GROUP STRATEGIC REPORT, REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

FOR

THE NATIONAL FEDERATION OF PROPERTY PROFESSIONALS

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COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2016

DIRECTORS: V J Bannister

P Bullick
D J Coleman
K L Griffin
J L Hytch
R A Jezzard
D Mackie
N Madan
P E Savage
L Scott
S A Lawson
W M C Bentley

SECRETARY:

R Clutton

REGISTERED OFFICE:

Arbon House 6 Tournament Court Edgehill Drive Warwick CV34 6LG

REGISTERED NUMBER:

00897907 (England and Wales)

AUDITORS:

Stiles & Company

Chartered Certified Accountants

2 Lake End Court

Taplow Maidenhead Berkshire SL6 0JQ

GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their strategic report of the company and the group for the year ended 31 December 2016.

PRINCIPAL ACTIVITY

The principal activity of the group is the promotion and unity of understanding amongst estate agents and letting agents. Its core objective is to raise standards in the industry.

THE BUSINESS MODEL

The group focuses on improving standards in the industry, whether this be through lobbying, active participation in industry groups and committees or through the provision of training and qualifications to its members and the industry at large. The members of the Associations within the organisation follow a code of conduct and participating agencies are required to belong to an Ombudsman redress scheme.

REVIEW OF BUSINESS

The business continued to develop in 2016 with increases in income from the core business areas of membership and qualifications.

The business embarked on a rebranding exercise in 2016, launched in 2017.

The group has continued to invest in its systems and infrastructure in order to improve its offering to members.

PRINCIPAL RISKS AND UNCERTAINTIES

The changing political landscape creates uncertainty as do the vulnerabilities of the UK and global economies and the volatility of the property market.

KEY PERFORMANCE INDICATORS

The group will push for sustainable membership growth, encouraging more agents to engage with the membership code of conduct and to raise standards in the industry. Membership numbers will continue to be a key performance indicator. In the year to 31st December 2016 memberships increased 6% to 16,592. ARLA memberships increased 9% and NAEA memberships 2% during the year.

ON BEHALF OF THE BOARD:

N Madan - Director

Date: 17 MAJ 2017

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2016.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2016.

FUTURE DEVELOPMENTS

The group continues to focus on being the go to organisation, and following the consultant's recommendations the organisational structure is being revised to align the business to support its strategic direction and to ensure member value.

The organisation's online systems continue to develop with online membership renewals in place, and online membership applications came on stream in 2017.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2016 to the date of this report.

V J Bannister

D J Coleman

K L Griffin

J L Hytch

R A Jezzard

D Mackie

N Madan

P E Savage

L Scott

Other changes in directors holding office are as follows:

M J Baum - resigned 17 June 2016
P Bullick - appointed 17 June 2016
C Lloyd - resigned 17 June 2016
A J Reed - resigned 17 June 2016
S A Lawson - appointed 17 June 2016
W M C Bentley - appointed 17 June 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the surplus or deficit of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

ON BEHALF OF THE BOARD:

N Madan - Director

Date: 17 mg 2017

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE NATIONAL FEDERATION OF PROPERTY PROFESSIONALS

We have audited the financial statements of The National Federation of Property Professionals for the year ended 31 December 2016 on pages seven to twenty two. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

UK and Republic of Ireland'.

As explained more fully in the Statement of Directors' Responsibilities set out on pages three and four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2016 and of the group's surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE NATIONAL FEDERATION OF PROPERTY PROFESSIONALS

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Darren Parsons (Senior Statutory Auditor) for and on behalf of Stiles & Company

Chartered Certified Accountants

2 Lake End Court

Taplow

Maidenhead

Berkshire

SL6 0JO

Date: 23.05.2017

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	31.12.16 Continuing £	31.12.16 Discontinued £	31.12.16 Total £
	110103	~		~
TURNOVER Cost of sales	3	5,992,808 (4,020,044)	- -	5,992,808 (4,020,044)
GROSS SURPLUS		1,972,764	-	1,972,764
Administrative expenses		(2,904,699)	-	(2,904,699)
		(931,935)	-	(931,935)
Other operating income	4	932,690	-	932,690
OPERATING SURPLUS	6	755	•	755
Interest receivable and similar income		38,187	<u>.</u>	38,187
SURPLUS BEFORE TAXATION		38,942	-	38,942
Tax on surplus	8	(32,008)	-	(32,008)
SURPLUS FOR THE FINANCIAL Y	EAR	6,934	<u>-</u>	6,934
Surplus attributable to:				6.024
Owners of the parent				6,934

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	31.12.15 Continuing £	31.12.15 Discontinued £	31.12.15 Total £
TURNOVER Cost of sales	3	4,865,592 (2,966,843)	83,864 (21,472)	4,949,456 (2,988,315)
GROSS SURPLUS		1,898,749	62,392	1,961,141
Administrative expenses		(3,017,698)	(2,386)	(3,020,084)
		(1,118,949)	60,006	(1,058,943)
Other operating income	4	851,730	-	851,730
OPERATING (DEFICIT)/SURPLUS	6	(267,219)	60,006	(207,213)
Loss on disposal of subsidiary	7	(36,232)	-	(36,232)
		(303,451)	60,006	(243,445)
Interest receivable and similar income		39,082	9	39,091
(DEFICIT)/SURPLUS BEFORE TAXATION Tax on (deficit)/surplus	8	(264,369) (9,863)	60,015	(204,354) (9,863)
(DEFICIT)/SURPLUS FOR THE FINANCIAL YEAR		(274,232)	60,015	(214,217)
(Deficit)/surplus attributable to: Owners of the parent				(214,217)

CONSOLIDATED OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

Notes	31.12.16 £	31.12.15 £
SURPLUS/(DEFICIT) FOR THE YEAR	6,934	(214,217)
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME FOR THE YEAR	6,934	(214,217)
Total comprehensive income attributable to: Owners of the parent	6,934	$= \frac{(214,217)}{}$ (214,217)
•		

THE NATIONAL FEDERATION OF PROPERTY PROFESSIONALS (REGISTERED NUMBER: 00897907)

CONSOLIDATED BALANCE SHEET - 31 DECEMBER 2016

		31.12	2.16	31.12	.15
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	10		1,867,758	•	1,984,018
Investments	11	-	-		
			1,867,758	•	1,984,018
CURRENT ASSETS			· .		
Debtors	12	658,382		1,035,932	
Cash at bank and in hand		4,788,061	•	4,269,635	
	•	5,446,443		5,305,567	
CREDITORS		•	•		
Amounts falling due within one year	13	3,265,531	•	3,247,849	
NET CURRENT ASSETS ,			2,180,912		2,057,718
TOTAL ASSETS LESS CURRENT LIABILITIES			4,048,670		4,041,736
RESERVES					
Other reserves	16		60.000		60,000
ncome and expenditure account	16		3,988,670		3,981,736
•			4,048,670		4,041,736

The financial statements were approved by the Board of Directors on its behalf by:

17 may 2017 and were signed on

N Madan - Director

THE NATIONAL FEDERATION OF PROPERTY PROFESSIONALS (REGISTERED NUMBER: 00897907)

COMPANY BALANCE SHEET 31 DECEMBER 2016

		31.12	2.16	31.12	.15
	Notes	£	£	£	£
FIXED ASSETS				-	
Tangible assets	10		1,867,757		1,984,017
Investments	11		-		
			1,867,757		1,984,017
CURRENT ASSETS		:			
Debtors	12	584,317		955,749	
Cash at bank and in hand		4,772,879		4,259,000	
		5,357,196	•	5,214,749	•
CREDITORS Amounts falling due within one year	13	3,214,161		3,215,782	
Amounts failing due within one year	ÍΣ	3,214,101 ————		3,213,762	
NET CURRENT ASSETS			2,143,035		1,998,967
TOTAL ASSETS LESS CURRENT LIABILITIES			4,010,792		3,982,984
CREDITORS	•				
Amounts falling due after more than one					
year .	14		2,466,614		2,221,811
NET ASSETS			1,544,178		1,761,173
			=====		====
RESERVES					•
Other reserves	16		60,000		60,000
Income and expenditure account	16		1,484,178		1,701,173
			1,544,178		1,761,173
			=======================================		=======================================
Company's loss for the financial year			(216,995)		(399,606)

The financial statements were approved by the Board of Directors on 1.7 way 2.417 and were signed on its behalf by:

N Madan - Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Retained earnings	Other reserves £	Total equity £
Balance at 1 January 2015	4,195,953	60,000	4,255,953
Changes in equity Total comprehensive income	(214,217)	<u>-</u>	(214,217)
Balance at 31 December 2015	3,981,736	60,000	4,041,736
Changes in equity Total comprehensive income	6,934	<u>-</u>	6,934
Balance at 31 December 2016	3,988,670	60,000	4,048,670

COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Retained earnings	Other reserves £	Total equity
Balance at 1 January 2015	2,100,779	60,000	2,160,779
Changes in equity Total comprehensive income	(399,606)	_	(399,606)
Balance at 31 December 2015	1,701,173	60,000	1,761,173
Changes in equity Total comprehensive income	(216,995)	<u>-</u>	(216,995)
Balance at 31 December 2016	1,484,178	60,000	1,544,178

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

Notes	31.12.16 £	31.12.15 £
Cash flows from operating activities	~	
Cash generated from operations 1	509,943	215,406
Tax paid	(23,150)	(28,337)
Net cash from operating activities	486,793	187,069
Cash flows from investing activities		
Purchase of tangible fixed assets	(6,554)	(43,128)
Sale of tangible fixed assets	-	638
Interest received	38,187	39,091
Dividends received	<u> </u>	21,039
Net cash from investing activities	31,633	17,640
		
Increase in cash and cash equivalents	518,426	204,709
Cash and cash equivalents at beginning of year 2	4,269,635	4,064,926
J 2		
Cash and cash equivalents at end of year 2	4,788,061	4,269,635

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

1. RECONCILIATION OF SURPLUS/(DEFICIT) BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	31.12.16	31.12.15
	£	£
Surplus/(deficit) before taxation	38,942	(204,354)
Depreciation charges	122,813	117,316
Share of participating interest profits	-	(13,276)
Finance income	(38,187)	(39,091)
	123,568	(139,405)
Decrease/(increase) in trade and other debtors	377,550	(348,600)
Increase in trade and other creditors	8,825	703,411
Cash generated from operations	509,943	215,406

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Consolidated Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 December 2016

	31.12.16	1.1.16
	£	£
Cash and cash equivalents	4,788,061	4,269,635
•		
Year ended 31 December 2015		
	31.12.15	1.1.15
	£	£
Cash and cash equivalents	4,269,635	4,064,926
•		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

1. STATUTORY INFORMATION

The National Federation of Property Professionals is a private company, limited by guarantee, registered in England and Wales. The company's registered number and registered office address can be found on the company information page.

The financial statements are presented in sterling which is the functional operational currency of the company and rounded to the nearest £1.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Membership fees are recognised in full at the time of receipt together with an appropriate proportion of deferred income.

Exam and tuition fees and seminar and event income are recognised when the company obtains the right to consideration.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Website development & software has been fully amortised in the current year.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property

- 10% on cost and 2% on cost

Fixtures and fittings

- , 25% on cost

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that that have been enacted or substantively enacted by the balance sheet date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

3. TURNOVER

The turnover and surplus (2015 - deficit) before taxation are attributable to the one principal activity of the group.

An analysis of turnover by class of business is given below:

	Membership fees Education and training Publications Seminars and events Membership services Other	31.12.16 £ 3,094,056 1,905,880 148,306 670,565 172,768 1,233 5,992,808	31.12.15 £ 2,854,277 1,307,630 170,007 356,488 256,753 4,301 4,949,456
	An analysis of turnover by geographical market is given below:		
	United Kingdom	31.12.16 £ 5,992,808 5,992,808	31.12.15 £ 4,949,456 4,949,456
4.	OTHER OPERATING INCOME	21.12.16	
	Client money protection	31.12.16 £ 932,690	31.12.15 £ 851,730

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

5.	EMPLOYEES AND DIRECTORS		
		31.12.16	31.12.15
	Wages and salaries Social security costs Other pension costs	£ 1,708,535 161,357 48,653	£ 1,788,067 159,383 57,553
		1,918,545	2,005,003
	The average monthly number of employees during the year was as follows:	31.12.16	31.12.15
	Administration	63	<u>57</u>
	The average number of employees by undertakings that are proportionately con (2015 - 57).	solidated during	the year was 63
		31.12.16 £	31.12.15 £
	Directors' remuneration	- -	<u>-</u>
6.	OPERATING SURPLUS/(DEFICIT)		
	The operating surplus (2015 - operating deficit) is stated after charging:		
	•	31.12.16 £	31.12.15 £
	Depreciation - owned assets Auditors' remuneration Operating lease rentals	122,814 23,240 72,679	117,316 22,500 70,927
7.	EXCEPTIONAL ITEMS		
	Loss on disposal of subsidiary	31.12.16 £	31.12.15 £ (36,232)
8.	TAXATION		
	Analysis of the tax charge The tax charge on the surplus for the year was as follows:	31.12.16	31.12.15
	Current tax: UK corporation tax Prior year corporation tax adj	£ 32,008	£ 23,150 (13,287)
	Tax on surplus/(deficit)	32,008	9,863

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

8. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	31.12.16 £	31.12.15 £
Surplus/(deficit) before tax	38,942	(204,354)
Surplus/(deficit) multiplied by the standard rate of corporation tax in the		
UK of 20% (2015 - 21%)	7,788	(42,914)
Effects of:		
Income not taxable for tax purposes	(343)	48,046
Depreciation add back	24,563	24,636
Chargeable losses	-	7,609
Tax losses utilised	-	(13,076)
Marginal rate relief	-	(576)
Effects of tax rate adjustment	-	(575)
Prior year tax adjustment	-	(13,287)
Total tax charge	32,008	9,863

9. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Statement of Comprehensive Income of the parent company is not presented as part of these financial statements.

10. TANGIBLE FIXED ASSETS

Group

3.04p	Freehold property £	Fixtures and fittings £	Totals £
COST	~	~	~
At 1 January 2016 Additions	2,583,238	638,314 6,554	3,221,552 6,554
At 31 December 2016	2,583,238	644,868	3,228,106
DEPRECIATION			
At 1 January 2016	673,083	564,451	1,237,534
Charge for year	86,935	35,879	122,814
At 31 December 2016	760,018	600,330	1,360,348
NET BOOK VALUE			
At 31 December 2016	1,823,220	44,538	1,867,758
At 31 December 2015	1,910,155	73,863	1,984,018

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

10. TANGIBLE FIXED ASSETS - continued

• •		Fixtures	
	Freehold	and	
	property	fittings	Totals
	£	£	£
COST			
At 1 January 2016	2,583,238	638,314	3,221,552
Additions	<u>-</u>	6,554	6,554
At 31 December 2016	2,583,238	644,868	3,228,106
DEPRECIATION			
At 1 January 2016	673,083	564,452	1,237,535
Charge for year	86,935	35,879	122,814
At 31 December 2016	760,018	600,331	1,360,349
NET BOOK VALUE			
At 31 December 2016	1,823,220	44,537	1,867,757
At 31 December 2015	1,910,155	73,862	1,984,017

11. FIXED ASSET INVESTMENTS

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiary

NFOPP Awarding Body Limited

Registered office: Arbon House, 6 Tournament Court, Edgehill Drive, Warwick, CV34 6LG

Nature of business: Education and professional exams

•	%		
Class of shares:	holding		
Limited by guarantee	100.00		
· ·		31.12.16	31.12.15
		£	£
Aggregate capital and reserves		2,504,491	2,280,562
Profit for the year		223,929	125,373

The National Federation of Property Professionals has been the sole member of its subsidiary company NFOPP Awarding Body Limited, a company limited by guarantee, since incorporation in November 2006, and as such has no share capital.

In the event of winding up, every member of the company undertakes to contribute to the assets of the company such an amount as may be required not exceeding £10.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gr	oup	Com	pany
	31.12.16	31.12.15	31.12.16	31.12.15
	£	£	£	£
Trade debtors	41,090	31,081	34,115	18,333
Other debtors	119,905	40,649	119,905	40,649
VAT	40,145	46,735	40,145	46,735
Prepayments and accrued income	457,242	917,467	390,152	850,032
	658,382	1,035,932	584,317	955,749

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

Gı	oup	Com	ipany
31.12.16	31.12.15	31.12.16	31.12.15
£	£	£	£
190,961	560,962	178,127	553,706
32,008	23,150	1,472	7,815
-	38,755	-	38,755
120,268	110,421	120,268	110,421
2,922,294	2,514,561	2,914,294	2,505,085
3,265,531	3,247,849	3,214,161	3,215,782
	31.12.16 £ 190,961 32,008 120,268 2,922,294	£ £ 190,961 560,962 32,008 23,150 - 38,755 120,268 110,421 2,922,294 2,514,561	31.12.16 31.12.15 31.12.16 £ £ £ 190,961 560,962 178,127 32,008 23,150 1,472 - 38,755 - 120,268 110,421 120,268 2,922,294 2,514,561 2,914,294

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Company	
	31.12.16	31.12.15
	£	£
Amounts owed to group undertakings	2,466,614	2,221,811

15. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Group

Non-cancellable operatin leases	
31.12.16	31.12.15
£	£
54,245	72,679
25,269 ———	79,514
79,514	152,193
	31.12.16 £ 54,245 25,269

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

15. LEASING AGREEMENTS - continued

Company

•	Non-cancellable operating leases	
	31.12.16	31.12.15
Within one year	£ 54,245	£ 72,679
Between one and five years	25,269	79,514
	79,514	152,193

16. RESERVES

Included within Other reserves are:

General	£20,000	(2015: £20,000)
Membership	£20,000	(2015: £20,000)
Maintenance	£20,000	(2015: £20,000)

17. PENSION COMMITMENTS

The group operates a defined contribution pension scheme for its employees. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund. The amount recognised as an expense in the period was £48,653 (2015: £57,553).

18. RELATED PARTY DISCLOSURES

During the year the group purchased non-directorship consulting services from Toller Consulting totalling £14,875 (2015: £12,070), an unincorporated entity controlled by A J Reed, Director and who resigned 17 June 2016. At the year end The National Federation of Property Professionals owed A J Reed £nil (2015: £4,794) and is included within trade creditors.

During the year, a total of key management personnel compensation of £278,046 (2015 - £275,749) was paid.

19. ULTIMATE CONTROLLING PARTY

The group is controlled by its board of directors as shown in the directors' report.