**DEVON CONTRACTORS** LIMITED

**DIRECTORS' REPORT** 

AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MAY 2010

**REGISTRATION NUMBER** 0533232



24/02/2011 COMPANIES HOUSE

### **COMPANY INFORMATION**

Directors Mr S O Bennington

Mr P T Alderson Mr N M England Mr D J Hunt

Secretary Mr S O Bennington

Company number 0533232

Registered office Clyst Court

Hill Barton Business Park

Clyst St Mary

Exeter EX5 ISA

Auditors Thomas Westcott

26 - 28 Southernhay East

Exeter Devon EXI INS

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#### **DIRECTORS' REPORT**

### FOR THE YEAR ENDED 31 MAY 2010

The directors present their report and the financial statements for the year ended 31 May 2010

### Principal activity and review of the business

The principal activity of the company continues to be that of building contracting and civil engineering contracting

#### **Business review**

Notwithstanding another challenging year within the construction sector the board is pleased to confirm post tax profits of £279,492 sustaining gross and net profit margins in addition to turnover

The company continues to its strong emphasis on cost control measures and positive cash flow management

The company is active in pursuing new areas of business to extend its already diverse service

Although business remains demanding the Directors are confident of maintaining market share and margins for the forthcoming year

#### Results and dividends

The results for the year are set out on page 6

### Financial risk management objectives and policies

The directors are responsible for monitoring financial risk. Appropriate policies have been developed and implemented to identify, evaluate and manage the keys risks

- a) Price risk The company is exposed to price risk as a result of its operations. However, given the size of the company's operations, the costs of managing exposure to commodity price risk exceed any potential benefits. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature. The company has no exposures to equity securities price risk as it holds no listed or other equity investments.
- b) Credit risk The company has implemented policies that require appropriate credit checks on potential customers before contracts are entered. The credit given to customers is subject to limits which are determined and reassessed by the directors
- c) Liquidity risk The company actively maintains a mixture of finance and is able to benefit from a group overdraft facility with its parent company Clyst Holdings Limited, designed to ensure the company has sufficient available funds for operations
- d) Interest rate cash flow risk The company is not exposed to interest bearing liabilities

## **Future developments**

The directors consider the company to be in a strong position and are keen to consider future development opportunities in the construction service industry.

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MAY 2010

...... .. ... continued

#### **Directors**

The directors who served during the year are as stated below

Mr S O Bennington Mr P T Alderson Mr N M England Mr D J Hunt

## Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless thay are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting principles and practice

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **Auditors**

Thomas Westcott are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

## **DIRECTORS' REPORT**

## FOR THE YEAR ENDED 31 MAY 2010

continued

This report was approved by the Board on IST FERPUARY 2011 and signed on its behalf by

Mr S Sennington

Secretary

### Independent auditors' report to the members of Devon Contractors Limited

We have audited the financial statements of Devon Contractors Limited for the year ended 31 May 2010 which comprise the profit and loss account, the Balance Sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 1 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 May 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by laware not made, or
- we have not received all the information and explanations we require for our audit

Inomas Westcott

Shona Godefroy FCCA (Senior Statutory Auditor)
For and on behalf of Thomas Westcott - Statutory Auditor
Chartered Accountants and Registered Auditors
26 - 28 Southernhay East
Exeter
Devon
EXI INS

21 February 2011

## **PROFIT AND LOSS ACCOUNT**

### FOR THE YEAR ENDED 31 MAY 2010

		Continuing operations	
		2010	2009
	Notes	£	£
Turnover	2	11,180,351	11,367,796
Cost of sales		(10,396,842)	(10,604,194)
Gross profit		783,509	763,602
Administrative expenses		(394,274)	(378,332)
Operating profit	3	389,235	385,270
Other interest receivable and similar income Interest payable and similar charges	5 6	69 l (5,772)	2,102 (10,199)
Profit on ordinary activities before taxation		384,154	377,173
Tax on profit on ordinary activities	9	(104,662)	(98,161)
Profit for the year	16	279,492	279,012

There are no recognised gains or losses other than the profit or loss for the above two financial years

## **BALANCE SHEET**

## **AS AT 31 MAY 2010**

		2010		2010		200	9
	Notes	£	£	£	£		
Fixed assets							
Tangible assets	11		53,295		62,590		
Current assets							
Stocks	12	500		500			
Debtors	13	3,769,404		5,294,610			
		3,769,904		5,295,110			
Creditors: amounts falling							
due within one year	14	(2,911,589)		(4,625,582)			
Net current assets			858,315		669,528		
Total assets less current							
liabilities			911,610		732,118		
Net assets			911,610		732,118		
Capital and reserves							
Called up share capital	15		300,000		300,000		
Profit and loss account	16		611,610		432,118		
Shareholders' funds	17		911,610		732,118		

The financial statements were approved by the Board on IST TERPUADY 2011 and signed on its behalf by

Mr Se Bennington

Director

Mr D J Hunt

Director

## **CASH FLOW STATEMENT**

		2010	2009
	Notes	£	£
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		389,235	385,270
Depreciation and (loss)/profit on disposal of assets		39,437	25,872
(Increase)/decrease in debtors		1,525,206	(310,022)
(Decrease) in creditors		(1,703,116)	(343,688)
Net cash inflow/(outflow) from operating activity	ties	250,762	(242,568)
Cash flow statement			
Net cash inflow/(outflow) from operating activities		250,762	(242,568)
Returns on investments and servicing of finance	22	(5,081)	(8,097)
Taxation	22	(98,161)	(89,154)
Capital expenditure	22	(30,142)	2,933
		117,378	(336,886)
Equity dividends paid		(100,000)	(75,000)
Increase/(decrease) in cash in the year		17,378	(411,886)
Reconciliation of net cash flow to movement in	net funds (No	te 23)	
Increase/(decrease) in cash in the year		17,378	(411,886)
Net debt at 1 June 2009		(748,871)	(336,985)
Net debt at 31 May 2010		( <del>731,493</del> )	(748,871)

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MAY 2010

### I. Accounting policies

### I.I. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

#### 1.2. Turnover

Turnover represents the total value of goods, excluding value added tax, provided to customers during the year, plus the total value of work, excluding value added tax, performed during the year with respect to services

### 1.3. Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Plant and machinery

- Straight line basis over 2 to 5 years or 50%/40% first year and straight line for the next 3 years depending on the type of asset

Fixtures, fittings

and equipment

Straight line basis up to 5 years

Motor vehicles

Straight line basis over 5 years

#### 1.4. Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### I.5. Stock

Stock is valued at the lower of cost and net realisable value

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal

## 1.6. Long term contracts

Amounts recoverable on long term contracts, which are included in debtors are stated at the net sales value of the work done after provisions for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Excess progress payments are included in creditors as payments received on account

### 1.7. Pensions

The company operates a defined contribution pension scheme. The pension costs charged in the financial statements represent the contribution payable by the company during the year.

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MAY 2010

continued

#### 2. Turnover

Turnover represents the amounts derived from goods and services which fall within the company's ordinary activities net of value added tax

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK

3.	Operating profit	2010 £	2009 £
	Operating profit is stated after charging		
	Depreciation and other amounts written off tangible assets	37,865	45,057
	Loss on disposal of tangible fixed assets	1,572	-
	Operating lease rentals		
	- Land and buildings	32,180	32,000
	Auditors' remuneration (Note 4)	11,248	16,709
	and after crediting		10 105
	Profit on disposal of tangible fixed assets	<u> </u>	19,185
4.	Auditors' remuneration		
7.	Additional Territoria	2010	2009
		£	£
	Auditors' remuneration - audit of the financial statements	10,000	11,000
	Auditors' remuneration - other fees		
	- taxation services	1,248	4,080
	- other services	-	1,629
		1,248	5,709
			====
_		2010	2009
5.	Interest receivable and similar income	2010 £	2009 £
		L	L
	Bank interest	691	2,102

## NOTES TO THE FINANCIAL STATEMENTS

	continued		
6.	Interest payable and similar charges	2010	2009
		£	£
	On bank overdrafts	191	10,199
	On disallowed input VAT	5,581	-
		5,772	10,199
		<del></del>	
7.	Employees		
	Number of employees	2010	2009
	The average monthly numbers of employees		
	(including the directors) during the year were		
	Directors	4	4
	Administration	20	13
	Labourers	17	25
		41	42
	Employment costs	2010	2009
		£	£
	Wages and salaries	1,155,990	1,091,049
	Social security costs	112,284	110,317
	Pension costs-other operating charge	28,756	20,518
		1,297,030	1,221,884
7.1.	Directors' remuneration	2010	2009
	D	£	<b>£</b>
	Remuneration and other emoluments	206,763	177,664
	Highest paid director in respect of the year ended 31 May 2010:	£	
	Amounts included above	_	
	Emoluments and other benefits	53,490	
	Pension contributions	1,868	
		55,358	
		=====	

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MAY 2010

continued

#### 8. Pension costs

The company operates a defined contribution pension scheme in respect of the directors. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £28,756 (2009 - £20,518)

## 9. Tax on profit on ordinary activities

Analysis of charge in period	2010	2009
	£	£
Current tax		
UK corporation tax	104,662	98,161
	<del></del>	

## Factors affecting tax charge for period

The tax assessed for the period is lower than the standard rate of corporation tax in the UK (28 per cent). The differences are explained below

377,173
105,608
-
(4,986)
(2,461)
98,161

## NOTES TO THE FINANCIAL STATEMENTS

	continued			_	
10.	Dividends				
	Dividends paid and proposed on equity	shares			
				2010	2009
				£	£
	Paid during the year			100.000	75.000
	Equity dividends on Ordinary £1 shares			100,000	75,000 ————
				100,000	75,000
		F	ixtures,		
11.	Tangible fixed assets	Plant and fit	_	Motor	
		machinery eq	•		Total
		£	£	£	£
	Cost	151,932	42,188	250,282	444 402
	At 1 June 2009 Additions	800	72,100	34,920	444,402 35,720
	Disposals	(51,809)	(4,138)	(58,000)	(113,947)
	At 31 May 2010	100,923	38,050	227,202	366,175
	Depreciation				
	At I June 2009	140,142	38,353	203,317	381,812
	On disposals	(51,809)	(4,138)		(106,797)
	Charge for the year	3,400	1,917	32,548	37,865
	At 31 May 2010	91,733	36,132	185,015	312,880
	Net book values				
	At 31 May 2010	9,190	1,918	42,187	53,295
	At 31 May 2009	11,790	3,835	46,965	62,590
	7.651 1 lay 2007			===	====
12	Sha alsa			2010	2000
12.	Stocks			£	2009 £
	Work in progress			500	500

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MAY 2010

continued

13.	Debtors	2010	2009
		£	£
	Amounts recoverable on long term contracts	469,441	1,878,539
	Amounts owed by group undertakings	3,212,152	3,363,564
	Other debtors	87,811	52,507
		3,769,404	5,294,610
			<del></del>

Included within amounts recoverable on long term contracts is £42,781 (2009 - £127,024) for contracts being carried out for Clyst Holdings Limited

14.	Creditors: amounts falling due	2010	2009
	within one year	£	£
	Bank overdraft	731,493	748,871
	Payments received on account	526,771	4,674
	Trade creditors	1,428,503	2,885,913
	Corporation tax	104,251	97,750
	Other taxes and social security costs	47,752	50,862
	Other creditors	-	700,493
	Accruals and deferred income	72,819	137,019
		2,911,589	4,625,582
		<del></del>	

The company has a bank overdraft facility. Security for the facility is given by a fixed and floating charge over all of the company's assets. It is also secured by a guarantee from Clyst Holdings Limited dated 25 September 2000. There is also a right to set-off.

15.	Share capital	2010 £	2009 £
	Authorised equity 300,000 Ordinary £1 shares of 1 each	300,000	300.000
	Allotted, called up and fully paid equity	===	
	300,000 Ordinary £1 shares of 1 each	300,000	300,000

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MAY 2010

	continued		
16.	Equity Reserves	Profit and loss account £	Total £
	At I June 2009	432,118	432,118
	Profit for the year	279,492	279,492
	Equity Dividends (note 10)	(100,000)	(100,000)
	At 31 May 2010	611,610	611,610
17.	Reconciliation of movements in shareholders' funds	2010	2009
		£	£
	Profit for the year	279,492	279,012
	Dividends	(100,000)	(75,000)
		179,492	204,012
	Opening shareholders' funds	732,118	528,106
	Closing shareholders' funds	911,610	732,118

## 18. Contingent liabilities

At the year end the company's bankers have given bonds to certain customers of the company to guarantee completion of the projects undertaken. The amount of these bonds varied throughout the year and at the year end amounted to £26,285 (2009 - nil)

Any bank borrowings of Clyst Holdings Limited are secured by a cross guarantee from Devon Contractors Limited dated 25 September 2000

#### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 MAY 2010

continued

## 19. Related party transactions

The company is a 60% owned subsidiary of Clyst Holdings Limited

During the year the company made sales to Clyst Holdings Limited of £503,951 (2009 - £219,199) This excludes the value of unbilled work carried out in the year

During the year the company paid Clyst Holdings Limited £32,000 (2009 - £32,000) for rental services in the year

At the year end, Clyst Holdings Limited owed Devon Contractors Limited £3,212,152 (2009 - £3,363,564) This loan is interest free and repayable on demand

Dividends were declared in respect of the following directors	2010	2009
	£	£
Mr S O Bennington	10,000	7,500
Mr D J Hunt	10,000	7,500
Mr P T Alderson	10,000	7,500
Mr N M England	10,000	7,500

#### 20. Ultimate parent undertaking

The directors regard Clyst Holdings Limited, a company registered in England, as the ultimate parent company Copies of the ultimate parents' financial statements may be requested from The Secretary, Clyst Holdings Limited, Hill Barton Business Park, Gyst St Mary, Exeter, Devon, EXS ISA

Clyst Holdings Limited is controlled by Mr P J Hilson and Mr I T Buckland

### 21. Controlling interest

No individual has overall control of the company

## NOTES TO THE FINANCIAL STATEMENTS

	continued			
22.	Gross cash flows			
			2010 £	2009 £
	Returns on investments and servicing of finance			
	Interest received		691	2,102
	Interest paid		(5,772)	(10, 199)
			(5,081)	(8,097)
	Taxation			
	Corporation tax paid		(98,161)	
	,		====	· · · · · · · · · · · · · · · · · · ·
	Capital expenditure		(3E 73A)	(17.252)
	Payments to acquire tangible assets  Receipts from sales of tangible assets		(35,720) 5,578	(16,252) 19,185
	Receipts from sales of taligible assets			
			(30,142)	<del>2,933</del>
23.	Analysis of changes in net funds			
23.	Analysis of changes in flee funds	Opening balance	Cash flows	Closing balance
		£	£	£
	Overdrafts	(748,871)	17,378	(731,493)
	Net funds	(748,871)	17,378	(731,493)