DIRECTORS' REPORT AND ACCOUNTS

FOR THE 52 WEEKS ENDED 27 APRIL 1991

COMPANY REGISTRATION NUMBER 464777



### DIRECTORS AND OFFICERS

DIRECTORS A list of the directors of the

company is contained in the Directors' Report on page 3.

SECRETARY P. M. White

REGISTERED OFFICE Asda House,

Southbank,

Great Wilson Street,

Leeds, LS11 5AD

AUDITORS Ernst & Young

Becket House,

1, Lambeth Palace Road,

London, SE1 7EU

BANKERS National Westminster Bank PLC

Leeds City Office,

。 第一章

8, Park Row,

Leeds, LS1 1QS

### DIRECTORS' REPORT

The directors submit their report and the audited accounts of the Company for the 52 weeks ended 27 April 1991.

# 1. PROFIT AND LOSS ACCOUNT AND DIVIDENDS

The Company's profit for the financial year, as set out on page 7, amounted to £100,654,000 (1990 - £8,276,000).

The directors recommend that no dividend be paid.

# 2. PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS DEVELOPMENTS

The principal activity of the company has been the relailing of food and non-food products, together with the processing of meat products.

### 3. FUTURE DEVELOPMENTS

The group continues to expand into new areas of merchandise where considered appropriate and plans to continue physical expansion of retail stores and manufacturing units as and when the appropriate opportunity arises.

DIRECTORS' REPORT (continued)

### 4. RESEARCH AND DEVELOPMENT

The Company policy is to invest in product innovation and process improvement at a level designed to enable it to retain and enhance its market position.

### 5. DIRECTORS AND THEIR INTERESTS

The following is a list of the directors of the Company at the end of the financial year and of those persons who were directors at some time during the financial year:-

		Date of Appointment	Date of Resignation
L J J	Ballingall F Boyle A Campbell G Fox Galloway N Hardman	18.06.90	
A A B	R Harker G Jeffries D Lyons C Milburn		01.03.91
K G G	J Russell Shingler H Stow G Street	01.03.91	
J	D Duggan		12.10.90

Messrs. Hardman and Stow resigned as directors on 9 June 1991.

### DIRECTORS' REPORT (continued)

The interests of the directors of the Company at 27 April 1991 in the shares of the ultimate Parent undertaking, Asda Group plc, as defined by the Companies Act 1985, were as follows:-

	Executive Share Option Scheme 1984	Savings Related Share Option Scheme		ary Shares 25p each
			ě	as at
	as at	as at	27 April	28 April
	27 April 1991	27 April 1991	1991	1990
				(or appointment if later)
J Ballingall	246,559	11,479	10,940	10,940
L F Boyle	238,006	9,842	8,452	8,452
J G Fox	284,459	<u>-</u>	438	438
J Galloway	323,605	<del>-</del>	<del>-</del>	-
A G Jeffries	145,552	8,441	2,709	2,709
M J Russell	164,252	<u>-</u>	1,652	1,652
B C Milburn	174,768	9,495	4,365	4,365
K Shingler	207,459	15,328	36,212	36,212
G G Street	230,894	10,113	11,243	11,243

The interests of Messrs Campbell, Hardman, Harker and Stow are shown in the Asda Group plc accounts.

None of the directors of the Company have any interest in any contracts entered into by the Company.

DIRECTORS' REPORT (continued)

### 6. EMPLOYEES AND EMPLOYEE POLICIES

The average number of employees and their remuneration are shown in note 3 to the accounts.

It is the Company's policy that employees should be kept as fully informed as is practicable about the Company's progress through the media of its management association, trade union consultative machinery, 'team briefings', Company newspapers and regular visits by directors.

Employees are involved in the performance of the whole Group through the Savings Related Share Option Scheme and the specific performance of the Company through the Share Participation Scheme.

The Company is committed to the continuing development of its Equal Opportunities Policies.

It is also Company policy to give full consideration to suitable applications for employment by disabled persons. Opportunities also exist for the Company's employees who become disabled to continue their employment or to be trained for other positions in the Company's employment.

### 7. CHARITABLE AND POLITICAL DONATIONS

Charitable donations amounted to £159,000 (1990 - £158,000). There were no political donations made during the year.

### 8. INCOME AND CORPORATION TAXES ACT 1988

The close company provisions of this Act do not apply to this company.

fr cottel

### 9. AUDITORS

Ernst & Young have expressed their willingness to continue in office as auditors.

By elective resolution dated 1 November 1990, the company resolved to dispense with its obligation to appoint auditors annually.

By order of the board

P M White

Secretary

11 July 1991

REPORT OF THE AUDITORS TO THE MEMBERS OF ASDA STORES LIMITED

We have audited the accounts on wages 7 to 23 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the Company at 27 April 1991 and of the profit and source and application of funds for the 52 weeks then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young

London

11 July 1991

# PROFIT AND LOSS ACCOUNT FOR THE FIFTY-TWO WEEKS ENDED 27 APRIL 1991

	Note	1991 £'000	1990 £'000
TURNOVER	2	4,139,865	3,289,324
Operating costs		3,952,019	3,121,884
OPERATING PROFIT	2,3	187,846	167,440
Exceptional Charges	5	-	(124,325)
Interest receivable and similar income	6	65,940	62,918
Interest payable and similar charges	7	(104,367)	(95,998)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		149,419	10,035
Taxation	8	48,765	21,033
PROFIT/(LOSS) ON ORDINARY ACTIVE AFTER TAXATION	TTIES	100,654	(10,998)
Extraordinary items after taxation	9		19,274
PROFIT FOR THE FINANCIAL YEAR		100,654	8,276
Dividends	10		29,455
RETAINED PROFIT/(DEFICIT) FOR THE YEAR	21	100,654	(21,179)

Movements on retained profits are set out in note 21

# BALANCE SHEET - 27 APRIL 1991

MIDINGE SHEET - ZI APRIL 1991			
	Note	1991 £'000	1990 £'000
FIXED ASSETS			
Tangible assets	11	751,805	732,900
Investments	12	846	3,385
		*****	
CURPINE & CORRE		752,651	<b>736,28</b> 5
CURRENT ASSETS Stocks	13	252 222	05.2 05.
Debtors	13 14	253,233	251,251
Investments	14	126,752	419,572
Cash at bank and in hand		109	,04
cash at bank and in hand		72,706	36,905
		452,800	707,892
CREDITORS - amounts falling due within one year	15	(740,658)	(1,068,918)
•		~~~~~	
NET CURRENT LIABILITIES		(287,858)	(361,026)
TOTAL ASSETS LESS CURRENT LIABILE	TTES	464,793	375,259
CREDITORS - amounts falling due			
after more than one year	16	(9,345)	(6,230)
PROVISIONS FOR LIABILITIES AND			
CHARGES	17	(37,231)	(51,466)
			~-~-
		418,217	317,563
OANTONI BAR DROTTINO			
CAPITAL AND RESERVES	20		
Called up share capital Share premium account	20	28,009	28,009
Profit and loss account	2.2	260	260
FIGURE and loss account	21	389,948	289,294
		<del>-</del>	
		418,217	317,563

L A CAMPBELL Director 11 July 1991

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE FIFTY-TWO WEEKS ENDED 27 APRIL 1991

	1991 £'000	1990 £'000
SOURCE OF FUNDS FROM OPERATIONS Profit before taxation Extraordinary item	149,419 -	10,035 19,274
	149,419	29,309
Adjustment for item not involving the movement of funds:	232,323	
Depreciation	60,970	44,260
Total generated from operations	210,389	73,569
FROM OTHER SOURCES		
Net disposal of fixed asset investments	2,539	-
	212,928	73,569
FUNDS APPLIED Dividends paid Taxation paid Net purchase of tangible fixed assets Purchase of fixed asset investments Utilisation of acquisition provision	18,583 55,292 79,875 	32,872 101,655 64,048 786
	177,748	199,361
NET SOURCE/(APPLICATION) OF FUNDS	35,180	(125,792)
INCREASE/(DECREASE) IN WORKING CAPITAL Stocks Debtors Investments Creditors Net liquid funds	1,982 (292,820) 5 287,330 38,683	101,190 298,555 (295) (562,095) 36,853
	35,180 =======	(125,792)

### NOTES ON THE ACCOUNTS - 27 APRIL 1991

#### 1. ACCOUNTING POLICIES

#### (a) Basis of accounts

The accounts are prepared under the historical cost convention.

The accounts are prepared in accordance with applicable accounting standards

### b) Group accounts

Consolidated accounts have not been prepared because the company is a wholly-owned subsidiary undertaking of Asda Group plc.

### (c) Tangible Fixed Assets

The Company follows a regular programme of refurbishment and maintenance of its properties, which includes where necessary the reinstatement of the fabric of the buildings, in order to prolong their useful lives without determinable limit. Such expenditure, with the exception of elements of improvement, is charged to profits in the year in which it is incurred. Accordingly, the Directors consider that the lives of freehold and leasehold buildings with more than 50 years unexpired are such that their depreciation is not significant.

Depreciation, calculated on the basis of estimated useful lives on a straight line basis, is, however, provided on certain elements of the capitalised value of freehold and long leasehold buildings, in particular fixtures, fittings, certain utilities and services.

Other tangible fixed assets are depreciated over their estimated useful lives, on a straight line basis, as follows:-

Short leasehold property over period of lease Plant and equipment 3-20 years Motor vehicles 4-10 years

The capitalised cost of leased assets is written off over the shorter of their estimated useful lives or the lease terms.

#### NOTES ON THE ACCOUNTS - 27 APRIL 1991

- 1. ACCOUNTING POLICIES (continued)
- (c) Tangible Fixed Assets (continued)

Assets held under finance leases are capitalised as tangible fixed assets and included in creditors at the cost of outright purchase. Rentals are apportioned between reductions in the capital obligations included in creditors, and those relating to finance charges which are charged to the profit and loss account at a constant periodic rate of charge.

The costs of operating leases are charged to the profit and loss account as they are incurred.

(d) Capitalisation of interest

Interest costs relating to the financing of properties in course of construction are capitalised net of tax relief.

(e) Government grants

Government grants in respect of expenditure on fixed assets are credited to a separate account and credit is taken in the profit and loss account over the estimated useful life of the relevant assets.

(f) Stocks

Stocks comprise goods held for resale and are valued at the lower of cost and net realisable value.

(q) Deferred taxation

Tax deferred or accelerated has been accounted for to the extent that it is probable that a liablility or asset will crystallise.

(h) Research and development

Expenditure on research and development is written off in the year in which it is incurred.

(i) Turnover

Turnover comprises value of sales exclusive of VAT and intra-company transactions.

(j) Investments Investments are stated at the lower of cost and net realisable value,

### NOTES ON THE ACCOUNTS - 27 APRIL 1991

### (k) Pensions

Pension costs are charged to the profit and loss account over the expected service lives of employees in the schemes. The pension cost is assessed in accordance with the advice of qualified actuaries.

### 2. ANALYSIS OF TURNOVER AND OPERATING PROFITS BY ACTIVITIES

	19	91	199	0
	Turnover	Operating Profit	Turnover	Operating Profit
	€,000	£1000	2'000	£'000
Asda Stores	4,137,550	184,449	3,287,299	165,449
Asda Manufacturing less: Intra-company	145,133	3,397	121,754	1,991
sales	(142,818)	-	(119,729)	-
	4,139,865	187,846	3,289,324	167,440
3. OPERATING PROF	TT			
Arrived at aft	er charging:			

	1991	1990
	£,000	£'000
Change in stocks	(1,982)	(3,225)
Other operating income	(27,558)	(14,895)
Raw materials and consumables	3,095,070	2,527,404
Staff costs	367,709	325,665
Depreciation of tangible		•
fixed assets	60,970	44,260
Other operating charges	457,810	242,675
	3,952,019	3,121,884

# NOTES ON THE ACCOUNTS - 27 APRIL 1991

# 3. OPERATING PROFIT (continued)

Within other operating charges:

	1991 £'000	1990 £'000
Operating lease charges		
Land and buildings Plant and machinery	120,356 10,019	71,075 6,204
Auditors' remuneration	135	103
Within staff costs:		
	1991 £'000	1990 £'000
Wages and salaries Social security costs Other pension costs	338,587 24,565 4,557	299,146 20,660 5,859
	367,709	325,665

	1991	1990
Asda Stores	69,654	58,346
Asda Manufacturing	1,513	1,389
	71,167	59,735

NOTES ON THE ACCOUNTS - 27 APRIL 1991

### 4. EMOLUMENTS OF DIRECTORS

	1991 £'000	1990 £'000
Fees	-	-
Other emoluments	1,041	1,247
Compensation for loss of office	-	444
	1,041	1,691
	1991	1990
£ 0 - £5,000	5	6
£10,001 - £15,000	1	-
£25,001 - £30,000	-	4
£30,001 - £35,000	•	1
£40,001 - £45,000	-	1
£45,001 - £50,000	-	1
£50,001 - £55,000	-	1
£60,001 - £65,000	-	1
£75,001 - £80,000	•	1
£85,001 - £90,000	1	1
£90,001 - £95,000	3	-
£95,001 - £100,000	3	1
£100,001 - £105,000	1	1
£110,001 - £115,000	1	

Included in the above is the highest paid director whose remuneration for the year ended 27 April 1991 amounted to £111,540 (1990: £101,129). The Chairman received no emoluments from the company.

# ASDA STORES LIMITED NOTES ON THE ACCOUNTS - 27 APRIL 1991

5.	EXCEPTIONAL CHARGES		
		1991 £'000	1990 £'000
	Write down of stores acquired to fair value	-	39,030
	Provisions for costs of integration and reorganisation of stores acquired	<u>.</u>	66,020
	Stamp duty payable on acquired stores	-	6,770
	Operating inefficiencies incurred by the new central distribution system during its build to optimal capacity	-	8,055
	Cost associated with the introduction of the clothing and footwear ranges from The George Davis Partnership plc	-	4,450
			124,325
6.	INTEREST RECEIVABLE AND SIMILAR INCOME		
		1991 £'000	1990 £'000
	Interest receivable from group undertakings Other	65,811 129	62,653 265
		65,940	62,918

# NOTES ON THE ACCOUNTS - 27 APRIL 1991

# 7. INTEREST PAYABLE AND SIMILAR CHARGES

	1991 £'000	1990 £'000
Repayable within five years: Interest payable to group undertakings Bank overdraft interest Sundry interest Finance lease charges	121,870 304 - 1,505	119,166 163 7 2,661
Repayable after five years: Debenture and mortgage interest	21	35
	123,700	122,032
Interest capitalised before tax relief of £6,573,000 (1990 - £9,113,000)	(19,333)	(26,034)
8. TAXATION	104,367	95,998
The charge based on the profit for the year co	omprises:	
	1991 £'000	1990 £1000
UK Corporation tax at 34% (1990: 35%) Current Deferred	39,002 6,863  45,865	19,841 2,086  21,927
Adjustments in respect of prior years Deferred	2,900	(894)
	48,765 	21,033

# NOTES ON THE ACCOUNTS - 27 APRIL 1991

### 9. EXTRAORDINARY PROFITS AFTER TAXATION

	1991 £'000	1990 £'000
Profit on disposal of tangible fixed assets to refinance the acquisition of stores from The Gateway Corporation PLC.	-	19,274
less: tax thereon	<del>-</del>	-
	-	19,274

No taxation charge arose on the extraordinary item due principally to the utilisation of rollover relief on capital gains.

### 10. DIVIDENDS

	1991 £'000	1990 £'000
Ordinary - interim - second interim	- -	10,872 18,583
	-	29,455

The preference share dividends have been waived.

### NOTES ON THE ACCOUNTS - 27 APRIL 1991

### 11. TANGIBLE FIXED ASSETS

(1: IMMGIBUL FINED MS	5135		Plant machinery,	
	Frnehold properties	Leasehold properties	equipment & vehicles	Total
	5,000	5,000	£,000	£'000
Cost				
At beginning of year	126,671	311,237	365,718	803,626
Reclassifications	(31,139)	28,263	2,876	
Additions during year Transfers from other	239,679	25,726	74,974	340,379
group undertakings Transfers to other	19,657	10,268	183	30,108
	(223,403)	(23,103)	**	(246,506)
Disposals during year	(2,415)	(633)	(13,948)	(16,996)
At end of year	129,050	351,758	429,803	910,611
_				
Depreciation				
At beginning of year		19,835	141,304	163,416
Reclassifications	(449)	451 3,562	(2) 55,991	<u></u>
Charge for year Transfers from other	1,417	3,562	55,991	60,970
group undertakings Transfers to other	473	161	36	670
group undertakings	(28)	(649)	-	(677)
Disposals during year	(11)	-	(8,259)	(8,270)
		*		
At end of year	3,679	23,360	189,070	216,109
Net book amounts at	405 004			
27 April 1991	125,371	328,398	240,733	694,502
Assets under construction	1			<b></b>
(1990: £92,690,000)				57,303
Net book amounts at 27 Ap	ril 1991			751,805
				=====
Net book amounts at 28 Ap	ril 1990			732,900

An amount of £12,760,000 (1990 - £16,921,000) has been included in additions in respect of interest capitalised during the year ended 27 April 1991 after deducting tax relief of £6,573,000 (1990 - £9,113,000).

NOTES ON THE ACCOUNTS - 27 APRIL 1991

### 11. TANGIBLE FIXED ASSETS (continued)

The net book amount of plant, machinery, equipment and vehicles includes £25,480,492 (1990 - £23,443,751) in respect of leased assets after charging depreciation of £4,945,491 (1990 - £4,899,655).

The net book value of leasehold property comprises:

	1991 £,000	1990 2,000
Leases with fifty years or more unexpired	288,128	250,119
Lease with less than fifty years unexpired	40,270	41,283
	328,398	291,402
INVESTMENTS - UNLISTED		
	1991	1990
Cost	2'000	£'000
At beginning of year	3.385	2,599
(Disposals)/Additions	(2,539)	786
At end of year	846	2 205
	040	3,385
	Lease with less than fifty years unexpired  INVESTMENTS - UNLISTED  Cost At beginning of year	Leases with fifty years or more unexpired 288,128  Lease with less than fifty years unexpired 40,270  328,398  INVESTMENTS - UNLISTED  1991 £'000  Cost At beginning of year (Disposals)/Additions (2,539)

The principal subsidiary undertaking which is wholly owned is McLagan Investments Limited which is registered in England.

McLagan Investments Limited is a property holding company.

### 13. STOCKS

In the directors' opinion the replacement cost of stocks does not materially exceed the balance sheet value.

# NGT S ON THE ACCOUNTS - 27 APRIL 1991

### 14. LESTORS

14.	Mr&TORS		
		1991	1990
		£1000	2,000
	Amounts falling due within one year		
	Trade debtors	965	2,311
	Amounts owed by fellow subsidiary		-,
	undertakings	27,493	347,018
	Other debtors	35,521	36,588
	Prepayments and accrued income	44,057	12, 31
			12; 71
		108,036	397,198
	Amounts falling da caper one year	100,000	4517150
	Other debtors	18,716	22,374
		10,710	22/3/4
		126,752	419,572
		220,732	415,512
15.	CREDITORS - amounts falling due within one year	er .	
	Total	1991	1990
		5,000	£,000
		2 000	2 000
	Trade creditors	340,887	325,641
	Amounts owed to parent undertaking	139,974	494,985
	Amounts owed to fellow subsidiary	100,014	474120%
	undertakings	86,149	5,784
	Taxation	36,687	52,977
	Social security	7,232	7,378
	Other creditors	73,405	59,628
	Accruals	50,392	95,912
	Obligations under finance leases	5,932	5,086
	Proposed dividend	-	18,583
	Overdraft	-	2,942
			4,746
		740,658	1,068,918
		7407050	1,000,010

The Group is currently rescheduling its inter company indebtedness. This will result in the creation of sufficient long term inter company borrowings to eliminate the Company's net current liabilities.

# 16. CREDITORS - amounts falling due after more than one year

	9,345	6,230
Government grants	492	588
two to five years	8,516	5,300
Obligations under finance leases within		
(interest rates 9 1/4% to 10 3/4%)	337	342
Loans repayable 1995 to 2022		
	00073	000'3
	1991	1990

### NOTES ON THE ACCOUNTS - 27 APRIL 1991

### 17. PROVISIONS FOR LIABILITIES AND CHARGES

		1991 £'000	1990 £'000
	Deferred taxation (note 18) Integration provision (note 19)	27,449 9,782	17,686 33,780
		37,231	51,466
18.	DEFERRED TAXATION	1991 £'000	1990 £'000
	Potential liability		
	Capital allowances Capital gains Short term timing differences	50,843 19,744 7,108	52,472 21,362 2,506
		77,695	76,340
	Provision retained UK capital allowances claimed in		
	excess of depreciation charged Short-term timing differences	20,341 7,108	15,180 2,506
		27,449	17,686

### 19. INTEGRATION PROVISION

The utilisation of the provision made for the integration and reorganisation of the stores acquired from The Gateway Corporation PLC into the chain as follows:

At end of year	9,782	33,700
	~~~~~	
Utilised during the year	(23,998)	(32,240)
Arising during the year	-	66,020
At beginning of year	33,780	-
	£'000	6,000
	1991	1990

# NOTES ON THE ACCOUNTS - 27 APRIL 1991

# 20. CALLED-UP SHARE CAPITAL

		Authorised 1991 & 1990	Allotted, called up & fully paid 1991 & 1990
		£1000	000'3
	3.85% cumulative preference shares of £1 each	500	500
	Ordinary shares of 25p each	28,500	27,509
		29,000	28,009
21.	PROFIT AND LOSS ACCOUNT	٤١٥٥٥	
	At 28 April 1990 Profit for the year	289,294 100,654	
	At 27 April 1991	389,948	
22.	FINANCIAL COMMITMENTS		
	The directors have authorised future capit expenditure which, without taking account government grants, amounts to:		
		1991 £'000	1990 £'000
	Contracted Not contracted	30,199 172,265	96,675 201,428
	The annual commitment under non-cancellabl operating leases, mainly in respect of lan and buildings, is as follows:		
		1991 £'000	1990 £'000
	Leases expiring:	a-	
	Within one year Within two to five years Thereafter	85 315 118,990	219 94,097
		119,390	94,316

NOTES ON THE ACCOUNTS - 27 APRIL 1991

#### 23. PENSIONS

The Asda Group operates defined benefit pension schemes, in which the Company's employees participate, with assets held in separately adminstered funds.

The Group schemes have been assessed at 5 April 1989 by actuaries. Details of the actuarial valuation of the schemes are contained in the accounts of Asda Group plc.

# 24. ULTIMATE PARENT COMPANY

The parent company of the group of undertakings for which group accounts are drawn up and of which the company is a member is Asda Group plc, a company registered in England.

Copies of Asda Group plc's accounts can be obtained from Asda House, Southbank, Great Wilson Street, Leeds LS11 5AD.