BOCU MUSIC LIMITED AND SUBSIDIARY COMPANIES

REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 1990

COMPANIES HOUSE
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DIRECTORS

J. Spalding

Mrs. C. Broughton

SECRETARY

J. Spalding

REGISTERED OFFICE

109-113 Charterhouse Street, London, ECIM 6AA.

AUDITORS

Silver Altman,

109-113 Charterhouse Street, London, ECIM 6AA.

REPORT OF THE DIRECTORS

The directors present their report with the financial statements of the company and the group for the year ended 31st December 1990.

REVIEW OF BUSINESS

A summary of the results of the group for the year is given on page 3 of the financial statements.

PRINCIPAL ACTIVITIES

The principal activities of the company and the group in the year under review was music publishing and the promotion of artistes.

DIVIDENDS

An interim dividend of £8.00 per share was paid in respect of the year.

A minority shareholder waived his right to the interim dividend.

The directors recommend the payment of a final dividend for the year of £3.75 per share (1989 : £7.00)

FIXED ASSETS

Movements in the fixed assets of the company and the group during the year are shown in the notes to the financial statements.

The directors consider the market value of the freehold land and buildings to be in excess of the book value.

DIRECTORS' INTERESTS

The directors of the company during the year and their interests in the issued share capital of the company were as follows:-

Ordinary shares 31.12.1990	of £1 each 1.1.1990
7,500	7,500
NIL	NIL

J. Spalding Mrs C. Broughton

AUDITORS

The auditors, Silver Altman, will be proposed for re-appointment in accordance with Section 384(1) of the Companies Act 1985.

For and on behalf of the board

Secretary

218t May 1991

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REPORT OF THE AUDITORS TO THE MEMBERS OF BOCU MUSIC LIMITED

We have audited the financial statements set out on pages 3 to 11 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's and group's affairs at 31st December 1990 and of the group's profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

109-113 Charterhouse Street, London, ECIM 6AA.

...21/5... 1991.

SILVER ALTIMINE

CHARTERED ACCOUNTANTS

AND SUBSIDIARY COMPANIES

CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECEMBER 1990

	Notes	£ 19	9 <u>0</u>	£ 198	<u>9</u>
TURNOVER	2		573,144		554,258
Direct costs			(316,141)		(306,095)
GROSS PROFIT			257,003		248,163
Administrative expenses			(173,758)		(120,777)
,	•		83,245		127,386
Other operating income	3		61,702		63,989
OPERATING PROFIT	4		144,947		191,375
Share of profits of related undertaking	5		79		229
			145,026		191,604
Interest payable Interest receivable	6	(57) 156,167	156,110	(10,347) 123,269	112,922
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			301,136		304,526
TAXATION	8		(100,823)		(109,086)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	9		200,313		195,440
DIVIDENDS	10		(97,500)		(70,000)
PROFIT FOR YEAR			102,813		125,440
BALANCE BROUGHT FORWARD			714,658		589,218
BALANCE CARRIED FORWARD			£817,471		£714,658

The notes on pages 7 to 11 form part of these financial statements.

AND SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEET AS AT 31ST DECEMBER 1990

	M = 4 = =		90	198	
	<u>Notes</u>	£	£	£	£
FIXED ASSETS Tangible assets Investments	11 12		164,299 25,611		175,112 25,556
			189,910		200,668
CURRENT ASSETS Debtors Cash at bank and in hand	13	66,489 1,111,179		90,407 1,076,072	
		1,177,668		1,166,479	
CREDITORS : amounts falling due within one year	14	(540,107)		(642,489)	
NET CURRENT ASSETS			637,561		523,990
NET ASSETS			£827,471		£724,658
Represented by:					
CAPITAL AND RESERVES	•				
Called up share capital Profit and loss account	15		10,000 817,471		10,000 714,658
	•		£827,471		£724,658

Approved by the board on May 21st 1991.

DIRECTORS

Mrs. C. Broughton

The notes on pages 7 to 11 form part of these financial statements.

BALANCE SHEET AS AT 31ST DECEMBER 1990

	Notes	<u>199</u>	<u>0</u> £	<u>19</u>	89
FIXED ASSETS	Notes	£ //	.	ž.	£
Tangible assets Investments	11 12	×.	163,782 155,112		174,536 155,112
CURRENT ASSETS		May It	318,894		329,648
Debtors Cash at bank and in hand	13	42,040 939,675		53,628 857,109	
CREDITORS : amounts falling		981,715		910,737	
due within one year	14	(661,661)		(629,928)	
NET CURRENT ASSETS		×	320,054		280,809
NET ASSETS			£638,948		£610,457
Represented by:					
CAPITAL AND RESERVES Called up share capital Profit and loss account	15		10,000 628,948		10,000 600,457
			£638,948		£610,457
*			-		

Approved by the board on Wen 211 1991.

) DIRECTORS

Mrs. C. Broughton

The notes on pages 7 to 11 form part of these financial statements.

AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31ST DECEMBER 1990

	199	n	1989	9
	£	£	£	£
SOURCE OF FUNDS				
Funds generated from operations:				
Profit on ordinary activities before taxation		301,136		304,526
Adjustment for items not involving the movement of funds:				
Depreciation Share of profits of related company Profit on sale of fixed assets	12,859 (79) -	12,780	12,924 (229) (6,370)	6,325
		12,700		
		313,916		310,851
Funds from other sources				
Proceeds of sale of fixed assets				16,500
		313,916		327,351
APPLICATION OF FUNDS				
Purchase of tangible fixed assets Taxation paid Dividends paid	2,047 103,882 130,000		35,537 78,485 30,813	
- -		(235,929)		(144,835)
INCREASE IN WORKING CAPITAL		£ 77,987		£182,516
MOVEMENT IN WORKING CAPITAL				
Decrease in debtors Decrease (increase) in creditors		(12,916) 55,796		(20,224) (17,375)
		42,880		(37,599)
Movement in net liquid funds				000 137
Increase in bank balance and cash		35,107		220,115
		£ 77,987		£182,516
		====		

AND SUBSIDIARY COMPANIES

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1970

1. ACCOUNTING POLICIES

(&) Basis of accounting

The financial statements have been prepared under the historical cost convention.

(b) Basis of consolidation

The financial statements of the group comprise the financial statements of the holding company and its subsidiaries, together with the group's share of the results of one of its associated companies.

(c) Turnover

Turnover represents royalties received, excluding value added tax.

(d) Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Office equipment and furniture - 25% on reducing balance Motor vehicles - 25% on cost

No dopreciation is provided on freehold land and buildings.

(e) Direct costs

Direct costs represent all costs directly relating to turnover including royalties payable.

(f) Foreign currencies 4

Transactions in foreign currencies are translated into Sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

2. TURNOVER

The turnover and operating profit of the group before taxation are attributable to the principal activities of the group.

Analysis of turnover :

		1990 £	1989 £
	United Kingdom Overseas	365,697 207,447	421,915 132,343
			
		£573,144	£554,258
		===== 3	
3.	OTHER OPERATING INCOME	1990 £	1989 £
	Management fees receivable Rent receivable	58,702 3,000	60,980 3,009
		£61,702	£63,989

AND SUBSIDIARY COMPANIES

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1990 (continued)

4.	OPERATING PROFIT	<u>1990</u> ₤	1989 £
	The operating profit is stated after char	rging :	
	Depreciation of tangible fixed assets Directors' emoluments including	12,859	12,924
	pension contributions (note 7) Staff costs Auditors' remuneration	11/3,897 5,599 4,600	65,190 5,872 4,300
		4,000	4,300
	and after crediting: Profit on disposal of fixed assets	-	6,370
			

5. INCOME FROM SHARES IN RELATED UNDERTAKINGS

This represents the group's share of the pre-tax profits of one related undertaking for the financial year.

The results of the other related undertaking are not incorporated in the group's financial statements as the control and management of the company is based in the U.S.A.

6. INTEREST PAYABLE

·	<u>1990</u>	1989
Other interest	€ √ 57	£10,347
,	a c	

7. DIRECTORS' EMOLUMENTS, excluding pension contributions

1989	1990	•	
£35,800	£35,800	highest paid director	Chairman & highest
		5.	**

The number of directors whose emoluments fell between the following ranges, was as follows:-

4			
£20.001~£25.000	•	1	1

8. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:

olioms:	<u>1990</u> €	<u>1989</u> .
Corporation tax at 31.9% (1989: 33.4%) based on the profit for the year Under/(over)provision in previous years Transferred to (from) deferred tax Group share of tax of relating undertaking	99,317 652 830	111,439 (281) (2,244) 172
	£100,823	£109,086
	*	

AND SUBSIDIARY COMPANIES

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1990 (continued)

9. PROFIT FOR THE FINANCIAL YEAR

Profit dealt with in the financial statements of the holding company £125,991 £120,508

In accordance with Section 228(7) of the Companies Act 1985, a profit and loss account of the holding company is not presented.

10. DIVIDENDS

Interim dividend £8.00 per share Final dividend				1990 £	1989 £
			60,000	-	
£3.75 per share	(1989:	£7.00 pe	r share)	37,500	70,000
					
				£97,500	£70,000

A minority shareholder waived his right to the interim dividend.

11. TANGIBLE FIXED ASSETS

<u>GROUP</u>	Freehold land and	Office Equipment and	Motor	
Cost	buildings £	<u>Furniture</u> £	<u>Vehicles</u> £	<u>Total</u> €
At 1st January 1990 Additions	138,895	41,693 2,047	42,315	222,903 2,047
At 31st December 1990	£138,895	£43,740	£42,315	£224,950
Depreciation At 1st January 1990 Charge for year	-	34,276 2,280	13,516 10,579	47,792 12,859
At 31st December 1990	£ -	£36,556	£24,095	£ 60,651
Written down values At 31st December 1990	£138,895	£ 7,184	£18,220	£164,299
At 31st December 1989	£138,895	£ 7,417	£28,800	£175,112

ECCU MUSIC LIMITED

AND SUBSIDIARY COMPANIES

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1990 (continued)

11. TANGYBLE FIXED ASSETS (continued)

COMPANY	Freehold land and buildings	Office Equipment £	Motor Vehicles	Total £
Cost	٠.	••	<i>a.</i>	مك
At 1st January 1990 Additions	138 , 895 –	39,432 2,047	42,315	220,642 2,047
At 31st December 1990	£138,895	£41,479	£42,315	£222,689
Depreciation		الموادية ال الموادية الموادية ال		
Åt 1st January 1990 Charge for year	<u>-</u> -	32,590 2,222	13,516 10,579	46,106 12,801
At 31st December 1990	£ –	£34,812	£24,095	£ 58,907
	*			
Written down values At 31st December 1990	£138,895	£ 6,667	£18,220	£163,782
•				
At 31st December 1989	£138,895	£ 6,841	£28,800	£174,536

Depreciation is not provided on freehold land and buildings, as required by the Companies Act. The directors are of the opinion that its market value is in excess of cost.

12. FIXED ASSET INVESTMENTS

The following are included in the net book value of fixed asset investments:-

, o sincisco :	19	1990		1989	
	GROUP	COMPANY	GROUP	COMPANY	
Subsidiary undertakings Subsidiary undertaking	-	130,852	-	130,852	
not consolidated Related undertakings	21,590	24,260	21 25,535	24,260	
	£25,611	£155,112	£25,556	£155,112	
					

The results of one subsidiary undertaking were not consolidated. The control and management of this company is based in the U.S.A.

The principal group investments are as follows:

,	Country of Incorporation	Proportion of shares held by Company Subsidiar	
SUBSIDIARY UNDERTAKINGS Marquis Music Co. Ltd. Marquis Enterprises Ltd Verulam Music Co. Ltd. Mainstay Music Inc.	England England England U.S.A.	100% 100% 100%	60%
RELATED UNDERTAKINGS Jonjo Music Ltd. Mainspring Music Corp.	England U.S.A.	50%	50%

AND SUESIDIARY COMPANIES

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1990 (continued)

13. DEBTORS

	GF	ROUP		PANY
	<u>1990</u> £	1989 £	199 <u>0</u> £	1989 £
Other debtors Frepayments Trade debtors Amount owed by group undertaking Amount owed by relating undertaking	15,864 11,717 2,028 - 15,827	31,910 10,164 2,028 14,250	2,954 10,659 - 100 15,827	7,438 8,607 - 14,250
Taxation recoverable	45,436 21,053	58,352 32,055	29,540 12,500	30,295 23,333
	£66,489	£90,407	£42,040	£53,628

14. CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR

	1000 <u>G</u>	ROUP		1PANY
	1990 £	1989 £	<u>1990</u> £	1989 £
Trade creditors Social security and other taxes Other creditors Accruals Amount owed to group company	307,092 9,800 14,779 50,200	349,561 8,833 23,702 55,571	246,660 8,487 12,152 47,216 218,386	275,262 8,833 21,049 52,343 103,526
		•——		~~~~ <u>~~</u>
Taxation Proposed dividend	381,871 120,736 37,500	437,667 134,822 70,000	532,901 91,260 37,500	461,013 98,915 70,000
	£540,107	£642,489	£661,661	£629,928
	120,736 37,500	134,822 70,000	91,260 37,500	98,93 70,00

15. SHARE CAPITAL

<u> 1989</u>	<u>1990</u>		Assistant a second
£10,000	£10,000	fully paid of £1 each	Authorised, allotted and 10,000 Ordinary Shares
-			

16. TRANSACTIONS WITH DIRECTORS

Material interest of director

Mr. J. Spalding has a material ______ interest in Prestige Music Limited, which paid the company management _ees of £20,000 for the year ended 31st December 1990.

17. POST BALANCE SHEET EVENT

After the year end, Mr. J. Spalding, a director, purchased a further $2,500\ \mathrm{shares}$ in the company.