Registered Number: 571334

# Philip Dennis Frozen Foods Limited

**Annual Report** 





# Annual Report

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# Company Information

Directors:

J P Dennis BSc

Mrs E Dennis BA

Secretary:

Mrs E Dennis BA

Registered Office:

Devonia Cold Store

Mullacott Industrial Estate

Ilfracombe Devon EX34 8PL

Auditors:

Francis Clark

Southernhay House 36 Southernhay East

Exeter EX1 1NX



#### Directors' Report

The directors submit their report and the audited financial statements for the year ended 31 January 1998.

#### **Results and Dividends**

The trading profit for the year after tax was £285,585 (1997 - £350,776). Retained profits of £285,585 (1997 - £240,776) have been transferred to reserves.

#### **Principal Activity**

The company's principal activity during the year was the distribution of frozen foods.

#### **Directors**

The directors who served during the year and their interests in the shares of the company throughout were as follows:

	At 31/1/98	At 1/2/97	At 31/1/98
	Ordinary A Shares	Ordinary B	Shares
J P Dennis BSc Mrs E Dennis BA	42,634 42.633	15,000 15,000	5,000
MIS E Dennis DA	42,000	15,000	5,000

Since the year end the directors have transferred 32.4% of their holdings in the Ordinary A shares of the company into a discretionary trust.

#### **Auditors**

During the year Perrin & Co resigned as auditors of the company. Francis Clark were appointed to fill the casual vacancy. A resolution to reappoint the auditors, Francis Clark, Chartered Accountants, will be proposed at the annual general meeting.

By Order of the Board

Secretary



### Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Auditors' Report to the Members

We have audited the financial statements on page 5 to 14.

#### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

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We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 January 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Francis Clark
Chartered Accountants
Southernhay House
36 Southernhay East
Exeter
EX1 1NX

18 August 1908

Registered Auditors

from Clark



Profit and Loss Account

Year Ended 31 January 1998

	Notes	1998 £	1997 £
Turnover	2	12,189,169	11,792,832
Cost of sales		(9,406,209)	(9,123,728)
Gross profit		2,782,960	2,669,104
Administrative expenses		(2,444,751)	(2,157,846)
Operating profit	3	338,209	511,258
Interest receivable		7,032	3,448
Interest payable	5	(11,358)	(11,748)
Profit on ordinary activities before	e taxation	333,883	502,958
Taxation on profit on ordinary activities	6	(48,298)	(152,182)
Profit for the financial year		285,585	350,776
Ordinary dividend	7	<u>-</u>	(110,000)
Retained profit transferred to reserves	15	285,585	240,776

Movements on reserves are set out in note 15 on page 13.

The company has no recognised gains or losses other than the profit for the year.

The company's results derive from continuing activities.



**Balance Sheet** 

31 January 1998

			1998		1997
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		1,833,282		1,893,459
Investments	9		10,400		10,400
			1,843,682		1,903,859
Current assets					
Stocks	10	414,321		478,786	
Debtors	11	530,520		501,207	
Cash at bank and in hand		229,437		6,863	
		1,174,278		986,856	
Creditors - Amounts falling					
due within one year	12	(1,214,627)		(1,359,312)	
Net current liabilities			(40,349)		(372,456)
Total assets less current liab	ilities		1,803,333		1,531,403
Provisions for liabilities and	charges	13	(89,622)		(103,277)
			1,713,711		1,428,126
Conital and receives					
Capital and reserves Called up share capital		14	115,267		115,267
Profit and loss account		15	1,598,444		1,312,859
Shareholders' funds		15	1,713,711		1,428,126

Approved by the Board on 18 August 1991 and signed on its behalf by

Director

JP DENNIS

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Cash Flow Statement

		1998	1997
	Notes	£	£
Net cash inflow from operating			
activities	18	578,611	737,936
Returns on investments and			
servicing of finance			
Interest received		7,032	3,448
Interest paid		(10,499)	(10,344)
Interest paid on hire purchase contracts		(859)	(1,404)
Cash outflow for returns on			4
investments and servicing of finance		(4,326)	(8,300)
Taxation		(92,818)	(125,235)
Capital expenditure and financial investment			
Receipts from sales of tangible fixed assets		105,051	26,444
Payments to acquire tangible fixed assets		(360,531)	(560,701)
Cash outflow for capital expenditure			
and financial investment		(255,480)	(534,257)
Equity dividends paid		-	(110,000)
Financing			
Proceeds from issue of shares		-	30,000
Capital element of repayments under hire purchase			
contracts	19,20	(3,413)	(5,850)
Cash (outflow) / inflow from financing		(3,413)	24,150
Increase / (decrease) in cash	19,20	222,574	(15,706)



Notes and Accounting Policies

Year Ended 31 January 1998

#### 1 Accounting Policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

#### (a) Turnover

Turnover represents sales at invoice value less trade discounts allowed and excluding value added tax.

#### (b) Basis of preparation

The group is exempt under s248 of the Companies Act 1985 from the requirement to prepare group accounts.

#### (c) Tangible fixed assets and depreciation

Tangible assets other than freehold land are depreciated over their estimated useful lives, at the following rates:

Freehold buildings 2% on cost
Leasehold property Over the term of the lease
Plant and computers Equal instalments up to 10 years
Fixtures and fittings 10% on cost
Motor vehicles 12.5% to 25% on cost

#### (d) Stocks

Stocks are stated at the lower of cost and net realisable value using the first in first out method.

Cost comprises the actual cost of purchases. Net realisable value is the estimated selling price reduced by all costs of selling and distribution.

#### (e) Deferred taxation

Provision is made for deferred tax, using the liability method, to the extent that it is probable that a liability will crystallise in the foreseeable future.

#### (f) Leased assets

Fixed assets acquired under finance leases on hire purchase contracts are capitalised and depreciated over their expected useful lives. The finance charges are allocated over the primary period of the lease in proportion to the capital element outstanding.

The costs of operating leases are charged to the profit and loss account as they accrue.

#### (g) Pension costs

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they fall due.



### Notes and Accounting Policies

## Year Ended 31 January 1998

#### 2 Turnover

Turnover and profit in ordinary activities before taxation were generated from the company's principal activity.

### 3 Operating profit

	1998	1997
	£	£
Operating profit is stated after charging:		
Depreciation charges - owned assets	300,3 <b>9</b> 1	226,020
- leased assets	-	7,512
Loss on sale of fixed assets	15,266	7,606
Operating lease charges - land and buildings	44,672	49,113
Hire of plant and machinery	520	466
Auditors' remuneration	7,260	4,761
Directors' emoluments	157,909	115,821
	<del></del>	

Pension contributions of £64,000 (1997- £59,000) were payable to a defined contribution scheme in respect of the two directors.

#### 4 Staff costs

7	Otali vosts	1998 Number	1997 Number
	Average number of staff employed in the year	88	77
		£	£
	Aggregate amounts paid in respect of:		
	Wages and salaries	1,236,702	1,069,647
	Social security costs	120,880	105,372
	Other pension costs	75,757	64,766
		1,433,339	1,239,785
5	Interest payable		
	• •	1998	1997
		£	£
	On bank loans and overdrafts	10,499	10,344
	On hire purchase contracts	859	1,404
		11,358	11,748



## Notes and Accounting Policies

Year Ended 31 January 1998

6	Taxation	1998 £	1997 £
	The taxation charge based on the results for the year is made up as follows:		
	UK corporation tax at 21.5% (1997- 28%) Deferred taxation	61,953 (13,655)	121,699 30,483
		48,298	152,182

The credit for deferred tax in the year includes £25,819 relating to a reduction in the rate of corporation tax applied in the calculation.

#### 7 Dividends

	1998	1997
	£	£
Ordinary dividends:		
A ordinary shares		
Interim dividend paid of £nil (1997- £1.29) per share	-	110,000



Notes and Accounting Policies

Year Ended 31 January 1998

### 8 Fixed Assets - Tangible

J	1 IXea Assers - Tanglar	•		Fixtures		
		Freehold	Plant and	and	Motor	
		property	computers	fittings	vehicles	Totals
		£	£	£	£	£
	Cost					
	At 1 February 1997	547,026	597,642	68,950	1,550,512	2,764,130
	Additions	-	17,089	-	343,442	360,531
	Disposals	-		-	(239,157)	(239,157)
	At 31 January 1998	547,026	614,731	68,950	1,654,797	2,885,504
	Depreciation				***************************************	
	At 1 February 1997	47,917	343,027	31,356	448,371	870,671
	Charge for year	10,941	70,840	6,298	212,312	300,391
	Eliminated on disposals	-	-	-	(118,840)	(118,840)
	At 31 January 1998	58,858	413,867	37,654	541,843	1,052,222
	Net book amounts			· · · · · · · · · · · · · · · · · · ·		
	At 31 January 1998	488,168 ———	200,864	31,296	1,112,954 ———	1,833,282
	At 31 January 1997	499,109	254,615	37,594	1,102,141	1,893,459
	At 01 ballacity 1007					
9	Fixed Assets - Investm	ents				
					1998	1997
					£	£
	Investment in subsidiary	undertaking			10,400	10,400

The subsidiary undertaking is V J G Foods Limited, a wholly owned dormant company.



Notes and Accounting Policies

Year Ended 31 January 1998

10	Stock	1998 £	1997 £
	Goods for resale	414,321	478,786
11	Debtors		
		1998	1997
		£	£
	Due within one year :	200 500	045 700
	Trade debtors	392,589	315,799
	VAT	38,708	86,111 27,500
	ACT recoverable Other debtors	- 1,222	37,670
	Prepayments and accrued income	98,001	34,127
	Prepayments and accided income		<del></del>
		530,520	501,207
4.0	<b>.</b> "		
12	Creditors	1998	1997
		1336 £	£
	Amounts falling due within one year:	~	~
	Trade creditors	920,005	963,799
	Corporation tax payable	61,953	120,318
	Other taxation and social security	34,311	22,094
	Directors' current accounts	25,134	57,990
	Hire purchase instalments	-	3,413
	Amounts owed to subsidiary undertaking	10,400	10,400
	Accruals	162,824	181,298
		1,214,627	1,359,312
		1,214,627 ————	1,359,312

Security has been given by the company in respect of £Nil (1997 - £3,413) of the above creditors.



Notes and Accounting Policies

Year Ended 31 January 1998

#### 13 Provisions for liabilities and charges

Defermed to retire	£
Deferred taxation	102.077
At 1 February 1997	103,277
Credit to profit and loss account	(13,655)
At 31 January 1998	89,622
	<del></del>

Deferred tax has been fully provided in respect of accelerated capital allowances.

#### 14 Share Capital

There was no change in share capital during the year.

	Authorised	fully paid
Ordinary A shares of £1 each	150,000	85,267
Ordinary B shares of £1 each	50,000	30,000
	200,000	115,267

#### 15 Movement in Shareholders' Funds

	Share capital £	Profit and loss account £	1998 £	1997 £
At 1 February 1997 Retained profit Issue of B shares	115,267 - -	1,312,859 285,585 -	1,428,126 285,585 -	1,157,350 240,776 30,000
At 31 January 1998	115,267	1,598,444	1,713,711	1,428,126

#### 16 Financial Commitments

£	£

At 31 January 1998, the company had annual commitments under non-cancellable operating leases that expire as follows:

Land and buildings		
Between two and five years	23,000	23,000
Over five years	21,250	21,250



1997

1998

Notes and Accounting Policies

Future capital expenditure Contracted but not provided for 85,512  17 Control  The company is under the effective control of its directors.	1997 £
Contracted but not provided for 85,512  17 Control	-
17 Control	
The company is under the effective control of its directors.	
18 Reconciliation of operating profit to net	
cash inflow from operating activities 1998	1997
£	£
Operating profit 338,209	511,258
Depreciation 300,391 Loss on sale of tangible fixed assets 15,266	233,532 7,606
	106,117
Decrease in stocks 64,465 Increase in debtors (56,813)	(42,938)
Decrease in creditors (82,907)	(77,639)
Declease in cleditors ————————————————————————————————————	
Net cash inflow from operating activities 578,611	737,936
19 Reconciliation of net cash flow to movement in net funds	
£	£ (45.700)
Increase / (decrease) in cash in the period 222,574	(15,706)
Cash outflow from decrease in hire purchase financing 3,413	5,850 ———
Change in net funds in the period 225,987	(9,856)
Net funds at 1 February 1997 3,450	13,306
Net funds at 31 January 1998 229,437	3,450
20 Analysis of changes in net funds	
At 1 February Cash Other At	t 31 January
At 1 February Cash Other At 1997 flows changes	1998
£ £ £	£
Cash at bank and in hand 6,863 222,574 -	229,437
Hire purchase contracts (3,413) 3,413 -	-
Total net funds 3,450 225,987 -	229,437



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CHARTERED ACCOUNTANTS