# BRYANTS NURSERIES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

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### **COMPANY INFORMATION**

**Directors** C A Bryant

W D Bryant M W D Bryant I P Bryant R J Bryant

Secretary C A Bryant

Company number 640145

Registered office Elmcote Nurseries

Water Lane Bovingdon Herts HP3 ONA

Auditors Hillier Hopkins LLP

St Martins House 31-35 Clarendon Road

Watford Herts WD17 1JF

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2003

The directors present their report and financial statements for the year ended 31 March 2003.

### Principal activities and review of the business

The principal activity of the company in the year under review was as nurserymen, specialising in bedding plants.

No significant change in the nature of these activities occurred during the year.

During the year the company has continued in its aim to substantially increase its production capacity. This has included substantial investment in modern glasshouses using the best available technology. This heavy expenditure has been met directly from the company's own resources. Further investment is anticipated in the coming period.

#### Results and dividends

The results for the year are set out on page 4.

The directors recommend payment of an ordinary dividend amounting to £60,000.

#### **Directors**

The following directors have held office since 1 April 2002:

C A Bryant
W D Bryant
M W D Bryant
I P Bryant
R J Bryant

### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

|              | Ordinary shares of £ 1 each |              |
|--------------|-----------------------------|--------------|
|              | 31 March 2003               | 1 April 2002 |
| C A Bryant   | 3,000                       | 3,000        |
| W D Bryant   | 2,500                       | 2,500        |
| M W D Bryant | 1,250                       | 1,250        |
| I P Bryant   | 1,250                       | 1,250        |
| R J Bryant   | 2,000                       | 2,000        |

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Hillier Hopkins LLP (previously Hillier Hopkins) be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2003

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

C A Bryant

Director

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BRYANTS NURSERIES LIMITED

We have audited the financial statements of Bryants Nurseries Limited on pages 4 to 13 for the year ended 31 March 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hillier Hopkins LLP Chartered Accountants

Registered Auditor

St Martins House

31-35 Clarendon Road

Watford

Herts

**WD17 1JF** 

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2003

|   | Notes | 2003<br>£                    | 2002<br>£             |
|---|-------|------------------------------|-----------------------|
| Turnover  | 2     | 1,664,388                    | 1,753,484             |
| Cost of sales   |       | (1,316,537)                  | (1,387,996)           |
| Gross profit  |       | 347,851                      | 365,488               |
| Distribution costs Administrative expenses Other operating income                 |       | (75,793)<br>(150,779)<br>921 | (61,444)<br>(159,256) |
| Operating profit  | 3     | 122,200                      | 144,788               |
| Other interest receivable and similar income Interest payable and similar charges | 4     | 4,603<br>(109)               | 1,323<br>-            |
| Profit on ordinary activities before taxation                                     |       | 126,694                      | 146,111               |
| Tax on profit on ordinary activities  | 5     | (28,186)                     | (29,519)              |
| Profit on ordinary activities after taxation                                      |       | 98,508                       | 116,592               |
| Dividends   | 6     | (60,000)                     | (20,000)              |
| Retained profit for the year  | 14    | 38,508                       | 96,592                |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### **BALANCE SHEET AS AT 31 MARCH 2003**

|  |       | 20        | 03        | 200       | 02        |
|--|-------|-----------|-----------|-----------|-----------|
|  | Notes | £         | £         | £         | £         |
| Fixed assets                           |       |           |           |           |           |
| Tangible assets                        | 7     |           | 963,061   |           | 962,998   |
| Investments                            | 8     |           | 4,134     |           | 4,134     |
|  |       |           | 967,195   |           | 967,132   |
| Current assets                         |       |           |           |           |           |
| Stocks                                 | 9     | 178,881   |           | 166,945   |           |
| Debtors                                | 10    | 274,801   |           | 264,465   |           |
| Cash at bank and in hand               |       | 50,118    |           | 76,262    |           |
|  |       | 503,800   |           | 507,672   |           |
| Creditors: amounts falling due within  |       |           |           |           |           |
| one year                               | 11    | (203,723) |           | (246,040) |           |
| Net current assets                     |       |           | 300,077   |           | 261,632   |
| Total assets less current liabilities  |       |           | 1,267,272 |           | 1,228,764 |
| Provisions for liabilities and charges | 12    |           | (59,652)  |           | (59,652)  |
|  |       |           | 1,207,620 |           | 1,169,112 |
|  |       |           |           |           |           |
| Capital and reserves                   |       |           |           |           |           |
| Called up share capital                | 13    |           | 10,000    |           | 10,000    |
| Profit and loss account                | 14    |           | 1,197,620 |           | 1,159,112 |
| Shareholders' funds - equity interests | 15    |           | 1,207,620 |           | 1,169,112 |

The financial statements were approved by the Board on 101912003

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C A Bryant

Director

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

|  | 200                | )3        | 2002      |           |
|--|--------------------|-----------|-----------|-----------|
|  | £                  | £         | £         | £         |
| Net cash inflow from operating activities  |                    | 166,982   |           | 262,687   |
| Returns on investments and servicing of finance  |                    |           |           |           |
| Interest received  | 4,603              |           | 1,323     |           |
| Interest paid  | (109)              |           | _         |           |
| Net cash inflow for returns on investments and servicing of finance                            |                    | 4,494     |           | 1,323     |
| Taxation   |                    | (28,903)  |           | (5,494)   |
| Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets | (147,688)<br>7,000 |           | (191,433) |           |
| Net cash outflow for capital expenditure   |                    | (140,688) |           | (191,433) |
| Equity dividends paid  |                    | (20,000)  |           |           |
| Net cash (outflow)/inflow before management of liquid resources and financing                  |                    | (18,115)  |           | 67,083    |
| (Decrease)/increase in cash in the year  |                    | (18,115)  |           | 67,083    |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

| Reconciliation of operating profit to net cash inflow from operating |  |  |   | 2002  |
|--|--|--|---|---|
| activities   |  |  | £   | £   |
| Operating profit   |  |  | 122,200   | 144,788   |
| •  |  |  | *   | 135,751<br>5,316  |
| •  |  |  |   | (8,305)   |
|  |  |  | • • •   | (106,324)   |
| (Decrease)/Increase in creditors within one year                     |  |  | (73,571)  | 91,461  |
| Net cash inflow from operating activities                            |  |  | 166,982   | 262,687   |
| Analysis of net funds  | 1 April 2002   | Cash flow  |   | March 2003  |
|  | £  | £  | £   | £   |
|  | 70.000   | (00.444)   |   | 50.440  |
|  |  | • • •  |   | 50,118  |
| Bank overgrafts  | (9,610)  | 8,029  |   | (1,581)   |
|  | 66,652   | (18,115)   |   | 48,537  |
| Not funde  | 66 652   | (18 115)   |   | 48,537  |
| NGC TUTIOS   |  | (10,110)   | <del></del>   | =====   |
| Reconciliation of net cash flow to movement                          | t in net funds   |  | 2003<br>£   | 2002<br>£   |
| (Decrease)/increase in cash in the year                              |  |  | (18,115)  | 67,083  |
| Movement in net funds in the year                                    |  |  | (18,115)  | 67,083  |
| Opening net funds/(debt)   |  |  | 66,652  | (431)   |
| Closing net funds  |  |  | 48,537  | 66,652  |
|  | Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks Increase in debtors (Decrease)/Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net funds  Net cash: Cash at bank and in hand Bank overdrafts  Net funds  Reconciliation of net cash flow to movement  (Decrease)/increase in cash in the year  Movement in net funds in the year  Opening net funds/(debt) | Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks Increase in debtors (Decrease)/Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net funds  1 April 2002  £ Net cash: Cash at bank and in hand Bank overdrafts  (9,610)  66,652  Net funds  Reconciliation of net cash flow to movement in net funds  (Decrease)/increase in cash in the year  Movement in net funds in the year  Opening net funds/(debt) | Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks Increase in debtors (Decrease)/Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net funds  1 April 2002  Cash flow  £ £ £ Net cash: Cash at bank and in hand 76,262 (26,144) Bank overdrafts (9,610) 8,029  66,652 (18,115)  Net funds  Reconciliation of net cash flow to movement in net funds  (Decrease)/increase in cash in the year  Movement in net funds in the year  Opening net funds/(debt) | ### Comparison of tangible assets   Comparison of tangible assets   139,032 |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| Freehold land                                | Nil                     |
|--|-------------------------|
| Improvements to land and buildings           | 15% on reducing balance |
| Water supply, glasshouses, frames etc        | 10% on reducing balance |
| Implements, machinery and elec installations | 15% on reducing balance |
| Computer equipment                           | 3 years straight line   |
| Motor vehicles                               | 20% on reducing balance |

#### 1.4 Investments

Fixed asset investments are stated at cost less provision for diminution in value. Those held as current assets are stated at lower of cost and net realisable value.

Dividends are brought to account in the profit and loss account when received.

#### 1.5 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

### 1.6 Stocks

Stocks are valued on a first in first out basis at the lower of cost and net realisable value in respect of seeds, fertilisers, pots etc. The plants are valued by the directors, having regard for market conditions and their own experience.

#### 1.7 Deferred taxation

Deferred taxation is provided using the liability method on all timing differences to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse.

### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit                           | 2003<br>£ | 2002<br>£ |
|---|--|-----------|-----------|
|   | Operating profit is stated after charging: |           |           |
|   | Depreciation of tangible assets            | 139,032   | 135,751   |
|   | Loss on disposal of tangible assets        | 1,593     | 5,316     |
|   | Auditors' remuneration                     | 13,970    | 10,500    |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

| 4 | Interest payable  | 2003<br>£ | 2002<br>£ |
|---|---|-----------|-----------|
|   | On overdue tax  | 109       | -         |
| 5 | Taxation  | 2003<br>£ | 2002<br>£ |
|   | Domestic current year tax   | -         | τ.        |
|   | U.K. corporation tax  | 30,193    | 29,519    |
|   | Adjustment for prior years  | (2,007)   | -         |
|   | Current tax charge  | 28,186    | 29,519    |
|   | Factors affecting the tax charge for the year   |           |           |
|   | Profit on ordinary activities before taxation   | 126,694   | 146,111   |
|   | Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19.00 % (2002 : 20.00 %)   | 24,072    | 29,222    |
|   | Effects of:   |           |           |
|   | Depreciation add back   | 22,294    | 27,150    |
|   | Capital allowances  | (18,471)  | (27,917)  |
|   | Adjustments to previous periods   | (2,007)   | -         |
|   | Other tax adjustments   | 112       | 1,064     |
|   |   | 1,928     | 297       |
|   | Current tax charge  | 26,000    | 29,519    |
|   | Reconciliation - the current year tax charge does not reconcile to the above analysis. Please review figures in the database. | 2,186     | -         |
| 6 | Dividends   | 2003<br>£ | 2002<br>£ |
|   | Ordinary final proposed   | 60,000    | 20,000    |
|   |   |           |           |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

| 7 | Tangible fixed assets |                  |  |                    |                   |           |
|---|-----------------------|------------------|--|--------------------|-------------------|-----------|
|   |                       | Freehold<br>land | Water<br>supply,<br>glasshouse<br>s, frames<br>etc | Computer equipment | Motor<br>vehicles | Total     |
|   |                       | £                | £  | £                  | £                 | £         |
|   | Cost                  |                  |  |                    |                   |           |
|   | At 1 April 2002       | 190,513          | 947,599  | 466,560            | 216,984           | 1,821,656 |
|   | Additions             | 41,339           | 43,661   | 62,688             | -                 | 147,688   |
|   | Disposals             |                  | -  | (23,500)           | (8,640)           | (32,140)  |
|   | At 31 March 2003      | 231,852          | 991,260  | 505,748            | 208,344           | 1,937,204 |
|   | Depreciation          |                  |  |                    |                   |           |
|   | At 1 April 2002       | 58,983           | 438,396  | 252,758            | 108,521           | 858,658   |
|   | On disposals          | -                | -  | (15,382)           | (8,165)           | (23,547)  |
|   | Charge for the year   | 5,754            | 50,920   | 60,665             | 21,693            | 139,032   |
|   | At 31 March 2003      | 64,737           | 489,316  | 298,041            | 122,049           | 974,143   |
|   | Net book value        |                  |  |                    |                   |           |
|   | At 31 March 2003      | 167,115          | 501,944  | 207,707            | 86,295            | 963,061   |
|   | At 31 March 2002      | 131,530          | 509,203  | 213,802            | 108,463           | 962,998   |

### 8 Fixed asset investments

At 1 April 2002 & at 31 March 2003

Cost

Unlisted investments £

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

| 9  | Stocks and work in progress  | 2003<br>£          | 2002<br>£   |
|----|--|--------------------|-------------|
|    | Raw materials and consumables  | 175,681            | 162,845     |
|    | Work in progress   | 400                | 400         |
|    | Finished goods and goods for resale  | 2,800              | 3,700       |
|    |  | 178,881            | 166,945     |
|    | There is no material difference between the replacement cost of stocks and | their balance shee | et amounts. |
| 10 | Debtors  | 2003               | 2002        |
|    |  | £                  | £           |
|    | Trade debtors  | 259,978            | 241,880     |
|    | Other debtors  | 3,596              | 13,918      |
|    | Prepayments and accrued income   | 11,227             | 8,667       |
|    |  | 274,801            | 264,465     |
| 11 | Creditors: amounts falling due within one year                             | 2003<br>£          | 2002<br>£   |
|    | Bank loans and overdrafts  | 1,581              | 9,610       |
|    | Trade creditors  | 44,600             | 118,844     |
|    | Corporation tax  | 30,193             | 30,910      |
|    | Other taxes and social security costs                                      | 20,155             | 31,188      |
|    | Other creditors  | 23,000             | -           |
|    | Accruals and deferred income   | 24,194             | 35,488      |
|    | Proposed dividend  | 60,000             | 20,000      |
|    |  | 203,723            | 246,040     |

The bank overdraft is secured by personal guarantees from the directors.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

| 12 | Provisions for liabilities and charges                                |                     | Deferred tax                       |
|----|---|---------------------|------------------------------------|
|    |   |                     | liability<br>£                     |
|    | Balance at 1 April 2002 & at 31 March 2003                            |                     | 59,652                             |
|    | The deferred tax liability is made up as follows:                     |                     |                                    |
|    |   | 2003<br>£           | 2002<br>£                          |
|    | Accelerated capital allowances  | 59,652              | 59,652                             |
| 13 | Share capital   | 2003<br>£           | 2002<br>£                          |
|    | Authorised 10,000 Ordinary shares of £ 1 each                         | 10,000              | 10,000                             |
|    | Allotted, called up and fully paid 10,000 Ordinary shares of £ 1 each | 10,000              | 10,000                             |
| 14 | Statement of movements on profit and loss account                     |                     |                                    |
|    |   |                     | Profit and<br>loss<br>account<br>£ |
|    | Balance at 1 April 2002<br>Retained profit for the year               |                     | 1,159,112<br>38,508                |
|    | Balance at 31 March 2003  |                     | 1,197,620                          |
| 15 | Reconciliation of movements in shareholders' funds                    | 2003<br>£           | 2002<br>£                          |
|    | Profit for the financial year Dividends                               | 98,508<br>(60,000   |                                    |
|    | Net addition to shareholders' funds Opening shareholders' funds       | 38,508<br>1,169,112 | •                                  |
|    | Closing shareholders' funds   | 1,207,620           | 1,169,112                          |
|    |   |                     |                                    |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

| 16 | Capital commitments   | 2003<br>£                   | 2002<br>£                   |
|----|---|-----------------------------|-----------------------------|
|    | At 31 March 2003 the company had capital commitments as follows:  |                             |                             |
|    | Contracted for but not provided in the financial statements   | 174,643                     | -                           |
| 17 | Directors' emoluments   | 2003<br>£                   | 2002<br>£                   |
|    | Emoluments for qualifying services  Company pension contributions to money purchase schemes             | 242,038<br>12,600           | 256,336<br>12,612           |
|    |   | 254,638                     | 268,948                     |
|    | Emoluments disclosed above include the following amounts paid to the highest paid director:             |                             |                             |
|    | Emoluments for qualifying services  | 62,232                      | 74,319                      |
| 18 | Employees   |                             |                             |
|    | Number of employees  The average monthly number of employees (including directors) during the year was: |                             |                             |
|    | year was.   | 2003<br>Number              | 2002<br>Number              |
|    |   | 60                          | 53                          |
|    | Employment costs  | £                           | £                           |
|    | Wages and salaries Social security costs Other pension costs  | 662,330<br>57,041<br>12,600 | 683,393<br>61,507<br>12,612 |
|    |   | 731,971                     | 757,512                     |