THE BRITISH ASSOCIATION FOR EARLY CHILDHOOD EDUCATION (Limited by Guarantee)

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2010

Company Registration No 395548
Registered as a Charity in England No 313082
Registered as a Charity in Scotland No. SC039472

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REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2010

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Directors' and trustees' report for the year ended 31 March 2010

Legal and administrative details

Trustees

President Chair

Joint Vice Chairs

Treasurer Members of the Council

Chief Executive Company Secretary Iram Sıraj-Blatchford **Dorothy Petrie** Sharon Beattie Helen Mitchell Ann Roberts

Pamela Playle-Mitchell Bernadette Duffy Julian Grenier Anne Gunning Jill Hunter Jane Whinnett

Megan Pacey Elizabeth Pearson

Company number

395548

Charity number

Registered charity No 313082

Charity registered in Scotland No SC039472

Common name

Early Education

Registered office

136 Cavell Street London E1 2JA

<u>Auditors</u>

haysmacintyre Fairfax House 15 Fulwood Place London WC1V 6AY

<u>Bankers</u>

Lloyds TSB Bank Plc 180 - 182 High Street Walthamstow London E17

Unity Trust Bank Nine Brindleyplace Birmingham **B1 2HB**

Solicitor

Bates Wells and Braithwaite London LLP 2-6 Cannon Street EC4H 6YH

Directors' and trustees' report for the year ended 31 March 2010

The Council of Trustees, who are the directors and trustees of the charity, present their report and financial statements for the year ended 31 March 2010

Structure, governance and management

The charity is constituted as a company limited by guarantee and is governed by its Memorandum and Articles of Association

Council of Trustees

The Council of Trustees is listed on page 1 Julie Fisher, Melinda Hardwicke and Sue Rogers resigned as trustees in November 2009 Trustees were saddened by the death of Melinda Hardwicke in April 2010 Julian Grenier and Jane Whinnett were elected as trustees in November 2009

The Council of Trustees meets five times each year. The strategic plan is reviewed at the March meeting. Trustees are generally recruited from the membership and through the branch structure so that members in all countries and regions of the UK are represented. An induction folder is given to all new trustees outlining policy and strategy, legal status and governance, structure, organisation and staffing and finance.

The Finance and General Purposes Committee consists of the Chair, Treasurer and Vice Chairs, with the Chief Executive and Operations Manager from the staff team. This committee meets five times each year and makes financial recommendations to the Council of Trustees. The Treasurer monitors cashflow, and visited the offices for this purpose during the intervening periods.

Staff team.

Megan Pacey Chief Executive (appointed April 2009)

Jenny Rabin Operations Manager

Ayten Demirovska Administrator (resigned October 2009)

Almaz Ahmadova Project Manager

Gwen Cabey Membership and Bookings Officer

Patria Mackey Training and Professional Development Manager (appointed October 2009)

René Lopez Finance and Publications Officer

Volunteers

Elizabeth Pearson Company Secretary
Margaret Wayne Librarian/Archivist

The staff team has weekly meetings Staff appraisal and regular review meetings are in place and training is available for all staff members and volunteers. Anne Nelson, Chief Executive resigned in March 2009. Megan Pacey was appointed Chief Executive from April 2009. Margaret Wayne, volunteer Librarian/Archivist works in the office one day each week.

Risk management

The Council of Trustees is responsible for the management of risks faced by the Association. Detailed considerations of risk are delegated to the finance group who are assisted by senior staff members. Risks are identified and assessed and controls are established throughout the year. The risk management assessment table is reviewed each year. Key controls are

- formal agendas and minutes for all Council and Finance Group meetings
- detailed terms of reference for Trustees and Branch Officers
- comprehensive strategic planning, budgeting and management accounting
- · established organisational structure and lines of reporting
- · formal written policies and systems
- clear authorisation and approval levels

Through the risk management processes established for the Association the Council of Trustees are satisfied that the major risks identified have been adequately mitigated where necessary. It is recognised that systems can only provide reasonable but not absolute assurance that major risks have been adequately managed.

Directors' and trustees' report for the year ended 31 March 2010

Objects and activities

The charity is constituted as a company limited by guarantee and is therefore governed by its memorandum and articles of association. The charity is known as Early Education. Following agreement at the 2009 Annual General Meeting, Bates Wells and Braithwaite LLP have been engaged during 2010 to bring the organisation's memorandum and articles up to date. These will be presented to the 2010 Annual General Meeting and recommended for adoption

Early Education's objective and principle activity is to promote effective practice in early childhood education. It provides a multi-disciplinary network of support, advice and collective representation for everyone concerned with the provision of quality education and care of young children. It is a membership organisation with members across the UK It publishes leaflets and books, journals and newsletters and has an accessible and well used website. Early Education has a training centre and provides courses, seminars and conferences. The training centre runs to make a profit which is used by the charity to further its objectives. The training centre is also available to hire by early years organisations and other voluntary groups with similar objectives.

In meeting the public benefit test the Trustees confirm that they have complied with the duty in section 4 of the Charities Act 2006 to have due regard to the public benefit guidance published by the Charity Commission in determining the activities undertaken by the charity

Representation and campaigning

In the course of the year, Early Education has made on behalf of its members and others working in the field, significant responses to the Qualifications and Curriculum Authority consultation on the first year of the implementation of the EYFS and launched a significant campaign urging a government rethink on the implementation of the Early Years Single Funding Formula across maintained, private, voluntary and independent settings in England. The campaign has included generating significant education trade and national press coverage to draw attention to the problems associated with the introduction of the Early Years Single Funding Formula, a significant piece of research undertaken with our members to demonstrate the challenges that early childhood education schools and settings were facing as well as a series of resources – accessible to all, to support practitioners and chairs of governors in schools and early years settings raise awareness of and get answers to questions as it related to the implementation of the Single Funding Formula in their local authority area. Early Education was also called to give evidence to the Early Years Single Funding Formula inquiry that was conducted by the House of Commons, Children, Schools and Families Select Committee Further representation of the work of the organisation has been made through presentations and attendance at conferences in both the UK, Europe and beyond

Membership

Early Education has approximately 6200 members across the UK 85% of the membership is in England, 8% in Scotland, 45% in Northern Ireland and 25% in Wales 37 members are from overseas 1,164 are individual members from the whole range of early years professionals of which 20% are students. The remainder are in group membership from nursery, infant and primary schools, day nurseries, children's centres, playgroups, college and university departments, local authority early years and childcare services, libraries and many others. A new membership and bookings database has been installed this year to facilitate more efficient communication with members and delegates.

Branches

Early Education has 35 active branches across the UK. During the year branches provided 66 training events for members and other early years practitioners on a wide range of themes. Branches are run by volunteer officers who are members of Early Education. Branch officers donate their time and expertise to develop stimulating local programmes and keep members up to date with new initiatives and current policy and practice. Branch programmes are published in the journal and newsletter and displayed on the website.

We appreciate the hard work of local members who gave so much of their time to develop branch programmes and support their members and other local early years practitioners

Conferences

Congratulations and thanks to West Glamorgan branch for hosting the 2009 national conference *Childhood Regained* in May attended by 140 delegates from across the UK Branches in Aberdeen and Bolton will host the 2010 and 2011 national conferences respectively. The *Effective Pedagogy in the Early Years* Conference was held in London in November and supported the further development and understanding of approximately 90 people working in early childhood education.

Directors' and trustees' report for the year ended 31 March 2010

Training, Consultancy and Projects

The programme of training and professional development held at Early Education's training centre comprised 34 day courses. The training and professional development programme is published twice each year and sent to members and local authorities. It is also displayed on the website to reach a wider range of practitioners. Early Education's training centre has also been hired by other early years groups and charities for their training purposes.

Early Education's training consultancy with local authorities in England continued with six local authorities. This involves delivering elements of the central programme as well as training and professional development tailored to the needs of the local authority in the local authority area. This enables a broader range of early years practitioners to benefit from the training and professional development opportunities that are key to the work of the organisation.

In the course of the 2009/10 financial year, Early Education was successful in winning funding from both charitable grant making trusts and local authorities to deliver project based training and professional development opportunities. Work that was won during the year that will be delivered in 2010 includes the *Newham Outdoors* project and the *P for Partnership* project that will support practitioners across the London Borough of Lambeth to support parents with their children's early learning

The IBM KidSmart programme continued during the year 87 KidSmart computer units were donated to early years settings across the UK in 2008 14 local authorities were involved in the project this year, taking the total number to 98

Publications and resources

In September we launched *The sky is the limit, outdoor learning in the early years,* a pack of five guidance leaflets to support the development of high quality practice outdoors. These were complemented in January by five supplementary leaflets *Maths outdoors, Speaking and listening outdoors, Behaviour outdoors, Technology outdoors* and *Childminding outdoors*. Further supplements are planned for Autumn 2010

Core Experiences for the Early Years Foundation Stage, a book published by Kate Greenaway Nursery School and Children's Centre with a preface by Tina Bruce CBE, has been available to buy from Early Education since February and is a welcome addition to our list of publications and resources, contributing to our aim to share effective practice Publication lists and order forms are distributed widely and all publications and resources are displayed on the website

The journal Early Education continues to be praised by members particularly on the quality and range of articles. Over the course of this year we have moved to a themed journal – the first two have focused on Outdoors and ICT which have received further compliments. We will continue with themed journals over the forthcoming year, and value feedback from our members. In the course of this year, we have also re-launched the member newsletter – renaming it. News and bringing the writing and design of the publication in house, to ensure that it is 'light on its feet', timely and responsive to the needs of all our members. Great care has been taken wherever possible to ensure that the content is relevant to all of our membership

Copies of all publications are distributed widely on request, and members receive three issues of each per year as part of the membership package. Over the next year, we also hope to begin to move to a place where previous journals are available online – to provide ease of access to our membership and additional public benefit. Our 'Learning Together' series of publications that are available free of charge to support practitioners and parents to enrich and develop early childhood learning continue to be popular and are available to download from the organisation's website

Website

The website www early-education org uk is a great resource for members and supporters with regularly updated information on current issues, national and branch events and links with relevant and useful websites. It is also used as a resource for anyone who is searching for information about early childhood education and as a result we respond to hundreds of queries. The number of people who join Early Education, book courses and buy publications through the website is growing.

Directors' and trustees' report for the year ended 31 March 2010

Achievement, performance and plans for the future

In the past year, the impact of the organisation and its effectiveness in supporting practitioners and parents as well as government both nationally and locally has been apparent. The profile and impact of the organisation has extended both across the early years sector and more widely. This is largely due to the improvements that have been made communicating with our membership and the sector more broadly through enhanced and timelier direct means of electronic communication.

Early Education's most significant achievement during the course of this reporting year was its campaign to support the implementation across England of the Single Funding Formula. Effective use of the organisation's membership and its collective knowledge and expertise, enabled Early Education to influence the decisions of both central and local government as this significant change in the way in which early childhood education and care was funded in England began to be implemented

In the context of an economic downturn where there have been significant cuts to local authority budgets as well as the political uncertainty that comes with a likely change of government, the anxiety of budget holders in local authorities and schools and settings has created challenges for the financial performance of this organisation. During the course of the 2009/10 financial year the performance of those budget lines that are heavily reliant on local authority spend have been closely monitored as they have failed to meet the targets that were set. As a consequence, a much more prudent budget has been set for the 2010/11 financial year that reflects the actual rather than aspirational performance of the organisation where there is a reliance on local authority budgets. The 2010/11 budget expenditure has also been set far more prudently and savings where possible, on existing expenditure are also being made.

Plans for the future include continuing to broaden the areas of work that Early Education contributes to The Early Education Associates programme is currently being established which it is hoped will enable us to undertake much more sizeable pieces of contract work that contribute to the training and professional development of early childhood education practitioners beyond the organisations current training programme. Funding is also being sought to support areas of work in intergenerational early education and care as well as supporting absent parents with their children's early education. The organisation is also seeking to further diversify its funding streams and is in the process of establishing, or re-establishing relationships with a broader range of grant making bodies as well as exploring how legacy promotion amongst its membership might provide additional unrestricted income in the future

Financial review

The results for the year are set out on page 8 of these financial statements. Movements in fixed assets are shown in Note 8

During the year our income reduced from £701,603 to £537,464. This is largely due to less publications and resources income as well as less grant income that was received during this year. Our membership income in the year slightly increased to £95,505 (2009 - £93,624), which is pleasing given the current financial climate. Whilst, predictably our investment income significantly reduced in the year £3,092 (2009 - £11,795), the Learning for Life Conference ensured that income from Conferences and Events increased £37,334 (2009 - £22,301).

We are grateful to the following for their financial support, which enables us to develop and extend our work

- Department for Children Schools and Families (DCSF)
- IBM UK Trust
- The Walcot Foundation

We will continue to seek opportunities to make bids for funding which supports our infrastructure and our aims and objectives

Reserves and investments

Early Education's funding comes mainly from membership fees, sales of goods and services, donations and grants from public and private bodies. Many of these grants are restricted to a specified project

Sufficient funds are kept in Early Education's current account to meet immediate needs. Monies in excess of £40,000 in the current account are moved to the appropriate COIF deposit account in order to gain maximum interest. COIF avoids investment in companies whose main business is in armaments, gambling or tobacco. All restricted monies are held in the COIF restricted account and are drawn into the current account as needed.

Directors' and trustees' report for the year ended 31 March 2010

Reserves and investments (continued)

There are three COIF accounts

- Restricted
- Investment
- Building and Development

Early Education holds 1,000 units in the COIF Charities investment Fund Income Units

Investments comprise COIF investment fund shares, cash deposits, and other UK fixed interest investments, as shown in note 9

Early Education must keep sufficient reserves to operate for at least four months in the event of winding up. Sufficient funds should be ring fenced for appropriate redundancy payments in the event of winding up. At 31 March 2010, the charity's free reserves (excluding designated reserves) was £157,330 (2009 £215,944). The current level of free reserves represent approximately four months of unrestricted expenditure.

STATEMENT OF TRUSTEES RESPONSIBILITIES

The Trustees are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the Trustees to prepare financial statements for each financial year. Under that law the Trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Charitable Company and of the result for that year.

In preparing these financial statements, the Trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each of the Trustees is aware at the time the report is approved

- there is no relevant audit information of which the charitable company's auditors are unaware, and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

Auditors

haysmacintyre will be proposed for re-appointment in accordance with Section 485 of the Companies Act 2006

Approval

This report was approved by the Council on 3 October 2010 and signed on its behalf by

Pamela Playle-Mitchell

Treasurer

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE BRITISH ASSOCIATION FOR EARLY CHILDHOOD EDUCATION

We have audited the financial statements of The British Association for Early Childhood Education for the year ended 31 March 2010 which comprise the Statement of Financial Activities, Balance Sheet and the related notes
These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the charitable company's members, as a body, in accordance with Section 495 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of Trustees and auditors

The Trustees, who are also the directors of the company for the purposes of company law, responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Trustees' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the Companies Act 2006. We also report to you whether in our opinion the information given in the Trustees' Report is consistent with those financial statements. In addition we report to you if, in our opinion, the charitable company has not kept adequate accounting records, if the charitable company's financial statements are not in agreement with the accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosures of Trustees' remuneration specified by law are not made.

We read the Trustees' Report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view of the state of the charitable company's affairs as at 31 March 2010
 and of its incoming resources and application of resources, including its income and expenditure, for the year then
 ended.
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been prepared in accordance with the Companies Act 2006, and
- the information given in the Trustees' Report is consistent with the financial statements

Richard Weaver (Senior Statutory Auditor) for and on behalf of haysmacintyre, Statutory Auditor

Fairfax House 15 Fulwood Place London WC1V 6AY

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STATEMENT OF FINANCIAL ACTIVITIES (Incorporating an income and expenditure account)

FOR THE YEAR ENDED 31 MARCH 2010

| | Notes | Unrestricted Funds £ | Restricted Funds £ | Permanent Endowment Funds £ | Total 2010 £ | Total 2009 £ |
|--------------------------------|-------|----------------------------|--------------------------|--------------------------------------|-----------------------|--------------------|
| INCOMING RESOURCES | | | | | | |
| Incoming resources from | | | | | | |
| generated funds | | | | | | |
| Voluntary income | _ | | 00.070 | | 00.070 | 174 224 |
| - Grants | 3 | - | 90,970 | - | 90,970 32 5 | 171,331 |
| - Donations | | 325 | - | - | | 2,562 11.795 |
| Investment income | | 3,092 | - | • | 3,092 | 11,/90 |
| Incoming resources from | | | | | | |
| charitable activities | | | | | 05 505 | 02.624 |
| - Membership subscriptions | | 95,505 | - | - | 95,505 | 93,624 |
| - Events and conferences | | 37,334 | - | - | 37,334 169,344 | 36,466 174,484 |
| - Training and room hire | | 169,344 | - | - | • | • |
| - Branch income | | 30,281 | - | - | 30,281 | 35,600 |
| - Publications and resources | | 107,410 | - | - | 107,410 3,203 | 186,084 3,822 |
| Other incoming resources | | 3,203 | | | 3,203 | |
| Total Incoming Resources | | 446,494 | 90,970 | - | 537,464 | 715,768 |
| RESOURCES EXPENDED | | | | | | |
| Charitable Activities | | | | | | |
| - Membership subscriptions | | 95,068 | - | - | 95,068 | 91,779 |
| - Events and conferences | | 67,905 | - | - | 67,905 | 45,673 |
| - Training and room hire | | 168,463 | - | - | 168,463 | 157,222 |
| - Branch expenditure | | 37,720 | - | - | 37,720 | 34,154 |
| - Projects | | - | 141,532 | • | 141,532 | 150,361 |
| - Publications and resources | | 122,052 | - | • | 122,052 | 177,610 |
| Governance costs | | 28,069 | - | - | 28,069 | 26,940 |
| | | | | | | |
| Total Resources Expended | 4 | 519,277 | 141,532 | | 660,809 | 683,739 |
| Net (outgoing)/incoming | | | | | | |
| resources for the year before | | | | | | |
| gains and losses | 6 | (72,783) | (50,562) | • | (123,345) | 32,029 |
| Other recognised losses on | | | | | | |
| investment assets - Unrealised | | | - | 1,410 | 1,410 | (1,702) |
| Net Movement on Funds | | (72,783) | (50,562) | 1,410 | (121,935) | 30,327 |
| Fund balances at 1 April 2009 | | 318,878 | 80,739 | 11,969 | 411,586 | 381,259 |
| Fund balances carried | | | | | 5000 554 | |
| forward at 31 March 2010 | | £246,095 | £30,177 | £13,379 | £289,651 | £411,586 |

All the above amounts relate to continuing activities
The notes on pages 10 to 15 form part of these financial statements

BALANCE SHEET

Company Registration Number 395548

AS AT 31 MARCH 2010

| | | 20 | 10 | 200 | 09 |
|----------------------------------|-------|---------------|----------|-------------|---------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | 20.201 |
| Tangible fixed assets | 8 | | 22,561 | | 29,291 |
| Investments | 9 | | 29,008 | | 27,598 ——— |
| | | | 51,569 | | 56,889 |
| CURRENT ASSETS | | | | | |
| Stock | | 60,753 | | 54,617 | |
| Debtors | 10 | 55,555 | | 145,349 | |
| Cash at bank and in hand | | | | | |
| Building and development account | | 151,557 | | 166,014 | |
| Other accounts | | 16,368 | | 65,545 | |
| Branches | | 50,575 | | 58,014 | |
| | | | | | |
| | | 334,808 | | 489,539 | |
| CREDITORS amounts falling due | | | | | |
| within one year | 11 | 96,726 | | 134,842 | |
| | | | | | |
| NET CURRENT ASSETS | | | 238,082 | | 354,697 |
| NUT ACCETS | 15 | | £289,651 | | £411,586 |
| NET ASSETS | 13 | | ==== | | |
| CAPITAL FUNDS | | | | | |
| Permanent endowment funds | 12 | | 13,379 | | 11,969 |
| INCOME FUNDS | | | | | |
| Restricted funds | 13 | | 30,177 | | 80,739 |
| Unrestricted funds | | | | | |
| General fund | | | 195,520 | | 260,864 |
| Designated Branch funds | 14 | | 50,575 | | 58,014 |
| | | | £289,651 | | £411,586 |
| | | | | | = |

The financial statements were approved and authorised for issue by the Council on 3 October 2010 and were signed below on its behalf by

Darothy Petrie Chair

Pance D. prayle sircles

Pamela Playle-Mitchell

Treasurer

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2010

1 ACCOUNTING POLICIES

(a) Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards, the Statement of Recommended Practice, "Accounting and Reporting by Charities" issued in March 2005 and the Companies Act 2006. They are prepared under the historical cost convention with the exception of fixed asset investments, which are recorded at market value. The Association is exempt from the requirement to publish a cash flow statement due to its size.

(b) Incoming resources

Membership subscriptions have been accounted for over the period to which they relate. The unearned proportion is carried forward under deferred income for recognition in future years.

Grants and donations have been accounted for when receivable by the charity—Relevant gift aid taxation refunds received after the year have been included in the results—Legacies are accounted for when received or otherwise only if amounts are known with certainty—All other incoming resources are accounted for when receivable

(c) Resources expended

All expenditure is accounted for on an accruals basis, inclusive of irrecoverable VAT, and is allocated to the appropriate heading in the accounts

Cost of generating funds include the costs incurred in generating voluntary income and the costs of direct publicity intended to raise the profile of the charity

Charitable expenditure comprises services supplied and activities undertaken which are identifiable as wholly or mainly in support of the charity's objectives

Governance costs are those costs associated with the governance arrangements of the charity, and these include audit, legal advice for trustees, costs associated with trustee meetings and the cost of the preparation of the statutory accounts and management time associated with the support of the trustees

(d) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation

Furniture and equipment

- 25% - 33% on cost

Short term leasehold property investments

-over the period of lease

Computer database

- 20% straight line basis

Minor additions of below £500 are written off in the year incurred

(e) Investments

Investments are valued at the mid-market price ruling at the balance sheet date which gives rise to unrealised gains/(losses) which are included in the Statement of Financial Activities—Realised gains and losses arising on the disposal of investments during the year are separately disclosed in the Statement of Financial Activities

(f) Fund accounting

Restricted funds are those subject to specific conditions imposed by the donor. Unrestricted funds are the general funds of the charity which are available to further the objectives of the charity. Designated funds are general funds that have been set aside by the trustees at their discretion for a specific purpose. The endowment funds represent those assets which must be held permanently.

(g) Grants payable

Grants payable are charged in the year when the offer is conveyed to the recipient

(h) Stock

Stock is valued at the lower of cost and net realisable value

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 MARCH 2010

2 ACCOUNTING POLICIES (continued)

(i) Operating leases

Rentals under operating leases are charged to the Statement of Financial Activities as they fall due

(j) Branches

(b)

Figures have been included for the charity's branches based on the submission of a branch return for the year ended 31 March

2 INCOME AND EXPENDITURE ACCOUNT

A separate income and expenditure account has not been prepared as the figures comprising net income for the year shown in the Statement of Financial Activities on page 8 give the information required under the Companies Act 2006 together with details of other recognised gains and losses

| 3. | GRANTS | 2010 £ | 2009 £ |
|----|---|---------------------------|---------------------------|
| | Department for Children, Schools and Families Esmée Fairbairn Foundation | 50,000 | 122,700 7,771 |
| | Oxfordshire Be Healthy Project Walcott Foundation External Training Consultancy | 25,000 10 | 24,900 - - |
| | IBM (UK) Trust | 15,960 ———— £90,970 | 15,960 ——— £171,331 |

4. TOTAL RESOURCES EXPENDED

| (a) | ANALYSIS OF EXPENDITURE | Salaries £ | Depreciation £ | Other £ | 2010 Total £ | 2009 Total £ |
|-----|--|---------------|-------------------|------------|--------------------|--------------------|
| | Charitable Activities | | | | or 050 | 04 770 |
| | Membership subscriptions | 32,343 | 1,818 | 60,907 | 95,068 | 91,779 |
| | - Events and conferences | 26,893 | 1,512 | 39,500 | 67,905 | 45,673 |
| | - Training and room hire | 44,612 | 2,508 | 121,343 | 168,463 | 157,222 |
| | - Projects | 49,552 | 2,786 | 86,640 | 138,978 | 150,361 |
| | - Branch expenditure | · • | - | 37,720 | 37,720 | 34,154 |
| | - Publications and resources | 43,365 | 2,439 | 78,802 | 124,606 | 177,610 |
| | Governance costs | - | • | 28,069 | 28,069 | 26,940 |
| | | | | | | |
| | Total expenditure | £196,765 | £11,063 | £452,981 | £660,809 | £683,739 |
| | • | | | | | |

| | Direct costs £ | Support costs £ | 2010 Total £ | 2009 Total £ |
|---|--|---|---|---|
| Charitable Activities - Membership subscriptions - Events and conferences - Training and room hire - Projects - Branch expenditure - Publications and resources | 43,767 25,248 97,709 60,380 37,720 55,822 | 51,301 42,657 70,754 78,598 - 68,784 | 95,068 67,905 168,463 138,978 37,720 124,606 28,069 | 91,779 45,673 157,222 150,361 34,154 177,610 26,940 |
| Governance costs | 28,069 | £312,094 | £660,809 | £683,739 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 MARCH 2010

| 5 | ANALYSIS OF SUPPORT COSTS | 2010 Total £ | 2009 Total £ |
|----|--|--------------------|---------------------|
| | Salary costs | 196,759 | 208,043 |
| | Establishment costs | 61,083 | 57,926 |
| | Depreciation | 11,063 | 22,460 |
| | Office running costs | 38,818 | 36,414 |
| | Other costs | 4,371 | 4,755 |
| | | £312,094 | £329,598 |
| | Support costs are allocated on the basis of time spent on the relevant cha | ritable activity | |
| 6 | NET INCOMING RESOURCES | 2010 | 2009 |
| • | | £ | £ |
| | Net incoming resources is stated after charging: | | |
| | Rent – operating lease | 54,350 | 54,350 |
| | Audit fees for audit | 7,750 | 7,500 |
| | Audit fees non-audit services | 780 | 5,994 |
| | Depreciation | 11,063 | 22,460 |
| | | | |
| 7. | STAFF COSTS AND TRUSTEES | 2010 | 2009 |
| •• | 31A.1 | £ | £ |
| | Salaries | 175,764 | 178,81 9 |
| | Pension costs | 3,930 | 5,832 |
| | Social security | 16,946 | 17,219 |
| | Recruitment costs | 125 | 6,173 |
| | | £196,759 | £208,043 |
| | | | ==== |
| | | No. | No |
| | The average number of full time employees during the year was | | |
| | Charitable | 5 | 6 |
| | Governance | 1 | 1 |
| | | | |
| | | 6 | 7 |
| | | | |

There were no employees with emoluments amounting to more than £60,000 during the year (2009) none)

Trustees incurred expenses of £5,804 (2009 £9,635) during the year for travel and subsistence

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 MARCH 2010

| 8. | TANGIBLE FIXED ASSETS | Computer | Improvements to Leasehold | Furniture and | Tabal |
|-----|--|---------------|------------------------------|----------------|-------------|
| | | Database £ | Property £ | Equipment £ | Total £ |
| | Cost or valuation | L | - | - | * |
| | At 1 April 2009 | 31,728 | 137,530 | 58,386 | 227,644 |
| | Additions during the year | - | - | 4,333 | 4,333 |
| | Disposals | | | (24,063) | (24,063) |
| | At 31 March 2010 | 31,728 | 137,530 | 38,656 | 207,914 |
| | Depreciation | | | | |
| | At 1 April 2009 | 17,081 | 133,356 | 47,916 | 198,353 |
| | Provided during year | 3,240 | 4,174 | 3,649 | 11,063 |
| | Disposals | - | - | (24,063) | (24,063) |
| | At 31 March 2010 | 20,321 | 137,530 | 27,502 | 185,353 |
| | Net book value | | | | |
| | At 31 March 2010 | £11,407 | £- | £11,154 | £22,561 |
| | At 31 March 2009 | £14,647 | £4,174 | £10,470 | £29,291 |
| 9. | FIXED ASSET INVESTMENTS | | | 2010 | 2009 |
| | | | | £ | £ |
| | Market value at 1 April 2009 | | | 11,969 | 13,671 |
| | Net gains on revaluations arising duri | ing the year | | 1,410 | (1,702) |
| | | | | | |
| | | | | 13,379 | 11,969 |
| | Cash deposits | | | 15,629 ——— | 15,629 |
| | Market value at 31 March 2010 | | | £29,008 | £27,598 |
| | Historical cost as at 31 March 2010 | | | £22,107 | £22,107 |
| | Analysis of investments and investme | ent income - | | | |
| | | | income | Invest | ments |
| | | 2010 | 2009 | 2010 | 2009 |
| | | £ | £ | £ | £ |
| | Other UK fixed interest | 199 | 113 | 3,526 | 3,526 |
| | COIF Investment fund shares | 409 | 210 | 8,443 | 10,145 |
| | Cash deposits | 4,997 | 7,616 | 15,629 | 15,629 |
| | | £5,605 | £7,939 | £27,598 | £29,300 |
| | | | | | |
| 10. | DEBTORS | | | 2010 | 2009 |
| | | | | £ | £ |
| | Other debtors | | | 37,418 | 124,645 |
| | Prepayments and accrued income | | | 18,137 | 20,704 |
| | | | | £55,555 | £145,349 |
| | | | | | |

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 MARCH 2010

| 11 | CREDITORS amounts falling | | 2010 | 2009 |
|----|---------------------------------|----------------------------|-------------------------------|-----------------------------|
| | due within one year | | £ | £ |
| | Other creditors | | 17,737 | 11,291 |
| | Social security and other taxes | | 5,157 | 10,942 |
| | Accruals and deferred income | | 73,832 | 112,609 |
| | | | £96,726 | £134,842 |
| 12 | PERMANENT ENDOWMENT FUNDS | Balance at 1 April 2009 | Gains/(losses) on investments | Balance at 31 March 2010 |
| | | £ | £ | £ |
| | Rommany Nursery School Trust | 3,013 | - | 3,013 |
| | Oxford House Trust | 8,443 | 1,410 | 9,853 |
| | Claremont Gift | 513 | - | 513 |
| | | <u></u> | £1,410 | £13,379 |
| | | £11,969 | 11,410 | L13,373 |

Early Education has access to the interest of these funds for general purposes. The Oxford House Trust was an asset of the National Society of Children's Day Nurseries transferred to Early Education in 1974.

| 13 | RESTRICTED INCOME FUNDS | Balance 1 April 2009 £ | Income £ | Expenditure £ | Balance at 31 March 2010 £ |
|----|---|------------------------------|-------------|------------------|----------------------------------|
| | Department for Children, Schools and Families | 10,960 | 50,000 | (60,595) | 365 |
| | Scottish Child Care & Education Board | 8,772 | - | (1,190) | 7,582 |
| | IBM UK Trust | - | 15,960 | (15,960) | - |
| | Oxford Be Healthy Project | 22,700 | - · · | (22,700) | - |
| | Esmée Fairbairn Foundation | 2,500 | - | (2,500) | - |
| | Oxford Creativity Project | 35,807 | - | (35,807) | - |
| | External Training Consultancy | · - | 10 | (10) | - |
| | Walcott Foundation | - | 25,000 | (2,770) | 22,230 |
| | | | | | |
| | | £80,739 | £90,970 | £(141,532) | £30,177 |
| | | | | | |

The money received from the Scottish Child Care & Education Board is to be used to support members in Scotland to attend conferences and workshop related to early years education and care Esmée Fairburn Foundation grant was received for development of further training materials to support young children's thinking skills

| 14 | DESIGNATED FUNDS | Balance 1 April 2009 £ | Income £ | Expenditure £ | Balance at 31 March 2010 £ |
|----|-----------------------------|------------------------------|-------------|------------------|----------------------------------|
| | Branches unrestricted funds | £58,014 | £30,281 | £(37,720) | £50,575 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 MARCH 2010

| 15. | ANALYSIS OF NET ASSETS BY FUNDS | Unrestricted £ | Restricted £ | Permanent Endowment £ | 2010 Total £ |
|-----|---------------------------------------|-------------------|-----------------|-----------------------------|--------------------|
| | Fixed assets | 38,190 | _ | 13,379 | 51,569 |
| | Current assets | 304,631 | 30,177 | • | 334,808 |
| | Current liabilities | (96,726) | - | - | (96,726) |
| | Net assets | £246,095 | £30,177 | £13,379 | £289,651 |
| | | | | | |
| 16. | OPERATING LEASE COMMITMENTS | | | Land and | l buildings |
| -0. | | | | 2010 | 2009 |
| | | | | £ | £ |
| | Payments due within one year on lease | | | | |
| | expiring between 1 and 2 years | | | - | £51,562 |
| | expiring between 2 and 5 years | | | £51,562 | |
| | | | | £51,562 | £51,562 |
| | | | | | |