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W. R. R. Pedley & Co. Limited

Report and Financial Statements

Year Ended

31 March 2001





## Annual report and financial statements for the year ended 31 March 2001

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#### **Directors**

J Glennon

C M Carver

A J Sheppard

D C Foster

Mrs C M Stokes

Mrs D S Carver

B Rollason

M J Plant

## Secretary and registered office

D C Foster, Ann Street, Willenhall, West Midlands, WV13 1EW

## Company number

362615

#### **Auditors**

BDO Stoy Hayward, Beneficial Building, 28 Paradise Circus Queensway, Birmingham, B1 2BJ

#### Report of the directors for the year ended 31 March 2001

The directors present their report together with the audited financial statements for the year ended 31 March 2001.

#### Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year.

The directors recommend the payment of a final preference dividend of 50p (2000 - 50p) per share and a dividend of 2p per ordinary share (2000 24p).

#### Principal activities, review of business and future developments

The principal activity of the company continues to be the manufacture of metal pressings, welding assemblies, cut length and manipulate tubing.

The directors are pleased to have maintained both turnover and net profit, but anticipate a period of consolidation and reinvestment for the continued future profitability of the company.

## Freehold land and buildings

In the opinion of the Directors the market value of the freehold property at 31 March 2001 was in excess of the book value shown in the financial statements, but having regard to present economic conditions, are unable to quantify this excess.

#### **Directors**

The directors of the company during the year and their interests in the share capital of the company were:

|                |                   | Redeemable Preference<br>Shares of £1 each |                  | Ordinary Shares of £1 each |                  |
|----------------|-------------------|--|------------------|----------------------------|------------------|
|                |                   | 31 March<br>2001                           | 31 March<br>2000 | 31 March<br>2001           | 31 March<br>2000 |
| J Glennon      | Chairman          | _  | -                | -                          | ~                |
| C M Carver     | Managing Director | 16,095                                     | 16,095           | 50,000                     | 50,000           |
| A J Sheppard   |                   | -  | -                | -                          | _                |
| D C Foster     |                   | 5,000                                      | 5,000            | 12,500                     | 12,500           |
| Mrs C M Stokes |                   | 10,000                                     | 10,000           | -                          | -                |
| Mrs D S Carver |                   | 3,905                                      | 3,905            | -                          | -                |
| B Rollason     |                   | -  | -                | -                          | -                |
| M J Plant      |                   | -  | -                | -                          | -                |

Mrs C M Stokes and Mr D C Foster are trustees of £25,000 £1 ordinary shares held in trust.

## Report of the directors for the year ended 31 March 2001 (Continued)

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

D C Foster

Secretary

17 May 2001

### Report of the auditors

### To the shareholders of W. R. R. Pedley & Co. Limited

We have audited the financial statements on pages 5 to 16 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Soo Stay Hayward.

Chartered Accountants and Registered Auditors

Birmingham

17 May 2001

W. R. R. Pedley & Co. Limited Profit and loss account for the year ended 31 March 2001

|   | Note | 2001<br>£         | 2000<br>£         |
|---|------|-------------------|-------------------|
| Turnover  | 2    | 2,679,071         | 2,624,088         |
| Cost of sales   |      | 1,997,574         | 1,913,140         |
| Gross profit  |      | 681,497           | 710,948           |
| Distribution costs Administrative expenses                |      | 39,922<br>491,001 | 59,621<br>494,757 |
|   |      | 150,574           | 156,570           |
| Other operating income                                    |      | 5,417             | 8,995             |
| Operating profit  | 3    | 155,991           | 165,565           |
| Other interest receivable and similar income              | 6    | 16,556            | 13,958            |
| Profit on ordinary activities before taxation             |      | 172,547           | 179,523           |
| Taxation on profit on ordinary activities                 | 7    | 33,332            | 26,882            |
| Profit on ordinary activities after taxation for the year |      | 139,215           | 152,641           |
| Dividends (including non-equity)                          | 8    | 22,000            | 32,000            |
| Retained profit for the financial year                    |      | 117,215           | 120,641           |
| Retained profit brought forward                           |      | 1,708,249         | 1,587,608         |
| Retained profit carried forward                           |      | 1,825,464         | 1,708,249         |

All amounts relate to continuing activities.
All recognised gains and losses in the current and prior year are included in the profit and loss account.

The notes on pages 8 to 16 form part of these financial statements.

W. R. R. Pedley & Co. Limited

#### Balance sheet at 31 March 2001

|                                       | Note | 2001<br>£ | 2001<br>£ | 2000<br>£  | 2000<br>£ |
|---------------------------------------|------|-----------|-----------|--|-----------|
| Fixed assets                          |      |           |           |  |           |
| Tangible assets                       | 9    |           | 1,094,050 |  | 1,116,269 |
| Current assets                        |      |           | <u>.</u>  |  |           |
| Stocks                                | 10   | 257,844   |           | 291,618  |           |
| Debtors                               | 11   | 442,580   |           | 871,209  |           |
| Cash at bank and in hand              |      | 631,165   |           | 135,769  |           |
|                                       |      | <u> </u>  |           |  |           |
| Creditors: amounts falling due within |      | 1,331,589 |           | 1,298,596  |           |
| one year                              | 12   | 345,225   |           | 454,666  |           |
| Net current assets                    |      |           | 986,364   | - Marie Carlo Carl | 843,930   |
| Total assets less current liabilities |      |           | 2,080,414 |  | 1,960,199 |
| Provision for liabilities and charges | 13   |           | 93,000    |  | 90,000    |
|                                       |      |           |           |  |           |
|                                       |      |           | 1,987,414 |  | 1,870,199 |
|                                       |      |           |           |  |           |
| Capital and reserves                  | 1.4  |           | 1 10 000  |  | 140.000   |
| Called up share capital               | 14   |           | 140,000   |  | 140,000   |
| Capital redemption reserve            |      |           | 21,950    |  | 21,950    |
| Profit and loss account               |      |           | 1,825,464 |  | 1,708,249 |
| Shareholders' funds                   | 15   |           | 1,987,414 |  | 1,870,199 |
| Shareholders lunus                    | 1.5  |           | 1,70/,414 |  | 1,070,199 |

Included within shareholders' funds is an amount of £40,000 (2000 - £40,000) in respect of non-equity interests.

The financial statements were approved by the Board on 17 May 2001.

C M Carver

Director

The notes on pages 8 to 16 form part of these financial statements.

W. R. R. Pedley & Co. Limited

Cash flow statement for the year ended 31 March 2601

|  | Note | 2001<br>£ | 2000<br>£ |
|--|------|-----------|-----------|
| Net cash inflow from operating activities      | 16   | 615,858   | 167,387   |
| Returns on investment and servicing of finance | 17   | (3,444)   | (6,042)   |
| Taxation                                       | 17   | (23,946)  | (33,482)  |
| Capital expenditure and financial investment   | 17   | (81,072)  | (177,973) |
| Equity dividends paid                          |      | (12,000)  | (10,000)  |
| Cash inflow/(outflow) before financing         |      | 495,396   | (60,110)  |
| Financing                                      |      | -         | -         |
|  |      |           |           |
| Increase/(decrease) in cash                    | 18   | 495,396   | (60,110)  |
|  |      |           | =         |

#### Notes forming part of the financial statements for the year ended 31 March 2001

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

#### Turnover

Turnover represents sales to external customers at invoiced amounts less value added tax.

## Depreciation

Depreciation is provided to write off the cost less estimated residual values, of all tangible fixed assets, except for freehold land, over their expected useful lives. It is calculated at the following rates:

Freehold buildings

- 2% per annum on cost

Plant & machinery

- 10% per annum on written down value

Motor vehicles

- 20% per annum on cost

Fixtures & fittings

- 10% per annum on written down value

Computer Equipment

- 20% per annum on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value. In the case of work in progress and finished goods, cost includes direct labour.

## Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes to the extent that it is probable that a liability or asset will crystallise.

## Pensions

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

#### 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

# Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

| 3 | Operating profit  |                       |                  |
|---|---|-----------------------|------------------|
|   | This is arrived at after charging/(crediting):                        | 2001                  | 2000             |
|   |   | £                     | £                |
|   | Depreciation of tangible fixed assets                                 | 99,284                | 98,137           |
|   | Auditors remuneration   | 4,600                 | 4,600            |
|   | loss/(profit) on sale of fixed assets Pension contributions           | 4,007<br>7,352        | (1,897)<br>7,352 |
|   |   |                       | <del></del>      |
| 4 | Employees   |                       |                  |
|   | Staff costs (including directors) consist of:                         |                       |                  |
|   |   | 2001<br>£             | 2000<br>£        |
|   | Wages and salaries  | 1,028,879             | 1,025,140        |
|   | Social security costs   | 86,140                | 89,802           |
|   | Other pension costs   | 7,352                 | 7,352            |
|   |   | 1,122,371             | 1,122,294        |
|   | The average number of employees (including directors) during the year | ear was 79 (2000 - 80 | 0).              |
| 5 | Directors' remuneration   | 2001                  | 2000             |
|   |   | £ £                   | 2000<br>£        |
|   | Directors' emoluments   | 156,121               | 146,926          |
|   | Non-Executive Directors' emoluments                                   | 22,259                | 25,681           |
|   |   | 178,380               | 172,607          |
|   | Company contributions to money purchase pension schemes               | 4,821                 | 4,821            |
|   | There were 3 directors in the company's defined contribution pensio   | n scheme during the   | year (2000 -     |
|   | 3).   |                       |                  |
| 6 | Other interest receivable and similar income                          |                       |                  |
|   |   | 2001<br>£             | 2000<br>£        |
|   | Bank deposits   | 16,556                | 13,958           |
|   |   |                       | <del></del>      |

W. R. R. Pedley & Co. Limited

## Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

| 7 | Taxation on profit on ordinary activities   | 2001<br>£       | 2000<br>£          |
|---|---|-----------------|--------------------|
|   | UK Corporation tax  | <b>.</b>        | ~                  |
|   | Current year  | 21 207          | 25.000             |
|   | Current tax on income for the year Transfer to deferred taxation account                      | 31,386<br>3,000 | 25,000<br>5,000    |
|   |   |                 |                    |
|   | Project vector  | 34,386          | 30,000             |
|   | Prior years UK Corporation tax  | (1,054)         | (3,118)            |
|   |   | 33,332          | 26,882             |
| 8 | Dividends   |                 |                    |
| 0 | Dividends   | 2001<br>£       | 2000<br>£          |
|   | Equity shares Ordinary shares   | 2               | <del>~</del>       |
|   | Final proposed dividend per share 2p (2000 - 24p) per share Less: waived dividends            | 2,000           | 24,000<br>(12,000) |
|   |   | 2,000           | 12,000             |
|   | Non equity shares Proposed final dividend of 50p (2000 - 50p) per redeemable preference share |                 |                    |
|   | Accrued   | 20,000          | 20,000             |
|   |   |                 |                    |
|   |   | 22,000          | 32,000             |

W. R. R. Pedley & Co. Limited Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

| 9  | Tangible fixed assets   | Freehold land and buildings | Plant and<br>machinery          | Motor<br>vehicles | Fixtures and fittings                | Total                           |
|----|---|-----------------------------|---------------------------------|-------------------|--------------------------------------|---------------------------------|
|    | Cost  | £                           | £                               | £                 | £                                    | £                               |
|    | At 1 April 2000<br>Additions<br>Disposals                       | 581,346<br>19,000<br>-      | 1,181,105<br>68,427<br>(24,350) | 98,749<br>-<br>-  | 205,268<br>1,895<br>-                | 2,066,468<br>89,322<br>(24,350) |
|    | At 31 March 2001  | 600,346                     | 1,225,182                       | 98,749            | 207,163                              | 2,131,440                       |
|    | Depreciation  |                             |                                 |                   |                                      |                                 |
|    | At 1 April 2000<br>Provided for the year<br>Disposals           | 116,069<br>11,407<br>-      | 643,818<br>60,885<br>(12,093)   | 48,449<br>17,722  | 141,863<br>9,270                     | 950,199<br>99,284<br>(12,093)   |
|    | At 31 March 2001  | 127,476                     | 692,610                         | 66,171            | 151,133                              | 1,037,390                       |
|    | Net book value  |                             | <del></del>                     | <del></del>       |                                      |                                 |
|    | At 31 March 2001  | 472,870                     | 532,572                         | 32,578            | 56,030                               | 1,094,050                       |
|    | At 31 March 2000  | 465,277                     | 537,287                         | 50,300            | 63,405                               | 1,116,269                       |
|    | Included in Freehold l  | and and buildings           | is land of £30,000              | which is not      | depreciated.                         |                                 |
| 10 | Stocks  |                             |                                 |                   |                                      |                                 |
|    |   |                             |                                 |                   | 2001<br>£                            | 2000<br>£                       |
|    | Raw materials Work in progress and Bought out items Consumables | finished goods              |                                 |                   | 88,174<br>143,084<br>20,903<br>5 683 | 129,010<br>133,505<br>19,270    |

Consumables

5,683

257,844

9,833

291,618

W. R. R. Pedley & Co. Limited

## Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

| 11  | Debtors   | 2001          | 2000        |
|-----|---|---------------|-------------|
|     |   | £             | £           |
|     | Trade debtors   | 438,793       | 856,319     |
|     | Prepayments and accrued income  | 3,787         | 14,890      |
|     |   | <del></del>   | <del></del> |
|     |   | 442,580       | 871,209     |
|     |   | <del></del> : |             |
|     | All amounts shown under debtors fall due for payment within one year. |               |             |
| 12  | Creditors: amounts falling due within one year                        |               |             |
|     |   | 2001          | 2000        |
|     |   | £             | £           |
|     | Trade creditors   | 234,509       | 326,790     |
|     | Taxation and social security  | 22,050        | 21,515      |
|     | Proposed dividend   | 22,000        | 32,000      |
|     | Corporation tax   | 31,386        | 25,000      |
|     | Other creditors   | 713           | 1,263       |
|     | Accruals and deferred income  | 34,567        | 48,098      |
|     |   | <del></del>   | <del></del> |
|     |   | 345,225       | 454,666     |
|     |   |               |             |
| 4.0 |   |               |             |
| 13  | Provision for liabilities and charges                                 |               |             |
|     |   |               | Deferred    |
|     |   |               | taxation    |
|     |   |               | £           |
|     | At 31 March 2000  |               | 90,000      |
|     | Charged to profit and loss account                                    |               | 3,000       |
|     |   |               |             |
|     | At 31 March 2001  |               | 93,000      |

Deferred taxation represents accelerated capital allowances and there are no amounts unprovided.

### 14 Share capital

| •  |             | Authorised                              | Allotted, called 1 | - 7.              |
|--|-------------|---|--------------------|-------------------|
|  | 2001<br>£   | 2000<br>£                               | 2001<br>£          | paid<br>2000<br>£ |
| Equity share capital Ordinary shares shares of £1 each           | 100,000     | 100.000                                 | 100,000            | 100,000           |
| Non-equity share capital Redeemable preference shares of £1 each | 40,000      | 40.000                                  | 40,000             | 40,000            |
|  | <del></del> |   | <del></del>        |                   |
|  | 140,000     | 140,000                                 | 140,000            | 140,000           |
|  |             | ======================================= | =====              |                   |

#### **Dividends**

The profits of the company available for distribution shall be applied as follows:

- (a) First, in paying a fixed cumulative preferential dividend of 50p per share to the holders of the redeemable preference shares.
- (b) No dividend shall be paid to the holders of the ordinary shares until the redeemable preference share dividend has been paid in full, thereafter the balance of any profits which are to be distributed will be paid to the holders of the ordinary shares.

## Priority in winding up

On a return of assets on liquidation or capital reduction or otherwise, the assets of the company remaining after the payments of its liabilities shall be applied as follows:

- (a) First, in paying the holders of the reedeemable preference shares £1 per share, together with any sum equal to any arrears or accruals of the redeemable preference share dividend calculated down to the date of return of capital.
- (b) The balance of such assets shall be distributed amongst the holders of the ordinary shares.

## Redemption

The redeemable preference shares are redeemable by the company at £1 per share, together with any arrears or accruals of the redeemable preference share dividend, on or before 1 August 2017.

## **Voting Rights**

The holders of the redeemable preference shares shall be entitled to receive notice of all general meetings but shall not by reason of such holding be entitled to vote thereat. All ordinary shareholders have one vote for every £1 nominal value of ordinary shares held.

W. R. R. Pedley & Co. Limited

# Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

| 15 | Reconciliation of movements in shareholders' funds   | 2001<br>£   | 2000<br>£   |
|----|--|---|---|
|    | Profit for the year<br>Dividends   | 139,215<br>(22,000)                               | 152,641<br>(32,000)                                 |
|    |  | 117,215   | 120,641   |
|    | Opening shareholders' funds  | 1,870,199   | 1,749,558   |
|    | Closing shareholders' funds  | 1,987,414   | 1,870,199   |
| 16 | Reconciliation of operating profit before exceptional items activities   | to net cash inflow from                           | operating   |
|    |  | 2001<br>£   | 2000<br>£   |
|    | Operating profit   | 155,991   | 165,565   |
|    | Depreciation of tangible fixed assets Loss/(profit) on sale of tangible fixed assets Decrease/(increase) in stocks Decrease/(increase) in debtors (Decrease)/increase in creditors | 99,284<br>4,007<br>33,774<br>428,629<br>(105,827) | 98,137<br>(1,897)<br>(69,938)<br>(75,404)<br>50,924 |
|    | Net cash inflow from operating activities  | 615,858   | 167,387   |

## 17 Analysis of cash flows for headings netted in the cash flow statement

|  | 2001<br>£          | 2000<br>£          |
|--|--------------------|--------------------|
| Returns on investment and servicing of finance<br>Interest received<br>Dividend paid: non equity                                   | 16,556<br>(20,000) | 13,958<br>(20,000) |
|  | (3,444)            | (6,042)            |
| Taxation Corporation tax paid  | (23,946)           | (33,482)           |
| Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets | (89,322)<br>8,250  | (180,375)<br>2,402 |
|  | (81,072)           | (177,973)          |
| 18 Reconciliation of net cash flow to movement in net funds  |                    |                    |
|  | 2001<br>£          | 2000<br>£          |
| Increase/(decrease) in cash  | 495,396            | (60,110)           |
| Movement in net funds  | 495,396            | (60,110)           |
| Opening net funds  | 135,769            | 195,879            |
| Closing net funds  | 631,165            | 135,769            |

# Notes forming part of the financial statements for the year ended 31 March 2001 (Continued)

## 19 Analysis of net funds

|                          | At<br>31 March<br>2000<br>£ | Cash flow | At<br>31 March<br>2001<br>£ |
|--------------------------|-----------------------------|-----------|-----------------------------|
| Cash at bank and in hand | 135,769                     | 495,396   | 631,165                     |
|                          |                             |           |                             |