ACCOUNTS

YEAR ENDED

30TH SEPTEMBER 1996

REF: 537751

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SAGARS

Chartered Accountants

#### DIRECTORS' REPORT

DIRECTORS	D.G. P.B.	Roberts Glenister	Chairman and Managing Director Joint Managing Director
	D.C.	Glenister	
	т.д.	Radden	

The directors submit their report and accounts for the year ended 30th September 1996.

#### PRINCIPAL ACTIVITIES

The company's principal activity during the year continues to be that of furniture retailers.

#### DIRECTORS AND THEIR INTERESTS

The directors of the company during the year and their beneficial interests in the company's share capital were as follows:

	Ordinary shares		
	30.09.96	30.09.95	
Executors of W.M.C. Glenister Deceased	-	100	
M.B. Glenister	6,000	5,900	
D.G. Roberts	-	-	
P.B. Glenister	2,000	2,000	
D.C. Glenister	2,000	2,000	
I.J. Radden	-	-	

The directors retiring by rotation are M.B. Glenister and I.J. Radden who being eligible stand for re-election.

## DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the company's state of affairs at the end of the year and of its profit or loss for that period. In preparing those accounts the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* prepare the accounts on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

## DIRECTORS' REPORT - continued

#### **AUDITORS**

A resolution to re-appoint as auditors Sagars will be put to the members at the Annual General Meeting.

#### EXEMPTION

In preparing this report, the board has taken advantage of special exemptions available to small companies, on the grounds that the company qualifies as small for the year ended 30th September 1996.

Approved by the board on 14th April 1997

Signed on their behalf: Lamuland

Secretary

#### AUDITORS' REPORT

#### TO THE SHARKHOLDERS OF RUSDENS LIMITED

We have audited the accounts on pages 4 to 13 which have been prepared under the accounting policies set out on page 6.

## Respective responsibilities of directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the accounts.

#### Unqualified opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30th September 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditor Elizabeth House Queen Street LEEDS LS1 2TW

14th April 1997

RUSDENS LIMITED

PROFIT AND LOSS ACCOUNT YEAR ENDED 30TH SEPTEMBER 1996

	Notes	1996	1995
TURNOVER		1,454,287	1,495,119
COST OF SALES		771,299	892,378
GROSS PROFIT		682,988	602,741
Administrative expenses		719,990	700,022
		(37,002)	(97,281)
Other operating income	1	102,770	120,002
OPERATING PROFIT	2	65,768	22,721
Interest receivable	4	1	43
Interest payable	5	65,769 (3,850)	22,764 (10,493)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		61,919	12,271
Tax on profit on ordinary activities	6	16,193	12,913
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL YEAR	13	£45,726	£(642)

The Profit and Loss Account contains all the gains and losses recognised in the current and preceding year.

The notes on pages 7 to 13 form part of these accounts

### BALANCE SHEET AT 30TH SEPTEMBER 1996

	Notes		1996		1995
FIXED ASSETS Tangible assets	7		431,780		407,011
CURRENT ASSETS		000 743		224,273	
Stocks	8 9	228,743 181,410		119,622	
Debtors Cash at bank and in hand	,	849		823	
		411,002		344,718	
CREDITORS - amounts falling due within one year	10	(482,772)		(436,145)	
NET CURRENT (LIABILITIES)			(71,770)		(91,427)
TOTAL ASSETS LESS CURRENT LIABILITIES			360,010		315,584
PROVISION FOR LIABILITIES AND CHARGES Deferred taxation	11		(27,700)		(29,000)
NET ASSETS			£332,310		£286,584
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	12		10,000 322,310		10,000 276,584
SHAREHOLDERS' FUNDS	13		£332,310		£286,584

Approved by the board on 14th April 1997

and signed on its behalf:

M.B. Glenister

pirector

company number: 537751

The notes on pages 7 to 13 form part of these accounts

#### STATEMENT OF ACCOUNTING POLICIES

#### Basis of accounting

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Thornover

This represents the net invoiced amounts of goods sold and services provided net of value added tax.

### Depreciation of tangible assets

Provision is made for depreciation on all tangible assets, other than freehold land, at rates calculated to write off the cost or valuation, of each asset over its expected useful life, as follows:

Freehold buildings:

Leasehold building:

Fixtures and equipment:

Motor vehicles:

2 % per annum on straight line basis
over remaining years of lease
20 % per annum on reducing balance basis

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred taxation

Provision is made by the liability method at 24% for all material timing differences which are reasonably expected to be reversed in the foreseeable future.

#### Pension costs

The cost of providing pension benefits is charged to the profit and loss account over the period benefiting from the employees' services.

1 OTHER OPERATING INCOME	1996	1995
Discount received	18,241	20,456
Rents and premiums received	84,529	99,546
	£102,770	£120,002
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2 OPERATING PROFIT	1996	1995
This is stated after charging/(crediting):	£	£
Directors' remuneration	158,928	143,057
Auditors' remuneration	4,532	4,400
Depreciation	37,615	25,900
Adjustment on disposal of fixed assets	-	(1,481)
·y		

3 EMPLOYEE INFORMATION	1996	1995
Staff costs:		
Wages and salaries	349,665	344,068
Social security costs	37,254	35,625
Other pension costs	21,631	21,710
	£408,550	
The average weekly number of employees during the year was made up as follows:	No.	No.
Office and management	26 —-	28 ——
	26	28
Directors' remuneration:	143,052	127,181
Fees and salaries	15,876	
Pension contributions Benefits in kind	7,432	-
	£166,360	£143,057
Remuneration excluding pension contributions:  Chairman and highest paid	£62,460	£43,960
All directors fell within the following ranges:	No.	No.
	1	1
£ Nil - £5,000	-	î
£ 5,001 - £10,000	1	1
£20,001 - £25,000	-	2
£25,001 - £30,000 £30,001 - £35,000	2	_
	-	1
£40,001 - £45,000 £60,001 - £65,000	1	-

4 INTEREST RECEIVABLE	1996	1995
Bank interest received Other interest	1	1 42
	£1	£43
5 INTEREST PAYABLE	1996	1995
Bank overdrafts repayable within 5 years not by instalments	3,850	10,493
	£3,850	£10,493
6 TAXATION	1996	1995
Based on the profit on ordinary activities for the year :		
U.K corporation tax at 24% (1995 - 25%) Deferred tax at 24% (1995 - 25%)	17,493 (1,300)	
Adjustment to previous years	16,193	12,916 (3)
	£16,193	£12,913

7 TANGIBLE FIXED ASSETS					
		Leasehold property	Fixtures and equipment	Motor vehicles	Total
Cost:					
1st October 1995 Additions	365,032 -	140,317	183,952 11,748	61,143 50,636	750,444 62,384
30th September 1996	£365,032	£140,317	£195,700	£111,779	£812,828
Depreciation:					
1st October 1995 Charge for year	65,278 5,939	•	138,301	49,007 15,692	343,433 37,615
30th September 1996	£71,217		£149,782	£64,699	£381,048
Net book value:					
30th September 1996	£293,815	£44,967	£45,918	£47,080	£431,780
30th September 1995	£299,754	•	£45,651	£12,136	£407,011
Leasehold Property					
Held on a 40 year lease f Held on a 28 year lease f	rom 20th N From 24th J	ovember 197 uly 1978	0		24,000 40,908
Costs since Aquisition					64,908 75,409
					£140,317
8 STOCKS				1996	1995
Raw materials and consum	ables			228,743	224,273
				£228,743	£224,273

# NOTES ON THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER 1996

9 DEBTORS	1996	1995
Trade debtors	88,514	92,142
Amounts due from Paul Corbett Company Limited	83,874	10,581
Other debtors	20	20
Prepayments	9,002	8,979
Loans to Directors	-	7,900
	£181,410	£119,622
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10 CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR	1996	1995
DUE WITHIN ONE YEAR	<b>1996</b> 58,558	1 <b>995</b> 64,544
DUE WITHIN ONE YEAR  Bank loans and overdrafts		64,544
DUE WITHIN ONE YEAR  Bank loans and overdrafts  Trade creditors	58,558	64,544 143,190
DUE WITHIN ONE YEAR  Bank loans and overdrafts  Trade creditors  Corporation tax	58,558 145,527	64,544 143,190 3,916
DUE WITHIN ONE YEAR  Bank loans and overdrafts  Trade creditors	58,558 145,527 17,493	64,544 143,190 3,916 30,243
DUE WITHIN ONE YEAR  Bank loans and overdrafts  Trade creditors  Corporation tax  Other taxes and social security costs	58,558 145,527 17,493 31,027	64,544 143,190 3,916 30,243

The bank overdraft is repayable on demand and is secured by a debenture and charges on the company's property at London Road, East Grinstead.

In January 1995, a cross-guarantee in the form of a charge on the assets of the company, and in favour of Paul Corbett Co, Limited was given, to secure for that company a loan facility of £640,000 from Lloyds Bank PLC. In addition, a legal mortgage was created over land held by the company as security for the bank.

## NOTES ON THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER 1996

## 11 DEFERRED TAXATION

Analysis of provision made and full potential liability :

	Provision made	Full	199 Provision made	Full
Accelerated capital allowances	£27,700	£27,700	£29,000	£29,000
Movements on provision for deferred	taxation :	-	1996	1995
1st October 1995 Transferred (to)/from profit and lo	ss account		29,000	20,000 9,000
30th September 1996			£27,700	£29,000
12 CALLED UP SHARE CAPITAL	Aut	chorised		tted and ly paid
	1996 No.	1995 No.	1996	1995
Ordinary shares of £1 each	10,000	10,000	£10,000	£10,000
13 SHAREHOLDER'S FUNDS		Share capital	Profit and loss account	Total
1st October 1994 Retained loss for year		10,000	277,226 (642)	287,226 (642)
30th September 1995 Retained profit for year		10,000	276,584 45,726	286,584 45,726
30th September 1996		£10,000	£322,310	£332,310

## NOTES ON THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER 1996

## 14 RELATED PARTY TRANSACTIONS

An interest free loan of £7,900 was advanced on 29th September 1995 to Mrs M. Glenister, wife of M.B. Glenister, the managing director of the company. This was repaid during the year ended 30th September 1996.