REGISTERED NUMBER: 901311

## DIRECTORS REPORT AND ACCOUNTS

24 DECEMBER 1996

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#### DIRECTORS REPORT

The directors submit their report and the accounts for the year ended 24 December 1996.

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare accounts on the going concern basis unless it is inappropriate to presume the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the company during the year was property investment and property development.

There has been no significant change in the company's activities during the year, and the directors are satisfied with the company's trading during the year.

#### DIVIDENDS AND APPROPRIATIONS

The directors do not recommend the payment of a dividend, leaving £325,917 to be added to reserves.

#### DIRECTORS

The directors of the company throughout the year were:

N.H. Andrew

Mrs R. Andrew

J. Hazelwood

R.R. Andrew (appointed 10/06/97)

No director had an interest in the shares of the company.

All the directors were also directors of the ultimate parent company, Hargreaves Property Holdings Limited, and their interests in the shares of that company are disclosed in its own accounts.



DIRECTORS REPORT

## FIXED ASSETS

Movements in fixed assets are shown in the notes to the accounts.

The investment property portfolio is valued annually by the directors who are of the opinion that the value of these properties is in excess of the book value.

## AUDITORS

A resolution will be proposed at the annual general meeting to re-appoint Moores Rowland as auditors.

On behalf of the board

N.H. Andr

23 October 1997

## AUDITORS REPORT TO THE MEMBERS OF

#### HARCON LIMITED

We have audited the accounts on pages 4 to 11.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

# QUALIFIED OPINION ARISING FROM THE NON-COMPLIANCE WITH STATEMENT OF STANDARD ACCOUNTING PRACTICE NUMBER 19

As disclosed in note 1 and for the reasons disclosed therein the company has not revalued its investment properties. This is not in accordance with Statement of Standard Accounting Practice Number 19 which states that investment properties should be revalued and included in the balance sheet at their open market value. We are unable to quantify the effects of this departure.

Except for the effects of not revaluing the investment properties, in our opinion the accounts give a true and fair view of the state of the company's affairs at 24 December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

MOORES ROWLAND

Chartered Accountants Registered Auditors

BRIGHTON

24 October 1997

PROFIT AND LOSS ACCOUNT Year ended 24 December 1996

•	Note	1996	1995
		£	£
NET INCOME FROM INVESTMENT PROPERTIES	2	442,155	543,156
Administrative expenses		(83,688)	(78,412)
		358,467	464,744
Other income	3	3,464	28,232
		361,931	492,976
Interest payable	4	(36,014)	(96,838)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	325,917	396,138
Tax on profit on ordinary activities	6		2,501
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		325,917	398,639
Retained profits at 24 December 1995		839,434	440,795
RETAINED PROFITS AT 24 DECEMBER 1996		1,165,351	839,434

All disclosures relate only to continuing operations.

There are no recognised gains or losses other than the profit for the year.

## BALANCE SHEET 24 December 1996

FIXED ASSETS Tangible assets 7 1,243,153 1,243,153 Investments 8 180,049 176,529  1,423,202 1,419,682  CURRENT ASSETS  Debtors 9 161,484 407,597  CREDITORS - amounts falling due within one year 10 (44,335) (335,471)  NET CURRENT ASSETS 117,149 72,126  TOTAL ASSETS LESS CURRENT LIABILITIES 1,540,351 1,491,808  CREDITORS - amounts falling due after more than one year 11 (135,000) (412,374)  CAPITAL AND RESERVES  Called up share capital 13 240,000 1,405,351 1,079,434  Shareholders funds 14 1,405,351 1,079,434		Note	£	1996	£	1995 £
Tangible assets Investments 8 1,243,153 180,049 176,529  1,423,202 1,419,682  CURRENT ASSETS  Debtors 9 161,484 407,597  CREDITORS - amounts falling due within one year 10 (44,335) (335,471)  NET CURRENT ASSETS 117,149 72,126  TOTAL ASSETS LESS CURRENT LIABILITIES 1,540,351 1,491,808  CREDITORS - amounts falling due after more than one year 11 (135,000) (412,374)  1,405,351 1,079,434  CAPITAL AND RESERVES  Called up share capital 13 240,000 240,000 Profit and loss account 1,165,351 839,434			Ĺ	£	L	L
Trigon   T	FIXED ASSETS					
Debtors   9   161,484   407,597   161,484   407,597   161,484   407,597   161,484   407,597				•		
Debtors 9 161,484 407,597  CREDITORS — amounts falling due within one year 10 (44,335) (335,471)  NET CURRENT ASSETS 117,149 72,126  TOTAL ASSETS LESS CURRENT LIABILITIES 1,540,351 1,491,808  CREDITORS — amounts falling due after more than one year 11 (135,000) (412,374)  1,405,351 1,079,434  CAPITAL AND RESERVES  Called up share capital 13 240,000 240,000 Profit and loss account 1,165,351 839,434	CAMBA DAMA A COSMO			1,423,202		1,419,682
CREDITORS — amounts falling due within one year  10  (44,335)  NET CURRENT ASSETS  117,149  72,126  TOTAL ASSETS LESS CURRENT LIABILITIES  1,540,351  1,491,808  CREDITORS — amounts falling due after more than one year  11  (135,000)  (412,374)  1,405,351  1,079,434  CAPITAL AND RESERVES  Called up share capital Profit and loss account	CURRENT ASSETS					
CREDITORS - amounts falling due within one year  10 (44,335) (335,471)  NET CURRENT ASSETS  117,149 72,126  TOTAL ASSETS LESS CURRENT LIABILITIES  1,540,351 1,491,808  CREDITORS - amounts falling due after more than one year  11 (135,000) (412,374)  1,405,351 1,079,434  CAPITAL AND RESERVES  Called up share capital 13 240,000 Profit and loss account  1 240,000 1,165,351 839,434	Debtors	9	161,484	-	407,597	
falling due within one year       10       (44,335)       (335,471)         NET CURRENT ASSETS       117,149       72,126         TOTAL ASSETS LESS CURRENT LIABILITIES       1,540,351       1,491,808         CREDITORS - amounts falling due after more than one year       11       (135,000)       (412,374)         1,405,351       1,079,434         CAPITAL AND RESERVES         Called up share capital Profit and loss account       13       240,000 (240,000) (240	ann trong		161,484		407,597	
TOTAL ASSETS LESS CURRENT LIABILITIES  1,540,351  1,491,808  CREDITORS - amounts falling due after more than one year  11  (135,000)  (412,374)  1,405,351  1,079,434  CAPITAL AND RESERVES  Called up share capital 13 Profit and loss account  1,165,351  240,000 240,000 839,434	falling due within	10	(44,335)		(335,471)	
CURRENT LIABILITIES 1,540,351 1,491,808  CREDITORS - amounts falling due after more than one year 11 (135,000) (412,374)  1,405,351 1,079,434  CAPITAL AND RESERVES  Called up share capital 13 240,000 240,000 Profit and loss account 1,165,351 839,434	NET CURRENT ASSETS			117,149		72,126
falling due after more than one year 11 (135,000) (412,374)  1,405,351 1,079,434  CAPITAL AND RESERVES  Called up share capital 13 240,000 240,000 Profit and loss account 1,165,351 839,434				1,540,351		1,491,808
CAPITAL AND RESERVES  Called up share capital 13 240,000 240,000 Profit and loss account 1,165,351 839,434	falling due after	11		(135,000)		(412,374)
Called up share capital       13       240,000       240,000         Profit and loss account       1,165,351       839,434				1,405,351		1,079,434
Profit and loss account 1,165,351 839,434	CAPITAL AND RESERVES					
Shareholders funds 14 1,405,351 1,079,434				•		
	Shareholders funds	14		1,405,351		1,079,434

Approved by the board on ... 23 dockby... 1997 and signed on its behalf by:

Director

NOTES TO THE ACCOUNTS Year ended 24 December 1996

#### 1 ACCOUNTING POLICIES

#### · BASIS OF ACCOUNTING

The accounts have been prepared in accordance with applicable accounting standards, except in the case of investment properties as explained below, and under the historical cost convention.

#### GROSS RENTAL INCOME

Gross rental income represents the amount receivable by the company exclusive of value added tax and bad debts.

#### DEFERRED TAXATION

Deferred taxation is calculated by the liability method and provision is made to the extent that it is probable a liability will crystallise.

#### INVESTMENT PROPERTIES

Investment properties are shown in the balance sheet at cost, but each property is valued annually by the directors who are of the opinion that the values of these properties are in excess of the book cost. This policy is not in accordance with Statement of Standard Accounting Practice No. 19, which requires investment properties to be valued at open market value.

#### ENDOWMENT INSURANCE POLICIES

Endowment insurance policies are included as fixed asset investments. No adjustment is made to reflect the difference between cost and surrender value at the period end as it is the company's intention to hold the policies to maturity.

2	NET INCOME FROM INVESTMENT	PROPERTIES			
_			1996		1995
		£	£	£	£
	Gross rental income (net of bad debts)		453,075		554,076
	Ground rents	10,920		10,920	
			(10,920)		(10,920)
			442,155		543,156
3	OTHER INCOME			1996	1995
				£	£
	Profit on maturity of endo	wment policie	s	_	27,184
	Interest receivable	•		3,464	1,048
				3,464	28,232

NOTES TO THE ACCOUNTS Year ended 24 December 1996

4 .	INTEREST PAYABLE On borrowings wholly repayable within 5 years:	1996 £	1995 £
	Bank loans, overdrafts and other loans by instalments Bank loans, overdrafts and other loans not by instalments	19,130 16,884	51,865 44,973
		36,014	96,838
5	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
	Profit on ordinary activities is stated after charging:	1996	1995
	Auditors remuneration	3,500	3,300
6	TAX ON PROFIT ON ORDINARY ACTIVITIES	. 1996 £	1995 £
	Corporation tax recoverable	_	(2,501)
			(2,501)
		los of losses th	at should be

The above is stated after allowing for the surrender of losses that should be available from other group companies under the group relief provisions.

## 7 TANGIBLE FIXED ASSETS

	Freehold investment properties £	Long leasehold investment properties f	Total £
Cost At 25 December 1995 and 24 December 1996	1,209,153	34,000	1,243,153
Net book value At 24 December 1996	1,209,153	34,000	1,243,153
At 24 December 1995	1,209,153	34,000	1,243,153

NOTES TO THE ACCOUNTS Year ended 24 December 1996

## 8 INVESTMENTS

	1996	1995
	£	£
Related undertakings	97,324	97,324
Endowment insurance policies	82,725	79,205
	180,049	176,529
Investment in related undertaking	£	
At 25 December 1995 and		
At 24 December 1996	97,324	

Details of the related undertakings at the balance sheet date are as follows:

Name of undertaking and business	Class of Shares F	olding %	Year end
Vanstian Limited Property investment	10% Preference	20.65	24 December

The related undertaking is registered in England and Wales

Endowment insurance policies	£
At 25 December 1995	79,205
Additions	3,520
At 24 December 1996	82,725

Endowment insurance policies on the lives of Mr N.H. Andrew and Mrs R. Andrew; the book value being the premiums paid to the balance sheet date. (Surrender value 24 December 1996:f115,011). These policies are to provide towards the repayment of mortgages secured on investment property and are charged in security for those mortgages.

9	DEBTORS	1996	1995
		162 /0/	27.7. 07.3
	Amounts owed by group undertakings	161,484	344,843
	Advance corporation tax recoverable	_	62,706
	Other debtors	_	48
		161,484	407,597



NOTES TO THE ACCOUNTS
Year ended 24 December 1996

10	CREDITORS - amounts falling due within one year	1996 £	1995 £
•	Bank overdraft Mortgages	7,200	245,725 47,829
	Rents received in advance	1,533	_
	Amounts owed to group undertakings	22,575	22,542
	Other taxes and social security	7,453	10,422
	Accrued mortgage interest	5,574	8,953
		44,335	335,471
11	CREDITORS - amounts falling due after	1996	1995
	more than one year	1990 £	1995 £
	C. A. J. J. January and American	135,000	412,374
	Mortgages on freehold investment property		=======================================
•	These mortgages carry fixed interest rates (unless of repayable as follows:	cherwise stat	ed) and are
	Between 1-2 years - by instalments:	_	54,764
	14.01%—16.00%		54,704
	Between 1-2 years - not by instalments: 10.01%-12.00%	135,000	
	10.01%-12.00%		
		135,000	54,764
	Between 2-5 years - by instalments: 14.01%-16.00%		222,610
	Between 2-5 years - not by instalments:		,
	10.01%—12.00%	_	135,000
			357,610
	After 5 years — by instalments:		
	14.01%-16.00%	_	
		135,000	412,374

NOTES TO THE ACCOUNTS Year ended 24 December 1996

### 12 PROVISIONS FOR LIABILITIES AND CHARGES

· Deferred taxation arises from timing differences between the accounting and taxation treatment of various items.

Industrial buildings and other capital allowances have been claimed to 24 December 1996, of which £590,707 has been offset against the company's taxable profits or surrendered to other group companies. It is not the company's policy or intention to sell the relevant properties and therefore no provision for deferred taxation has been made in these accounts. However, if the relevant properties were sold at balance sheet value, tax at 33% (1995: 33%) of £194,933 (1995: £191,979) could become payable in respect of these and other associated timing differences.

#### 13 SHARE CAPITAL

13	Authorised, allotted and fully paid: 240,000 Ordinary shares of fl each	1996 £ 240,000	1995 £ 240,000
14	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS		
		1996	1995
		£	£
	Profit on ordinary activities after taxation	325,917	398,639
	Opening shareholders funds	1,079,434	680,795
	Closing shareholders funds	1,405,351	1,079,434

#### 15 OTHER FINANCIAL COMMITMENTS

The company has entered into a guarantee in respect of any borrowings with Barclays Bank PLC, of ten fellow group companies. The total of these borrowings with the bank of these ten fellow companies amounted to £7,172,257 at the balance sheet date.

Property costing £714,886, and a floating charge over the company's assets has been used as security for borrowings from Barclays Bank PLC and others, of this company and its fellow group undertakings, in addition to those properties charged in respect of mortgages shown in the balance sheet.

#### 16 ULTIMATE PARENT COMPANY

The directors consider that the ultimate parent company is Hargreaves Property Holdings Limited which is registered in England and Wales.



NOTES TO THE ACCOUNTS Year ended 24 December 1996

## 17 COMPARATIVE FIGURES

 The comparative figures in the profit and loss account are in respect of the year from 1 January 1995 to 24 December 1995.