# ALVIS BROTHERS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

MONDAY



05/09/2011 COMPANIES HOUSE

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#### **COMPANY INFORMATION**

Directors J Alvis (Senior)

M G Alvis

J Alvis (as trustee) J Alvis (Junior)

P Alvis

Secretary Mrs P J Alvis

Company number 502230

Registered office Lye Cross Farm

Redhill, Wrington

Bristol BS40 5RH

Auditors Lentells Limited

Ash House Cook Way Bindon Road Taunton Somerset TA2 6BJ

Business address Lye Cross Farm

Redhill, Wrington

Bristol BS40 5RH

HSBC Bank plc
Bankers 30 High Street

Weston-Super-Mare North Somerset

BS23 1JE

Solicitors Bennetts

High Street Wrington Bristol BS18 7QB

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2011

The directors present their report together with financial statements for the year ended 31 March 2009

#### Principal activities and review of the business

The principal activity of the company continued to be that of cheese making. Food grade protein is also extracted from the whey. The remaining permeate is fed to animals and the excess water recycled. Nothing is wasted.

Milk is produced, some of which is sold if not required for cheese. The company also generates income from its other assets, especially land and buildings. The company has a 50% interest in Alvis Contracting, a limited Liability Partnership, specialising in agricultural contracting.

#### Business review

The year has proved extremely difficult with the continued recession having a negative effect on most products. Volume of sales has been maintained but only with the help of major promotions and discounts investment in the export market is beginning to show rewards, aided by a comparatively weak currency and there are signs of some resurgence in demand in the home market. This possibility is enhanced by the growing awareness that the UK should be actively supporting food security from its sustainable resource as the world demand/supply balance becomes ever more critical.

#### Principal risks facing the company

World commodity prices for food have proved extremely volatile and have a direct effect on the domestic market. In such a climate the risks associated in contracting to secure milk supplies for sale 12 to 24 months later as matured cheese are self evident.

#### Employment and environment

Significant provision continues to be made to ensure full compliance with employment, environmental, animal welfare and disease control regulations. Significant investment continues to be made in heat recovery systems from refrigeration.

#### Results and dividends

The results for the year are set out on page 5

#### Directors

The following directors have held office since 1 April 2010

J Alvis (Senior) M G Alvis J Alvis (as trustee) J Alvis (Junior) P Alvis

#### **Auditors**

The auditors, Lentells Limited, are deemed to be reappointed under section 487(2) of the Companies Act 2006

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 MARCH 2011

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

J Alvis (Senior)

Director 27/11

#### **INDEPENDENT AUDITORS' REPORT**

#### TO THE MEMBERS OF ALVIS BROTHERS LIMITED

We have audited the financial statements of Alvis Brothers Limited for the year ended 31 March 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF ALVIS BROTHERS LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Philip Stallard FCA (Senior Statutory Auditor) for and on behalf of Lentells Limited

Chartered Accountants Statutory Auditor

Ash House Cook Way Bindon Road Taunton Somerset

TA2 6BJ

30 Pryst 2011

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

Notes	2011 £	2010 £
2	20,184,948	17,507,041
	(15,256,470)	(12,862,286)
	4,928,478	4,644,755
	(314,118)	(150,586)
	(4,361,931)	(4,761,948)
	117,268	83,507
3	369,697	(184,272)
	(50,000)	-
	319,697	(184,272)
4	175,797	171,004
5	(272,026)	(239,906)
	223,468	(253,174)
s 6	91,728	40,469
19	315,196	(212,705)
•	3 4 5	2 20,184,948 (15,256,470) 4,928,478 (314,118) (4,361,931) 117,268 3 369,697 (50,000) 319,697 4 175,797 5 (272,026) 223,468 s 6 91,728

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# BALANCE SHEET AS AT 31 MARCH 2011

		20	011	2	010
	Notes	£	£	£	£
Fixed assets					
Intangible assets	7		22,681		22,702
Tangible assets	8		7,230,797		6,808,249
Herd	9		478,910		397,935
Investments	10		767,187		728,117
			8,499,575		7,957,003
Current assets					
Stocks	11	9,081,721		10,053,874	
Debtors	12	2,826,419		2,426,399	
Cash at bank and in hand		1,011		1,036	
		11,909,151		12,481,309	
Creditors: amounts falling due within					
one year	13	(6,781,608) ————		(7,037,495)	
Net current assets			5,127,543		5,443,814
Total assets less current liabilities			13,627,118		13,400,817
Creditors: amounts falling due after more than one year	14		(6,011,607)		(6,004,620)
Provisions for liabilities and charges Deferred tax liability	15		(63,828)		(156,062)
Accruals and deferred income	16		(2,430)		(6,078)
			7,549,253		7,234,057
Capital and reserves					
Called up share capital	18		30,000		30,000
Profit and loss account	19		7,519,253		7,204,057
Shareholders' funds - equity interests	20		7,549,253		7,234,057

Approved by the Board and authorised for issue on 22-08-2011

J Alvis (Senior)
Director

Company Registration No 502230

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

	£	2011 £	£	2010 £
Net cash inflow/(outflow) from operating activities		1,786,677		(2,561,026)
Returns on investments and servicing of				
finance Interest received	175,797		171,004	
Interest paid	(239,903)		(239,906)	
Net cash outflow for returns on investments				
and servicing of finance		(64,106)		(68,902)
Taxation		-		(26,416)
Capital expenditure and financial investment				
Payments to acquire intangible assets	(5,645)		-	
Payments to acquire tangible assets	(1,616,915)		(1,643,483)	
Payments to acquire investments	(175,797)		(171,004)	
Receipts from sales of tangible assets	54,000		62,725	
Receipts from sales of investments	136,727		46,075 ————	
Net cash outflow for capital expenditure		(1,607,630)		(1,705,687)
Sale of freehold property purchased for resale		700,000		-
Net cash inflow/(outflow) before management				-
of liquid resources and financing		814,941		(4,362,031)
Financing				
Other new long term loans	-		5,000,000	
Repayment of long term bank loan	-		(448,938)	
Repayment of other long term loans	-		(348,558)	
Capital element of hire purchase contracts	15,654			
Net cash inflow from financing		15,654		4,202,504
Increase/(decrease) in cash in the year		830,595		(159,527)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

1	Reconciliation of operating profit/(loss from operating activities	s) to net cash inflow/(	outflow)	2011	2010
	, -			£	£
	Operating profit/(loss)			369,697	(184,272)
	Depreciation of tangible assets			350,903	491,810
	Amortisation of intangible assets			5,666	2,390
	Profit on disposal of tangible assets			(41,511)	(4,835)
	Decrease/(increase) in stocks			972,153	(1,334,400)
	Increase in debtors			(400,020)	(226,291)
	Increase/(decrease) in creditors within or	ne year		533,437	(1,294,767)
	Movement on grant provision			(3,648)	(10,661)
	Net cash inflow/(outflow) from operation	ng activities		1,786,677	(2,561,026)
2	Analysis of net debt	1 April 2010	Cash flow	Other non- 3 cash changes	31 March 2011
		£	£	£	£
	Net cash				
	Cash at bank and in hand	1,036	(25)	-	1,011
	Bank overdrafts	(2,901,175)	830,620	-	(2,070,555)
		(2,900,139)	830,595	-	(2,069,544)
	Bank deposits Debt	-	•	•	-
	Finance leases	(6,300)	1,679	(17,333)	(21,954)
	Debts falling due after one year	(6,000,000)	-	-	(6,000,000)
		(6,006,300)	1,679	(17,333)	(6,021,954)
	Net debt	(8,906,439)	832,274	(17,333)	(8,091,498)
	not dept	(0,300,433)	=====	(17,333) <del></del>	(0,081,48

# NOTES TO THE CASH FLOW STATEMENT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

3	Reconciliation of net cash flow to movement in net debt	2011	2010
		£	£
	Increase/(decrease) in cash in the year	830,595	(159,527)
	Cash outflow/(inflow) from decrease/(increase) in debt and lease financing	1,679	(4,202,504)
	Change in net debt resulting from cash flows	832,274	(4,362,031)
	New finance lease	(17,333)	(6,300)
	Movement in net debt in the year	<del></del> 814,941	(4,368,331)
	Opening net debt	(8,906,439)	(4,538,108)
	Closing net debt	(8,091,498)	(8,906,439)

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MARCH 2011

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention, and in compliance with UK accounting standards

#### 12 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.3 Milk Quota

Purchased milk quota is classified as an intangible asset. Milk quota is amortised in equal annual instalments to the year 2016 to reflect its useful economic life.

#### 1.4 Single Payment Scheme Entitlement

Purchased Single Payment Scheme Entitlement is classified as an intangible asset. Single Payment Scheme Entitlement is amortised in equal annual installments to the year 2013 to reflect its useful economic life.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Land and buildings freehold

25 or 30 years straight line on buildings only

Plant and machinery

5% - 20% straight line or reducing balance

Motor vehicles

20% reducing balance

#### 16 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 17 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 1.8 Stock and work in progress

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 19 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

#### 1 Accounting policies

(continued)

#### 1.12 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### 2 Turnover

Geograpi	hica	l mar	ket
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	Geographical market	Turnover	
		2011	2010
		£	£
	United Kingdom	(19,076,306)	16,739,143
	Other	1,108,642	767,898
		(17,967,664)	17,507,041
3	Operating profit/(loss)	2011 £	2010 £
	Operating profit/(loss) is stated after charging	2	-
	Amortisation of intangible assets	5,666	2,390
	Depreciation of tangible assets	350,903	491,810
	Loss on foreign exchange transactions	-	10,084
	Operating lease rentals		,
	- Plant and machinery	6,299	_
	- Other assets	52,010	52,010
	Auditors' remuneration	11,000	9,000
	and after crediting		
	Profit on disposal of tangible assets	(41,511)	(4,835)
	Profit on foreign exchange transactions	(8,288)	
4	Investment income	2011	2010
-		£	£
	Income from fixed asset investments	175,797	171,004
		=======================================	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

5	Interest payable	2011 £	2010 £
	On bank loans and overdrafts Other interest	258,630 13,396	230,112 9,794
		272,026	239,906
6	Taxation	2011	2010
	Demonstration of the second of	£	£
	Domestic current year tax U K corporation tax	_	(41,300)
	Adjustment for prior years	506	(41,500)
	Total current tax	506	(41,300)
	Deferred tax		
	Deferred tax	(92,234)	831
		(91,728)	(40,469)
	Factors affecting the tax charge for the year		
	Profit/(loss) on ordinary activities before taxation	223,468	(253,174)
	Profit/(loss) on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 21 00% (2010 - 21 00%)	46,928	(53,167)
	Effects of		
	Non deductible expenses	3,006	-
	Depreciation add back	74,484	102,766
	Capital allowances	(137,992)	(87,121)
	Adjustments to previous periods	506	-
	Dividends and distributions received	(356)	-
	Other tax adjustments	13,930	(3,778)
		(46,422)	11,867
	Current tax charge for the year	506	(41,300)

The company has estimated losses of £ 203,053 (2010 - £ 39,787) available for carry forward against future trading profits

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

7	Intangible fixed assets			
		Single Payment Scheme Entitlement	Milk Quota	Total
		£	£	£
	Cost			
	At 1 April 2010	•	1,864,998	1,864,998
	Additions	5,645	-	5,645
	At 31 March 2011	5,645	1,864,998	1,870,643
	Amortisation		<del></del>	<del></del>
	At 1 April 2010	-	1,842,296	1,842,296
	Charge for the year	1,882	3,784	5,666
	At 31 March 2011	1,882	1,846,080	1,847,962
	Net book value	<del></del>		<del></del>
	At 31 March 2011	3,763	18,918	22,681
	At 31 March 2010	<del></del> -	22,702	22,702
		<del></del>		

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

	Tangible fixed assets				
		Land and buildings freehold	Plant and machinery	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 April 2010	6,807,785	7,460,144	739,710	15,007,639
	Additions	945,407	486,933	103,600	1,535,940
	Disposals	(750,000)	-	(174,414)	(924,414)
	At 31 March 2011	7,003,192	7,947,077	668,896	15,619,165
	Depreciation				
	At 1 April 2010	1,635,923	5,897,629	665,838	8,199,390
	On disposals	-	-	(161,925)	(161,925)
	Charge for the year	133,641	194,959	22,303	350,903
	At 31 March 2011	1,769,564	6,092,588	526,216	8,388,368
	Net book value	<del></del>			
	At 31 March 2011	5,233,628	1,854,489	142,680	7,230,797
	At 1 April 2010		4 500 545	70.070	
•		5,171,862 ————	1,562,515 ————	73,872	6,808,249
	Included above are assets held unde			<u> </u>	Plant and
	Included above are assets held unde			<u> </u>	
	Included above are assets held unde			<u> </u>	Plant and machinery
				<u> </u>	Plant and machinery
	Net book values			<u> </u>	Plant and machinery
	<b>Net book values</b> At 31 March 2011 At 31 March 2010			<u> </u>	Plant and machinery £
	<b>Net book values</b> At 31 March 2011			<u> </u>	Plant and machinery £

The value of land included in within land & property that is not depreciated is £2,537,971 (2010 - £2,537,971)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2011

9	Other assets	
		Herd
		£
	Cost	
	At 1 April 2010	397,935
	Transfers in	80,975
	At 31 March 2011	478,910

#### 10 Fixed asset investments

investments £
728,117
175,797
(136,727)
767,187

The company holds a 50% interest in a joint venture that is a Limited Liability Partnership called Alvis Contracting

The company's share of profit is shown in the profit and loss account

The carrying value of the investment as shown above represents the company's capital account balance in that partnership

11	Stocks	2011 £	2010 £
	Stocks	9,081,721	10,053,874

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

12	Debtors	2011 £	2010 £
	Trade debtors	2,270,684	2,242,791
	Corporation tax	41,416	41,416
	Other debtors	500,396	116,980
	Prepayments and accrued income	13,923	25,212
		2,826,419	2,426,399
	Amounts falling due after more than one year and included in the debtors above are		
	above are	2011	2010
		£	٤
	Other debtors	28,025	15,477
13	Creditors: amounts falling due within one year	2011 £	2010 £
		_	-
	Bank loans and overdrafts	2,070,555	2,901,175
	Net obligations under finance leases	10,347	1,680
	Trade creditors	1,125,309	656,959
	Corporation tax	506	-
	Other taxes and social security costs	54,587	52,265
	Directors' current accounts	340,851	219,582
	Other creditors	3,119,733	3,168,633
	Accruals and deferred income	59,720 ————	37,201
		6,781,608	7,037,495

The bank loans and overdraft are secured by a First Floating Charge over all assets and undertakings both present and future dated 7th January 2005

The AMC loan is secured by a legal charge over Havyatt Farm, Chapel Pill Farm, Stepstones Farm, Chancellors Farm and Regilbury Park Farm together with land at Stock Farm, Regilbury Court Farm, Legges Farm, Kingdown and Aldwick The loan is on an interest only basis. The current rate applied is 1 90% variable.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

14	Creditors: amounts falling due after more than one year	2011 £	2010 £
	Other loans	6,000,000	6,000,000
	Net obligations under finance leases	11,607	4,620
		6,011,607	6,004,620
	Analysis of loans		
	Not wholly repayable within five years other than by instalments	6,000,000	6,000,000
		6,000,000	6,000,000
	Loan maturity analysis		
	In more than five years	6,000,000	6,000,000
	Net obligations under finance leases		
	Repayable within one year	10,347	1,680
	Repayable between one and five years	11,607	4,620
		21,954	6,300
	Included in liabilities falling due within one year	(10,347)	(1,680)
		11,607	4,620

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

15	Provisions for liabilities		Deferred tax liability £
	Balance at 1 April 2010 Profit and loss account		156,062 (92,234)
	Balance at 31 March 2011		63,828
	The deferred tax liability is made up as follows:		
		2011 £	2010 £
	Accelerated capital allowances Tax losses available	116,622 (52,794)	156,062
		63,828	156,062
16	Accruals and deferred income		
			Government grants £
	Balance at 1 April 2010 Amortisation in the year		6,078 (3,648)
	Balance at 31 March 2011		2,430
17	Pension and other post-retirement benefit commitments Defined contribution		
		2011 £	2010 £
	Contributions payable by the company for the year	5,461	38,842

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

18	Share capital	2011 £	2010 £
	Allotted, called up and fully paid	Z.	£
	30,000 Ordinary shares of £1 each	30,000	30,000
19	Statement of movements on profit and loss account		
			Profit and
			loss
			account £
	Balance at 1 April 2010		7,204,057
	Profit for the year		315,196
	Balance at 31 March 2011		7,519,253
20	Reconciliation of movements in shareholders' funds	2011	2010
		£	£
	Profit/(Loss) for the financial year	315,196	(212,705)
	Opening shareholders' funds	7,234,057	7,446,762
	Closing shareholders' funds	7,549,253	7,234,057
		<del></del>	

#### 21 Contingent liabilities

There is a contingent liability in respect of an unlimited composite cross guarantee given to secure all bank borrowings of Alvis Brothers (Lye Cross) Limited amounting to £1,158,361 (2010 £989,503)

#### 22 Financial commitments

At 31 March 2011 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 March 2012

	Land and buildings	
	2011	2010
	£	£
Operating leases which expire		
Between two and five years	55,260	52,010

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

23	Directors' remuneration	2011 £	2010 £
	Remuneration for qualifying services	122,295	121,474
	Amounts receivable under long term incentive schemes	2 <del>65</del> ,843	212,162
		388,138	333,636
	Remuneration disclosed above include the following amounts paid to the highest paid director		
	Remuneration for qualifying services	38,173	38,385
24	Employees  Number of employees		
	The average monthly number of employees (including directors) during the year was		
	,	2011	2010
		Number	Number
		114	111
	Employment costs	2011	2010
		£	£
	Wages and salaries	3,353,844	3,342,650
	Social security costs	224,883	219,304
	Other pension costs	5,461	38,842

#### 25 Control

Mr J Alvis is the company's controlling related party by virtue of his and his wife's shareholdings, together with the shareholdings of trusts where he is the first named trustee

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

#### 26 Related party relationships and transactions

Amounts owed to related parties of Alvis Brothers Limited as at 31 March 2011 are set out below (included in creditors, amounts falling due within one year)

Mrs P Alvis £111,475 (2010 £8,466) Company directors £39,514 (2010 £19,736) Family shareholders £189,862 (2010 £191,381

Aggregate interest of £13,396 (2010 £9,794) was paid in respect of the above loans

The company made rental payments during the year of £14,500 (2010 £14,500) to the directors in respect of the land used by the company. The company also paid its pension scheme £6,200 (2010 £6,200) for rental of land.

Alvis Brothers (Lye Cross) Limited is connected to the company as the directors and certain shareholders of Alvis Brothers (Lye Cross) Limited are also directors and shareholders of Alvis Brothers Limited At 31 March 2011 the company owed Alvis Brothers (Lye Cross) Limited £3,119,082 (2010 £2,823,753)

The company has sold dairy products with a value of £1,730,972 (2010 £1,688,160) to, and purchased dairy products valued at £8,426,427 (2010 £8,413,911) from Alvis Brothers (Lye Cross) Limited In addition to this the company has paid rental of £21,246 (2010 £21,246) to Alvis Brothers (Lye Cross) Limited and received management charges of £24,200

The audit and accountancy charges in the financial statements include the related audit costs of Alvis Brothers (Lye Cross) Limited

Transactions with joint venture

Alvis Contracting is a Limited Liability Partnership in the form of a joint venture between Mr D Harding and Alvis Brothers Limited Each party holds a 50% interest and neither exercises overall control. For the year ended 31st March 2011, the turnover for Alvis Contracting amounted to £2,373,101 (2010 £2,157,024). During the period, Alvis Contracting paid £12,000 (2010 £12,000) to Alvis Brothers Limited for the rent of storage facilities. In the same period, Alvis Brothers Limited paid £1,257,295 (2010 £1,077,168) net of VAT to Alvis Contracting for contract work at normal commercial terms.

At the year end, the following balances existed Trade balance due from Alvis Contracting £3,833 (2010 £7,965) Trade balance due to Alvis Contracting £161,298 (2010 £127,655)