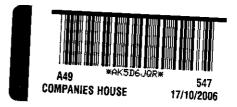
Registered number: 773331

# NUMATIC INTERNATIONAL LIMITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2005



STEWART & CO.
CHARTERED ACCOUNTANTS

Camberley

#### CONSOLIDATED FINANCIAL STATEMENTS

#### for the year ended 31st December 2005

#### **CONTENTS**

|  | Page            |
|--|-----------------|
| Company Information  | 1               |
| Director's Report  | 2 - 3           |
| Statement of Director's Responsibilities                       | 4               |
| Independent Auditors' Report                                   | 5               |
| Consolidated Profit and Loss Account                           | 6               |
| Statement of Total Recognised Gains and Losses                 | 7               |
| Reconciliation of Movements in Shareholders' Funds             | 7               |
| Consolidated Balance Sheet                                     | 8               |
| Company Balance Sheet  | 9               |
| Consolidated Cash Flow Statement                               | 10              |
| Notes to the Financial Statements                              | 11 - 27         |
| The following pages do not form part of the stat               | tutory accounts |
| Company only -<br>Detailed Trading and Profit and Loss Account | Appendix 1      |
| Consolidated -<br>Detailed Trading and Profit and Loss Account | Appendix 2      |

#### **COMPANY INFORMATION**

#### 31st December 2005

**INCORPORATED** 

In England on 9th September 1963

NUMBER

773331

**CHAIRMAN** 

Mr C R Duncan

**SECRETARY** 

Mr A W House

REGISTERED OFFICE

Knoll House Knoll Road Camberley Surrey GU15 3SY

**BANKERS** 

Barclays Bank Plc

King George Street

Yeovil Somerset BA20 1PX

**AUDITORS** 

Stewart & Co.

**Chartered Accountants** 

Knoll House Knoll Road Camberley GU15 3SY

#### DIRECTOR'S REPORT

#### 31st December 2005

The sole director presents his report and the audited financial statements of the group and company for the year ended 31st December 2005.

#### Principal activity

The principal activity of the group is that of manufacturers and distributors of cleaning equipment and there has been no change in this activity during the year. One of the subsidiary undertakings is involved in the design and manufacture of furniture.

#### Results and dividends

The results for the year are shown in the profit and loss account on page 6. The group's balance sheet as detailed on page 8 shows a satisfactory position, shareholders' funds amounting to £27,145,000. Full implementation of FRS17 has taken place in the year, the company pension scheme deficit now being reflected on the company balance sheet. No dividends have been paid or proposed in the year.

#### **Business review**

From an overall standpoint the UK economy and market conditions appear to be quite buoyant and we would expect to see this remain so during the first half of 2006. In comparison the European situation has been rather stagnant awaiting its own upturn which may still be a year away.

South Africa has shown improvements with a stronger Rand but this may not be sustainable for the economy and, if the currency returns to a weaker position, the improved situation will rapidly disappear.

The Chalon business has needed further reorganization and, hopefully, improvements will be seen in 2006/2007 to justify our investment.

Commodity prices are exhibiting substantial increases fuelled by a combination of the oil situation and the insatiable demand for raw materials from the fast growing Chinese economy. All manufacturing driven countries have a need for the same primary raw materials and as these rise so must costs and, in turn, selling prices worldwide.

The Euro and the Dollar have been kind to us in their stability with the Dollar being our most important, non-Stirling buying currency and the Euro for sales.

The FRS17 regulations have initiated balance sheet adjustments to reflect their value but, having said that, our improved funding programme is now well under way and as the deficit reduces during the next few years so the balance sheet will reflect this.

As a UK based manufacturer we must continue the policy of becoming state of the art in our manufacturing expertises so as to keep the labour element of our product to a minimum thereby allowing us to compete with other companies based in low labour cost regions.

We are now the last volume vacuum cleaning producer in the UK with no desire to relocate to the Far East.

#### Euro

The group has reviewed the impact of the Euro on its operations. Whilst the UK remains outside of the EMU, the parent undertaking will remain exposed to potential foreign exchange fluctuations which occur between the Euro and Sterling. The UK parent undertaking has decided that it will, for the time being, continue to report its results in Sterling.

#### DIRECTOR'S REPORT

(continued)

#### 31st December 2005

#### Fixed assets

In the opinion of the director, there is no significant difference between the present market value of the group's properties and the amounts at which they are stated in the accounts. Details are set out in Note 8.

#### Director

The sole director of the company at the year end and his beneficial interest in the shares of the company as recorded in the register of directors' interests was as follows

31st December 2005 Ordinary Shares of £1 each 31st December 2004 Ordinary shares of £1 each

Mr C R Duncan

5,000,000

5,000,000

#### **Employees**

The group involves employees in the business in various ways. Regular meetings are held between managers and the Union Representatives of staff to discuss any issues arising and the Health and Safety Committee liases with staff. Furthermore, wages are based on a productivity scheme, which involves disclosure to staff of sales performance.

It is the group's policy to consider applications for employment from disabled people on the same basis as other potential employees. Ability and aptitude are the determining factors in the selection, training, career development and promotion of all employees. If an employee becomes disabled during the period of employment the group will, if necessary and to the extent possible, retrain the employee for duties suited to that employee's abilities following disablement.

#### Research and Development

The group carries out on going research and development to enhance and improve existing products, to develop new ones and to improve production techniques. This is a key part of the group's strategy.

#### **Auditors**

Stewart & Co. have agreed to offer themselves for re-appointment as auditors of the group and company.

On behalf of the board

Mr A W House Secretary

Knoll House Knoll Road Camberley Surrey GU15 3SY

4 October 2006

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing those financial statements, the director is required to

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. The director is also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

4 October 2006

On behalf of the board

Duncan

## NUMATIC INTERNATIONAL LIMITED INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF NUMATIC INTERNATIONAL LIMITED

We have audited the financial statements of Numatic International Limited on pages 6 to 27 for the year ended 31st December 2005. These financial statements have been prepared under the historical cost convention and the accounting policies set out on pages 11 and 12.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of the Directors and Auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the director's report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the director's report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of Audit Opinion**

We conducted our audit in accordance with Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the group and the company at 31st December 2005 and of the profit and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Stewart & Co.

Chartered Accountants Registered Auditor

cond.Co

Dated: 4 October 2006

Knoll House Knoll Road Camberley Surrey GU15 3SY

#### CONSOLIDATED PROFIT AND LOSS ACCOUNT

#### for the year ended 31st December 2005

|  |      | 2005              | 2004              |
|--|------|-------------------|-------------------|
|  | Note | £'000             | £'000             |
| Turnover   | 2    | 77686             | 71267             |
| Cost of sales  |      | (53110)           | (47307)           |
| Gross profit   |      | 24576             | 23960             |
| Interest received  |      | 33                | 55                |
| Net operating expenses   |      |                   |                   |
| Distribution costs Administrative expenses                             |      | (2082)<br>(18861) | (1828)<br>(17606) |
| Operating profit   | 3    | 3666              | 4581              |
| Interest payable   | 5    | (421)             | (140)             |
| Profit on ordinary activities before taxation                          |      | 3245              | 4441              |
| Taxation   | 6    | (1170)            | (1414)            |
| Profit on ordinary activities after taxation and retained for the year | 17   | 2075              | 3027              |

None of the company's activities were acquired or discontinued during the above two financial years.

Movements on reserves during the year are shown in Note 17 on page 24.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

#### for the year ended 31st December 2005

#### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

|  | <b>2005</b><br>£'000 | <b>2004</b> £'000 As restated |
|--|----------------------|-------------------------------|
| Profit for the financial year  | 2075                 | 3027                          |
| Foreign currency translation differences                                       | (151)                | 174                           |
| Total recognised gains relating to the year                                    | 1924                 | 3201                          |
| Recognition of pension provision - prior year adjustment                       | (3987)               | -                             |
| Total actuarial loss recognised in STRGL Deferred tax on actuarial loss at 30% | (1467)<br>440        | (1491)<br>447                 |
| Total (losses)/profits recognised since last report                            | (3090)               | 2157                          |

#### RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|  | <b>2005</b><br>£'000   | <b>2004</b> £'000 As restated |
|--|--|-------------------------------|
| Profit for the financial year  | 2075   | 3027                          |
| Exchange difference on foreign translation<br>Total actuarial loss under FRS17<br>Deferred tax on actuarial loss at 30%  | (151)<br>(1467)<br>440<br>—————————————————————————————————— | 174<br>(1491)<br>447<br>2157  |
| Net increase in shareholders' funds Opening shareholders' funds (see below)  | 897<br>26248   | 2157<br>24091                 |
| Closing shareholders' funds (equity interests)   | 27145  | 26248                         |
| Opening shareholders' funds - as previously stated<br>Prior period adjustment<br>Deferred tax on prior period adjustment | (5696)<br>1709   | 28078<br>(3987)               |
| Opening shareholders' funds as restated  |  | 24091                         |

#### CONSOLIDATED BALANCE SHEET

#### at 31st December 2005

|  |          |                        | 2005          |                        | 2004          |
|--|----------|------------------------|---------------|------------------------|---------------|
|  | Note     | £'000                  | £,000         | £,000                  | £,000         |
| Fixed assets   |          |                        |               |                        |               |
| Intangible assets Tangible assets  | 7<br>8   |                        | 377<br>23130  |                        | 471<br>20828  |
|  |          | _                      | 23507         | _                      | 21299         |
| Current assets Stock and work in progress Debtors Cash at bank and in hand | 10<br>11 | 11982<br>13497<br>2473 |               | 12155<br>13016<br>2220 |               |
|  |          | 27952                  | _             | 27391                  |               |
| Creditors: amounts falling due within one year                             | 12       | 15588                  | _             | 15965                  |               |
| Net current assets   |          |                        | 12364         |                        | 11426         |
| Total assets less current liabilities                                      |          | _                      | 35871         |                        | 32725         |
| Creditors: amounts falling due after more than one year                    | 13       |                        | (1836)        |                        | (589)         |
| Provisions for liabilities and charges                                     | . 15     |                        | (6890)        |                        | (5888)        |
| Net Assets   |          |                        | 27145         | <del>-</del>           | 26248         |
| Capital and reserves   |          |                        |               |                        |               |
| Called up share capital<br>Profit and loss account                         | 16<br>17 |                        | 5000<br>22145 |                        | 5000<br>21248 |
| Total shareholders' funds  |          |                        | 27145         |                        | 26248         |
|  |          | _                      |               |                        |               |

The financial statements on pages 6 to 27 were approved by the director, and signed on 4 October 2006.

Chairman

#### **COMPANY BALANCE SHEET**

#### at 31st December 2005

|  |          | 2005                  |               | 2004                  |               |
|--|----------|-----------------------|---------------|-----------------------|---------------|
|  | Note     | £'000                 | £'000         | £'000                 | £'000         |
| Fixed assets   |          |                       |               |                       |               |
| Tangible assets Investment in subsidiaries                                 | 8<br>9   | _                     | 17392<br>8459 | _                     | 16916<br>8459 |
|  |          |                       | 25851         |                       | 25375         |
| Current assets Stock and work in progress Debtors Cash at bank and in hand | 10<br>11 | 8371<br>19566<br>1442 |               | 8759<br>17471<br>1021 |               |
| Con Planta and and Cillian And   | _        | 29379                 | _             | 27251                 |               |
| Creditors: amounts falling due within one year                             | 12       | 10304                 |               | 12281                 |               |
| Net current assets   | _        |                       | 19075         |                       | 14970         |
| Total assets less current liabilities                                      |          |                       | 44926         |                       | 40345         |
| Creditors: amounts falling due after more than one year                    | 13       |                       | (1836)        |                       | (589)         |
| Provisions for liabilities and charges                                     | 15       |                       | (6890)        |                       | (5888)        |
|  |          | <del></del>           | 36200         | _                     | 33868         |
| Capital and reserves   |          | =                     |               | _                     |               |
| Called up share capital Profit and loss account                            | 16<br>17 |                       | 5000<br>31200 |                       | 5000<br>28868 |
| Total shareholders' funds  |          | _                     | 36200         | -                     | 33868         |

The financial statements on pages 6 to 27 were approved by the director, and signed on 4 October 2006.

Chairman

#### CONSOLIDATED CASH FLOW STATEMENT

#### for the year ended 31st December 2005

|   | Note       | £'000                 | 2005<br>£'000 | £'000                 | <b>2004</b><br>£'000 |
|---|------------|-----------------------|---------------|-----------------------|----------------------|
| Net cash inflow from operating activities   | 18         | 2 000                 | 4011          | 2 000                 | 2151                 |
| Returns on investments and servicing of finance   |            |                       |               |                       |                      |
| Other interest paid   |            |                       | (421)         |                       | (140)                |
| Taxation  |            |                       |               |                       |                      |
| Corporation tax paid  |            |                       | (833)         |                       | (1256)               |
| Overseas taxation   |            |                       | (63)          |                       | (76)                 |
| Capital expenditure and financial investment  |            |                       |               |                       |                      |
| Purchase of intangible fixed assets<br>Purchase of tangible fixed assets<br>Sale of tangible fixed assets | _          | (17)<br>(3957)<br>227 |               | (428)<br>(4042)<br>70 |                      |
| Net cash outflow from investing activity  |            |                       | (3747)        |                       | (4400)               |
| Financing   | 18         |                       |               |                       |                      |
| Net inflow/(repayment) of bank loan<br>Capital element of finance lease rental payment                    | nents<br>— | 1227                  | _             | (79)<br>(2)           |                      |
| Net cash inflow/(outflow) from financing  |            |                       | 1227          |                       | (81)                 |
| Increase/(decrease) in cash   | 18         | _                     | 174           |                       | (3802)               |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 1. Accounting policies

The principal accounting policies of the group are as follows:-

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules. The group has fully complied with the provisions of FRS17 "Retirement benefits", with relevant disclosures being included in these financial statements.

#### Basis of consolidation

The consolidated financial statements fully incorporate the financial statements of the company and all of its subsidiary undertakings.

#### **Turnover**

Turnover represents the amount derived from the provision of goods and services falling within the group's activities after deduction of any trade discounts, value added tax and the elimination of intercompany sales.

#### Goodwill

Purchased goodwill is amortised over its useful economic life of 15 years (German subsidiary) and 5 years (Dutch subsidiary) respectively.

#### Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold land
Freehold buildings
Leasehold land and buildings
Plant, machinery and office equipment

no depreciation is charged 2% per annum straight line (France 15 years) straight line over period of lease

on a straight line monthly basis over the first 6 years to 10% of original cost, thereafter its value in use is reassessed on an annual basis

& 20% reducing balance basis (France over 5 and 10 years straight line)

Computer equipment

on a straight line monthly basis over the first 3 years to 10% of original cost, thereafter its value in use is reassessed on an annual basis (France

between 3 and 5 years straight line) & 20%/25% reducing balance basis 20%-33% per annum straight line straight line basis over 5 years

Motor vehicles Software

#### Leases

Rentals paid under operating leases are charged to income as incurred.

#### **Investments**

Investments held as fixed assets are stated at cost, provision is made for impairment where there is felt to be a permanent diminution in value of the underlying net assets.

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 1. Accounting policies (continued)

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on an average cost basis and in the case of work in progress and finished goods includes labour and attributable overheads based on normal levels of activity and state of completion. Net realisable value is based on estimated selling price less the estimated cost of disposal. Provision is made for unrealised profit included in group stock at the balance sheet date.

#### Deferred taxation

Full provision is made for deferred taxation on all timing differences, which have arisen but have not reversed at the balance sheet date. Deferred tax assets and liabilities are not discounted.

#### Research and Development expenditure

Research and development expenditure is written off as incurred.

#### Foreign Currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Balances denominated in foreign currencies are restated at the exchange rate ruling as at the balance sheet date, any gain or loss being dealt with in the profit and loss account. Balance sheets and profit and loss accounts of foreign subsidiaries are translated at the rates ruling at the balance sheet date. Differences on translation arising from changes in the sterling value of overseas net assets due to subsequent variations in exchange rates are shown as a movement in reserves and in the statement of total recognised gains and losses. All differences are taken to the profit and loss account.

The company does not carry out any hedging transactions and operates foreign denomination bank accounts solely for administrative purposes in dealing with foreign receipts and payments.

#### Pension schemes

The group operates a number of pension schemes.

The parent undertaking operates a defined benefit pension scheme, the assets of which are held in a trustee administered fund. Contributions to this scheme are charged to the profit and loss account by spreading the cost of the benefits over the expected remaining working lives of the members.

The overseas subsidiary undertakings make contributions (where applicable) on behalf of their employees into private funds, contributions to these schemes are charged to the profit and loss account as they are incurred.

The parent undertaking also operates a defined contribution self-administered scheme for directors, contributions to this scheme are charged to the profit and loss account as they are incurred.

#### 2. Turnover

The turnover for the year was derived from the group's principal activity. In the opinion of the director all geographical markets are supplied under similar terms conditions and prices, and the products supplied form one class of business. Inter group trading is eliminated on consolidation. The director considers that any further disclosure in terms of turnover analysis would be commercially sensitive and therefore prejudicial to the group.

2004

#### NUMATIC INTERNATIONAL LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

| 3.  | Operating | profit  |
|-----|-----------|---------|
| ~ • | Optiming  | Dr Orre |

|  | 2005  | 2004        |
|--|-------|-------------|
|  | £,000 | £'000       |
| Operating profit is stated after charging:-        |       |             |
| Staff costs (Note 4)                               | 23403 | 21150       |
| Auditors' remuneration UK auditors                 | 45    | 45          |
| Auditors' remuneration overseas auditors           | 69    | 54          |
| Research and development expenditure               | 373   | 388         |
| Exchange (profit) or loss                          | 123   | (194)       |
| Operating leases and licences to occupy            |       | ` ,         |
| Plant and machinery                                | 253   | 295         |
| Motor vehicles                                     | 530   | 601         |
| Land and buildings                                 | 323   | 313         |
| <u>-</u>   |       |             |
| Depreciation of tangible fixed assets (Note 8)     |       |             |
| owned assets                                       | 1437  | 1252        |
|  |       |             |
| Loss/(profit) on disposal of tangible fixed assets | (89)  | 6           |
|  |       | <del></del> |
| Amortisation of intangible fixed assets (Note 7)   | 91    | 66          |
|  |       |             |

The audit fee for the company was £30,000 (2004 - £30,000).

#### 4. Directors and employees

| Staff costs including directors' emoluments                      | £,000  | £'000       |
|--|--------|-------------|
| Wages and salaries   | 20085  | 18252       |
| Social security costs  | 1995   | 1762        |
| Pension costs  | 1323   | 1136        |
|  | 23403  | 21150       |
|  |        | <del></del> |
| Directors  |        |             |
| Emoluments and highest paid director                             | 1054   | 1070        |
|  |        |             |
| Average monthly number employed including executive director(s): | Number | Number      |
| Production   | 701    | 649         |
| Administration, selling and management                           | 168    | 160         |
|  | 869    | 809         |
|  |        |             |

2005

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 4. Directors and employees (continued)

#### **Pension costs**

Inflation

The group operates a number of pension schemes for its employees.

#### Defined benefit pension scheme (company only)

The parent undertaking operates a defined benefit pension scheme, the assets of which are held in a trustee administered fund. The assets of the scheme are held separately from those of the group in an independently administered fund.

Employees contribute 5% of salary with the balance of required contributions being met by the company (10.3% of pensionable salaries at the balance sheet date). An actuary reviews the assets and liabilities of the scheme on a triennial basis for funding purposes, the last valuation being as at 1st April 2003. The next actuarial valuation is due at 1st April 2006, although interim valuations will continue to be performed at the end of each accounting year for the purposes of FRS 17 disclosures.

The actuarial assessment considers the assets and liabilities at the date of calculation and forecasts assets and liabilities in the future according to a set of assumptions, the most important of which are the rate of return on the assets and the rate of increase in remuneration and pensions. The assumptions used at 1st April 2003 were as follows:-

2.6% per annum

| milation  | 2.070 per amam  |
|---|---|
| Rate of return on investments before retirement | 8% per annum (5.4% real rate of return in excess of assumed rate of future price inflation of 2.6%) |
| Rate of return on investments after retirement  | 5% per annum (2.4% real rate of return in excess of assumed rate of future price inflation of 2.6%) |
| Salary increases                                | 4.6% per annum (2% real rate of return in excess of assumed rate of future price inflation of 2.6%) |
| Pension increases                               | 2.2% per annum on the GMP element of a member's pension accrued after 6th April 1988 (0% pre).      |
|   | 2.4% for Limited Price Indexation in respect of pensions accrued after 6th April 1997 (0% pre).     |
| Discount rate                                   | 5.5% per annum  |

At the date of the last full valuation in 2003, the actuarial valuation of the assets was £9,841,000 and of the liabilities £13,351,000, representing a shortfall of £3,510,000 and a funding level of 74%. This underfunding is being reduced by adjusting the employer's contribution to 13.3% of pensionable salaries for the year to 31st December 2004 and 16.3% thereafter until 2015.

The position will be reviewed at the next actuarial valuation, which should have an effective date not more than three years from the date of the latest valuation.

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 4. Directors and employees (continued)

#### Pension costs - Disclosures required by FRS17 - "Retirement benefits"

Full implementation of FRS17 "Retirement Benefits" has taken place in this year ended 31 December 2005.

The actuarial valuation of the scheme was updated as at 31st December 2005 by a qualified independent actuary, based on an extrapolation of the previous year end position.

The major assumptions used by the actuary were:-

|                              | 2005 | 2004 | 2003 |
|------------------------------|------|------|------|
| Discount rate                | 4.8% | 5.3% | 5.5% |
| Rate of increase in salaries | 4.4% | 4.5% | 4.4% |
| Rate of increase in pensions | 2.6% | 2.6% | 2.6% |
| Inflation assumption         | 2.9% | 3.0% | 2.9% |
|                              |      | 2002 | 2001 |
| Discount rate                |      | 5.5% | 6.0% |
| Rate of increase in salaries |      | 3.9% | 4.0% |
| Rate of increase in pensions |      | 2.3% | 2.5% |
| Inflation assumption         |      | 2.4% | 2.5% |

The expected rates of return on and market value of assets at 31st December 2005 were:-

|                   | <b>2005</b><br>Return | <b>2005</b><br>£'000 | <b>2004</b><br>Return | <b>2004</b><br>£'000 | 2003<br>Return | <b>2003</b><br>£'000 |
|-------------------|-----------------------|----------------------|-----------------------|----------------------|----------------|----------------------|
| Equities          | 7.4%                  | 14253                | 7.7%                  | 12225                | 7.8%           | 10258                |
| Bonds<br>Property | 4.5%<br>7.4%          | 3696<br>879          | 4.6%                  | 1509                 | 4.9%           | 1397                 |
| Cash              | 4.5%                  | 254                  | 4.8%                  | 861                  | 3.8%           | 627                  |
|                   |                       | 19082                |                       | 14595                |                | 12282                |
|                   |                       |                      |                       |                      |                |                      |
|                   |                       |                      | 2002<br>Return        | <b>2002</b><br>£'000 | 2001<br>Return | <b>2001</b><br>£'000 |
| Equities          |                       |                      | 8.2%                  | 7711                 | 7.5%           | 9102                 |
| Bonds             |                       |                      | 4.7%                  | 1446                 | 6.0%           | 1232                 |
| Cash              |                       |                      | 4.0%                  | 482                  | 4.0%           | 840                  |
|                   |                       |                      |                       | 9639                 |                | 11174                |
|                   |                       |                      |                       |                      |                | <u> </u>             |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 4. Directors and employees (continued)

#### Pension costs - Disclosures required by FRS17 - "Retirement benefits"

The following amounts (pre tax) at 31st December 2005 were measured in accordance with FRS17 requirements:-

|                                     | <b>2005</b><br>£,000 | <b>2004</b><br>£'000 | <b>2003</b> £'000 |
|-------------------------------------|----------------------|----------------------|-------------------|
|                                     | 2,000                | 2 000                | 2 000             |
| Total market value of assets        | 19082                | 14595                | 12282             |
| Present value of scheme liabilities | (27386)              | (21689)              | (17978)           |
| Shortfall in scheme - liability     | (8304)               | (7094)               | (5696)            |
| Funding level                       | 70%                  | 67%                  | 68%               |
|                                     |                      | 2002                 | 2001              |
|                                     |                      | £'000                | £'000             |
| Total market value of assets        |                      | 9639                 | 11174             |
| Present value of scheme liabilities |                      | (14395)              | (12432)           |
| Shortfall in scheme – liability     |                      | (4756)               | (1258)            |
| Funding level                       |                      | 67%                  | 90%               |

The amounts that have been charged and credited to operating profit under FRS 17 are as follows for Group and Company: -

| for Group and Company: -                             | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |
|--|----------------------|----------------------|
| Current service cost                                 | (976)                | (916)                |
| Total operating charge                               | (976)                | (916)                |
| Expected return on assets<br>Interest on liabilities | 1095<br>(1173)       | 937<br>(1015)        |
| Other finance (expense)/income                       | (78)                 | (78)                 |
| Net charge to operating profit                       | (1054)               | (994)                |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 4. Directors and employees (continued)

#### Pension costs - Additional disclosures required by FRS17 - "Retirement benefits"

The amounts that have been recognised in the consolidated statement of total recognised gains and losses under FRS 17 and the reconciliation of the scheme (shortfall)/surplus in the year are as follows: -

|   | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |
|---|----------------------|----------------------|
| Difference between actual and expected return on ass<br>Experience gains and losses arising on scheme liability<br>Effects of changes in assumptions underlying the |                      | 270<br>(616)         |
| present value of scheme liabilities   | (3620)               | (1145)               |
| Total actuarial (loss) recognised in STRGL  | (1467)               | (1491)               |
|   | 2005                 | 2004                 |
|   | £'000                | £'000                |
| Opening shortfall in the scheme   | (7094)               | (5696)               |
| Current service cost  | (976)                | (916)                |
| Contributions   | 1311                 | 1087                 |
| Other finance (expense)/income  | (78)                 | (78)                 |
| Actuarial losses  | (1467)               | (1491)               |
| Closing shortfall in the scheme   | (8304)               | (7094)               |
| Closing shortfall in the scheme   | (8304)               | (7094)               |
| Deferred tax at 30%   | 2491                 | 2128                 |
| Closing shortfall in pension scheme after tax   | (5813)               | (4966)               |

There has been a change in accounting policy this year, with the company having applied Financial Reporting Standard No. 17 "Retirement Benefits" (FRS17) as issued by the Accounting Standards Board in respect of defined benefit pension schemes.

Previously, any surplus or deficit within this scheme was not been provided for in the financial statements. In accordance with FRS 17, the deficit as reported by an independent firm of actuaries has now been provided for under "Provisions" on the balance sheet, with the corresponding entry against reserves. The effect of this change in accounting policy is that a prior year adjustment has been recognised (see note 17) of £4,966,000, after allowing for deferred taxation at 30%. This has resulted in a decrease in reserves as at 31 December 2004.

The pension scheme movement in the year ended 31 December 2005 is £1,210,000, resulting in a total deficit as at 31 December 2005 of £8,304,000. These are stated before allowing for deferred taxation thereon.

### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 4. Directors and employees (continued)

#### **Pension costs**

#### Other pension schemes

The parent undertaking operates a defined contribution self-administered scheme for its directors from which the sole director is accruing benefits. No contributions were made by the parent company to this scheme during this year and the previous year.

The overseas subsidiary undertakings make contributions into employees' personal pension schemes.

#### Total pension costs

The pension cost charge represents contributions payable by the group to the funds and amounted to £1,323,000 (2004 - £1,136,000), including contributions payable by overseas subsidiary undertakings.

All contributions deducted from employees and payable by the employer have been paid to the UK schemes.

#### 5. Interest payable

| <b>2005</b><br>£'000 | <b>2004</b><br>£'000                           |
|----------------------|--|
| 388<br>33            | 136<br>4                                       |
| 421                  | 140  |
| 2005                 | 2004   |
|                      | <b>2004</b><br>£'000                           |
| 847<br>28<br>63      | 1220<br>-<br>76                                |
| 938                  | 1296   |
| 155<br>77            | 90<br>28                                       |
| 1170                 | 1414   |
|                      | £'000  388 33  421  2005 £'000  847 28 63  938 |

The corporation tax is after group loss relief, reducing the charge by £471,000 (2004 - £299,000); the parent undertaking has paid for this relief in full.

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 6. Taxation - continued

#### Factors affecting tax charge for year

The tax assessed for the period is higher than the standard rate of corporation tax in the UK (30%). The differences are explained below:

| •  | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |
|--|----------------------|----------------------|
| Group profit on ordinary activities before taxation            | 3245                 | 4441                 |
| Profit on ordinary activities multiplied by standard rate of c | orporation           |                      |
| tax in the UK of 30% (2004 - 30%)                              | 974                  | 1332                 |
| Expenses not deductible for tax purposes                       | 30                   | 30                   |
| Capital allowances for period in excess of depreciation        | (169)                | (114)                |
| Adjustments to tax charge in respect of previous periods       | 28                   | _                    |
| Overseas taxation  | 63                   | 76                   |
| Tax adjustment for overseas subsidiaries                       | 62                   | (40)                 |
| Tax adjustment for pension cost under FRS17                    | (77)                 | (28)                 |
| Other adjustments  | 27                   | 40                   |
| Current tax charge for period                                  | 938                  | 1296                 |

#### 7. Intangible fixed assets

| GROUP ONLY           | Goodwill<br>£'000 | Other<br>£'000 | Total<br>£'000 |
|----------------------|-------------------|----------------|----------------|
| Cost                 |                   |                |                |
| 1st January 2005     | 542               | 6              | 548            |
| Exchange adjustments | (23)              | -              | (23)           |
| Additions            | -                 | 17             | 17             |
| Disposals            | -                 | (1)            | (1)            |
| 31st December 2005   | 519               | 22             | 541            |
| Provision for        |                   | <del></del>    |                |
| diminution in value  |                   |                |                |
| 1st January 2005     | 75                | 2              | 77             |
| Exchange adjustments | (3)               | -              | (3)            |
| Charge for period    | 89                | 2              | 91             |
| Disposals            | <del>-</del>      | (1)            | (1)            |
| 31st December 2005   | 161               | 3              | 164            |
| Net book value       |                   |                |                |
| 31st December 2005   | 358               | 19             | 377            |
| 1st January 2005     | 467               | 4              | 471            |
|                      |                   |                |                |

## NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 8. Tangible fixed assets

| GROUP  | Land   | Plant   |   | Furniture   |                    |  |
|--|--|---|---|---|--------------------|--|
|  | and  | and   | Motor   | and   | Small              |  |
|  | Buildings  | Machinery   | Vehicles  | Equipment   | Tools              | Total  |
|  | £'000  | £'000   | £'000   | £'000   | £'000              | £'000  |
| Cost   |  |   |   |   |                    |  |
| 1st January 2005   | 18682  | 6567  | 539   | 3411  | 41                 | 29240  |
| Exchange adjustments   | (72)   | (8)   | (13)  | (13)  | -                  | (106)  |
| Additions  | 2322   | 921   | 186   | 523   | 5                  | 3957   |
| Disposals  | -  | (200)   | (300)   | (381)   | -                  | (881)  |
| •  |  |   |   |   |                    |  |
| 31st December 2005   | 20932  | 7280  | 412   | 3540  | 46                 | 32210  |
|  |  |   |   |   |                    |  |
| Depreciation   |  |   |   |   |                    |  |
| 1st January 2005   | 1657   | 4202  | 323   | 2219  | 11                 | 8412   |
| Exchange adjustments   | (10)   | (2)   | (6)   | (8)   | _                  | (26)   |
| Charge for year  | 417  | 590   | 129   | 296   | 5                  | 1437   |
| Disposals  | -  | (177)   | (202)   | (364)   | -                  | (743)  |
| •  |  |   |   |   |                    |  |
| 31st December 2005   | 2064   | 4613  | 244   | 2143  | 16                 | 9080   |
|  |  |   |   |   |                    |  |
| Net book amount  |  |   |   |   |                    |  |
| 31st December 2005   | 18868  | 2667  | 168   | 1397  | 30                 | 23130  |
|  |  |   |   |   |                    |  |
| 1st January 2005   | 17025  | 2365  | 216   | 1192  | 30                 | 20828  |
|  |  |   |   |   |                    |  |
|  |  |   |   |   |                    |  |
|  |  |   |   |   |                    |  |
| COMPANY  | Land   | Plant   | <b>3</b>  | Furniture   | G 73               |  |
| COMPANY  | and  | and   | Motor   | and   | Small              | m  |
| COMPANY  | and<br>Buildings   | and<br>Machinery  | Vehicles  | and<br>Equipment  | Tools              | Total  |
|  | and  | and   |   | and   |                    | Total<br>£'000                                       |
| Cost   | and<br>Buildings<br>£'000  | and<br>Machinery<br>£'000   | Vehicles<br>£'000   | and<br>Equipment<br>£'000   | Tools<br>£'000     | £'000  |
| Cost<br>1st January 2005   | and<br>Buildings<br>£'000  | and<br>Machinery<br>£'000   | Vehicles<br>£'000   | and Equipment £'000   | <b>Tools</b> £'000 | £'000<br>23885                                       |
| Cost<br>1st January 2005<br>Additions  | and<br>Buildings<br>£'000  | and<br>Machinery<br>£'000<br>5762<br>857  | <b>Vehicles</b> £'000 262 7   | and<br>Equipment<br>£'000<br>2270<br>288  | Tools<br>£'000     | £'000<br>23885<br>1515                               |
| Cost<br>1st January 2005   | and<br>Buildings<br>£'000  | and<br>Machinery<br>£'000   | Vehicles<br>£'000   | and<br>Equipment<br>£'000<br>2270<br>288  | <b>Tools</b> £'000 | £'000<br>23885                                       |
| Cost<br>1st January 2005<br>Additions<br>Disposals   | and<br>Buildings<br>£'000<br>15561<br>363  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)   | Vehicles<br>£'000<br>262<br>7<br>(213)  | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)   | Tools<br>£'000     | £'000<br>23885<br>1515<br>(670)                      |
| Cost<br>1st January 2005<br>Additions  | and<br>Buildings<br>£'000  | and<br>Machinery<br>£'000<br>5762<br>857  | <b>Vehicles</b> £'000 262 7   | and<br>Equipment<br>£'000<br>2270<br>288  | Tools<br>£'000     | £'000<br>23885<br>1515                               |
| Cost 1st January 2005 Additions Disposals 31st December 2005   | and<br>Buildings<br>£'000<br>15561<br>363  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)   | Vehicles<br>£'000<br>262<br>7<br>(213)  | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)   | Tools<br>£'000     | £'000<br>23885<br>1515<br>(670)                      |
| Cost 1st January 2005 Additions Disposals 31st December 2005 Depreciation  | and<br>Buildings<br>£'000<br>15561<br>363<br>-<br>15924                                  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471                                 | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56  | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>———————————————————————————————————— | Tools<br>£'000     | £'000  23885 1515 (670)  24730                       |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005  | and<br>Buildings<br>£'000<br>15561<br>363<br><br>15924<br><br>1230                       | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471                                 | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56  | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>———————————————————————————————————— | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969                 |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year  | and<br>Buildings<br>£'000<br>15561<br>363<br>-<br>15924                                  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496                  | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>——————————————————————————————————— | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>———————————————————————————————————— | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973             |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005  | and<br>Buildings<br>£'000<br>15561<br>363<br><br>15924<br><br>1230                       | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471                                 | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56  | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>———————————————————————————————————— | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969                 |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals                                      | and<br>Buildings<br>£'000<br>15561<br>363<br>  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)         | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>190<br>7<br>(163)                   | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>2249<br>                             | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973 (604)       |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year  | and<br>Buildings<br>£'000<br>15561<br>363<br><br>15924<br><br>1230                       | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496                  | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>——————————————————————————————————— | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>———————————————————————————————————— | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973             |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals  31st December 2005                  | and<br>Buildings<br>£'000<br>15561<br>363<br>  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)         | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>190<br>7<br>(163)                   | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>2249<br>                             | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973 (604)       |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals                                      | and<br>Buildings<br>£'000<br>15561<br>363<br>  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)         | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>190<br>7<br>(163)                   | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>2249<br>                             | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973 (604)       |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals  31st December 2005  Net book amount | and<br>Buildings<br>£'000<br>15561<br>363<br>-<br>15924<br>-<br>1230<br>288<br>-<br>1518 | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)<br>4128 | Vehicles £'000  262 7 (213) 56  190 7 (163) 34                                      | and Equipment £'000  2270 288 (309) 2249  1785 182 (309) 1658                             | Tools £'000        | £'000  23885 1515 (670)  24730  6969 973 (604)  7338 |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals  31st December 2005                  | and<br>Buildings<br>£'000<br>15561<br>363<br>  | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)         | Vehicles<br>£'000<br>262<br>7<br>(213)<br>56<br>190<br>7<br>(163)                   | and<br>Equipment<br>£'000<br>2270<br>288<br>(309)<br>2249<br>                             | Tools<br>£'000     | £'000  23885 1515 (670)  24730  6969 973 (604)       |
| Cost 1st January 2005 Additions Disposals 31st December 2005  Depreciation 1st January 2005 Charge for year Disposals  31st December 2005  Net book amount | and<br>Buildings<br>£'000<br>15561<br>363<br>-<br>15924<br>-<br>1230<br>288<br>-<br>1518 | and<br>Machinery<br>£'000<br>5762<br>857<br>(148)<br>6471<br>3764<br>496<br>(132)<br>4128 | Vehicles £'000  262 7 (213) 56  190 7 (163) 34                                      | and Equipment £'000  2270 288 (309) 2249  1785 182 (309) 1658                             | Tools £'000        | £'000  23885 1515 (670)  24730  6969 973 (604)  7338 |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 8. Tangible fixed assets - continued

The net book amount of fixed assets does not include any items in respect of assets held under finance leases and hire purchase contracts.

#### Land and buildings

| Lana ana banangs            |                      |                      |                      |                      |  |
|-----------------------------|----------------------|----------------------|----------------------|----------------------|--|
|                             | Gr                   | Group                |                      | Company              |  |
|                             | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |  |
| Freehold<br>Short leasehold | 18700<br>168         | 16841<br>184         | 14406<br>-           | 14331                |  |
|                             | 18868                | 17025                | 14406                | 14331                |  |
|                             |                      |                      |                      |                      |  |

#### 9. Investment in subsidiary undertakings

| COMPANY | 2005  | 2004  |
|---------|-------|-------|
|         | £'000 | £'000 |
| Cost    | 8459  | 8459  |
|         |       |       |

It must be emphasised that the value of the investments in the subsidiary undertakings is disproportionate to their current asset value by £9,055,000 but, as will be seen from the Business Review in the Director's Report, there is a clear expectation that these investments will in the short term provide a meaningful return on the capital employed which is the corporate view of how these investments should be valued.

All subsidiary undertakings are involved in manufacturing and distribution.

| % share holding                   |                                  |                                 |  |  |  |
|-----------------------------------|----------------------------------|---------------------------------|--|--|--|
| <b>Subsidiary</b>                 | <u>in ordinary share capital</u> | <b>Country of incorporation</b> |  |  |  |
| Numatic International SA          | 100                              | France                          |  |  |  |
| Numatic International (Proprietar | y) Ltd 100                       | South Africa                    |  |  |  |
| Numatic International GmbH        | 100                              | Germany                         |  |  |  |
| Numatic International B.V.        | 100                              | Holland                         |  |  |  |
| Chalon UK Ltd                     | 100                              | England                         |  |  |  |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 10. Stocks

|                  | (           | Group       |             | Company     |  |
|------------------|-------------|-------------|-------------|-------------|--|
|                  | <b>2005</b> | <b>2004</b> | <b>2005</b> | <b>2004</b> |  |
|                  | £'000       | £'000       | £'000       | £'000       |  |
| Raw materials    | 5640        | 5861        | 5394        | 5618        |  |
| Work in progress | 777         | 761         | 663         | 703         |  |
| Finished goods   | 5565        | 5533        | 2314        | 2438        |  |
|                  | 11982       | 12155       | 8371        | 8759        |  |

#### 11. Debtors

|  | $\mathbf{G}_{1}$     | roup                 | Con                  | apany         |
|--|----------------------|----------------------|----------------------|---------------|
|  | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 | <b>2005</b><br>£'000 | 2004<br>£'000 |
| Trade debtors Amounts owed by group undertakings | 11593                | 9838                 | 7951<br>10434        | 6234<br>9013  |
| Other debtors                                    | 399                  | 631                  | 10434                | 224           |
| Prepayments and accrued income                   | 1505                 | 2547                 | 1137                 | 2000          |
|  | 13497                | 13016                | 19566                | 17471         |
|  |                      |                      |                      |               |

## **12. Creditors:** amounts falling due within one year

|  | Gı    | Group |       | ıpany |
|--|-------|-------|-------|-------|
|  | 2005  | 2004  | 2005  | 2004  |
|  | £'000 | £'000 | £'000 | £,000 |
| Bank loan and overdrafts (see Note 19) | 5015  | 4956  | 3571  | 3577  |
| Trade creditors                        | 6403  | 7830  | 4490  | 6403  |
| Corporation tax                        | 478   | 436   | 440   | 500   |
| Other taxation and social security     | 1225  | 812   | 668   | 363   |
| Other creditors                        | 1098  | 177   | -     | -     |
| Accruals and deferred income           | 1369  | 1754  | 1135  | 1438  |
|  | 15588 | 15965 | 10304 | 12281 |
|  |       |       |       |       |

## 13. Creditors: amounts falling due after more than one year

| ·         | G                    | roup                 | Co                   | ompany               |
|-----------|----------------------|----------------------|----------------------|----------------------|
|           | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |
| Bank loan | 1836                 | 589                  | 1836                 | 589                  |
|           | 1836                 | 589                  | 1836                 | 589                  |

## NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 14. Maturity of loans

| •                          | (                    | Group                | Co                   | mpany                |
|----------------------------|----------------------|----------------------|----------------------|----------------------|
|                            | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 | <b>2005</b><br>£'000 | <b>2004</b><br>£'000 |
| In one year or less        | 612                  | 632                  | 612                  | 632                  |
| Between one and two years  | 612                  | 589                  | 612                  | 589                  |
| Between two and five years | 1224                 | -                    | 1224                 | -                    |
| Total bank and other loans | 2448                 | 1221                 | 2448                 | 1221                 |

All loans are wholly repayable inside five years of the balance sheet date.

The bank loan is repayable based on minimum annual drawdowns; interest is charged at varying euro rates, at the year end the rate being 3.504%.

#### 15. Provision for liabilities and charges

#### **GROUP AND COMPANY**

| taxation<br>£'000 | ension scheme provision £'000   | TOTAL<br>£'000   |
|-------------------|---------------------------------|--|
| 922               | 4966                            | 5888   |
| 155               | 1210                            | 1365   |
|                   | (363)                           | (363)  |
| 1077              | 5813                            | 6890   |
|                   | 8304<br>(2491)                  |  |
|                   | 5813                            |  |
|                   | taxation<br>£'000<br>922<br>155 | £'000 £'000  922 4966  155 1210  (363)  1077 5813  8304 (2491) |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 15. Provision for liabilities and charges - continued

The provision of £1,077,000 (2004 - £922,000) relates to deferred taxation in respect of industrial buildings allowances and capital allowances. The potential liability is based on a tax rate of 30% (2004 - 30%); the liability has not been discounted.

No allowance has been made for group tax losses.

|  | Deferred taxation       |                    |  |
|--|-------------------------|--------------------|--|
|  | <b>Group</b> 2005 £'000 | Company 2005 £'000 |  |
| At 1st January 2005                            | 922                     | 922                |  |
| Deferred tax charge in profit and loss account | 155                     | 155                |  |
| 31st December 2005                             | 1077                    | 1077               |  |

#### 16. Called up share capital

| 20        | 005                      | 20   | 004   |
|-----------|--------------------------|--|---|
| Number of | ¢                        | Number of  | £   |
| shares    | ₽.                       | 5H41 C5  | ~   |
| 5000000   | 5000000                  | 5000000  | 5000000   |
|           |                          | _  |   |
| 5000000   | 5000000                  | 5000000  | 5000000   |
|           | 5000000                  |  | 5000000   |
|           | Number of shares 5000000 | shares     £       5000000     5000000       5000000     5000000 | Number of shares         £         Number of shares           5000000         5000000         5000000           5000000         5000000         5000000 |

#### 17. Profit and loss account

|   | Group<br>2005 | Company<br>2005 |
|---|---------------|-----------------|
|   | £'000         | £,000           |
| At 1st January 2005 – as previously reported        | 26214         | 33834           |
| Prior period adjustment                             | (4966)        | (4966)          |
| Balance at 1st January 2005 – as restated           | 21248         | 28868           |
| Retained profit for the year                        | 2075          | 3359            |
| Exchange differences on foreign translation         | (151)         | -               |
| Movement in unrealised actuarial losses under FRS17 | (1467)        | (1467)          |
| Deferred tax asset based on 30% tax rate            | 440           | 440             |
| 31st December 2005                                  | 22145         | 31200           |
|   |               |                 |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 17. Profit and loss account - continued

#### Prior year adjustment

As detailed in note 4 to these financial statements, there has been a change in accounting policy this year, with the company having applied Financial Reporting Standard No. 17 "Retirement Benefits" (FRS17).

The effect of this change in accounting policy is that a prior year adjustment has been recognised of £4,966,000, being the pension scheme shortfall of £7,094,000 less deferred tax at 30%, in respect of the company's defined benefit scheme. The opening reserves at 1 January 2005 have been adjusted by the prior period adjustment, the balance sheet at 31 December 2004 has been restated.

#### 18. Notes to the cash flow statement

## Reconciliation of operating profit to operating cash flows

|   | 2005  | 2004        |
|---|-------|-------------|
|   | £'000 | £'000       |
|   |       | As restated |
| Operating profit                              | 3666  | 4581        |
| Depreciation charges                          | 1437  | 1252        |
| Amortisation of intangible fixed assets       | 91    | 66          |
| Loss/(profit) on sale of fixed assets         | (89)  | 6           |
| Exchange differences arising on consolidation | (151) | 174         |
| Exchange rate adjustments on fixed assets     | 100   | (12)        |
| Shortfall in pension scheme reversal          | (257) | (93)        |
| Decrease/(increase) in stocks                 | 173   | (3221)      |
| (Increase) in debtors                         | (481) | (2592)      |
| (Decrease)/increase in creditors              | (478) | 1990        |
| Net cash inflow from operating activities     | 4011  | 2151        |
|   |       |             |

#### Analysis of changes in net debt

#### **Cash**

|                       | At start | Cash   | At end  |
|-----------------------|----------|--------|---------|
|                       | of year  | flows  | of year |
|                       | £'000    | £'000  | £'000   |
| Cash in hand, at bank | 2220     | 253    | 2473    |
| Overdrafts            | (4324)   | (79)   | (4403)  |
| Total                 | (2104)   | 174    | (1930)  |
| <u>Debt</u>           | At start | Cash   | At end  |
|                       | of year  | flows  | of year |
|                       | £'000    | £'000  | £'000   |
| Bank loan             | (1221)   | (1227) | (2448)  |
| Total                 | (1221)   | (1227) | (2448)  |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 19. Security

Bank borrowings covering the bank treasury loan and the overdraft facility are secured by specific legal charges over freehold land and property.

There is a letter of comfort in place from the parent undertaking, in respect of any bank borrowings of Chalon UK Limited.

There is also security given by the parent undertaking in respect of the bank borrowings of Numatic International SA.

#### 20. Guarantees and other financial commitments

Financial commitments under non-cancellable operating leases will result in payments falling due in the following year as follows.

| 2005<br>Land and<br>Buildings<br>£'000 | 2005<br>Plant &<br>Other<br>£'000 | 2004<br>Land and<br>Buildings<br>£'000                          | 2004 Plant & Other £'000   |
|--|-----------------------------------|---|--|
|  |                                   |   |  |
|  |                                   |   |  |
| 69                                     | 92                                | 215   | 104  |
| -                                      | 564                               | -   | 485  |
| 174                                    | -                                 | 180   |  |
| 243                                    | 656                               | 395   | 589  |
|  |                                   |   |  |
| _                                      | 27                                | -   | 89   |
| _                                      | 426                               | -   | 365  |
| -                                      |                                   | -   | -  |
|  | 453                               |   | 454  |
|  | Land and<br>Buildings<br>£'000    | Land and Buildings £'000  69 92 - 564 174 - 243 656  - 27 - 426 | Land and Buildings         Plant & Buildings           £'000         £'000           69         92           -         564           174         -           243         656           395 |

#### NOTES TO THE FINANCIAL STATEMENTS 31st December 2005

#### 20. Guarantees and other financial commitments - continued

As at the year end the group had committed to capital expenditure amounting to £Nil (company £Nil) (2004 - £1,925,000 (company £Nil)).

Numatic International Limited is head lessee in respect of showrooms rented by Chalon UK Limited under operating leases.

#### 21. Profit of the parent company

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year after tax amounted to £3,359,000 (2004 - £3,591,000 restated).

#### 22. Related party transactions

The company is owned and controlled by Mr C R Duncan, the sole director.

Mr C R Duncan is the sole trustee and a beneficiary of a pension scheme known as the Numatic Executive Scheme. The company rents factory premises from the scheme at commercially negotiated rentals, which amounted to £155,000 (2004 - £139,000) in the year.