# AFM HOLDINGS LIMITED ANNUAL REPORT FOR THE YEAR ENDED 31 OCTOBER 2015

MONDAY

25/04/2016 COMPANIES HOUSE

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#### **DIRECTOR AND ADVISERS**

**Director** P. D. Merritt

**Secretary** P.W. Bass

Company number 00784842

**Registered office** 38 Weyside Road

Guildford Surrey GU1 1JB

Registered auditors Ward Williams

Belgrave House 39-43 Monument Hill

Weybridge Surrey KT13 8RN

Bankers Barclays Bank PLC

19 North Street

Guildford Surrey GU1 4AG

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 OCTOBER 2015

The director presents the strategic report and financial statements for the year ended 31 October 2015.

#### Review of the business

The Group's principal activities during the year remained the installation and maintenance of mechanical and electrical systems, both commercial and residential, to the Building Services industry, plus the provision of goods, services and maintenance for swimming pools including the building of pools from scratch.

In difficult market conditions the Group saw sales decrease by 6.3% in comparison with the previous year. This was due to a couple of factors, firstly an increasingly competitive market for installation works resulting in less work won, and secondly changes in procurement policies on Local Authority contracts. Operating profit decreased by 45% over the period, due largely to the reduced turnover but also affected by a large loss made in the year by a subsidiary company concerning the catering trade.

This catering trade, which is not significant to the group in terms of turnover (2.5% of group turnover), made a large loss in the year totalling £152,086. This catering trade was a new income stream created by the Group last year following investment in a restaurant, and it is expected that losses concerning the restaurant will be reduced next year, with the trade becoming profitable in the future.

The balance sheet of the financial statements shows an increase of 5.9% in the net assets, due to the overall profit made by the Group for the year. The available cash balance of the Group has increased by 26% due to the collection and closing out of a number of final customer accounts which were ongoing at the previous year-end, with the number of such large ongoing accounts around the year-end reduced compared to 2014.

#### Environmental and social responsibility

The group takes its environmental and social responsibilities very seriously, understanding the importance of the contribution the group makes.

#### **Employees**

The group aims to ensure its workforce are safe, healthy and fulfilled. To such end the group has in place comprehensive Health & Safety and training policies alongside regular employee appraisals and consultation. Details of the number of employees and related costs can be found in note 24 to the financial statements.

Key financial highlights are as follows:

	2015	. 2014
	£	£
Turnover	12,277,397	13,099,342
Profit before tax	576,405	1,032,079

Gross profit margin for the year ended 31 October 2015 was 34% (2014: 35%).

#### Financial Instruments and principal risks

The group's principal financial instruments comprise bank balances, trade creditors and trade debtors. The main purpose of these instruments is to raise funds for the group's operations and to finance the group's operations.

Due to the nature of the financial instruments used by the group there is no exposure to price risk. The group's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed centrally to maximise interest income whilst ensuring that the group has sufficient liquid resources to meet the operating needs of its businesses. The group is exposed to fair value interest rate risk on it's deposits and loans. Investment of cash surpluses are made through banks and companies which must fulfil credit rating criteria approved by the Board.

All customers wishing to trade on credit terms are subject to credit verification procedures. Receivable balances are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

### STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### **Future developments**

Despite the ongoing challenging market conditions the directors are delighted to announce that the group have been successful in renewing the contract for Domestic Gas Servicing and Repair for 13,000 dwellings owned by the London Borough of Camden ("LBC"), directly with LBC. This contract is worth a minimum of £2million per annum, running until March 2021 with an option to extend through to 2026.

In addition the group has also secured a place on 2 Better Homes Frameworks for LBC, M&E small works and Major Mechanical upgrades. The major upgrade element of Better Homes has a commitment from LBC to spend upwards of £56million between the 5 chosen partners over the next 4 years.

With these successes the directors have begun a significant investment in new IT systems that will enable our engineers and back office to greatly increase efficiencies in service and repair, initially for LBC but ultimately across the whole BTU group before the end of the next financial period:

The directors are also putting plans in place to create a Central London hub with the ambition to significantly grow our share of the London domestic service and repair market over the next 2-3 years.

Meanwhile efforts continue to expand both our client base throughout the South and South East of England and increase our capabilities in environmentally sustainable technologies such as renewable energies.

On behalf of the board

P. D. Merritt Director

21/04/16

#### DIRECTOR'S REPORT

#### FOR THE YEAR ENDED 31 OCTOBER 2015

The director presents his report and financial statements for the year ended 31 October 2015.

#### Results and dividends

The consolidated profit and loss account for the year is set out on page 6.

#### Director

The following director has held office since 1 November 2014:

P. D. Merritt

#### **Auditors**

The auditors, Ward Williams, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

#### Statement of director's responsibilities

The director is responsible for preparing the Strategic Report, Director's Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements-unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently:
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements:
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the director is aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the director has taken all the necessary steps that he ought to have taken as director in order to make himself aware of all relevant audit information and to establish that the group's auditors are aware of that information.

On behalf of the board

P. D. Merritt

Director

21/04/16

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AFM HOLDINGS LIMITED

We have audited the group and parent company financial statements (the "financial statements") of AFM Holdings Limited for the year ended 31 October 2015 set out on pages 6 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of director and auditors

As explained more fully in the Director's Responsibilities Statement set out on pages 3, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent company's affairs as at 31 October 2015 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Director's Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF AFM HOLDINGS LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns;
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Wand Williams

Richard Hayward (Senior Statutory Auditor) for and on behalf of Ward Williams

**Chartered Accountants Statutory Auditor** 

21 April 2016

Belgrave House 39-43 Monument Hill Weybridge Surrey KT13 8RN

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2015

	Notes	2015 £	2014 £
Turnover	2	12,277,397	13,099,352
Cost of sales		(8,080,474)	(8,573,830)
Gross profit		4,196,923	4,525,522
Distribution costs		(244,887)	(252,462)
Administrative expenses		(3,397,791)	(3,261,061)
Operating profit	3	554,245	1,011,999
Investment income	4	23,949	23,163
Other interest receivable and simila	r income	1,119	4
Interest payable and similar charge	s <b>5</b>	(2,908)	(3,087)
Profit on ordinary activities befor taxation	re · 3	576,405	1,032,079
Tax on profit on ordinary activities	6	(132,116)	(224,489)
Profit on ordinary activities after	taxation	444,289	807,590

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEETS AS AT 31 OCTOBER 2015

		Group		Compa	nv
		2015	2014	2015	2014
	Notes	£	£	£	£
Fixed assets		•		•.	
Intangible assets	. 9	-	33,000	<u>,</u>	33,000
Tangible assets	10	485,697	480,557	480,878	473,084
Investments	11	•	-	290,310	290,310
		485,697	513,557	771,188	796,394
Current assets					<del></del> .
Stocks	12	326,468	350,724	. <u>.</u>	
Debtors	13	2;926,079	3,648,528	545,772	382,924
Investments	14	907,223	883,293	907,223	883,293
Cash at bank and in hand		2,892,910	2,294,800	213,417	253,259
		7,052,680	7,177,345	1,666,412	1,519,476
Creditors: amounts falling due within one year	15	(2,165,167)	(2,625,456)	(1,477,721)	(1,315,785)
Net current assets		4,887,513	4,551,889	188,691	203,691
Total assets less current liabilities	•	5,373,210	5,065,446	959,879	1,000,085
Creditors: amounts falling due after more than one year	16	(31,250)	(13,500)	(31,250)	(13,500)
Provisions for liabilities	17	(60,000)	(63,000)	(60,000)	(63,000)
		5,281,960	4,988,946	868,629	923,585
Capital and reserves				•	
Called up share capital	19	75,000	75,000	75,000	75,000
Share premium account	20	993	993	993	993
Other reserves	20	14,242	14,242	-	-
Profit and loss account	20	5,191,725	4,898,711	792,636	847,592
Shareholders' funds	21	5,281,960	4,988,946	868,629	923,585

Approved by the Board and authorised for issue on ..2.1.0.4.11.6.

P.D. Merritt Director

Company Registration No. 00784842

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2015

	£	2015 £	£	2014 £
Net cash inflow from operating activities		1,060,029		621,770
Returns on investments and servicing of finance				•
Interest received	1,119		4	
Interest paid	(2,908)		(3,087)	
Dividends received	23,949		22,862	
Net cash inflow for returns on investments and servicing of finance		22,160		19,779
Taxation		(193,974)		(357,044)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(145,416)		(148,914)	
Receipts from sales of tangible assets	5,599		12,499	
Receipts from sales of investments			301	
rescipte nom sales of investments			<del></del>	
Net cash outflow for capital expenditure		(139,817)		(136,114)
Equity dividends paid		(151,275)		(151,275)
Net cash inflow/(outflow) before management of liquid resources and financing		597,123		(2,884)
Management of liquid resources				
Current asset investments	(23,930)		(23,439)	
		•		
		(23,930)		(23,439)
Financing .				
Other new long term loans	75,000		-	
Repayment of other long term loans	(50,083)		. (47,667)	
Net cash inflow/(outflow) from financing		24,917	•	(47,667)
Increase/(decrease) in cash in the year		598,110		(73,990)
		<del>-</del>		

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2015

1	Reconciliation of operating profit to net cash inflow from operating activities			2015	2014
			•	£	£
	Operating profit	• •		554,245	1,011,999
	Depreciation of tangible assets			130,464	107,538
	Amortisation of intangible assets			33,000	33,000
	Loss on disposal of tangible assets	,	,	4,213	4,817
	Decrease/(increase) in stocks	•		24,256	(17,172)
	Decrease/(increase) in debtors		•	722,449	(937,296)
	(Decrease)/Increase in creditors within one ye	ar .		(408,598)	418,884
	Net cash inflow from operating activities			1,060,029	621,770
2	Analysis of net funds	1 November	Cash flow	Other non-	31 October
-	rinaryolo or not rando	2014		ash changes	2015
		£	£	£	£
-	Net cash:	٠			•
	Cash at bank and in hand	2,294,800	598,110	• • • • • • • • • • • • • • • • • • •	2,892,910
	Liquid resources:	<del></del>		<u>.</u>	
	Current asset investments	883,293	23,930		907,223
	Debts falling due within one year	(31,333)	(7,167)	•	(38,500)
	Debts falling due after one year	(13,500)	(17,750)		(31,250)
		(44,833)	(24,917)		(69,750)
	Net funds	3,133,260	597,123	-	3,730,383
		===			
3	Reconciliation of net cash flow to moveme	nt in net funds		2015	2014
		•		£	£
	Increase/(decrease) in cash in the year			598,110	(73,990)
	Cash outflow from increase in liquid resources	•		23,930	23,439
	Cash (inflow)/outflow from (increase)/decrease	e in debt		(24,917)	47,667
	Movement in net funds in the year			597,123	(2,884)
	Opening net funds			3,133,260	3,136,144
	Closing net funds			3,730,383	3,133,260

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2015

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Basis of consolidation

The consolidated financial statements include the results of the parent company and its subsidiary undertakings made up to the end of the financial year. Inter-group transactions are excluded on consolidation and sales and profit figures relate to external transactions only. As permitted by section 408 of the Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements.

#### 1.4 Turnover

Turnover represents amounts receivable from ordinary activities stated net of VAT, trade discounts and other sales taxes.

Profit is recognised on long-term contracts, if the final outcome can be assessed with reasonable certainty, by including in the profit & loss account turnover and related costs as contract activity progresses. Turnover is calculated as the same proportion of total contract value which costs to date are to total expected costs for that contract.

#### 1.5 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

20% straight line basis

Plant and machinery

10-25% straight line basis

Computer equipment

25% straight line basis

Fixtures, fittings & equipment

10-25% straight line basis

Motor vehicles

25% reducing balance basis

#### 1.7 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.8 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

Current asset investments are stated at the lower of cost and net realisable value.

#### 1.9 Stock and work in progress

-Work in progress is valued at the lower of cost and net realisable value.

Amounts recoverable on long-term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contract less amounts received as progress payments on account.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 1 Accounting policies

(Continued)

#### 1.10 Pensions

The group operates defined contribution pension schemes. The assets of the schemes are held separately from those of the group in an independently administered fund. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.11 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.12 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	2015	2014
		£	£
	Operating profit is stated after charging:	·	
	Amortisation of intangible assets	33,000	33,000
	Depreciation of tangible assets	130,464	107,538
	Loss on disposal of tangible assets	4,213	4,817
	Loss on foreign exchange transactions	-	79
	Operating lease rentals	195,355	188,440
	Fees payable to the group's auditor for the audit of the group's annual	•	•
	accounts (company £6,250; 2014: £6,250)	47,300	. 46,750
	Additional tax services	650	·-
	and after crediting:		
	Profit on foreign exchange transactions	(218)	-
		v	
			•
4	Investment income	2015	2014
		£	£
	Income from fixed asset investments	23,949	23,163
			<del></del>
4	accounts (company £6,250; 2014: £6,250) Additional tax services  and after crediting: Profit on foreign exchange transactions  Investment income	(218) ————————————————————————————————————	=

5	Interest payable	2015 £	2014 £
	On bank loans and overdrafts	35	
	On overdue tax	200	773
	Other interest	2,673	2,314
•		2,908	3,087
		<del></del>	
		•	
6	Taxation	2015 £	2014 £
	Domestic current year tax		
	U.K. corporation tax	135,116	228,489
	Total current tax	135,116	228,489
	Deferred tax		
	Deferred tax charge/credit current year	(3,000)	(4,000) ————
		132,116	224,489
	Factors offertion the tay above for the year	-	
	Factors affecting the tax charge for the year  Profit on ordinary activities before taxation	576,405	1,032,079
	From on ordinary activities before taxation	<del></del>	
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 20.39% (2014 - 21.65%)	117,529	223,445
,	Effects of:		
	Non deductible expenses	24,287	25,869
	Depreciation add back	26,603	23,278
	Capital allowances	(28,420)	(39,089)
	Dividends and distributions received	(4,883)	(5,014)
		17,587	5,044
	Current tax charge for the year	135,116	228,489

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 7 Profit for the financial year

As permitted by section 408 Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows:

	been included in these infancial statements. The profit for the infan	icial year is made up as follor	NS.
		2015	2014
		£	£
	Holding company's profit for the financial year	, 96,319	98,853
			<del></del>
8	Dividends	2015	2014
-		£	£
	Ordinary final paid	151,275	151,275
			. ====

An interim dividend of £96,816 was paid for the year ending 31 October 2016 in January 2016.

A further interim dividend of £54,459 was paid for the year ending 31 October 2016 in March 2016.

### 9 Intangible fixed assets Group

	Goodwill
•	£
Cost	
At 1 November 2014 & at 31 October 2015	66,000
Amortisation	
At 1 November 2014	33,000
Charge for the year	33,000
·	<del></del>
At 31 October 2015	66,000
Net book value	
At 31 October 2015	, -
	<del></del>
At 31 October 2014	33,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

Intangible fixed assets	(Continued)
Company	
	Goodwill
Cost	£
At 1 November 2014 & at 31 October 2015	66,000
Amortisation	
At 1 November 2014	33,000
Charge for the year	33,000
At 31 October 2015	66,000
Net book value	
At 31 October 2015	-
At 31 October 2014	33,000

The above goodwill relates to the purchase of a restaurant business on 29 October 2013.

#### 10 Tangible fixed assets

Group,					
	Land and buildings Leasehold	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£	£
Cost					
At 1 November 2014	37,055	208,526	111,127	468,378	825,086
Additions	21,870	-	2,440	121,106	145,416
Disposals	-		<b>-</b> .	(65,825)	(65,825)
At 31 October 2015	58,925	208,526	113,567	523,659	904,677
Depreciation					;
At 1 November 2014	1,853	58,043	50,503	234,130	344,529
On disposals		-	·-	(56,013)	(56,013).
Charge for the year	11,785	28,192	19,887	70,600	130,464
At 31 October 2015	13,638	86,235	70,390	248,717	418,980
Net book value				<del></del>	<u>-</u>
At 31 October 2015	45,287	122,291	43,177	274,942	485,697
At 31 October 2014	35,202	150,483	60,624	234,248	480,557
			·		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

(Continued)

#### Tangible fixed assets

Company					
	Land and buildings Leasehold	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
•	£	£	£	£	£
Cost					
At 1 November 2014	37,055	197,909	109,779	468,378	813,121
Additions	21,870	-	2,440	121,106	145,416
Disposals	-	-	-	(65,825)	(65,825)
At 31 October 2015	58,925	197,909	112,219	523,659	892,712
Depreciation					
At 1 November 2014	1,853	54,780	49,274	234,130	340,037
On disposals	-	-	-	(56,013)	(56,013)
Charge for the year	11,785	25,538	19,887	70,600	127,810
At 31 October 2015	13,638	80,318	69,161.	248,717	411,834
Net book value	<del></del> -			,	
At 31 October 2015	45,287	117,591	43,058	274,942	480,878
At 31 October 2014	35,202	143,129	60,505	234,248	473,084
	<del></del> _				

#### 11 Fixed asset investments

#### Company

	Shares in group undertakings £
Cost	
At 1 November 2014 & at 31 October 2015	290,310
Net book value	
At 31 October 2015	290,310
•	
At 31 October 2014	. 290,310

In the opinion of the director, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 11 Fixed asset investments

(Continued)

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Shares held	
		Class	%
Subsidiary undertakings			
BTU (Installation and Maintenance) Limited	UK	ordinary	100.00
BTU (Heating) Limited	UK	ordinary	100.00
B.T.U. (Poolservices) Limited	UK	ordinary	100.00
C.H.S. Limited	UK .	ordinary	100.00
Weyside Management Services Limited	UK	ordinary	100.00
Pool Advisory Services (Woking) Limited	ÚK	ordinary	100.00
BTU (Maintenance) Limited	UK	ordinary	100.00
Help (Household Emergency Services) Limited	UK	ordinary	100.00

The principal activity of these undertakings for the last relevant financial year was as follows:

	Principal activity
BTU (Installation and Maintenance) Limited	Installation and maintenance of electrical and mechanical services
BTU (Heating) Limited	Dormant
B.T.U. (Poolservices) Limited	The maintenance and renovation of swimming pool installations
C.H.S. Limited	The sale of central heating equipment and spares
Weyside Management Services Limited	The provision of accounting, management, transport and computer services to the AFM Group
Pool Advisory Services (Woking) Limited BTU (Maintenance) Limited Help (Household Emergency Services) Limited	Dormant Dormant Dormant

#### 12 Stocks and work in progress

	Group		Company	
,	2015	2014	2015	2014
	£	£	£.	£
Work in progress	23,676	17,991	-	-
Finished goods and goods for resale	302,792	332,733	<b>-</b> .	• -
· .	<del> </del>	350,724		
	====	=====		===

40	Debtere				
13	Debtors	Grou	n D	Compar	ıv
		2015	2014	2015	2014
		£	£	£	£
	Trade debtors	1,291,760	1,715,527		· _
	Amounts owed by group undertakings	• '	-	468,782	302,046
	Other debtors	347,870	388,890	30,193	50,802
	Prepayments and accrued income	1,286,449	1,544,111	46,797	30,076
	<u>.</u>	2,926,079	3,648,528	545,772	382,924
		•		<del></del> -,	-
	•				
14	Current asset investments				
		Group		Compar	~
		2015	2014	2015	2014
		£	£	£	£
	Listed investments	907,223	883,293 ————	907,223	883,293
	Market valuation of listed investments	942,496	919,318	942,496	919,318
15	Creditors : amounts falling due within on	e year			
		Grou	p	Compar	ıy
		2015	2014	2015	2014
		£	£	£	£
	Trade creditors	866,766	1,174,057	<b>-</b> ·	-
	Amounts owed to group undertakings	-	-	1,367,650	1,239,934
	Corporation tax	98,726	157,584	42,475 .	32,575
	Taxes and social security costs	458,325	444,599		-
	Other creditors	65,636	57,798	38,500	31,333
	Accruals and deferred income	675,714	791,418 :	29,096 ————	11,943
		2,165,167	2,625;456	1,477,721	1,315,785
	•		=		. ====

	Creditors : amounts falling due after more tha	Group		Company	٠
	·	2015	2014	2015	2014
		£	£	£	£
	Other loans	31,250	13,500	31,250	13,500
	Other loans	31,250	====	<del></del>	====
		٠			
	Analysis of loans Wholly repayable within five years	69,750	44,833	69,750	44,833
	Included in current liabilities	(38,500)	(31,333)	(38,500)	(31,333)
		31,250	13,500	31,250	13,500
		====	====		=====
	Loan maturity analysis		•		
•	In more than one year but not more than two years	25,000	13,500	25,000	13,500
	In more than two years but not more than		•		•
•	five years	6,250 ———		6,250 ———	
17	Provisions for liabilities				
	Group				
					Deferred taxation
	•				£
	Polones et 1 November 2014				62,000
	Balance at 1 November 2014 Profit and loss account				63,000 (3,000)
			•		<del></del>
	Balance at 31 October 2015				60,000
	Company				
	Balance at 1 November 2014		•		63,000
	Profit and loss acount		•		(3,000)
	Balance at 31 October 2015			,	60,000
	The deferred tax liability is made up as follows	••			
	The deferred tax hability is made up as follows	<b>5.</b> ,			<b>-</b>
	·.	Group	2044	Company	2044
		2015 £	2014 £	2015 £	2014 £
		~		~	**
				60,000	

18	Pension and other post-retirement benefit commitment	s		
	Defined contribution			
			2015	2014
			£	•
	Contributions payable by the group for the year		83,910	71,395
	Contributions payable to the fund at the year end and include	ded in creditors	(5,576	(2,151) =
19	Shara canital	,	2015	2014
19	Share capital		2015 £	
	Allotted, called up and fully paid			,
	75,000 Ordinary Shares of £1 each		75,000 ————	75,000 =
	•			
20	Statement of movements on reserves Group	•		
	- C. Gap	Share	Other	Profit and loss
		premium	reserves	account
	• •	account £	(see below) £	£
	Balance at 1 November 2014	993	14,242	4,898,711
	Profit for the year		-	444,289
	Dividends paid		·	(151,275) ————
	Balance at 31 October 2015	993	14,242	5,191,725
	Other reserves			•
	Capital redemption reserve		14 242	•
	Balance at 1 November 2014 & at 31 October 2015		14,242	
	Company			
	•	Share	Other	Profit and
		premium account	reserves.	loss account
		£	£	£
	Balance at 1 November 2014	993	-	847,592
	Profit for the year	-	-	96,319
	Dividends paid			(151,275)
	Balance at 31 October 2015	993	-	792,636
			=	

21	Reconciliation of movements in shareholders' funds Group	2015 £	2014 £
	Profit for the financial year	444,289	807,590
•	Dividends	(151,275)	(151,275)
	Net addition to shareholders' funds	293,014	656,315
• .	Opening shareholders' funds	4,988,946	4,332,631
	Closing shareholders' funds	5,281,960	4,988,946
		2015	2014
	Company	£	£
	Profit for the financial year	96,319	98,853
	Dividends	(151,275)	(151,275)
	Net depletion in shareholders' funds	(54,956)	(52,422)
	Opening shareholders' funds	923,585	976,007
	Closing shareholders' funds	868,629	923,585

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 22 Financial commitments

At 31 October 2015 the group had annual commitments under non-cancellable operating leases as follows:

	Land and bui	Land and buildings		
	2015	2014		
	£	£		
Expiry date:		•		
Within one year	-	92,700		
Between two and five years	42,000	42,000		
In over five years	114,500	36,000		
	156,500	170,700		
	·			

At 31 October 2015 the company had annual commitments under non-cancellable operating leases as follows:

		Land and buildings		
		2015	2014	
		£	£	
	Expiry date:			
	Within one year	-	79,200	
	In over five years	114,500	36,000	
		114,500	115,200	
	•		=	
23	Director's remuneration	2015	2014	
		£	£	
	Company pension contributions to defined contribution schemes	60,000	60,000	
	•			

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2014 - 1).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 24 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

year was.	2015 Number	2014 Number
Management	. 6	7
Production	61	61
Administration	. 58	53
	125	121
E. D. Sandanda	2045	
Employment costs	2015	2014
	£	£
Wages and salaries	3,732,247	3,559,278
Social security costs	387,162	368,795
Other pension costs	83,910	71,395
	4,203,319	3,999,468
	<del>:</del>	=======================================

#### 25 Control

The ultimate controlling party is the AFM Business Trust, a shareholder of AFM Holdings Limited holding 94% of the issued voting share capital of that company. The trustees are Paul Merritt and Whitefoord Pension & Trustee Services Ltd.

#### 26 Related party relationships and transactions

#### **Dividends to Directors**

The following directors were paid dividends during the year as outlined in the table below:

		2015	2014
		£	£
P. D. Merritt		151,275	151,275
	-	151,275	151,275

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2015

#### 26 Related party relationships and transactions

(Continued)

#### Other transactions

During the period rent totalling £79,142 (2014: £79,200) was paid to AFM Limited Pension Fund Trust. The relevant lease was renewed in the year and now has just under 10 year's to run (to 10 August 2025). This rent was charged at arms length and at normal commercial rate.

At the period end the company owed AFM (Holdings) Limited Pension scheme a total of £69,750 (2014: £44,833) in loans. The term of the loan is three years maximum with an interest of 3% over the 'Clearing Bank Base Rate'

During the year rent totalling £42,000 (2014: £42,000) was paid to AFM Pension Trust Fund, of which the trustees are Paul Merritt and Whitefoord Pension & Trustee Services Ltd. The relevant lease has just over 2 and half years to run. This rent was charged at arms length and at normal commercial rate.

#### Group

The group has taken advantage of the exemption available in FRS 8 "Related party disclosures" whereby it has not disclosed transactions with any wholly owned subsidiary undertaking.