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# **BERWIN RUBBER COMPANY LIMITED**

FINANCIAL STATEMENTS

31ST JULY 1997



### **DIRECTORS' REPORT**

The directors submit their report and accounts for the year ended 31st July 1997.

#### Review of the business

The principal activity of the company continued to be the compounding of rubber, PVC and other elastomeric alloys.

The profit for the year, after taxation, was £553,737. After paying an ordinary dividend of £150,000, the sum of £403,737 will be carried to reserves. No further dividend is proposed.

As was stated in the previous year's report the directors anticipated a 'significant' improvement in profits. This has, in fact, happened and they are delighted with the way that every employee has worked together to make both the capital investment and management restructure work to everyone's benefit.

The directors feel that the successful ground work done this year makes it far easier to move forward with their plans for the future investments that will be required in order to maintain a favourable outlook.

#### **Donations**

During the year contributions to charities amounted to £50. There were no political donations.

### **Directors**

The directors throughout the year were G. Williams, D. Hukin, S. Hallas and S. Lawton.

The directors had no beneficial interest in the share capital of the company. Their interests in the share capital of the ultimate parent company, Berwin Group Limited, are shown in the parent company's own accounts.

#### **Auditors**

A resolution to re-appoint Nasmith Coutts & Co. will be put to the members at the Annual General Meeting.

On behalf of the Board **D. Hukin** 

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Secretary

Broadway, Globe Lane Industrial Estate, Dukinfield, Cheshire SK16 4UJ.

15th December 1997

BALANCE SHEET				<u>31:</u>	ST JULY 1997
	<u>Notes</u>	£	1997 £	£	1996 £
Net assets employed -			_	~	~
Fixed assets					
Tangible assets	2	2,087,142		2,017,403	
Investments in subsidiaries	3	200	2,087,342	200	2,017,603
		<del></del>			
Current assets					
Stocks	4	1,125,763		1,152,045	
Debtors	5	4,273,869		4,127,139	
Bank and cash		684,333		1,632	
		6,083,965		5,280,816	
Creditors: Amounts falling		0,000,000		3,200,010	
due within one year	6	5,410,152		4,781,128	
				<u> </u>	
Net current assets			673,813		499,688
Total assets less			00 704 455		00 547 004
current liabilities			£2,761,155		£2,517,291
					,
Financed by -					
Creditors: Amounts falling due					
after more than one year	6		1,181,032		1,340,905
Provisions for liabilities	-		48.000		45.000
and charges	7		15,000		15,000
Capital and reserves					
Called up share capital	8	22,000		22,000	
Profit and loss account		1,543,123		1,139,386	
Shareholders' funds	8		1,565,123		1,161,386
Snarenoiders funds	0		1,565,125		1,101,300
			£2,761,155		£2,517,291
			Section 1997 No.		

The financial statements on pages 2 to 10 were approved by the board of directors on 15th December 1997.

G. Williams - Chairmar

## PROFIT AND LOSS ACCOUNT

# YEAR ENDED 31ST JULY 1997

	<u>Notes</u>	£	<u>1997</u> £	£	<u>1996</u> £
Turnover			19,232,108		18,039,296
Change in stocks of finished goods and work in progress		(52,002)		(84,935)	
Raw materials and consumables		13,670,056		13,239,148	
Other external charges		1,479,834		1,493,251	
		15,097,888		14,647,464	
Staff costs	9	2,727,805		2,444,374	
Depreciation		450,546	18,276,239	504,811	17,596,649
Operating profit	10		955,869		442,647
Bank interest receivable			3,563		3,282
Interest payable	11		(100,695)		(122,252)
Profit before taxation			858,737		323,677
Tax on profit on ordinary activities	12		(305,000)		(120,000)
Profit after taxation			553,737		203,677
Retained profit brought forward			1,139,386		1,085,709
Accumulated profits			1,693,123		1,289,386
Appropriations - Dividend	13		(150,000)		(150,000)
Retained profit carried forward			£1,543,123		£1,139,386

# **Continuing operations**

None of the company's activities were acquired or discontinued during these two financial years.

# Total recognised gains and losses

The company had no recognised gains or losses other than the above profits.

## **NOTES TO THE ACCOUNTS**

## 1. ACCOUNTING POLICIES

The principal accounting policies, which have been consistently applied, are set out below.

## a) Basis of accounting

The company's accounts have been prepared under the historical cost convention and in accordance with applicable Accounting Standards.

### b) Consolidation

Consolidated accounts have not been prepared because the subsidiary companies did not trade during the year. Consolidated accounts have been prepared by Berwin Group Limited, registered in England and Wales, which is regarded by the directors as the ultimate parent company.

## c) Depreciation

Fixed assets are shown at cost less accumulated depreciation. Depreciation has been calculated to write off the cost over their estimated useful lives as follows:

Buildings - 25 years - straight line
Plant and equipment - owned - 3 to 12 years - straight line
- leased - period of lease - straight line
Motor vehicles - 25% on reducing balance

### d) Leased assets

Assets obtained under finance leases are included in the balance sheet at cost less depreciation and the obligations related to finance leases are included, as appropriate, under creditors due within or after one year. The interest element of the finance leases is charged to profit and loss account.

The cost of operating leases is charged as incurred.

#### e) Stocks

Stocks are valued at the lower of cost or net realisable value. Cost includes all relevant production overheads.

## f) Pensions

The company operates a defined contribution scheme which is externally administered. Contributions are charged to profit and loss account as they become due.

### g) Deferred tax

Provision is made on the liability method at current rates for taxation deferred in respect of all material timing differences to the extent that, in the opinion of the directors, there is reasonable probability that the liability will arise in the foreseeable future.

# 31ST JULY 1997

			Land and		
Total	Vehicles	Plant and	<u>Buildings</u>		
	Owned	Leased	Long <u>Leasehold</u>		
£	£	£	£	Cost -	
4,774,641 <b>526,517</b>	2,897,647 <b>230,731</b>	617,125 -	1,259,869 <b>295,786</b>	At 1st August 1996 Additions	
5,301,158	3,128,378	617,125	1,555,655	At 31st July 1997	
	<del></del> .,			Depreciation -	
2,757,238 <b>456,778</b>	2,016,006 <b>326,052</b>	342,764 <b>76,667</b>	398,468 <b>54,059</b>	At 1st August 1996 Charge for the year	
3,214,016	2,342,058	419,431	452,527	At 31st July 1997	
2,087,142	786,320	197,694	1,103,128	Net Book Value - At 31st July 1997	
2,017,403	881,641	274,361	861,401	Net Book Value - At 1st August 1996	
				INVESTMENTS IN SUBSIDIARIES	3.
1996	1997				
£	£			Wholly-owned subsidiaries -	
200	200			Shares at cost	
		ales, are:	d in England and W	The subsidiaries, which are incorporate	
			- Dormant - Dormant	Berwin Management Services Limited Berwin Plastics Limited	
				STOCKS	4.
<u>1996</u> £	<u>1997</u> £			The main categories are:	
914,856 237,189	836,572 289,191			Raw materials and consumables Finished goods and work-in-progress	
1,152,045	1,125,763				

# NOTES TO THE ACCOUNTS (CONTINUED)

DEBTORS		
	1997 £	<u>1996</u> £
Trade debtors Other debtors Prepayments	4,193,473 14,146 66,250	4,044,209 19,616 63,314
	4,273,869	4,127,139
CREDITORS		
Amounts falling due within one year:	<u>1997</u> £	1996 £
Lease obligations Bank loans and overdraft Trade creditors Amount due to parent company Corporation tax Social security and other taxes Accruals and deferred income	80,309 73,333 3,525,711 936,833 345,460 303,487 145,019	73,318 330,457 3,152,211 690,386 179,532 199,021 156,203
	5,410,152	4,781,128
Amounts falling due after more than one year:		
Lease obligations  Bank loans - within five years - after five years  Director's loan  Deferred income	100,632 168,330 5,837 900,000 6,233	180,940 218,330 29,170 900,000 12,465 
	Trade debtors Other debtors Prepayments  CREDITORS  Amounts falling due within one year:  Lease obligations Bank loans and overdraft Trade creditors Amount due to parent company Corporation tax Social security and other taxes Accruals and deferred income  Amounts falling due after more than one year:  Lease obligations Bank loans - within five years - after five years Director's loan	1997   E

The bank loans and overdraft are secured by charges on the company's fixed assets and by floating charges on its other assets.

Lease obligations are all due within five years.

The bank loans are repayable in instalments up to 2002 and are at variable rates. Loans repayable over more than five years amount to £122,500 (1996 £145,833).

£600,000 of the director's loan is not repayable until all group bank borrowings have been repaid. Interest on the loan is payable at Barclays Bank base rate and there are no fixed repayment terms.

1. PROVISIONS FOR LIABILITIES AND CHARGES	7.	PROVISIONS FOR LIABILITIES AND CHARGES
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Deferred taxation: Accelerated capital allowances:	<u>1997</u> £	<u>1996</u> £
At 1st August 1996 Transfer to profit and loss account	15,000	35,000 (20,000)
At 31st July 1997	15,000	15,000
Deferred taxation not provided for: Accelerated capital allowances	5,000	15,000

# 8. CALLED UP SHARE CAPITAL AND SHAREHOLDERS' FUNDS

	<u>Authorised</u> <b>1997</b> 1996		Issued and fully paid	
Shares of £1 each:	<u>Number</u>	<u>1996</u> <u>Number</u>	<u>1997</u> £	<u>1996</u> £
Equity shares - 'A' Ordinary - 'B' Ordinary	100 1,900	100 1,900	100 1,900	100 1,900
Non-equity shares - Deferred	2,000 20,000	2,000	2,000 20,000	2,000 20,000
	22,000	22,000	22,000	22,000

All voting rights lie with the 'A' ordinary shares. In all other respects the ordinary shares rank equally and are entitled to all the shareholders' funds.

The deferred shares have significantly restricted rights, to dividends and capital, which would amount to nil.

# 9. STAFF COSTS

The aggregate payroll costs were:	<u>1997</u> £	<u>1996</u> £
Wages and salaries Social security costs Other pension costs	2,441,926 233,869 52,010	2,195,414 204,325 44,635
	2,727,805	2,444,374
The number of people employed by the company on average each week w	/as:	
Office and management	<u>1997</u>	<u>1996</u>
Office and management Production and sales	19 112	17 101
	131	118

# NOTES TO THE ACCOUNTS (CONTINUED)

10.	OPERATING PROFIT		
		<u>1997</u> £	<u>1996</u> £
	The operating profit is stated after charging:		
	Directors' emoluments - Management remuneration - Pension contributions  Auditors' remuneration  Hire of plant and machinery	206,407 19,358 14,000 56,936	244,995 14,094 13,000 54,463
11.	INTEREST PAYABLE		
	Bank loans and overdrafts wholly repayable:	<u>1997</u> £	<u>1996</u> £
	Within five years Not within five years	15,237 10,765	26,425 13,000
	Other loans Finance leases	54,462 20,231	56,960 25,867
		100,695	122,252
12.	TAXATION	*****	
	Doord on the mostit for the very	<u>1997</u> £	<u>1996</u> £
	Based on the profit for the year:  UK corporation tax @ 33% (1996 33%)	305,000	140,000
	Deferred taxation	-	(20,000)
		305,000	120,000

## 13 **DIVIDEND**

An ordinary dividend of £150,000 (1996 £150,000) was paid in the year...

## 14. <u>DIRECTORS' EMOLUMENTS</u>

The directors are accruing pension benefits under a money purchase scheme.

The following amounts are included in respect of the highest paid director:

	<u>1997</u> £	<u>1996</u> £
Emoluments Pension contributions	55,551 3,750	58,035 3,740

### 15. CAPITAL COMMITMENTS

Amounts contracted for but not provided in the accounts amounted to £110,000 (1996 £35,000).

Amounts authorised by the directors but not contracted for were £Nii (1996 £Nii).

### 16. OPERATING LEASES

		<u>1997</u>		<u>1996</u>
Annual commitments under operating leases expiring:	Land and Buildings	Other £	Land and Buildings	Other £
Between one and five years After five years	- 45,350	49,000 -	- 45,350	45,000 -

### 17. CONTINGENT LIABILITIES

All group companies have given cross guarantees and charged their assets to the group's bankers as security for facilities which at 31st July 1997 amounted to £697,500 (1996 £1,077,957).

## 18. CASH FLOW STATEMENT AND PARENT COMPANY

A cash flow statement has not been produced because a consolidated statement has been produced in the accounts of Berwin Group Limited which is the parent company and is incorporated in England and Wales.

## **NOTES TO THE ACCOUNTS (CONTINUED)**

31ST JULY 1997

### 18. STATEMENT OF DIRECTORS' RESPONSIBILITIES

The purpose of this statement is to distinguish the directors' responsibilities for the financial statements from those of the auditors as stated in their report.

The directors are responsible for preparing financial statements which comply with the provisions of the Companies Act 1985 and give a true and fair view of the state of affairs of the company at the end of each financial year and of the profit or loss of the company for the period to that date.

In preparing the financial statements the directors have adopted suitable accounting policies and applied them consistently, made judgements and estimates that are reasonable and prudent, followed applicable Accounting Standards, and prepared the accounts on the going concern basis.

The directors are also responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF

## BERWIN RUBBER COMPANY LIMITED

We have audited the financial statements on pages 2 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 4.

### Respective responsibilities of directors and auditors

As described on page 10 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31st July 1997 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

NASMITH COUTTS & CO.

Chartered Accountants and Registered Auditors

Bernard House, Piccadilly Plaza, Manchester M1 4DE.

15th December 1997