# TIME PRODUCTS (UK) LIMITED DIRECTORS' REPORT AND ACCOUNTS 31ST JANUARY 2004

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### DIRECTORS' REPORT

The directors submit their report and independently audited accounts for the year ended 31st January 2004.

### PRINCIPAL ACTIVITY

The company continued to engage in the import and distribution of watches and associated merchandise throughout the year under review. The company was also a supplier of jewellery products throughout the year. This will continue to be the principal activity for the foreseeable future.

### REVIEW OF THE BUSINESS

The company continued to trade profitably during the year, and the directors are optimistic about the future.

### TRADING RESULTS AND DIVIDENDS

Details of the company's results are shown in the profit and loss account on page 5. The directors recommend the payment of a dividend of £1,253,000 (2003: £3,724,000). After dividends, retained profits of £1,549 (2003: £3,202) have been transferred to reserves.

### **DIRECTORS**

The following were directors throughout the year:-

M. J. Margulies

L. D. Michaels

J. D. Pollock (Resigned 15<sup>th</sup> October 2003) David Merriman (Appointed 1<sup>st</sup> October 2003)

M J Margulies retires by rotation and, being eligible, offers himself for re-election.

### **DIRECTORS' INTERESTS**

None of the directors had any interests in the shares of the company at the beginning or at the end of the year under review.

The interests of the directors in the shares of the ultimate parent company, Almar plc, are shown in the directors' report of that company. Apart from this, the directors had no interests in the shares of any other group company at the end of the year.

### DIRECTORS' REPORT (continued)

### **EMPLOYEES**

The company recognises the importance of good communications with employees. The company gives full and fair consideration to employment applications from disabled persons who have the necessary abilities to perform the job in question.

### CREDITOR PAYMENT POLICY

The company's payment policy for the forthcoming financial year is to agree terms of payment before business is transacted, to ensure suppliers are aware of these terms and then to settle invoices in accordance with the terms. During the year ended 31st January 2004 the company had an average 23 days' purchases outstanding (2003: 27 days), based on the total amount invoiced by suppliers.

### DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for the financial year. The directors are required to prepare the financial statements on a going concern basis unless it is not appropriate.

The directors confirm that in preparing the financial statements on pages 5 to 14 the company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that applicable accounting standards have been followed.

The directors have responsibility for ensuring that the company keeps proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The directors also have responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# DIRECTORS' REPORT (continued)

### **AUDITORS**

PricewaterhouseCoopers LLP have indicated their willingness to continue in office and a resolution that they be reappointed will be proposed at the annual general meeting.

Approved by the Board of directors and signed on behalf of the Board

W. COLVILLE Secretary

29<sup>th</sup> July 2004

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TIME PRODUCTS (UK) LIMITED

We have audited the financial statements which comprise the profit and loss account, the balance sheet and the related notes.

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom auditing standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or in to whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 31st January 2004 and of the profit of the company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PRICEWATERHOUSECOOPERS LLP

Pricevater Love Cooper LLP

Chartered Accountants and Registered Auditors

London 5th Duyuk 2004

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST JANUARY 2004

	Note	2004 £	2004 £	2003 £
TURNOVER: Continuing operations Discontinued operations	2	22,147,770		23,863,034 12,814,458
Total turnover	-		22,147,770	36,677,492
Cost of sales	3		(16,487,782)	(25,644,481)
Gross profit	3		5,659,988	11,033,011
Operating expenses	3		(3,572,814)	(5,794,035)
OPERATING PROFIT Continuing operations Discontinued operations	۔	2,087,174	2,087,174	2,529,669 2,709,307 5,238,976
Net finance income	4		39,821	80,352
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	6		2,126,995	5,319,328
Tax on profit on ordinary activities	8		(872,446)	(1,592,126)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			1,254,549	3,727,202
Proposed dividend: £12,530 per share (2003: £37,240 per share)			(1,253,000)	(3,724,000)
RETAINED PROFIT FOR THE YEAR			1,549	3,202
Retained profit brought forward			6,666,082	6,662,880
RETAINED PROFIT CARRIED FORWARD	•		6,667,631	6,666,082

There are no recognised gains or losses other than the profit for the financial years ended 31st January 2003 and 31st January 2004. Accordingly, no statement of total recognised gains and losses is given.

# BALANCE SHEET AS AT 31ST JANUARY 2004

	Note		2004 £		2003 £
FIXED ASSETS					
Tangible Assets	9		1,147,289		1,105,052
Investments	10		1,354,218		1.354,218
			2,501,507		2,459,270
CURRENT ASSETS					
Stocks	11	4,635,074		4,690,357	
Debtors	12	11,746,732		10,159,161	
Cash at bank and in hand		1,904,586		1,874,942	
		18,286,392		16,724,460	
CREDITORS: AMOUNTS					
FALLING DUE WITHIN					
ONE YEAR	13	(12,766,050)		(11,163,430)	
NET CURRENT ASSETS			5,520,342		5.561.030
TOTAL ASSETS LESS					
CURRENT LIABILITIES			8,021,849		8,020,300
COMMENT BIABIBITIES			8,021,849		8,020,300
CAPITAL AND RESERVES					
Called up equity	14		5		5
share capital					
Share Premium account	15		1,354,213		1,354,213
Profit and loss account	15		6,667,631		6,666,082
POWEN					
EQUITY SHAREHOLDERS' FUNDS			0.021.040		9 020 200
SHAREHULDERS FUNDS			8,021,849		8,020,300

Approved by the Board of directors on 29<sup>th</sup> July 2004 and signed on its behalf by :

M. J. Margulies

Directors

L. D. Michaels

### NOTES TO THE ACCOUNTS 31ST JANUARY 2004

### 1.ACCOUNTING POLICIES

### Accounting convention

The financial statements are prepared in accordance with applicable United Kingdom accounting standards and under the historical cost convention. The particular accounting policies adopted are described below.

### Accounting policies

The directors have reviewed the company's accounting policies and consider that the financial statements are prepared in accordance with the requirements of Financial Reporting Standard No 18.

### Foreign currencies

Foreign currency trading transactions are translated into local currency at the rate of exchange ruling at the dates of the transactions. Year end monetary assets and liabilities are translated at the rates of exchange at the balance sheet date. Translation differences are dealt with in the profit and loss account.

### Depreciation

Depreciation is calculated to write off the cost of fixed assets in equal annual instalments over the following estimated useful lives:-

Long leasehold properties over the period of the lease Fixtures, fittings, tools and equipment 3 to 10 years

### Stock

Stocks comprise materials and components, watches and related goods and are valued at the lower of cost and net realisable value. Cost for all items of stock is the bought-in price of goods and materials. In assessing the net realisable value of stock, stock provisions are based upon the condition and saleability of the stock.

### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable results and its results as stated in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

### Pensions

The directors and eligible employees of the company are covered by the Time Products Group Pension Scheme, a defined benefit scheme, which is financed through a separate trustee administered fund. The cost of providing pensions is estimated on the basis of independent actuarial advice and is charged to the profit and loss account over the expected service lives of participating employees.

### NOTES TO THE ACCOUNTS 31ST JANUARY 2004

### 1. ACCOUNTING POLICIES (continued)

### Pensions (continued)

The accounting policy follows the funding policy except where an actuarial valuation indicates a deficiency or a surplus. For funding purposes, such surpluses or deficiencies are dealt with as advised by the actuary. For accounting purposes, they are spread over the expected remaining service lives of participating employees. Full details of the group pension scheme are disclosed in the accounts of Almar plc. Other employees of the company are covered by a defined contribution scheme and costs are charged to the profit and loss account as incurred.

### Investments

Investments held as fixed assets are stated at cost less a provision for permanent impairment in value.

### Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the periods of the leases.

### Cash flow exemption

The company has taken advantage of the exemption under Financial Reporting Standard 1 (Revised 1996) "Cash Flow Statements" not to prepare a cash flow statement as it is a wholly owned subsidiary and the consolidated financial statements in which the company is included are publicly available.

### Exemption from consolidation

The company has taken advantage of the exemption under section 228 of the Companies Act 1985 not to prepare consolidated financial statements as it is a wholly owned subsidiary and the consolidated financial statements in which the company is included are publicly available.

### 2. TURNOVER

Turnover represents the total amount receivable for goods invoiced to third parties and excludes value added tax. All turnover relates to the principal activity of the company.

### 3. ANALYSES OF CONTINUING AND DISCONTINUED OPERATIONS

	2004	2004	2004	2003	2003	2003
	Continuing	Dis- continued	Total	Continuing	Dis- continued	Total
	£	£	£	£	£	£
Turnover	22.147,770	•	22,147,770	23,863,034	12,814,458	36,677,492
Cost of Sales	(16,487,782)	-	(16.487,782)	(17,123,651)	(8.520.830)	(25.644.481)
	5,659,988		5,659,988	6,739,383	4.293,628	11.033.011
Net Operating expenses						
Distribution costs	(945,557)	-	(945,557)	(1,222,822)	(48,037)	(1,270,859)
Administrative expenses	(2.628,257)	-	(2,628,257)	(2,986,892)	(1,536,284)	(4,523,176)
	(3,572,814)		(3,572,814)	(4,209,714)	(1,584,321)	(5,794,035)
Operating profit	2,087,174	-	2,087,174	2,529,669	2,709,307	5,238,976

# NOTES TO THE ACCOUNTS 31ST JANUARY 2004

4. NET FINANCE INCOME		
	2004	2003
	£	£
Interest received from group undertaking Other interest received	39,821	49,692 30,660
<u>-</u>	39,821	80,352
5. STAFF NUMBERS AND COSTS The average number of persons employed by the company during the year	r wac :	
The average number of persons employed by the company during the year	2004	2003
	No.	No.
	140.	140.
Sales and distribution	131	143
Administration	48	66
-		
<u>.</u>	179	209
The aggregate payroll costs of these persons were as follows:-		•••
	2004	2003
	£	£
Wages and salaries	3,017,438	4,043,926
Social Security costs	233,802	284,145
Pension costs - Defined benefit scheme	291,735	309,590
- Defined contribution scheme	13,084	9,263
·	3,556,059	4,646,924
6. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Profit on ordinary activities before taxation is arrived at after charging:-	2004 £	2003 £

- Plant, machinery and other

Auditors' remuneration - audit fee

Rentals paid under operating leases - Land & buildings

Depreciation

15,000

1,132,005

161,754

167,503

28,000

755,084

250,000

186,611

### NOTES TO THE ACCOUNTS 31ST JANUARY 2004

### 7. DIRECTORS' EMOLUMENTS

Only one director received remuneration from Time Products (UK) Limited during the year, this amounted to £44,000. In both the current and preceding year the remuneration of the other directors was paid by and included in the accounts of the ultimate parent company. It is not practicable to allocate this remuneration between their services as directors of Time Products (UK) Limited and their services as directors of other group companies.

The directors emoluments for the group (excluding those shown above) amounted to £1,664,000 (2003:£1,143,000).

### 8. TAX ON PROFIT ON ORDINARY ACTIVITIES

The charge for taxation is based on the profit for the year and comprises :-

arge for taxation is based on the profit for the year and comprises	2004 £	2003 £
Corporation tax at 30% (2003 - 30%)	783,000	1,540,000
Adjustment in respect of prior years	89,446	52.126
	872,446	1,592,126

The standard rate of tax for the period, based on the UK standard rate of corporation tax, is 30%. The actual tax charge for the current period exceeds the standard rate for the reasons set out in the following reconciliation:

	2004 £	2003 £
Profit on ordinary activites before tax	2,126,995	5,319,328
Tax on profit on ordinary activities at standard rate of 30% Factors affecting charge for the period:	638,099	1,595.798
Depreciation for period in excess of capital allowances	186,616	72,345
Other timing differences	(51,791)	(148.349)
Expenses not deductible for tax purposes	12,187	39,108
Other adjustments	(2,111)	(19,302)
Adjustments in respect of prior years	89,446	52,526
Total actual amount of current tax	872,446	1,592.126

Unprovided deferred tax assets as at 31st January 2004 amounted to £221,000 (2003:£125,000).

# NOTES TO THE ACCOUNTS 31ST JANUARY 2004

### 9. TANGIBLE FIXED ASSETS

ACTURE LIVER VOOR IS			
	Long Leasehold properties	Fixtures, fit- tings, tools and equipment	Total
COST	£	£	£
At 1st February 2003	278,287	2,384,016	2,662,303
Additions	-	1,190,609	1,190,609
Disposals	-	(1,096,378)	(1,096,378)
At 31st January 2004	278,287	2,478,247	2,756,534
DEPRECIATION			
At 1st February 2003	231,649	1,325,602	1,557,251
Charge for year	23,318	1,108,687	1,132,005
Disposals	-	(1,080,011)	(1,080,011)
At 31st January 2004	254,967	1,354,278	1,609,245
NET BOOK VALUE			
At 31st January 2004	23,320	1,123,969	1,147,289
At 31st January 2003	46,638	1,058,414	1,105,052

### 10. INVESTMENTS IN SUBSIDIARY UNDERTAKINGS

The following are the principal subsidiary undertakings all of whom are wholly owned:-

	PLACE OF INCORPORATION/OPERATION	NATURE OF BUSINESS
Apollo Watch Products plc	England and Wales	Dormant
Elco Clocks & Watches Limited	England and Wales	Dormant
Hirst Bros. & Co. Limited	England and Wales	Dormant
House of Lipkin Limited	England and Wales	Dormant

The book values of the investments in subsidiaries do not exceed the net assets of the related companies.

# NOTES TO THE ACCOUNTS 31ST JANUARY 2004

# 11. STOCKS

	2004 £	2003 £
Raw materials and consumables Finished goods and goods for resale	6,068 4,629,006	32,318 4,658,039
	4,635,074	4,690,357
12. DEBTORS		
	2004 £	2003 £
Amounts falling due within one year:		
Trade debtors Amounts owed by fellow subsidiary undertakings Other debtors Prepayments and accrued income	3,780,797 7,782,311 65,407 118,217	3,831,063 6,170,854 60,184 97,060
	11,746,732	10,159,161
13. CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YE	EAR	
	2004 £	2003 £
Trade creditors  Amounts owed to parent company and	2,071,046	509,233
fellow subsidiary undertakings	8,168,281	5,276,046
Corporation tax Other taxes and social security costs	838,885	132,583 794,418
Other creditors	201,730	543,332
Accruals and deferred income	233,108	183,818
Proposed dividend	1,253,000	3,724,000
	12,766,050	11,163,430

# NOTES TO THE ACCOUNTS 31ST JANUARY 2004

# 14. CALLED UP EQUITY SHARE CAPITAL

Net increase in shareholders' funds

Opening shareholders' funds

Closing shareholders' funds

	2004	2003
	£100	£100
	£5	£5
SHARE PREMIUM ACCOUNT	PROFIT AND LOSS	TOTAL
£	£	£
1,354,213	6,666,082 1,549	8,020,295 1,549
1,354,213	6,667,631	8,021,844
HAREHOLDERS	y FUNDS	
	2004 £	2003 £
	1,549	3,202 1,354,218
	PREMIUM ACCOUNT £  1,354,213	### ### ### ### #### #################

1,549

8,020,300

8,021,849

1,357,420

6,662,880

8,020,300

### NOTES TO THE ACCOUNTS 31ST JANUARY 2004

### 17.CONTINGENT LIABILITIES

The company has given an unlimited guarantee in respect of overdraft and other facilities advanced to its parent company and certain fellow subsidiary companies. The amount outstanding under these facilities at 31st January 2004 was £7,645,000 (2003:£14,498,000).

### 18.COMMITMENTS UNDER OPERATING LEASES

The company had annual commitments under operating leases at 31st January as follows:

	2004	<b>ļ</b>	2003	
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases which expire:				
Within one year	-	27,616	-	28,526
In two to five years	-	101,665	-	93,356
Over five years	185,000	-	405,000	-
			<del></del>	
	185,000	129,281	405,000	121,882

### 19.RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption within Financial Reporting Standard 8 and has not disclosed transactions with other group entities where more than 90% of voting rights are controlled within the group.

### 20.ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The company's immediate and ultimate parent companies are Time Products Limited and Almar plc respectively. Both companies are registered in England and Wales. A copy of the Time Products Limited accounts and the Almar plc group accounts can be obtained from Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.

The directors consider that the ultimate controlling party is M J Margulies because he is a director and majority shareholder of the ultimate holding company.