ARC Trading Limited (Company Number: 891517)

Annual Report and Financial Statements

31 July 2009



26/02/2010 COMPANIES HOUSE

<u>Directors' Report</u> for the year ended 31 <u>July 2009</u>

The Directors present their annual report and the audited financial statements of the Company for the year ended 31 July 2009

Principal Activities

The Company is the trading subsidiary of its parent company, Arthritis Research Campaign (a registered charity, number 207711) and is principally engaged in the sale of Christmas cards and gifts, and the trading activities on behalf of the parent company

Review of the Year

In 2008-9, ARC Trading Limited recorded turnover of £782,225 This was against a turnover of £752,891 in the previous financial year

As a result of the increased turnover, ARC Trading Limited's annual profits increased to £95,684 compared to £58,105 in the previous financial year

Much of the company's turnover continues to be attributable to sales of catalogue goods through the parent charity's network of volunteer branches, which act for the trading company on an agency basis, and the company is extremely grateful for their efforts

The Directors consider the overall trading performance for the period to be satisfactory. All cumulative taxable profits are transferred to Arthritis Research Campaign via the Gift Aid Scheme.

Financial Risks

The company uses financial instruments including cash, inter-company balances and debtors. The main purpose of these financial instruments is to finance the working capital cycle of the company. The policies for managing the risks open to the company are summarised below.

Liquidity Risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and appropriately

Statement of Directors' Responsibilities in respect of the Annual Report and the Financial Statements

The directors are responsible for preparing the Annual Report and the Financial Statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the Financial Statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). The Financial Statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the Financial

<u>Directors' report</u> for the year ended 31 July 2009 cont'd

Statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of Financial Statements may differ from legislation in other jurisdictions.

Statement on the Provision of Information to the Auditors

The Directors confirm

That so far as each director is aware, there is no relevant audit information of which the Company's auditors are unaware and,

That each Director has taken all the steps that he ought to have taken as a Director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

Directors

The Directors in office at the year-end and who served throughout the year are listed below

Mr J F G Logan (resigned 31 May 2009) Mr R Raworth Ms J Dutton (appointed 1 June 2009)

The Directors did not receive any emoluments (2008 £Nil) in respect of their services to the Company for the year ended 31 July 2009

<u>Auditors</u>

Grant Thornton UK LLP, who were appointed as auditors during the year, having expressed their willingness to continue in office, will be deemed reappointed for the next financial year in accordance with section 487(2) of the Companies Act 2006 unless the company receives notice under section 488(1) of the Companies Act 2006

By Order of the Board

Ms J Dutton Director

24 February 2010

Independent Auditor's Report to the Members of ARC Trading Limited

We have audited the financial statements of ARC Trading Limited for the year ended 31 July 2009 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (Effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective Responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the Audit of the Financial Statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/UKNP

Opinion on Financial Statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 July 2009 and of its result for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on Other Matters Prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on Which we are Required to Report by Exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

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Carol Rudge Senior Statutory Auditor for and on behalf of Grant Thornton UK LLP Statutory Auditor, Chartered Accountants London

24 February 2010

All activities of the Company are continuing

Result for the period

There is no material difference between the profit on ordinary activities before taxation and retained profit for the year and their historical cost equivalents

The Company has no recognised gains and losses other than the profit for the year shown above, and therefore no separate statement of total recognised gains and losses has been presented

These financial statements have been prepared in accordance with the special provisions for smaller companies under part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The notes on pages 8 to 10 form part of these financial statements

Approved by the Board on 24th February 2010 and signed on their behalf by

Ms J Dutton Director

(Company Number 891517)

Notes to the Financial statements for the year ended 31 July 2009

1 Accounting Policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom and the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008) A summary of the more important accounting policies, which have been applied consistently, is set out below

Basis of Accounting

The financial statements have been prepared on a going concern basis and in accordance with the historical cost convention and with applicable accounting and financial reporting standards in the United Kingdom

Turnover

Turnover represents net proceeds from

- (a) The sale of Christmas cards and gifts
- (b) Trading activities on behalf of the parent company

Stocks

Stocks consist of goods for resale and are stated at the lower of cost and net realisable value

Pensions

Certain employees are members of a defined contribution pension scheme and costs are charged to the profit and loss account as incurred

2 Profit on Ordinary Activities

Profit on ordinary activities is stated after charging	2009 £	2008 £
Wages and salaries including agency costs	8,635	8,346
Social Security costs	964	933
Other pension costs	864	834
Auditors' remuneration - audit services	6,000	6,000

The average number of employees during the year was (FTE) 0 20 (2008 0 2) The average number of directors during the year was 2 (2008 2) The directors received no emoluments in respect of their services to the Company during the year (2008 £Nil)

3 Debtors - Amounts receivable within one year

	2009 £	2008 £
Amounts due from parent company Prepayments and accrued income	35,419 29,529	15,330 25,056
	64,948	40,386

Notes to the financial statements for the year ended 31 July 2009...cont'd

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4 Creditors - Amounts falling due within one year		
	2009	2008
	£	£
Trade creditors	18,171	24,971
Amounts owed to parent company	95,684	58,105
VAT	10,270	3,530
Accruals and deferred income	6,015	10,404
	130,140	97,010
5 Called up Share Capital		
	2009	2008
	£	£
Authorized alletted include and fully paid		
Authorised, allotted, issued and fully paid 250,000 ordinary shares of £1 each	250,000	250,000
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6 Ultimate Parent Company

The immediate and ultimate parent company is Arthritis Research Campaign, a charitable company limited by guarantee and incorporated in England Consolidated accounts can be obtained from Copeman House, St Mary's Court, St Mary's Gate, Chesterfield, Derbyshire S41 7TD

7 Pension Arrangements

The Company made contributions totalling £964 (2008 £834) during the year to a defined contribution pension scheme operated by Prudential Assurance Company Limited The Company has no other liability to this fund

8 Reconciliation of Movement in Total Shareholders' Funds

	2009	2008
	£	£
Profit for the financial year	95,684	58,105
Payment due under Gift Aid scheme	(95,684)	(58,105)
Net addition to total shareholders' funds	-	_
Opening total shareholders' funds	250,000	250,000
Closing total shareholders' funds (all equity)	250,000	250,000

9 Taxation

Under the Financial Reporting Standard for Smaller Entities, the Company is exempt from the requirement to prepare a tax disclosure required by Financial Reporting Standard 19 No tax charge has occurred during the year (2008 £nil) The company has no deferred tax at the year ended 31 July 2009 (2008 £nil)

10 Cash Flow Statement

The ultimate parent company has included within its financial statements a consolidated cash flow statement and, therefore, under Financial Reporting Standard 1 (revised 1996), the Company is exempt from the requirement to prepare a cash flow statement

11 Related Party Transactions

Under Financial Reporting Standard 8, the Company is exempt from the requirement to disclose related party transactions with other group companies, on the grounds that it is a 99 9% owned subsidiary of Arthritis Research Campaign, a company registered in England whose consolidated accounts are publicly available. There are no other related party transactions to disclose

12 Operating Commitments

As part of normal trading operations the Company has committed to purchase certain goods from suppliers in respect of the following financial year. The Company's commitment in respect of this arrangement is estimated to be £203,240 at 31 July 2009 (2008 £144,837)

<u>Detailed Trading Profit and Loss Account</u> for the year ended 31 July 2009

For the information of the Directors only

	£	2009 £	£	2008 £
Sales				
Ordinary activities		719,029		690,649
On behalf of the Parent Company		63,196		62,242
		782,225		752,891
Cost of sales				
Ordinary activities	(344,716)		(383,990)	
		(344,716)		(383,990)
Trading profit		437,509		368,901
Interest receivable		3,195		10,313
Gross profit		440,704		379,214
Overhead expenses				
Staff costs	10,463		10,113	
Telephone	-		-	
Postage	76,993		72,602	
Subscriptions & charity shop commissions	41,790		35,713	
Printing & Stationery	36,770		32,895	
Legal & professional	6,000		6,000	
Agency Charge	79,788		79,548	
Credit card charges	1,949		1,871	
Internet & website promotion cost	5,506		8,033	
Warehouse storage & order fulfilment	83,711		73,779	
Investment Management fees	185		273	
Sundry Expenses	1,865		282	
		(345,020)		(321,109)
Profit on ordinary activities		95,684		58,105