REGISTRAR OF COMPANIES

COMPANY NO: 464777 /26/

Accounts

ASSOCIATED DAIRIES LIMITED

28 April 1984

Ernst & Whinney



NOTICE OF MEETING

Notice is hereby given to the ordinary shareholders of the company that the thirty-fifth annual general meeting of the company will be held at the registered office of the company, on Wednesday 31 October 1984, at 10.30 am for the following purposes:

- To receive the report of the directors and the accounts for the fifty-two weeks to 28 April 1984 with report of the auditors thereon and declare a dividend. (Resolution 1)
- To re-elect the following directors:

 Mr J N Hardman

 Mr A N Stockdale

 Mr E G Bousfield

 (Resolution 3)

 (Resolution 4)
- To reappoint Messrs Ernst & Whinney auditors of the company and to authorise the directors to fix their remuneration. (Resolution 5)
- 4 To transact any other ordinary business of an annual general meeting.

A member entitled to attend and vote at the meeting may appoint one or more proxies to attend and on a poil, vote on his behalf, a proxy need not be a member. A proxy form is enclosed at the end of this report.

By order of the board

P R Baines

Secretary

Craven House Kirkstall Road Leeds LS3 1JE

28 September 1984

The register of directors' interests in shares will together with directors' service agreements be available for inspection during the usual business hours on any weekday (Saturdays and Public Holidays excluded) at the registered office from this date until the date of the annual general meeting and at the place of the meeting for fifteen minutes prior to and until the termination of the meeting.



DIRECTORS AND OFFICERS

DIRECTORS

Executive

A N Stockdale DFM Chairman

E G Bousfield MA (Cantab) Vice Chairman

and Managing Director

P R Baines MA (Cantab) FCIS

D Drew FCA A E Gardiner

D M Gransby BA (Hons) M Phil

J N Hardman B Comm (Hons) FCA

Non-Executive

E E Binns FCA

J D Fletcher MBA (Harvard) BA (Oxon)

SECRETARY

P R Baines

REGISTERED OFFICE

Craven House, Kirkstall Road, Leeds LS3 1JE

AUDITORS

Ernst & Whinney Charterd Accountants P O Box 61 Cloth Hall Court 14 King Street

Leeds LS1 2JN

BANKERS

National Westminster Bank PLC Leeds City Office

8 Park Row Leeds LS1 1QS

DIRECTORS' REPORT

The directors submit their report and the audited accounts of the company for the 52 weeks ended 28 April 1984.

GROUP PROFIT AND LOSS ACCOUNT AND DIVIDENDS	1984 £	1983 £
The profits for the 52 weeks to 28 April 1984 before taxation amount to	97,029,884	72,654,069
After allowing for taxation of	(43,914,162)	31,189,711
and extraordinary items of	(21,722,246)	
There remains a net profit attributable to the company of	31,393,476	41,464,358
Out of which the directors have paid and recommend dividends as detailed in the profit and loss account of (See note 10 to the accounts)	58,970,153	33,552,756
Leaving retained profits/(a deficit) of	E(27,576,677)	£ 5,911,602

On 29 August 1984 the directors recommended payment of a final dividend on the ordinary shares of £10,948,800.

PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS DEVELOPMENTS

There have been no significant changes in the principal activities of the company during the financial period which have been to carry on business as dairymen and retailers of goods to the general public through the medium of supermarkets and superscores.

FUTURE DEVELOPMENTS

The group continues to expand into new areas of merchandise where considered appropriate and plans to continue physical expansion of retail stores and manufacturing units as and when the appropriate opportunity arises.

FIXED ASSETS

The following net additions have been made during the financial period to the fixed assets of the company:

Freehold land and buildings	£20,072,574
Leasehold property	£21,267,251
Plant, equipment, machinery and vehicles	£17,285,440

The movement of fixed assets are set out in note 12 in the notes to the accounts on page 14.

DIRECTORS' REPORT (continued)

RESEARCH AND DEVELOPMENT

Company policy is to invest in product innovation and process improvement at a level designed to engable it to retain and enhance its market position.

DIRECTORS' INTERESTS

A list of the present directors of the company who were directors during the period is shown on page one.

Mr J N Hardman was appointed a director of the company on 1 June 1984 and pursuant to Article 85 of the Company's Article of Association Mr J N Hardman retires at the forthcoming annual general meeting and, being eligible, offers himself for re-election.

Pursuant to Article 104 of the company's Articles of Association, Messrs A N Stockdale and E G Bousfield retire by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

Mr J D Ridgway retired as a director of the company on 30 April 1984.

The directors are all directors of the holding company, Associated Dairies Group PLC and their interests in the shares of that company are shown in its accounts.

No director had any interest during the period in any significant contract with the company or any subsidiary.

EMPLOYMENT POLICIES

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It is the company's policy that employees should be kept as fully informed as is feasible and practicable about what and how the group is doing throught the media of its management associations, works committees, company newspapers and the annual employee financial report.

DISABLED PERSONS POLICY

It is a company policy to give full consideration to suitable applications for employment by disabled persons. Opportunities also exist for the company's employees who become disabled to continue in their employment or to be trained for other positions in the company.

CHARITABLE AND POLITICAL CONTRIBUTIONS

The group made the following contributions during the period:

For charitable purposes : £14,927

DIRECTORS' REPORT (continued)

INCOME AND CORPORATION TAXES ACT 1970

The 'Close Company' provisions of the Income and Corporation Taxes Act 1970 do not apply to this company.

AUDITORS

Ernst & Whinney have expressed their willingness to continue in office as auditors and in accordance with Section 14 of the Companies Act 1976 a resolution proposing their reappointment will be put to the members at the annual general meeting.

By order by the board

P R Baines

Secretary

24 August 1984

Ernst & Whinney Chartered Accountants

REPORT OF THE AUDITORS TO THE MEMBERS

We have examined the accounts of Associated Dairies Limited set out on pages 7 to 18. These have been prepared under the historical cost convention. Our audit has been carried out in accordance with approved auditing standards.

In our opinion the accounts give a true and fair view of the state of affairs at 28 April 1984 and of the profit and source and application of funds for the period then ended and comply with the Companies Acts 1948 to 1981.

Ernst & Whinney

Leeds

24 August 1984

PROFIT AND LOSS ACCOUNT FOR THE FIFTY-TWO WEEKS ENDED 28 APRIL 1984

	Note	£	1984 £	1983 £
TURNOVER	2		1,628,063,309	1,400,866,979
Change in stocks			7,355,113	10,513,880
Other operating income			9,812,522	2,779,137
			1,645,230,944	1,414,159,996
Raw materials and consumables			1,337,706,218	1,170,661,367
Staff costs	4		116,655,194	99,125,031
Depreciation of tangible fixed assets			16,809,355	13,654,041
Other operating charges			81,548,924	61,973,359
			1,552,719,691	1,345,413,798
OPERATING PROFIT	4		92,511,253	68,746,198
Other income	6		5,576,233	5,136,675
Interest payable and similar charges	7		(1,057,602)	(1,228,804)
PROFIT BEFORE TAXATION			97,029,884	72,654,069
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	8	,	43,914,162	31,189,711
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			53,115,722	\$1,464,358
Extraordinary item	9		21,722,246	The 1
PROFIT AVAILABLE FOR APPROPRIATION			31,393,476	41,464,358
Dividends	10		58,970,153	35,552,756
RETAINED PROFIT/(DEFICIT) FOR THE PERIOD	22		£ (27,576,677)	£ 5,911,602

ASSOCIATED DAIRIES LIMITED

BALANCE SHEET - 28 APRIL 1984

	Note	1984 £	1983 £
	Noce	L.	~
FIXED ASSETS			
Intangible assets	11	1,324,477	1,118,452
Tangible assets	12	282,241,821	229,232,685
Investments	13	4,500,075	##A
		288,066,373	230,351,137
CURRENT ASSETS			
Stocks	1.4	83,433,056	76,077,943
Debtors	15	14,494,450	27,836,305
Debtors on deferred terms	••	350,765	236,718
Investments	16	1,302,973	1,331,858
Cash at bank and in hand	10	1,640,447	12,511,741
		101,221,691	117,994,565
CREDITORS - amounts falling due within one year	17	216,646,264	(180,233,153)
NET CURRENT LIABILITIES		(115,424,573)	(62,238,588)
ting and transfer was programmed and			
TOTAL ASSETS LESS CURRENT LIABILITY	ries	172,641,800	168,112,549
CREDITORS - amounts falling due at more than one year	fter 18	(38,185,652)	(31,681,178)
PROVISIONS FOR LIABILITIES AND			
CHARGES	19	(25,698,696)	(62,288)
ACCRUALS AND DEFERRED INCOME	20	(2,025,066)	(2,060,020)
		£106,732,386	£134,309,063
CAPITAL AND RESERVES			
Called up share gapital	21	28,008,978	28,008,978
Share premium account		260,496	260,496
Profit and loss account	22	78,462,912	106,039,589
LW) Directors			
24 August 1984		<u> </u>	
		£106,732,386	£134,309,063

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE FIFTY-TWO WEEKS ENDED 28 APRIL 1984

	198	34	1983	3
	£1000	£*000	£1000	£1000
SOURCE OF FUNDS				
FROM OPERATIONS Profit before taxation		97,030		72,654
Adjustments for items not involving movement of funds:				
Depreciation Write down of vacant properties Government grant credit		16,809 (218)		13,654 1,146 (224)
Total generated from operations		113,621		87,230
FROM OTHER SOURCES Government grants received		183	<u>9</u>	<u>9</u> 87,239
FUNDS APPLIED Dividends paid Taxation paid Net purchase of fixed assets Intangible assets purchased Investment purchased	52,325 29,632 69,818 206 4,500	156,481	37,651 17,239 56,150 29	111,069
INCREASE/(DECREASE) IN WORKING CAPITAL		, ję , cz., , j jusy dany takti		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Increase in stocks Increase/(decrease) in debtors Increase in debtors on deferred terms (Decrease)/increase in investments Increase in creditors excluding		7,355 (13,342) 114 (29)		10,514 (22,155) 3 5
taxation and dividends Movement in net liquid funds:		(25,904)		(34,823)
(Decrease)/increase in cash balances		(10,871) $(42,677)$,	22,626 (23,830)
			'1	· · · · · · · · · · · · · · · · · · ·

NOTES ON THE ACCOUNTS - 28 APRIL 1984

1 ACCOUNTING POLICIES

(a) Basis of accounts

The accounts are prepared under the historical cost convention.

(b) Group accounts

Consolidated accounts have not been prepared because the company is a subsidiary of Associated Dairies Group PLC.

(c) Depreciation

Depreciation is provided to write off the cost or valuation of fixed assets, excluding freehold land, over their estimated useful lives as follows:

Freehold buildings and long leasehold property
Short leasehold property
Plant and equipment
Motor vehicles

67 years Over period of lease 3-20 years 4-10 years

(d) Government grants

Government grants in respect of expenditure on fixed assets are credited to a separate account and credit is taken in the profit and loss account over the estimated average life of the relevant assets.

(e) Stocks

Stocks comprise goods held for resale and are valued at the lower of cost and net realisable value.

(f) Deferred taxation

Provision is made for deferred taxation, using the liability method, on short term timing differences and all other material timing differences which are not expected to continue in the future.

(g) Research and development

Expenditure on research and development is written off in the year in which it is incurred.

(h) Pension benefits

Pension benefits are funded over the employees' period of service. The company's contributions were based on recent triennial actuarial valuations of the funds.

2 TURNOVER

Turnover comprises value of sales exclusive of VAT.

£30,001 - £35,000 £35,001 - £40,000 £40,001 - £45,000 £45,001 - £50,000

NOTES ON THE ACCOUNTS - 28 APRIL 1984

3 ANALYSIS OF TURNOVER AND PROFIT BETWEEN ACTIVITIES

3	ANALYSIS OF TURNOVER AND PROF	IT BETWEEN	ACTIVITIES		
		Turno	ver	Contributions to operating profit	
		1984 £'000	1983 £1000	1984 £*000	1983 £ 1000
	Asda Stores Associated Fresh Foods	1,542,979 161,112	1,318,233 149,376	81,917 11,780	58,440 11,839
	Less: Intra company sales Company overheads	1,704,091 76,028	1,467,609 \$6,742	93,697	1,533
		1,628,063	1,400,867	92,511	68,746
4	OPERATING PROFIT Is arrived a	it after cha	irging:	1984	1983
(a)	Hire charges for plant and m	chinery	£_1	,610,712	E 1,454,936
(b)	Auditors remneration		£	62,000	<u>57,000</u>
(c)	Research and development		£	611,132	E 353,528
(d)	Staff costs:				
	Wages and salaries Social Security costs Other pension costs		9	,693,292 ,881,188 ,080,714	88,403,770 8,899,602 1,821,659
			E116	,655,194	£99,125,031
(e)	Write down of vacant propert		£		£ 1,145,785
	Information in respect of emcontributions:	oluments of	employees,	excluding	pension
				Number of	employees
				1984	1983

3 3 3

NOTES ON THE ACCOUNTS - 28 APRIL 1984

5 EMOLUMENTS OF DIRECTORS

Nine (1983 - Nine) directors waived fees under Article 82 amounting to £4,750 (1983 - £4,750).

6 OTHER INCOME

		1984 £	1983 £
	Interest receivable from group companies Sundry income	5,436,593 140,815	5,099,025 37,650
	· •	£5,577,408	£5,136,675
			
7	INTEREST PAYABLE AND SIMILAR CHARGES		
		1984 £	1983 £
	Repayable within five years Interest payable to group companies	1,006,767	1,177,505
	Repayable after five years Debenture and mortgage interest	50,835	51,299
		£1,057,602	£1,228,804

8 TAXATION

The charge based on the profit for the period comprises:

·	1984 £	1983 £
UK corporation tax	41,000,000	31,231,670
Deferred taxation	3,914,162	62,288
	44,914,162	31,293,958
Adjustments relating to prior periods	(1,000,000)	(104,247)
	£43,914,162	£31,189,711

UK corporation tax has been provided at 49.58% (1983 - 52%).

Deferred taxation has been provided at 35% (1983 - 52%).

NOTES ON THE ACCOUNTS - 28 APRIL 1984

8 TAXATION (continued)

The tax charge has been reduced by £2,012,000 (1983: £3,939,000) in respect of stock relief.

The current year tax charge reflects the changes set out in Finance Act 1984. However, the comparative figures have not been amended and the charge for 1983 was reduced by £6,105,000 in respect of accelerated capital allowances, then considered to be deferred for the foreseeable future.

9 EXTRAORDINARY ITEM

10

	1984	1983
Provision for deferred tax as at the beginning of the period at a rate of 35% on accelerated capital allowances arising from the changes in the company taxation set out in the Finance Act 1984	£21,722,246	£
DIVIDENDS		
	1984	1983
	£	£
	48,021,353	31,248,897
Ordinary - interim - proposed final	10,948,800	4,303,859
4 − · 4	£58,970,153	£35,552,756
		<u> </u>

The preference share dividends have been waived.

11 INTANGIBLE FIXED ASSETS

£1,324,477 £1,118,452

1984

1983

Milk rounds

The cost of milk rounds is capitalised upon purchase.

NOTES ON THE ACCOUNTS - 28 APRIL 1984

12 TANGIBLE FIXED ASSETS

111111111111111111111111111111111111111				
	Freehold properties £	Leasehold properties £	Plant, machinery, equipment & vehicles £	Total £
Cost				
At 1 May 1983 Reclassifications	81,097,577 36,871	91,103,298 (11)	92,533,966 (36,860)	264,734,841
Additions during period	20,371,935	21,502,802	22,978,134	64,852,871
Transfers within the group Cost of disposals	(336,232)	(235,540)	442 (5,656,276)	(6,228,048)
At 28 April 1984	101,170,151	112,370,549	109,819,406	323,360,106
Depreciation				
At 1 May 1983 Charge for period	3,476,512 1,050,049	4,653,167 1,793,118	41,314,502 13,966,188	49,444,182 16,809,355
On transfers within the group Relating to disposals	400	(95,112)	208 (4,707,481)	208 (4,802,593)
At 28 April 1984	4,526,562	6,351,173	50,573,417	61,451,152
Net book amounts at 28 April 1984	96,643,589	106,019,376	59,245,989	261,908,954
Payments under contract (1983 - £13,942,026)	ts not yet con	pleted		20,332,867
				282,241,821

The cost of freehold land included within freehold properties is £27,780,628 (1983: £21,198,000).

12 TANGIBLE FIXED ASSETS (continued)

The net book value of leasehold property comprises:

		1984 £	1983 £
	Leases with fifty years or more unexpired Lease with less than fifty years unexpired	100,362,693 5,656,683	83,791,928 2,658,203
		£106,019,376	£86,450,131
13	FIXED ASSET INVESTMENT - UNLISTED	1984	1983
	Subsidiary company - shares at cost	£4,500,075	£

- (a) The subsidiary company which is wholly owned, is Pupilrose Limited, a company incorporated in England. It was acquired by Associated Dairies Limited on 12 September 1983. Pupilrose Limited is a property holding company.
- (b) The directors regard the balance sheet amounts for the fixed asset investment to fairly represent replacement cost.

14 STOCKS

In the directors opinion the replacement cost of stocks does not materially exceed the balance sheet value.

15 DEBTORS

	1984	1983
	E	£
Due within one year		
Trade debtors	8,315,829	8,631,612
Amount owed by holding company	_	15,253,054
Amounts owed by fellow subsidiary companies	1,323,427	517,059
Other debtors	2,896,663	2,220,527
Prepayments and accrued income	1,958,531	1,214,053
	£14,494,450	£27,836,305

16 INVESTMENTS

Investments include vacant properties awaiting disposal written down to net realisable value of £1,230,173 (1983: £1,264,258).

Comment of the Property

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17 CR	EDITORS -	· amounts	falling	due	within	one	year
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17	CREDITORS - amounts falling due within one yes	ar	
		1984	1983
		£	£
	Trade creditors Amounts owed to holding company	119,644,812 21,465,349	119,316,635
	Amounts owed to fellow subsidiary companies	660,062	683,718
	Taxation	34,704,574	30,855,026
	Social security	3,393,703	3,937,978
	Other creditors	19,852,647	16,900,003
	Accruals	5,976,317	4,235,934
	Proposed dividend	10,948,800	4,303,859
		£216,646,264	£180,233,153
18	CREDITORS - amounts falling due after more th	an one year	
10	CUEDITORS - Smounes ratified age area more our		
		1984	1983
		£	£
	Taxation, payable 1 January 1986 Loans repayable 1995 to 2022	37,642,800	31,124,461
-	(interest rates 9½% to 10½%)	368,750	373,250
	71% Debenture Stock 1988/93	174,102	183,467
		£38,185,652	£31,681,178
19	PROVISIONS FOR LIABILITIES AND CHARGES		
	Deferred taxation	1984 £	1983 £
		*	~
	Potential liability for deferred taxation:		
	Capital allowances	27,668,823	34,982,853
	Capital gains	1,417,000	1,417,000
	Short term timing differences	(6,845)	
		£29,078,978	£36,399,853
	Provision retained Capital allowances Short-term timing differences	25,705,541 (6,845) £ 25,698,696	62,288 £ 62,288
		2290709070	

46,352,000

70,749,935

Not contracted

20	ACCRUALS AND DEFERRED INCOME		
		1984	1983
	Government grants	£2,025,026	£2,060,020
21	CALLED-UP SHARE CAPITAL	Authorised 1984 and 1983 £	Allotted, issued and fully paid 1984 and 1983
	3.85% cumulative preference shares of £1 each	500,000	499,623
- - - - - - - -	Ordinary shares of 25p each fully paid	28,500,000 £29,000,000	27,509,355 £28,008,978
22	PROFIT AND LOSS ACCOUNT		
Richard & Control of C	At 1 May 1983 Deficit for the period At 28 April 1984		£ 106,039,589 27,576,677 £ 78,462,912
23	The directors have authorised future of taking account of government grants,		
		1984 £	1983 £
<u> </u>		19,982,317	18,698,000
	Contracted	ma #10 00°	46.352.000

NOTES ON THE ACCOUNTS - 28 APRIL 1984

24 EMILOYEES

The average number of employees in each week was 29,032 (1983: 26,451) and is broken down into the following categories:

	1984	1983
Asda Stores Associated Fresh Foods	26,054 2,978	23,807 2,644
	29,032	26,451

25 HOLDING COMPANY

The holding company is Associated Dairies Group PLC, a company incorporated in England.

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