

Company Registration No. 0316783 (England and Wales)

**AGRICULTURAL INDUSTRIES CONFEDERATION
LIMITED**

**REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 JANUARY 2017**



AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

COMPANY INFORMATION

Directors	D Billington A Booth H Clark N Major (Chairman) A McShane R Munro (Treasurer) A Newby D Sheppard P Taylor
Secretary	D Caffall
Company number	0316783
Registered office	Confederation House East of England Showground Peterborough Cambridgeshire PE2 6XE
Auditor	RSM UK Audit LLP Chartered Accountants Abbotsgate House Hollow Road Bury St Edmunds Suffolk IP32 7FA

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 JANUARY 2017

The directors present their annual report and financial statements for the year ended 31 January 2017 for the group, being Agricultural Industries Confederation Limited and its subsidiary, Agricultural Industries Confederation Services Limited.

Principal activities

The organisation is the principal trade association representing members in the agricultural supply industry.

The principal activity of the subsidiary, Agricultural Industries Confederation Services Limited, is managing trade assurance schemes within the agricultural supply industry.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

D Billington

A Booth

J Calder

(Resigned 5 April 2017)

H Clark

J Duffy

(Chairman- until 5 October 2016, Resigned 28 February 2017)

N Major

(Chairman- appointed 5 October 2016)

A McShane

R Munro (Treasurer)

A Newby

D Sheppard

P Taylor

M Buchan

(Resigned 5 October 2016)

Auditor

The auditor, RSM UK Audit LLP, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

Statement of disclosure to auditor

So far as the directors are aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

By order of the board



D Caffall

Secretary

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

DIRECTORS' RESPONSIBILITIES STATEMENT

FOR THE YEAR ENDED 31 JANUARY 2017

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company, and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are *reasonable and prudent*;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

Opinion on financial statements

We have audited the group and parent company financial statements (the "financial statements") on pages 4 to 15. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

In our opinion the financial statements:

give a true and fair view of the state of the group's and the parent company's affairs as at 31 January 2017 and of the group's profit for the year then ended;
have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
have been prepared in accordance with the requirements of the Companies Act 2006.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <http://www.frc.org.uk/auditscopeukprivate>

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements and, based on the work undertaken in the course of our audit, the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
the parent company financial statements are not in agreement with the accounting records and returns; or
certain disclosures of directors' remuneration specified by law are not made; or
we have not received all the information and explanations we require for our audit; or
the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a strategic report or in preparing the directors' report.

Respective responsibilities of directors and auditor

As more fully explained in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Laragh Jeanroy (Senior Statutory Auditor)

For and on behalf of RSM UK Audit LLP, Statutory Auditor

Chartered Accountants

Abbotsgate House

Hollow Road

Bury St Edmunds

Suffolk, IP32 7FA

03/01/2017

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED
CONSOLIDATED STATEMENT OF INCOME AND MEMBERS' FUNDS
FOR THE YEAR ENDED 31 JANUARY 2017

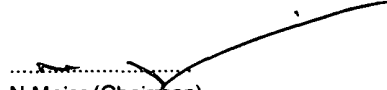
	Notes	2017 Group £	2017 Company £	2016 Group £	2016 Company £
Turnover		2,513,528	1,887,285	2,395,995	1,821,777
Cost of sales		(172,241)	(64,103)	(179,497)	(68,202)
Gross surplus		2,341,287	1,823,182	2,216,498	1,753,575
Administrative expenses		(2,282,912)	(1,824,080)	(2,204,097)	(1,756,377)
Operating surplus/(deficit)		58,375	(898)	12,401	(2,802)
Income from other fixed asset investments		24,798	20,831	22,826	19,175
Other interest receivable and similar		8,627	5,957	7,455	4,665
Other gains and losses		64,047	64,047	(50,832)	(50,832)
Surplus/(deficit) before taxation		155,847	89,937	(8,150)	(29,794)
Taxation	4	(23,570)	(11,159)	958	4,573
Surplus/(deficit) for the financial year		132,277	78,778	(7,192)	(25,221)
Members' funds brought forward		1,389,104	1,079,990	1,396,296	1,105,211
Members' funds carried forward		1,521,381	1,158,768	1,389,104	1,079,990

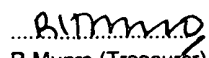
AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED**CONSOLIDATED STATEMENT OF FINANCIAL POSITION****-AS AT 31 JANUARY 2017**

	Notes	2017 £	£	2016 £	£
Fixed assets					
Tangible assets	5		18,253		42,621
Investments	6		661,446		597,399
			<u>679,699</u>		<u>640,020</u>
Current assets					
Debtors	8	165,077		202,703	
Investments	9	600,000		400,000	
Cash at bank and in hand		776,833		730,608	
		<u>1,541,910</u>		<u>1,333,311</u>	
Creditors: amounts falling due within one year	10	(694,569)		(584,227)	
Net current assets			<u>847,341</u>		<u>749,084</u>
Total assets less current liabilities			<u>1,527,040</u>		<u>1,389,104</u>
Provisions for liabilities			(5,659)		-
Net assets			<u>1,521,381</u>		<u>1,389,104</u>
Capital and reserves					
Members' funds			<u>1,521,381</u>		<u>1,389,104</u>

These financial statements have been prepared in accordance with the provisions applicable to groups and companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue on 5 July 2017 and are signed on its behalf by:


N Major (Chairman)
Director

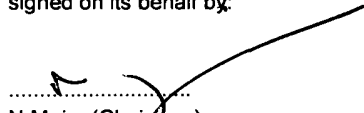

R Munro (Treasurer)
Director

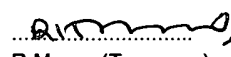
AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED**COMPANY STATEMENT OF FINANCIAL POSITION****AS AT 31 JANUARY 2017**

	Notes	2017 £	£	2016 £	£
Fixed assets					
Tangible assets	5	18,253		42,621	
Investments	6	661,546		597,499	
		<u>679,799</u>		<u>640,120</u>	
Current assets					
Debtors	8	95,148		106,946	
Investments	9	400,000		200,000	
Cash at bank and in hand		353,315		491,890	
		<u>848,463</u>		<u>798,836</u>	
Creditors: amounts falling due within one year	10	<u>(363,836)</u>		<u>(358,966)</u>	
Net current assets		<u>484,627</u>		<u>439,870</u>	
Total assets less current liabilities		<u>1,164,426</u>		<u>1,079,990</u>	
Provisions for liabilities		<u>(5,659)</u>		<u>-</u>	
Net assets		<u>1,158,767</u>		<u>1,079,990</u>	
Capital and reserves					
Members' funds		<u>1,158,767</u>		<u>1,079,990</u>	

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue on 5 July 2017 and are signed on its behalf by:


N Major (Chairman)
Director


R Munro (Treasurer)
Director

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JANUARY 2017

1 Accounting policies

Company information

Agricultural Industries Confederation Limited ("the company") is a private company limited by guarantee and not having a share capital and is registered, domiciled and incorporated in England and Wales. The registered office is Confederation House, East of England Showground, Peterborough, Cambridgeshire, PE2 6XE.

The group consists of Agricultural Industries Confederation Limited and its subsidiary undertaking, Agricultural Industries Confederation Services Limited.

Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

Basis of consolidation

The consolidated financial statements incorporate those of Agricultural Industries Confederation Limited and its subsidiary (i.e. an entity that the company controls through its power to govern the financial and operating policies so as to obtain economic benefits).

All intra-group transactions and balances are eliminated on consolidation.

Turnover

The turnover of the group and company is calculated by reference to the total income generated by all activities of the group and includes income derived from members' annual subscriptions and entrance fees. Subscription income is recognised on a straight line basis over the subscription period and income relating to future periods is disclosed in accruals and deferred income.

Interest income is accrued on a time-apportioned basis by reference to the principal outstanding at the effective interest rate.

Dividend income from trade investments and investments in subsidiaries, associates and jointly controlled entities is recognised when the company's right to receive payment is established.

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

1 Accounting policies (Continued)

Tangible fixed assets

Tangible fixed assets are stated at historical cost less depreciation.

Depreciation is provided at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life on the following bases:

Computer equipment	3 years
Fixtures and fittings	3 years

Residual value is calculated on prices prevailing at the reporting date after estimated costs of disposal for the asset as if it were at the age and in the condition expected at the end of its useful life.

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

Fixed asset investments

Fixed asset investments other than those in group undertakings are classified as financial investments and accounted for in accordance with the accounting policy at fair value through income and expenditure.

Interests in subsidiary entities are initially measured at cost and subsequently measured at cost less any accumulated impairment loss.

Impairment of fixed assets

At each reporting period end date, the group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Cash and cash equivalents

Cash and cash equivalents represent cash in hand and deposits held at call with banks.

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

1 Accounting policies (Continued)

Financial instruments

The group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised when the group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include trade and other debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the financial asset is measured at the present value of the future receipts discounted at a market rate of interest.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including trade and other creditors, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Equity instruments

Equity instruments issued by the group are recorded at the fair value of the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the group.

Taxation

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current and deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax liabilities are offset, if and only if, there is a legally enforceable right to set off the amounts and the entity intends either to settle on the net basis or to realise the asset and settle the liability simultaneously.

Current tax

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting date.

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

1 Accounting policies (Continued)

Deferred tax

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax liabilities are recognised in respect of all timing differences that exist at the reporting date. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that they will be recovered by the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is recognised on income and expenses from subsidiaries, associates, branches and interests in jointly controlled entities, that will be assessed to or allow for tax in a future period except where the group is able to control the reversal of the timing difference and it is probable that the timing difference will not reverse in the foreseeable future.

Deferred tax is recognised on differences between the value of assets (other than goodwill) and liabilities recognised in a business combination and the amounts that can be deducted or assessed for tax. The deferred tax recognised is adjusted against goodwill.

For non-depreciable assets measured using the revaluation model and investment properties measured at fair value (except investment property with a limited useful life held by the group to consume substantially all of its economic benefit), deferred tax is measured using the tax rates and allowances that apply to the sale of the asset or property.

Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement benefits

The costs of providing defined contribution pensions for employees are charged in the income and expenditure account as incurred.

Leases

Rentals payable under operating leases are charged to income and expenditure on a straight line basis over the lease term.

2 Employees

The average monthly number of persons (including directors) employed during the year was:

	Group 2017 Number	2016 Number	Company 2017 Number	2016 Number
Total	21	19	21	19

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

3	Profit (Loss) before taxation	2017	2016
		£	£
	Operating surplus is stated after charging:		
	Auditor's remuneration for statutory audit	8,495	8,250
		<u> </u>	<u> </u>
4	Taxation	2017	2016
		£	£
	Current tax		
	UK corporation tax on profits for the current period	19,195	(958)
	Adjustments in respect of prior periods	(1,284)	-
		<u> </u>	<u> </u>
	Total current tax	17,911	(958)
		<u> </u>	<u> </u>
	Deferred tax		
	Origination and reversal of timing differences	5,659	-
		<u> </u>	<u> </u>
	Total tax charge/(credit)	23,570	(958)
		<u> </u>	<u> </u>
5	Tangible fixed assets		
	Group and company	Office equipment etc.	
			£
	Cost		
	At 1 February 2016		151,771
	Additions		5,045
	Disposals		(18,191)
			<u> </u>
	At 31 January 2017		138,625
			<u> </u>
	Depreciation and impairment		
	At 1 February 2016		109,150
	Depreciation charged in the year		29,413
	Eliminated in respect of disposals		(18,191)
			<u> </u>
	At 31 January 2017		120,372
			<u> </u>
	Carrying amount		
	At 31 January 2017		18,253
			<u> </u>
	At 31 January 2016		42,621
			<u> </u>

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

6 Fixed asset investments

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Investments	<u>661,446</u>	<u>597,399</u>	<u>661,546</u>	<u>597,499</u>

Movements in fixed asset investments Group

**Investments
other than
loans
£**

Cost or valuation	
At 1 February 2016	597,399
Valuation changes	<u>64,047</u>
At 31 January 2017	<u>661,446</u>
Carrying amount	
At 31 January 2017	<u>661,446</u>
At 31 January 2016	<u>597,399</u>

Movements in fixed asset investments Company

**Shares in
group
undertakings
£**

**Other
investments
other than
loans
£**

**Total
£**

Cost or valuation			
At 1 February 2016	100	597,399	597,499
Valuation changes	-	64,047	64,047
	<hr/>	<hr/>	<hr/>
At 31 January 2017	100	661,446	661,546
	<hr/>	<hr/>	<hr/>
Carrying amount			
At 31 January 2017	100	661,446	661,546
	<hr/>	<hr/>	<hr/>
At 31 January 2016	100	597,399	597,499

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

7 Subsidiaries

Details of the company's subsidiaries at 31 January 2017 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
Agricultural Industries Confederation Services Limited	Confederation House, East of England Showground, Peterborough, PE2 6XE	Management of trade assurance schemes	Ordinary	100.00	

8 Debtors

	Group 2017 £	2016 £	Company 2017 £	2016 £
Amounts falling due within one year:				
Trade debtors	60,518	67,859	9,190	5,442
Corporation tax recoverable	-	2,469	-	2,469
Amounts due from related parties	-	-	-	-
Other debtors	104,559	132,375	85,958	99,035
	<u>165,077</u>	<u>202,703</u>	<u>95,148</u>	<u>106,946</u>

9 Current asset investments

	Group 2017 £	2016 £	Company 2017 £	2016 £
Investments	<u>600,000</u>	<u>400,000</u>	<u>400,000</u>	<u>200,000</u>

10 Creditors: amounts falling due within one year

	Group 2017 £	2016 £	Company 2017 £	2016 £
Trade creditors	194,879	160,108	152,910	132,632
Amounts due to group undertakings	-	-	43,202	92,310
Corporation tax payable	19,195	1,511	6,804	-
Other taxation and social security	33,839	30,850	33,839	30,850
Other creditors	446,656	391,758	127,081	103,174
	<u>694,569</u>	<u>584,227</u>	<u>363,836</u>	<u>358,966</u>

AGRICULTURAL INDUSTRIES CONFEDERATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JANUARY 2017

11 Financial instruments

	Group 2017 £	2016 £	Company 2017 £	2016 £
Carrying amount of financial assets				
Instruments measured at fair value through profit or loss	661,446	597,399	661,446	597,399

12 Operating lease commitments

Lessee

At the reporting end date the group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group 2017 £	2016 £	Company 2017 £	2016 £
Within one year	40,460	42,822	40,460	42,822
Between one and five years	71,804	110,970	71,804	110,970
	<u>112,264</u>	<u>153,792</u>	<u>112,264</u>	<u>153,792</u>

13 Related party transactions

The group's and company's sales were made to the members in respect of membership fees and subscriptions.