

Report and Financial Statements

30 June 1994

Touche Ross & Co. Hill House 1 Little New Street London EC4A 3TR





REPORT AND FINANCIAL STATEMENTS 1994

| CONTENTS | Pago |
|--|------|
| Officers and professional advisers | 1 |
| Directors' report | 2 |
| Statement of directors' responsibilities | 4 |
| Auditors' report | 5 |
| Profit and loss account | 6 |
| Balance sheet | 7 |
| Notes to the accounts | |



REPORT AND FINANCIAL STATEMENTS 1994

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

PJ Griffiths
FS Lafer (USA)
JS Weston (USA)

SECRETARY

Legibus Secretaries Limited 200 Aldersgate Street London EC1A 4JJ

REGISTERED OFFICE

ADP House 2 Pine Trees Chertsey Lane Staines Middlesex TW18 3DS

BANKERS

Barchys Bank PLC High Street, Staines Middlesex TW6 2AH

The Royal Bank of Scotland ple Drummond's Branch 49 Charing Cross Admiralty Arch London SW1A 2DX

SOLICITORS

Clifford Chance 200 Aldersgate Street London EC1A 4JJ

AUDITORS

Touche Ross & Co. Chartered Accountants Hill House I Little New Street London EC4A 3TR



DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 30 June 1994,

RESULTS, DIVIDENDS AND TRANSFERS TO RESERVES

The results for the year ended 30 June 1994 are as follows:

| | 1994 £ | 1993 L |
|--|----------------------|--------------------|
| Profit before taxation Profit after taxation | 1,176,751 814,641 | 934,705 598,979 |

The directors do not propose a final dividend for the year and the retained profit of £814,641 (1993 - £598,979) has been transferred to reserves.

REVIEW OF THE BUSINESS

The company's principal activity is the provision of computing services.

Turnover for the year was £7,386,388, an increase on the previous year of 14%.

The directors believe that the revenue from their main payroll business will continue to increase during the coming year and, although the economic situation remains difficult, they believe the business will continue to prosper.

FIXED ASSETS

The company has continued to improve its assets and during the year spent £600,837 on new/replacement assets (see note 6 to the accounts).

RESEARCH AND DEVELOPMENT

The company is continuing its search for additional applications and processing methods both in the United Kingdom and together with other European ADP companies and its American parent.

FUTURE PROSPECTS

The directors consider that 1994/95 will be a year of promising trading conditions. With the continued support of its employees and other ADP group companies, the company expects to fulfil its plans.

EVENTS SINCE THE END OF THE YEAR

The sales position since the end of the year is encouraging and the directors are still optimistic of continued growth.

DIRECTORS

The existing membership of the Board is set out on page 1. All directors served throughout the year.

The directors have no beneficial interest in the share capital of the company or any other company within the UK group.

POLITICAL AND CHARITABLE DONATIONS

The company made no political or charitable donations in the year.





DIRECTORS' REPORT

CLOSE COMPANY STATUS

The close company provisions of the Income and Corporation Taxes Act 1988 do not apply to this company,

AUDITORS

Touche Ross & Co. have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting,

Approved by the Board of Directors and signed on behalf of the Board

Por and on behalf of Legibus Secretaries Limited

Secretary

8 November 1914



STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- selver suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prodent;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chartered Accountants

Touche flow & Co Hill House 1 Little New Bleet London EC4A 3TA Telephone: National 071 fi36 3000 International: +44 71 936 3000 International: +44 71 936 3000 Inter: 884739 TRL NON Q Fax (Gp. 3): 071 683 8617 LDE: DX 500

AUTOMATIC DATA PROCESSING LIMITED

AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 6 to 12 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements number by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Optaion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Toule los \$ 6

/o November 1994

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Desolite Touche Tohmatsu Laternational Abendum Bert Berleit Bernegtern Bouneercub, Bracheell Bushel, Certarchie Coddi. Gelevere Crockey Daithed Eurobaum Blacker, Leeth Leicester Leethack Braches. Manchester, Méion Repres, Newcastle open Tyre Nothington and Brathampion.

Principal place of biomess at which a list of parties' names is available. Presetutionals Court, 133 Finet Stivet, Lundon ECAA 2TH

Authorized by the Institute of Charlesed Accountants in England and Wales to carry on investment business.



PROFIT AND LOSS ACCOUNT Year ended 30 June 1994

| | Note | 1994 £ | 1993 . £ |
|---|------|--------------------------|--------------------------|
| TURNOVER Cost of sales | 2 | 7,386,388 (4,884,025) | 6,489,434 (4,453,703) |
| Gross Profit | | 2,502,363 | 2,035,731 |
| Distribution costs | | (420,660) | (389,038) |
| Administrative expenses | | (914,650) | (769,876) |
| OPERATING PROFIT | 4 | 1,167,053 | 876,817 |
| Interest receivable | | 9,698 | 57,888 |
| PROFIT ON ORDINARY ACTIVITIES DEFORE TAXATION | | 1,176,751 | 934,705 |
| Tax on profit on ordinary activities | 5 | (362,110) | (335,726) |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 814,641 | 598,979 |
| Profit and loss account brought forward | | 3,270,703 | 2,671,724 |
| Profit and loss account carried forward | | 4,085,344 | 3,270,703 |

All activities derive from continuing operations. There are no movements in shareholders' funds or recognised gains and losses for the current financial year and preceding financial year other than as stated in the profit and loss account.



DALANCE SILEET 30 June 1994

| | Note | 1994 £ | 1993 £ |
|--|--------|---|-----------------|
| FIXED ASSETS | | - | - |
| Tangible assets | 6 | 796,483 | 626,155 |
| CURRENT ASSETS | | | |
| Stocks | 7 8 | 88,292 | 65,266 |
| Debtors | 8 | 3,584,738 | 3,714,485 |
| Cash at bank and in hand | | 872,990 | 5 07,530 |
| | | 4,546,020 | 4,287,281 |
| CREDITORS: amounts falling due within one year | | | |
| Trade creditors | | 336,461 | 361,696 |
| Other creditors including taxation and social | • | | |
| security Accruals | 9 | 188,706 | 552,407 |
| Accrualy | | 231,992 | 228,630 |
| | | 757,159 | 1,142,733 |
| | | ; #4 # Mainten | 1-1 - TTOOM (* |
| NET CURRENT ASSETS | | 3,788,861 | 3,144,548 |
| MADEL A CONTENT OF THE CONTENT OF TH | | | |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 1 444 214 | 9 990 809 |
| DIADIMITES | | 4,585,344 | 3,770,703 |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 11 | 500,000 | 500,000 |
| Profit and loss account | •• | 4,085,344 | 3,270,703 |
| | | 4,585,344 | 3,770,703 |
| | | *************************************** | 3,770,703 |

These financial statements were approved by the Board of Directors on 8 November 1994. Signed on behalf of the Board of Directors

P J , Crimius

Director



NOTES TO THE ACCOUNTS Year ended 30 June 1994

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted by the directors are described below.

Accounting convention

The financial statements are prepared under the historical cost convention.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Computer installation
Pixtures and fittings

33 to 50% per annum 10 to 50% per annum

Stocks

Stocks of paper and computer consumables are valued at the lower of cost and not realisable value. Cost represents the invoiced costs of purchase.

Research and Davelopment

Internal research and development is charged to the profit and loss account as incurred.

Repairs and renewals

Expenditure on repairs and renewals is charged to the profit and loss account as incurred.

Deferred Taxation

Deferred taxation is provided on timing differences arising from the different treatment of items for accounting and taxation purposes, which are expected to reverse in the future, calculated at the rates at which it is expected that tax will arise.

Foreign Eschange

Assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date.

Transactions in foreign currencles are recorded at the rates ruling at the dates of the transactions.

All differences are taken to the profit and loss account.

Leuser

Rental charges under operating leases are charged to profit and loss as incurred over the periods of the leases.

Penalony

The company operates a money purchase scheme for qualifying employees. Pension costs for this scheme are charged to the profit and loss account in the period in which they arise. The expected cost of providing pensions for the defined benefit scheme, as calculated periodically by professionally qualified actuaries, is charged to the profit and loss account so us to spread the cost over the service lives of employees in the scheme in such a way that the pension cost is a substantially level percentage of current and expected future pensionable payroli.



NOTES TO THE ACCOUNTS Year ended 30 June 1994

2. TURNOVER

Turnover is amounts invoiced, excluding VAT, to third parties in the United Kingdom and represents:-

| | remover is amounts invoiced, excitaing VA1, to third parties in the United Kingdom and represent | | orchie: - |
|----|--|--------------------|--------------------|
| | | 1994 L | 199.1 L |
| | Computer services Stationery | 7,379,908 6,480 | 6,481,267 8,167 |
| | | 7,386,388 | 6,489,434 |
| 3. | Information regarding directors and employees | | |
| | | 1994 £ | 1993 L |
| | Directors' empluments Foos | | |
| | Other emoluments (including pension contributions) | 138,623 | 137,351 |
| | | 138,623 | 137,351 |
| | Remuneration of the chairman Remuneration of the highest paid director | 127,570 | 132,280 |
| | The other director received no remuneration during the year (1993 - Enli). | | |
| | | No | No |
| | Average number of persons employed | | - |
| | Systems Program | 14 | 12 |
| | Production Contains Support | 41 | 37 |
| | Customer Support Administration | 21 9 | 22 |
| | Snics/Marketing | 38 | 9 31 |
| | | | 17 1 |
| | | 123 | 111 |
| | Staff costs during the year (including directors) | r. | £ |
| | Wages and miaries | 2,413,294 | 2,095,346 |
| | Social security costs | 241,489 | 221,089 |
| | Other pension costs | 75,419 | 36,207 |
| | | 2,730,202 | 2,353,142 |



NOTES TO THE ACCOUNTS Year ended 30 June 1994

| 4. | OPERATING PROFIT | | | |
|----|---|----------------------|----------------------|--------------------|
| | | | 1994 | 1993 |
| | Operating profit is after charging: | | £ | L |
| | Rentals under operating leaves Vehicle contract hire | | 216,692 | 777 677 |
| | Other operating leases | | 279,343 | 237,877 321,874 |
| | Depreciation Auditors' remuneration | | 423,073 | 409,431 |
| | Addition remaineration | | 13,200 | 12,000 |
| 5, | TAX ON PROFIT ON ORDINARY ACTIVITIES | | | |
| | | | 1994 | 1993 |
| | | | Ĺ | £ |
| | UK Corporation tax at 33% based on the | | | |
| | profit for the year (1993 - 33%) Group relief | | 406,126 | 372,871 - |
| | | | 406,126 | 372,871 |
| | Adjustments to prior years' tax provisions | | (44,016) | |
| | | | 362,110 | 335,726 |
| 6. | TANGIBLE FIXED ASSETS | | | |
| | | | Computer | Fixtures |
| | | Total £ | installation £ | and fittings |
| | Cost | | _ | |
| | At 1 July 1993 Additions | 2,223,212 600,837 | 1,282,384 529,403 | 940,828 71,434 |
| | Disposals | (77,198) | (77,198) | |
| | At 30 June 1994 | 2,746,851 | 1,734,589 | 1,012,262 |
| | Depreciation | | | |
| | A t 1 July 1993 | 1,597,057 | 1,023,099 | 573,958 |
| | Charge for the year Disposals | 423,073 | 298,004 | 125,069 |
| | Disposals | (69,762) | (69,762) | |
| | At 30 June 1994 | 1,950,368 | 1,251,341 | 699,027 |
| | Net book value | | | |
| | At 30 June 1994 | 796,483 | 483,248 | 313,235 |
| | At 30 June 1993 | 636,155 | 259,285 | 366,870 |

Computer equipment and furniture costing £1,063,196 was fully depreciated at 30 June 1994.



NOTES TO THE ACCOUNTS Year ended 30 June 1994

| 7. | STOCKS | | |
|-----|--|--|---|
| | | 1994 £ | 199 3 L |
| | Paper and computer consumables | 88,292 | 65,266 |
| 8, | DEBTORS | | |
| | | 1994 £ | 1993 2 |
| | Trade debtors Amounts owed by ultimate parent company Amounts owed by parent company Amounts owed by fellow subsidiaries Prepayments Corporation tax recoverable | 1,401,833 94,820 794,029 840,319 453,737 | 1,188,808 167,997 922,773 1,000,283 399,604 35,020 |
| | | 3,584,738 | 3,714,485 |
| 9. | OTHER CREDITORS INCLUDING TAXATION AND SOCIAL SECURI | TY | |
| | | 1994 £ | 1993 L |
| | Taxation Social Security Pension contributions (Note 14) | 106,637 49,653 32,416 | 486,235 43,652 22,520 |
| | | 188,706 | 552,407 |
| 10. | DEFERRED TAXATION There is no liability for deferred taxation, either provided or unprovide 30 June 1994. | d as at 30 Jun | ne 1993 or |
| 11. | CALLED UP SHARE CAPITAL | | |
| | | 1994 £ | 1993 £ |
| | Authorised, called up, allotted and fully paid 500,000 ordinary shares of £1 each | 500,000 | 500,000 |



NOTES TO THE ACCOUNTS Year ended 30 June 1994

12. CAPITAL COMMITMENTS

| | 1994 L | 1993 L |
|---------------------------------------|------------------|------------------|
| Contracted for but not provided | 12,671 | 276,428 |
| Authorised but not yet contracted for | | |

13. OPERATING LEASE COMMITMENTS

At 30 June 1994 the company was committed to making the following payments during the next year in respect of operating leases:

| Lesses which expire: | Land and buildings £ | Other £ |
|--|----------------------------|------------------|
| Within one year Within two to five years | 550 24,733 | 2,629 166,895 |
| After five years | 295,000 | |
| | 320,283 | 169,524 |

14. PENSION SCHEME

At the end of December 1991 the company decided to wind down its defined benefit scheme and the majority of employees have now been transferred out.

A few employees remain in the defined benefit scheme and at 30 June 1994 the company has provided £32,416 against the contributions due during the year in respect of these employees.

The company now operates a money purchase pension scheme for qualifying employees. The assets of the scheme are held in separate trustee administered funds.

15. ULTIMATE PARENT COMPANY AND PARENT COMPANY

The ultimate parent company is Automatic Data Processing Inc. which is incorporated in the United States of America. The parent company is ADP Network Services Limited, a company registered in England and Wales. Copies of the group financial statements of Automatic Data Processing Inc. may be obtained from One ADP Boulevard, Roseland, New Jersey, USA. Copies of the group financial statements of ADP Network Services Limited may be obtained from the Registrar of Companies, Crown Way, Maindy, Cardiff, CF4 3UZ.