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# CHANRAI INTERNATIONAL LIMITED

# REPORT AND ACCOUNTS

# **FOR THE YEAR ENDED 31ST MARCH 2001**

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W.H. PAYNE & CO **CHARTERED ACCOUNTANTS** SANDRINGHAM HOUSE 199 SOUTHWARK BRIDGE ROAD LONDON, SE1 OHA

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0300 12/10/01

The Company's Incorporation No. is: 630005

#### REPORT OF THE DIRECTORS OF

#### CHANRAI INTERNATIONAL LIMITED

The directors present their annual report and audited accounts of the company for the year ended 31st March 2001.

# Principal activities and business review

The company trades principally as confirmers, importers, exporters and providers of documentation services. Turnover decreased from £8,486,907 in the previous year to £4,033,384 and the company consequently made a loss of £18,020 compared to a profit of £13,914 in the previous year. The directors expect both the turnover and profitability to fall in the immediate future.

#### Directors and their interests

The directors, none of whom have any interests in the shares of the company, who have held office during the year are as follows:-

- D. D. Chanrai
- P. G. Chanrai
- V. P. Chanrai
- D. P. Chanrai

#### Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Dividends proposed and transfers to reserves

Payment of a dividend is not recommended. The retained loss for the year of £18,020 has been transferred to reserves.

# REPORT OF THE DIRECTORS OF

# **CHANRAI INTERNATIONAL LIMITED**

#### (continued)

# Fixed assets

Information relating to changes in the tangible fixed assets is given in note 8 to the accounts.

# **Donations**

During the year the company made charitable contributions totalling £300 (2000 - £Nil).

# **Auditors**

A resolution to re-appoint Messrs. W.H. Payne & Co. as auditors of the company will be submitted to the annual general meeting.

BY ORDER OF THE BOARD

V.P. Chanrai <u>Director</u>

Unit 4 Watling Gate 297-303 Edgware Road London, NW9 6NB

28th September 2001

### **AUDITORS' REPORT**

TO

### THE SHAREHOLDERS OF

### **CHANRAI INTERNATIONAL LIMITED**

We have audited the accounts on pages 4 to 13 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 8.

# Respective responsibilities of directors and auditors

As described on page 1, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### **Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31st March 2001 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

W H Payne & Co

Chartered Accountants and Registered Auditor

Sandringham House

199 Southwark Bridge Road London SEI 0HA

8th October 2001

PROFIT AND LOSS ACCOUNT	DEST AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2		
	Note	2001	2000
Turnover	(2)	4,033,384	8,486,907
Cost of sales		(3,887,714)	(8,177,075)
Gross profit		145,670	309,832
Administrative expenses		(366,644)	(484,925)
Other operating income		70,574	49,527
Operating loss		(150,400)	(125,566)
Other interest receivable and similar income	(3)	204,058	366,313
Interest payable and similar charges	(4)	(76,892)	(221,196)
(Loss)/profit on ordinary activities before taxation	(6)	(23,234)	19,551
Tax on profit on ordinary activities	(7)	5,214	(5,637)
Retained (loss)/profit for year		(18,020)	13,914
Retained profit at beginning of year		285,907	271,993
Retained profit at end of year		£267,887	£285,907

# Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

The accompanying notes are an integral part of this profit and loss account.

BALANCE SHEET		31ST	MARCH 2001
	Note	<u>2001</u>	2000
Fixed assets			
Tangible assets	(8)	539,923	563,332
Current assets			
Debtors Cash at bank and in hand	(9)	1,994,746 145,540	4,263,047 639,031
		2,140,286	4,902,078
Creditors: amounts falling due within one year	(10)	(57,401)	(2,824,582)
Net current assets		2,082,885	2,077,496
Net assets		£2,622,808	£2,640,828
Capital and reserves			
Called up share capital Profit and loss account	(11)	2,000,000 267,887	2,000,000 285,907
Revaluation reserve	(13)	354,921	354,921
Shareholders' funds	(12)	£2,622,808	£2,640,828

These accounts were approved by the board on 28th September 2001.

V.P. Chanrai

The accompanying notes are an integral part of this balance sheet.

CASH FLOW STATEMENT		FOR TH	<u>IE YEAR ENI</u>	DED 31ST MA	RCH 2001
N. 1. 0. 1/2 12 12	Note		<u>2001</u>		<u>2000</u>
Net cash inflow/(outflow) from operating activities	14(a)		2,174,005		678,399
Returns on investments and servicing of finance:					
Interest received Interest paid		204,058 (87,304)		366,313 (221,262)	
Net cash inflow from returns on investments and servicing of finance			116,754	<del></del> _	145,051
Taxation Corporation tax (paid)/recovered			(5,636)		(4,887)
Capital expenditure and financial investment					
Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets		(857) 200		(28,651)	
		_	(657)		(28,651)
Management of liquid resources Cash withdrawn from short-term deposit accounts			2,200		91,300
Financing Bank loans repaid New bank loans draw-down		(2,777,957)		(1,350,699) 1,118,397	
Net cash (outflow)/inflow from financing			(2,777,957)		(232,302)
Increase in cash			£(491,291)		£648,910

The accompanying notes are an integral part of this statement.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

# FOR THE YEAR ENDED 31ST MARCH 2001

	<u>2001</u>	<u>2000</u>
(Loss)/profit for the year after taxation	(18,020)	13,914
Unrealised deficit on revaluation of property	-	(20,000)
Total recognised (losses) relating to the year	£(18,020)	£(6,086)

#### NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 31ST MARCH 2001

# 1. Accounting policies

The principal accounting policies, which have been consistently applied, are:-

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention as modified to include the revaluation of freehold property and in accordance with applicable accounting standards.

# (b) Tangible fixed assets

Fixed assets (excluding freehold property) are stated at original cost less aggregate depreciation.

Depreciation is provided at rates calculated to write-off the cost (or valuation), less estimated residual value, of each asset over its estimated useful life as follows:-

Furniture and equipment

10% written down basis

Computer equipment

33<sup>1</sup>/<sub>3</sub>% straight line

Under the requirements of Statement of Standard Accounting Practice No. 19 investment properties need not be depreciated and accordingly no depreciation has been provided on the freehold investment property. This departure from the requirements of the Companies Act 1985, for all properties to be depreciated, is, in the opinion of the directors, necessary for the accounts to give a true and fair view in accordance with applicable accounting standards.

#### (c) Taxation

The charge for taxation is based on results for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for accounting and taxation purposes.

#### (d) Foreign currency conversions

Trading transactions denominated in foreign currencies are recorded in sterling at average rates for the year. Monetary assets and liabilities denominated in foreign currencies at the year end are reported at the rates of exchange prevailing at the year end. All exchange differences on conversion or translation are for the account of trade associates.

#### (e) Leased assets

Rentals applicable to operating leases are recognised in the profit and loss account as incurred.

# NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31ST MARCH 2001

# 2. Turnover

Turnover comprises the value of sales (excluding VAT) of goods and services invoiced in the normal course of business. Turnover by geographical area was:-

	course of business. Turnover by geographical area was :-	2001	2000
		~ <del></del>	<del></del>
	United Kingdom and Europe	938,775	1,618,635
	Africa Asia	3,094,609	6,447,554
	Asia		420,718
		£4,033,384	£8,486,907
3.	Other interest receivable and similar income	2001	2000
	Pank denosit interest	9,528	13,615
	Bank deposit interest Other interest	142,030	300,198
	Rental income receivable	52,500	52,500
	Reside Record receivable		
		£204,058	£366,313
4.	Interest payable and similar charges	<u>2001</u>	<u>2000</u>
	Bank charges	4,366	5,273
	Interest on bank loans and overdrafts	72,526	215,923
		£76,892	£221,196
5.	Employees	2001	2000
٥.	Employees	<del></del>	of employees
	Average weekly number of people (including directors) employed	<u> </u>	<u></u>
	by the company during the year, all of whom were involved in		
	sales and administration	8	12
		_	<del></del>
	Costs in respect of these employees:-	<u>2001</u>	<u>2000</u>
	Wages and salaries	171,571	245,563
	Redundancy costs	6,931	_
	Social security costs	16,926	24,475
		£195,428	£270,038
		£173,420	1210,036
	Directors emoluments	2001	2000
	<del></del>		
	Total emoluments receivable by directors	£65,000	£65,000

# NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31ST MARCH 2001

6.	(Loss)/profit on ordinary activities before taxation	<u>2001</u>	2000
	(Loss)/profit on ordinary activities before taxation is arrived at, after charging	£	<u>£</u>
	Depreciation Loss on assets scrapped Auditors' remuneration	9,446 14,620 13,500	20,800 - 15,000
	Operating lease rentals	71,001 ———	76,006 ———
7.	Taxation	<u>2001</u>	2000
	Corporation tax recoverable/(payable) at 30% Over-provision prior year	5,200 14	(5,637) -
		£5,214	£(5,637)

No tax is payable on the results for the due to the availability of loss relief. At the balance sheet date there were tax losses of approximately £89,600 available for relief against future confirming/exporting profits and losses of approximately £188,000 available for set off against future property development profits.

8.

Tangible fixed assets		Furniture	
	Freehold	and	
	<u>property</u>	<u>equipment</u>	<u>Total</u>
Cost or valuation			
At beginning of year	480,000	226,815	706,815
Additions	_	857	857
Disposals	_	(28,836)	(28,836)
		<del></del>	
At end of year	480,000	198,836	678,836
Accumulated depreciation			
At beginning of year	_	143,483	143,483
Charge for the year	_	9,446	9,446
Adjustment on disposals	_	(14,016)	(14,016)
	<del></del>	<del></del>	- <del></del>
At end of year	_	138,913	138,913
Net book value	<del></del>	<del></del>	
At end of year	£480,000	£59,923	£539,923
At beginning of year	£480,000	£83,332	£563,332

The company's freehold property was valued as at 31st March 2000, on a yield on rental basis, by Anthony Hill & Co. Estate Agents, Valuers & Property Managers. The difference between this revaluation and cost has been credited to the revaluation reserve. The directors are of the opinion that the current market value of the property is not materially different from its carrying value.

Original cost of freehold property, included at valuation, was £125,079

	<u>Debtors</u>	<u>2001</u>	<u>2000</u>
	Trade debtors	5,897	264,280
	Amounts owed by group undertakings	1,964,792	3,954,170
	Other debtors	9,462	15,470
	Prepayments	14,595	29,127
		£1,994,746	£4,263,047
10.	Creditors: amounts falling due within one year	2001	2000
	Bank loans and overdrafts	_	2,777,957
	Trade creditors	551	
	Corporation tax payable		5,650
	Other taxation and social security costs	3,600	6,995
	Other creditors	29,814	2,543
	Accruals	23,436	31,437
		£57,401	£2,824,582
11.	At 31st March 2000, £2,762,854 of the bank loans and ove provided by third parties, the remainder was secured on commer Called up share capital		
11.	provided by third parties, the remainder was secured on commer	cial documents drawn o	on customers.
11.	provided by third parties, the remainder was secured on commer  Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each	cial documents drawn o	on customers.
11.	provided by third parties, the remainder was secured on commer   Called up share capital  Authorised:	cial documents drawn o	on customers.
11.	provided by third parties, the remainder was secured on commer  Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid:	£2,000,000	2000 £2,000,000
	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds	£2,000,000 £2,000,000 £2,000,000	£2,000,000 £2,000,000
	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds  (Loss)/profit for the financial year after taxation	£2,000,000 £2,000,000	£2,000,000 £2,000,000 2000
	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds	£2,000,000 £2,000,000 £2,000,000	£2,000,000 £2,000,000
	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds  (Loss)/profit for the financial year after taxation Other recognised loss relating to the year	£2,000,000 £2,000,000	£2,000,000 £2,000,000 2000 13,914 (20,000)
	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds  (Loss)/profit for the financial year after taxation Other recognised loss relating to the year Shareholders' funds at beginning of year	£2,000,000 £2,000,000 £2,000,000 2001 (18,020) 2,640,828	£2,000,000 £2,000,000 2000 13,914 (20,000) 2,646,914
12.	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds  (Loss)/profit for the financial year after taxation Other recognised loss relating to the year Shareholders' funds at beginning of year  Revaluation reserve	£2,000,000  £2,000,000  2001  (18,020)  2,640,828  £2,622,808	£2,000,000 £2,000,000 2000 13,914 (20,000) 2,646,914 £2,640,828
12.	Called up share capital  Authorised: 2,000,000 Ordinary shares of £1 each  Allotted, called up and fully paid: 2,000,000 Ordinary shares of £1 each  Reconciliation of movements on shareholders' funds  (Loss)/profit for the financial year after taxation Other recognised loss relating to the year Shareholders' funds at beginning of year  Shareholders' funds at end of year	£2,000,000  £2,000,000  2001  (18,020)  2,640,828  £2,622,808	£2,000,000 £2,000,000 2000 13,914 (20,000) 2,646,914 £2,640,828

# NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31ST MARCH 2001

# 13. Revaluation reserve –(continued)

The revaluation surplus arises as a result of the revaluation of the company's freehold property (see note 8). No provision has been made for deferred tax arising on the revaluation reserve, since the directors consider that no liability to tax will arise in the foreseeable future.

# 14. Cash flow statement

(a)	Reconciliation of operating profit to net cash inflow from operating activities		<u>2001</u>	<u>2000</u>
	Operating (loss)		(150,400)	(125,566)
	Depreciation charges		9,446	20,800
	Loss on assets scrapped		14,620	<i>-</i>
	Decrease in debtors		2,273,501	926,800
	Increase/(decrease) in creditors		26,838	(143,635)
	Net cash inflow from operating activities		£2,174,005	£678,399
(b)	Reconciliation of net cash flow to movement is	n net funds/(debt)	2001	2000
	Increase in cash		(491,291)	648,910
	Net cash outflow from financing		2,777,957	232,302
	Cash inflow from liquid resources		(2,200)	(91,300)
	Change in net debt		2,284,466	789,912
	Net debt at beginning of year		(2,138,926)	(2,928,838)
	Net funds/(debt) at end of year		£145,540	£(2,138,926)
(c)	Analysis of net funds/(debt)	At beginning of the year	Cash flows	At end of the year
	Cash at bank and in hand	636,831	(491,291)	145,540
	Bank loans due within one year	(2,777,957)	2,777,957	
	Current asset investments – short-term deposit	2,200	(2,200)	_
		£(2,138,926)	£2,284,466	£145,540

# 15. <u>Ultimate parent undertaking</u>

The company is a wholly owned subsidiary of Chanrai Holdings Limited, a company registered in Jersey. The directors regard Kewalram Chanrai Holdings Limited, a company registered in Jersey, as being the ultimate parent company.

# NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31ST MARCH 2001

# 16. Financial commitments

#### (a) Operating leases

The annual rentals payable under operating leases are as follows:-	2001	<u>2000</u>
Property leases expiring:		
within 1 year	-	11,250
within 2-5 years	16,000	16,000
after 5 years	42,785	42,785
	£58,785	£70,035

The rentals payable under the company's property leases are subject to re-negotiation at various intervals specified in the leases.

# (b) Documentary credits

At the balance sheet date there were no documentary credits (2000 - £788,317), established in the normal course of trade in favour of suppliers, remained outstanding.

# 17. Related party transactions

The company's related parties, as defined by Financial Reporting Standard 8, with whom the company had transactions during the year are listed below:

Party	<b>Relationship</b>
Kewalram Chanrai Holdings Limited	Ultimate controlling party
Chanrai Holdings Limited	Parent company
Kewalram Singapore Limited	Common ultimate control
Afprint Nigeria plc	Common ultimate control
Afcott Nigeria plc	Common ultimate control
Aflon Nigeria plc	Common ultimate control
Sunseed Nigeria plc	Common ultimate control
Kewalram Nigeria Limited	Common ultimate control
Chanrai International South Africa (Pty) Limited	Common ultimate control
K. C. Insurance Limited	Common ultimate control
Chanrai Investment Corporation Limited	Common ultimate control
The state of the s	4004 4000

The fransactions were: 2001	<u>2000</u>
<u>£</u>	£
Aggregate sales to parties under common ultimate	
control on normal trading terms 3,127,756	6,525,991
Aggregate purchases from parties under common	
ultimate control on normal trading terms 1,431,479	3,372,897
Interest receivable from ultimate parent company 142,030	300,198
Amounts owing from ultimate parent company 1,964,792	3,954,170
Premiums paid for insurance cover 2,463	655

In the year to 31st March 2000, Kewalram Singapore Limited had provided guarantees to three of the company's bankers as security against facilities provided by the bankers.