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ALVIS BROTHERS LIMITED
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 MARCH 2000

Company Number 502230

FINANCIAL STATEMENTS

For the year ended 31 March 2000

| Company registration number: | 502230 |
|------------------------------|--|
| Registered office: | Lye Cross Farm Redhill Wrington Bristol BS18 7RH |
| Directors: | Mr J Alvis Mr M Alvis |
| Secretary: | Mrs P J Alvis |
| Bankers: | HSBC Bank plc 30 High Street Weston-Super-Mare North Somerset BS23 IJE |
| Solicitors: | Bennetts High Street Wrington Bristol BS18 7QB |
| Auditors: | Grant Thornton Registered auditors Chartered accountants |

FINANCIAL STATEMENTS

For the year ended 31 March 2000

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REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 31 March 2000.

Principal activity

The company is principally engaged in cheese making. It also produces and sells milk, undertakes pig rearing, and generates income from its other assets.

Business review

During the year the company expanded its cheese making and packing facililities and maintained its dairy herds and pig enterprise.

Results

There was a profit for the year after tax amounting to £77,658 (1999: £276,491). The directors do not recommend payment of a dividend.

Directors

The present membership of the Board is set out below. All directors served throughout the year.

In accordance with the Articles of Association the directors are not required to retire by rotation.

The interests of the directors and their families in the shares of the company as at 1 April 1999 and at 31 March 2000, were as follows:

| | 31 March 2000 | 1 April 1999 |
|-------------------------|-----------------|-----------------|
| | Number of | Number of |
| | ordinary shares | ordinary shares |
| | | |
| Mr J Alvis | 7,500 | 7,500 |
| Mr M G Alvis | 9,000 | 9,000 |
| Mr J Alvis (as trustee) | 5,250 | 5,250 |

REPORT OF THE DIRECTORS

Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Year 2000 compliance

The company suffered no impact from the Year 2000 date change nor did any of its major customers, suppliers or trading partners.

Auditors

Grant Thornton having offered themselves for reappointment as auditors shall be deemed to be reappointed for the next financial year in accordance with section 386 of the Companies Act 1985.

ON BEHALF OF THE BOARD

del Alm

Mr J Alvis Director

Date: 6 September 2000

REPORT OF THE AUDITORS TO THE MEMBERS OF

ALVIS BROTHERS LIMITED

Grant Thornton **3**

We have audited the financial statements on pages 4 to 19 which have been prepared under the accounting policies set out on pages 4 to 5.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS

Bath

6 September 2000

PRINCIPAL ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention except that certain freehold land and buildings are shown at their revalued amounts.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

TURNOVER

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

TANGIBLE FIXED ASSETS AND DEPRECIATION

Depreciation is calculated to write down the cost or valuation of all tangible fixed assets other than freehold land by equal annual instalments over their expected useful lives. The rates generally applicable are:-

Freehold properties 4% Plant and machinery 15 - 20%

No depreciation is charged on properties during the period of construction.

INTANGIBLE FIXED ASSETS

Milk quota is classified as an intangible asset and written off in equal annual instalments up to the year 2006.

GOVERNMENT GRANTS

Government grants of a revenue nature are credited to the profit and loss account in the same period as the related expenditure.

STOCKS

Stocks are stated at the lower of cost and net realisable value.

DEFERRED TAXATION

Deferred tax is provided for using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that it is probable that a liability or asset will crystallise.

PRINCIPAL ACCOUNTING POLICIES

CONTRIBUTIONS TO PENSION FUNDS

Defined Contribution Scheme

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

PROFIT AND LOSS ACCOUNT

For the year ended 31 March 2000

| | Note | 2000 £ | 1999 £ |
|---|------|-------------|-------------|
| Turnover | 1 | 12,912,496 | 12,491,775 |
| Cost of sales | 2 | 9,806,807 | 9,162,574 |
| Gross profit | | 3,105,689 | 3,329,201 |
| Other operating income and charges | 2 | (2,829,670) | (2,773,096) |
| Operating profit | | 276,019 | 556,105 |
| Net interest | 3 | (209,241) | (297,383) |
| Profit on ordinary activities before taxation | 1 | 66,778 | 258,722 |
| Tax on profit on ordinary activities | 5 | 10,880 | 17,769 |
| Retained profit for the financial year | 15 | 77,658 | 276,491 |
| | | | |

There were no recognised gains or losses other than the profit for the year.

BALANCE SHEET AT 31 MARCH 2000

| | Note | | 2000 | | 1999 |
|---|------|-----------|--------|-------------|-----------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Intangible assets | 6 | 1,1 | 09,658 | | 1,294,532 |
| Tangible assets | 7 | 5,4 | 49,843 | | 3,825,114 |
| | | 6,5 | 59,501 | | 5,119,646 |
| Current assets | | | | | |
| Stocks | 8 | 1,607,781 | | 2,567,933 | |
| Debtors | 9 | 2,044,762 | | 1,396,488 | |
| Investments | 10 | 38,713 | | 19,825 | |
| | | 3,691,256 | | 3,984,246 | |
| Creditors: amounts falling due within one year | 11 | 2,596,056 | | 2,769,879 | |
| Net current assets | | 1,0 | 95,200 | | 1,214,367 |
| Total assets less current liabilities | | 7,6 | 54,701 | | 6,334,013 |
| Creditors: amounts falling due after more than one year | 12 | 1,1 | 82,549 | | 519 |
| Provisions for liabilities and charges | 13 | | 61,000 | | - |
| | | 6,4 | 11,152 | | 6,333,494 |
| Capital and reserves | | | | | |
| Called up share capital | 16 | | 30,000 | | 30,000 |
| Profit and loss account | 15 | | 81,152 | | 6,303,494 |
| Shareholders' funds | 15 | 6.4 | 11,152 | | 6,333,494 |

The financial statements were approved by the Board of Directors on 6 September 2000.

Mr J Alvis - Director

The accompanying accounting policies and notes form an integral part of these financial statements.

CASHFLOW STATEMENT

For the year ended 31 March 2000

| 1,098,540 1,500 (210,667) | 2,044,763 |
|---------------------------------|--|
| | |
| | |
| (210 667) | 4,081 |
| | (301,309) |
| (74) | (155) |
| | |
| (209,241) | (297,383) |
| (33.075) | 23,746 |
| (55,075) | 23,710 |
| | |
| | |
| | |
| 16,850 | 111,247 |
| (1,937,327) | (192,213) |
| | |
| 1,276,674 | 6,934 |
| (73,488) | (56,723) |
| 1,203,186 | (49,789) |
| 122,083 | 1,529,124 |
| | (33,075) (1,935,289) (18,888) 16,850 (1,937,327) 1,276,674 (73,488) 1,203,186 |

The accompanying accounting policies and notes form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

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1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The turnover and profit before taxation are attributable to the principal activities of the business.

The profit on ordinary activities is stated after:

| the profit on oraniary account areas | | |
|---|-----------|-----------|
| | 2000 £ | 1999 £ |
| | ~ | ~ |
| Auditors' remuneration: | 7.050 | 7.050 |
| Audit services Non-audit services | 7,850 | 7,850 |
| Non-audit services | 14,214 | 11,300 |
| Depreciation and amortisation: | | |
| Milk quota | 184,874 | 198,383 |
| Tangible fixed assets, owned | 305,434 | 278,284 |
| Tangible fixed assets, held under | (225 | 20.277 |
| hire purchase contracts | 6,325 | 30,377 |
| COST OF SALES AND OTHER OPERATING INCOME AND CHARGES | | |
| | 2000 | 1999 |
| | £ | £ |
| Cost of sales | 9,806,807 | 9,162,574 |
| Other operating income and charges: | | |
| Administrative expenses | 2,872,073 | 2,833,282 |
| Other operating income | (42,403) | (60,186) |
| | 2,829,670 | 2,773,096 |
| | ===== | |
| NET INTEREST | | |
| WEI INTEREST | 2000 | 1999 |
| | £ | £ |
| On bank loans and overdrafts | 182,088 | 268,449 |
| Finance charges in respect of hire purchase contracts | 74 | 155 |
| Other interest payable and similar charges | 28,579 | 32,860 |
| | 210,741 | 301,464 |
| Other interest receivable and similar income | 1,500 | 4,081 |
| | 209,241 | 297,383 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

| 4 | DIRECTORS AND EMPLOYEES | | |
|---|---|----------------------|--------------------------------|
| | Staff costs during the year were as follows: | 2000 £ | 1999 £ |
| | Wages and salaries Social security costs Other pension costs | 1,272,430 118,960 | 1,299,319 127,928 10,836 |
| | | 1,391,390 | 1,438,083 |
| | The average number of employees of the company during the year was 82 (1999: 82). | | |
| | Remuneration in respect of directors was as follows: | 2000 £ | 1999 £ |
| | Emoluments | 85,000 | 89,200 |
| 5 | TAX ON PROFIT ON ORDINARY ACTIVITIES | | |
| | The taxation credit represents: | | |
| | | 2000 £ | 1999 £ |
| | Corporation tax @ 31% (1999: 21%) Deferred tax (note 13) | 61,000 | 33,059 |
| | | 61,000 | 33,059 |
| | Adjustments in respect of prior years: Corporation tax Deferred tax | (71,880) - | (23,828) (27,000) |

Unrelieved tax losses of £104,000 remain available to offset against future taxable trading profits.

(17,769)

(10,880)

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

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| INTANGIBLE FIXED ASSETS | Milk quota |
|----------------------------------|------------|
| 0-4 | £ |
| Cost At 1 April 1999 | 1,864,998 |
| At 31 March 2000 | 1,864,998 |
| Amortisation | |
| At 1 April 1999 | 570,466 |
| Provided in the year | 184,874 |
| At 31 March 2000 | 755,340 |
| Net book amount at 31 March 2000 | 1,109,658 |
| Net book amount at 31 March 1999 | 1,294,532 |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

7 TANGIBLE FIXED ASSETS

| Freehold property £ | Plant and machinery | Total £ |
|---------------------------|---|---|
| | | |
| | | |
| 412,522 | | |
| 4,136,434 | 5,120,398 | 9,256,832 |
| | 2.020.666 | 2 520 005 |
| | | 3,538,005 311,759 |
| - | (42,775) | (42,775) |
| 659,223 | 3,147,766 | 3,806,989 |
| | | |
| 3,477,211 | 1,972,632 | 5,449,843 |
| 3,116,573 | 708,541 | 3,825,114 |
| | 3,723,912 412,522 - 4,136,434 607,339 51,884 - 659,223 | 3,723,912 3,639,207 412,522 1,529,496 - (48,305) 4,136,434 5,120,398 607,339 2,930,666 51,884 259,875 - (42,775) 659,223 3,147,766 3,477,211 1,972,632 |

The figures stated above include assets held under hire purchase contracts as follows:-

| | Plant and machinery £ |
|-----------------------------------|-----------------------------|
| Net book amount at 31 March 2000 | 23,940 |
| Net book amount at 31 March 1999 | 124,710 |
| Depreciation provided during year | 6,325 |
| | |

The gross amount of land and buildings on which depreciation is being provided is as follows:-

Freehold buildings £ 1,297,126

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

7 TANGIBLE FIXED ASSETS (CONTINUED)

The figures stated above for cost or valuation include valuations as follows:

| | | Land and E 2000 | Land and buildings 2000 1999 | |
|---|-------------------------|--------------------|---------------------------------|--|
| | | 2000 | 1,,,, | |
| | At cost | 4,026,434 | 3,613,912 | |
| | At 1964 valuation | 20,000 | 20,000 | |
| | At 1965 valuation | 90,000 | 90,000 | |
| | | 4,136,434 | 3,723,912 | |
| 8 | STOCKS | 2000 £ | 1999 £ | |
| | | ~ | ~ | |
| | Livestock | 1,075,089 | 948,910 | |
| | Cheese and dairy stocks | 532,692 | 1,619,023 | |
| | | 1,607,781 | 2,567,933 | |
| | | | | |

There were no significant differences between the replacement cost and the values disclosed for stock.

9 DERTORS

| DEBIORS | 2000 £ | 1999 £ |
|---------------------------------|-----------|-------------|
| Trade debtors | 1,253,916 | 1,129,070 |
| Amounts owed by related company | 526,601 | 94,324 |
| Corporation tax recoverable | 71,896 | · - |
| Other debtors | 192,349 | 173,094 |
| | 2,044,762 | 1,396,488 |
| | | |

Included in other debtors is £30,745 which is due after more than one year.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

| 10 | CURRENT ASSET INVESTMENTS | | |
|----|--|-----------|-------------|
| | | 2000 | 1999 |
| | | £ | £ |
| | | | |
| | Land held for development | 38,713 | 19,825 |
| | | | |
| 11 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 2000 £ | 1999 £ |
| | Bank loans and overdraft | 1,782,910 | 1,807,827 |
| | Trade creditors | 290,844 | 378,823 |
| | Amounts owed to related businesses | 19,431 | 19,431 |
| | Corporation tax | , - | 33,059 |
| | Social security and other taxes | 53,436 | - |
| | Director and shareholder current/loan accounts | 413,906 | 386,583 |
| | Accruals | 31,682 | 70,741 |
| | Amounts due under hire purchase contracts | 3,847 | 73,415 |
| | | 2,596,056 | 2,769,879 |

The bank loan and overdraft is secured by a fixed charge over book debts and a floating charge over all other assets.

12 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

| | 2000 £ | 1999 £ |
|---|-----------|-----------|
| Bank loans | 1,179,221 | - 510 |
| Amounts due under hire purchase contracts | 3,328 | 519 |
| | 1,182,549 | 519 |
| | | |

All hire purchase contracts are repayable in less than five years.

Bank loan

The bank loan is secured by a fixed charge over book debts and a floating charge over all other assets.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

12 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (CONTINUED)

| | 2000 £ | 1999 £ |
|---------------------------------------|-----------|-----------|
| Borrowings are repayable as follows:- | _ | • |
| Within one year | | |
| Bank loan | 97,166 | - |
| Hire purchase contracts | 3,847 | 73,415 |
| After one and within two years | | |
| Bank loan | 103,632 | - |
| Hire purchase contracts | 3,323 | 519 |
| After two and within five years | | |
| Bank loan | 321,943 | - |
| After five years | | |
| Bank loan | 753,651 | - |
| | | |
| | 1,283,562 | 73,934 |

13 PROVISIONS FOR LIABILITIES AND CHARGES

| | Deferred taxation (note 14) £ |
|--------------------------|--|
| Provided during the year | 61,000 |
| At 31 March 2000 | 61,000 |
| | |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

14 DEFERRED TAXATION

Deferred taxation is provided for in full the financial statements and is set out below.

| | Amount provided | |
|--------------------------------|-----------------|---|
| | 2000 | |
| | £ | £ |
| Accelerated capital allowances | 81,930 | - |
| | <u></u> | |
| Less: | | |
| Trading losses | (20,930) | |
| - | | |
| Total | 61,000 | - |
| | | |

15 RESERVES AND RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| | Share capital £ | Profit and loss | Share- holders' funds £ |
|---|-----------------------|---------------------|----------------------------------|
| At 1 April 1999 Retained profit for the year | 30,000 | 6,303,494 77,658 | 6,057,003 77,658 |
| At 31 March 2000 | 30,000 | 6,381,152 | 6,411,152 |
| | == | | |

16 SHARE CAPITAL

| | 2000 £ | 1999 £ |
|--|-------------|-----------|
| Authorised 30,000 ordinary shares of £1 each | 30,000 | 30,000 |
| Allotted, called up and fully paid | | = |
| 30,000 ordinary shares of £1 each | 30,000 | 30,000 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

17 NET CASH FLOW FROM OPERATING ACTIVITIES

| | 2000 £ | 1999 £ |
|---|-----------|-----------|
| Operating profit | 276,019 | 556,105 |
| Depreciation | 496,633 | 507,044 |
| Profit on sale of tangible fixed assets | (11,320) | (40,862) |
| Decrease in stock | 960,152 | 1,476,016 |
| Increase in debtors | (576,665) | (293,803) |
| Decrease in creditors | (46,279) | (159,737) |
| Net cash inflow from operating activities | 1,098,540 | 2,044,763 |

18 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

| | 2000 | 1999 |
|--|-------------|-------------|
| | £ | £ |
| Increase in cash in the year | 122,083 | 1,529,124 |
| Cash inflow from financing | (1,276,674) | (6,934) |
| Cash outflow from hire purchase contracts | 73,488 | 56,723 |
| Change in net (debt)/funds resulting from cash flows | (1,081,103) | 1,578,913 |
| Inception of finance leases | (6,729) | (60,688) |
| Movement in net (debt)/funds in the year | (1,087,832) | 1,518,225 |
| Current asset investment | 18,888 | 14,428 |
| Net debt at 1 April 1999 | (1,861,649) | (3,394,302) |
| Net debt at 31 March 2000 | (2,930,593) | (1,861,649) |
| | | |

19 ANALYSIS OF CHANGES IN NET DEBT

| | At 1 April 1999 £ | Cash flow | Non-cash items £ | At 31 March 2000 £ |
|---------------------------|-------------------------|-------------|------------------------|--------------------------|
| Overdrafts | (1,807,827) | 122,083 | - | (1,685,744) |
| Debt | 287 | (1,276,674) | - | (1,276,387) |
| Hire purchase contracts | (73,934) | 73,488 | (6,729) | (7,175) |
| Current asset investments | 19,825 | 18,888 | - | 38,713 |
| Total | (1,861,649) | (1,062,215) | (6,729) | (2,930,593) |
| | | | | |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

20 CAPITAL COMMITMENTS

The company had no capital commitments at 31 March 2000 or at 31 March 1999.

21 CONTINGENT LIABILITIES

There is a contingent liability in respect of an unlimited composite cross guarantee given to secure all bank borrowings of Alvis Brothers (Lye Cross) Limited amounting to £224,641 (1999: £55,537).

There were no other contingent liabilities at 31 March 2000 or 31 March 1999.

22 PENSIONS

Defined Contribution Scheme

The company operates a defined contribution pension scheme. The assets of the scheme are administered by trustees in a fund independent from those of the company.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2000

23 TRANSACTIONS WITH DIRECTORS AND OTHER RELATED PARTIES

The company made rental payments during the year of £14,500 to the directors in respect of land used by the company.

The company paid its pension scheme £6,200 for rental of land, and £30,380 rent on behalf of company employees who are tenants of pension scheme property.

The company had transactions with Alvis Brothers (Lye Cross) Limited as follows: Sales of cheese and milk of £2,289,424, purchases of cheese and milk of £2,101,768, rental payments of £21,246, management charge of £40,250. Alvis Brothers (Lye Cross) Limited is related to the company as the directors of Alvis Brothers Limited are also the directors of Alvis Brothers (Lye Cross) Limited and the two companies have certain shareholders in common.

The directors of the company are also directors of Alvis Brothers (Redhill) Limited which is a dormant company.

Interest of £27,840 was paid to Mrs P Alvis, the wife of Mr J Alvis, in respect of her loan to the company.

Amounts owed to/from related parties of Alvis Brothers Limited as at 31 March 2000 are:

| | Included in Debtors £ | Included in Creditors £ |
|---|-----------------------------|-------------------------|
| Alvis Brothers (Lye Cross) Limited Alvis Brothers Limited Pension | 526,601 | |
| Fund | 19,752 | |
| Alvis Brothers (Redhill) Limited Mrs P Alvis Other director and shareholder | | 19,431 279,774 |
| current/loan accounts | | 134,132 |

24 CONTROLLING RELATED PARTY

Mr J Alvis is the company's controlling related party by virtue of his and his wife's shareholding, together with the shareholdings of trusts where he is first-named trustee.