Company Registration No. 00790136 (England and Wales)

THE BURLINGTON MAGAZINE PUBLICATIONS LIMITED DIRECTORS' REPORT AND CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2019



LEGAL AND ADMINISTRATIVE INFORMATION

Directors John Nicoll - Chairman

Dylan Armbrust - Managing Director

Alastair Laing FSA (resigned 10th December 2019)

Richard Mansell-Jones Andrea Rose CBE CMG Desmond Shawe-Taylor LVO Simon Swynfen Jervis FSA

Professor Sir Christopher White CVO FBA

Dr Paul Williamson OBE FSA

Dr Alison Wright

Secretary Dylan Armbrust - Managing Director

Charity number 295020

Company number 00790136

Registered office 14/16 Duke's Road

London WC1H 9SZ

Auditors TC Group

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Kent ME19 4JQ

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CCLA Fund Managers Limited

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London EC4V 4ET

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GROUP DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their report and accounts for the year ended 31 December 2019.

The accounts have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the Companies Act 2006 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

Structure, governance and management

The charity is a company limited by shares, number 00790136 and is a registered charity in the United Kingdom, number 295020. Its registered office is at 14-16 Duke's Road, London, WC1H 9SZ.

The company's Memorandum and Articles of Association (as amended by Special Resolution on 17 July 1986) are the company's and charities governing documents.

The directors who served during the year were:

Dylan Armbrust - Managing Director Simon Swynfen Jervis FSA Alastair Laing FSA (resigned 10th December 2019) Richard Mansell-Jones John Nicoll - Chairman Professor Sir Christopher White CVO FBA Dr Alison Wright Dr Paul Williamson OBE FSA Desmond Shawe-Taylor LVO Andrea Rose CBE CMG

The Board meets three times each year and new directors are voted on to the Board at an appropriate meeting. On appointment each director will meet with the Board and staff to receive more information about the organisation.

The Board devolves some specific duties to sub-committees, including Nominations Committee, Finance and General Purposes Committee, Audit Committee and the Editorial Policy Committee.

Under the Memorandum and Articles of Association, the Charity has the power to make any investments which the directors see fit.

There are no restrictions on the Charity's power to invest.

The Burlington Magazine Publications Limited is owned jointly by The Burlington Magazine Foundation, a charity registered in England and Wales, and by The Burlington Magazine Foundation Inc., a charity registered in the State of New York, United States of America. The Burlington Magazine Publications Limited owns a trading subsidiary, The Burlington House Fair Limited, which transfers its profits to the Burlington Magazine Publications Limited.

Risk Assessment

The directors have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to manage exposure to major risks.

Risk assessments of various areas of the business are made on an ongoing basis and examine potential risks, their possible impact and the mitigation of any such impact. Key areas that undergo risk assessment are IT infrastructure, threats to revenue, and staff-related risks. IT infrastructure risk assessment covers key databases, such as our subscriber and advertiser databases, and there are plans in place, such as on-going data back-up protocols, to recover and restore lost data, should any loss occur. Threats to revenue, such as declining advertising and subscription sales, are continually monitored and evaluated, and business policy and action, such as marketing and pricing activity, is revised to adapt to changing business conditions. Staff risks relate to the retention of key members of staff and staff policies, such as salary changes, are adapted as best as practicable and affordable to address situations that may arise.

GROUP DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

Objectives and activities

The objects of the company, as expressed in its Memorandum, are:

- the advancement, promotion and encouragement of education and research in the field of art history and the
 contemporary arts and the dissemination of the useful results of such research, in particular by the publication of
 The Burlington Magazine and its associated websites (www.burlington.org.uk &
 www.contemporary.burlington.org.uk) or other journals, books, periodicals or publications having art history and
 the contemporary arts as their main subject matter; and
- the encouragement of the preservation and restoration of works of art and the promotion of the development and dissemination of preservation and restoration techniques for the public benefit.

The Memorandum gives the company wide powers in furtherance of these objects.

The principal aim of The Burlington Magazine Publications Limited is the advancement, promotion and encouragement of education and research in the field of art history and the contemporary arts through, in particular, the publication of The Burlington Magazine and its associated websites www.burlington.org.uk & contemporary.burlington.org.uk.

The Directors have had regard to the Charity Commission's guidance and the need to disclose how the Charity is providing benefit to the public. The principal purpose of The Burlington Magazine and its associated websites is to publish academic research carried out by art historians working in public institutions and universities, and independently. Public access to The Burlington Magazine is provided through libraries, JSTOR and via its associated websites www.burlington.org.uk & contemporary.burlington.org.uk.

Substantially reduced-rate subscriptions are provided to academics and students. In addition, travel and study scholarships are awarded to post-graduate students and/or independent scholars for the purposes of research.

Financial review, achievements and performance

The net deficit in the Statement of Financial Activities for the year is £79,743 (vs surplus in 2018: £33,044). Total income decreased by nearly 6.6% compared to the previous year (2019: £995,606, 2018: £1,065,894). Grants and donations to the charity were £49,712 (2018: £111,634). Total revenues from sales of the magazine in the UK and overseas increased by 2.2% during the year (2019: £467,718, 2018: £457,827). Advertising revenue increased nearly 1.9% (2019: £331,275, 2018: £325,118). Both these revenue increases were primarily a result of foreign exchange benefits from a weaker Pound Sterling rather than increased subscription or advertising volumes.

In 2019 The Burlington Magazine Publications Limited published 12 issues, covering a broad range of topics across the fine and decorative arts, including new discoveries, extensive reviews of exhibitions worldwide, obituaries of notable contributors to the field of art history, and whole issues devoted to Sculpture, Architecture and Northern European art *The Art of Conservation series*.

Reserves policy

BMPL is currently dependent on the Burlington Magazine Foundation (BMF) and Burlington Magazine Foundation Inc. (BMF Inc.) to sustain its activities, as earned income alone would not allow BMPL to continue operating.

This means that if there were to be a gap encountered in combined subscriptions and advertising income it is likely that BMPL would have to close down. To avoid closure if funding difficulties were to be encountered the BMF Board of Trustees has agreed to keep a certain level of financial reserves to ensure that main operations can continue for a period of 12 months or longer if required. The main concerns of the board are to ensure:

- that staff can continue working
- that the magazine and its associated parts, such as the website, is produced and delivered to readers as per its charitable remit

The reserves are built up from the unrestricted income of the BMF and BMF Inc. invested funds. The level of reserves is calculated and monitored every 12 months by the Managing Director and the Finance Manager.

This policy should be reviewed yearly and whenever there are significant changes in the organisation's staff structure or finances.

GROUP DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

Senior staff remuneration policy

The directors consider the board of directors and the senior management team to comprise the key management personnel of the charity in charge of directing and controlling the organisation. The senior management team is comprised of two persons, one is the executive director and the other being the editor. Together they run and operate the organisation on a day-to-day basis. The managing director has full executive authority. All non-executive directors give of their time freely and none received remuneration in the year.

Details of non-executive directors' expenses and related party transactions are disclosed in note 8 to the accounts. Details of the executive directors' pay and benefits can be also be found in note 8.

The pay of the executive director is reviewed annually by the remuneration committee, which is comprised of two nonexecutive directors. The pay of all other staff is reviewed by the Managing Director. Salary rises are normally accordance with the annual inflation index published by the Bank of England. Leeway is given for rises above inflation for outstanding contribution or performance in the business, and for purposes of staff retention.

Expected impact of the Covid-19 crisis in 2020

At the time of writing this report the Covid-19 crisis had emerged. The director's want to acknowledge the potential impact of the national lockdown as a result of the crisis and the charity's ability, both operationally and financially, to deal with it.

Operationally, BMPL has invested in resilient, cloud-based data back-up and remote access IT software and services that allows all staff to function in the office or at home at any given time (see Risk Assessment above). At present, all functions involving the editorial aspects (i.e. the monthly composition and publication of the magazine, both in print and online) or commercial aspects (including financial administration such as invoicing, debt collection and banking), of the magazine are able to be carried out effectively. Financially, because the magazine is subscription based, the vast majority of income for 2020 has already been received during the prime Q1 renewal period, and there has been no indication that subscriptions in Q2 are being adversely affected. Currently, the only at-risk area of income is our advertising revenue, which has encountered a downturn as a result of the national and global lockdowns. However, almost 50% of the forecasted advertising revenue for 2020 had been booked by the end of Q1 2020 and, depending on when the lockdown ends, we expect that this income area will revive quickly, although we do anticipate that we will not reach the advertising revenue

The support of the BMF and BMF Inc. foundations remains (see Reserves Policy above), and any shortfall in revenue that might result in a deficit will be covered by these foundations to enable BMPL to continue as a going concern.

Disclosure of Information to auditors

In so far as the directors are aware at the time of approving our directors' annual report; there is no relevant audit information of which the auditor is unaware. Each of the directors have confirmed that they have taken all steps that they ought to have taken as directors, in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

This report has been prepared in accordance with the Statement of Recommended Practice - Accounting and Reporting by Charities (FRS 102) and has been prepared in accordance with the provisions applicable to companies entitled to the small companies' exemption.

On behalf of the board of directors

Dylan Armbust

Dylan Armbrust Director

Dated: 24 June 2020

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors (who are also the Trustees for the purposes of charity law) are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the Financial Statements in accordance with United Kingdom GAAP (UK Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently,
- · Observe the methods and principles in the charities SORP;
- · Make judgements and accounting estimates that are reasonable and prudent;
- State whether applicable UK accounting standards have been followed, subject to any material departures
 disclosed and explained in the financial statements;
- Prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF THE BURLINGTON MAGAZINE PUBLICATIONS LIMITED

Opinion

We have audited the financial statements of The Burlington Magazine Publications Limited (the 'charitable company') for the year ended 31 December 2019 on pages 8 to 22. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 December 2019 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF THE BURLINGTON MAGAZINE PUBLICATIONS LIMITED

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the directors' report) for the financial year for which
 the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 4, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: https://www.frc.org.uk/Our-Work/Audit/Audit-and-assurance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-audit/Description-of-auditors-responsibilities-for-audit.aspx. This description forms part of our auditor's report.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF THE BURLINGTON MAGAZINE PUBLICATIONS LIMITED

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Mark Cummins FCCA (Senior Statutory Auditor)

for and on behalf of TC Group Statutory Auditors

Office: Steyning, West Sussex

TC Grand

Dated: 30 June 2010

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING THE INCOME & EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 DECEMBER 2019

	Notes	2019 £	2018 £
Income from:		•	
Donations & legacies	3	49,712	111,634
Trading subsidiary income	14	66,944	90,588
Investment income	4	2,418_	1,038
		119,074	203,260
Income from charitable activities			
Magazine publications	5	876,532	862,634
Total income		995,606	1,065,894
Expenditure on:			
Costs of raising funds			
Trading subsidiary expenditure	14	29,997_	51,002
Net incoming resources available		965,609	1,014,892
Charitable activities			
Magazine publications		1,042,352	981,848
Total expenditure	6	1,072,349	1,032,850
Net income/(expenditure)		(76,743)	33,044
Fund balances at 1 January 2019	·	110,361	77,317
Fund balances at 31 December 20	19	33,618	110,361

All activities in the current year and prior year are unrestricted funds.

All activities are classified as continuing. There are no recognised gains or losses other than those reported on the Statement of Financial Activities.

GROUP BALANCE SHEET

AS AT 31 DECEMBER 2019

		201	9	201	8
	Notes	£	£	£	£
Fixed assets					
Intangible assets	12		85,248		87,164
Tangible assets	13	•	4,230		625
Investments	. 14		975		975
			90,453		88,764
Current assets					
Stocks		1,124		1,124	
Debtors	15	99,095		196,782	
Cash at bank and in hand		1,426,446		409,662	
, , , , , , , , , , , , , , , , , , ,		1,526,665		607,568	
Creditors: amounts falling due within one year	16	(1,561,840)		(564,311)	
Net current assets			(35,175)		43,257
Total assets less current liabilities			55,278		132,021
Income funds					
Unrestricted funds					
Share capital	17	100		100	
Share Premium	,,	21,560		21,560	
Unrestricted income funds		33,618		110,361	
			55,278		132,021
			55,278	•	132,021

These financial statements have been prepared in accordance with the special provision of Part 15 of the Companies Act 2006 relating to small companies.

The accounts were approved by the Board on 24 June 2020

John Nicoll - Chairman

Director

Company Registration No. 00790136

Dylan Armbrust - Managing Director

CHARITY BALANCE SHEET

AS AT 31 DECEMBER 2019

		201	9	201	8
	Notes	£	£	£	£
Fixed assets					
Intangible assets	12		85,248		87,164
Tangible assets	13		4,230		625
Investments	14		977		977
			90,455		88,766
Current assets					
Stocks		1,124		1,124	
Debtors	15	99,095		196,782	
Cash at bank and in hand		1,426,446		409,662	
		1,526,665		607,568	
Creditors: amounts failing due within one year	16	(1,561,842)		(564,313)	
Net current (liabilities) / assets		***************************************	(35,177)		43,255
Total assets less current liabilities			55,278		132,021
Income funds					
Unrestricted funds					
Share capital	17	100		100	
Share Premium		21,560		21,560	
Unrestricted income funds		33,618		110,361	
			55,278		132,021
			55,278		132,021

These financial statements have been prepared in accordance with the special provision of Part 15 of the Companies Act 2006 relating to small companies.

The accounts were approved by the Board on ... Z.4. Sunc 2020

John Nicoll - Chairman

Director

Company Registration No. 00790136

Dylan Armbrust - Managing Director

Directo

CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2019

		201	9	201	8
	Notes	£	£	£	£
Net cash used in operating activities	20		1,047,416		309,294
Cashflows from investing activities					
Investment income	4	2,418		1,038	
Purchase of intangible fixed assets	12	(27,825)		(87,858)	
Purchase of tangible fixed assets	13 _	(5,225)	_	(750)	
Cash provided by/(used in) investing activities		-	(30,632)	_	(87,570)
Increase/(decrease) in cash			1,016,784		221,724
Cash and cash equivalents at the be	ginning of	the year	409,662	-	187,938
Cash and cash equivalents at the en	d of the yea	ar	1,426,446		409,662

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2019

1 Statutory information

The Burlington Magazine Publications Limited is a charitable company, limited by shares, registered in England and Wales. The charitable company's registered number and registered office address can be found in the Directors' Report.

2 Accounting policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

2.1 Basis of preparation and going concern

The accounts have been prepared in accordance with Accounting & Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The Burlington Magazine Publications Ltd meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about The Burlington Magazine Publications Limited ability to continue as a going concern.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £

After making appropriate enquiries, the trustees have a reasonable expectation that the charity (and its subsidiary) has adequate resources to continue in operational existence for the foreseeable future. This includes taking into account any potential impact of the COVID-19 pandemic, which is further detailed in the trustees report.

For this reason they continue to adopt the going concern basis in preparing the financial statements.

2.2 Group financial statements

These financial statements consolidate the results of the charity and its wholly owned subsidiary Burlington House Fair Limited. A separate Statement of Financial Activities, or income and expenditure account, for the charity itself is not presented because the charity has taken advantage of the exemptions afforded by section 408 of the Companies Act 2006 and the SORP 2015 (FRS 102).

2.3 Income

Grants and donations received are recognised in the Statement of Financial Activities in accordance with the terms attached to the grant or donation.

Incoming resources from charitable activities include subscriptions, sales of magazines and advertising space which are stated, on a receivable basis, after deduction of trade discounts and commission and excluding VAT.

2.4 Expenditure

Expenditure has been accounted for on an accruals basis and has been classified under headings that aggregate costs related to each category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Resources expended include the direct and indirect costs of publishing The Burlington Magazine and governance costs which are incurred in connection with the administration of the charity and compliance with constitutional and statutory requirements. It also includes expenditure in relation to Burlington House Fair Limited.

2.5 Intangible fixed assets and amortisation

Intangible fixed assets are stated at cost less amortisation. Amortisation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Website

3 years straight line

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

2 Accounting policies (continued)

2.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. The capitalisation policy is for items costing over £500. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Fixtures, fittings & equipment

3 years straight line

2.7 Leasing and hire purchase commitments

Rentals payable under operating leases are charged against income on a straight line basis over the period of the lease.

2.8 Investments

Fixed assets investments are stated at fair value, except investments in subsidiary undertakings and Etchings, which are stated at cost. Current asset investments are stated at fair value.

Gains and losses on disposal and revaluation of investments are charged or credited to the Statement of Financial Activities.

2.9 Stock

Stock comprises the cost of materials used in the production of The Burlington Magazine and all the direct third party costs of the finished magazines to be issued in the following month. Stock is valued at the lower of cost and net realisable value, which is the price at which stock can be sold in the normal course of business.

2.10 Pensions

The charity operates a defined contribution pension scheme for its employees. Contributions are charged in the accounts as they become payable in accordance with the rules of the scheme.

2.11 Foreign currency translation

Transactions denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the beginning of the month in which the transaction takes place.

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising on transactions and on year-end translation are taken to the statement of financial activities in the year in which they arise.

2.12 Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Financial Activities, except to the extent that it relates to items recognised in other comprehensive income.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

2.13 Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

2.14 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

2.15 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments. The directors seek to use short and medium term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

2.16 Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in a transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

2.17 Fund accounting

Designated funds comprise funds which have been set aside at the discretion of the Trustees for specific purposes. The purposes and uses of the designated funds are set out in the notes to the accounts.

Unrestricted funds comprise funds which can be used in accordance with the charitable objects at the discretion of the Trustees.

2.18 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

3	Donations & legacies		
		Charity 2019 £	Charity 2018 £
	Donations and gifts	49,712	111,634
	Donations and gifts Unrestricted funds:		
	BMF grant	-	43,929
	BMF Inc grant	-	43,929
	Other donations	<u>49,712</u>	<u>23,776</u>
		49,712	111,634
4	Investment income		.
		Charity	Charity
		2019	2018
		£	£
	Interest receivable	2,418	1,038
		2,418	1,038
5	Magazine publications		
		Charity	Charity
		2019	2018
		£	£
	Subscription income	467,718	457,827
	Advertising	331,275	325,118
	Other magazine income	77,539	79,689 ———
		876,532 ———	862,634

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

	Staff costs	Depreciation	Other costs	Total 2019	Tota 2018
	£	£	£	£	£
Costs of raising funds					
Trading subsidiary expenditure	-	-	29,997	29,997	51,002
Charitable activities					
Magazine publications					
Activities undertaken directly	662,694	31,361	348,297	1,042,352	981,848
		<u> </u>			
	662,694	31,361	378,294	1,072,349	1,032,850

Other charitable activity costs include fees to the auditors of £8,320 (2018: £7,890) for audit and accountancy fees. Other charitable activity costs also include £3,039 (2018: £10,363) relating to operating lease payments and £34,182 relating to foreign exchange losses (2018: £13,195 gain). Operating leases are on rolling one year contracts.

Included within the trading subsidiary expenditure is £1,750 (2018: £1,650) payable to the auditors for audit and accountancy fees.

7 Activities undertaken directly

	2019	2018
	£	£
Other costs relating to Magazine publications comprise:		
Printing costs	64,370	53,226
Editorial costs	36,426	42,059
Distribution costs	33,804	28,535
Other staff costs	43,487	70,652
Travel	5,825	6,438
Advertising and promotion	12,845	5,783
Barter advertising costs	42,393	41,450
PPS and telephone	36,058	41,041
Other office costs	35,506	33,488
Financial costs	8,060	5,377
Exchange differences	34,182	(13,195)
Bad debts	(12,979)	17,399
Circulation costs	-	10,228
Audit fees	8,320	7,890
	348,297	350,371

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

8 Directors

During the year members of the Board, with the exception of the Managing Director, did not receive any fees or reimbursement for expenses.

The Managing Director received emoluments of £126,841 (2018: £123,226), this includes pension contributions of £14,857 (2018: £14,168), employers national insurance of £12,478 (2018: £12,156) and benefits in kind of £457 (2018: £457) in the year for his work carried out as the Managing Director.

9 Taxation

The company is a Registered Charity (number 295020). All activities are undertaken to fulfil the primary objectives of the charity and are therefore exempt under Part 11 of the Corporation Tax Act 2010.

10 Employees

Number of employees

The monthly number of employees during the year was:

	2019 Number	2018 Number
	12	12
Employment costs	2019 £	2018 £
Wages and salaries	542,445	521,529
Social security costs	58,280	58,504
Other pension costs	61,969	50,237
	662,694	630,270

The Editor received emoluments of £99,967 (2018: £96,193), this includes pension contributions of £11,728 (2018: £11,295), employers national insurance of £9,599 (2018: £9,174) and benefits in kind of £457 (2018: £457) in the year for his work.

Other than the directors, who are considered to be the senior management personnel of the charity and whose emoluments are disclosed in note 8, two (2018: one) of the company's employees received emoluments that exceeded £60,000. Total emoluments for these employees were between £70,000 and £80,000 (2018: £70,000 and £80,000).

Burlington House Fair Limited has no employees or employment costs.

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

11 Comparative funds – Statement of financial activities

All income and expenditure incurred during the 2018 period was unrestricted and is shown on page 8.

Website

41,645

4,230

625

12 Intangible fixed assets

At 31 December 2019

At 31 December 2018

Net book value At 31 December 2019

13

	£
Cost	
At 1 January 2019	87,858
Additions	27,825
At 31 December 2019	115,683
Depreciation	
At 1 January 2019	694
Charge for the year	29,741
At 31 December 2019	30,435
Net book value	
At 31 December 2019	85,248
At 31 December 2018	87,164
Tangible fixed assets	
	Equipment
Cost	£
At 1 January 2019	41,251
Additions	5,225
Disposals	(601)
At 31 December 2019	45,875
Depreciation	
At 1 January 2019	40,626
Charge for the year	1,620
Disposals	(601)
•	<u>.</u>

All of the above fixed assets are held for the parent company's own use, primarily for direct charitable activities.

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

14	Fixed asset investments	
	Group	£
	Fair value at 1 January 2019 and at 31 December 2019	975
	Historical cost:	
	At 31 December 2019	975
	At 31 December 2018	975
	Charity	
	Fair value at 1 January 2019 and at 31 December 2019	977
	The investment assets are held:	
	In the UK	977
	Outside the UK	
		977
	Historical cost:	
	At 31 December 2019	977
	At 31 December 2018	977

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

14 Fixed asset investments (continued)

Etchings were purchased in 1989 and 1998 at costs of £750 and £225 respectively. These have been recognised as fixed asset investments in the financial statements and are valued at fair value which, in the opinion of the directors, is the same as their original cost.

The charity also owns a £2 share in its wholly owned subsidiary Burlington House Fair Limited (BHF). Two of the directors of the company sit on the board of BHF. BHF pays all its profits to The Burlington Magazine Publications Limited ("BMPL") by donation. Its principal activity during the year was to engage or assist in the organisation, publication or promotion of fine arts events and activities.

Investment in trading subsidiary

The parent charity, The Burlington Magazine Publications Limited, has taken advantage of section 408 Companies Act 2006 not to produce an individual statement of financial activities for the year, and has contributed the following to the consolidated results:

Gross Income £928,662 (2018: £975,306) Gross Expenditure £1,042,353 (2018: £981,848) Deficit for the year £113,691 (2018: £6,542).

The wholly-owned trading subsidiary, The Burlington House Fair Limited, which is incorporated in England and Wales (company number 2018534), engages and assists in the organisation, publication or promotion of fine arts and events and activities. The charity owns the entire issued share capital of 2 Ordinary £1 shares. A summary of the trading results for the year ended 31st December 2019 is shown below:

Turnover £66,944 (2018: £90,588)

Cost of sales and administrative expenses £29,997 (2018: £51,002)

Donation to Burlington Magazine Publications Limited £36,947 (2018: £39,586)

Net profit/(loss) retained in the subsidiary £nil (2018: £nil)

Current assets £1,752 (2018: £1,752)

Creditors: amounts falling due within one year £1,750 (2018: £1,750)

Total net assets £2 (2018: £2)

15	Debtors	Group		Charity	
		2019	2018	2019	2018
		£	£	£	£
	Trade debtors	49,685	45,702	49,685	45,702
	Amounts owed by group undertakings	-	17,677	-	17,677
	Amounts owed from ultimate parent entity	-	93,005	-	93,005
	Other debtors	46,304	38,038	46,304	38,038
	Prepayments and accrued income	3,106	2,360	3,106	2,360
		99,095	196,782	99,095	196,782

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

	Creditors: amounts falling due within on	Group		Charity	
		2019	2018	2019	2018
		£	£	£	£
	Trade creditors	44,051	138,668	44,051	138,668
	Amounts due to group undertakings	1,091,799	-	1,093,550	1,752
	Taxes and social security costs	17,413	16,548	17,413	16,548
	Other creditors	14,652	15,230	14,652	15,230
	Accruals	11,842	12,714	10,093	10,964
	Deferred income	382,083	381,151	382,083	381,151
		1,561,840	564,311	1,561,842	564,313
	Deferred income comprises income from s	ubscriptions which re	elate to future ye	ears.	
	Deferred income comprises income from s	ubscriptions which re	-	ears. Charity	<u> </u>
	Deferred income comprises income from s	·	-		2018
	Deferred income comprises income from s	Group	•	Charity	
	Deferred income comprises income from s Balance at 1 January 2019	Group 2019	2018	Charity 2019	2018
	, , , , , , , , , , , , , , , , , , ,	Group 2019 £	2018 £	Charity 2019 £	2018 £
	Balance at 1 January 2019	Group 2019 £ 381,151	2018 £ 204,391	Charity 2019 £ 381,151	2018 £ 204,391
	Balance at 1 January 2019 Amount released to income	Group 2019 £ 381,151 (381,151)	2018 £ 204,391 (204,391)	Charity 2019 £ 381,151 (381,151)	2018 £ 204,391 (204,391)
	Balance at 1 January 2019 Amount released to income Amount deferred	Group 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151	Charity 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151
17	Balance at 1 January 2019 Amount released to income Amount deferred	Group 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151	Charity 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151
17	Balance at 1 January 2019 Amount released to income Amount deferred Balance at 31 December 2019	Group 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151	Charity 2019 £ 381,151 (381,151) 382,083	2018 £ 204,391 (204,391) 381,151

The authorised, allotted and fully paid up share capital of the company is comprised of 50 "A" ordinary shares of £1 each and 50 "B" ordinary shares of £1 each. "A" class shares have 75% of the voting rights and "B" class shares have 25% of the voting rights.

100

100

18 Pension and other post-retirement benefit commitments

Issued share capital

During the year the group made employer's pension contributions totalling £61,419 (2018: £50,237). Contributions outstanding at the year end totalled £5,600 (2018: £11,045).

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2019

19 Ultimate parent companies

The beneficial ownership of the company rests in equal parts with the Trustees of The Burlington Magazine Foundation, a charitable trust established in the United Kingdom, charity number 295019, which controls 75% of the voting rights, and The Burlington Magazine Foundation Inc., a not for profit corporation established under laws of the State of New York, United States of America which has 25% of the voting rights.

The principal objective of the co-owners is the advancement of the education of the public in the field of art history and the contemporary arts and in particular supporting (financially or otherwise) The Burlington Magazine, which is published by the company.

The company's board can consist of no fewer than two, and no more than 12, directors. Of these a maximum of nine can be appointed by The Burlington Magazine Foundation and a maximum of three by The Burlington Magazine Foundation Inc.

As at 31 December 2019 three of the directors were appointed by The Burlington Magazine Foundation Inc. and eight of the directors were appointed by The Burlington Magazine Foundation.

Net cash (outflow)/inflow from operating activities		2019	2018
Pagandiliation to changes in resources	Note	£	£
Reconciliation to changes in resources			
Net movement in funds		(76,743)	33,044
Depreciation of tangible fixed assets	13	1,620	513
Amortisation of intangible fixed assets	12	29,741	694
Increase/(Decrease) in creditors	16	997,529	258,686
(Increase)/decrease in debtors	15	97,687	18,216
(Increase)/decrease in stocks		-	(821)
Investment income	4	(2,418)	(1,038)
		1,047,416	309,294
	Reconciliation to changes in resources Net movement in funds Depreciation of tangible fixed assets Amortisation of intangible fixed assets Increase/(Decrease) in creditors (Increase)/decrease in debtors (Increase)/decrease in stocks	Net movement in funds Depreciation of tangible fixed assets Amortisation of intangible fixed assets 12 Increase/(Decrease) in creditors (Increase)/decrease in debtors (Increase)/decrease in stocks	Reconciliation to changes in resources Net movement in funds Depreciation of tangible fixed assets Amortisation of intangible fixed assets 12 29,741 Increase/(Decrease) in creditors 16 997,529 (Increase)/decrease in debtors 15 97,687 (Increase)/decrease in stocks Investment income 4 (2,418)