(Registered Number 617667)

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

# Directors

PA Owens
JR Holliday
DR Milne
J Timms-Mitchell (appointed 16 October 2013)

# Secretary

AC Peel

# Registered Office

30 Fenchurch Avenue London EC3M 5AD

# Auditor

Deloitte LLP London

SATURDAY



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#### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

#### Company activities and review of developments

The Company was regulated by the Financial Services Authority ("FSA") up to 31 March 2013, thereafter by the Financial Conduct Authority ("FCA"), and is a Lloyd's broker engaged in international insurance broking. The Company is a subsidiary of Willis Group Holdings plc ("the Group"). The Group is one of the world's leading professional service providers of risk management solutions, risk transfer expertise through insurance and reinsurance broking, and related specialized consultancy services.

There have been no significant changes in the Company's principal activities in 2013. The Directors are not aware, at the date of this report, of any likely major changes in the Company's activities in the next year.

#### Results

The profit on ordinary activities after taxation amounted to £1,913,000 (2012: profit of £1,036,000) as shown in the profit and loss account on page 9. The increase in profit is largely attributable to:

- £772,000 increase in brokerage and fees, in part due to the development of new products including Alert24;
- £812,000 favourable foreign exchange movement driven primarily by the movement of the US Dollar and Euro against the Pound sterling;

#### partly offset by:

- £522,000 increase in operating expenses due to increased staff costs, offset by recharge of management and operational costs to other group companies; and
- £194,000 increase in tax charge.

#### Balance sheet

The balance sheet on page 10 of the financial statements shows the Company's financial position at the year end. Net assets have increased by £1,913,000 largely as a result of:

- £339,000 net additions to tangible fixed assets;
- £585,000 increase in cash to conform to minimum requirements set out by the FCA under section 2.4;
- £461,000 increase in non fiduciary trade debtors;
- £392,000 increase in intercompany receivables as a result of cash repatriation to group; and
- £227,000 decrease in creditors due within one year.

# partly offset by:

- £31,000 decrease in other debtors; and
- £60,000 increase in provisions for post placement services.

The Group manages its operations on a divisional basis. For this reason, the Company's Directors believe that further key performance indicators for the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The performance of the Group, which includes the Company, is discussed in the Group's financial statements which do not form part of this report.

### Principal risks and uncertainties

Competition in the Company's specialised area remains strong across all business streams. However the Company is confident that it delivers value to clients through its service levels and unique expertise.

The Company is regulated in the UK by the FCA and has appropriate FCA permissions to carry on its current activities. The Company has in place robust internal systems and control procedures to comply with applicable UK insurance industry regulation.

The Company earns its brokerage and fees in various currencies other than pounds sterling, its functional currency, and is therefore exposed to the movement in exchange rates. The Group's treasury function manages this risk at a Group level.

# STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

#### Principal risks and uncertainties (continued)

The Company has intercompany balances with fellow Group undertakings in currencies other than pounds sterling, its functional currency, and is therefore exposed to movements in exchange rates. The Group's treasury function takes out contracts to manage this risk at a Group level.

The Company is financed by its own monies and has no third party debt. The Company's investment portfolio is held over a variable maturity profile and therefore exposes the Company to interest rate risk. The Company mitigates this risk through active investment portfolio management.

The Company is also exposed to additional risks by virtue of being part of the wider Group. These risks have been discussed in the Group's financial statements which do not form part of this report.

#### **Environment**

The Group recognises the importance of its environmental responsibilities, and its impact on the environment on a location by location basis, and designs and implements policies to reduce any damage that might be caused by the Group's activities.

# **Employees**

Details of the number of employees and related costs can be found in note 4 to the financial statements on pages 15 and 16.

The Company is committed to the participation and involvement of employees in the Group's business and to facilitating their personal development to its maximum potential.

Communication with employees concerning the objectives and performance of the Group is conducted through staff briefings and regular meetings, complemented by employee publications and video presentations. Feedback is continually sought from staff on a variety of business, management and human resources issues. These communication tools provide employees with the opportunity to contribute to the everyday running of the business and to support the achievement of the Group's vision and business strategy.

By Order of the Board

PA Owens Director

30 Fenchurch Avenue London EC3M 5AD

22 July 2014

#### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013**

The Directors present their annual report, together with the audited financial statements, for the year ended 31 December 2013.

#### Strategic report

The Directors have approved the content of the Company's strategic report prepared in accordance with S414C(11) of the Companies Act. The report provides an overview of the Company's activities and an analysis of its performance for the year ended 31 December 2013, along with the principal risks faced in achieving its future objectives.

#### Going concern

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements. Further details regarding the adoption of the going concern basis can be found in note 1 to the financial statements on page 12.

#### Dividends

No interim dividend was paid in the year (2012: £nil). The Directors do not recommend the payment of a final dividend (2012: £6,000,000).

#### **Directors**

The current Directors of the Company are shown on page 1, which forms part of this report. J Timms-Mitchell was appointed with effect from 16 October 2013. There were no other changes in Directors during the year or after the year end.

# Statement of Directors' responsibilities in relation to the financial statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

#### Disclosure of information to the auditor

Each of the persons who is a Director at the date of approval of this report confirms that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Director has taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006.

#### Auditor

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements have been put in place for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

By Order of the Board

PA Owens Director

30 Fenchurch Avenue London EC3M 5AD

22 July 2014

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SPECIAL CONTINGENCY RISKS LIMITED

We have audited the financial statements of Special Contingency Risks Limited for the year ended 31 December 2013 which comprise the Profit and Loss Account, the Balance Sheet, the Reconciliation of Movement in Shareholders' Funds and the related notes 1 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SPECIAL CONTINGENCY RISKS LIMITED (continued)

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mark McIlquham (Senior Statutory Auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London, UK

2014

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013 £000	2012 £000
Brokerage and fees	2	8,263	7,491
Interest and investment income		2	4
Turnover	<del>-</del>	8,265	7,495
Operating expenses		(5,960)	(5,438)
Operating expenses – foreign exchange gain/(loss)		154	(658)
Operating profit	3	2,459	1,399
Finance income, net	6	26	15
Profit on ordinary activities before taxation	_	2,485	1,414
Tax charge on profit on ordinary activities	. 7	(572)	(378)
Profit on ordinary activities after taxation		1,913	1,036

All activities derive from continuing operations.

There are no recognised gains or losses in either 2013 or 2012 other than the profit for those years.

# **BALANCE SHEET AS AT 31 DECEMBER 2013**

	Notes	2013 £000	As restated 2012 £000
Fixed assets		•	
Tangible assets	9	366	27
	_	366	27
Current assets			•
Debtors:			
Amounts falling due within one year	10	11,728	10,963
Amounts falling due after one year	10 _	1,087	1,030
		12,815	11,993
Fiduciary assets: amounts falling due within one year	11	11,146	12,783
Fiduciary assets: amounts falling due after one year	11	4,732	4,915
Deposits and cash: held in fiduciary capacity	11	1,107	1,606
Deposits and cash	_	1,934	1,349
		31,734	32,646
Current liabilities			
Creditors: amounts falling due within one year	12	(7,025)	(7,252)
Fiduciary liabilities: amounts falling due within one year	13	(11,355)	(13,603)
		(18,380)	(20,855)
Net current assets		13,354	11,791
Total assets less current liabilities	_	13,720	11,818
Fiduciary liabilities: amounts falling due after more than one year	13	(5,630)	(5,701)
Provisions	14 _	(60)	_
Net assets		8,030	6,117
Capital and reserves			
Called up share capital	15	750	750
Profit and loss account	16	7,280	5,367
Shareholders' funds		8,030	6,117

The financial statements of Special Contingency Risks Limited, registered company number 617667, were approved by the Board of Directors and authorised for issue on .22....... 2014 and signed on its behalf by:

PA Owens Director

# MOVEMENTS IN SHAREHOLDERS' FUNDS FOR THE YEAR ENDED 31 DECEMBER 2013

Movements in shareholders' funds	Notes	2013 £000	2012 £000
Profit on ordinary activities after taxation		1,913	1,036
Dividends declared	8	-	(6,000)
Net movements in shareholders' funds for the year	_	1,913	(4,964)
Shareholders' funds at beginning of year		6,117	11,081
Shareholders' funds at end of year	_	8,030	6,117

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. Accounting policies

#### Basis of preparation

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

The financial statements have been prepared:

- under the historical cost convention; and
- in accordance with applicable law and accounting standards in the United Kingdom.

The Company's business activities and the factors likely to affect its future development and position are set out in the Business Review section of the Strategic Report. The Company's financial projections indicate that it will generate positive cash flows on its own account for the foreseeable future. The Company deposits its excess own cash funds with the Group's centralised treasury function and so shares banking arrangements with its parent and fellow subsidiaries.

In accordance with their duties set out in the Financial Services and Markets Act and the FCA's 'Condition 2.4 – Appropriate Resources' the Directors have conducted enquiries into the nature and quality of the assets, liabilities, and cash that make up the Company's capital. Furthermore the Directors' enquiries extend to the Company's relationship with the Group and external parties on a financial and non-financial level. Having assessed the responses to their enquiries, the Directors have no reason to believe that a material uncertainty exists that may cast significant doubt upon the ability of the Willis Group to continue as a going concern or its ability to repay loans due to the Company from time to time.

As a consequence of the enquiries the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the accounts.

# Parent undertaking and controlling party

The Company's:

- immediate parent company and controlling undertaking is Willis Limited; and
- ultimate parent company is Willis Group Holdings plc, a company incorporated in Ireland.

The largest and smallest group in which the results of the Company are consolidated is Willis Group Holdings plc, whose financial statements are available to members of the public from the Company Secretary, 51 Lime Street, London EC3M 7DQ.

# Revenue recognition

Brokerage income and fees negotiated in lieu of brokerage are recognised at the later of policy inception date or when the policy placement is complete. Revenue is deferred if necessary for any post placement obligations. Commissions on additional premiums and adjustments are recognised as and when advised.

Investment income earned on fiduciary balances is recognised on an accruals basis.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

#### 1. Accounting policies (continued)

#### Finance income / charges

Interest receivable and interest payable are accounted for on an accruals basis.

#### Foreign currency translation

These financial statements are presented in pounds sterling which is the currency of the primary economic environment in which the Company operates (the 'functional currency').

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

# Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is calculated on a straight line basis to write off the cost of such assets over their estimated useful economic lives as follows:

Leasehold improvements

Furniture and equipment

Systems development

Over period of lease

Between 4 and 10 years

5 years

Expenditure for improvements is capitalised; repairs and maintenance are charged to expenses as incurred.

Tangible fixed assets are reviewed for impairment when events or changes in circumstance indicate that the carrying amount may not be recoverable. Any impairment in the value of tangible fixed assets is charged to the profit and loss account in the period in which the impairment occurs.

# Fiduciary assets and fiduciary liabilities

The Company collects premiums from insureds and, after deducting its commissions, remits the premiums to the respective insurers; the Company also collects claims or refunds from insurers on behalf of insureds.

Balances arising from insurance brokerage transactions are reported as separate assets or liabilities unless such balances are due to or from the same party and a right of offset exists, in which case the balances are recorded net.

# Fiduciary assets

Uncollected premiums from insureds and uncollected claims or refunds from insurers ('fiduciary debtors') are recorded as fiduciary assets on the Company's balance sheet. In certain instances, the Company advances premiums, refunds or claims to insurance underwriters or insured's prior to collection. Such advances are made from fiduciary funds and are reflected in the Company's balance sheet as fiduciary assets.

# Fiduciary liabilities

The obligations to remit these funds to insurers or insureds are recorded as fiduciary liabilities on the Company's balance sheet. The period for which the Company holds such funds is dependent upon the date the insured remits the payment of the premium to the Company and the date the Company is required to forward such payment to the insurer.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

#### 1. Accounting policies (continued)

### Deposits and Cash: held in fiduciary capacity ("fiduciary funds")

Unremitted insurance premiums and claims are recorded within fiduciary funds. Fiduciary funds are generally required to be kept in certain regulated bank accounts subject to guidelines which emphasise capital preservation and liquidity. Such funds are not available to service the Company's debt or for other corporate purposes. Notwithstanding the legal relationships with clients and insurers, the Company is generally entitled to retain interest and investment income earned on fiduciary funds in accordance with agreements with insureds and insurers and in accordance with industry custom and practice where these agreements are not in place.

#### Pension costs

The Group has a defined benefit pension scheme and a defined contribution pension scheme. The defined benefit scheme was closed to new entrants in January 2006. New employees are now offered the opportunity to join a defined contribution scheme.

#### Defined benefit scheme

A defined benefit scheme is a pension scheme that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The UK defined benefit scheme is funded, with the assets of the scheme held separately from those of the Company, in separate trustee-administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit credit method and discounted at a rate equivalent to the current rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The resulting defined benefit asset or liability, net of the related deferred tax, is presented separately after other net assets on the face of the balance sheet of Willis Limited, a subsidiary undertaking of the Group.

As the Directors are unable to identify the Company's share of the scheme's underlying assets and liabilities, the Company recognises as its pension cost the contributions payable under the scheme during the year, as allowed by FRS17 and are charged to the profit and loss account as part of the employee costs in the period in which they fall due. The pension cost to the Company is based on the contribution rates assessed in accordance with the advice of professionally qualified actuaries using the projected unit credit method. The pension contribution rates are based on pension costs across the Group's UK companies as a whole.

#### Defined contribution scheme

A defined contribution scheme is a pension scheme under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current or prior periods.

The costs of the defined contribution scheme in which the Company participates are charged to the profit and loss account as part of employee costs in the period in which they fall due. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

# Taxation

Current tax is provided at amounts expected to be paid or recovered using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

# 1. Accounting policies (continued)

#### Cash flow statement

Under FRS1 'Cash flow statements' the Company is exempt from the requirement to prepare a cash flow statement on the grounds that the Company is a 90 per cent or more owned subsidiary undertaking and the consolidated cash flow statement that is prepared at Group level is publicly available.

#### 2. Turnover

The table below analyses the Company's brokerage and fees by the accounting address of the client from whom the business is derived. This does not necessarily reflect the original source or location of the business. Brokerage and fees are attributable to continuing operations.

		As restated
	2013	2012
Brokerage and fees	£000	£000
United Kingdom	886	713
North America	483	322
Rest of the world	6,894	6,456
	8,263	7,491

The geographical split by location for 2012 has been restated to reflect a more accurate assessment of where revenues were earned from.

3. Operating profit	2013 £000	2012 £000
Operating profit is stated after (crediting)/charging:		
Depreciation of tangible fixed assets	91	. <b>-</b>
Currency translation adjustments	(154)	658

Auditor's remuneration of £15,800 (2012: £7,800) was borne by another Group company.

•		As restated
	2013	2012
4. Employee costs	£000	£000.
Salaries	3,654	2,745
Social security costs	434	292
Other pension costs	309	264
	4,397	3,301

The 2012 allocation of costs between salaries and social security costs have been restated for national insurance paid on incentives.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

# 4. Employee costs (continued)

Number of employees – average for the period	2013 Number	2012 Number
Producer	3	4
Client services	39	20
Management / administration services	4	10
	46	34

#### Cash retention awards

In previous years, Willis Group Holdings plc (the 'Group') made annual cash retention awards to its employees under its annual incentive programs. Employees were required to repay a proportionate amount of these awards if they voluntarily left the Group's employ (other than in the event of retirement or permanent disability) before a certain time period, typically up to three years. The Group made cash payments to its employees in the year it granted these retention awards and recognised these payments ratably over the period they were subject to repayment, beginning in the quarter in which the award was made. The unamortised portion of cash retention awards was recorded within prepayments and accrued income. In December 2012, the Group decided to eliminate the repayment requirement from the past annual cash retention awards and, as a result, the Company wrote off the unamortised balance of past awards of £182,000 in 2012. There were however, a number of Company specific awards with retention conditions attached, for which the Company has not waived the repayment requirement. The unamortized portion of these awards amounted to £692,000 at 31 December 2013 (2012: £588,000).

## Cash bonuses

The Group has replaced annual cash retention awards with annual cash bonuses which do not include a repayment requirement. The Company has accrued £64,000 for these 2013 cash bonuses to be paid in 2014. (2012: £204,000 for 2012 cash bonuses to be paid in 2013).

The Company employs its own staff and bears the cost of the salaries, social security payments and pension contributions to such staff.

The following table sets out the amount of cash retention awards made for the years ended 31 December 2013 and 2012:

	2013 £000	£000
Cash bonuses / retention awards made	1,150 663	741 717
Amortisation of cash retention awards included in salaries		/1

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

Emoluments, (excluding pension contributions, benefits and long-term incentive awards) Benefits 29 15 Pension contributions 70 84  Highest paid Director: Emoluments, (excluding pension contributions and long-term incentive awards) 763 615 Pension contributions 763 615 Pension	5.	Directors' remuneration	2013 £000	2012 £000
awards) Benefits Pension contributions and long-term incentive awards) Pension contributions Pension contributions Pension contributions Pension contributions Pension contributions and long-term incentive awards) Pension contributions Pension	<u>J.</u>	Directors remuneration	2000	2000
Highest paid Director: Emoluments, (excluding pension contributions and long-term incentive awards) Pension contributions  763 615 Pension contributions  800 641  2013 2012 Number Number  Directors exercising share options Directors receiving shares under long-term incentive plans Directors eligible for defined benefit pension schemes  PA Owens is remunerated by other Group companies with no part of his remuneration allocated to the Company. As such no disclosure of his remuneration has been made.  PA Interest and investment income Interest receivable from Group undertaking  1 26 35  Interest payable and similar charges Interest payable to Group undertaking  - (20)		awards) Benefits	29	15
Emoluments, (excluding pension contributions and long-term incentive awards) Pension contributions  763 615 Pension contributions  800 641  2013 2012 Number Number  Directors exercising share options Directors receiving shares under long-term incentive plans Directors eligible for defined benefit pension schemes  PA Owens is remunerated by other Group companies with no part of his remuneration allocated to the Company. As such no disclosure of his remuneration has been made.  PA finance income, net  Interest and investment income Interest receivable from Group undertaking  Interest payable and similar charges Interest payable to Group undertaking  - (20)  Interest payable to Group undertaking  - (20)			1,637	1,270
Directors exercising share options Directors receiving shares under long-term incentive plans Directors eligible for defined benefit pension schemes  PA Owens is remunerated by other Group companies with no part of his remuneration allocated to the Company. As such no disclosure of his remuneration has been made.  PA Finance income, net  Interest and investment income Interest receivable from Group undertaking  Interest payable and similar charges Interest payable to Group undertaking  - (20)		Emoluments, (excluding pension contributions and long-term incentive awards)	37	26
Directors exercising share options Directors receiving shares under long-term incentive plans Directors eligible for defined benefit pension schemes  PA Owens is remunerated by other Group companies with no part of his remuneration allocated to the Company. As such no disclosure of his remuneration has been made.  PA Finance income, net  Interest and investment income Interest receivable from Group undertaking  Interest payable and similar charges Interest payable to Group undertaking  - (20)				
Directors receiving shares under long-term incentive plans Directors eligible for defined benefit pension schemes  2 2 2 PA Owens is remunerated by other Group companies with no part of his remuneration allocated to the Company. As such no disclosure of his remuneration has been made.  2013 2012 6. Finance income, net  Interest and investment income Interest receivable from Group undertaking  26 35  Interest payable and similar charges Interest payable to Group undertaking - (20)				
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6. Finance income, net £000 £000  Interest and investment income Interest receivable from Group undertaking 26 35  Interest payable and similar charges Interest payable to Group undertaking - (20)			on allocated to t	he Company.
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Interest receivable from Group undertaking  Interest payable and similar charges Interest payable to Group undertaking  - (20)	<u></u>	Thance meone, nee		
Interest payable and similar charges Interest payable to Group undertaking - (20)				
Interest payable to Group undertaking - (20)		Interest receivable from Group undertaking	26	35
Finance income, net 26 15		Interest payable to Group undertaking	-	(20)
		Finance income, net	26	15

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

7. Tax on profit on ordinary activities	2013 £000	2012 £000
(a) Analysis of charge for the year		
Current tax: UK corporation tax on profit at 23.25% (2012: 24.5%) Adjustments in respect of prior periods	589 (17)	380 (2)
Total current tax (note 7(b))	572	378
(b) Factors affecting current tax for the year		
The tax assessed for the year is higher (2012: higher) than the standard rate of corporation tax in the UK (23.25%) (2012: 24.5%). The differences are explained below:		
Profit on ordinary activities before taxation	2,485	1,414
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 23.25% (2012: 24.5%)	578	346
Effects of: Amounts not deductible for tax purposes	11	34
Adjustments to tax charge in respect of prior years	(17)	(2)
Total current tax charge for the year (note 7(a))	572	378

# (c) Circumstances affecting current and future tax charges

The Finance Act 2012, which was substantively enacted on 3 July 2012, included provisions to reduce the rate of UK corporation tax to 24% with effect from 1 April 2012 and to 23% with effect from 1 April 2013.

The main rate of UK corporation tax was further reduced to 21% with effect from 1 April 2014 and to 20% with effect from 1 April 2015. These changes to the main tax rate were included in the Finance Act 2013 which was substantively enacted on 2 July 2013. As the changes were substantively enacted prior to 31 December 2013, they have been reflected in these financial statements.

2013	2012
000£	£000
-	6,000
•	£000

A dividend of £6,000,000 was declared on 6 December 2012. The dividend was paid on 31 March 2013.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

Leasehold Improvements	Furniture & Equipment	Computer Systems & Software	Total
£000	£000	£000£	£000
<del>-</del>	-	27	27
137	37	256	430
-	-	-	-
137	37	283	457
-	-	-	-
(27)	(3)	(61)	(91)
(27)	(3)	(61)	(91)
110	34	222	366
-	-	27	27
	137	### Equipment #### Equipment ####################################	Equipment   Systems & Software   £000   £000   £000

Costs of £430,000 have been incurred in the year for the development of the operations centre, primarily relating to building the IT infrastructure. The operations centre is manned 24 hours a day to inform, prevent and respond to people's risks across the world.

		As restated
	2013	2012
0. Debtors	£000	£000
Amounts falling due within one year:		
Trade debtors	3,111	2,635
Amounts owed by Group undertakings	8,137	7,745
Prepayments and accrued income	38	163
Retention awards	436	404
VAT	6_	16
	11,728	10,963
•	1	
Amounts falling due after more than one year:		
Trade debtors	831	846
Retention awards	256	184
	1,087	1,030
	12,815	11,993

An amount of £184,000 has been re-allocated in 2012, from retention awards falling due within one year to trade debtors falling due within one year, to correctly disclose the split of current debtors and £846,000 has been re-allocated between trade debtors within a year to trade debtors falling due after more than one year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

		As restated
	2013	2012
1. Fiduciary assets, deposits and cash	0002	£000
Amounts falling due within one year:		
Trade debtors	9,310	10,977
Amounts owed by Group undertakings	1,389	1,786
Amounts owed by associate undertakings	447	20
	11,146	12,783
Deposits and cash: held in fiduciary capacity	1,107	1,606
	12,253	14,389
Amounts falling due after more than one year:		
Trade debtors	4,392	4,803
Amounts owed by Group undertakings	206	105
Amounts owed by associate undertakings	134	7
	4,732	4,915

Fiduciary funds include deposits with maturities of less than or equal to three months. Any interest accrued is recorded within prepayments and accrued income.

2012 fiduciary assets have been restated to correctly reflect the split by category and by age.

Creditors: amounts falling due within one year	2013 £000	201: £00
Crounters amounts taking due within one year		200
Trade creditors	123	11
Amounts owed to Group undertakings in respect of corporation tax group relief	589	38
Amounts owed to Group undertakings	5,766	
Accruals and deferred income	547	6,75
	7,025	7,25

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

		As restated
	2013	2012
Fiduciary liabilities: amounts falling due within one year		£000
Trade creditors	10,827	12,974
Amounts owed to Group undertakings	422	575
Amounts owed to associate undertakings	106	54
	11,355	13,603
Amounts falling due after more than one year:		
Trade creditors	5,464	5,658
Amounts owed to Group undertakings	136	43
Amounts owed to associate undertakings	30	
	5,630	5,70

2012 fiduciary assets have been restated to correctly reflect the split by category and by age.

14. Provisions for liabilities .	Post placement services £000	Total £000
1 January 2013	-	_
Charged to profit and loss account	60	60
31 December 2013	60	60

# Post placement services provision:

The provision comprises an estimate of the future liabilities that arise from the placement of policies in this year and from previous years. The provision is based upon three key assumptions:

- the length of time the Company is obliged to provide post placement services;
- the number of claims we are likely to process in that time; and
- the average cost per claim.

The Company seeks to limit its exposure to such liabilities through the use of appropriately worded 'Terms of Business Agreements' with clients.

2013 £000	2012 £000
750	750
	€000

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

16. Reserves and shareholders' funds	Share capital	Profit and loss account £000	Total £000
1 January 2013	750	5,367	6,117
Profit on ordinary activities after taxation	<u> </u> .	1,913	1,913
31 December 2013	750	7,280	8,030

#### 17. Pensions

# Defined Benefit Scheme

Certain staff working for the Company are members of the Willis Pension Scheme in the United Kingdom ('the Scheme'), which is funded externally and is of the defined benefit type. The pension cost to the Company is based on the contribution rates assessed in accordance with the advice of professionally qualified actuaries using the projected unit credit method. The pension contributions rates are based on pension costs across the Group's UK companies as a whole.

The most recent actuarial valuation of the Scheme was at 31 December 2010. The most recent actuarial valuation has been reviewed and updated as at 31 December 2013 to take account of the requirements of FRS17 'Retirement Benefits', in order to assess the liabilities of the Scheme at 31 December 2013.

The Directors consider that the share of the Scheme's underlying assets and liabilities attributable to the Company's employees cannot be separately identified as several Group companies participate in the Scheme. Accordingly all Scheme assets and liabilities are included on the balance sheet of Willis Limited. The Scheme showed an overall surplus after tax of \$254.2 million (£153.5 million) at 31 December 2013 compared with an overall surplus after tax of \$130 million (£83.8 million) at 31 December 2012. Company funded contributions were made at the rate of 14% of basic salaries in 2013 compared with 14.4% in 2012. In addition, the Scheme contributions were 10% in 2013 and 2012 for all employed members.

Full disclosures for the Scheme under FRS17 are included in the financial statements of Willis Limited.

The Scheme was closed to new members from 1 January 2006.

#### **Defined Contribution Scheme**

The Company operated a defined contribution scheme for new entrants from 1 January 2006 for which the pension cost charge for the year amounted to £87,000 (2012: £56,000).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (continued)

#### 18. Contingent liabilities

The Company is subject to various actual and potential claims, lawsuits and proceedings relating principally to alleged errors and omissions in connection with the placement of insurance and reinsurance in the ordinary course of business.

Most of the claims, lawsuits and proceedings arising in the ordinary course of business are covered by professional indemnity or other appropriate insurance. In respect of insurance deductibles the Company has established provisions against these items which are believed to be adequate in the light of current information and legal advice, and the Company adjusts such provisions from time to time according to developments. On the basis of current information, the Company does not expect that the ultimate outcome of the actual claims, lawsuits and proceedings to which the Company is subject, or potential claims, lawsuits or proceedings, either individually or in the aggregate, will have a material adverse effect on the Company's financial condition, results of operations or liquidity.

#### 19. Directors' interests in contracts

The Company and other insurance broking subsidiary undertakings of Willis Group Holdings plc place risks with syndicates in which the Directors or connected persons (as defined in Section 252 of the Companies Act 2006) participate in the normal course of their broking activities on the same basis as they do with other Lloyd's syndicates.

#### 20. Related party transactions

During the year the Company transacted in the ordinary course of business brokerage with associated undertakings listed below. Amounts owed by and to Group associated undertakings are disclosed in notes 11 and 13. These amounts all relate to trading.

	2013	2012
	£000	£000
AF Willis Bahrain WLL	4	3
Al Futtaim Willis LLC	71	46
Gras Savoye SA	277	31
Gras Savoye Belgium	5	-
Gras Savoye Liban SAL	1	-
Gras Savoye Middle East SAL	. 3	-
Gras Savoye Sigorta ve Reasurans Brokerlik A.S.		1
	361	81

FRS8 (paragraph 3(c)) exempts the reporting of transactions between group companies in the financial statements of companies that are wholly owned within the group. The Company has taken advantage of this exemption. There are no other transactions requiring disclosure.