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COSTAIN INTERNATIONAL LIMITED

STATEMENT OF ACCOUNTS

FOR THE YEAR ENDED

31 DECEMBER 1988

Peat Marwick McLintock Chartered Accountants, GUILDFORD

24/0/89

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### REPORT OF THE DIRECTORS

For the year ended 31 December 1988

### BUSINESS REVIEW

The company continued to carry out its principal activities of building, civil engineering, construction, geotechnical and maintenance of petrochemical process plants.

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In addition to the United Kingdom the company is active in Asia, the Middle East, Africa and the Far East.

Profit for the year	1,194,703
Less taxation	596,2 <u>70</u>
	598,433
Extraordinary item	23,937
Amount available for ordinary shareholders	622,370
Less interim dividend	399,000
	223,370
Distributable reserves brought forward	8,825,578
Distributable reserves carried forward	9,048,948

### DIRECTORS AND SHARE INTERESTS

		At	At
		1.1.88	31.12.88
J.E. Langford - Chairman			
L.F.C. Tarrant - Managing Director	a	41,158	39,158
	e	41,304	44,008
J.E. Metzner	a	9,248	9,848
	a#	NIL	175,000
K.C. Harrison	a	27,726	25,839
R.C. Ingolâby	E	15,074	15,956
M.S. Padmore	a	9,034	10,037
	e	NIL	2,547
P.F. Woods	a	1,870	2,543
J.R. Young	a	3,694	4,225
	e	NIL	2,547
G.C. Trayling	a	3,578	3,578
D.S. Greenwood	a	722	<i>765</i>
	e	NIL	2,547
J.W.H. Lawson	ā	1,728	2,330
	e	NIL	1,273

a - Costain Group PLC shares of 25p each

BY ORDER OF THE BOARD

G. LANGHAM SECRETARY

# REGISTERED OFFICE

111 Westminster Bridge Road London SE1 7UE

Date: 2 () MAR 1989

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a# - Non-beneficial

e - Options to acquire Costain Group PLC shares of 25p each.

## REPORT OF THE AUDITORS TO THE MEMBERS OF

### COSTAIN INTERNATIONAL LIMITED

We have audited the accounts on pages 3 to 13 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of the company's affairs at 31 December 1988 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

The accounts do not include a statement of the source and application of the funds of the company as required by Statement of Standard Accounting Practice 10.

Peat Marwick McLintock,

Chartered Accountants,

GUILDFORD

Dated this 20 Nach 1989

COSTAIN INTERNATIONAL LIMITED
PROFIT AND LOSS ACCOUNT
Year ended 31 December 1988

		1988 £	1987 £
Turnover	2	28,506,357	32,012,167
Profit on ordinary activities before taxation	3	1,194,703	3,291,843
Taxation	7	596,270	338,628
Profit before extraordinary item  Extraordinary item	8	598,433	2,953,215
Amount available for ordinary shareholders  Interim Dividend		622,370	3,067,832
Amount retained for the year	18	223,370	1,067,832

THE NOTES ON PAGES 5 TO 13 FORM PART OF THESE ACCOUNTS

## BALANCE SHEET

As at 31 December 1988

		1588 £	1987 £
Fixed assets			_
Tangible assets Investments	9 10	1,534,338 273,674	1,326,724 249,737
		1,808,012	1,576,461
Current assets			
Stocks and long term contracts Debtors Cash at bankers, monies on deposit	11 12	3,617,300 14,299,228	3.459,714 9,310,205
and in hand	13	13,830,300	22,891,807
Current liabilities		31,746,828	35,661,729
Creditors: amounts falling due within o	ne year		
Borrowings Other creditors	14 15	6,882,823 16,002,969	1,804,836 25,193,674
Net current assets		8,861,036	8,663,217
Total assets less current liabilities		10,669,048	10,239,678
eferred tax (asset)	16	180,000	386,000
<u>iet assets</u>		10,849,048	10,625,678
Capital and reserves			
Called up share capital Profit and loss account	17 18	1,800,100 9,048,948	1,800.100 8,825,578
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THE NOTES ON PAGES 5 TO 13 FORM PART OF THESE ACCOUNTS

### NOTES ON THE ACCOUNTS

31 December 1988

### 1. Accounting policies

### ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention.

#### TURNOVER

Turnover represents increases in valuation of long term contracts, including amounts applicable to contracts completed in prior years, and the amount receivable in the ordinary course of business for goods sold and for services provided and includes the appropriate proportions of turnover of joint ventures.

### PROFIT ON ORDINARY ACTIVITIES

Profit on ordinary activities includes the results of current long term contracts based on agreed certificates and on valuations by officials of the company and the appropriate proportions of the results of joint ventures. It also includes residual profits and losses on long term contracts completed in prior years.

### INTEREST PAYABLE

Interest is normally written off to profit and loss account as it is incurred.

#### DEFERRED TAXATION

Deferred taxation is provided at the latest relevant rate of corporation tax of 35% on the excess of the book values of fixed assets over the corresponding written down values for taxation purposes and on other timing differences.

### FOREIGN CURRENCIES

Monetary assets and liabilities in overseas currencies have been expressed in sterling at the rates of exchange ruling at 31 December. Differences on all other monetary items and on transactions completed in the ordinary course of business are dealt with in profit on ordinary activities.

### TANGIBLE ASSETS

Fixed assets of overseas branches, previously included under stocks and long term contracts, have now been included under tangible assets. The comparative figures have been adjusted accordingly to reflect this change of treatment.

### DEPRECIATION OF TANGIBLE ASSETS

Depreciation is provided to write off the cost of tangible assets on a straight line basis as follows:

Percentage per annum

Fixed plant, computers, furniture and fittings 10 -

## 1. Accounting policies continued

LONG TERM CONTRACTS IN PROGRESS

Long term contracts in progress consist mainly of agreed certificates of work done less progress payments received and receivable at the year end and estimates made by officials of the company of the realisable value of work carried out but not yet certified or charged to clients.

Claims receivable arising on long term contracts are normally taken to credit when agreed. In the case of unprofitable long term contracts full provision is made for foreseeable losses after taking into account a prudent estimate of claims receivable arising on such contract...

## 2. Turnover

Geographical analysis:	1988	1987
	£	£
Rest of World	24,295,132	27,638,044
United Kingdom	4,211,225	4,374,123
		<del></del>
	28,506,357	32,012,167

## 3. Profit on ordinary activities before taxation

		1988	;	1987
	£	£	£	£
Turnover Cost of sales		28,506,357 (28,171,730)		32,012,167 (30,390,637)
Gross Profit		334,627		1,621,530
Interest receivable: - on amounts due from fellow subsidiary companies - external	1,353,184 41,029		2,209,874 337	
- external	41,023	1,394,213		2,210,211
		1,728,840		3,831,741
Administrative expenses Interest payable (note 4)	(306,584) (227,553)		(383,736) (156,162)	
interest pagaszo (note 1)		(534,137)		(539,898)
		1,194,703		3,291,843

## NOTES ON THE ACCOUNTS (continued)

### 31 December 1988

3.	Profit on ordinary activities before	taxation continue	đ
		1988	1987
		£	£
	Profit on ordinary activities is after charging:		
	Emoluments of directors (note $6$ )	447,710	389,898
	Depreciation (note 9)	471,030	744,425
	Hire of plant and machinery	879,695	210,857
	Auditors' remuneration	27,873	45,787
4.	Interest payable		
	On bank loans and overdrafts	227,553	156,162
5.	Staff costs		
		1988	1987
		£	£
	Wages and salaries	6,312,662	6,306,594
	Social security costs	333,274	401,833
	Pension costs	19,426	108,058
	Costain Employee Share Scheme	78,789	104,586
		6,744,151	6,921,071
			<del></del>

The average weekly number of employees during the year in the United Kingdom was 84 and overseas was 955 (1987 287 and 817 respectively).

In addition, the average weekly number of staff seconded from a fellow subsidiary company who worked during the year for the company in the United Kingdom was 105 and overseas was Nil (1987 112 and NIL respectively).

### 31 December 1986

## 6. <u>Emoluments of directors</u>

Emoluments, excluding pension scheme contributions of directors whose duties are wholly or mainly discharged in the United Xingdom.

Directors	1988	1987
£ 5,001 - £10,000	-	1
£25,001 - £30,000	-	1
£30,001 - £35,000	3	5
£35,001 - £40,000	4	_
£40,001 - £45,000	.1	1
£45,001 - £50,000	1	_
£55,001 - £60,000	-	1
£60,001 - £65,000	_	1
£75,001 - £80,000	1	-

The emoluments of the Chairman during 1988 amounted to £79,167 (1987 £62,666).

7.	Taxation

raxacion		
	1988	1987
	£	£
On Profits for the year:		
United Kingdom corporation tax at		
35% (1987 35%)	167,871	974,416
Less relief for overseas taxation	(58,779)	(160,203)
Net United Kingdom corporation tax	109,092	814,213
Overseas taxation	59,548	181,787
Deferred taxation	243,384	177,676
	412,024	1,173,676
Adjustments in respect of prior years		1,1,3,0,0
United Kingdom corporation tax	(871,179)	(2,847,246)
Less relief for overseas taxation	(104,179)	(59,613)
	(975,358)	(2,906,859)
Overseas taxation	124,837	(146,596)
Group relief	1,072,151	2,513,083
Deferred taxation	(37,384)	(294,676)
	184,246	(835,048)
	596,270	338,628

			1988	1987
8.	Extraordinary items		£	£
	Extraordinary credit:	:		
	Write back of investment	ment		
	in related company		23,937	114,617
9.	Tangible assets			
		Land and buildings short leasehold £	Plant and equipment £	Total £
	Cost			
	At 1 January 1988	529,301	5,748,884	6,278,185
	Currency realignment	22,161	198,426	220,587
	Adjustment	-	5,905	5,905
	Additions	-	1,167,312	1,167,312
	Disposals	-	(1,078,300)	(1,078,300
	Intra group transfers	<b>-</b>	(390,763)	(390,763
	At 31 December 1988	551,462	5,651,464	6,202,926
	Depreciation		,	
	At 1 January 1988	485,287	4,466,174	4,951,461
	Currency realignment	20,318	157,703	178,021
	Adjustment	-	328	328
	Provisions	36,881	434,149	471,030
	Disposals	••	(931,126)	(931,126)
	Intra group transfers	<del>-</del>	(1,126)	(1,126)
	At 31 December 1988	542,486	4,126,102	4,668,588
	Net book value			· —— ·
	At 31 December 1988	8,976	1,525,362	1,534,338
	At 31 December 1987	44,014	1,282,710	1,326,724

## NOTES ON THE ACCOUNTS (continued)

31 December 1988

10.	Investments

Unlisted Cost	<u>Subsidiaries</u> £	Related Companies £	<u>Total</u>
At 1 January 1988	2	658,493	658,495
	<del></del>		<del></del>
At 31 December 1988	2	658,493	658,495
Amounts written off			
At 1 January 1988	~	408,758	408,758
Provision write back		23,937	23,937
		<del></del>	<del></del>
At 31 December 1988	-	384,821	384,821
	<del></del>		<del></del>
Net book value			
At 31 December 1988	2	273,672	273,674
		**	
At 31 December 1987	2	249,735	249,737
			-

## Investments in subsidiaries and related companies

Class of capital held and percentage held

## Subsidiary Company

CPI Consearch Limited

Ordinary 100%

The company is incorporated in Great Britain and registered in England.

## Related Company

Nesma Costain Process Co. Ltd 3,000 shares of SR 1,000 each (50%).

The company is registered in Saudi Arabia.

NOTES ON THE ACCOUNTS (continued)

31 December 1988

11.	Stocks and long term contracts			
		1988	1987	
		£	£	
	Debit balances on long term contracts			
	in progress	3,617,300	3,459,714	
		16	<del></del>	
	Balances on long term contracts in progress comprise valuations less			
	prograss payments received and receivable of £90,960,246 (1987			
	f125,227,902) and consist of			

£125,227,902) and consist of:

Debit balances (included above) Credit balances (included in note 15)	3,617,300 -	3,459,714 (5,705,192)	
		<del></del>	
	3,617,300	(2,245,478)	

The inclusion of attributable net profit in long term contracts in progress is in accordance with Statement of Standard Accounting Practice 9. Whiist this is a departure from the valuation requirements of the Companies Act 1985 it is required by Section 228(3) of the Companies Act 1985 to enable the accounts to give a true and fair view. It is not practicable to allocate progress payments between cost and profit nor, therefore, to state the effect of this departure on the balance sheet.

#### 12. Debtors

Amounts falling due within one year:

Trade debtors	808,173	832,586
Other debtors	77,499	246,468
Debit balances on completed contracts		
and joint venture balances	4,756,533	2,528,853
Prepayments and accrued income	433,100	315,797
Amounts owing by holding and fellow		
subsidiary companies	7,950,135	5,231,998
Amounts owing by related companies	273,788	154,506
	<del></del>	<del></del>
	14,299,228	9,310,208

## 13. Cash at bankers, monies on deposit and in hand

One of the company's bankers has the right to set off the company's bank balances with that bank when in credit against borrowings by Richard Costain Ltd.

## 14. Borrowings

		1988 Bank loans and Overdrafts £	and
	Due within one year	6,882,823	1,804,838
		<del></del>	
15.	Creditors: amounts falling within one ye	ear	
	Trade creditors	7,722,632	8,130,352
	Credit balances on long term contracts		
	in progress (Note 11)	-	5,705,192
	Credit balances on completed contracts		
	and joint venture balances	81,893	_
	Accruals and deferred income	6,857,939	5,252,953
	Amounts owing to related companies	9,594	15,109
	Amounts owing to holding and fellow		
	subsidiary companies	317,882	2,907,154
	Taxation	614,029	1,182,914
	Dividends	399,000	2,000,000
		16,002,969	25,193,674
		<del></del>	

## NOTES ON THE ACCOUNTS (continued)

### 31 December 1988

16.	Deferred tax (asset)				1988 £
	At 1 January 1986				386,000
	Transfer to profit an	d loss accoun	t		206,000
	At 31 December 1988				180,000
17.	Share capital				
		1988 £	1988 £	1987 £	1987 £
		Authorised	Issued	Authorised	<u>Issued</u>
	Ordinary shares of £l each, fully paid	1,800,100	1,800,100	1,300,100	1,800,100
18.	Profit: and loss account				
				£	
	At 1 January 1988			8,825,578	
	Profit retained for the year			223,370	
	At 31 December 1988			9,048,948	

## 19. Consolidated accounts

Consolidated accounts have not been prepared as the company at 31 December 1988 was a wholly owned subsidiary of Costain Group PLC, its ultimate holding company, which is a company incorporated in Great Britain and registered in England.