>               | <b>£000</b>    |
| At 1 January 2015     | 4,492           | 140                       | 4,632          |
| Exchange adjustments  | -               | (44)                      | (44)           |
| At 31 December 2015   | <u>4,492</u>    | <u>96</u>                 | <u>4,588</u>   |
| <b>Amortisation</b>   |                 |                           |                |
| At 1 January 2015     | (4,059)         | (136)                     | (4,195)        |
| Charge for the year   | (200)           | (4)                       | (204)          |
| Exchange adjustments  | -               | 44                        | 44             |
| At 31 December 2015   | <u>(4,259)</u>  | <u>(96)</u>               | <u>(4,355)</u> |
| <b>Net book value</b> |                 |                           |                |
| At 31 December 2015   | <u>233</u>      | <u>0</u>                  | <u>233</u>     |
| At 31 December 2014   | <u>433</u>      | <u>4</u>                  | <u>437</u>     |

Goodwill (the fair value of assets acquired less the cost of acquisition) relates to acquisition of businesses from Tullett Liberty GmbH and Tullett Prebon (Oil) Limited, both Group companies, on 1 November 2002 and 31 October 2010 respectively. Goodwill is being amortised over its estimated useful life of 10 years.

**TULLETT PREBON (EUROPE) LIMITED****NOTES TO THE FINANCIAL STATEMENTS**  
as at 31 December 2015**10. Tangible fixed assets**

|                                 | <b>Land and<br/>Buildings<br/>£000</b> | <b>Plant and<br/>Machinery<br/>Fixtures and<br/>fittings<br/>£000</b> | <b>Motor<br/>Vehicles<br/>£000</b> | <b>Total<br/>£000</b> |
|---------------------------------|--|---|------------------------------------|-----------------------|
| <b>Cost</b>                     |  |   |                                    |                       |
| At 1 January 2015               | 2,752                                  | 1,037   | 248                                | 4,037                 |
| Restatement of opening balances | 396                                    | 1,833   | (220)                              | 2,009                 |
| At 1 January 2015 restated      | 3,148                                  | 2,870   | 28                                 | 6,046                 |
| Additions                       | -                                      | 63  | -                                  | 63                    |
| At 31 December 2015             | 3,148                                  | 2,933   | 28                                 | 6,109                 |
| <b>Depreciation</b>             |  |   |                                    |                       |
| At 1 January 2015               | (608)                                  | (740)   | (248)                              | (1,596)               |
| Restatement of opening balances | (488)                                  | (1,865)   | 220                                | (2,133)               |
| At 1 January 2015 restated      | (1,096)                                | (2,605)   | (28)                               | (3,729)               |
| Charge for the year             | (47)                                   | (148)   | -                                  | (195)                 |
| At 31 December 2015             | (1,143)                                | (2,753)   | (28)                               | (3,924)               |
| <b>Net book value</b>           |  |   |                                    |                       |
| At 31 December 2015             | 2,005                                  | 180   | -                                  | 2,185                 |
| <b>Net book value</b>           |  |   |                                    |                       |
| At 31 December 2014             | 2,144                                  | 297   | -                                  | 2,441                 |

The opening balances have been restated for a prior period error which has no effect on opening reserves.

## TULLETT PREBON (EUROPE) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS as at 31 December 2015

#### 11. Fixed asset investments

|  | Other<br>investments<br>£000 | Associates<br>£000 | Total<br>£000 |
|--|------------------------------|--------------------|---------------|
| <b>Carrying value before impairment</b>          |                              |                    |               |
| At 31 December 2013                              | 1,980                        | 922                | 2,902         |
| Changes on transition to FRS 102 (see note 19)   | 1,222                        | -                  | 1,222         |
| At 1 January 2014                                | 3,202                        | 922                | 4,124         |
| Changes on transition to FRS 102 (see note 19)   | (342)                        | -                  | (342)         |
| At 31 December 2014                              | 2,860                        | 922                | 3,782         |
| Movement in the fair value of listed investments | (52)                         | -                  | (52)          |
| At 31 December 2015                              | 2,808                        | 922                | 3,730         |

The restated amount to opening balances as at 1 January 2015 is gross of deferred tax.

At 31 December 2015 the Company held investments in the issued share capital of the following companies:

| <i>Company</i>   | <i>Business</i>                  | <i>Country of<br/>incorporation</i> | <i>% held</i> |
|--|----------------------------------|-------------------------------------|---------------|
| <b>Associates</b>  |                                  |                                     |               |
| Tullett Prebon SITICO (China) Limited                              | Derivatives and<br>money broking | China                               | 33%           |
| <b>Other investments</b>   |                                  |                                     |               |
| Euroclear plc<br>1,809 ordinary shares<br>shares of €1 each        | Settlement agent                 | Belgium                             | <1%           |
| LME Holdings Ltd<br>25,000 ordinary shares<br>shares of £0.01 each | Dealing exchange                 | England                             | <1%           |

Other investments were previously held at cost less impairment. On adoption of FRS 102, other investments are recorded at fair value with changes in fair value reflected in other comprehensive income. The Company's investment in Euroclear plc has been valued using recent traded prices. The Company's investment in LME Holdings Limited has been valued based on net asset value. Associates are measured at cost less impairment. No impairment gains or losses were recognised during the year (2014:£0).



## **TULLETT PREBON (EUROPE) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS** as at 31 December 2015

#### **12. Debtors**

|                                      | <b>2015</b>   | <b>2014</b>    |
|--------------------------------------|---------------|----------------|
|                                      | <b>£000</b>   | <b>£000</b>    |
| Amounts falling due within one year: |               |                |
| Trade debtors                        | 26,789        | 29,468         |
| Settlement balances                  | 12,413        | 402,946        |
| Amounts owed by Group undertakings   | 14,720        | 7,100          |
| Prepayments and accrued income       | 3,744         | 4,093          |
| Other debtors                        | 184           | 226            |
|                                      | <u>57,850</u> | <u>443,833</u> |

Included in settlement balances is an amount of £12,357,000 (2014: £402,935,000) in respect of transactions not yet due for settlement. This amount represents sale of securities where settlement will take place on a delivery versus payment basis. The form of these transactions is that the Company takes temporary control until the transactions are settled. Settlement balances past due date total £56,000 (2014: £11,000), and are settled in the normal course of business.

#### **13. Cash at bank and in hand**

Cash at bank for 2014 is £64,953,000 (2014: £66,470,000).

#### **14. Creditors**

|                                      | <b>2015</b>   | <b>2014</b>    |
|--------------------------------------|---------------|----------------|
|                                      | <b>£000</b>   | <b>£000</b>    |
| Amounts falling due within one year: |               |                |
| Trade creditors                      | 518           | 777            |
| Other creditors                      | 1,876         | 1,886          |
| Settlement balances                  | 12,411        | 401,251        |
| Amounts owed to group undertakings   | 520           | 709            |
| Corporation tax                      | 1,132         | 249            |
| Accrual and deferred income          | 2,731         | 1,487          |
|                                      | <u>19,188</u> | <u>406,359</u> |

Included in settlement balances above is an amount of £12,354,000 (2014: £401,241,000) in respect of transactions not yet due for settlement. Settlement balances past due date total £57,000 (2014: £10,000), and are paid in the normal course of business.

## TULLETT PREBON (EUROPE) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS as at 31 December 2015

#### 15. Provisions for liabilities

|                                       | Deferred<br>taxation<br>£000 | Restructuring<br>£000 | Total<br>£000 |
|---------------------------------------|------------------------------|-----------------------|---------------|
| At 1 January 2015                     | 176                          | 1,147                 | 1,323         |
| Charged to profit and loss account    | -                            | 2,974                 | 2,974         |
| Charged to other comprehensive income | (10)                         | -                     | (10)          |
| Utilisation of provision              | -                            | (1,180)               | (1,180)       |
| Exchange adjustment                   | -                            | 98                    | 98            |
| At 31 December 2015                   | 166                          | 3,039                 | 3,205         |

The provisions in respect of restructuring in 2015 relate to costs of staff rationalisation as part of the cost improvement programme.

#### *Deferred tax*

Deferred tax is provided as follows:

|                                   | 2015<br>£000 | 2014<br>£000 |
|-----------------------------------|--------------|--------------|
| Other timing differences          | 166          | 176          |
| <b>Provision for deferred tax</b> | <b>166</b>   | <b>176</b>   |

Deferred tax assets and liabilities are offset only where the Company has a legally enforceable right to do so and where the assets and liabilities relate to income taxes levied by the same taxation authority on the same taxable entity or another entity within the Company.

The Company does not expect a net reversal of deferred tax assets to occur during 2016 (2015: nil).

#### 16. Called-up share capital and reserves

|  | 2015<br>£000 | 2014<br>£000 |
|--|--------------|--------------|
| Allotted, called-up and fully-paid<br>23,000,000 ordinary shares of £1 each (2014: 23,000,000) | 23,000       | 23,000       |

The Company has one class of ordinary shares which carry no right to fixed income.

The Company's other reserves are as follows:

Other reserves represent capital redemption reserves and gains/losses arising on revaluation on other investments held. The profit and loss reserve represents cumulative profits or losses, net of dividends paid and other adjustments.

## TULLETT PREBON (EUROPE) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS as at 31 December 2015

#### 17. Financial commitments

At 31 December 2015, the Company had the following future minimum lease payments under non-cancellable operating leases:

|                                       | 2015<br>Buildings | 2015<br>Other | 2014<br>Buildings | 2014<br>Other |
|---------------------------------------|-------------------|---------------|-------------------|---------------|
|                                       | £000              | £000          | £000              | £000          |
| Annual commitment on leases expiring: |                   |               |                   |               |
| - within one year                     | 247               | 61            | 70                | 2             |
| - between one and five years          | 77                | 40            | 289               | 168           |
|                                       | <u>324</u>        | <u>101</u>    | <u>359</u>        | <u>170</u>    |

#### 18. Controlling party

The Company's immediate parent undertaking is Tullett Prebon Investment Holdings Limited.

The Company's ultimate parent and controlling party is Tullett Prebon plc. The parent undertaking of the smallest group which includes the Company for which group accounts are prepared is Tullett Prebon Group Holdings plc.

The parent undertaking of the largest group which includes the Company for which group accounts are prepared is Tullett Prebon plc.

Copies of Tullett Prebon Group Holdings plc and Tullett Prebon plc financial statements are available from the registered office: Tower 42, Level 37, 25 Old Broad Street, London, EC2N 1HQ

#### 19. Explanation of transition to FRS 102

This is the first year that the Company has presented its financial statements under Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council. The following disclosures are required in the year of transition. The last financial statements under previous UK GAAP were for the year ended 31 December 2014 and the date of transition to FRS 102 was therefore 1 January 2014. Other investments were previously held at cost less impairment. On adoption of FRS 102, other investments are recorded at fair value with changes in fair value reflected in other comprehensive income. The Company's investment in Euroclear plc has been valued using recent traded prices. The Company's investment in LME Holdings Limited has been valued based on net asset value.

##### *Reconciliation of equity - Other reserves*

|   | At 31<br>December<br>2014<br>£000 | At 31<br>December<br>2013<br>£000 |
|---|-----------------------------------|-----------------------------------|
| Other reserves reported under previous UK GAAP        | <u>2,051</u>                      | <u>2,051</u>                      |
| <b>Adjustments to equity on transition to FRS 102</b> |                                   |                                   |
| Revaluation of other investments (note 11)            | 880                               | 1,222                             |
| Deferred tax on revaluation (note 15)                 | <u>(176)</u>                      | <u>(244)</u>                      |
| Net revaluation of other investments                  | <u>704</u>                        | <u>978</u>                        |
| Other reserves reported under FRS 102                 | <u>2,755</u>                      | <u>3,029</u>                      |