# **DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

for the year ended 30 September 2005

Company Registration Number: 587618



#### **DIRECTORS**

C J Miller G M Parkin A Baggley

## **SECRETARY**

G M Parkin

#### **REGISTERED OFFICE**

The Roundhouse Wellington Road Leeds LS12 1DR

#### **AUDITORS**

Fullertons
Chartered Accountants
Westbourne House
60 Bagley Lane
Farsley
Leeds
LS28 5LY

Notice is given that the Annual General Meeting of the company will be held at the Registered Office of the company on 10 February 2006 at 10.00 am for the following purposes:

To	receive and adopt the directors' report and statement of financial statements for
	the year ended 30 September 2005 together with the report of the auditors.

To	approve directors'	emoluments.
10	approvo arrectors	omitoration.

FT3	1
To	approve a dividend
10	approve a arvidenta

To	re-appoint	Fullertons	as	auditors	and	to	authorise	the	directors	to	fix	their
	remunerati	on for the e	nsu	ing year.								

A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote in his stead. A proxy need not be a member of the company.

By order of the board

**GRAHAM PARKIN** 

Secretary

The Roundhouse Wellington Road Leeds LS12 1DR

20 January 2006

THIS PAGE DOES NOT FORM PART OF THE STATUTORY ACCOUNTS

#### · DIRECTORS' REPORT

The directors present their report and financial statements for the year ended 30 September 2005.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the company is that of vehicle hirers. The company trades under the names of "Leeds Commercial", "Transhire", "South Yorkshire Commercials", "Leeds Commercial Sales", "LC Vehicle Hire" and "LC Vehicle Sales".

# <u>DEVELOPMENTS DURING THE YEAR AND THE COMPANY'S POSITION AT 30 SEPTEMBER 2005</u>

The results for the year are set out on page 6 and the directors consider the results to be satisfactory and are looking forward to the future with confidence.

#### **DIVIDENDS**

The directors recommend payment of a dividend of £50.52 (2004: £25.26) per share for the year ended 30 September 2005. If this recommendation is approved retained profits of £532,289 will be added to reserves.

#### **FIXED ASSETS**

Changes in fixed assets are set out in note 6 to the accounts on page 12.

#### **DIRECTORS**

The members of the board during the year, and their interests in the £1 ordinary share capital were:

	30 September 2005	30 September 2004
C J Miller	1,550	1,550
C J Miller (as trustee)	350	350
G M Parkin	-	-
A Baggley	-	-

#### · DIRECTORS' REPORT (Continued)

#### **AUDITORS**

Fullertons have expressed their willingness to continue in office, and in accordance with Section 385 of the Companies Act 1985, a resolution will be put to the Annual General Meeting re-appointing Fullertons as auditors to the company.

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

State whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the financial statements.

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the board of directors on 20 January 2006 and signed on its behalf.

**GRAHAM PARKIN** 

Secretary

The Roundhouse Wellington Road LEEDS LS12 1DR

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF

#### LEEDS COMMERCIAL LIMITED

We have audited the financial statements of Leeds Commercial Limited for the year ended 30 September 2005 on pages 6 to 17. These financial statements have been prepared under the historical cost convention and the accounting policies set out on page 10.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of Directors and Auditors

As described in the Statement of Directors' Responsibilities on page 4 the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

#### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and or whether the accounting policies are appropriate to he company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

#### **FULLERTONS**

Registered Auditors Chartered Accountants Westbourne House 60 Bagley Lane Farsley Leeds LS28 5LY

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2005

	Notes	2005 £	2004 £
Turnover	1	16,156,547	13,942,727
Staff costs Depreciation Other operating charges	19 6	(6,926,847) (5,484,023)	(2,354,991) (5,817,885) (4,726,190)  (12,899,066)
Operating profit Profit on disposal of fixed assets	2	1,176,019 693,653	1,043,661 323,268
Profit before interest		1,869,672	1,366,929
Interest payable and similar charges Interest receivable	3	25,430	(711,092) 23,951
Profit on ordinary activities before taxation		887,912	679,788
Taxation on profit on ordinary activities	4	(235,623)	(202,000)
Profit on ordinary activities after taxation		652,289	477,788
Dividend	5		(60,000)
Amount transferred to reserves	16	532,289	417,788

None of the company's activities were acquired or discontinued during the year and there were no recognised gains or losses for 2005 or 2004 other than those included in the profit and loss account.

The notes on pages 10 to 17 form part of the financial statements.

## · BALANCE SHEET AT 30 SEPTEMBER 2005

	Notes	2005 £	2004 £
FIXED ASSETS			
Tangible assets	6	22,141,803	19,421,602
Investments	7	60,530	•
		22,202,333	
CURRENT ASSETS			
Stocks	8	142,144	107,276
Debtors	9	3,514,370	3,460,264
Cash at bank and in hand		966,661	81,003
		4,623,175	
CREDITORS (amounts falling due			
within one year)	10	(9,593,581)	•
NET CURRENT LIABILITIES		(4,970,406)	
TOTAL ASSETS LESS CURRENT			
LIABILITIES		17,231,927	15,129,266
CREDITORS (amounts falling due			
after more than one year)	11	(11,797,631)	(10,255,054)
PROVISIONS FOR LIABILITIES			
AND CHARGES	14	(231,479)	(203,684)
NET ASSETS		5,202,817	4,670,528
CAPITAL AND RESERVES		<del></del>	=======================================
Called up share capital	15	2,375	2,375
Capital redemption reserve		2,625	
Profit and loss account	16	5,197,817	4,665,528
SHAREHOLDERS' FUNDS	17	5,202,817	
		========	======

All share capital relates to equity interests.

The financial statements were approved by the board of directors on 20 January 2006 and signed on its behalf.

CHRISTOPHER JOHN MILLER

Director

The notes on pages 10 to 17 form part of the financial statements.

# - CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2005

			2005		2004
	Notes	£	£	£	£
Net cash inflow from operating activities	A		8,042,153		7,168,386
Returns on investments and servicing of finance					
Interest paid less received Dividends paid		(981,760) (60,000)		(687,141) (76,800)	
Net cash outflow from returns on investments and servicing of finance			(1,041,760)		(763,941)
Taxation					
Corporation tax (paid)		(242,561)		(190,646)	
Tax paid			(242,561)		(190,646)
Investing activities					
Payments to acquire assets Receipts from sales of assets		(13,453,153) 4,499,758		(14,101,909) 3,564,006	
Net cash outflow from investing activities			(8,953,395)		(10,537,903)
Net cash (outflow) before financing	C		(2,195,563)		(4,324,104)
Financing					
New bank loans New hire purchase agreements		10,893,820		1,070,000 10,296,676	
Capital element of hire purchase and loan repayments		(7,812,599)		(6,899,836)	
Net cash inflow/(outflow) from Financing		<del></del>	3,081,221		4,466,840
Increase/(decrease) in cash and cash equivalent assets	в,с		885,658		142,736

The notes on page 9 form part of this cash flow statement.

## · NOTES TO THE CASH FLOW STATEMENT

# A) RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2005 £	2004 £
Operating profit	1,176,019	1,043,661
Depreciation charges	6,926,487	5,817,885
(Increase) in stocks	(34,868)	(24,531)
(Increase) in debtors	(54,106)	(71,907)
Increase in creditors	28,621	403,278
	8,042,153	7,168,386
		======

#### B) ANALYSIS OF CHANGES IN CASH AND IN NET DEBT

	Balance 1 October 2004 £	Cash flows £	Other changes £	Balance 30 September 2005 £
			-	-
Cash in hand	81,003	885,658	-	966,661
Bank overdraft	<del></del>	-	-	-
			<b></b>	
	81,003	885,658	-	966,661
Debt due within one year	(5,843,659)	2,092,629	(3,631,273)	(7,382,303)
Debt due after one year	(10,255,054)	5,719,970	(7,262,547)	(11,797,631)
	(1.6.01==1.0)	0.600.055	(10,000,000)	(10.010.070)
	(16,017,710)	8,698,257	(10,893,820)	(18,213,273)
		======		

## C) RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2005 £	2004 £
Increase/(decrease) in cash in the period	885,658	142,736
New bank loans	-	(1,070,000)
New hire purchase agreements	(10,893,820)	(10,296,676)
Cash paid in repaying finance leases and loans	7,812,599	6,899,836
Change in net debt	(2,195,563)	(4,324,104)
Net debt at 1 October 2004	(16,017,710)	(11,693,606)
Net debt at 30 September 2005	(18,213,273)	(16,017,710)

#### · NOTES TO THE FINANCIAL STATEMENTS

## 1 <u>ACCOUNTING POLICIES</u>

#### Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

#### **Turnover**

Turnover comprises the invoiced value of goods and services supplied by the company during the year, net of value added tax and trade discounts.

#### Tangible fixed assets and depreciation

Fixed assets are stated at cost less depreciation calculated at rates estimated to write off the assets over their expected useful lives. The rates of depreciation applied are:

Vehicles 25% per annum reducing balance basis Equipment and fittings 25% per annum reducing balance basis Freehold land and buildings 2% per annum straight line basis

#### Leasing and hire purchase contracts

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired under finance leases are depreciated over the shorter of the lease term and their useful lives. Assets acquired under hire purchase contracts are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period. Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.

#### Stocks

Stocks, comprising vehicles for resale and vehicle spares, are valued at the lower of purchase invoice cost and net realisable value.

#### Pension scheme

The company operates a defined contribution scheme on behalf of its employees. Employees are not required to join the scheme, but where they do, the company makes a contribution on their behalf when employees contribute above certain limits. Certain directors are members of a non-contributory pension scheme, the assets of which are held separately from the company.

#### · NOTES TO THE FINANCIAL STATEMENTS

## 1 ACCOUNTING POLICIES (continued)

#### **Deferred taxation**

The charge for taxation takes into account taxation deferred as a result of timing differences between the treatment of certain items for taxation and accounting purposes. In general, deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. However, deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. In accordance with FRS19, deferred tax is not recognised on revaluation gains. Deferred taxation is measured on a non-discounted basis at the tax rates that are expected to apply in the period in which the timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

## 2 OPERATING PROFIT

	2005 £	2004 £
The operating profit on ordinary activities is		
stated after charging:		
Auditors' remuneration	13,500	13,000
Depreciation of:		
- Owned assets	1,793,058	1,496,205
- Assets held under finance leases		
and hire purchase contracts	5,133,789	4,321,680
Operating lease rentals:		
- Hire of vehicles	490,769	527,516
- Other	165,023	120,625
Uninsured loss	(39,222)	185,000

The uninsured loss was caused by the failure of the Independent Insurance Company.

#### 3 INTEREST PAYABLE AND SIMILAR CHARGES

	2005 £	2004 £
On bank overdraft and loan	59,778	53,897
On hire purchase obligations	947,412	657,195
	1,007,190	711,092

## . NOTES TO THE FINANCIAL STATEMENTS

4	TAXATION		2005 £	2004 £	
	Current year taxation Transfer from deferred taxation (note 14)		207,828 27,795	238,335 (36,335)	
			235,623	202,000	
	Reconciliation of tax charge:				
	Corporation tax at 32.75% on accounting particle of marginal rate reductions. Effect of capital allowances movement. Effect of other adjustments. Effect of capital disposals.	profit	290,791 (41,250) (21,806) 14,069 (33,976)	222,631 (41,250) 48,858 8,096	
	Current year taxation		207,828	238,335	
	Full provision is made for deferred taxatio	n as shown in note	15.		
5	DIVIDENDS		2005 £	2004 £	
	At £50.53 (2004: £25.26) per share		120,000	60,000	
6	TANGIBLE FIXED ASSETS				
		Freehold land and buildings	Equipment and fittings	Vehicles £	Total £
	Cost At 1 October 2004	2,064,812	324,368	30,383,059	32,772,239
	Additions Disposals	(593,235)	75,827	13,377,326 (7,616,673)	13,453,153 (8,209,908)
	Disposais	(393,233)		(7,010,073)	(0,209,900)
	At 30 September 2005	1,471,577 ======	400,195	36,143,712	38,015,484
	Depreciation At 1 October 2004 Provision for the year Disposals	89,360 29,431 (71,979)	164,936 53,378	13,096,341 6,844,038 (4,331,824)	13,350,637 6,926,847 (4,403,803)
	At 30 September 2005	46,812	218,314	15,608,555	15,873,681
	Net book value at 30 September 2005	1,424,765	181,881	20,535,157	22,141,803
	Net book value at 30 September 2004	1,975,452	159,432	17,286,718	19,421,602

The net book value of vehicles includes £15,401,368 (2004: £12,965,039) of assets held under finance leases and hire purchase contracts.

# - NOTES TO THE FINANCIAL STATEMENTS

# 7 <u>INVESTMENTS</u>

		2005 £	2004 £
	Freehold property at cost	60,530	60,530
8	STOCKS		
	- <del></del>	2005 £	2004 £
	Stock of vehicles for resale Consumable spares	17,000 125,144	- 107,276
		142,144	107,276
9	<u>DEBTORS</u>		
		2005 £	2004 £
	Trade debtors	3,090,587	3,134,675
	Other debtors Prepayments and accrued income	130,863 292,920	63,998 261,591
		3,514,370	3,460,264
10	CREDITORS (amounts falling due within one year)		
		2005 £	2004 £
	Bank loans and overdrafts (note 12) Obligations under finance leases	94,050	119,600
	and hire purchase contracts (note 13)	7,288,253	5,724,059
	Trade creditors	1,258,830	1,067,023
	Other creditors	31,588	43,023
	Other taxes and social security	176,048	193,914
	Accruals and deferred income	416,206	550,091
	Dividends payable Corporation tax	120,000 208,606	60,000 243,699
		9,593,581	8,001,409 ======

The bank borrowings are secured by means of a debenture over the company's assets, including first legal charges over the freehold properties, but excluding vehicles.

#### - NOTES TO THE FINANCIAL STATEMENTS

## 11 CREDITORS (amounts falling due after more than one year)

		2005 €	2004 £
	Bank loan (note 12) Obligations under finance leases and	846,742	1,021,457
	hire purchase contracts (note 13)	10,950,889	9,233,597
		11,797,631	10,255,054
12	BANK LOAN		
		2005	2004
	The bank loan is repayable:	£	£
	Within one year	94,050	119,600
	Between one and two years	102,150	138,250
	Between two and five years	312,150	345,350
	Over five years	432,442	537,857
		940,792	1,141,057

The company has bank mortgages repayable by instalments at an interest rate of 1.5% above bank base rates. The loans mature in 2013 and 2014 respectively.

## 13 <u>HIRE PURCHASE CONTRACTS</u>

The maturity of these amounts is as follows:

The maturity of these amounts is as follows.	2005 £	2004 £
Within one year	7,397,167	5,807,705
Within two to five years	11,114,537	9,437,873
	18,511,704	15,245,578
Less: Finance charges allocated to future periods	272,562	287,922
	18,239,142	14,957,656
Finance leases and hire purchase contracts are analys	ed as follows:	
Current obligations	7,288,253	5,724,059
Non-current obligations	10,950,889	9,233,597
	18,239,142	14,957,656

All hire purchase obligations mature between two and five years and are secured on the assets to which they relate. Most hire purchase contracts are subject to variable rates of interest.

15

16

# - NOTES TO THE FINANCIAL STATEMENTS

# 14 PROVISIONS FOR LIABILITIES AND CHARGES

		2005 £
Deferred taxation:		
At 1 October 2004 Transfer to profit and loss account		203,684 27,795
At 30 September 2005		231,479
The provision of deferred taxation is made up as follo	ows:	
	Duc	vided
	2005 £	2004 £
Accelerated capital allowances Current year taxation	231,479	203,684
	231,479	203,684
CALLED UP SHARE CAPITAL		
	2005 £	2004 £
Allotted and fully paid: Ordinary shares of £1 each	2,375	2,375
Authorised: Ordinary shares of £1 each	10,000	10,000
PROFIT AND LOSS ACCOUNT		2005 £
At 1 October 2004 Retained profit for the year		4,665,528 532,289
At 30 September 2005		5,197,817

18

# - NOTES TO THE FINANCIAL STATEMENTS

# 17 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2005 £	2004 £
Profit for the financial year Dividends	652,289 (120,000)	· · · · · · · · · · · · · · · · · · ·
Net additions to shareholders' funds Opening shareholders' funds	532,289 4,670,528	4,252,740
Closing shareholders' funds	5,202,817 ======	4,670,528
DIRECTORS' EMOLUMENTS		
	2005 £	2004 £
Management emoluments Pension contributions	360,624 36,051	· ·
	360,624	491,693
Highest paid director (excluding pension contributions)	211,012	205,023
	<del></del>	

# 19 PARTICULARS OF EMPLOYEES

The average number of persons (including directors) employed by the company during the year was:

		2005	2004
Category:	Directors	3	4
•	Office staff	11	10
	Sales	12	9
	Mechanics	63	56
		89	79
		=====	
Their tota	l remuneration was:		
		2005	2004
		£	£
Wages and	l salaries	2,232,029	1,917,174
Social seco		256,211	194,692
Other pens	-	81,418	243,125
		2,569,658	2,354,991

## • NOTES TO THE FINANCIAL STATEMENTS

## 20 <u>CAPITAL COMMITMENTS</u>

At the year end the company had capital commitments not provided for in these accounts as follows:

	2005 £	2004 £
Contracted for but not provided for in		
these accounts	1,613,567	1,734,565

## 21 OTHER COMMITMENTS

At 30 September 2005 the company had the following annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2005	2004	2005	2004
Expiry date:	£	£	£	£
Within one year	10,000	10,000	244,238	405,218
Between two and five years	-	-	175,810	202,733
After more than five years	172,500	97,500	-	-
	<del></del>			

## 22 RELATED PARTIES - Transactions Involving Directors

Included in other creditors (note 10) are loans due to certain directors, analysed as follows:

	Þ	2005 £	2004 £
C J Miller		21,731 ======	20,565