# SAMES PLC REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2000

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COMPANIES HOUSE 21/03/01

Company Number: 558257

SAMES PLC 1.

#### REPORT OF THE DIRECTORS

The directors present their report and audited financial statements for the year ended 31 December 2000.

#### PRINCIPAL ACTIVITIES

The company carries on business as builders and contractors. The company, formerly E C Sames & Company Limited, changed its name to Sames PLC on 20 June 2000.

The company continued to trade in a highly competitive market, turnover falling from £ 25609798 to £ 17907765, but achieved gross profits of £ 1967598 (1999 : £ 1827107).

The on-going trading activity has enabled the company to maintain a competitive position in the market and the directors are cautiously optimistic about future trading prospects. They consider the company's state of affairs to be satisfactory and that the company is in a good position to take advantage of future business opportunities.

#### RESULTS AND DIVIDENDS

The profit on ordinary activities before taxation was £ 221130 (1999 : £ 286552). Further details are given on page 4 of the financial statements. The directors do not recommend the payment of a dividend.

#### DIRECTORS

The directors of the company during the year are shown below together with details of their beneficial interests in the issued share capital of the parent company, Sames Holdings Plc, at the beginning and end of the year:

	Ordinary Shares of £ 1 each		
	2000	<u>1999</u>	
J W Molay	29820	29820	
J Apsley	29820	29820	
V Thornton	•	-	
S Murphy	-	-	
G. Newman	-	_	
N Smith – appointed 30 March 2000	-	_	

#### **AUDITORS**

Messrs W L Bland & Co have expressed their willingness to continue in office and a resolution for their reappointment will be put to the members at the next Annual General Meeting.

#### REPORT OF THE DIRECTORS (Continued)

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing the company's financial statements, the directors confirm that they have:-

- a) selected suitable accounting policies and applied them consistently;
- b) made judgements and estimates that are reasonable and prudent;
- c) followed applicable accounting standards; and
- d) prepared the financial statements on a going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are responsible for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

BY ORDER OF THE BOARD

G Newman - Secretary

15 March 2001

#### TO THE MEMBERS OF SAMES PLC

We have audited the financial statements on pages 4 to 11 which have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and the accounting policies set out on page 6.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an opinion, based on our audit, on those financial statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2000 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

W.L.BLAND & CO.

Chartered Accountants and Registered Auditors

W Bland So

Castle House, 89 High Street, Berkhamsted, Herts. HP4 2DF

15 March 2001

## **PROFIT & LOSS ACCOUNT**

## YEAR ENDED 31 DECEMBER 2000

	<u>NOTES</u>	<u>2000</u>	<u>1999</u>
TURNOVER : Continuing Operations	1	17907765	25609798
COST OF SALES		15940167	23782691
GROSS PROFIT		1967598	1827107
Administration Expenses Other Operating Income Exceptional Item	2 3	1765343 (9224) (10787)	1552759 (16291) -
		1745332	1536468
OPERATING PROFIT	4	222266	290639
INTEREST PAYABLE	6	1136	4087
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		221130	286552
TAXATION	7	72196	71874 
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	13	£ 148934	£ 214678

# Statement of Total Recognised Gains and Losses

The company had no recognised gains and losses during the years ended 31 December 2000 and 1999 other than the profit and loss for the year.

5.

# BALANCE SHEET - 31 DECEMBER 2000

	Notes		<u>2000</u>		<u>1999</u>
FIXED ASSETS					
Tangible Assets	8		815702		790469
CURRENT ASSETS					
Stocks and Work in Progress Debtors Cash at Bank & In Hand	9 10	632988 2756258 316104 3705350		949543 2628816 801004 4379363	
CREDITORS DUE WITHIN ONE	EYEAR 11	3283503		4081217	
NET CURRENT ASSETS		_,	421847		298146
TOTAL ASSETS LESS CURREN	IT LIABILITIE	ES	1237549		1088615
CREDITORS DUE IN MORE THAN ONE YEAR	. 12		10000 £ 1227549 ======		10000 £ 1078615
CAPITAL & RESERVES					
Called Up Share Capital Revaluation Reserve Profit & Loss Account SHAREHOLDERS' FUNDS	13 13 13		179307 235400 812842  £ 1227549		179307 235400 663908  £ 1078615 =====
APPROVED BY THE BOARD  15 March 2001	J W MOLAY		) ) DIREC	TORS	

SAMES PLC 6.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2000

#### 1. ACCOUNTING POLICIES

#### (a) Accounting Convention

The financial statements are prepared under the historical cost convention, as modified by the revaluation of certain assets, and in accordance with applicable accounting standards.

#### (b) Turnover

Turnover represents amounts invoiced to customers in respect of work completed, stated net of Value Added Tax, all of which is derived from the United Kingdom and is attributable to the one principal activity of the company.

#### (c) Freehold Property

The company's freehold property has not been revalued since 17 September 1998. On adoption of FRS15 the company has followed the transitional provisions to retain the book value of freehold property at this valuation, but not to adopt a policy of revaluation in the future. This value is retained subject to the requirement to test assets for impairment in accordance with FRS 11.

#### (d) Depreciation

Depreciation is provided on fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset over its estimated useful life, as follows:-

Plant and Machinery

:

25% on reducing balance

Fixtures and Fittings Motor Vehicles 25% on reducing balance 25% on reducing balance

# (e) Stock and Work in Progress

Stocks and short term work in progress are valued at the lower of cost and net realisable value, less progress payments received. Long term work in progresss comprises measured and certified work done. It constitutes direct costs and overheads plus attributable profit, less foreseeable losses and progress payments on account.

#### (f) Deferred Taxation

Provision is made, using the liability method, at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### (g) Cash Flow Statement

The company does not prepare a Cash Flow Statement because it is entitled to the exemptions available in Sections 246 to 249 of the Companies Act 1985.

# YEAR ENDED 31 DECEMBER 2000

2.	OTHER OPERATING INCOME	<u>2000</u>	<u>1999</u>
	Bank Deposit Interest Rent Receivable	9224	16041 250
		£ 9224	£ 16291
3.	EXCEPTIONAL ITEM	<u>2000</u>	1999
	Amount due to fellow subsidiary company - waived	£ 10787	£ -
4.	OPERATING PROFIT	2000	1999
	This is stated after charging:-		
	Depreciation of Tangible Fixed Assets Auditor's Remuneration Directors' Remuneration (note 5)	132963 12670 436233	93306 12770 458103
5.	EMPLOYEES	<u>2000</u>	<u>1999</u>
	Staff Costs:		
	Wages and Salaries – including directors Social Security Costs Pension Contributions	2713046 246105 127510 £ 3086661	2370705 215941 176266 £ 2762912
	The average number of employees, including directors, during the year was:	2000	1999
	Building and Construction Administration	77 30 	57 30 
		107 ===	87 ==

# YEAR ENDED 31 DECEMBER 2000

# 5. EMPLOYEES (Continued)

	Directors' Remuneration comprises :	<u>2000</u>	<u>1999</u>
	Directors emoluments Company contributions to money purchase pension schemes	341375 94858	315583 142520
		£ 436233	£ 458103
	Details relating to highest paid director:		
	Aggregate emoluments	£ 76593	£ 75699
	Money purchase pension scheme contributions	£ 39675 =====	£ 64675 =====
6.	INTEREST PAYABLE	2000	<u>1999</u>
	Bank Overdraft	151	2080
	Hire Purchase	985	2007
		£ 1136	£ 4087
7.	TAXATION CHARGE	2000	<u>1999</u>
	Corporation Tax :		
	Based on the results for the year	74000	82000
	Overprovided in previous years	(1804)	(10126)
		£ 72196	£ 71874
		<b>====</b>	=====

#### YEAR ENDED 31 DECEMBER 2000

#### 8. TANGIBLE FIXED ASSETS

				Office	
	Freehold	Motor	Plant &	Equipment	
	<b>Property</b>	<u>Vehicles</u>	<b>Machinery</b>	& Fittings	<u>Total</u>
COST					
At 31 December 1999	445000	430180	50362	227770	1153312
Additions	-	167859	8111	45026	220996
Disposals	-	(138905)	-	-	(138905)
At 31 December 2000	445000	459134	58473	272796	1235403
DEPRECIATION					
At 31 December 1999	-	225522	33747	103574	362843
Charge for Year	-	84474	6181	42308	132963
Disposals	-	(76105)	-	-	(76105)
At 31 December 2000	-	233891	39928	145882	419701
NET BOOK VALUE					
31 December 2000	£ 445000	£ 225243	£ 18545	£ 126914	£ 815702
	=====	=====	====		=====
31 December 1999	£ 445000	£ 204658	£ 16615	£ 124196	£ 790469
	=====	=====	====	=====	# <b>###</b>

Freehold Property , which is company occupied, was valued by Edward Symmons & Partners, Chartered Surveyors, on 17 September 1998 based upon open market value with vacant possession. Its historic cost was £ 209600. If this freehold property was realised at book value, Corporation Tax of approximately £ 60000 may be payable.

The net book value of motor vehicles includes an amount of £ Nil (1999 : £ 37282) in respect of vehicles held under hire purchase contracts.

# YEAR ENDED 31 DECEMBER 2000

9. S	TOCKS	AND	WORK	IN PRO	GRESS
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У.	STOCKS AND WORK IN PROGRESS	<u>20</u> 00	19 <u>99</u>
			<u>-</u> _
	Raw Materials and Consumables	1500	1500
	Short Term Work in Progress	423596	310667
	Long Term Work in Progress	23671312	23286254
	Less : Payments Received on Account	(23463420)	(22648878)
		£ 632988	£ 949543
		=====	=====
10.	DEBTORS	<u>2000</u>	<u>1999</u>
	Trade Debtors	2590955	2393256
	Prepayments & Accrued Income	29586	43613
	Amounts Due from Fellow Subsidiaries	121566	178135
	Other Debtors	14151	13812
		£ 2756258	£ 2628816
		=====	=====
11.	CREDITORS DUE WITHIN ONE YEAR	<u>2000</u>	<u>1999</u>
	Trade Creditors	2957405	3772604
	Corporation Tax	74000	82000
	Other Taxes	221263	187828
	Accruals	24587	13750
	Current Loans (note 12)	-	8000
	Due to Holding Company	6248	6248
	Due to Fellow Subsidiaries	-	10787
		£ 3283503	£ 4081217
		=====	=====
12.	CREDITORS DUE AFTER ONE YEAR	<u>2000</u>	<u>1999</u>
	Loans from Fellow Susidiaries	10000	10000
	Hire Purchase	-	8000
		10000	18000
,	Repayable within one year	-	8000
	•		
		£ 10000	£ 10000
		<b>===</b> =	=====

SAMES PLC

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2000

13. SHAREHOLDERS' FUNDS	Called Up Share Capital	Revaluation Reserve	Profit & Loss Account	<u>Total</u>
Balance at 31 December 1999 Transfer from Profit & Loss Account	179307 -	235400	663908 148934	1078615 148934
				********
Balance at 31 December 2000	£ 179307 ======	£ 235400 =====	£ 812842	£ 1227549
The Authorised, Called Up, Allotted a share capital comprises:	and Fully Paid		<u>2000</u>	1999
179307 Ordinary Shares of £ 1 eac	h		£ 179307	£ 179307

#### 14. PENSION COMMITMENTS

The company makes contributions to defined contribution schemes, the assets of the schemes being held separately from the assets of the company. The pension cost charge represents contributions to various schemes and amounted to £ 127510 (1999: £ 176266). The major scheme is the E C Sames Pension Fund to which contributions totalled £ 72000 (1999: £ 122000).

#### 15. CONTINGENT LIABILITIES - DEFERRED TAXATION

No provision has been made for deferred taxation. The potential liability is as follows:

		===
Accelerated Capital Allowances	£ 17753	£ -
	<u>2000</u>	<u>1999</u>

#### 16. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Sames Holdings Plc.