# P.A.HILTON LIMITED UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

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# P.A.HILTON LIMITED

# COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2018

**DIRECTORS:** Mr A Delvaux

Mr P Ingram Mr A Ward

**REGISTERED OFFICE:** Horsebridge Mill

Kings Somborne Stockbridge Hampshire SO20 6PX

**REGISTERED NUMBER:** 00743785 (England and Wales)

BANKERS: Clydesdale Bank plc

Mountbatten House Grosvenor Square Southampton Hampshire SO15 2JU

### BALANCE SHEET 31 MARCH 2018

|   |       | 2018           | 2017      |
|---|-------|----------------|-----------|
|   | Notes | £              | £         |
| FIXED ASSETS                            |       |                |           |
| Intangible assets                       | 4     | -              | -         |
| Tangible assets                         | 5     | 1,124,910      | 1,110,541 |
| Investments                             | 6     | 3              | 3         |
|   |       | 1,124,913      | 1,110,544 |
| CURRENT ASSETS                          |       |                |           |
| Stocks                                  | 7     | 722,920        | 998,428   |
| Debtors                                 | 8     | 427,738        | 328,625   |
| Cash at bank                            |       | <u>377,986</u> | 393,681   |
|   |       | 1,528,644      | 1,720,734 |
| CREDITORS                               |       |                |           |
| Amounts falling due within one year     | 9     | (503,340)      | (471,877) |
| NET CURRENT ASSETS                      |       | 1,025,304      | 1,248,857 |
| TOTAL ASSETS LESS CURRENT               |       |                |           |
| LIABILITIES                             |       | 2,150,217      | 2,359,401 |
| CREDITORS                               |       |                |           |
| Amounts falling due after more than one |       |                |           |
| year                                    | 10    | (416,190)      | (492,885) |
| NET ASSETS                              |       | 1,734,027      | 1,866,516 |
| CAPITAL AND RESERVES                    |       |                |           |
| Called up share capital                 |       | 10,000         | 10,000    |
| Share premium                           |       | 18             | 18        |
| Retained earnings - non distributable   |       | 83,351         | 87,234    |
| Retained earnings                       |       | 1,640,658      | 1,769,264 |
| SHAREHOLDERS' FUNDS                     |       | 1,734,027      | 1,866,516 |

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2018.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2018 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
  - preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections
- (b) each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The notes form part of these financial statements

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# BALANCE SHEET - continued 31 MARCH 2018

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 5 October 2018 and were signed on its behalf by:

Mr P Ingram - Director

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 1. STATUTORY INFORMATION

P.A.Hilton Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standards applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies' regime.

The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £1.

The financial statements have been prepared under the historical cost convention, modified to include certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

# Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - 2% Straight line
Leasehold property - 2% Straight line
Plant and machinery - 20% Straight line
Motor vehicles - 20% Straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset and is recognised in the income statement.

# Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

### Stock and work in progress

Stock and work in progress are stated at the lower of cost and net realisable value.

Cost is calculated as follows:-

Work in progress and finished

Raw materials and bought out parts

Cost of goods per the suppliers invoice of the latest

quantity of materials and parts supplied. Provision is made against slow moving and obsolete stock.

Raw materials and bought out parts as above

made against slow moving and obsolete stock.

products plus labour charged to work in progress at actual

hourly rates plus production overheads.

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2018

#### 2. ACCOUNTING POLICIES - continued

#### Financial assets

The Company has elected to apply the provision of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial assets are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Basic financial assets, which include trade and other receivables and cash and bank balances are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method, unless the arrangement constitutes a financial transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

#### Financial liabilities

Basic financial liabilities which include trade and other payables, are initially measured at transaction price and subsequently measured at amortised cost, unless the arrangement constitutes a financing transaction where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

### **Equity instruments**

Equity instruments issued by the company are recorded at the fair value of the proceeds received net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

# Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme for the directors and separate schemes for the employees. The assets of the schemes are held separately from those of the company in independently administered funds. Contributions payable for the year are charged in the profit and loss account.

#### 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 26 (2017 - 27).

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2018

| 4. | INTANGIBLE FIXED ASSETS |                     |           |                 |
|----|-------------------------|---------------------|-----------|-----------------|
|    |                         |                     |           | Goodwill<br>£   |
|    | COST                    |                     |           | at-             |
|    | At 1 April 2017         |                     |           |                 |
|    | and 31 March 2018       |                     |           | <u> 149,416</u> |
|    | AMORTISATION            |                     |           |                 |
|    | At 1 April 2017         |                     |           |                 |
|    | and 31 March 2018       |                     |           | <u>149,416</u>  |
|    | NET BOOK VALUE          |                     |           |                 |
|    | At 31 March 2018        |                     |           | <del>-</del>    |
|    | At 31 March 2017        |                     |           |                 |
| 5. | TANGIBLE FIXED ASSETS   |                     |           |                 |
|    |                         | Freehold            | Leasehold | Plant and       |
|    |                         | property            | property  | machinery       |
|    |                         | £                   | £         | £               |
|    | COST                    |                     |           |                 |
|    | At I April 2017         | 1,041,446           | 178,000   | 526,324         |
|    | Additions               | 54,309              | <u> </u>  | 35,444          |
|    | At 31 March 2018        | <u> 1,095,755</u> _ | 178,000   | 561,768         |
|    | DEPRECIATION            |                     |           |                 |
|    | At 1 April 2017         | 214,991             | 15,000    | 405,238         |
|    | Charge for year         | 17,896              | 7,500     | 53,525          |
|    | At 31 March 2018        | 232,887             | 22,500    | 458,763         |
|    | NET BOOK VALUE          |                     |           |                 |
|    | At 31 March 2018        | 862,868             | 155,500   | 103,005         |
|    | At 31 March 2017        | <u>826,455</u>      | 163,000   | 121,086         |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2018

# 5. TANGIBLE FIXED ASSETS - continued

|                  | Motor<br>vehicles<br>£ | Computer equipment £ | Totals<br>£ |
|------------------|------------------------|----------------------|-------------|
| COST             |                        |                      |             |
| At 1 April 2017  | 33,613                 | -                    | 1,779,383   |
| Additions        | <del></del>            | 4,421                | 94,174      |
| At 31 March 2018 | 33,613                 | 4,421                | 1,873,557   |
| DEPRECIATION     |                        |                      | _           |
| At 1 April 2017  | 33,613                 | -                    | 668,842     |
| Charge for year  | <del></del>            | 884                  | 79,805      |
| At 31 March 2018 | 33,613                 | 884                  | 748,647     |
| NET BOOK VALUE   |                        |                      |             |
| At 31 March 2018 | <u>-</u>               | 3,537                | 1,124,910   |
| At 31 March 2017 |                        |                      | 1,110,541   |

# 6. FIXED ASSET INVESTMENTS

|  | Shares in<br>group<br>undertakings |
|--|------------------------------------|
| COST   | r                                  |
| At 1 April 2017<br>and 31 March 2018             | 3                                  |
| NET BOOK VALUE At 31 March 2018 At 31 March 2017 | <u>3</u> <u>3</u>                  |

The company owns 100% of the ordinary shares in Hilton Energy and Thermal Technology Limited, and Hi-Tech Limited, companies incorporated in England and Wales. Neither subsidiary traded during the year.

# 7. STOCKS

|                                     | 2018    | 2017    |
|-------------------------------------|---------|---------|
|                                     | £       | £       |
| Raw materials stock and consumables | 472,767 | 437,076 |
| Work-in-progress                    | 234,543 | 481,499 |
| Finished goods and goods for resale | 15,610  | 79,853  |
|                                     | 722,920 | 998,428 |

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2018

| 8.  | DEBTORS  |                           |                           |
|-----|--|---------------------------|---------------------------|
|     |  | 2018                      | 2017                      |
|     |  | £                         | £                         |
|     | Amounts falling due within one year:   | 22E 000                   | 107.040                   |
|     | Trade debtors Other debtors  | 327,009                   | 196,849                   |
|     | Other debtors  | $\frac{100,729}{427,738}$ | $\frac{131,076}{327,925}$ |
|     |  | <u> </u>                  | 321,923                   |
|     | Amounts falling due after more than one year:  |                           |                           |
|     | Other debtors  | <del>-</del>              | 700                       |
|     |  |                           |                           |
|     | Aggregate amounts  | 427,738                   | 328,625                   |
| 9.  | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR   |                           |                           |
|     |  | 2018                      | 2017                      |
|     |  | £                         | £                         |
|     | Bank loans and overdrafts Finance leases   | 69,253                    | 66,411<br>18,749          |
|     | Trade creditors  | 7,812<br>351,922          | 236,431                   |
|     | Taxation and social security   | 18,834                    | 19,094                    |
|     | Other creditors  | 55,519                    | 131,192                   |
|     |  | 503,340                   | 471,877                   |
| 10. | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR                                |                           |                           |
|     |  | 2018                      | 2017                      |
|     |  | £                         | £                         |
|     | Bank loans   | 416,190                   | 485,198                   |
|     | Finance leases   |                           | 7,687                     |
|     |  | <u>416,190</u>            | 492,885                   |
|     | Amounts falling due in more than five years:   |                           |                           |
|     | Repayable by instalments   |                           |                           |
|     | Bank loans repayable in more than five years   | <u> 107,609</u>           | <u>189,678</u>            |
| 11. | SECURED DEBTS  |                           |                           |
|     | The following secured debts are included within creditors:                             |                           |                           |
|     |  | 2018                      | 2017                      |
|     |  | £                         | £                         |
|     | Bank loans   | 485,443                   | <u>551,609</u>            |
|     | The bank loan is secured by a legal first charge over the company's freehold property. |                           |                           |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2018

#### 12. CONTINGENT LIABILITIES

At the year end a legal claim against the company was ongoing in France, relating to a dispute with an agent alleging that the company were in breach of a contract for which damages of €500k were sought. Subsequent to the year end, the French courts have dismissed the agent's claim and the agent has appealed the court's decision. As the outcome of the claim is unknown, no provision has been made.

There is a contingent liability in respect of a guarantee given by the company's bankers of £30,000 (2017: £30,000). No liability is expected to arise in respect of this guarantee.

#### 13. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 31 March 2018 and 31 March 2017:

|                                      | 2018    | 2017    |
|--------------------------------------|---------|---------|
|                                      | £       | £       |
| Mr P Ingram                          |         |         |
| Balance outstanding at start of year | 3,100   | 5,500   |
| Amounts repaid                       | (2,400) | (2,400) |
| Amounts written off                  | -       | _       |
| Amounts waived                       | -       | -       |
| Balance outstanding at end of year   | 700     | 3,100   |

#### 14. RELATED PARTY DISCLOSURES

#### The Hilton Share Trust

Controlling Party

The company formed an employee share trust on the 15th December 1995 with a view to encouraging employees of the group to benefit from a holding of shares in the company and thereby to develop a closer identity of purpose with the group.

The Trustees have no beneficial interest in any of the shares held by the trust. No employee has any conditional or unconditional rights in any of the shares.

The Trustees of the Hilton Share Trust control the company by virtue of their holding which represents 86.03% of the shares in issue.

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