# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2010 FOR ALBERT E JAMES & SON LIMITED

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## COMPANY INFORMATION FOR THE YEAR ENDED 31ST DECEMBER 2010

DIRECTORS:

C G Pearce J W Bardwell S R Jones

T J Jones

SECRETARY.

J W Bardwell

REGISTERED OFFICE:

Barrow Mıll Barrow Gurney

Bristol

North Somerset BS48 3RU

REGISTERED NUMBER:

744561 (England and Wales)

SENIOR STATUTORY

AUDITOR:

Mr C J Keates-Porter

**AUDITORS:** 

R S Porter & Co

Chartered Accountants and Statutory Auditors

77-81 Alma Road

Clifton Bristol BS8 2DP



### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST DECEMBER 2010

The directors present their report with the financial statements of the company for the year ended 31st December 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture and distribution of animal feeding stuffs, seeds and fertiliser

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1st January 2010 to the date of this report

C G Pearce

J W Bardwell

S R Jones

T J Jones

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

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ON BEHALF OF THE BOARD

J W Bardwell - Secretary

18th February 2011

## REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF ALBERT E JAMES & SON LIMITED

We have audited the financial statements of Albert E James & Son Limited for the year ended 31st December 2010 on pages four to eight. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the Report of the Directors in accordance with

the small companies regime

Mr C J Keates-Porter (Senior Statutory Auditor)

for and on behalf of R S Porter & Co

Chartered Accountants and Statutory Auditors

77-81 Alma Road

Clifton

Bristol

BS8 2DP

18th February 2011

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2010

		201	10	2009	9
	Notes	£	£	£	£
TURNOVER			10,074,182		9,617,321
Cost of sales			8,265,315		7,892,731
GROSS PROFIT			1,808,867		1,724,590
Distribution costs Administrative expenses		423,882 1,326,159	1,750,041	396,755 1,180,382	1,577,137
			58,826		147,453
Other operating income			1,500		8,155
OPERATING PROFIT	2		60,326		155,608
Interest payable and similar charges			16,336		17,666
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			43,990		137,942
Tax on profit on ordinary activities	3		9,236		32,464
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			34,754		105,478

#### BALANCE SHEET 31ST DECEMBER 2010

		2010	2009
	Notes	£	£
FIXED ASSETS			
Tangible assets	4	271,805	273,811
Investments	5	51	51
		271,856	273,862
CURRENT ASSETS			
Stocks		508,018	435,307
Debtors	6	1,411,872	1,249,183
Cash in hand		3,522	11,369
		1,923,412	1,695,859
CREDITORS			
Amounts falling due within one year	7	(1,317,244) —————	(1,129,361)
NET CURRENT ASSETS		606,168	566,498
TOTAL ASSETS LESS CURRENT		<del></del>	
LIABILITIES		878,024	840,360
PROVISIONS FOR LIABILITIES	8	(29,255)	(26,345)
NET ASSETS		848,769	814,015
CAPITAL AND RESERVES		<del></del>	
Called up share capital	9	5,000	5,000
Profit and loss account	10	843,769	809,015
i form and loss account	10	——————————————————————————————————————	
SHAREHOLDERS' FUNDS		848,769	814,015

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on 18th February 2011 and were signed on its behalf

C G Pearce - Director

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2010

#### **ACCOUNTING POLICIES**

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Turnover represents net invoiced sales of goods, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful lıfe

Land and buildings

- in accordance with the property

Plant and machinery etc

- 25% on reducing balance and 15% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### 2 **OPERATING PROFIT**

The operating profit is stated after charging/(crediting)

	2010 £	2009 £
Depreciation - owned assets	67,120	35,643
Profit on disposal of fixed assets	(2,020)	-
Auditors' remuneration	4,400	•
Pension costs	11,651	15,031
	<del></del>	====
Directors' remuneration and other benefits etc	476,000	476,000

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

#### 3 TAXATION

	Analysis of the tax charge The tax charge on the profit on ordinary activitie	es for the year was as follows		
	The tax charge on the profit on ordinary activities	s for the year was as follows	2010	2009
	Current tax		£	£
			6 226	10 164
	UK corporation tax		6,326	18,164
	Deferred tax		2,910	14,300
	Tax on profit on ordinary activities		0.226	22.464
	rax on profit on ordinary activities		9,236	32,464
4	TANGIBLE FIXED ASSETS			
·			Plant and	
		Land and	machinery	
		buildings	etc	Totals
		£	£	£
	COST			
	At 1st January 2010	82,485	1,060,358	1,142,843
	Additions	· <u>-</u>	74,257	74,257
	Disposals	-	(21,674)	(21,674)
	At 31st December 2010	82,485	1,112,941	1,195,426
	DEDBECLATION			
	DEPRECIATION	00.470	707.552	960.022
	At 1st January 2010	82,479	786,553	869,032
	Charge for year	-	67,120	67,120
	Eliminated on disposal	<u> </u>	(12,531)	(12,531)
	At 31st December 2010	82,479	841,142	923,621
	NET BOOK VALUE			
	At 31st December 2010	6	271,799	271,805
	At 31st December 2009	6	273,805	273,811
5	FIXED ASSET INVESTMENTS			Shares in group
				undertakings
	COST			£
	At 1st January 2010			
	and 31st December 2010			51
	NET BOOK VALUE			
	At 31st December 2010			51
	1, al . B			====
	At 31st December 2009			<u>51</u>

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

6	DEBTORS: A	MOUNTS FALLING DUE WITH	IIN ONE YEAR		
				2010	2009
				£	£
	Trade debtors			1,351,513	1,185,474
	Other debtors			60,359	63,709
				1,411,872	1,249,183
_	00000000000000000000000000000000000000	AMOUNTS BALLING BUE NO	THE SAME AND A D		
7	CREDITORS	: AMOUNTS FALLING DUE WI	THIN ONE YEAR	2010	2009
				2010 £	£
	Bank loans and	l overdrafts		430,646	425,504
	Trade creditors			579,190	456,357
	Taxation and s			76,580	72,176
	Other creditors			230,828	175,324
				1,317,244	1,129,361
8	PROVISIONS	S FOR LIABILITIES		2010	2000
				2010 £	2009 £
	Deferred tax			29,255	26,345
	Deletted tax				===
					Deferred
					tax
					£
	Balance at 1st.	January 2010			26,345
	Accelerated car	pital allowances			2,910
	Ralance at 31st	t December 2010			29,255
	Dalatice at 513	December 2010			====
9	CALLED UP	SHARE CAPITAL			
	Attacked conse	1 and 6.11. mard			
	Number	d and fully paid Class	Nominal	2010	2009
	Number	Class	value	£	£
	5,000	Ordinary	£1	5,000	5,000
10	RESERVES				
10	RESERVES				Profit
					and loss
					account
					£
	At 1st January	2010			809,015
	Profit for the ye				34,754
	1 total for the ye	<del></del>			<del></del>
	At 31st December	ber 2010			843,769

## DETAILED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2010 FOR ALBERT E JAMES & SON LIMITED

## TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2010

		201	0	2009	
	Notes	£	£	£	£
TURNOVER	1		10,074,182		9,617,321
Cost of sales	2		8,265,315		7,892,731
GROSS PROFIT			1,808,867		1,724,590
Distribution costs	3	423,882		396,755	
Administrative expenses					
Establishment costs	4	82,830		103,304	
Administrative expenses	5	1,237,467		1,063,719	
Admın extra I	6	(10,773)		(6,494)	
Finance costs	7	16,635		19,853	
		1,326,159		1,180,382	
			1,750,041		1,577,137
			58,826	-	147,453
Other operating income	8		1,500	_	8,155
OPERATING PROFIT			60,326		155,608
Finance costs	9		16,336	_	17,666
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			43,990	=	137,942

## NOTES TO THE TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2010

		2010 £	2009 £
1	TURNOVER		
	Sales	10,074,182	9,617,321
2	COST OF SALES		
2	Purchases	8,170,620	7,800,607
	Direct labour	18,338	20,100
	Plant repairs	46,395	45,205
	Commissions payable	1,562	10,437
	Waste disposal Depreciation of tangible fixed assets	2,669	3,199
	Depreciation of tangible fixed assets	25,731	13,183
		94,695	92,124
		8,265,315	7,892,731
•	Diamountary and are		
3	DISTRIBUTION COSTS	200 (20	104.020
	Haulage Vehicle expenses	209,629 173,664	194,838
	Depreciation of tangible fixed assets	40,589	180,400 21,517
	•	<del></del>	
		423,882	396,755
4	ESTABLISHMENT COSTS		
	Rent	55,645	66,113
	Rates and water	17,295	17,986
	Light and heat	9,890	19,205
		82,830	103,304
		<del></del>	<del></del>
5	ADMINISTRATIVE EXPENSES		
	Directors' salaries	476,000	476,000
	Wages	522,698	533,980
	Social security Pensions	117,702	122,665
	Telephone	11,651 9,308	15,031 8,912
	Post and stationery	20,237	18,282
	Advertising	2,355	1,596
	Licences and insurance	28,079	21,207
	Household and cleaning	59	84
	Accountancy	-	4,680
	Management fees	-	(24,060)
	Consultancy fees	-	(140,000)
	Legal fees Auditors' remuneration	46,198	24,399
	Depreciation of tangible fixed assets	4,400 800	943
	Profit/loss on sale of tangible fixed assets	(2,020)	743 -
		1,237,467	1,063,719
			=======================================

This page does not form part of the statutory financial statements

## NOTES TO THE TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2010

		2010 £	2009 £
6	ADMIN EXTRA 1		
	Bad debts	(10,773) ———	(6,494) ———
7	FINANCE COSTS		
	Bank charges	16,635	19,853
8	OTHER OPERATING INCOME		
	Rents received	1,500	8,155
9	FINANCE COSTS		
-	Bank interest	9,374	14,324
	Hire purchase	6,962	3,342
		16,336	17,666
		<del></del>	<del></del> _