

IAN ALLAN GROUP LIMITED

REGISTERED NUMBER 00739567

REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

739 567

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THURSDAY



A32 *A263P12W* 11/04/2013 #256
COMPANIES HOUSE

DIRECTORS AND ADVISORS

CHAIRMAN

D I Allan

DIRECTORS

**E P Allan
G S Allan
A D Watkins FCA
M A Smith FCA**

SECRETARY

D A Hart FCA

REGISTERED OFFICE

**Terminal House
Station Approach
Shepperton
Middlesex TW17 8AS**

AUDITORS

**Menzies LLP
Ashcombe House
5 The Crescent
Leatherhead
Surrey KT22 8DY**

PRINCIPAL BANKER

**Barclays Bank plc
8-12 Church Street
Walton-on-Thames
Surrey KT12 2QS**

REPORT OF THE DIRECTORS

The directors have pleasure in presenting their report and the financial statements for the year ended 30 November 2012

Principal activities and business review

The Group's principal activities during the year were the selling and servicing of new and used motor vehicles, publishing and retailing of books and magazines, printing, property management, business travel management, operating miniature railways and the marketing of organic seeds and horticultural products

The year saw another strong performance from the Travel company and satisfactory results from the Property, Horticultural and Miniature Railway companies

The Travel company has had another good year despite difficult trading conditions. Sales have increased by 2.6%. Gross profit, comprising mainly transaction fees charged to clients, has increased by 3.45%, whilst the number of transactions processed increased by 4.1%. More efficient use of internal resources and improved systems have kept overheads down resulting in a 15.39% increase in operating profit.

In common with the whole of the motor trade, the motor company has had a difficult year with increasing losses. The full effects of the bankruptcy of Saab have been felt this year with sales down by 12.75% and gross profit down by 22%.

The sale of the magazine division of the publishing company was completed on 1 March 2012. The reorganisation of the book production and on-line sales division has continued. Book production is now concentrated on core subjects and non-core backlist stocks will be disposed of and have therefore been devalued accordingly. A further re-organisation in 2013 concerns the internet sales department which will cease selling books from other publishers and will, on the expiry of a warehousing and distribution contract, facilitate the sale of remaining stock from the company's own premises with resultant estimated savings of £50,000 per annum. Consequently this has necessitated exceptional mark-downs of stocks.

The printing company ceased trading in the year because the Directors considered that re-investing in a new press could not be justified given the competition from overseas.

Future Developments

The directors are taking steps to further reduce overhead costs across the Group. Loss making activities within the operating companies are being addressed and actions already taken to improve profitability.

The economic situation will continue to affect all businesses but, given the underlying strength of the balance sheet, the directors are confident of meeting the challenges ahead.

Results and dividends

The profit for the year, after taxation, amounted to £246,000 (2011: loss of £1,208,000). No dividends were paid during the year.

Close company status

In the opinion of the directors, all companies within the group are 'close' companies.

Risks and uncertainties**Interest rate risk**

The Company's banking arrangements form part of an overall Group facility. Under the group's banking arrangement there is a right of set off between all bank balances. Interest is charged on the net position at a rate which moves with the bank base rate and wherever possible deposited funds are maximised to reduce the interest rate exposure.

REPORT OF THE DIRECTORS**Credit risk**

The Group's policy is to trade only with recognised, credit worthy third parties. It is the policy of the Group that all clients who wish to trade on credit terms are subject to regular credit verification procedures involving established credit agencies, with the objective of minimising the exposure to bad debts.

Liquidity risk

The funding needs of the Group are monitored by the Directors and facilities are made available to operating companies out of the group's banking facility to meet debts as they fall due.

Commercial risk

The present economic uncertainties expose the Group to the risk of realising a loss, due to a reduction in business activity, which cannot be matched with a corresponding fall in expenditure in a similar timescale. The Directors monitor activity levels on a continuous basis in order to minimise the impact of a decrease in business activity and are constantly reviewing the cost base of the Group and continuing the reorganisation of loss making departments.

Directors

The directors listed below have held office during the whole of the period from 1 December 2011 to the date of this report.

Mr D I Allan
Mr E P Allan
Mrs G S Allan
Mr A D Watkins FCA
Mr M A Smith FCA

Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for the period.

In preparing those financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS**Directors' responsibilities (continued)**

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

Charitable and political contributions

During the year the Group made the following contributions

	2012 £	2011 £
Charitable	870	25

No contributions were made for political purposes

Going concern

The directors have a reasonable expectation that the company has adequate resources to continue operational existence for the foreseeable future. For this reason the directors continue to adopt the going concern basis of accounting in preparing the annual accounts.

Auditor

Menzies LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Approved by the Board on 12 March 2013
and signed on its behalf

Registered office
Terminal House
Station Approach
Shepperton
Middlesex TW17 8AS



D A HART F C A
Company Secretary

TO THE SHAREHOLDERS OF IAN ALLAN GROUP LIMITED

We have audited the group and parent company financial statements ("the financial statements") of Ian Allan Group Limited for the year ended 30 November 2012 on pages 6 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 and 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs at 30 November 2012 and of the group's loss for the year then ended,
- and have been properly prepared in accordance with the United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

12 March 2013

Ashcombe House
5 The Crescent
Leatherhead
Surrey KT22 8DY

Menzies LLP

TERENCE GALE FCA (Senior Statutory Auditor)

For and on behalf of

Menzies LLP
Chartered Accountants and
Registered Auditor

CONSOLIDATED PROFIT AND LOSS ACCOUNT

YEAR ENDED 30 NOVEMBER 2012

	Notes	2012		2011	
		£000	£000	£000	£000
Turnover	2				
Continuing operations		56,293		56,704	
Discontinued operations		2,078		5,432	
			58,371		62,136
Cost of sales					
Continuing operations		50,218		49,487	
Discontinued operations		1,853		4,521	
			52,071		54,008
Gross profit					
Continuing operations		6,075		7,217	
Discontinued operations		225		911	
			6,300		8,128
Operating expenses					
Distribution costs					
Continuing operations		(490)		(705)	
Discontinued operations		(4)		(11)	
			(494)		(716)
Administrative expenses					
Continuing operations		(7,336)		(7,806)	
Discontinued operations		(458)		(898)	
			(7,794)		(8,704)
Other operating income					
Continuing operations		141		119	
Discontinued operations		69		-	
			210		119
Operating (loss)					
Continuing operations		(1,610)		(1,175)	
Discontinued operations		(168)		2	
			(1,778)		(1,173)
Exceptional items - discontinued operations	3	2,207		-	
			2,207		-
Interest payable	4		(25)		(26)
Profit / (loss) on ordinary activities before taxation	2		404		(1,199)
Taxation on profit/(loss) on ordinary activities	5		(158)		9
Retained profit / (loss) for the financial year	17		246		(1,208)

The notes on pages 12 to 26 form part of these financial statements

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

YEAR ENDED 30 NOVEMBER 2012

	2012 £000	2011 £000
Profit for the financial year	246	(1,208)
Unrealised surplus on revaluation of freeholds	123	-
Total recognised gains and losses relating to the year	369	(1,208)
Total gains and losses recognised since the last annual report	369	(1,208)

The notes on pages 12 to 26 form part of these financial statements

CONSOLIDATED BALANCE SHEET

30 NOVEMBER 2012

	Notes	2012 £000	2011 £000
Fixed assets			
Intangible assets	8	-	28
Tangible assets	9	11,525	11,481
		<hr/>	<hr/>
		11,525	11,509
Current assets			
Stock and work in progress	11	3,528	5,372
Debtors	12	3,780	4,815
Cash at bank		1,546	54
		<hr/>	<hr/>
		8,854	10,241
Creditors, amounts falling due within one year	13	5,553	7,293
		<hr/>	<hr/>
Net current assets		3,301	2,948
		<hr/>	<hr/>
Total assets less current liabilities		14,826	14,457
		<hr/>	<hr/>
Capital and reserves			
Called up share capital	15	50	50
Share premium account		79	79
Revaluation reserve	16	1,784	1,661
Profit and loss account	16	12,913	12,667
		<hr/>	<hr/>
Shareholders' funds	17	14,826	14,457
		<hr/>	<hr/>

The financial statements were approved by the Board of Directors on 12 March 2013 and signed on its behalf by



B.I. Allan

Director

The notes on pages 12 to 26 form part of these financial statements

BALANCE SHEET

30 NOVEMBER 2012

	Notes	2012 £000	2011 £000
Fixed assets			
Tangible assets	9	77	81
Investments	10	1,110	1,110
		<u>1,187</u>	<u>1,191</u>
Current assets			
Debtors	12	6,969	6,675
Cash in hand		1,327	1
		<u>8,296</u>	<u>6,676</u>
Creditors' amounts falling due within one year	13	5,754	3,743
Net current assets		<u>2,542</u>	<u>2,933</u>
Total assets less current liabilities		<u>3,729</u>	<u>4,124</u>
Capital and reserves			
Called up share capital	15	50	50
Share premium account		79	79
Profit and loss account	15	3,600	3,995
Shareholders' funds		<u>3,729</u>	<u>4,124</u>

The financial statements were approved by the Board of Directors on 12 March 2013 and signed on its behalf by



D I Allan

Director

REGISTERED NUMBER 00739567

The notes on pages 12 to 26 form part of these financial statements

CONSOLIDATED CASH FLOW STATEMENT

YEAR ENDED 30 NOVEMBER 2012

	Notes	2012 £000	2011 £000
Cash (outflow) from operating activities	a	(1,539)	(92)
Returns on investments and servicing of finance	b	(25)	(26)
Taxation		(1)	(9)
Capital expenditure and financial investment	b	3,292	791
Cash inflow before financing		1,727	664
Financing			
Repayment of loans		(235)	-
Increase in cash in the period		1,492	664
Reconciliation of net cash flow to movements in net funds			
Increase in cash in the period		1,492	664
Repayment of debt		235	-
Change in net funds /(debt) resulting from cash flows		1,727	664
Reclassification of other creditors as debt		-	-
Movement in net funds /(debt) in the period		1,727	664
Net (debt)/ funds at 1 December 2011		(200)	(864)
Net debt at 30 November 2012	c	1,527	(200)

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

YEAR ENDED 30 NOVEMBER 2012

a Reconciliation of operating profit to operating cash flows

	2012 £000	2011 £000
Operating (loss)	(1,778)	(1,173)
Exceptional items	2,207	-
Decrease/(increase) in stocks	1,844	659
Decrease (increase) in debtors	953	88
(Decrease) / increase in creditors	(1,580)	92
Depreciation and amortisation	216	264
Net profit on disposal of tangible fixed assets	(69)	(22)
Net profit on disposal of intangible fixed assets	(3,332)	-
Net cash inflow /(outflow) from operating activities	(1,539)	(92)

b Analysis of cash flows for items netted in the cash flow statement

	2012 £000	2011 £000
Returns on investments and servicing of finance		
Interest paid	(25)	(26)
Interest received	-	-
Net cash outflow for returns on investments and servicing of finance	(25)	(26)
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(181)	(279)
Sale of tangible fixed assets	118	1,070
Sale of intangible fixed assets	3,355	-
Net cash inflow /(outflow) for capital expenditure and financial investment	3,292	791

c Analysis of net funds /(debt)

	At 1 Dec 2011 £000	Cash flow £000	At 30 Nov 2012 £000
Net cash			
Cash at bank and in hand	54	1,492	1,546
Overdrafts	-	-	-
	54	1,492	1,546
Debt			
Other creditors	(254)	235	(19)
	(254)	235	(19)
	(200)	1,727	1,527

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

1 Accounting policies

The principal accounting policies of the Group are set out below

Accounting Convention

The financial statements have been prepared in accordance with applicable Accounting Standards and under the historical cost convention (modified to include the revaluation of investment properties)

Basis of consolidation

All subsidiary companies are consolidated and all companies in the Group make up their financial statements to 30 November 2012. No profit and loss account is presented for the holding company as provided for by Section 408 of the Companies Act 2006. A loss of £395,000 (2011 - loss of £613,000) has been dealt with in the accounts of Ian Allan Group Limited.

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Deferred tax assets are recognised only to the extent that the directors consider it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Depreciation

Depreciation is charged on the following bases to reduce the cost of the Group's tangible fixed assets to their net realisable values over their estimated useful lives at the following rates:

Freehold land	- nil
Freehold buildings	- on straight line basis over expected economic life
Leasehold property	- on a straight line basis over term of lease
Vehicles	- 25% per annum on cost
Plant and equipment	
Computers and electronic equipment	- 20-33% per annum on cost
Printing presses	- 20% per annum on cost
Telephone systems	- 20% per annum on cost
Other	- 15% per annum on net book value, or 10 - 20% on cost

Depreciation is not provided in respect of the company's freehold investment properties, which are reflected at a valuation. This treatment has been adopted to comply with the requirements of Statement of Standard Accounting Practice Number 19, accounting for investment properties.

Although this is a departure from the accounting requirements of the Companies Act 2006, which required such properties to be depreciated, the directors consider departure in this regard justified on the grounds of compliance with the Accounting Standard and the overriding requirement under section 394 of the Companies Act 2006 for the financial statements to show a true and fair view.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

1. Accounting policies (Continued)**Investment properties**

The company's freehold investment properties are revalued annually and the aggregate surplus or deficit is transferred to the company's revaluation reserve

Goodwill

Goodwill on the acquisition of subsidiary undertakings is amortised over a period of ten years on a straight line basis

Purchased goodwill has been fully written-down over the expected useful life

Intangible fixed assets - Research and development

Expenditure on research is charged to the profit and loss account in the year in which the expenditure is incurred

The purchase of backlist titles for further development and expenditure on further back projects is capitalised and deferred to future periods in accordance with Statement of Standard Accounting Practice 13

The cost, less estimated residual value, of the company's intangible fixed assets is amortised over their estimated useful lives to the business as follows

Development costs - 20% per annum on cost

Stocks and Work in Progress

Stocks have been valued, as in previous years at cost and net realisable value, whichever is the lower, less an adjustment to cover wastage, spoilt work, shortages and deteriorated stock in the hands of representatives

Cost of bringing each product to its present location comprises purchase cost of goods, direct labour and those overheads related to production based on a normal activity level

Net realisable value is based on estimated selling price

Consignment stock is recognised in the balance sheet of the Group with a corresponding liability once vehicles are delivered to the Group's premises. Consignment stock held at third party premises is disclosed as a financial commitment

Turnover

Turnover is the total amount receivable by the Group for goods supplied and services provided, excluding value added tax and trade discounts. In so far as travel facilities are concerned the turnover included in these accounts represents the gross sales effected

Short term deposits

Short term deposits are bank deposit accounts where the notice period is greater than 24 hours

Pension scheme arrangements

The Group operates defined contribution pension schemes for the benefit of eligible employees and the funds of the schemes are administered by trustees and are separate from the Group funds. Pension costs are charged against profits as are the amount of contributions payable to the pension schemes in respect of the accounting period. The costs paid are charged to the profit and loss account as incurred

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

1. Accounting policies (Continued)**Lease and hire purchase commitments**

Payments under operating leases are charged to the profit and loss account as incurred

Assets financed under hire purchase contracts are capitalised in the balance sheet and are depreciated over their estimated useful economic lives

Assets financed under finance leases are capitalised in the balance sheet at their fair value and are depreciated over the shorter of the term of the lease and their estimated useful economic lives

Finance charges and interest in connection with finance leases and hire purchase contracts are charged to the profit and loss account on the sum of the digits basis

Foreign currencies

Monetary assets expressed in foreign currencies are translated into sterling at the rate ruling at the balance sheet date. Revenues and costs are translated at the rate ruling on the date on which the transactions occur

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities, or equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities

2 Turnover and (loss) on ordinary activities before taxation

Turnover was contributed as follows

	2012 £000	2011 £000
Vehicle sales and servicing	5,783	6,628
Printing and publishing sales	6,233	10,046
Travel sales	43,829	42,722
Property rentals and other operations	872	964
Horticultural product sales	1,654	1,776
	<hr/>	<hr/>
	58,371	62,136
	<hr/>	<hr/>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

2. Turnover and (loss) on ordinary activities before taxation (continued)

(Loss) before tax was contributed as follows

	2012 £000	2011 £000
Vehicle sales and servicing	(191)	(50)
Printing and publishing sales	412	(1,383)
Travel sales	538	448
Property rentals and other operations	287	348
Horticultural product sales	185	205
Holding company	(827)	(751)
	<hr/>	<hr/>
	404	(1,183)
Reconciling items		
Amortisation of goodwill on acquisition	-	(16)
	<hr/>	<hr/>
	404	(1,199)
	<hr/>	<hr/>

Net assets, net of inter company balances, were employed as follows

	2012 £000	2011 £000
Vehicle sales and servicing	222	615
Printing and publishing sales	183	(137)
Travel sales	5,372	4,721
Property rentals and other operations	11,482	11,160
Horticultural product sales	930	757
Holding company	(3,363)	(2,546)
	<hr/>	<hr/>
	14,826	14,570
	<hr/>	<hr/>

(Loss) is stated after charging

	2012 £000	2011 £000
Depreciation and amortisation	216	264
Loss on disposal of fixed assets	-	20
Auditors' remuneration - audit	72	77
Auditors' remuneration - non audit	22	13
Operating lease rentals - plant and machinery	74	144
Operating lease rentals - land and buildings	150	149
	<hr/>	<hr/>
and after crediting		
Other operating income		
	<hr/>	<hr/>
Profit on disposal of fixed assets	69	-
Rents received	7	-
Other sundry income	121	119
Interest receivable on deposits	13	-
	<hr/>	<hr/>
	210	119
	<hr/>	<hr/>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

3. Exceptional items

	2012 £000	2011 £000
Profit on disposal of magazine publishing business	3,332	-
Closure costs of magazine publishing business	(173)	-
Closure costs of printing company	(221)	-
Reorganisation of direct sales department	(731)	-
	<u>2,207</u>	<u>-</u>

4. Interest

	2012 £000	2011 £000
Interest payable		
On bank overdraft	6	10
On other loans	19	16
	<u>25</u>	<u>26</u>

5. Tax on (loss) on ordinary activities

(a) Analysis of charge for the year

	2012 £000	2011 £000
Current tax		
UK Corporation tax on profits for the year	75	-
Adjustment in respect of prior years	1	-
	<u>76</u>	<u>-</u>
Total current tax (note 4b)		
	76	-
Deferred tax		
Origination and reversal of timing differences	82	6
Effect of change of tax rate on opening balances	-	(15)
	<u>158</u>	<u>(9)</u>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

5 Tax on (loss) on ordinary activities (continued)**(b) Factors affecting the tax charge for the year**

The tax assessed for the year is higher than the standard rate of Corporation Tax in the UK. The differences are explained below

	2012 £000	2011 £000
(Loss) on ordinary activities before tax	404	(1,199)
(Loss) on ordinary activities before tax multiplied by the rate of Corporation Tax of 20% (2011 26.67%)	81	(336)
Adjustment for marginal relief	9	-
Expenses not deductible for tax purposes	19	21
Depreciation (less than)/ in excess of capital allowances	(48)	24
Capital gains	-	50
Adjustments in respect of prior years	1	-
Losses not utilised	14	-
Losses carried forward	-	241
Current tax charge for the year	76	-

(c) Factors that may affect future tax charges

No provision has been made for deferred tax on chargeable gains which have been rolled into certain of the company's fixed assets on the grounds that the directors have no intention of disposing of those assets without further reinvestment. The potential tax liability relating to the rolled over gain amounts to £1,437,000

6 Staff costs

Staff costs, including directors remuneration, were as follows

	2012 £000	2011 £000
Wages and salaries	5,359	5,821
Social security costs	541	620
Redundancy costs	246	3
Pension costs	201	172
	6,347	6,616

The average monthly number of employees during the year was as follows

	No	No
Production	34	60
Sales	106	100
Administrative	81	86
	221	246

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

7. Directors

Remuneration	2012 £000	2011 £000
All directors		
Aggregate emoluments	448	478
Company pension contributions to money purchase schemes	79	29
	<u>527</u>	<u>507</u>
Highest paid director		
Aggregate emoluments	153	174
Company pension contributions to money purchase schemes	-	-
	<u>153</u>	<u>174</u>
Amount of rights to emoluments waived by two directors	101	-

Retirement benefits accrued to five directors under money purchase pension schemes during the year (2011 - four)

8 Intangible fixed assets

Group

	Goodwill £000	Development costs £000	Other £000	Total £000
Cost				
At 1 December 2011	275	7	1,436	1,718
Disposals	(256)	-	-	(256)
At 30 November 2012	<u>19</u>	<u>7</u>	<u>1,436</u>	<u>1,462</u>
Amortisation				
At 1 December 2011	247	7	1,436	1,690
Charge for the year	5	-	-	5
Disposals	(233)	-	-	(233)
At 30 November 2012	<u>19</u>	<u>7</u>	<u>1,436</u>	<u>1,462</u>
Net book amount				
At 30 November 2011	<u>28</u>	<u>-</u>	<u>-</u>	<u>28</u>
At 30 November 2012	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

8 Intangible fixed assets (continued)

"Other" assets under this heading represent the excess of cost of shares in subsidiary companies over book value of the net assets of these companies at the dates of acquisition

9. Tangible fixed assets

Group	Investment Properties	Freehold Land and Buildings	Vehicles Plant and Equipment	Total
	£000	£000	£000	£000
Cost				
At 1 December 2011	7,633	3,560	2,914	14,107
Additions	13	2	166	181
Revaluations	112	-	-	112
Reallocations	228	(228)	-	-
Disposals	-	-	(812)	(812)
At 30 November 2012	7,986	3,334	2,268	13,588
Depreciation				
At 1 December 2011	-	225	2,401	2,626
Charge for the year	-	27	184	211
Eliminated on revaluation	(11)	-	-	(11)
Reallocations	11	(11)	-	-
Released on disposals	-	-	(763)	(763)
At 30 November 2012	-	241	1,822	2,063
Net book value				
At 30 November 2011	7,633	3,335	513	11,481
At 30 November 2012	7,986	3,093	446	11,525

The comparable amounts of freehold land and buildings included above at valuation determined according to the historical cost accounting rules are

	£000
Cost	6,514
Accumulated depreciation	307
Net book value	
At 30 November 2012	6,207
At 30 November 2011	5,967

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

9. Tangible fixed assets (Continued)

Investment freeholds with a value of £4,131,000 were revalued at the year end on the basis of open market value for existing use by Jones Granville Ltd, Chartered Surveyors. All other investment properties were revalued by the directors.

Company

	Vehicles Plant and Equipment £000
Cost	
At 1 December 2011	165
Additions	30
Disposals	(16)
	<hr/>
At 30 November 2012	179
	<hr/>
Depreciation	
At 1 December 2011	84
Charge for the year	33
Disposals	(15)
	<hr/>
At 30 November 2012	102
	<hr/>
Net book value	
At 30 November 2011	81
	<hr/>
At 30 November 2012	77
	<hr/>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

10. Investments

	2012 £000	2011 £000
Shares in group companies		
Cost		
At 1 December 2011	2,481	2,481
At 30 November 2012	2,481	2,481
Provision		
At 1 December 2011	1,371	1,371
At 30 November 2012	1,371	1,371
Net book value		
At 30 November 2011	1,110	1,110
At 30 November 2012	1,110	1,110

The subsidiary undertakings wholly owned by the group at 30 November 2012 are listed below. All the undertakings are registered in England and Wales.

	<u>Nature of business</u>
Ian Allan Publishing Limited	Publishers and booksellers
Ian Allan Motors Limited	Car sales and service
Ian Allan Travel Limited	Business travel managers
Ian Allan (Printing) Limited	Printers
Ian Allan (Miniature Railway Supplies) Limited	Miniature railway operator
Tennay Properties Limited	Property managers
Chase Organics (Great Britain) Limited	Horticultural products
Ian Allan Limited	Dormant
Ian Allan (Hotels) Ltd	Dormant
Ian Allan Regalia Limited	Dormant
Locomotive Publishing Company Limited	Dormant
Lysaker Travel Management Limited	Dormant
Midland Publishing Limited	Dormant
OPC Limited	Dormant
The Organic Gardening Catalogue Limited	Dormant
Railway World Limited	Dormant
Shepperton Metal Products Limited	Dormant
Specialist Book Sales Limited	Dormant
Symergi Global Travel Management Limited	Dormant

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

11. Stock and work in progress

Group	2012 £000	2011 £000
Work in progress	136	253
New and used motor vehicles	1,157	922
Raw materials	-	57
Finished goods	2,235	4,140
	<u>3,528</u>	<u>5,372</u>

The above amounts include new vehicles on consignment of £149,000 (2011 - £nil) delivered to the group's premises and recognised in the balance sheet of the group in accordance with FRS 5

There are no significant differences between the replacement cost and the values disclosed for all categories of stock

12 Debtors

	Group		Company	
	2012 £000	2011 £000	2012 £000	2011 £000
Trade debtors	2,945	3,852	2	-
Amounts due from group undertakings	-	-	6,886	6,524
Other debtors	85	156	1	4
Deferred taxation	122	204	25	25
Prepayments and accrued income	628	603	55	122
	<u>3,780</u>	<u>4,815</u>	<u>6,969</u>	<u>6,675</u>

All amounts included above are considered receivable within one year

13. Creditors:

Amounts falling due within one year

	Group		Company	
	2012 £000	2011 £000	2012 £000	2011 £000
Bank overdrafts	-	-	4,470	2,211
Trade creditors	3,295	4,257	11	41
Amounts due to group undertakings	-	-	1,007	960
Current corporation tax	75	-	-	-
Social security and other taxes	196	229	52	46
Other creditors	636	791	155	416
Accruals and deferred income	1,351	2,016	59	69
	<u>5,553</u>	<u>7,293</u>	<u>5,754</u>	<u>3,743</u>

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

14 Provisions for liabilities and charges

Deferred taxation

	Group		Company	
	2012 £	2011 £	2012 £	2011 £
Accelerated capital allowances	(89)	(179)	(16)	(16)
Other short term timing differences	(33)	(25)	(9)	(9)
	<u>(122)</u>	<u>(204)</u>	<u>(25)</u>	<u>(25)</u>
Movements during the year were as follows				
	2012 £	2011 £	2012 £	2011 £
At 1 December 2011	(204)	(213)	(25)	(29)
Deferred tax asset released / (provided)	82	(6)	-	2
	<u>(122)</u>	<u>(219)</u>	<u>(25)</u>	<u>(27)</u>
Effect of change of tax rate on opening balances	-	15	-	2
At 30 November 2012	<u>(122)</u>	<u>(204)</u>	<u>(25)</u>	<u>(25)</u>

15 Called up share capital

	2012 £000	2011 £000
Allotted, called up and fully paid Equity		
99,864 'D' ordinary shares of 25p each	25	25
99,864 'P' ordinary shares of 25p each	25	25
	<u>50</u>	<u>50</u>

Both classes of share have equal voting rights

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

16 Reserves

	Group Revaluation Reserve £000	Profit & Loss Account £000	Company Profit & Loss Account £000
At 1 December 2011	1,661	12,667	3,995
Profit/(loss) for the financial year	-	246	(395)
Net surplus arising on revaluation of tangible fixed asset	123	-	-
At 30 November 2012	1,784	12,913	3,600

17 Reconciliation of movement in shareholders' funds

	2012 £000	2011 £000
(Loss) for the financial year	246	(1,208)
Net surplus arising on revaluation of tangible fixed assets	123	-
	369	(1,208)
Opening shareholders' funds	14,457	15,665
Closing shareholders' funds	14,826	14,457

18. Commitments under operating leases

At 30 November 2012 the group was committed to making the following payments under operating leases over the following twelve months

	2012		2011	
	Land and Buildings £000	Other Assets £000	Land and Buildings £000	Other Assets £000
Contracts to expire within one year	18	-	-	29
in two to five years	68	17	115	23
after five years	43	-	35	-
	129	17	150	52

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

19 Future capital expenditure

Capital expenditure contracted for but not provided for in the financial statements at 30 November 2012 amounted to £ nil (2011 - £nil)

20. Pension commitments

The group operates defined contribution pension plans for certain of its employees, the costs of which are calculated annually and charged in the profit and loss account

Group pension costs for 2012 amounted to £246,000 (2011 - £172,000)

21. Contingent liabilities

The company has provided Barclays Bank plc with fixed charges over three freehold properties and guarantees to secure the bank borrowings of the Group
At 30 November 2012 the group had no net bank borrowings with Barclays Bank plc (2011 - £nil)

22. Related party transactions

Exemption is taken of related party disclosures in respect of group transactions on the grounds that the details of such transactions are included in the consolidated financial statements of the ultimate holding company

- a The company has during the financial year, held a loan from the Ian Allan Group Limited Pension Fund, a scheme established for certain employees of the company Interest was payable at 3% above base rate

	2012 £000	2011 £000
At 1 December 2011	230	230
Loan repaid	(230)	-
At 30 November 2012	-	230

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2012

22. Related party transactions (continued)

- b The company holds loans from the David and Paul Allan's Children's Trusts Interest is payable at 1% above base rate

	2012 £000	2011 £000
At 1 December 2011	24	24
Loans repaid	5	-
At 30 November 2012	19	24

- c The company held a loan from the Mr D I Allan on which interest was payable at 2% above base rate

	2012 £000	2011 £000
At 1 December 2011	-	250
Repaid	-	(250)
At 30 November 2012	-	-

- d The company holds balances due to Mr D I Allan and Mr E P Allan for undrawn expenses and dividends on which interest is payable at 1% above base rate

	2012 £000	2011 £000
At 1 December 2011	141	103
Movements in balances	(22)	38
At 30 November 2012	119	141

- e Included in other creditors is £3,000 (2011 - £3,000) due to the Ian Allan Group Ltd Pension Fund relating to rent collected on behalf of the Pension Fund

23 Controlling parties

The directors consider that the ultimate controlling parties are D I Allan and E P Allan, together with their families