

REGISTRAR OF COMPANIES

892632

Robinsons International Removals Limited

FINANCIAL STATEMENTS

for the year ended

31 December 2002



Company Registration No. 892632

Robinsons International Removals Limited

DIRECTORS AND OFFICERS

DIRECTORS

P J Robinson
Mrs P J Stevens
A J W Robinson

SECRETARY

A J W Robinson

REGISTERED OFFICE

22a Bartleet Road
Washford
Redditch
Worcestershire
B98 0DG

REGISTERED NUMBER

892632

AUDITOR

Baker Tilly
Chartered Accountants
City Plaza
Temple Row
Birmingham
B2 5AF

BANKERS

Barclays Bank plc
North West Larger Business Team
PO Box 228
51 Mosley Street
Manchester
M60 3DQ

Robinsons International Removals Limited

DIRECTORS' REPORT

The directors submit their report and the financial statements of Robinsons International Removals Limited for the year ended 31 December 2002.

PRINCIPAL ACTIVITIES

The principal activities of the company throughout the year were those of furniture removers, storage contractors, packers and shippers.

REVIEW OF THE BUSINESS

A summary of the results of the trading for the year is given on page 6 of the accounts.

A detailed review of the company's trading in the year is contained in the Chairman's statement in the group financial statements.

RESULTS AND DIVIDENDS

The profit after taxation of the company for the year was £78,190 (2001: loss £8,102).

The directors recommend a final dividend on the ordinary shares of £500 per share (2001: £500) amounting to £50,000 resulting in a transfer to reserves of £28,190.

DIRECTORS

The directors who served during the year and their beneficial interests in the company's issued ordinary share capital were as follows:

	£1 ordinary shares, fully paid	
	31 December 2002 No.	1 January 2002 (or date of appointment) No.
P J Robinson	5	5
R H Hassard (resigned 10 June 2003)	-	-
Mrs P J Stevens	-	-
A J W Robinson (appointed 21 January 2002)	-	-

The shareholding of P J Robinson is as nominee for the parent company, Robinsons Removal Specialists Limited.

P J Robinson, A J W Robinson and Mrs P J Stevens are directors of the parent company, Robinsons Removal Specialists Limited, and their interests in the ordinary shares are disclosed in the financial statements of that company.

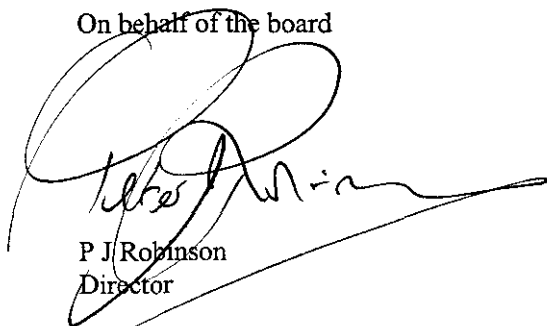
Robinsons International Removals Limited

DIRECTORS' REPORT

AUDITOR

A resolution to re-appoint Baker Tilly, Chartered Accountants, as the company's auditor will be put to the members at the annual general meeting.

On behalf of the board

A large, stylized handwritten signature in black ink, appearing to read 'P J Robinson', is written over the printed name and title.

P J Robinson
Director

27th June 2003

Robinsons International Removals Limited

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent; and
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ROBINSONS INTERNATIONAL REMOVALS LIMITED

We have audited the financial statements on pages 6 to 17.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out on page 4.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Registered Auditor
Chartered Accountants
City Plaza
Temple Row
Birmingham
B2 5AF

30 June 2003

Robinsons International Removals Limited

PROFIT AND LOSS ACCOUNT

for the year ended 31 December 2002

	Notes	2002 £	2001 £
TURNOVER	1	11,851,281	11,427,632
Cost of sales			
Normal		8,359,268	7,922,500
Exceptional	5	-	182,612
Gross profit		3,492,013	3,322,520
Other operating expenses (net)	2	3,272,058	3,265,188
OPERATING PROFIT		219,955	57,332
Investment income	3	473	589
Interest payable	4	30,723	30,145
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	189,705	27,776
Taxation	8	111,515	35,878
PROFIT/(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION		78,190	(8,102)
Dividends	9	50,000	50,000
RETAINED PROFIT/(SUSTAINED LOSS) FOR THE YEAR	16,17	28,190	(58,102)

The operating profit for the year arises from the company's continuing operations.

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account.

Robinsons International Removals Limited

BALANCE SHEET

31 December 2002

	Notes	2002 £	2001 £
FIXED ASSETS			
Tangible assets	10	1,439,370	1,375,576
CURRENT ASSETS			
Debtors	11	1,764,661	1,525,149
Cash at bank and in hand		285,017	367,728
		2,049,678	1,892,877
CREDITORS: Amounts falling due within one year	12	2,786,789	2,387,657
NET CURRENT LIABILITIES		(737,111)	(494,780)
TOTAL ASSETS LESS CURRENT LIABILITIES		702,259	880,796
CREDITORS: Amounts falling due after more than one year	13	161,357	241,736
PROVISIONS FOR LIABILITIES AND CHARGES	14	200,544	326,892
		340,358	312,168
CAPITAL AND RESERVES			
Called up share capital	15	100	100
Share premium account	16	4,316	4,316
Profit and loss account	16	335,942	307,752
SHAREHOLDERS' FUNDS	17	340,358	312,168

Approved by the board on

27th June 2003

P J Robinson
Director

Robinsons International Removals Limited

ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

TURNOVER

Turnover represents the invoiced amount, net of Value Added Tax and trade discounts, of goods and services falling within the company's ordinary activities.

TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at historical cost less accumulated depreciation.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:-

Warehouse equipment	over 8 to 10 years
Office equipment	over 3 to 8 years
Motor vehicles	over 4 to 8 years

PURCHASED GOODWILL

Where material, goodwill representing the excess (or shortfall) of the purchase price compared with the fair value of assets acquired is capitalised and written off over the effective life of the goodwill. Where not material, goodwill is written off to the profit and loss account in the year of purchase.

DEFERRED TAXATION

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax assets are recognised to the extent that they are regarded as recoverable. They are regarded as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis

FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All differences are taken to the profit and loss account.

Robinsons International Removals Limited

ACCOUNTING POLICIES

LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are "operating leases" and the annual rentals are charged to profit and loss on a straight line basis over the lease term.

Rent free periods or other incentives received for entering into a lease are accounted for over the period of the lease so as to spread the benefit received over the lease term..

RETIREMENT BENEFITS

The company operates defined contribution pension schemes. The amount charged to the profit and loss account in respect of pension costs and other post retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

DILAPIDATIONS

Provision is made for anticipated dilapidation expenditure on leasehold premises over the period of the leases.

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The company's turnover and profit on ordinary activities before taxation were all derived from its principal activities. Sales were made in the following segments:

	2002 £	2000 £
Class of business:		
Removals and shipping	10,145,738	9,860,861
Storage and rental income	1,705,543	1,566,771
	<u>11,851,281</u>	<u>11,427,632</u>

	2002 £	2001 £
Geographical analysis:		
United Kingdom	5,017,381	4,881,729
Other EC European countries	1,072,291	915,851
Non EC European countries	81,204	171,369
Rest of world	5,680,405	5,458,683
	<u>11,851,281</u>	<u>11,427,632</u>

2 OTHER OPERATING EXPENSES (NET)

	2002 £	2001 £
Selling and distribution costs	302,482	269,879
Administrative expenses	2,969,576	2,995,309
	<u>3,272,058</u>	<u>3,265,188</u>

3 INVESTMENT INCOME

	2002 £	2001 £
Other interest receivable	<u>473</u>	<u>589</u>

4 INTEREST PAYABLE

	2002 £	2001 £
Hire purchase agreements	30,581	30,145
Other interest	142	-
	<u>30,723</u>	<u>30,145</u>

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

5	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2002 £	2001 £
	Profit on ordinary activities before taxation is stated after charging/(crediting):		
	Depreciation and amounts written off tangible fixed assets:		
	owned assets	207,836	209,490
	assets held under hire purchase agreements	111,762	105,880
	Profit on disposal of tangible fixed assets	(6,020)	(14,674)
	Auditor's remuneration	14,449	10,200
	Operating lease rentals:		
	plant and machinery	61,935	48,600
	other assets	484,129	427,854
	Foreign exchange gains	(4,059)	(6,991)
		<u> </u>	<u> </u>

Exceptional item 2001:

The company moved into new leased premises in Basingstoke during 2002. This move crystallised a dilapidations charge in respect of the Basingstoke premises, which was considerably higher than had previously been provided. As a result of this experience, the company reassessed its estimates in respect of dilapidations on its other leased premises.

The exercise resulted in a charge in 2001 of £201,012, of which £18,400 was considered to be a normal charge. Of the exceptional charge of £182,612, £174,760 related to the Basingstoke premises.

6	EMPLOYEES	2002 No.	2001 No.
	The average monthly number of persons (including directors) employed by the company during the year was:		
	Management and administration	86	91
	Removals and storage	131	116
		<u> </u>	<u> </u>
		217	207
		<u> </u>	<u> </u>
		2002 £	2001 £
	Staff costs for the above persons:		
	Wages and salaries	3,890,258	3,714,150
	Social security costs	342,337	325,647
	Other pension costs	64,823	68,998
	Compensation for loss of office	12,176	87,500
		<u> </u>	<u> </u>
		4,309,594	4,196,295
		<u> </u>	<u> </u>

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

7	DIRECTORS' REMUNERATION	2002 £	2001 £
	Emoluments (including benefits in kind)	161,946	110,724
	Money purchase pension contributions	6,403	4,528
		<hr/>	<hr/>
		168,349	115,252
		<hr/>	<hr/>

The number of directors to whom retirement benefits are accruing under money purchase pension schemes is four (2001: three).

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

8	TAXATION	2002 £	2001 £
	Current tax:		
	UK corporation tax on profit for the year	24,000	-
	Adjustment in respect of previous years	12,000	385
	Total current tax	36,000	385
	Deferred tax:		
	Origination and reversal of timing differences		
	Current year charge	46,853	35,493
	Effect of increase in tax rate provided from 20% to 30%	28,662	-
	Total deferred tax	75,515	35,493
	Tax on profit on ordinary activities	111,515	35,878
	Factors affecting tax charge for the year		
	The tax assessed for the year is lower than the standard rate of corporation tax in the UK of 30% as explained below:		
	Profit on ordinary activities before tax	189,705	27,776
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30%	56,912	8,333
	Effects of:		
	Expenses not deductible for tax purposes	9,986	8,500
	Capital allowances in excess of depreciation	(35,616)	(42,569)
	Short term timing differences	160	(10,671)
	Small companies relief	(7,264)	-
	Other differences	(178)	-
	Utilisation of losses	-	36,407
	Adjustment to tax charge in respect of previous years	12,000	385
	Current tax charge for the year	36,000	385
9	DIVIDENDS	2002 £	2001 £
	Ordinary:		
	Final proposed - £500 per share (2001: £500).	50,000	50,000

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

10 TANGIBLE FIXED ASSETS

	Motor vehicles £	Warehouse equipment £	Office equipment £	Total £
Cost				
1 January 2002	2,583,464	612,083	340,248	3,535,795
Additions	325,085	77,907	24,692	427,684
Disposals	(195,476)	(9,222)	(94,511)	(299,209)
	<hr/>	<hr/>	<hr/>	<hr/>
31 December 2002	2,713,073	680,768	270,429	3,664,270
	<hr/>	<hr/>	<hr/>	<hr/>
Depreciation				
1 January 2002	1,439,632	431,013	289,574	2,160,219
Charged in the year	255,819	39,687	24,092	319,598
Eliminated on disposals	(152,311)	(8,097)	(94,509)	(254,917)
	<hr/>	<hr/>	<hr/>	<hr/>
31 December 2002	1,543,140	462,603	219,157	2,224,900
	<hr/>	<hr/>	<hr/>	<hr/>
Net Book Value				
31 December 2002	1,169,933	218,165	51,272	1,439,370
	<hr/>	<hr/>	<hr/>	<hr/>
31 December 2001	1,143,832	181,070	50,674	1,375,576
	<hr/>	<hr/>	<hr/>	<hr/>

The net book value of tangible fixed assets includes an amount of £724,089 (2001: £802,687) in respect of assets held under hire purchase agreements.

11 DEBTORS	2002 £	2001 £
Trade debtors	1,546,892	1,223,156
Other debtors	14,077	17,220
Prepayments and accrued income	203,692	284,773
	<hr/>	<hr/>
	1,764,661	1,525,149
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Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

12	CREDITORS: Amounts falling due within one year	2002 £	2001 £
	Obligations under hire purchase agreements	226,366	233,550
	Trade creditors	950,525	883,646
	Corporation tax	36,000	-
	Amounts owed to parent undertaking	630,497	298,851
	Other taxation and social security costs	156,772	160,887
	Other creditors	32,493	63,523
	Accruals and deferred income	754,136	747,200
		<u>2,786,789</u>	<u>2,387,657</u>

13	CREDITORS: Amounts falling due after more than one year	2002 £	2001 £
	Obligations under hire purchase agreements falling due between two and five years	<u>161,357</u>	<u>241,736</u>

Obligations under hire purchase agreements are secured on the related assets.

14	PROVISIONS FOR LIABILITIES AND CHARGES	Dilapidations £	Deferred taxation £	Total £
	1 January 2002	269,569	57,323	326,892
	Transfer from profit and loss account	48,137	75,515	123,652
	Amount utilised during the year	(250,000)	-	(250,000)
	31 December 2002	<u>67,706</u>	<u>132,838</u>	<u>200,544</u>

Deferred taxation provided in the financial statements and the unprovided potential amounts are as follows:

	Provided		Unprovided	
	2002 £	2001 £	2002 £	2001 £
Tax rate provided at:	30%	20%	30%	20%
Capital gain rolled over	-	-	33,409	34,201
Excess of tax allowances over depreciation	133,570	64,905	-	-
Losses	-	(7,201)	-	-
Other timing differences	(732)	(381)	-	-
	<u>132,838</u>	<u>57,323</u>	<u>33,409</u>	<u>34,201</u>

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

15	SHARE CAPITAL		2002 £	2001 £
	Authorised:			
	100 ordinary shares of £1 each		100	100
			<u>100</u>	<u>100</u>
	Allotted, issued and fully paid:			
	100 ordinary shares of £1 each		100	100
			<u>100</u>	<u>100</u>
16	RESERVES	Profit and loss account £	Share premium account £	Total £
	1 January 2002	307,752	4,316	312,068
	Retained profit for the financial year	28,190	-	28,190
		<u>307,752</u>	<u>4,316</u>	<u>312,068</u>
	31 December 2002	335,942	4,316	340,258
		<u>335,942</u>	<u>4,316</u>	<u>340,258</u>
17	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		2002 £	2001 £
	Profit/(loss) for the financial year		78,190	(8,102)
	Dividends		50,000	50,000
			<u>128,190</u>	<u>41,898</u>
	Net addition to/(reduction in) shareholders' funds		28,190	(58,102)
	Opening shareholders' funds		312,168	370,270
			<u>340,358</u>	<u>312,168</u>
	Closing shareholders' funds		340,358	312,168
			<u>340,358</u>	<u>312,168</u>
18	CONTINGENT LIABILITIES			
	The company has given third party indemnities amounting to £5,000 (2001: £5,000).			
19	PENSION COMMITMENTS			
	The company operates three defined contribution schemes. The assets of the schemes are held separately from those of the company in funds administered by Standard Life, National Provident Institution and Scottish Equitable. The pension cost charge represents contributions payable by the company to the funds and amounted to £64,823 (2001: £68,998). Contributions totalling £2,440 (2001: £1,904) were payable to the funds at 31 December 2002 and are included in creditors.			

Robinsons International Removals Limited

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2002

20	CAPITAL COMMITMENTS	2002 £	2001 £
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Capital expenditure contracted for but not provided in the financial statements	60,228	176,500
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21 COMMITMENTS UNDER OPERATING LEASES

	2002		2001	
	Land and buildings £	Other £	Land and buildings £	Other £
At 31 December 2002 the company had annual commitments under non-cancellable operating leases as follows:				
Expiring within one year	14,183	3,110	110,000	6,284
Expiring between two and five years	79,422	51,504	70,032	55,651
Expiring in five years or more	278,058	-	229,222	-
	<u>371,663</u>	<u>54,614</u>	<u>409,254</u>	<u>61,935</u>

22 RELATED PARTY TRANSACTIONS

Advantage is taken under FRS8 not to disclose transactions with other group companies as the company is a wholly owned subsidiary and the consolidated accounts of the group are publicly available at Companies House, Crown Way, Cardiff.

23 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The ultimate parent undertaking is Robinsons Removal Specialists Limited, a company incorporated in England. P J Robinson is the ultimate controlling party.