

# **NU-AIRE LIMITED**

Report and Financial Statements
30 September 2004



Deloitte & Touche LLP Cardiff

# **NU-AIRE LIMITED**

# REPORT AND FINANCIAL STATEMENTS 2004

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# OFFICERS AND PROFESSIONAL ADVISERS

# DIRECTORS

R Parry D H Willcox J Bradley R Duczenko M Huxtable

## **SECRETARY**

R Parry

## REGISTERED OFFICE

Western Industrial Estate Caerphilly CF83 1NA

## **BANKERS**

Barclays Bank Plc

## **SOLICITORS**

Morgan Cole

## AUDITORS

Deloitte & Touche LLP Chartered Accountants Cardiff

## DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 30 September 2004.

#### **ACTIVITIES**

The principal activities of the company are the manufacture and sale of ventilating and air-handling equipment.

#### REVIEW OF THE BUSINESS AND FUTURE PROSPECTS

The profit for the financial year after taxation amounted to £3,192,000 (2003 - £2,078,000). The results for the year are set out in the profit and loss account on page 6. The company's balance sheet, as detailed on page 7, shows a satisfactory position, with shareholders' funds amounting to £15,762,000 (2003 - £12,692,000).

The directors are satisfied with the company's profitability in the year and are confident that it will be maintained in the forthcoming financial year.

#### DIVIDENDS

A dividend of £122,000 (2003 - £nil) has been announced for the financial year.

#### DIRECTORS

The present membership of the Board is set out on page 1. All the directors served throughout the financial year.

None of the directors had any interests in the share capital of any group company, except the ultimate parent company, at the beginning and the end of the financial year.

The interests of the directors in the share capital of the ultimate parent company are disclosed in the financial statements of Oval (1888) Limited.

#### **DISABLED PERSONS**

It is established company policy to offer the same opportunity to disabled people as to all others in matters of recruitment and career advancement, provided they have the ability to perform the tasks required with or without training, and to provide retraining where necessary in cases where disability is incurred during employment with the company.

## EMPLOYEE INVOLVEMENT

It is company policy to ensure that employees are provided with information on all matters of concern to them. Accordingly, appropriate steps are taken to ensure that employees or their representatives are aware of the financial economic factors affecting the company's performance, are consulted wherever necessary and are encouraged generally to be involved in the company's overall performance.

# RESEARCH AND DEVELOPMENT

Expenditure on research and development has allowed the company to retain its competitive position in its core market, whilst providing opportunities for expansion into other related markets in the future. Research and development costs totalled £439,000 for the year (2003 - £481,000).

# **DIRECTORS' REPORT (continued)**

## **AUDITORS**

An elective resolution is in place dispensing with the requirement to reappoint auditors annually and, accordingly, Deloitte & Touche LLP will remain in office as the company's auditors.

Approved by the Board of Directors and signed on behalf of the Board

R Parry Secretary

Date 26 January 2005

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control, for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Deloitte.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NU-AIRE LIMITED

We have audited the financial statements of Nu-Aire Limited for the year ended 30 September 2004 which comprise the profit and loss account, the balance sheet and the related notes 1 to 20. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Delate Touch on

Cardiff

Date 31 Jony 2005

# PROFIT AND LOSS ACCOUNT Year ended 30 September 2004

	Note	2004 £'000	2004 £'000	2003 £'000	2003 £'000
<b>TURNOVER: continuing operations</b> Cost of sales	2		30,005 (16,365)		27,558 (15,187)
Gross profit			13,640		12,371
Distribution costs Administrative expenses			(6,203)		(6,073)
Exceptional administrative expenses Other administrative expenses	3	1,377 3,134		410 2,743	
Total administrative expenses			(4,511)		(3,153)
OPERATING PROFIT: continuing operations			2,926		3,145
Income from fixed asset investments Interest receivable and similar income Interest payable and similar charges	4		223 61 (29)		7 (144)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Tax credit/(charge) on profit on ordinary	3		3,181		3,008
activities	7		11		(930)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION Dividends	8		3,192 (122)		2,078
RETAINED PROFIT FOR THE FINANCIAL YEAR			3,070		2,078
Profit and loss account brought forward			10,692		8,614
Profit and loss account carried forward			13,762		10,692

There have been no recognised gains and losses for the current or prior financial year other than as stated in the profit and loss account and, accordingly, no statement of total recognised gains and losses is presented.

# **BALANCE SHEET** 30 September 2004

Note	6,000	2004 £2000	<b>ድ</b> ንበበበ	2003 £'000
	2 000	2 000	S 000	a 000
9		732		769
10		7,460		7,460
		8,192		8,229
11	1,794		2,193	
12				
	2,906		1,206	
	12,384		10,830	
13	(4,802)		(6,349)	
		7,582		4,481
		15,774		12,710
14		(12)		(18)
		15,762		12,692
16		2 000		2,000
10		13,762		10,692
17		15,762		12,692
	9 10 11 12 13	£'000  9 10  11	£'000 £'000  9 732 7,460  8,192  11 1,794 12 7,684 2,906  12,384  13 (4,802)  7,582  15,774  14 (12) 15,762  16 2,000 13,762	£'000     £'000     £'000       9     732       7,460     8,192       11     1,794     2,193       12     7,684     7,431       2,906     1,206       12,384     10,830       13     (4,802)     (6,349)       15,774       14     (12)       15,762     15,762       16     2,000       13,762

These financial statements were approved by the Board of Directors on 26 January 2005 Signed on behalf of the Board of Directors

R Parry

Director

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Cash flow statement

Under Financial Reporting Standard 1 (Revised 1996), the company is not required to prepare a cash flow statement as a group cash flow statement has been included in the financial statements of Oval (1888) Limited, the ultimate parent company.

#### Tangible fixed assets

Depreciation is calculated to write off the cost of all tangible fixed assets in equal annual instalments over their estimated useful lives at the following rates:

Plant, machinery and equipment

12 1/2% - 33 1/3%

Motor vehicles

25% - 50%

#### Investments

Investments held as fixed assets are stated at cost less provision for any impairment.

#### Stocks and work-in-progress

Stocks and work-in-progress are stated at the lower of cost and net realisable value. The cost of work-in-progress and finished goods includes materials, direct labour and fixed and variable factory overheads.

# Deferred taxation

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

# Research and development

Expenditure on research and development is charged to the profit and loss account in the year in which it is incurred.

#### Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the period of the leases.

#### Foreign exchange

Transactions denominated in foreign currencies are translated into sterling at the rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates ruling at that date. These translation differences are dealt with in the profit and loss account.

2004

2002

# NOTES TO THE FINANCIAL STATEMENTS Year ended 30 September 2004

## 1. ACCOUNTING POLICIES (continued)

#### Grant income

Grants received as contributions towards the cost of fixed assets are credited to deferred income and released to the profit and loss account over the useful economic lives of the assets.

#### **Pensions**

The company operates a defined contribution pension scheme covering all eligible employees. Contributions are charged to the profit and loss account as they become payable under the rules of the scheme.

#### 2. TURNOVER

Turnover represents the invoiced value, excluding value added tax, of goods sold and services provided to customers. Turnover is recognised on despatch of the goods and provision of services.

The company trades internationally. However, an analysis of the company's turnover by geographical segment is not disclosed as, in the opinion of the directors, this disclosure would be seriously prejudicial to the interests of the company.

## 3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	2004 £'000	2003 £'000
Profit on ordinary activities before taxation is	<b>2</b> 000	<b>~</b> 000
stated after charging/(crediting)		
Depreciation of tangible assets		
- owned assets	287	281
Auditors' remuneration		
- audit fees	24	25
- other services	8	53
Management charge	824	692
Operating lease rentals		
- plant and machinery	50	60
- other	223	187
Exceptional administrative expenses		
Inter-company loan written-off	-	410
Payment to ESOP trust	1,377	-
Research and development costs	439	481
Release of grant income	(17)	(38)
	-	

The £1,377,000 exceptional expense in the current year relates to a payment to the ESOP trust in relation to the exercise of share options in the parent company. The £410,000 exceptional expense in the prior year related to the write-off of an inter-company loan with an overseas fellow subsidiary which has now ceased to trade

## 4. INTEREST PAYABLE AND SIMILAR CHARGES

	2004 £'000	2003 £'000
Bank loans and overdrafts, and other loans repayable within five years	29	144

## 5. DIRECTORS' EMOLUMENTS

For the year ended 30 September 2004, the directors were remunerated by other group companies for their services to the group as a whole and it is not practicable to allocate their remuneration for their services to group companies. Details of their remuneration is disclosed in the financial statements of the intermediate holding company, Nu-Aire Holdings Limited.

## 6. EMPLOYEES

2004 No.	2003 No.
143	141
62	61
98	101
303	303
£'000	£'000
7,915	7,621
882	803
457	436
413	346
9,667	9,206
	143 62 98 303 £'000 7,915 882 457 413

# 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

8.

TAX ON PROFIT ON ORDINART ACTIVITIES		
	2004 £'000	2003 £'000
Current taxation		
United Kingdom corporation tax:		
Current tax on income for the year at 30% (2003 - 30%)	102	1,003
Double tax relief	(102)	-
Adjustment in respect of prior years	1 -	(75)
Total current tax	1	928
Deferred tax	(12)	2
	(11)	930
The difference between the total current tax shown above and the amount calcula rate of UK corporation tax to the profit before tax is as follows:	ted by applying the	e standard
Profit on ordinary activities before tax	3,181	3,008
Tax on profit on ordinary activities before		
tax at 30% (2003 – 30%)	954	903
Factors affecting charge for the year		
Expenses not deductible for tax purposes	87	176
Capital allowances in excess of depreciation	10	3
Short-term timing differences	2	(14)
Non-taxable income	(2)	(2)
Enhanced R&D tax relief	-	(4)
Group relief	(949)	(59)
Double tax relief	(102)	-
Prior year adjustment	1	(75)
Current tax charge for year	1	928
DIVIDENDS		
## 1 ANY ## 140 V	2004	2002
	£'000	2003 £'000
Dividends	122	-

## 9. TANGIBLE FIXED ASSETS

		Motor vehicles £'000	Plant, machinery and equipment £'000	Total £'000
	Cost			
	At 1 October 2003	15	3,688	3,703
	Additions	7	243	250
	At 30 September 2004	22	3,931	3,953
	Depreciation			
	At 1 October 2003	12	2,922	2,934
	Charge for the year	6	281	287
	At 30 September 2004	18	3,203	3,221
	Net book value			
	At 30 September 2004	4	728	732
	At 30 September 2003	3	766	769
10.	INVESTMENTS IN SUBSIDIARIES			
			2004 £	2003 £
	The subsidiary, which is wholly owned and stated at cost, is			
	Arem SAS	_	7,460,289	7,460,289

Arem SAS is incorporated in France and its activities are the manufacture and sale of ventilating equipment. Nu-Aire Limited holds shares representing 100% of the company's voting rights via a French branch.

Nu-Aire Limited is a wholly owned subsidiary of Nu-Aire Holdings Limited, a company incorporated in Great Britain. Nu-Aire Holdings Limited is a wholly owned subsidiary of Oval (1888) Limited, which has prepared consolidated financial statements for the group. Accordingly, the company has taken advantage of S228 of the Companies Act 1985 which exempts them from preparing group accounts.

## 11. STOCKS

	2004 £'000	2003 £'000
Raw materials and consumables	913	1,166
Work-in-progress	96	78
Finished goods	785	949
	1,794	2,193

# 12. DEBTORS

12.	DEBTORS		
		2004 £'000	2003 £'000
	Trade debtors	7,439	6,912
	Amounts owed by parent and fellow subsidiary undertakings	66	297
	Prepayments and accrued income	114	169
	Deferred taxation (see note 15)	65	53
	_	7,684	7,431
	All amounts are due within one year.		
13.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2004	2003
		£'000	£'000
	Bank overdraft	-	1,500
	Trade creditors	2,771	2,863
	Amounts owed to subsidiary undertakings	4	3
	Other creditors including taxation and social		
	security	620	848
	Accruals and deferred income	1,407	1,135
		4,802	6,349
14.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2004	2003
		£'000	£'000
	Accruals and deferred income	12	18
	-		

# 15. PROVISIONS FOR LIABILITIES AND CHARGES

			£'000
	Deferred taxation At 1 October 2003		53
	Credited to profit and loss account		12
	At 30 September 2004		65
	The amounts of deferred taxation provided in the financial statements are as follows:		
		2004 £'000	2003 £'000
	Accelerated capital allowances Short-term timing differences	60 5	50
		65	53
	The potential assets are based on a corporation tax rate of 30% (2003 - 30%).		
16.	CALLED UP SHARE CAPITAL		
		2004 £'000	2003 £'000
	Authorised, allotted, issued and fully paid Ordinary shares of £1 each	2,000	2,000
17.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2004 £'000	2003 £'000
	Profit attributable to members of the company Dividends paid	3,192 (122)	2,078
	Net addition to shareholders' funds Opening shareholders' funds	3,070 12,692	2,078 10,614
	Closing shareholders' funds	15,762	12,692

#### 18. LEASING COMMITMENTS

	Plant and machinery £'000	Other £'000
Annual commitments under operating		
leases at 30 September 2004 are as follows		
Operating leases which expire:		
Within one year	-	11
Between one and two years	10	70
Between two and five years	-	130
	<del></del>	
	10	211

#### 19. RELATED PARTY TRANSACTIONS

As a wholly owned subsidiary of Nu-Aire Holdings Limited, which is itself a wholly owned subsidiary of Oval (1888) Limited, the company is exempt from the requirements of FRS8 to disclose transactions with other members of the group headed by Oval (1888) Limited.

## 20. ULTIMATE PARENT COMPANY

The ultimate parent company is Oval (1888) Limited, a company incorporated in Great Britain.

Copies of the financial statements of Oval (1888) Limited may be obtained from Western Industrial Estate, Caerphilly, CF83 1NA.