

COMPANY NUMBER: - 698704

DIRECTORS' REPORT & FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JULY 1997





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Company Information

Directors Mr S Rogers

Mr G Smith Mr N Smith Mr C Swift

Secretary Mr G Smith

Company Number 698704

Registered Office Philips Park Road

Beswick Manchester M11 3FU

Auditors McElhinney Hughes

Chartered Certified Accountants and

Registered Auditors Portland House 431 Chester Road Old Trafford Manchester M16 9HA

Conten	ts

	Page
Directors' Report	1 - 2
Auditors' Report	3
Profit and Loss Account	4
Note of Historical Cost Profits and Losses	5
Balance Sheet	6
Notes to the Financial Statements	7 - 15
The following page does not form part of the statutory accounts:-	
Trading, Profit and Loss Account	16

DIRECTORS' REPORT

The Directors present their Report and the Financial Statements for the year ended 31st July 1997.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company Law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the Profit or Loss of the Company for that period. In preparing those financial statements, the Directors are required to:-

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The Company's principal activity continues to be that of Manufacturers of Printing Plates.

The results for the year are set out on page 4.

The Directors were disappointed to report continued losses resulting from severely depressed trading conditions. Further rationalisations were made during the year following on from those in the previous year.

DIVIDENDS

The Directors do not recommend a final dividend and the retained losses of £72,293 (1996 - £93,826) will be deducted from reserves.

FUTURE DEVELOPMENTS

The Directors intend to continue to rationalise the cost base of the Company and are cautiously optimistic about a return to profitability in the near future.

FIXED ASSETS

Details of movements in fixed assets are set out in Note 8 to the financial statements.

In the opinion of the Directors, the value of the Company's freehold and long leasehold land and buildings is not materially different from the Book Value (as revalued) included in these financial statements.

DIRECTORS' REPORT (CONT/D)

DIRECTORS

The Directors who served during the year and their beneficial interest in the Company's issued ordinary share capital were:-

•	<u>1997</u>	<u>1996</u>
Mr B R Chambers (Resigned 1.8.1996)	-	-
Mr S Rogers	-	-
Mr G Smith	75000	75000
Mr N Smith (Appointed 1.8.1996)	-	-
Mr C Swift (Appointed 1.8.1996)	-	_

AUDITORS

The auditors, McElhinney Hughes will be proposed for reappointment in accordance with Section 385, of the Companies Act 1985.

This report was approved by the Board on

14/98 X (Date)

Signed on behalf of the Board of Directors

G SMITH (Secretary)

AUDITORS' REPORT TO THE SHAREHOLDERS OF PRECISION PRINTING PLATES LIMITED

We have audited the financial statements on pages 4 to 15 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on pages 7 and 8.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1 the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion, the financial statements give a true and fair view of the state of the Company's affairs as at 31st July 1997 and of its loss for the year then ended and have been properly prepared in accordance with the requirements of the Companies Act 1985.

Signed

Dated

McELHINNEY HUGHES
Chartered Certified Accountants and Registered Auditors
Portland House
431 Chester Road
Old Trafford
Manchester

M16 9HA

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST JULY 1997

		Note	<u>199</u>	<u>97</u>	<u>1996</u>	
			$\underline{\mathbf{\pounds}}$	£	£	£
TURN	<u>OVER</u>	2		2427908		2257055
<u>Less</u> :	(Decrease) in Stocks			(1318)		(9434)
				2426590		2247621
<u>Less</u> :	Purchases and Consumables		784684		754916	
	Staff Costs	3	1043732		1020261	
	Depreciation and Loss on Sale of Assets		203462		182074	
	Other Operating Charges		379325	2411203	318562	2275813
<u>OPER</u>	ATING (LOSS)/PROFIT	4		15387		(28192)
Interes	st Payable	5	88234		65634	
Interes	st Receivable	•	(554)	87680	-	65634
	S) ON ORDINARY ACTIVITIES RE TAXATION			(72293)		(93826)
	ON (LOSS) ON ORDINARY VITIES	6		-	·	-
	S) ON ORDINARY ACTIVITIES R TAXATION			(72293)		(93826)
RETA	INED EARNINGS BROUGHT FOI	RWARD	187136		278596	
Transf	fer from Revaluation Reserve		2366	189502	2366	280962
RETA	INED EARNINGS CARRIED FOR	WARD		117209		187136

There were no recognised gains or losses other than those included in the Profit and Loss Account.

The attached notes on pages 7 - 15 form an integral part of these Accounts.

NOTE OF HISTORIAL COST PROFITS AND LOSSES

FOR THE YEAR ENDED 31ST JULY 1997

	<u>1997</u>	<u>1996</u>
	£	£
Reported (loss) on ordinary activities before taxation	(72293)	(93826)
Difference between a historical cost depreciation charge and the actual depreciation charge on the revalued amount	2179	2179
Historical cost (loss) on ordinary activities before taxation	(70114) ———	(91647) ——
Historical cost (loss) for the year retained after taxation and dividends	(70114)	(91647)

The attached Notes on pages 7 - 15 form an integral part of these accounts.

PRECISION PRINTING PLATES LIMITED					
BALANCE SHEET	<u>Note</u>		<u>1997</u>	AS AT 31ST J	JLY 1997 1996
FIXED ASSETS		$\underline{\mathbf{t}}$	<u>£</u>	$\underline{\mathfrak{t}}$	£
Tangible Assets	7		1163871		1114792
CURRENT ASSETS					
Stocks	8	41156		44530	
Debtors	9	601992		605382	
Cash in Hand		1953		1814	
LESS: CREDITORS Amounts Falling Due		645101		651726	
Within One Year	10	1073900		931971	
NET CURRENT LIABILITIES			428799		280245
TOTAL ASSETS LESS CURRENT LIABILITIES			735072		834547
<u>LESS</u> : <u>CREDITORS</u> Amounts Falling Due After More Than One Year	10		238339		265521
NET ASSETS			496733		569026
CAPITAL AND RESERVES					
Called-Up Share Capital	13		150000		150000
Profit and Loss Account			117209		187136
Revaluation Reserve	14		229524		231890
SHAREHOLDERS' FUNDS - ALL EQUITY	<u> </u>		496733		569026
APPROVED BY THE BOARD OF DIRECT	ORS AN	D SIGNED (ON THEIR BEHA	ALF ON	
11/08			\prec		
L. A. T. C.) <u>MR G SMIT</u>	<u>'H</u> (DIRECTO	OR)
SIGNED		·) MR C SWIF	<u>T</u> (DIRECT	OR)

The attached Notes on pages 7 to 15 form an integral part of these Accounts.

NOTES TO THE ACCOUNTS

1. ACCOUNTING POLICIES

1.1 Basis of Preparation of Financial Accounts

The financial statements are prepared under the Historical Cost Convention as modified by the Revaluation of Freehold and Leasehold Property and include the results of the Company's operations which are described in the Directors' Report and all of which are continuing. The Company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

1.2 Accounting for Tangible Fixed Assets

Tangible Fixed Assets are stated at cost or valuation less depreciation.

Expenditure on tangible fixed assets including those subject to hire purchase agreements is capitalised.

1.3 <u>Depreciation</u>

Depreciation has been generally provided on a reducing balance basis. This provision is estimated to write off the cost of the Assets over their estimated effective lives at the following rates:-

Computerised Production Equipment	25%
Motor Vehicles	25%
Office Equipment	20%
Plant, Fixtures and Equipment	10%

The following are depreciated on a straight line basis on cost or valuation:-

Factory Premises	1%	(On Valuation)
Management Information Systems	33.33%	(On Cost)

1.4 Operating Leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor, are charged to Profit and Loss Account as incurred.

1.5 Stocks and Work-in-Progress

Stocks and Work-in-Progress are valued consistently at the lower of cost and Net Realisable Value. Net Realisable Value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

1.6 Staff Pension Costs

The Company pays annual contributions into a fully insured defined contribution pension scheme covering present Directors and senior employees. The pension charge represents the amounts payable by the Company to the fund in respect of the year.

NOTES TO THE ACCOUNTS (CONT/D)

1. ACCOUNTING POLICES (CONT/D)

1.7 <u>Turnover</u>

Turnover comprises the invoiced value of goods and services supplied by the Company, net of Value Added Tax and trade discounts.

1.8 <u>Deferred Taxation</u>

The Directors are of the opinion that no provision for Deferred Taxation is necessary in the Financial Statements of the Company. The Directors intend to continue their policy of fixed asset re-investment over the forthcoming years and consequently it is expected that no reversal of timing differences will occur.

2. <u>TURNOVER</u>

The whole of the turnover and profit before taxation is attributable to the manufacture of printing plates and those services ancillary thereto.

A geographical analysis of turnover is as follows:-

	1997 <u>£</u>	<u>1996</u> <u>£</u>
United Kingdom	2400419	2248524
Europe	27489	8531
	2427908	2257055
		

During the year the Company exported 1.1% of its turnover (1996 - 0.4%).

3. <u>STAFFING AND STAFF COSTS</u>

Staff Costs, including Directors' emoluments were:-

Staff Costs, including Directors' emoluments were:-	<u>1997</u>	<u>1996</u>
	$\underline{\mathfrak{E}}$	$\underline{\mathbf{f}}$
Wages and Salaries	936181	912919
Social Security Costs	92473	91040
Other Pension Costs	15078	16302
		
•	1043732	1020261
	 	

NOTES TO THE ACCOUNTS (CONT/D)

3. <u>STAFFING AND STAFF COSTS (CONT/D)</u>

The average weekly number of employees during the year was 45 (1996 - 45) and these were engaged in the following activities:-

	<u>1997</u>	<u>1996</u>
Directors	4	3
Administrative and Clerical	10	15
Production	31	27
	_	_
	45	45
	=	<u></u>
4. <u>OPERATING LOSS</u>		
Operating Loss is stated after charging the following:-	<u>1997</u>	<u>1996</u>
	<u>£</u>	${f au}$
Depreciation	202319	178123
Loss on Sale of Assets	1143	3951
Auditors' Remuneration	7835	7355
Directors' Remuneration	172839	119765
Director's' Compensation for Loss of Office	30517	-
Equipment Hire - Plant and Machinery	56913	32868
- Office Equipment	13786	13786

NOTES TO THE ACCOUNTS (CONT/D)

5.

INTEREST PAYABLE AND SIMILAR CHARGES	<u>1997</u>	<u>1996</u>
	$\underline{\mathbf{f}}$	£
On Loans Repayable Wholly or In Part After 5 Years:-		
Bank Loans (repayable by instalments)	21910	12415
On Loans Repayable Within 5 Years:-		
Overdrafts	27960	31838
Hire Purchase Contracts (Repayable by Instalments)	38364	21381
	88234	65634

TAXATION ON LOSS ON ORDINARY ACTIVITIES 6.

There was no charge to United Kingdom Corporation Tax for the year. (1996 - £Nil).

If full provision had been made at the Balance Sheet date for the potential amount of Deferred Taxation this would have amounted to approximately £52,000 (1996 - £57,000).

7. **TANGIBLE FIXED ASSETS**

COST/VALUATION	Balance 1.8.1996	<u>Disposals</u>	Additions	Balance 31.7.1997
	<u>£</u>	£	£	$\overline{\mathfrak{t}}$
Management Information Systems	62920	-	-	62920
Computerised Production Equipment	509369	-	302347	811716
Plant, Fixtures and Equipment	518142	-	4518	522660
Motor Vehicles	212660	134830	14227	92057
Factory Premises				
Freehold	23530	-	-	23530
Long Leasehold	476470	-	<u>.</u>	476470
	1803091	134830	321092	1989353

NOTES TO THE ACCOUNTS (CONT/D)

7. TANGIBLE FIXED ASSETS (CONT/D)

DEPRECIATION	<u>Balance</u> 1.8.1996	Eliminated on Disposal	Provided in the Year	Balance 31.7.1997
	$\underline{\mathbf{t}}$	$\underline{\mathbf{t}}$	£	$\underline{\mathfrak{t}}$
Management Information Systems	45940	•	16980	62920
Computerised Production Equipment	250893	-	140206	391099
Plant, Fixtures and Equipment	279694	-	26278	305972
Motor Vehicles	101772	65136	13855	50491
Factory Premises				
Freehold	470	-	235	705
Long Leasehold	9530	-	4765	14295
	688299	65136	202319	825482
WRITTEN DOWN VALUE				1163871

The factory premises are stated in the Balance Sheet at their open market value less depreciation. The open market value, assuming a continuation of the existing use, is based on a valuation carried out at 23rd February 1995 by independent Consultant Surveyors and Valuers, Messrs Lambert Smith Hampton.

The historical cost of the Freehold and Long Leasehold Factory Premises and Improvements included at valuation is as follows:-

	<u>1997</u>	<u>1996</u>
	$\underline{\mathbf{f}}$	£
Cost	282090	282090
Accumulated Depreciation	27445	24624
Written Down Value	254645	257466

The Management Information System costing £62,920 has been fully depreciated but is still in use.

NOTES TO THE ACCOUNTS (CONT/D)

8.	STOCKS AND WORK-IN-PROGRESS	<u>1997</u> <u>£</u>	<u>1996</u> <u>£</u>
	Stocks of Raw Materials and Consumables	<u>≠</u> 17996	23037
		23160	19437
	Work-in-Progress		———
		41156	42474
	Other Stocks	-	2056
			
		41156	44530
			
9.	<u>DEBTORS</u>	<u>1997</u> <u>£</u>	<u>1996</u> <u>£</u>
	Trade Debtors	564645	576189
	Other Debtors	1921	5155
	Prepayments and Accrued Income	35426	24038
		601992	605382
	All Debtors fall due for payment within one year of the Balance	Sheet date.	
10.	CREDITORS - Amounts Falling Due Within One Year		
10.	CREDITORO TRINGUIRO TURING DOS TURING	<u>1997</u> <u>£</u>	<u>1996</u> <u>£</u>
	Bank Loan	284194	19773
	Hire Purchase Creditors	130801	100595
	Bank Overdraft	237322	417461
	Trade Creditors	265186	232815
	Taxation and Social Security	80450	94834
	Other Creditors	12598	115
	Directors' Current Accounts	24002	32075
	Accruals and Deferred Income	39347	34303
		1073900	931971

NOTES TO THE ACCOUNTS (CONT/D)

10.	CREDITORS -	Amounts Falling Du	ue After More Than One Year

CREDITORS - Amounts Falling Due After More Than One Year	<u>1997</u>	<u>1996</u>
Bank Loan Repayable by Instalments	$\underline{\mathbf{t}}$	${f ilde E}$
1 - 2 years	-	19773
2 - 5 years	-	59320
5 years or more		23070
	-	102163
Hire Purchase Creditors	228916	163358
Other Creditors	9423	-
	238339	265521

The Bank Loan and Overdraft are secured by a Legal Mortgage over the Company's Freehold and Long Leasehold Property and are charged to interest at a variable rate dependent upon National Westminster Bank base rate. The Bank Overdraft is also secured by a fixed charge on this property and a floating charge over all other assets. The Hire Purchase Contracts are secured on the assets concerned

11. OBLIGATIONS UNDER HIRE PURCHASE CONTRACT

The maturity of these amounts is as follows:-	<u> 1997</u>	<u>1996</u>
Amount Payable:-	<u>£</u>	<u>£</u>
Within One Year	168097	124069
Within Two to Five Years	299759	203934
	467856	328003
Less: Finance Charges allocated to future periods	108139	64050
	359717	263953
		
Hire Purchase Contracts are analysed as follows:-		
Current Obligations	130801	100595
Non-Current Obligations	228916	163358
	359717	263953
•		

NOTES TO THE ACCOUNTS (CONT/D)

12. <u>LEASE COMMITMENTS</u>

	The Company is committed to making payments during the next year on operating lease commitments expiring:-	<u>1997</u>	<u>1996</u>
		<u>£</u>	£
	Within One Year	19543	33086
	Between Two and Five Years	24612	36875
		44155	69961
13.	CALLED-UP SHARE CAPITAL		
15.		<u>1997</u>	<u>1996</u>
	Authorised	<u>£</u>	$\underline{\mathfrak{t}}$
	Ordinary Shares of £1 each	175000	175000
	Ordinary Shares of Li each		
	Allotted, Called-Up and Fully Paid		
	Ordinary Shares of £1 each	150000	150000
			
14.	REVALUATION RESERVE	<u>1997</u>	<u>1996</u>
		£	<u>£</u>
	Balance Brought Forward	231890	234256
	Transfer to Profit and Loss Account	2366	2366
	Balance Carried Forward	229524	231890
15.	MOVEMENT ON SHAREHOLDERS' FUNDS		
10.		<u>1997</u>	<u>1996</u>
		<u>£</u>	$\underline{\mathbf{t}}$
	(Loss) for the Year	(72293)	(93826)
	Opening Shareholders' Funds	569026	662852
	Closing Shareholders' Funds	496733	569026

NOTES TO THE ACCOUNTS (CONT/D)

16. <u>CAPITAL COMMITMENTS</u>

At the Balance Sheet date, the Company had capital commitments as follows:-

	-	216511
Contracted, but not provided for	-	86511
Authorised and not contracted for	-	130000
	$\underline{\mathbf{\pounds}}$	$\underline{\mathbf{t}}$
	<u>1997</u>	<u>1996</u>

18. TRANSACTIONS WITH DIRECTORS

Family members of Mr G Smith and Mr C Swift lent monies to the Company. At the commencement of the year these amounted to £4,444 and this was repaid during the year. A further £20,000 was advanced to the Company during the year, this carried a rate of interest of 10%. During the year the Company repaid £6,667 and interest amounting to £1,333. At the Balance Sheet date the amount outstanding was £13,333.