KIER INTERNATIONAL LIMITED

DIRECTORS' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 1997



KIER INTERNATIONAL LIMITED DIRECTORS' REPORT

The directors present their annual report and audited accounts for the year ended 30 June 1997.

1. PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the Group are civil engineering construction and building overseas, including joint venture contracts. The Company also acts as a holding company.

2.	RESULTS AND DIVIDENDS	Group £000	Company £000
	The profit for the year after taxation		
	dealt with in the accounts is:	1,062	704
	Dividends - final proposed Arising on currency translation	(700) (201)	(700)
	Increase in reserves	161	4

3. DIRECTORS

The directors of the Company during the year were:-

J Dodds	Chairman
J W H Lawson, BEng	Managing Director
D J Bennie, FRICS	
D J Durey, BSc, CEng, MICE	(Resident in Jamaica)
T G Elliott, BSc, MICE	•
R G M Francis, BSc, CEng, MICE	
B Gibbins, BSc, CEng, MICE	
D Rainford, MCIOB	
P J Staniland, BSc, FCA	
G C Trayling, BSc, CEng, MICE, MI Mech.E	. (Resident in Hong Kong)
J R Young, FI Plant E	<i>C O</i> ,

4. DIRECTORS' INTERESTS

The directors had the following interests in the 'A' Ordinary Shares of Kier Group plc:-

	30 June 1997		1 July 1996
	Shares	Options	Shares
D J Bennie	40,392	986	95,090
D J Durey	31,598	986	166,950
T G Elliott	27,000	-	34,250
R G M Francis	88,325	-	141,960
B Gibbins	139,757	986	160,970
J W H Lawson	34,570	18,633	143,310
D Rainford	1,882	986	1,000
P J Staniland	122,500	986	170,070
G C Trayling	20,000	-	20,000
J R Young	-	~	5,000

Mr Bennie also had a non-beneficial interest in 63,250 Ordinary Shares of Kier Group plc at 1 July 1996 and 51,250 at 30 June 1997.

KIER INTERNATIONAL LIMITED DIRECTORS' REPORT (Continued)

Until the admission of its ordinary share capital to the Official List of the London Stock Exchange on 12 December 1996, the Ordinary Shares of Kier Group plc had been designated as 'A' Ordinary Shares.

Any interests of directors who were also directors of the holding company or the ultimate holding company at 30 June 1997 appear in the director's report of that company.

5. EMPLOYEES

The Company is an equal opportunity employer. It provides relevant information on matters of concern to employees through newsletters and formal and informal meetings with local management. Employees are given an opportunity at least twice a year to apply to purchase shares in the ultimate holding company, Kier Group plc, which is controlled by its employees. The Company encourages and assists, whenever practicable, the recruitment, training and career development of disabled people and the retention of those who become disabled during the course of their employment and who can be employed in a safe working environment.

6. DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss for that period. In preparing those accounts, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are also responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the Company and the Group and which enable them to ensure that the accounts comply with the Companies Act 1985. They have a general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

POLICY ON PAYMENT OF CREDITORS

The Company agrees payment terms with its suppliers and sub-contractors when it enters into contract with them. It seeks to abide by the agreed terms whenever it is satisfied that the supplier or sub-contractor has provided the goods or services in accordance with the contract terms and conditions. The Company does not follow a standard or code which deals specifically with payment of suppliers and sub-contractors. The aggregate amount owed to trade creditors at the year end is equivalent to 64 days invoicing.

8. AUDITORS

The auditors, KPMG, have indicated to the directors that a limited liability company, KPMG Audit Plc, is to undertake part of their audit business. Accordingly they have indicated their intentions to resign and the directors intend to appoint KPMG Audit Plc as auditors.

By Order of the Board

Tempsford Hall Sandy Bedfordshire SG19 2BD

H L Thompson Secretary

7 October 1997

KIER INTERNATIO	NAL LIMITED
AND SUBSIDIARY	COMPANIES

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CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 30 JUNE 1997

	Notes	1997 £000	1996 £000
TURNOVER - continuing operations	1 & 2	77,737	71,069
Cost of sales		(73,345)	(64,495)
GROSS PROFIT	1	4,392	6,574
Administrative expenses		(2,915)	(2,344)
OPERATING PROFIT - continuing operations		1,477	4,230
Interest receivable		332	487
Interest payable	4	(207)	(67)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	1,602	4,650
Taxation	7	(540)	(1,550)
PROFIT FOR THE FINANCIAL YEAR		1,062	3,100
Dividends	6	(700)	(2,206)
RETAINED PROFIT FOR THE FINANCIAL YEAR	R 16	362	894

CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES YEAR ENDED 30 JUNE 1997

	1997 £'000	1996 £'000
PROFIT FOR THE FINANCIAL YEAR	1,062	3,100
Currency translation	(201)	42
TOTAL RECOGNISED GAINS AND LOSSES FOR THE FINANCIAL YEAR	861	3,142

KIER INTERNATIONAL LIMITED Page 4 **COMPANY PROFIT AND LOSS ACCOUNT** YEAR ENDED 30 JUNE 1997 1997 1996 Notes £000 £000 TURNOVER - continuing operations 1 & 2 10,180 16,860 Cost of sales (8,585)(10,597)**GROSS PROFIT** 1 1,595 6,263 Administrative expenses (2,853)(2,344)**OPERATING (LOSS)/PROFIT - continuing operations** (1,258)3,919

3

7

6

6

2,050

186

(474)

(210)

294

410

704

(700)

100

21

(61)

3,979

(1,360)

2,619

(2,206)

413

There are no recognised gains or losses other than the profit for the financial year.

Income from shares in subsidiary undertakings

Amounts (provided)/released for diminution

Interest receivable

Interest payable

Taxation

Dividends

in value of investments (net)

PROFIT ON ORDINARY

ACTIVITIES BEFORE TAXATION

PROFIT FOR THE FINANCIAL YEAR

RETAINED PROFIT FOR THE FINANCIAL YEAR

KIER INTERN AND SUBSIDI		Page 5							
CONSOLIDATED BALANCE SHEET AT 30 JUNE 1996									
1997 1996 Notes £000 £000									
FIXED ASSETS									
Tangible assets	8	5,819	6,696						
Investments	9	16	16)						
OLID DIEPIE Y CODESC		5,835	6,712						
CURRENT ASSETS									
Stocks and work in progress	10	1,445	741						
Debtors due often more than one vee	11	14,942	16,034						
Debtors due after more than one year Cash at bank and in hand	11 12	1,003 4,039	2,064 11,359						
Cash at bank and in hand	12	4,039	11,339						
		21,429	30,198						
CURRENT LIABILITIES									
Creditors - amounts falling due									
within one year	13	(22,242)	(31,777)						
NET CURRENT LIABILITIES		(912)	(1.570)						
NET CURRENT LIABILITIES		(813)	(1,579)						
TOTAL ASSETS LESS CURRENT LIABILITIES		5,022	5,133						
Creditors - amounts falling due									
after more than one year	13	(100)	(294)						
Provisions for liabilities and charges	14	(30)	(108)						
NET ASSETS		4,892	4,731						
CAPITAL AND RESERVES			<u></u>						
Called up share capital	15	500	500						
Profit and loss account	16	4,392	4,231						
SHAREHOLDERS' FUNDS	17	4,892	4,731						
JWH Lawson }	-0	· · · · · · · · · · · · · · · · · · ·							
Directors									
P J Staniland }									

The accounts were approved by the Board of Directors on 7 October 1997.

KIER INTI	ERNATIONAL LIMITED		Page 6		
COMPANY BALANCE SHEET AT 30 JUNE 1997					
	Notes	1997 £000	1996 £000		
FIXED ASSETS					
Tangible assets	8	2,756	3,166		
Investments	9	927	927		
		3,683	4,093		
CURRENT ASSETS					
Stocks and work in progress Debtors due within one year Debtors due after one year Cash at bank and in hand	10 11 11	474 11,201 6 560	541 8,788 383 1,792		
CURRENT LIABILITIES		12,061	11,504		
Creditors - amounts falling due within one year	13	(14,441)	(14,118)		
NET CURRENT LIABILITIES		(2,200)	(2,614)		
NET ASSETS		1,483	1,479		
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	15 16	500 983	500 979		
SHAREHOLDERS' FUNDS	17	1,483	1,479		
JWH Lawson }	2				
P J Staniland }					
The accounts were approved by the Board of L	rectors on 7 October 1997.				

KIER INTERNATIONAL LIMITED AND SUBSIDIARY UNDERTAKINGS

NOTES TO THE ACCOUNTS

1. Principal accounting policies

The accounting policies adopted are disclosed below.

Convention:

The accounts are prepared under the historical cost convention and in accordance with the Companies Act 1985 and applicable accounting standards.

Consolidation:

The Group accounts comprise the audited accounts of the Company and all its branches and subsidiary undertakings.

Turnover:

Turnover arises from increases in valuations on long term contracts and goods and services provided. This is considered by the directors to be a single class of continuing activity.

Recognition of profit:

Profits in respect of long term contracts are recognised on a percentage of completion basis where the contract's ultimate outcome can be foreseen with reasonable certainty. Profits in respect of other contracts are taken when the contract is completed. Provision is made in full for all foreseeable contract losses.

Stocks and work in progress:

Stocks and work in progress, which include attributable overheads, are stated at the lower of cost and net realisable value.

Tangible fixed assets:

Plant and machinery are depreciated at rates varying between 10% and 50% per annum estimated to reduce book values to realisable values over useful lives.

Leasehold property is depreciated over the life of the lease.

Deferred taxation:

Provision is made, on the liability basis, for the taxation effects arising from all timing differences other than those which are expected by the directors to continue for the foreseeable future.

Foreign currencies:

Transactions denominated in foreign currencies are recorded at the exchange rates in effect when they take place. Resulting foreign currency denominated assets and liabilities are translated at the exchange rates ruling at the balance sheet date unless they are covered by forward foreign exchange contracts in which case the contract rates are used. Exchange differences arising from foreign currency transactions are reflected in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the exchange rates ruling at the balance sheet date. Trading profits or losses are translated at the average exchange rates prevailing during the accounting period. Exchange differences arising from the retranslation of net investments in overseas subsidiary undertakings at the year end rates are taken directly to reserves. All other exchange differences are reflected in the profit and loss account.

NOTES TO THE ACCOUNTS (CONTINUED)

Pension cost:

The pension costs charged against profits are based on an actuarial method and actuarial assumptions designed to spread the anticipated pension costs over the service lives of the employees in the pension schemes, in a way that seeks to ensure that the regular pension cost represents a substantially level percentage of the current and expected future pensionable salary. Variations from regular cost are spread over the average remaining service lives of current employees in the pension scheme.

Joint ventures:

Joint ventures to undertake construction contracts are entered into in the ordinary course of the Group's business. Interests in unincorporated joint ventures are, wherever practicable, accounted for by the proportional consolidation method.

Cash flow:

Under Financial Reporting Standard 1, the Company is exempt from the requirement to prepare a cashflow statement on the grounds that it is a wholly-owned subsidiary undertaking.

2. Turnover

Turnover comprises the full value of work managed by the Group including the value of work paid directly by clients to managed subcontractors amounting to £9,658,000 (1996: Nil).

The analysis of turnover by geographical area is as follows:

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Africa	8,098	2,073	18,379	12,012
Caribbean	25,335	927	21,544	997
Middle East	14,459	7,180	8,379	3,851
Far East	29,845	-	22,767	-
				
	77,737	10,180	71,069	16,860

NOTES TO THE ACCOUNTS (CONTINUED)

3. Profit/(loss)

Profit/(loss) on ordinary activities before taxation is stated after charging:

	1997		19	1996	
	Group £000	Company £000		Company £000	
Auditors' remuneration - audit fees Depreciation Hire of plant and transport	121 1,868 3,202	59 1,062 170	1,286	60 917 146	
4. Interest payable					
	19	97	19	996	
	Group £000	Company £000	Group £000	Company £000	
On bank loans and overdrafts	207	210	67	61	
5. Information relating to directors and employees			1997	1996	
Director's remuneration as executives Emoluments			£ 464,204	£ 389,638	
Compensation for loss of office Pension contributions			46,675	20,000 47,488	
			510,879	457,126	
Details of the remuneration of the highest paid director du	uring the ye	ar were:			
			1997 £	1996 £	
Emoluments Pension Contributions			92,115 9,219	94,949 8,676	
			101,334	103,625	
				·	

At 30 June 1997 the accrued pension of the highest paid director amounted to £8,070.

NOTES TO THE ACCOUNTS (CONTINUED)

5. Information relating to directors and employees (continued)

	1997		199	96
	Group £000	Company £000	Group £000	Company £000
Staff costs during the year:				
Wages and salaries Social security costs Other pension costs	16,241 386 335	5,712 175 275	9,072 289 275	3,481 147 232
				· · · · · · · · · · · · · · · · · · ·
	16,962	6,162	9,636	3,860

The average number of persons employed by the Company during the year, including directors, was:

	1997		1996	
	Group No.	Company No.	Group No.	Company No.
Construction	1,864	958	1,629	1,147

Included in the company numbers above are amounts which have ultimately been charged to subsidiaries of the Company.

Pensions:

The Company participates in the Kier Group Pension Scheme which is a defined benefit scheme based on final pensionable salary. The assets of the scheme are held under trust separately from those of the Group and are invested directly on the advice of independent professional investment managers. Contributions paid to the Group scheme are based on pension costs across the Group as a whole. Details of the scheme are set out in the accounts of the ultimate holding company, Kier Group plc.

Contributions are also made to the Kier Group Retirement Benefit Scheme and to an industry-wide scheme. The pension costs for these schemes have been taken as the actual contributions paid over the year.

6. Dividends

	1997	1996
	000£	£000
Ordinary - interim paid	-	500
- final proposed	700	1,706
	700	2,206

NOTES TO THE ACCOUNTS (CONTINUED)

7. Taxation

Taxation based on the results for the year:	1997		1996	
	Group £000	Company £000	Group £000	Company £000
UK corporation tax at 32.5% Double tax relief	94 (364)	(527)	989 (168)	1,236
Deferred taxation	152 641	116 5	340 379	115 2
Overseas taxation				
	523	(406)	1,540	1,353
Prior year taxation adjustments: UK corporation tax Deferred taxation Overseas taxation	204 (230) 43	15 (19)	7 2 1	5 2
Charge/(credit) to profit and loss account	540	(410)	1,550	1,360

8. Tangible fixed assets

vi zangiste inter usets		Group	Company	
	Land & Buildings (short leasehold)	Plant & Machinery	Total	Plant & Machinery
Cost at 1 July 1996 Currency realignments Additions during year Inter group transfers Disposals at cost	£000 44 (3) 22 -	£000 12,710 (425) 1,630 (2,941)	£000 12,754 (428) 1,652 (2,941)	£000 7,899 (170) 821 15 (2,331)
Cost at 30 June 1997	63	10,974	11,037	6,234
Depreciation at 1 July 1996 Currency realignments Charge for year Inter group transfers Depreciation on disposals	6 (1) 11 -	6,052 (142) 1,857 (2,565)	6,058 (143) 1,868 - (2,565)	4,733 (44) 1,062 6 (2,279)
Depreciation at 30 June 1997	16	5,202	5,218	3,478
Net book value at 30 June 1997	47	5,772	5,819	2,756
Net book value at 30 June 1996	38	6,658	6,696	3,166

NOTES TO THE ACCOUNTS (CONTINUED)

9. Fixed assets investments

Group

Cost £000
1 July 1996 and 30 June 1997 16

The above investment represents a 49% interest in the ordinary shares of Kier Afcons Limited, which is incorporated in India. The principal activity of this company is civil engineering and building construction overseas.

Company

	Shares in Group Companies £000			
	Cost	Provision for Diminution in Value	Net Book Value	
1 July 1996 and 30 June 1997	928	1	927	

Details of the principal subsidiary companies are given in note 20.

In the opinion of the directors the value of the Company's investment in these companies are not less than the amount at which they are stated in the balance sheet.

10. Stocks and work in progress

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Long term contract balances - At cost - Less applicable payments on account	1,438	467 -	543 (118)	225
Raw materials and consumables	1,438 7	467 7	425 316	225 316
	1,445	474	741	541

NOTES TO THE ACCOUNTS (CONTINUED)

11. Debtors

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Amounts falling due within one year: Trade debtors Amounts recoverable on contracts Amounts due from subsidiary undertakings Amounts due from other group undertakings Dividends receivable from subsidiary undertakings Other debtors Prepayments and accrued income Corporation tax - group relief Other taxes and social security Overseas taxation	9,796 2,500 - 12 - 1,944 408 100 182	1,701 595 5,376 12 2,050 822 109 354 182	10,973 2,770 - 1,443 692 - 137 19	1,749 161 5,786 - 827 128 - 135 2
	14,942	11,201	16,034	8,788
Amounts falling due after more than one year: Amounts recoverable on contracts Other debtors Deferred tax	995 8 -	- - 6	2,031	280
	1,003	6	2,064	383

12. Cash at bank and in hand

Cash at bank includes £1,460,000 (1995: £6,458,000) being the Group's share of cash held by joint ventures.

13. Creditors

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Amounts falling due within one year: Bank loans and overdrafts Trade creditors Advance payments on contracts Amounts due to subsidiary undertakings Amounts due to other group undertakings Other creditors Corporation tax Overseas tax Other taxes and social security Accruals and deferred income Proposed dividend	3,445 9,701 1,427 84 309 532 111 5,933 700	4,617 1,286 5,757 84 189 - 1 3 1,804 700	396 8,733 2,045 988 455 1,148 282 110 15,914 1,706	1,025 2,366 164 2,833 988 141 1,400 1 6 3,488 1,706
	22,242	14,441	31,777	14,118

NOTES TO THE ACCOUNTS (CONTINUED)

13. Creditors - continued

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Amounts falling due after more than one year:				
Trade creditors	100	-	294	-

Accruals and deferred income include advance payments and balances related to work in progress which the directors do not consider will have a cash effect within the normal trade credit period.

14. Provisions for liabilities and charges: deferred taxation

	1997		1996	
	Group £000	Company £000	Group £000	Company £000
Balance at 1 July 1996	108	(103)	(234)	(220)
Transfer (to)/from profit and loss account	(78)	97	342	117
Balance at 30 June 1997	30	(6)	108	(103)

All of the above items relate to accelerated capital allowances and are classified under provisions or debtors (see note 11).

15.	Called	up	share	capital
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Outliness down of 01 and	£000	£000
Ordinary shares of £1 each: Authorised	500	500
Allotted, called up and fully paid	500	500

NOTES TO THE ACCOUNTS (CONTINUED)

16. Profit and loss account

	1997	
	Group	Company
	£000	£000
As at 1 July 1996	4,231	979
Retained profit for the financial year	362	4
Currency translation	(201)	-
At 30 June 1997	4,392	983

17. Reconciliation of movement in shareholders' funds

	1997		1996	
	Group £'000	Company £'000	Group £000	Company £000
Profit for the financial year	1,062	704	3,100	2,619
Dividends	(700)	(700)	(2,206)	(2,206)
Currency translation	(201)	-	42	-
				
Net movement in shareholders' funds	161	4	936	413
Shareholders' funds at 1 July 1996	4,731	1,479	3,795	1,066
Shareholders' funds at 30 June 1997	4,892	1,483	4,731	1,479

18. Contingent liabilities

There are contingent liabilities in respect of guarantees and claims under contracting and other agreements, including joint ventures, entered into in the normal course of business.

The Company is party to cross guarantees in respect of group banking arrangements under which the Kier Group has no net liability.

19. Commitments

The Company has given a commitment to provide continuing support to certain of its subsidiaries.

NOTES TO THE ACCOUNTS (CONTINUED)

20. Transactions with related parties

Sale of goods and services to related parties

	£000
Construction services and materials	208
Staff and associated costs	1,547
Management services	332
Plant Hire	45

2,132

Trade balances owed to joint ventures at 30 June 1997 were £3,537. Details of the transacting related parties are set out in note 22.

21. Ultimate holding company

The Company is a wholly-owned subsidiary of Tempsford Holdings Limited. The ultimate holding company is Kier Group plc. The parent of the largest group for which group accounts have been drawn up is Kier Group plc and the parent of the smallest group for which accounts, including the Company, have been drawn up is Kier International Limited. Both these parent companies are registered in England and copies of their accounts will be filed with Companies House, Crown Way, Cardiff where they will be available to the public.

22. Principal subsidiary companies and joint ventures

Subsidiary companies	Country of Incorporation (operations if different)	Percentage Interest
KI (Investments) Limited	England	100
Kier Hong Kong Limited	England (Hong Kong)	100
Kier Caribbean Limited	England (Jamaica, St Lucia)	100
Kier Overseas (Two) Limited	England (Suriname)	100
Kier Overseas (Four) Limited	England (Egypt)	100
Kier Overseas (Five) Limited	England (Jordan)	100
Kier Overseas (Eight) Limited	England (Gambia)	100
Kier Overseas (Fourteen) Limited	England (Barbados)	100
Kier Overseas (Fifteen) Limited	England (Lesotho)	100
Kier Overseas (Sixteen) Limited	England (Saudi Arabia)	100
Kier Overseas (Twenty Three) Limited	England (Thailand)	100
Kier Overseas (Twenty Seven) Limited	England (Belize)	100
Caribbean Construction Company Limited	Jamaica	99.8
Kier Saudi Arabia Limited	Saudi Arabia	40
Kier (Malaysia) Sdn Bhd	Malaysia	100
Kier Dubai LLC	United Arab Emirates	49

The Company's investment in the above companies comprises ordinary shares only.

Joint Ventures	Country of Operation	Percentage Interest
Kier/SFK Joint Venture Kier/SFK/CFC Joint Venture Kier/PPC Joint Venture Highlands Water Venture Kier CCC (Tembladora) Joint Venture Kier CCC (Paranam) Joint Venture	Hong Kong Hong Kong Malaysia Lesotho Trinidad Suriname	50 40 40 8 50 50

AUDITORS' REPORT TO THE MEMBERS OF KIER INTERNATIONAL LIMITED

We have audited the accounts on pages 3 to 16.

Respective responsibilities of directors and auditors

As described in the Directors' Report on page 2 the Company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the Company and the Group as at 30 June 1997 and of the profit of the Company and the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants Registered Auditors

London 7 October 1997