

WALSH (GLAZING CONTRACTORS) LIMITED

FINANCIAL STATEMENTS

for the year ended

31 December 1995

Company registration number : 894187



Roger Lugg & Co

Chartered Accountants

WALSH (GLAZING CONTRACTORS) LIMITED

COMPANY INFORMATION

DIRECTORS Peter M Walsh (chairman)
Patricia J Walsh
Peter J Walsh

SECRETARY Patricia J Walsh

REGISTERED OFFICE 12/14 High Street
Caterham
Surrey CR3 5UA

AUDITORS Roger Lugg & Co
12/14 High Street
Caterham
Surrey CR3 5UA

BANKERS Allied Irish Bank plc
77 High Street
Croydon
Surrey CR0 1QE

WALSH (GLAZING CONTRACTORS) LIMITED

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 1996 annual general meeting of the members of Walsh (Glazing Contractors) Limited will be held at the registered office on Monday, 21 October 1996, at 3.00 pm.

AGENDA

1. To receive the reports of the directors and the auditors and the statement of accounts for the year ended 31 December 1995.
2. To confirm the directors' remuneration.
3. To re-elect directors.
4. To re-appoint the auditors and authorise the directors to fix the remuneration.
5. To transact any other ordinary business of the company.

A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a member of the company.

ON BEHALF OF THE BOARD

.....
PATRICIA J WALSH
SECRETARY

12/14 High Street
Caterham
Surrey CR3 5UA

21 October 1996

WALSH (GLAZING CONTRACTORS) LIMITED

DIRECTORS' REPORT

The directors present their report to the members of the company, together with the audited accounts for the year ended 31 December 1995.

PRINCIPAL ACTIVITY

The principal activity of the company, which is unchanged from last year, is that of glazing contractors.

BUSINESS REVIEW, FUTURE DEVELOPMENTS AND EVENTS SINCE THE YEAR END

The results for the year are as set out in the profit and loss account on page 7.

DIVIDEND AND RESERVES

The directors do not recommend that a dividend is paid in respect of the year ended 31 December 1995. The profit of £ 18,647 is transferred to the profit and loss account.

DIRECTORS

The directors at 31 December 1995, and their beneficial interests in the shares of the company, were as follows :

	£1 ordinary shares	
	1995	1994
Peter M Walsh	800	800
Patricia J Walsh	200	200
Peter J Walsh	Nil	Nil

There have been no changes in the directors' shareholdings between 31 December 1995 and the date of this report.

Peter M Walsh retires by rotation and, being eligible, offers himself for re-election.

No director had a material interest in any contract during the year.

WALSH (GLAZING CONTRACTORS) LIMITED

DIRECTORS' REPORT

FIXED ASSETS

The changes in fixed assets are detailed in note 7 to the accounts. In the opinion of the directors, the market value of the company's freehold land and buildings is £148,000. These were valued by Andrews Building Surveying Services, Chartered Surveyors, on 18 June 1993 and in their opinion the open market value was £148,000 at that time.

AUDITORS

A resolution to re-appoint Roger Lugg & Co as auditors of the company will be proposed at the annual general meeting.

ON BEHALF OF THE BOARD

.....*P.J. Walsh*.....
PATRICIA J WALSH
SECRETARY

21 October 1996

WALSH (GLAZING CONTRACTORS) LIMITED

DIRECTORS' RESPONSIBILITIES FOR PREPARING THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- * prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

.....*P.M. Walsh*.....Directors.....*P.J. Walsh*.....

AUDITORS' REPORT

to the members of

WALSH (GLAZING CONTRACTORS) LIMITED

We have audited the financial statements on pages 7 to 13 which have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and the accounting policies set out on page 9.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 5 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

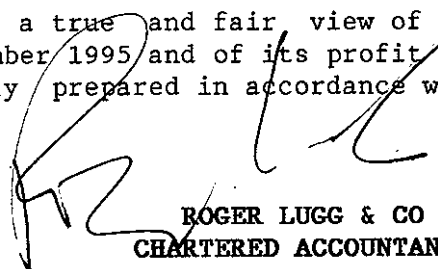
BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



ROGER LUGG & CO
CHARTERED ACCOUNTANTS
AND REGISTERED AUDITORS

12/14 High Street
Caterham
Surrey CR3 5UA

21 October 1996

WALSH (GLAZING CONTRACTORS) LIMITED

PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1995

		1995	1994
	Note	£	£
TURNOVER	1	817,824	520,885
Cost of sales		(592,920)	(362,467)
GROSS PROFIT		224,904	158,418
Net operating expenses	2	(179,813)	(153,679)
OPERATING PROFIT	3	45,091	4,739
Net interest	5	(15,495)	(21,876)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION		29,596	(17,137)
Tax on profit on ordinary activities	6	(10,949)	(3,500)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION		18,647	(20,637)
Dividend		-	-
TRANSFER TO REVENUE RESERVE	13	£ 18,647	£ (20,637)

There are no gains or losses for the year other than those shown above.

RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit/(loss) for the financial year	18,647	(20,637)
Dividends	-	-
Net movement in shareholders' funds	18,647	(20,637)
Shareholders' funds at 1 January 1995	28,853	49,490
Shareholders' funds at 31 December 1995	£ 47,500	£ 28,853

WALSH (GLAZING CONTRACTORS) LIMITED

BALANCE SHEET

At 31 December 1995

		1995	1994
	Note	£	£
FIXED ASSETS			
Tangible assets	7	<u>177,333</u>	<u>186,532</u>
CURRENT ASSETS			
Stocks	8	98,279	129,733
Debtors	9	65,830	61,355
Cash at bank and in hand		1,200	13
		<u>165,309</u>	<u>191,101</u>
CREDITORS : due within one year	10	<u>(252,338)</u>	<u>(284,855)</u>
NET CURRENT LIABILITIES		<u>(87,029)</u>	<u>(93,754)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		90,304	92,778
CREDITORS : due after one year	11	<u>(42,804)</u>	<u>(63,925)</u>
NET ASSETS		<u>£ 47,500</u>	<u>£ 28,853</u>
CAPITAL AND RESERVES			
Called up share capital	12	1,000	1,000
Profit and loss account	13	(83,271)	(101,918)
Revaluation reserve		129,771	129,771
		<u>£ 47,500</u>	<u>£ 28,853</u>

.....*P.M. Walsh*.....Directors.....*P.J. Walsh*.....

These accounts were approved by the board on 21 October 1996

WALSH (GLAZING CONTRACTORS) LIMITED

NOTES TO THE ACCOUNTS

for the year ended 31 December 1995

1. PRINCIPAL ACCOUNTING POLICIES

Basis of accounting

The accounts have been prepared in accordance with applicable accounting standards, as modified by the revaluation of the freehold land and buildings, with the exception that no depreciation has been provided on the company's freehold property, as required by Statement of Accounting Practice 12.

In the opinion of the directors, all operations are continuing.

The company has taken advantage of the exemption in Financial Reporting Standard 1 from producing a cash flow statement, as it qualifies as a small company under the Companies Act 1985.

Fixed assets and depreciation

Fixed assets are stated at cost. Depreciation is provided at the following rates to write the assets down over their estimated useful lives :

Motor vehicles	25% on reducing balance
Office equipment	15% on reducing balance
Assets under financial leases	25% on reducing balance

Turnover

Turnover represents net invoiced sales, excluding VAT.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Finance leases

Assets obtained under finance leases result in the transfer of substantially all the risks and rewards of ownership and are therefore capitalised as tangible fixed assets.

Deferred taxation

Deferred taxation is provided on timing differences which will probably reverse, at the rates likely to be in force at the time of the reversal.

Pensions

The company has a defined contribution pension scheme. The cost of contributions made by the company to the scheme is charged to the profit and loss account as incurred.

WALSH (GLAZING CONTRACTORS) LIMITED

NOTES TO THE ACCOUNTS

for the year ended 31 December 1995

	1995 £	1994 £
2. NET OPERATING EXPENSES		
Administrative expenses	189,813	178,679
Other operating income	(10,000)	(25,000)
	<u>£ 179,813</u>	<u>£ 153,679</u>
3. OPERATING PROFIT		
Operating profit is stated after charging :		
Auditors' remuneration including non audit services	£ 4,500	£ 9,500
Depreciation - owned assets	£ 9,199	£ 12,163
Hire of plant and machinery	£ 1,249	£ 573
4. DIRECTORS AND EMPLOYEES		
Average number of employees		
Administration	4	4
Works	7	7
Staff costs, including directors		
Salaries, wages & employment costs	96,957	84,468
Social security costs	7,953	6,439
Pension scheme contributions	6,117	5,341
	<u>£ 111,027</u>	<u>£ 96,248</u>
5. NET INTEREST		
Bank interest payable		
Bank interest	7,800	11,552
Loan interest	6,802	8,609
Hire purchase interest	893	1,466
VAT interest	-	249
	<u>£ 15,495</u>	<u>£ 21,876</u>

WALSH (GLAZING CONTRACTORS) LIMITED

NOTES TO THE ACCOUNTS

for the year ended 31 December 1995

	1995 £	1994 £
6. TAXATION		
Tax on profit on ordinary activities		
UK corporation tax at 25% (1994 - 25%)	10,949	-
Underprovision in previous years	-	3,500
	<u>£ 10,949</u>	<u>£ 3,500</u>

7. TANGIBLE ASSETS

	Freehold land and buildings	Motor vehicles	Office equipment	Total
	£	£	£	£
Cost/Revaluation				
At 1 January 1995	148,000	92,899	17,470	258,369
Additions	-	-	-	-
At 31 December 1995	<u>148,000</u>	<u>92,899</u>	<u>17,470</u>	<u>258,369</u>
Depreciation				
At 1 January 1995	-	58,711	13,126	71,837
Annual charge	-	8,547	652	9,199
At 31 December 1995	<u>-</u>	<u>67,258</u>	<u>13,778</u>	<u>81,036</u>
Net Book Values				
At 31 December 1995	<u>£ 148,000</u>	<u>£ 25,641</u>	<u>£ 3,692</u>	<u>£ 177,333</u>
At 31 December 1994	<u>£ 148,000</u>	<u>£ 34,188</u>	<u>£ 4,344</u>	<u>£ 186,532</u>

The net book value of tangible fixed assets includes £ 16,848 (1994 - £ 22,464) in respect of assets held under finance leases.

	1995	1994
Commitments for capital expenditure were :	<u>£ Nil</u>	<u>£ Nil</u>

WALSH (GLAZING CONTRACTORS) LIMITED

NOTES TO THE ACCOUNTS

for the year ended 31 December 1995

	1995	1994
	£	£
8. STOCKS		
Raw materials and consumables	<u>£ 98,279</u>	<u>£ 129,733</u>
9. DEBTORS		
Trade debtors	64,120	49,007
Other debtors	1,210	10,124
Prepayments	500	2,224
	<u>£ 65,830</u>	<u>£ 61,355</u>
10. CREDITORS		
Due within one year		
Bank loan	13,371	13,371
Bank overdraft	91,508	61,417
Trade creditors	60,847	75,185
Due to related undertakings	51,482	61,673
Hire purchase obligations	5,695	6,833
Corporation tax	10,949	2,250
Other tax and social security costs	11,986	8,687
Accruals and deferred income	6,500	55,439
	<u>£ 252,338</u>	<u>£ 284,855</u>

The bank loan and overdraft are secured by a mortgage debenture over the assets of the company, dated 21 February 1992, and a first legal mortgage over the company's freehold property, dated 27 May 1977.

11. CREDITORS

Due after one year		
Bank loan	42,804	58,800
Hire purchase obligations	-	5,125
	<u>£ 42,804</u>	<u>£ 63,925</u>

WALSH (GLAZING CONTRACTORS) LIMITED

NOTES TO THE ACCOUNTS

for the year ended 31 December 1995

	1995 £	1994 £
12. SHARE CAPITAL		
Authorised		
1,000 ordinary shares of £1 each	£ 1,000	£ 1,000
Allotted, called up and fully paid		
1,000 ordinary shares of £1 each	£ 1,000	£ 1,000
 13. PROFIT AND LOSS ACCOUNT		
At 1 January 1995	(101,918)	(81,281)
Profit/(loss) for the year	18,647	(20,637)
At 31 December 1995	£ (83,271)	£(101,918)

WALSH (GLAZING CONTRACTORS) LIMITED

TRADING AND PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1995

	1995		1994	
	£	£	£	£
TURNOVER		817,824		520,885
Opening stock at 1.1.1995	129,733		123,300	
Purchases	444,043		293,292	
Subcontractors	44,393		16,515	
Wages	71,781		58,520	
Plant costs	1,249		573	
	<hr/>		<hr/>	
	691,199		492,200	
Closing stock at 31.12.1995	(98,279)		(129,733)	
	<hr/>		<hr/>	
		(592,920)		(362,467)
GROSS PROFIT		224,904		158,418
Other income				
Management charges		10,000		25,000
		<hr/>		<hr/>
		234,904		183,418
ESTABLISHMENT EXPENSES				
Rent & rates	27,167		22,002	
Insurance	9,253		10,531	
Light & heat	4,214		3,549	
Repairs & renewals	411		1,303	
	<hr/>		<hr/>	
	41,045		37,385	
ADMINISTRATION COSTS				
Wages & salaries	12,329		11,587	
Directors' remuneration	20,800		20,800	
Pension contributions	6,117		5,341	
Printing, postage & stationery	5,340		4,100	
Telephone	4,619		3,928	
Auditors' remuneration	4,500		9,500	
Legal & professional	415		-	
Computer costs	1,061		555	
Sundry expenses	2,100		5,920	
	<hr/>		<hr/>	
	57,281		61,731	
Carried down	98,326	234,904	99,116	183,418