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W R R Pedley & Co. Limited

Report and Financial Statements

Year Ended

31 March 2003





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## W.R R Pedley & Co. Limited

## Annual report and financial statements for the year ended 31 March 2003

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#### **Directors**

C M Carver

A J Sheppard

D C Foster

Mrs C M Stokes

Mrs D S Carver

B A Rollason

M J Plant

### Secretary and registered office

D C Foster, Ann Street, Willenhall, West Midlands, WV13 1EW

## Company number

362615

#### **Auditors**

BDO Stoy Hayward, Beneficial Building, 28 Paradise Circus Queensway, Birmingham, B1 2BJ

### WR R Pedley & Co. Limited

#### Report of the directors for the year ended 31 March 2003

The directors present their report together with the audited financial statements for the year ended 31 March 2003.

#### Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year.

The directors recommend the payment of a final dividend of 0.30p per ordinary share. This, when taken with the interim dividend of 0.10p per share paid on 17 September 2002, gives a total dividend of 0.40p per share for the year ended 31 March 2003.

#### Principal activities, review of business and future developments

The company's principal activity continues to be the manufacture of metal pressings, welding assemblies, cut length and manipulate tubing.

On 8 April 2002 the company acquired the whole of the issued share capital of Hallen Engineering Limited, whose principal activity is the manufacture and marketing of tubular components.

The directors are pleased with the results of the group and continue to focus on the continued viability of the businesses.

#### Charitable and political contributions

During the year the company made charitable contributions of £516. There were no political contributions.

#### **Directors**

The directors of the company during the year and their interests in the ordinary share capital of the company were:

		Redeemable Preference Shares of £1 each		Ordinary Shares of £1 each	
		31 March 2003	1 April 2002	31 March 2003	1 April 2002
C M Carver	Managing Director	16,095	16,095	50,000	50,000
A J Sheppard		-	-	_	-
D C Foster		5,000	5,000	12,500	12,500
Mrs C M Stokes		10,000	10,000	· -	, <u>-</u>
Mrs D S Carver		3,905	3,905	-	
B A Rollason		-	-	-	-
M J Plant		-	-	=	_

Mrs C M Stokes and D C Foster are trustees of 25,000 £1 ordinary shares held in trust

#### Report of the directors for the year ended 31 March 2003 (Continued)

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

D C Foster

#### Secretary

16 May 2003

#### To the shareholders of WRR Pedley & Co. Limited

We have audited the financial statements of W R R Pedley & Co. Limited for the year ended 31 March 2003 on pages 5 to 19 which have been prepared under the accounting policies set out on page 8 to 9.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Report of the independent auditors (Continued)

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Chartered Accountants and Registered Auditors Birmingham

16 May 2003

WRR Pedley & Co. Limited

## Profit and loss account for the year ended 31 March 2003

	Note	2003 £	2002 £
Turnover	2	3,545,132	2,705,576
Cost of sales		2,378,476	1,809,438
Gross profit		1,166,656	896,138
Distribution costs Administrative expenses		76,745 819,597	40,321 714,271
Operating profit	3	270,314	141,546
Income from shares in group undertakings Other interest receivable and similar income Interest payable and similar charges	6	80,000 2,220 (48,168)	16,855
Profit on ordinary activities before taxation		304,366	158,401
Taxation on profit on ordinary activities	7	102,659	34,474
Profit on ordinary activities after taxation		201,707	123,927
Dividends (including non-equity)	8	45,000	30,000
Retained profit		156,707	93,927
Retained profit brought forward		1,919,391	1,825,464
Retained profit carried forward		2,076,098	1,919,391

All amounts relate to continuing activities.

All recognised gains and losses in the current and prior year are included in the profit and loss account.

## Balance sheet at 31 March 2003

	Note	2003 £	2003 £	2002 £	2002 £
Fixed assets		<b>3.</b>	~	~	<b>₩</b>
Tangible assets	9		1,075,460		1,096,884
Fixed asset investments	10		1,297,321		-
			2,372,781		1,096,884
Current assets			2,072,701		1,000,001
Stocks	11	376,907		345,569	
Debtors	12	664,170		862,042	
Cash at bank and in hand		442,017		317,949	
		1,483,094		1,525,560	
Creditors: amounts falling due within		,			
one year	13.	1,466,827		441,103	
Net current assets			16,267		1,084,457
Total assets less current liabilities			2,389,048		2,181,341
Provision for liabilities and charges	14		151,000		100,000
			2,238,048		2,081,341
Capital and reserves					
Called up share capital	15		140,000		140,000
Capital redemption reserve			21,950		21,950
Profit and loss account			2,076,098		1,919,391
Shareholders' funds	16		2,238,048		2,081,341

Included within shareholders' funds is an amount of £40,000 (2002 - £40,000) in respect of non-equity interests.

The financial statements were approved by the Board on 16 May 2003.

C M Carver Director

The notes on pages 8 to 19 form part of these financial statements.

W R R Pedley & Co. Limited

Cash flow statement for the year ended 31 March 2003

	Note	2003 £	2002 £
Net cash inflow/(outflow) from operating activities	19	1,280,634	(176,597)
Returns on investments and servicing of finance	20	14,052	(3,145)
Taxation	20	(27,659)	(31,360)
Capital expenditure and financial investment	20	(1,377,959)	(100,114)
Equity dividends paid		(15,000)	(2,000)
Cash outflow before financing		(125,932)	(313,216)
Financing	. 20	250,000	-
Increase/(decrease) in cash	21	124,068	(313,216)

### Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The following principal accounting policies have been applied:

#### Consolidated financial statements

The company is exempt from the requirement to prepare consolidated financial statements by virtue of section 248 of the Companies Act 1985 as the group it heads qualifies as a medium-sized group. These financial statements therefore present information about the company as an individual undertaking and not about its group.

#### Turnover

Turnover represents sales to external customers at invoiced amounts less value added tax.

#### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, except for freehold land, over their expected useful lives. It is calculated at the following rates:

Freehold buildings Plant and machinery 2% per annum on cost

- 10% per annum on written down value

Motor vehicles

20% per annum on cost

Fixtures and fittings

- 10% per annum on written down value

Computer equipment

33% per annum on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal.

#### Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet dates. Any differences are taken to the profit and loss account.

#### 1 Accounting policies (continued)

### Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- deferred tax is not recognised on timing differences arising on revalued properties unless the company has entered into a binding sale agreement and is not proposing to take advantage of rollover relief; and
- the recognition of deferred tax assets is limited to the extent that the company anticipates
  making sufficient taxable profits in the future to absorb the reversal of the underlying timing
  differences.

Deferred tax balances arising from underlying timing differences in respect of tax allowances on industrial buildings are reversed if and when all conditions for retaining those allowances have been met.

Deferred tax balances are not discounted.

#### Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

#### 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

### 3 Operating profit

	2003	2002
	£	£
This is arrived at after charging/(crediting):		
Depreciation of tangible fixed assets	101,833	98,496
Loss/(profit) on disposal of tangible fixed assets	231	(1,216)
Auditors remuneration	4,700	4,700
Pension contributions	7,351	7,392
	<del></del>	

4	Employees		
	Staff costs (including directors) consist of:	2003 £	2002 £
	Wages and salaries Social security costs Other pension costs	1,204,140 99,964 7,351	1,003,629 83,791 7,392
		1,311,455	1,094,812
	The average number of employees (including directors) during the year	ar was 86 (2002 - 7)	3).
5	Directors' remuneration	2003 £	2002 £
	Directors' emoluments Non-executive directors' emoluments	163,475 12,942	160,543 18,845
	Company contributions to money purchase pension schemes	176,417 4,821	179,388 4,821
	There were 3 directors in the company's defined contribution pension 3).	scheme during the	year (2002 -
6	Interest payable and similar charges	2003 £	2002 £
	Bank loans and overdrafts Other interest payable	18,597 29,571	-
		48,168	***

Caxation on profit on ordinary activities		
	2003 £	2002 £
UK Corporation tax	<b>7</b> 4 <b>7</b> 00	
Current tax on profits of the year Adjustment in respect of previous periods	51,500 159	27,500 (26)
Total current tax	51,659	27,474
Deferred tax		
Origination and reversal of timing differences	51,000	7,000
Taxation on profit on ordinary activities	102,659	34,474
differences are explained below:		
	2003	2002
Profit on ordinary activities before tax	2003 £ 304,366	<b>2002 £</b> 158,401
	£	£
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation	£ 304,366	158,401 ———
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)	£	£
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)  Effect of:  Expenses not deductible for tax purposes	£ 304,366  91,310 1,935	158,401 31,680 1,522
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation	£ 304,366  91,310 1,935 (3,181)	£ 158,401 ————————————————————————————————————
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation  Marginal relief	£ 304,366  91,310  1,935 (3,181) (14,569)	158,401 31,680 1,522
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation	£ 304,366  91,310 1,935 (3,181)	158,401 31,680 1,522
Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2002 - 20%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation  Marginal relief  Group dividends received	£ 304,366  91,310  1,935 (3,181) (14,569) (24,000)	31,680 1,522 (5,543)

W R R Pedley & Co. Limited

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## Notes forming part of the financial statements for the year ended 31 March 2003 (Continued)

Dividends	2003	2002
Equity shares	£	£
Ordinary shares		
Interim paid of £0.10p (2002 - £Nil) per share	5,000	-
Final proposed of £0.30p (2002 - £0.10p) per share	20,000	10,000
	25,000	10,000
Non equity shares		
Redeemable preference shares		
Accrued final dividend of 50p (2002 - 50p) per share	20,000	20,000
		<del></del>
	45,000	30,000

Certain shareholders agreed to waive part of their entitlement to the ordinary dividends.

## 9 Tangible fixed assets

	Freehold land and buildings	Plant and machinery £	Motor vehicles £	Fixtures and fittings	Total £
Cost At 1 April 2002 Additions Disposals	601,446 4,060	1,278,198 34,970 (3,772)	97,445 14,900	211,124 26,710 (710)	2,188,213 80,640 (4,482)
At 31 March 2003	605,506	1,309,396	112,345	237,124	2,264,371
Depreciation At 1 April 2002 Provided for the year Disposals	138,903 11,512	747,802 56,194 (3,542)	48,316 22,467	156,308 11,660 (709)	1,091,329 101,833 (4,251)
At 31 March 2003	150,415	800,454	70,783	167,259	1,188,911
Net book value At 31 March 2003	455,091	508,942	41,562	69,865	1,075,460
At 31 March 2002	462,543	530,396	49,129	54,816	1,096,884

Included in freehold land and buildings is land of £30,000 (2002 - £30,000) that is not depreciated.

#### 10 Fixed asset investments

	Group undertakings £
Cost or valuation	
Additions and at 31 March 2003	1,297,321
Net book value	
At 31 March 2003	1,297,321
At 31 March 2002	-

The principal undertakings in which the company's interest at the year end is 20% or more are as follows:

Subsidiary undertakings	Class of share capital held	Proportion of share capital held	Nature of business
Hallen Engineering Limited	Ordinary		The manufacture and marketing of
HS105 Limited	Ordinary		tubular components. Dormant

As at 31 March 2003 Hallen Engineering Limited had capital and reserves of £612,453 and made a profit after tax for the year of £63,647.

As at 31 March 2003 HS105 Limited had capital and reserves of £2.

#### 11 Stocks

	2003 £	2002 £
Raw materials and consumables	167,692	171,763
Work in progress	147,035	136,254
Finished goods and goods for resale	52,469	30,560
Consumables	9,711	6,992
		<del></del>
	376,907	345,569

There is no material difference between the replacement cost of stocks and the amounts stated above.

W R R Pedley & Co. Limited

12	Debtors		
		2003 £	2002 £
			-
	Trade debtors	656,298	843,123
	Prepayments and accrued income	7,872	18,919
		<del></del>	
		664,170	862,042
			-
	All amounts shown under debtors fall due for payment within one year.		
13	Creditors: amounts falling due within one year		
		2003	2002
		£	£
	Bank loan (secured)	250,000	-
	Trade creditors	333,159	301,416
	Amounts owed to group undertakings	30,099	27.500
	Corporation tax	51,500	27,500
	Other taxation and social security	37,253 40,000	40,330
	Proposed dividends Other creditors	647,719	488
	Accruals and deferred income	77,097	41,369
		1,466,827	441,103

The secured bank loan was fully repaid on 7 April 2003.

#### 14 Provision for liabilities and charges

		Deferred taxation £
At 1 April 2002 Charged to profit and loss account		100,000 51,000
At 31 March 2003		151,000
Deferred taxation	2003 £	2002 £
Accelerated capital allowances	151,000	100,000
	=======================================	

#### 15 Share capital

-	Authorised		Allotted, called up and fully paid	
	2003 £	2002 £	2003 £	2002 £
Equity share capital		~	~	~
Ordinary shares of £1 each	100,000	100,000	100,000	100,000
Non-equity share capital				
Redeemable preference shares of £1 each	40,000	40,000	40,000	40,000
	140,000	140,000	140,000	140,000

#### **Dividends**

The profits of the company available for distribution shall be applied as follows:

- (a) First, in paying a fixed cumulative preferential dividend of 50p per share to the holders of the redeemable preference shares.
- (b) No dividend shall be paid to the holders of the ordinary shares until the redeemable preference share dividend has been paid in full, thereafter the balance of any profits which are to be distributed will be paid to the holders of the ordinary shares.

### Priority on winding up

On a return of assets on liquidation or capital reduction or otherwise, the assets of the company remaining after the payments of its liabilities shall be applied as follows:

#### 15 Share capital (continued)

- (a) First, in paying the holders of the redeemable preference shares £1 per share, together with any sum equal to any arrears or accruals of the redeemable preference share dividend calculated down to the date of return of capital.
- (b) The balance of such assets shall be distributed among the holders of the ordinary shares.

### Redemption

The redeemable preference shares are redeemable by the company at £1 per share, together with any arrears or accruals of the redeemable preference share dividend, on or before 1 August 2017.

#### Voting rights

The holders of the redeemable preference shares shall be entitled to receive notice of all general meetings but shall not by reason of such holding be entitled to vote thereat. All ordinary shareholders have one vote for every £1 nominal value of ordinary shares held.

#### 16 Reconciliation of movements in shareholders' funds

	2003 £	2002 £
Profit for the year Dividends	201,707 (45,000)	123,927 (30,000)
	156,707	93,927
Opening shareholders' funds	2,081,341	1,987,414
Closing shareholders' funds	2,238,048	2,081,341

#### 17 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge amounted to £7,351 (2002 - £7,392). Contributions totalling £713 (2002 - £386) were payable to the fund at the year end and are included in creditors.

#### 18 Related party disclosures

During the year in the normal course of business the company purchased goods to the value of £10,473 from its subsidiary undertaking, Hallen Engineering Limited. Hallen Engineering Limited also paid interest of £29,571 on behalf of W R R Pedley & Co Limited. At 31 March 2003 W R R Pedley & Co Limited owed Hallen Engineering Limited £30,099.

19	Reconciliation of operating profit to net cash inflow/(outflow) from operating activities
	·

	2003 £	2002 £
Operating profit	270,314	141,546
Depreciation of tangible fixed assets	101,833	98,496
Loss/(profit) on sale of tangible fixed assets	231	(1,216)
Increase in stocks	(31,338)	(87,725)
Decrease/(increase) in debtors	197,872	(419,462)
Increase in creditors	741,722	91,764
Net cash inflow/(outflow) from operating activities	1,280,634	(176,597)

## 20 Analysis of cash flows for headings netted in the cash flow statement

	2003 £	2002 £
Returns on investment and servicing of finance Interest received Interest paid: other Group dividends received Dividend paid: non equity	2,220 (48,168) 80,000 (20,000)	16,855 - (20,000)
	14,052	(3,145)
Taxation Corporation tax paid	(27,659)	(31,360)
Capital expenditure and financial investment Payments to acquire tangible fixed assets Payments to acquire fixed asset investments Receipts from sale of tangible fixed assets	(80,640) (1,297,319)	(111,314)
	(1,377,959)	(100,114)
Financing New loans	250,000	

21	Reconciliation of net cash flow to movement in net fu	unds		
			2003 £	2002 £
	Increase/(decrease) in cash		124,068	(313,216)
	Cash inflow from changes in debt		(250,000)	-
	Movement in net funds		(125,932)	(313,216)
	Opening net funds		317,949	631,165
	Closing net funds		192,017	317,949
22	Analysis of net funds			
		At 1 April 2002 £	Cash flow	At 31 March 2003 £
	Cash at bank and in hand	317,949	124,068	442,017
	Debt due within one year	-	(250,000)	(250,000)
	Total	317,949	(125,932)	192,017