### **DAEJAN HOLDINGS PLC**

# REPORT AND FINANCIAL STATEMENTS 2000

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# directors and advisers

Directors

**BSE** Freshwater

(Chairman and Managing Director)

D Davis

S I Freshwater

Secretary

C C Morse, FCIS

Registered and Head Office

Freshwater House,

158-162 Shaftesbury Avenue,

London WC2H 8HR

Registered in England

No. 305105

Registrars

Lloyds TSB Registrars,

The Causeway,

Worthing,

West Sussex BN99 6DA

**Auditors** 

KPMG Audit Plc,

8 Salisbury Square,

London EC4Y 8BB

Consulting Accountants

Cohen, Arnold & Co.,

13-17 New Burlington Place,

London W1X 2JP

Principal Bankers

Lloyds TSB Bank Plc

National Westminster Bank PLC

**Barclays Bank PLC** 

The Royal Bank of Scotland plc

Stockbrokers

Kleinwort Benson Securities Limited

20 Fenchurch Street,

London EC3P 3DB

# notice of meeting

Notice is hereby given that the Sixty-fifth Annual General Meeting of Daejan Holdings PLC will be held at The Methven Room, CBI, 1st Floor, Centre Point, New Oxford Street, London WC1, on 22 September 2000 at 12 noon, for the following purposes:—

- 1. To receive the Financial Statements for the year ended 31 March 2000 together with the Reports of the Directors and the Auditors. (Resolution 1.)
- 2. To declare a final dividend. (Resolution 2.)
- 3. To re-elect Mr D Davis as a Director. (Resolution 3.)
- 4. To re-appoint KPMG Audit Plc as Auditors. (Resolution 4.)
- 5. To authorise the Directors to determine the Auditors' remuneration. (Resolution 5.)

By Order of the Board,
C C MORSE

Secretary

24 July 2000

A Member entitled to attend and vote may appoint one or more proxies to attend, and on a poll, to vote instead of him. A proxy need not be a Member of the Company. Only those Members registered in the Register of Members of the Company as at 6.00 pm on 20 September 2000 shall be entitled to attend or vote at the aforesaid Annual General Meeting in respect of the number of shares registered in their name at that time. To be valid, forms of proxy must be received by the Company's Registrars at least 48 hours before the time fixed for the Meeting.

The recommended final dividend will, if approved, be paid on 2 October 2000 to Shareholders registered at the close of business on 4 August 2000.

No Director has a service contract.

# results at a glance

|                                      | Year ended 31 March |                    |            |  |
|--------------------------------------|---------------------|--------------------|------------|--|
|                                      | 2000                | 1999               | % increase |  |
|                                      | 0002                | £000               |            |  |
| Profit before Taxation               | 31,189              | 28,55 <del>4</del> | 9.2        |  |
| Profit after Taxation                | 22,689              | 20,810             | 9.0        |  |
| Earnings per Share                   | 135.7p              | 125.8p             | 7.9        |  |
| Dividends per Share                  | 46.0p               | 44.0p              | 4.5        |  |
| Equity Shareholders' Funds per Share |                     | -                  |            |  |
| (based on Balance Sheet values)      | £21.80              | £19.85             | 9.8        |  |

| inal Dividend of 27p per share payable on 2 October 2000 |  |  |  |  |
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### chairman's statement

It is my pleasure to be able to report another successful year for our Group.

We have achieved profits before tax of £31.2 million, an increase of 9.2%. Increased contributions to Group profit have been achieved from each of the various categories of our portfolio. Notwithstanding an increase of £2.5 million in expenditure on property repairs and maintenance, to a total of £12.6 million, net investment income rose by £0.8 million; profits emanating from sales of property have improved to £10.2 million; and profits generated by our USA subsidiaries have advanced to £4.2 million.

This pleasing performance enables the Board to recommend an increased final dividend of 27p per share, which will bring the total distribution for the year to 46p per share.

Our Balance Sheet shows property assets totalling £495.3 million. Properties held for investment are professionally valued annually and stated at the valuation figure. Properties held for trading are, in accordance with applicable accounting standards, stated at original cost. The trading properties were last valued in 1997 and at that time produced a surplus over the figure at which they appeared in the Balance Sheet of £67.5 million. Net Asset Value per share based on that valuation and without any deduction for contingent tax arising on realisation is estimated at £25.50. We have continued to maintain our record of steady growth in both income and net worth. Over the past five years shareholders have benefited from dividend growth of 31.4%, in addition to estimated growth in net assets of 41.7%.

We have, during the year, augmented our property holdings both by way of entirely new purchases and also by the acquisition of further interests in, and adjoining, our existing properties. The total consideration for these acquisitions was £21.1 million.

The new purchases include reversionary retail warehousing at Fareham, Hampshire as well as offices at Hounslow, Middlesex and two industrial property investments along the M4 corridor. Purchases enhancing existing holdings include an extension to our shopping centre at Newton Aycliffe, County Durham and the acquisition of a new 150 year lease of the Strand Palace Hotel, London WC2.

In February we announced that the London Borough of Tower Hamlets had resolved to grant planning permission for a substantial hotel and office development on a freehold site owned by the Group on the eastern border of the City of London. Detailed negotiations for a pre-letting of the hotel to Hilton Group are under way as well as related negotiations with Tower Hamlets.

# chairman's statement (continued)

The Group's satisfactory performance has continued in the current year to date. We have the financial strength to take rapid advantage of investment opportunities which meet our acquisitions criteria and we continue to maintain adequate liquidity for this purpose.

During the year quoted property shares, along with many others of the so called "old economy" sectors, suffered as investors switched their investments into the new technology stocks. Traditional share valuation methods appear to have been largely ignored in the rush to buy into the new technology sectors. In my view, the benefits of investment in companies with proven management skills, strong in cash flow, earnings and assets, will, as the "high tech" enthusiasm subsides, again become clearly apparent. Indeed, this change in market sentiment has already begun.

Major sectors of the business world enter the 21st Century with a degree of uncertainty as regards various economic and social issues. The question of the UK's entering into the Euro and crucially the rate at which conversion takes place is of vital importance to industry in general and to the property industry in particular. The rapid pace of technological change and the effect this has on individual lifestyles raise questions that are of particular relevance to the property industry. For example, to what degree will retail premises be affected by the inroads being made by Internet shopping into traditional retail patterns? To what degree will the increasing popularity of video conferencing and the ease with which many are now able to work from home or on the road affect demand for office accommodation? It will clearly be necessary to maintain constant vigilance in order to minimise the risks and maximise the opportunities generated by future trends. Our own investment and financing strategies will be kept under continuous review. Whilst remaining conservatively geared, we shall build for the future in measured steps that enable us to respond with flexibility to changing circumstances. It is my belief that this will ensure progress in the future that is as profitable and secure as in the past.

It gives me great pleasure to conclude this statement with a tribute to all my loyal and hard working colleagues for their energy and enthusiasm in helping to meet the challenges of the past year and maintain the continued success of the Group.

BSE FRESHWATER

Chairman

The Directors have pleasure in presenting their Report together with the Financial Statements for the year to 31 March 2000.

#### Principal Activities of the Group

Daejan Holdings PLC is a holding company whose principal activities, carried on through its subsidiary undertakings, are property investment and trading, with some development also being undertaken. The major part of the Group's property portfolio comprises commercial, industrial and residential premises throughout the United Kingdom. Some subsidiary undertakings are incorporated in the United States of America and carry out property investment and trading in that country.

#### **Properties**

A professional revaluation of all the Group's United Kingdom investment properties was carried out at 31 March 2000 by the Group's external valuers, Cardales, Chartered Surveyors, and a copy of their report appears on page 38. The resultant figures have been included in the Financial Statements now presented and the increase of £16.7 million over previous book values has been transferred to Revaluation Reserve. The Group's trading portfolio in the UK was professionally valued at 31 March 1997 by the Group's external valuers and, at that time, showed a surplus over book value of £63.6 million which was not incorporated into the Financial Statements. The Group's United States trading portfolio was valued by the Directors at 31 March 1997 and, at that time, showed a surplus over book value of £3.9 million which was not incorporated into the Financial Statements.

#### Results and Dividend

The profit for the financial year amounted to £22,108,000 (1999 - £20,506,000). An Interim Dividend of 19p per share was paid on 14 March 2000 and the Directors now recommend the payment of a Final Dividend of 27p per share, making a total for the year of 46p per share, an increase of 2p over the previous year. The dividends will absorb £7,496,000 (1999 - £7,170,000) and will leave £14,612,000 (1999 - £13,336,000) to be added to retained profits.

A review of the activities of the Group is contained in the Chairman's Statement on pages 5 and 6.

An analysis of the Group's property income and profit before taxation for the year is as follows:-

| T TK   |                               |  | Profit  |    |     |
|--------|-------------------------------|--|---|----|-----|
| UK     | UK                            | UK USA   | UK USA UK   | UK | USA |
| £000   | £000                          | €000   | £000  |    |     |
| 55,919 | 8,615                         | 31,836   | 2,995   |    |     |
| 13,143 | 1,866                         | 8,338  | 1,866   |    |     |
|        |                               | 112  | 65  |    |     |
| 69,062 | 10,481                        | 40,286   | 4,926   |    |     |
|        |                               | (7,998)  | (512)   |    |     |
|        |                               | (5,332)  | (181)   |    |     |
|        |                               | 26,956   | 4,233   |    |     |
|        |                               | 4,233  |   |    |     |
|        |                               | 31,189   |   |    |     |
|        | £000<br>55,919<br>13,143<br>— | £000 £000<br>55,919 8,615<br>13,143 1,866<br>— — | £000 £000 £000  55,919 8,615 31,836 13,143 1,866 8,338 112  69,062 10,481 40,286  (7,998) (5,332)  26,956 4,233 |    |     |

#### **Directors**

The Directors who served throughout the year, and who are still in office, are:-

Mr B S E Freshwater

Mr D Davis

Mr S I Freshwater

The Director retiring by rotation is Mr D Davis who, being eligible, offers himself for re-election.

No Director has a service contract.

Brief biographies of the Directors are as follows:-

Mr B S E Freshwater. Aged 52 – Joined the Board in December 1971 with primary responsibility for the Group's finances. In July 1976 he was appointed Managing Director and, additionally, became Chairman in July 1980.

Mr D Davis. Aged 65 – A Chartered Accountant and member of the Institute of Taxation, was previously a partner in Cohen, Arnold & Co., the Group's consulting accountants. He relinquished his partnership in 1971 in order to devote more time to his numerous business and other interests. He has been a non-executive Director of the Company since December 1971.

Mr S I Freshwater. Aged 49 – Directs the Group's operations in the USA and also has responsibility for the Group's UK sales division. He has been a Director of the Company since January 1986.

#### Directors' Remuneration

#### Compliance

The Board considers that the company has complied throughout the year with the requirements of the Combined Code in relation to Directors' remuneration with the exception of the provision relating to the formation and constitution of a remuneration committee (see page 13). In determining remuneration policy, the Board has given full consideration to the Principles of Good Governance and Code of Best Practice as set out in Section 1 of the Combined Code annexed to the Listing Rules of the Financial Services Authority.

#### **Policy**

The remuneration policy adopted by the Board is designed to ensure that the Directors' interests are allied to the long-term growth of the Group and therefore to the interests of the shareholders as a whole. The Group does not operate any form of bonus scheme or share option scheme since the Executive Directors' salaries for the year are determined by the Board once the results for the year are known with any salary increase calculated and paid with effect from the beginning of the financial year.

In determining individual Directors' remuneration, consideration is given to the levels of remuneration paid to directors of public companies of a similar size in the property and other sectors.

#### Pensions

Mr B S E Freshwater participates in a Small Self-administered Pension Scheme which provides at any time after age 60 a sum of money to purchase a pension up to two-thirds of final salary subject to Inland Revenue limits and other statutory rules. The pension scheme also provides on death in service, for all contributions made to be applied in providing benefits for Mr Freshwater's dependants. This is a contributory scheme to which Mr B S E Freshwater contributes 15% of gross salary per annum. The figure for pension contributions shown below is the contribution paid by the Group in respect of Mr B S E Freshwater and is in accordance with actuarial advice and within statutory limits.

Details of individual Director's remuneration are set out below on an accruals basis.

| 2000  | Salary<br>£ | Fees<br>£        | Sub-total<br>£    | Pensions<br>£ | Total<br>£        |
|---|-------------|------------------|-------------------|---------------|-------------------|
| Mr B S E Freshwater<br>Mr D Davis               | 350,000     | 15,000<br>15,000 | 365,000<br>15,000 | 24,105        | 389,105<br>15,000 |
| Mr S I Freshwater                               | 347,000     | 15,000           | 362,000           | _             | 362,000           |
|   | 697,000     | 45,000           | 742,000           | 24,105        | 766,105           |
| Pension to Widow of former managing director    |             |                  |                   |               | £77,500           |
|   | Salary      | Fees             | Sub-total         | Pensions      | Total             |
| 1999  | £           | £                | £                 | £             | £                 |
| Mr B S E Freshwater                             | 340,000     | 15,000           | 355,000           | 28,605        | 383,605           |
| Mr D Davis                                      | · —         | 15,000           | 15,000            | _             | 15,000            |
| Mr S I Freshwater                               | 322,954     | 15,000           | 337,954           |               | 337,954           |
|   | 662,954     | 45,000           | 707,954           | 28,605        | 736,559           |
| Pension to Widow of former<br>managing director |             |                  |                   |               | £75,000           |

#### Payment Policy

It has long been the Group's policy to settle the terms of payment with suppliers when agreeing the terms of each transaction, to ensure that those suppliers are aware of those terms and to abide by the agreed terms of payment. The Group does not, however, follow any formal code or statement on payment practice. The Group does not have material trade creditor balances.

#### Directors' Interests

Day-to-day management of the Group's properties in the United Kingdom is mainly carried out by Highdorn Co. Limited and by Freshwater Property Management Limited. Mr B S E Freshwater and Mr S I Freshwater are Directors of both companies and are also interested in the share capital of Highdorn Co. Limited.

Mr B S E Freshwater and Mr D Davis are also Directors of the parent company of Freshwater Property Management Limited but have no beneficial interest in either company.

Details of the amounts paid for the provision of these services are set out in note 21 to the financial statements.

#### Substantial Interests and Interests of Directors

| Daejan Holdings PLC |                     | 31 March | 31 March |
|---------------------|---------------------|----------|----------|
| Ordinary Shares     |                     | 2000     | 1999     |
| D Davis             | (notes 2 & 3)       | 763      | 763      |
| BSE Freshwater      | (notes 1, 2, 3 & 4) | 590,033  | 590,033  |
| S I Freshwater      | (notes 2, 3 & 4)    | 89,270   | 89,270   |

#### Notes:

- All the above holdings were beneficially owned. Mr B S E Freshwater's shareholding represents 3.6% of the Issued Share Capital of the Company.
- A further 4,363,116 shares (1999 4,363,116) representing 26.8% of the Issued Share Capital of the Company were held by Freshwater family trusts and by charitable companies in which Mr B S E Freshwater, Mr S I Freshwater and Mr D Davis have no beneficial interest.
- In addition to the holding shown in the table and in note 2 above, companies owned and controlled by Mr B S E Freshwater, Mr S I Freshwater and by their families, and family trusts, held at 31 March 2000 a total of 7,876,431 shares (1999 - 7,876,431) representing 48.3% of the Issued Share Capital of the Company. Mr D Davis has a non-beneficial interest in some of these shares as a Director of the companies concerned, or as a trustee.
- Of these shares 89,270 are held by a company owned jointly by Mr B S E Freshwater and Mr S I Freshwater.
- There have been no changes in any of the above interests since 31 March 2000.

Included in notes 2 and 3 are the following holdings, each amounting to 3% or more of the Company's Issued Share Capital:

|   | Shares                 | %    |
|---|------------------------|------|
| Henry Davies (Holborn) Limited              | 1,93 <del>4</del> ,090 | 11.9 |
| Trustees of the B S E Freshwater Settlement | 1,705,000              | 10.5 |
| Trustees of the S I Freshwater Settlement   | 1,560,000              | 9.6  |
| Distinctive Investments Limited             | 1,464,550              | 9.0  |
| Quoted Securities Limited                   | 1,305,631              | 8.0  |
| Centremanor Limited                         | 1,000,000              | 6.1  |
| Mayfair Charities Limited                   | 565,000                | 3.5  |

No other interest amounting to 3% or more of the Issued Share Capital has been notified to the Company as at the date of this report.

#### Capital Gains Tax

For the purpose of computing Capital Gains Tax the market value of the Company's Shares was 185p on 31 March 1982.

#### Charitable Donations

During the year the Group made charitable donations totalling £120,000 (1999 - £120,000) net under Deed of Covenant.

#### Millennium Issues

The Group successfully carried out the actions necessary to ensure Year 2000 compliance and no problems were encountered.

#### **Auditors**

The Company's auditors, KPMC Audit Plc, have expressed their willingness to continue in office. In accordance with Section 384 of the Companies Act 1985, a resolution for the reappointment of KPMG Audit Plc as auditors of the Company, and to authorise the Directors to determine their remuneration, is to be proposed at the forthcoming Annual General Meeting.

By Order of the Board Monny

C C MORSE

Secretary

24 July 2000

# corporate governance

#### General matters

The Board is required by the Financial Services Authority to report on the extent of its application of the principles and of its compliance with the provisions contained in the Combined Code -Principles of Good Governance and Code of Best Practice (derived from the Cadbury, Greenbury and Hampel Committee Reports).

Your Board supports fully the goal of better Corporate Governance and we comply with the majority of provisions of the Code.

We do not comply with the provisions of the Code in connection with non-executive representation on the Board, as we are doubtful that further extending non-executive participation at present would benefit our shareholders. We consider it vital that the principles of a unitary Board of Directors sharing responsibility for all facets of the Company's business should not be undermined by reserving areas of decision making solely for the non-executive Directors. For this reason the matters which the Code recommends should be reserved for audit and remuneration committees are dealt with by the whole Board and it is intended to continue this practice. In view of the fact that the Board comprises only three Directors it is also not considered necessary to split the roles of Chairman and Chief Executive.

Changes should be made when they are appropriate and in the best interests of the Company, rather than for the sake of change itself. This Company has a successful track record and whilst your Board will continue to keep under review any proposals which may improve the efficiency of its operations, the current structure has stood the Company in good stead over many years and should continue to do so in the future.

#### Directors

The Board meets regularly throughout the year on both a formal and an informal basis. Comprehensive management information covering all aspects of the Company's business is supplied to the Board in a timely manner and in a form and quality to enable it to discharge its duties. The Board's principal focus, in accordance with the formal schedule of matters referred to it for decision, is on the formulation of strategy and the monitoring and control of operations and financial performance. All Directors have access to the Company Secretary who is responsible for ensuring that Board procedures are complied with. The Board has agreed a procedure for Directors in the furtherance of their duties to take independent professional advice if necessary, at the Company's expense.

# corporate governance (continued)

The entire Board is responsible for the selection and approval of candidates for appointment to the Board. All Directors retire by rotation and submit themselves to shareholders for re-election at Annual General Meetings at regular intervals and at least every three years.

#### Directors' Remuneration

Details of the Directors' remuneration are contained in the Directors' Report on page 10.

#### Investor Relations

The Board values communication with private and institutional shareholders and with analysts. The Annual General Meeting is used as an opportunity to meet private shareholders. Other opportunities are taken during the year to discuss strategic and other issues with institutional shareholders and analysts.

The Board continues to support the concept of individual resolutions on separate issues at General Meetings. Details of proxy voting on each resolution are disclosed to the Meeting after it has been dealt with by a show of hands. In accordance with the provision of the Code notice of the Annual General Meeting and the Report and Financial Statement will be sent to shareholders at least twenty working days before the meeting.

#### Financial Reporting

The Board are responsible for the preparation of the Report and Financial Statement within which they seek to present a balanced and understandable assessment of the Company's business.

#### Internal Controls

The Board has established procedures necessary to implement the requirements of the Combined Code relating to internal control as reflected in "Internal Control: Guidance for Directors on the Combined Code" (the Turnbull guidance) published in September 1999. However, the Board has adopted the transitional approach set out in the September 1999 letter from the London Stock Exchange and is reporting on the Group's internal financial controls pursuant to the guidance for directors on internal controls and financial reporting issued in December 1994.

The Directors are responsible for and have reviewed the effectiveness of the Group's systems of internal financial control. The internal control systems are designed to meet the Group's particular needs and the risks to which it is exposed, and by their nature can provide reasonable, but not absolute assurance against material misstatement or loss.

# corporate governance (continued)

The key control procedures in operation within the Group are:

The Board - the full board examine the half year and annual statements. The executive Directors review key information to assist them in identifying and considering business risks.

Control environment - there is a clear organisational structure with well defined lines of responsibility and delegation of authority.

Operating controls - financial and operating controls and procedures are in place throughout the organisation and are monitored regularly.

Financial reporting – forecasts are produced annually and approved by the Board. Regular informal meetings are held between the Board and senior executives to monitor progress against the forecasts which are updated formally every six months.

Investment appraisal - detailed appraisals are carried out before embarking on any capital project. Board approval is required for all major items of capital expenditure.

#### Compliance Statement

The Board consider that the Company has complied throughout the year ended 31 March 2000 with the provisions of the Code with the exception of the following paragraphs:

| paragraph                 | subject   |
|---------------------------|---|
| A.2.1                     | division of responsibilities between chairman and chief executive |
| A.3.1-2                   | appointment of non-executive directors                            |
| B.1.1-3<br>B.1.9          |   |
| B.2.1-3<br>B.2.5<br>C.2.3 | appointment of remuneration committee and their proceedings       |
| D.3.1-2                   | appointment of audit committee                                    |

#### Going Concern

After making enquiries, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

# corporate governance (continued)

#### Financial Reporting Standard 13

The Group operates a cautious financial policy within clear authorities on a non-speculative and long term basis in order to enable the Group to carry on its business in confidence and with strength. We aim to insure that the Group's cost of capital is kept to a minimum through the maintenance of our many long standing relationships with leading banks and other financial institutions. The Group seeks to minimise the risk of sudden and unexpected rises in finance costs by way of financial derivative instruments whilst retaining some ability to take advantage of falling interest rates.

The fair values as at 31 March 2000 as set out in note 15 on page 32 exceeded the book values of the Group's borrowings and receivables by £2.8 million reflecting a reduction in long term interest rates since the rates were originally fixed. The adjustment to fair value would reduce reported net assets per share by 17p and would increase balance sheet gearing. After taking account of tax relief, the adjustment to net assets would be 12p per share.

There is no obligation or present intention to repay the borrowings other than at maturity.

Market values are affected by many external factors and ironically the stronger the company the higher the market value of its debt. The strength of the Group's balance sheet facilitates the raising of any finance that may be necessary for new acquisitions and further developments on competitive terms.

# directors' responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the Company and of the Group and of the profit or loss for that period. In preparing those financial statements, the Directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures being disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company and Group will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and of the Group and to prevent and detect fraud and other irregularities.

# auditors' report

Report of the Auditors to the Members of Daejan Holdings PLC We have audited the financial statements on pages 19 to 37.

Respective responsibilities of Directors and Auditors

The Directors are responsible for preparing the Annual Report. As described on page 16 this includes responsibility for preparing the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board, the Listing Rules of the Financial Services Authority, and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law or the Listing Rules regarding directors' remuneration and transactions with the Group is not disclosed.

We review whether the statement on page 15 reflects the Company's compliance with the seven provisions of the Combined Code specified for our review by the Financial Services Authority, and we report if it does not. We are not required to consider whether the Board's Statement on internal control covers all risks and controls, or form an opinion on the effectiveness of the Group's corporate governance procedures or its risk and control procedures.

We read the other information contained in the Annual Report, including the corporate governance statement, and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance

that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 March 2000 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG Audit Plc
KPMG Audit Plc
Chartered Accountants
Registered Auditor
London

24 July 2000

# consolidated profit and loss account for the year ended 31 March 2000

|   | Notes | 2000<br>£000 | 1999<br>£000   |
|---|-------|--------------|----------------|
| Net Rental Income                             | 2     | 34,831       | 33,229         |
| Surplus on Sale of Trading Properties         | 2     | 9,086        | 6,099          |
| Other Income                                  |       | 177          | 256            |
| Gross Profit                                  |       | 44,094       | 39,584         |
| Administrative and Other Expenses             |       | (5,513)      | (5,332)        |
| Operating Profit                              |       | 38,581       | 34,252         |
| Surplus on Sale of Investment Properties      | 2     | 1,118        | 2,302          |
| Profit on Ordinary Activities before Interest |       | 39,699       | 36,554         |
| Net Interest Payable and Other Similar Items  | 3     | (8,510)      | (8,000)        |
| Profit on Ordinary Activities before Taxation | 4     | 31,189       | 28,554         |
| Tax on Profit on Ordinary Activities          | 5     | (8,500)      | (7,744)        |
| Profit on Ordinary Activities after Taxation  | 6     | 22,689       | 20,810         |
| Minority Interests – Equity                   |       | (581)        | (304)          |
| Profit for the Financial Year                 |       | 22,108       | 20,506         |
| Dividends: Interim                            |       | (3,096)      | (3,096)        |
| Final (proposed)                              |       | (4,400)      | (4,074)        |
|   |       | (7,496)      | (7,170)        |
| Retained Profit for the Year                  | 18    | 14,612       | 13,336         |
| Earnings per Share                            | 7     | 135.7p       | ————<br>125.8p |

All activities are continuing.

# consolidated balance sheet as at 31 March 2000

|  | Notes    | 0002     | 2000<br>£000   | 9003        | 1999<br>£000   |
|--|----------|----------|----------------|-------------|----------------|
|  |          | 2000     | 2000           | 2000        | 2000           |
| Fixed Assets                                   |          |          | 400 DEC        |             | 404 554        |
| Tangible Assets Investments                    | 8<br>9   |          | 438,856<br>617 |             | 404,771<br>617 |
| Hivestiffe                                     |          |          | 439,473        |             | 405,388        |
| Current Assets                                 |          |          | 105,110        |             | 100,000        |
| Properties held for Trading                    | 10       | 55,854   |                | 57,434      |                |
| Debtors: Due within one year                   | 11       | 17,186   |                | 16,533      |                |
| Due after one year                             | 11       | 2,427    |                | 2,481       |                |
|  |          | 19,613   |                | 19,014      |                |
| Investments                                    | 12       | 129      |                | 130         |                |
| Cash at Bank                                   |          | 50,600   | <del></del>    | 53,359      |                |
|  |          | 126,196  |                | 129,937     |                |
| Creditors: Amounts falling due within one year | 13       | (91,439) |                | (87,491)    |                |
| Net Current Assets                             |          |          | 34,757         | <del></del> | 42,446         |
| Total Assets Less Current Liabilities          |          |          | 474,230        |             | 447,834        |
| Creditors: Amounts falling due after           |          |          |                |             |                |
| more than one year                             | 14       |          | (117,734)      |             | (122,437)      |
| Provisions for liabilities and charges         | 16       |          | (1,102)        |             | (1,095)        |
| Net Assets                                     |          |          | 355,394        |             | 324,302        |
| Capital and Reserves                           |          |          |                |             |                |
| Called up Share Capital                        | 17       |          | 4,074          |             | 4,074          |
| Share Premium Account                          | 18       |          | 555            |             | 555            |
| Revaluation Reserve                            | 18       |          | 166,000        |             | 149,276        |
| Other Reserves Profit and Loss Account         | 18<br>18 |          | 4,683          |             | 4,590          |
|  |          |          | 179,982        |             | 165,011        |
| Equity Shareholders' Funds                     |          |          | 355,294        |             | 323,506        |
| Minority Interests - Equity                    |          |          | 100            |             | 796            |
|  |          |          | 355,394        |             | 324,302        |
| Equity Shareholders' Funds per Share           | 7        |          | £21.80         |             | £19.85         |

The Financial Statements on pages 19 to 37 were approved by the Board of Directors on 24 July 2000 and were signed on its behalf by:

BSE Freshwater

Director

D Davis

Director

# balance sheet as at 31 March 2000

|   | Notes |          | 2000     |          | 1999     |
|---|-------|----------|----------|----------|----------|
|   | 71000 | 0002     | 0002     | 9000     | 2000     |
| Fixed Assets  |       |          |          |          |          |
| Investment in subsidiary                                |       |          |          |          |          |
| undertakings  | 19    |          | 451,583  |          | 422,602  |
| Current Assets  |       |          |          |          |          |
| Debtors: Due within one year                            | 11    | 4        |          | 937      |          |
| Cash at bank  |       | 3,165    |          | 1,844    |          |
|   |       | 3,169    |          | 2,781    |          |
| Creditors: Amounts falling due                          |       |          |          |          |          |
| within one year   | 13    | (56,472) |          | (57,899) |          |
| Net Current Liabilities                                 |       |          | (53,303) |          | (55,118) |
| Total Assets Less Current<br>Liabilities                |       |          | 398,280  |          | 367,484  |
|   |       |          | 390,200  |          | 307,101  |
| Creditors: Amounts falling due after more than one year | 14    |          | (42,986) |          | (43,978) |
| Net Assets  |       |          | 355,294  |          | 323,506  |
| Capital and Reserves                                    |       |          | _        | ·        |          |
| Called up Share Capital                                 | 17    |          | 4,074    |          | 4,074    |
| Share Premium Account                                   | 18    |          | 555      |          | 555      |
| Revaluation Reserve                                     | 18    |          | 181,700  |          | 169,168  |
| Profit and Loss Account                                 | 18    |          | 168,965  |          | 149,709  |
|   |       |          | 355,294  |          | 323,506  |

The Financial Statements on pages 19 to 37 were approved by the Board of Directors on 24 July 2000 and were signed on its behalf by:

BSE Freshwater

Director

Director

# consolidated cash flow statement for the year ended 31 March 2000

|   |          | 2000     | 0000           | 1999     |
|---|----------|----------|----------------|----------|
|   | 2000     | £000     | £000           | 2000     |
| Operating activities                                    |          |          |                | 0.010    |
| Net cash inflow from operating activities (note 20(i))  |          | 40,742   |                | 34,262   |
| Returns on investments and servicing of finance         |          |          |                |          |
| Interest received                                       | 3,040    |          | 2,763          |          |
| Interest paid   | (11,799) |          | (11,221)       |          |
| Distribution to minority                                | (571)    |          | (266)          |          |
| Net cash outflow from returns on investments and        |          |          |                |          |
| servicing of finance                                    |          | (9,330)  |                | (8,724)  |
| Taxation  |          |          |                |          |
| UK Corporation tax paid                                 | (9,072)  |          | (7,799)        |          |
| Overseas tax paid                                       | (58)     |          | (50)           |          |
|   |          | (9,130)  |                | (7,849)  |
| Capital expenditure                                     |          |          |                |          |
| Purchase of investment properties                       | (21,081) |          | (43,078)       |          |
| Sale of investment properties                           | 4,853    |          | 10,957         |          |
| Net cash outflow for capital expenditure                |          | (16,228) |                | (32,121) |
| Acquisition   |          |          |                |          |
| Purchase of Minority Interest                           |          | (250)    |                |          |
| Equity dividends paid                                   |          | (10,266) |                | (3,748)  |
| Cash outflow before financing                           |          | (4,462)  |                | (18,180) |
| Financing   |          |          |                |          |
| Repayment of secured loans                              | (4,208)  |          | (2,530)        |          |
| Revolving loan facilities                               |          |          | 19,000         |          |
| Secured loans   | 3,000    |          | <b>4</b> 5,000 |          |
| Repayment of mortgage advances                          | (850)    |          | (26,537)       |          |
| New mortgage advances                                   |          |          | 5,320          |          |
| Repayment of Unsecured loan stock                       | (16)     |          | (15)           |          |
| Net cash (outflow)/inflow from financing (note 20(iii)) |          | (2,074)  |                | 40,238   |
| (Decrease)/Increase in cash in the year (note 20(iii))  |          | (6,536)  |                | 22,058   |

# consolidated statement of total recognised gains and losses

for the year ended 31 March 2000

|   | 2000   | 1999   |
|---|--------|--------|
|   | 0002   | 2000   |
| Profit for the financial year                               | 22,108 | 20,506 |
| Unrealised surplus on revaluation of investment properties  | 16,722 | 18,945 |
| Revaluation of property on acquisition of minority interest | 456    | _      |
| Tax on realisation of revalued properties                   | (95)   | (232)  |
| Translation differences on foreign currency net investments | 93     | 212    |
| Total net recognised gains relating to the year             | 39,284 | 39,431 |

# note of consolidated historical cost profits and losses

for the year ended 31 March 2000

|  | 2000    | 1999    |
|--|---------|---------|
|  | £000    | 2000    |
| Reported profit on ordinary activities before taxation                                 | 31,189  | 28,554  |
| Realisation of investment property revaluation gains of previous years                 | 454     | 1,124   |
| Historical cost profit on ordinary activities before taxation                          | 31,643  | 29,678  |
| Historical cost profit for the year retained in the profit and loss account after tax, | 4 4 074 | 4 4 000 |
| minority interests and dividends   | 14,971  | 14,228  |

# reconciliation of movements in consolidated shareholders' funds for the year ended 31 March 2000

| 0003    | 2000  |
|---------|---|
| 22,108  | 20,506  |
| (3,096) | (3,096)   |
| (4,400) | (4,074)   |
| 14,612  | 13,336  |
| 17,176  | 18,925  |
| 31,788  | 32,261  |
| 323,506 | 291,245   |
| 355,294 | 323,506   |
| -       | (3,096)<br>(4,400)<br>14,612<br>17,176<br>31,788<br>323,506 |

### notes to the financial statements

#### 1. Principal Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's Financial Statements.

#### (a) Basis of Accounting

The Financial Statements have been prepared in accordance with applicable accounting standards and under the historical cost convention modified by the revaluation of investment properties (note 1(g)) and investments in subsidiary undertakings (note 1(k)) and with the Companies Act 1985 except as noted below under note 1(d).

#### (b) Consolidation and Presentation of Financial Information

The Group Financial Statements consist of a consolidation of the Financial Statements of the Company with those of its subsidiary undertakings. All Financial Statements are drawn up to 31 March.

The Financial Statements of certain subsidiary undertakings have not been consolidated (see note 19). A separate profit and loss account dealing with the results of the Company only has not been presented, in accordance with Section 230(4), Companies Act 1985.

#### (c) Income Available for Distribution

Under the Articles of Association of certain Group investment undertakings, realised capital surpluses are not available for distribution as dividends and these surpluses are transferred from Consolidated Profit and Loss Account to Other Non-Distributable Reserves.

#### (d) Depreciation

In accordance with Statement of Standard Accounting Practice No. 19 investment properties are revalued annually. Surpluses or deficits arising are taken to the revaluation reserve. Any permanent diminution is taken to the profit and loss account for the year. No depreciation or amortisation is provided in respect of freehold investment properties and leasehold investment properties with over 20 years to run.

This treatment, as regards certain of the Group's investment properties, may be a departure from the requirements of the Companies Act concerning depreciation of fixed assets. However, these properties are not held for consumption but for investment and the Directors consider that systematic annual depreciation would be inappropriate. The accounting policy adopted is therefore necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of the many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

Leases having an unexpired term of less than 20 years are amortised evenly over the remaining period of the lease.

#### (e) Acquisitions and Disposals of Properties

Acquisitions and disposals are accounted for at the date of completion.

#### (f) Deferred Taxation

Deferred taxation is the taxation attributable to timing differences between profits computed for taxation purposes and profits as stated in the Financial Statements, and is calculated on the liability method.

Provision is made for deferred taxation in respect of those timing differences which are expected to crystallise in the foreseeable future.

#### Properties

#### (i) Investment Properties

Investment properties are included in the Balance Sheet at professional valuation. Any surplus, and any temporary deficit is transferred to the revaluation reserve, and on realisation this surplus or deficit is transferred to the cumulative Consolidated Profit and Loss Account as a reserve movement. Deficits which are expected to be permanent are charged to profit and loss account, and subsequent reversals of such deficits are credited to profit and loss account in the same way.

#### (ii) Trading Properties

Trading properties are stated at the lower of cost and net realisable value.

#### (h) Foreign Currencies

Foreign currency borrowings and the assets, liabilities and results of the overseas subsidiary undertakings are translated into sterling at the rates of exchange ruling at the Balance Sheet date. Differences on exchange arising from the translation of opening balance sheets of overseas companies at year end rates and on foreign currency borrowings used to finance long term foreign equity investments are taken directly to Non-Distributable Reserves. Other differences on exchange are dealt with in the Profit and Loss Account.

#### Sales of Investment Properties

It is Group policy to sell, as individual units, flats in residential blocks which have been held as investments but which are now considered uneconomic to retain. Occasionally there are sales of residential and commercial investment blocks. Since such sales of all types of investment property are expected to continue, the resulting surplus based on the excess of sales proceeds over valuation is included within the Group profit on ordinary activities, and taxation applicable thereto is shown as part of the taxation charge.

#### (j) Repairs

The cost of repairs is written off to Profit and Loss Account in the year in which the expenditure is incurred.

#### Investments in Subsidiary Undertakings

Investments in subsidiary undertakings are included in the Company Balance Sheet at Directors' valuation carried out at regular intervals and based on net asset value.

#### 2. Property Income

An analysis of the main sources of property income, the only class of business, and their respective contribution towards the profit for the year is as follows:

|   | Property<br>Income<br>£000 | Costs<br>£000 | 2000<br>Gross<br>Profit<br>£000 | Property<br>Income<br>£000 | Costs<br>£000 | 1999<br>Gross<br>profit<br>£000 |
|---|----------------------------|---------------|---------------------------------|----------------------------|---------------|---------------------------------|
| Rents and service charges receivable (see (i) |                            |               |                                 |                            |               |                                 |
| below)  | 64,534                     | (29,703)      | 34,831                          | 59,640                     | (26,411)      | 33,229                          |
| Trading property sales                        | 10,115                     | (1,029)       | 9,086                           | 6,697                      | (598)         | 6,099                           |
| Investment property sales                     | 4,894                      | (3,776)       | 1,118                           | 11,048                     | (8,746)       | 2,302                           |
|   | 79,543                     | (34,508)      | 45,035                          | 77,385                     | (35,755)      | 41,630                          |

The geographical analysis of property income, profit and net assets is as follows:

|  | <i>UK</i><br>£000 | USA<br>£000    | 2000<br>Total<br>£000 | <i>UK</i><br>£000             | <i>USA</i><br>£000      | 1999<br>Total<br>£000 |
|--|-------------------|----------------|-----------------------|-------------------------------|-------------------------|-----------------------|
| Property income                                      | 69,062            | 10,481         | 79,543                | 68,681                        | 8,704                   | 77,385                |
| Profit before financing charges<br>Financing charges | 34,954<br>(7,998) | 4,745<br>(512) | 39,699<br>(8,510)     | 33,36 <del>4</del><br>(7,289) | 3,190<br>(7 <b>11</b> ) | 36,554<br>(8,000)     |
| Profit on ordinary activities before taxation        | 26,956            | 4,233          | 31,189                | 26,075                        | 2,479                   | 28,554                |
| Net assets   | 328,113           | 27,281         | 355,394               | 300,905                       | 23,397                  | 324,302               |

#### (i) Cost of rents and service charges receivable includes:

|                       | 2000  | 1999  |
|-----------------------|-------|-------|
|                       | £000  | 2000  |
| Wages and salaries    | 952   | 975   |
| Social security costs | 74    | 82    |
|                       | 1,026 | 1,057 |

These figures relate only to porterage staff of whom an average number of 88 (1999 - 100) were employed during the year.

#### 3. Net Interest Payable and Other Similar Items

|  | 2000<br>£000    | 1999<br>£000     |
|--|-----------------|------------------|
| Interest payable and other similar charges     | 11,645          | 11,084           |
| Interest receivable Foreign exchange movements | (3,040)<br>(95) | (2,787)<br>(297) |
| Interest receivable and other similar items    | (3,135)         | (3,084)          |
| Net interest payable and other similar items   | 8,510           | 8,000            |

#### 4. Profit on Ordinary Activities before Taxation

|   | 2000  | 1999  |
|---|-------|-------|
|   | 0002  | £000  |
| Profit on ordinary activities before taxation is stated after charging the following: |       |       |
| Auditors' remuneration – Audit services (including irrecoverable VAT)                 | 338   | 328   |
|   | 2000  | 1999  |
|   | 2000  | £000  |
| Staff costs (including directors' remuneration):                                      |       |       |
| Salaries  | 3,447 | 3,351 |
| Social Security costs   | 286   | 276   |
| Pension contributions   | 192   | 180   |
|   | 3,925 | 3,807 |

These figures include the Group's proportion of Administrative Staff costs which are equivalent to an average of 139 employees (1999 - 136 employees). Details of the Directors' remuneration are contained in the Directors' Report on page 10.

#### 5. Tax on Profit on Ordinary Activities

|   | 2000         | 1999  |
|---|--------------|-------|
|   | 0003         | 2000  |
| (a) Taxation based on the profit for the year of the Company and its subsidiaries |              |       |
| UK corporation tax at 30% (1999 – 31%)  | 8,218        | 7,530 |
| Overseas taxation   | 58           | 50    |
| Deferred taxation   | _            | 180   |
|   | 8,276        | 7,760 |
| or years' charges   | 224          | (16   |
|   | 8,500        | 7,744 |
|   | 2000         | 1999  |
|   | 000 <b>3</b> | 2000  |
| (b) Deferred Taxation Asset   |              |       |
| Short term timing differences   |              |       |
| At 1 April 1999   | _            | 180   |
| Charge for the year   | _            | (180  |
| At 31 March 2000  |              | _     |

Note 16 sets out the Group's deferred taxation provision.

#### 6. Profit on Ordinary Activities After Taxation

Profit after taxation of £26,752,000 arises in the holding company, £20,800,000 being dividends paid by subsidiary companies (1999 - £16,368,000; Dividends - £11,150,000).

#### 7. Earnings per Share/Equity Shareholders Funds per Share

Earnings per share is calculated on earnings, after taxation and minority interests, of £22,108,000 (1999 – £20,506,000) and the weighted average number of shares in issue during the year of 16,295,357 (1999 – 16,295,357).

Equity Shareholders' Funds per Share are calculated on Equity Shareholders' Funds of £355,294,000 (1999 - £323,506,000) and the number of shares in issue at the year end of 16,295,357 (1999 - 16,295,357).

#### Tangible Assets – Investment Properties

|                            | Freehold<br>£000 | Long<br>Leasehold<br>£000 | Short<br>Leasehold<br>£000 | Total<br>2000<br>£000 |
|----------------------------|------------------|---------------------------|----------------------------|-----------------------|
| At Valuation 1 April 1999  | 320,466          | 70,946                    | 13,359                     | 404,771               |
| Additions                  | 19,706           | 1,375                     | _                          | 21,081                |
| Disposals                  | (3,667)          | (51)                      | _                          | (3,718)               |
| Transfer                   | (97)             | (33)                      | 130                        | <u> </u>              |
| Revaluation                | 12,324           | 4,048                     | 350                        | 16,722                |
| At Valuation 31 March 2000 | 348,732          | 76,285                    | 13,839                     | 438,856               |

The historical cost of investment properties is £273,465,000.

A professional valuation of all the Group's United Kingdom investment properties was carried out at 31 March 2000 by Cardales, Chartered Surveyors. The revalued figures are based on open market values in accordance with the Practice Statements in the RICS Appraisal and Valuation Manual. (See report on page 38.)

That report does not include a property which has been identified as being held for disposal. This property is included in Freehold Properties above at its valuation at 31 March 2000 by Cardales, Chartered Surveyors of £920,000 which the Directors believe to be not less than its net realisable value.

#### 9. Investments held as Fixed Assets

Investments held as fixed assets in the Group Balance Sheet represent an interest in syndicates holding industrial buildings.

| At the le | ower of cost and            | 22.192            | 33.662             | 55.854                | 23.087            | 34.347             | 57.434                |
|-----------|-----------------------------|-------------------|--------------------|-----------------------|-------------------|--------------------|-----------------------|
| 10.       | Properties held for Trading | <i>UK</i><br>£000 | <i>USA</i><br>£000 | 2000<br>Total<br>£000 | <i>UK</i><br>£000 | <i>USA</i><br>£000 | 1999<br>Total<br>£000 |

£6,683,000 (1999 – £6,945,000) of the properties held for trading in the USA are held through shares in cooperative corporations.

| 2000<br>£000 | 1999<br>£000 | 2000                       | 1999  |
|--------------|--------------|----------------------------|---|
| £000         | £000         |                            |   |
|              |              | 9003                       | 2000  |
| 9,713        | 10,245       | _                          |   |
| 7,473        | 5,347        | 4                          | _   |
| _            | 941          | _                          | 937   |
| 17,186       | 16,533       | 4                          | 937   |
| 2,427        | 2,481        | _                          |   |
| 2,427        | 2,481        | _                          | _   |
| 19,613       | 19,014       | 4                          | 937   |
| _            | 2,427        | 2,427 2,481<br>2,427 2,481 | 2,427     2,481     —       2,427     2,481     — |

#### 12. Investments held as current assets

Investments held as current assets include listed securities of £106,000 (1999 - £107,000) held at the lower of cost and net realisable value. The market value of these securities at 31 March 2000 was £253,000 (1999 – £205,000).

|         | The Group The                                  |        | The Co. | The Company |            |
|---------|--|--------|---------|-------------|------------|
|         |  | 2000   | 1999    | 2000        | 1999       |
| 13.     | Creditors: amounts falling due within one year | £000   | £000    | £000        | £000       |
| Bank lo | pans and overdrafts (see note below)           | 57,888 | 51,226  | 51,009      | 47,914     |
| Rents a | und service charges charged in advance         | 11,437 | 10,798  | · —         | <i>'</i> — |
|         | creditors and accruals                         | 11,279 | 10,386  | 474         | 573        |
| Taxatio | on   | 6,435  | 7,911   | 589         | 2,242      |
| Divider | nds payable                                    | 4,400  | 7,170   | 4,400       | 7,170      |
| -       |  | 91,439 | 87,491  | 56,472      | 57,899     |

Note: Bank loans and overdrafts of the Group and of the Company are secured on certain of the Group's properties.

|  |                       | The Gr  | оир     | The Co. | mpany  |
|--|-----------------------|---------|---------|---------|--------|
|  |                       | 2000    | 1999    | 2000    | 1999   |
| <ol> <li>Creditors: amounts falling due after</li> </ol> | er more than one year | £000    | £000    | £000    | £000   |
| Unsecured loan stocks                                    |                       | 1,792   | 1,808   | _       |        |
| Mortgage advances  |                       | 21,127  | 21,718  | _       | _      |
| Amounts due to subsidiary undertakings                   |                       |         | _       | 236     | 228    |
| Secured bank loans                                       |                       | 94,815  | 98,911  | 42,750  | 43,750 |
|  |                       | 117,734 | 122,437 | 42,986  | 43,978 |
| Analysis of creditors falling due after more th          | nan one vear          |         |         |         |        |
|  | Interest rate         | The Gr  | оир     | The Co  | mpany  |
|  |                       | 2000    | 1999    | 2000    | 1999   |
|  |                       | 000£    | £000    | 0003    | £000   |
| Amounts repayable after 1 April 2005                     |                       |         |         |         |        |
| Unsecured loan stock 2007                                | 8.25%                 | 1,792   | 1,808   | _       | _      |
| Mortgages  | 6.99%-8.62%           | 13,061  | 15,378  | _       | _      |
| Amounts due to subsidiary undertakings                   |                       | _       | _       | 236     | 228    |
| Secured bank loans                                       | 7.39%                 | 79,084  | 81,440  | 38,750  | 39,750 |
|  |                       | 93,937  | 98,626  | 38,986  | 39,978 |
| Amounts repayable between 1 April 2002 and 31 M          | March 2005            |         |         |         |        |
| Mortgages  | 7.50%-8.98%           | 8,066   | 6,340   | _       | _      |
| Secured bank loans                                       | 7.39%                 | 10,937  | 13,376  | 3,000   | 3,000  |
|  |                       | 19,003  | 19,716  | 3,000   | 3,000  |
| Amounts repayable between 1 April 2001 and 31 M          | March 2002            |         |         |         |        |
| Secured bank loans                                       | 7.39%                 | 4,794   | 4,095   | 1,000   | 1,000  |
|  |                       | 4,794   | 4,095   | 1,000   | 1,000  |
| Total amount of Long Term Loans                          |                       | 117,734 | 122,437 | 42,986  | 43,978 |
| Amount of Long Term Loans secured on certain of          | f the Group's         | -       |         |         |        |
| properties   |                       | 115,942 | 120,629 | 42,750  | 43,750 |

#### 15. Financial instruments

The Group has adopted the requirements of Financial Reporting Standard 13: Derivatives and Other Financial Instruments: Disclosures. The Group's strategy in respect of the use of financial instruments to manage risk is detailed on page 16.

The Group has taken advantage of the exemption under FRS 13, that short term debtors and creditors be excluded from the following disclosures.

#### Financial assets

The Group's financial assets are long term debtors (note 11) and cash at bank and in hand.

The interest rate and liquidity risk profile of cash balances of the Group is set out below:

|  | 2000<br>£000     | 1999<br>£000    |
|--|------------------|-----------------|
| Cash – Sterling denominated Cash – US dollar denominated | 38,478<br>12.122 | 44,552<br>8.807 |
| Total  | 50,600           | 53,359          |

All cash balances receive interest at a variable rate with reference to LIBOR for sterling denominated balances and US Prime rate for US dollar denominated balances. All cash balances are repayable on demand.

The Group has mortgages receivable of £2,427,000 which are denominated in US dollars. £1,141,000 of these mortgages are at variable rates with £1,286,000 at fixed interest rates. For the variable rate mortgages interest is charged with reference to US Prime rates. The mortgages mature between November 2002 and December 2011.

The weighted average interest rate of the fixed rate receivables is 10.4% (1999 - 9.9%) and the weighted average period for which the receivable is fixed is 9.2 years (1999 - 9.8 years).

#### Financial liabilities

#### Liquidity risk - profile

The maturity profile of the Group's financial liabilities is set out below:

|                                      | 2000    | 1999    |
|--------------------------------------|---------|---------|
| ****                                 | 0002    | 0003    |
| Within one year or less or on demand | 57,888  | 51,226  |
| Between one and two years            | 4,794   | 4,095   |
| Between two and five years           | 19,003  | 19,716  |
| After five years                     | 93,937  | 98,626  |
|                                      | 175,622 | 173,663 |

The Croup has undrawn borrowing facilities of £14,500,000 which expire within one year and £5,000,000 which expire after five years.

#### Interest rate risk - profile

The interest rate profile of the Group's financial liabilities 31 March, after taking account of interest rate instruments taken out by the Group was:

|   | 2000    | 1999    |
|---|---------|---------|
|   | 0002    | £000    |
| Floating rate liabilities — Sterling denominated  | 87,284  | 82,156  |
| Floating rate liabilities — US dollar denominated | 9,008   | 8,799   |
| Fixed rate liabilities — Sterling denominated     | 58,203  | 60,990  |
| Fixed rate liabilities — US dollar denominated    | 21,127  | 21,718  |
|   | 175,622 | 173,663 |
|   |         |         |

The floating rate financial liabilities comprise:

- Sterling denominated bank borrowings bearing rates based on LIBOR.
- US dollar denominated bank borrowings bearing rates based on US Prime rate.

#### Hedge profile - type and maturity of protection

The weighted average interest rate on the fixed rate debt was 8.2% (1999 – 8.2%) and the weighted average period for which the borrowing is fixed at 31 March 2000 was 11 years (1999 – 11.7 years).

All of the £58,203,000 of fixed rate swaps and unsecured loan stocks mature after five years. In addition to the existing swaps there are contracted hedge positions of £18,750,000 which start in 2003.

#### Fair value of financial assets and liabilities

The table below sets out by category the book values and fair value of the Group's financial assets and liabilities:

|   | Book value<br>£000 | Notional<br>Principal<br>£000 | 2000<br>Fair value<br>adjustment<br>£000 | Fair value<br>£000   | 1999<br>Fair value<br>adjustment<br>£000 |
|---|--------------------|-------------------------------|--|----------------------|--|
| Financial instruments held or issued to finance the |                    |                               |  |                      | _  |
| Group's operations                                  |                    |                               |  |                      |  |
| Assets:   |                    |                               |  |                      |  |
| Mortgages receivable                                | 1,286              |                               | 417                                      | 1,703                | 462                                      |
| Liabilities:  |                    |                               |  |                      |  |
| Fixed rate debt                                     | (22,919)           | _                             | 252                                      | (22,667)             | (1,249)                                  |
| Interest rate swaps                                 | _                  | (75,161)                      | (3,471)                                  | (3, <del>4</del> 71) | (8,669)                                  |
| Fair value adjustment                               |                    |                               | (2,802)                                  |                      | (9,456)                                  |

The fair values were calculated as at 31 March 2000 and reflect the replacement values of the financial instruments used to manage the Group's exposure to adverse interest rate movements. All gains and losses arising from hedging instruments crystallised during the year have been recognised in the profit and loss account.

A recalculation of the fair value adjustment has been carried out at 20 July 2000 (the last practical date before the printing of these Financial Statements) which due to movements in interest rates since 31 March 2000 has resulted in a current fair value adjustment of £2,375,000 in place of the March figure of £2,802,000.

#### Currency profile

The Group had US dollar denominated bank loans and mortgages at 31 March 2000 of £30,028,000 (1999 – £30,517,000).

The Group has US dollar cash deposits at 31 March 2000 of £12,122,000 (1999 - £8,087,000).

| 16.   | Provisions for liabilities and charges | The Group<br>£000 |
|-------|--|-------------------|
|       | red taxation:<br>April 1999            | 1,095             |
|       | n exchange movement                    | 7                 |
| At 31 | March 2000                             | 1,102             |

Apart from the above items there was at 31 March 2000 a potential liability for deferred taxation in respect of Industrial Building Allowances of £1,188,000 (1999 - £1,188,000). No provision has been made in these Financial Statements in respect of this liability as it is not expected to crystallise in the foreseeable future.

In the event of a realisation of the Group's investment properties at an amount equal to the valuation recorded in the Financial Statements, a liability to corporation tax on chargeable gains would arise estimated at not more than £18.9m (1999 - £16.3m) and for which no provision has been made in these Financial Statements, as the Directors are of the opinion that the likelihood of any material liability arising is remote.

| 17.              | Share Capital  | Number     | 2000<br>£000 | 1999<br>£000 |
|------------------|--|------------|--------------|--------------|
| Author<br>Ordina | rised:<br>ury shares of 25 pence per share                       | 18,722,596 | 4,681        | 4,681        |
|                  | d, called up and fully paid:<br>ary shares of 25 pence per share | 16,295,357 | 4,074        | 4,074        |

|  | The Group |         | The Co  | mpany   |
|--|-----------|---------|---------|---------|
| 18. Reserves   | £000      | £000    | £000    | £000    |
| Share Premium Account:   |           |         |         |         |
| At 1 April 1999 and 31 March 2000  |           | 555     |         | 555     |
| Revaluation Reserve:   |           |         |         |         |
| At 1 April 1999  | 149,276   |         | 169,168 |         |
| Transfer to profit and loss account of revaluation surplus on investment |           |         |         |         |
| properties now realised  | (454)     |         | _       |         |
| Revaluation of property on acquisition of minority interest              | 456       |         | _       |         |
| Fixed asset revaluation  | 16,722    |         | 12,532  |         |
| At 31 March 2000   |           | 166,000 |         | 181,700 |
| Other Non-Distributable Reserves:  |           |         |         |         |
| At 1 April 1999  | 4,590     |         | _       |         |
| Translation differences on foreign currency net investments              | 93        |         | _       |         |
| At 31 March 2000   |           | 4,683   |         | _       |
| Profit and Loss Account:   |           |         |         |         |
| At 1 April 1999  | 165,011   |         | 149,709 |         |
| Revaluation reserve realised on disposal                                 | 454       |         | · —     |         |
| Tax on revaluation reserve realised                                      | (95)      |         | _       |         |
| Retained profit for the year   | 14,612    |         | 19,256  |         |
| At 31 March 2000   |           | 179,982 |         | 168,965 |

The revaluation reserves arise from the revaluation of investment properties and investments in subsidiary undertakings in the Group and Company respectively.

| 19. Investment in subsidiary undertakings | Shares at<br>valuation<br>£000 | Loans<br>£000 | Total<br>£000 |
|---|--------------------------------|---------------|---------------|
| The Company At 1 April 1999               | 186,615                        | 235,987       | 422,602       |
| Additions                                 | -                              | 20,800        | 20,800        |
| Disposals                                 | _                              | (4,536)       | (4,536)       |
| Revaluation                               | 12,532                         |               | 12,532        |
| Effect of foreign exchange differences    | 185                            |               | 185           |
| At 31 March 2000                          | 199,332                        | 252,251       | 451,583       |

The historical cost of shares in subsidiary undertakings is £17,876,000 (1999 - £17,876,000).

Shares in subsidiary undertakings have been valued by the Directors at 31 March 2000 based on the net asset values of the subsidiary undertakings.

The results of certain subsidiary undertakings, acquired at a cost of £146,000 and valued by the Directors at Nil (1999 – Nil) have been excluded from the Consolidated Financial Statements. The combined profits since acquisition attributable to the Company as indicated by their financial statements amounted to £40,000 (1999 – £40,000) and their aggregate liabilities at 31 March 2000 were £54,000 (1999 – £54,000). The inclusion of these undertakings would not materially affect the Consolidated Financial Statements.

| 20.      | Cash Flow Statement                               |                               |         | 2000<br>£000 | 1999<br>£000 |
|----------|---|-------------------------------|---------|--------------|--------------|
| (i) Rec  | conciliation of operating profit to net cash infl | ow from operating activities. |         |              |              |
| Operatir |   |                               |         | 38,581       | 34,252       |
|          | e/(Increase) in properties held for trading       |                               |         | 1,819        | (178         |
|          | in debtors  |                               |         | (1,476)      | (508)        |
|          | in creditors                                      |                               |         | 1,664        | 676          |
|          | e in investments held as current assets           |                               |         | 1            | 20           |
| Amount   | s written off fixed assets                        |                               |         | 153          |              |
| Net cash | n inflow from operating activities                |                               |         | 40,742       | 34,262       |
| (ii) Rec | conciliation of net cash flow to movemen          | nt in net debt                |         |              |              |
|          |   |                               |         | 2000         | 1999         |
|          |   |                               |         | £000         | £000         |
| /Dograps | se)/Increase in cash                              |                               | ·····   | (6,536)      | 22,058       |
|          | ng loan facilities                                |                               |         | (3,000)      | (19,000)     |
|          | loan repayable 2018                               |                               |         | (0,000)      | (45,000      |
|          | ortgage advances                                  |                               |         |              | (5,320)      |
|          | ent of financing                                  |                               |         | 5,074        | 29,082       |
| Change   | in net debt resulting from cash flows             | <u> </u>                      |         | (4,462)      | (18,180)     |
|          | ge movement                                       |                               |         | (256)        | (803)        |
| Change   | in net debt                                       | -                             | ·       | (4,718)      | (18,983      |
| Opening  | g net debt  |                               |         | (120,304)    | (101,321     |
| Closing  | net debt  |                               |         | (125,022)    | (120,304     |
| (iii) Aı | nalysis of changes in net debt                    |                               |         |              |              |
| , ,      | •   | 1 April                       | Cash    | Exchange     | 31 March     |
|          |   | 1999                          | flow    | movements    | 2000         |
|          |   | 2000                          | £000    | £000         | £000         |
| Cash at  | bank and in hand                                  | 53,359                        | (2,868) | 109          | 50,600       |
| Overdra  |   | (115)                         | (3,668) | (1)          | (3,784)      |
|          |   | 53,244                        | (6,536) | 108          | 46,816       |
| Secured  | loans   | (150,022)                     | 1,208   | (105)        | (148,919     |
|          | red loan stock                                    | (1,808)                       | 16      | _            | (1,792       |
|          | ge advances                                       | (21,718)                      | 850     | (259)        | (21,127      |
| Mortgag  | ,···  |                               |         |              |              |

#### 21. Directors' interests

Day-to-day management of the Group's properties in the United Kingdom is mainly carried out by Highdorn Co. Limited and by Freshwater Property Management Limited. Mr B S E Freshwater and Mr S I Freshwater are Directors of both companies and are also interested in the share capital of Highdorn Co. Limited.

Mr B S E Freshwater and Mr D Davis are also Directors of the parent company of Freshwater Property Management Limited but have no beneficial interest in either company.

The net amounts paid for the provision of various management services charged by the Group's managing agents Highdorn Co. Limited and Freshwater Property Management Limited were £3,124,000 (1999 – £2,203,000).

At 31 March 2000 £1,804,000 was due to Highdorn Co. Limited (1999 – £1,031,000) and £634,000 was due to Freshwater Property Management Limited (1999 – £675,000).

The Directors interests in the Company and the principal shareholders are described on pages 10 and 11.

#### 22. Contingent liabilities

The Company has guaranteed bank and mortgage indebtedness and unsecured loan stock of certain subsidiary undertakings which at 31 March 2000 amounted to £57.8m (1999 – £57.9m).

The Group is from time to time party to legal actions arising in the ordinary course of business. The Directors are advised that there are no current actions which could have a material adverse effect on the financial position of the Group.

#### 23. Principal Subsidiary Undertakings

The following are wholly owned property companies included in the Consolidated Financial Statements.

#### Incorporated in Great Britain and registered in England and Wales

Astral Estates (London) Limited Bampton Holdings Limited Bampton (B&B) Limited Bampton (Redbridge) Limited Brickfield Properties Limited

City and Country Properties Limited

City and Country Properties
(Birmingham) Limited
City and Country Properties
(Camberley) Limited
City and Country Properties
(Midlands) Limited
Daejan (Brighton) Limited
Daejan (Cardiff) Limited

Daejan Commercial Properties Limited

Daejan (Dartford) Limited
Daejan Developments Limited
Daejan (Durham) Limited
Daejan Enterprises Limited
Daejan Estates Limited
Daejan (FH 1998) Limited
Daejan (FHNV 1998) Limited
Daejan (High Wycombe) Limited
Daejan Investments Limited

Daejan Investments (Grove Hall) Limited Daejan Investments (Harrow) Limited Daejan Investments (Park) Limited

Daejan (Kingston) Limited
Daejan (Lauderdale) Limited
Daejan (Norwich) Limited
Daejan (NUV) Limited
Daejan Properties Limited
Daejan (Reading) Limited
Daejan Retail Properties Limited

Daejan Securities Limited - Share Dealer

Daejan (Taunton) Limited Daejan (Warwick) Limited Daejan (Worcester) Limited

Hampstead Way Investments Limited

Limebridge Co. Limited

Pegasus Investment Company Limited

Rosebel Holdings Limited
Seaglen Investments Limited
St. Leonards Properties Limited
The Bampton Property Group Limited
The Cromlech Property Co. Limited
The Halliard Property Co. Limited

Incorporated in the USA
Daejan Holdings (US) Inc.
Daejan (NY) Limited
Daejan Enterprises Inc.

# report of the valuers

The Directors,
Daejan Holdings PLC
158-162 Shaftesbury Avenue
London
WC2H 8HR

#### Gentlemen,

As instructed we have valued for the purpose of your Company's accounts, the investment properties owned by its subsidiaries in the United Kingdom as at 31 March 2000. The properties are listed in our separate detailed schedules.

We have not had access to Title Deeds and our valuation is on the basis of the information supplied to us by you as to tenure and occupancy and other relevant information.

The properties have been valued individually on the basis of open market value and in the case of Freshwater House on the basis of Existing Use Value in accordance with the Practice Statements in the Royal Institution of Chartered Surveyors, Appraisal and Valuation Manual.

No allowance has been made for expenses of realisation or for any taxation which may arise, and our valuations are expressed exclusive of any Value Added Tax that may become chargeable.

Our valuations assume that the properties are free from any undisclosed onerous burdens, outgoings or restrictions. We have not seen planning consents and have assumed that the properties have been erected and are being occupied and used in accordance with all requisite consents.

We have not carried out Structural Surveys of the properties nor have we tested the services. Our valuations assume that the buildings contain no deleterious materials.

We confirm that the valuations have been carried out by us as External Valuers qualified for the purpose of the valuation.

The valuation is made, subject to our Standard Terms of Engagement and General Principles applied in the preparation of Valuations and Reports provided to you and in accordance with instructions, the properties are inspected on a three-yearly cycle.

# report of the valuers (continued)

Having regard to the foregoing we are of the opinion that the aggregate of the values of your Company's investment property interests as at 31 March 2000 is £437,936,000 (four hundred and thirty seven million, nine hundred and thirty six thousand pounds).

In accordance with our standard practice, we must state that this valuation is for the use only of the party to whom it is addressed and no responsibility is accepted to any third party for the whole or any part of its contents.

Yours faithfully,

Cardales **Chartered Surveyors** 1 Lumley Street, London W1Y 2ND

31 March 2000

# five-year record

|  | 1996<br>£000    | 1997<br>£000    | 1998<br>£000         | 1999<br>£000    | 2000<br>£000 |
|--|-----------------|-----------------|----------------------|-----------------|--------------|
| Net Rental Income                                  | 99,990          | 00.061          | 20.101               | 22 000          | 34.831       |
|  | 22,829<br>3,733 | 28,061<br>7,637 | 30,121<br>6,636      | 33,229<br>6,099 | 9,086        |
| Surplus on Sale of Trading Properties Other Income | 5,755<br>88     | 80              | 290                  | 256             | 177          |
| Cutter Modific                                     |                 |                 |                      |                 |              |
| Gross profit                                       | 26,650          | 35,778          | 37,047               | 39,584          | 44,094       |
| Group Profit before Taxation                       | 20,582          | 24,492          | 27,101               | 28,554          | 31,189       |
| Taxation   | 6,053           | 7.741           | 7,560                | 7.744           | 8,500        |
| Minority Interests                                 | 26              | 25              | 131                  | 304             | 581          |
| Available Surplus                                  | 14,503          | 16,726          | 19,410               | 20,506          | 22,108       |
| Earnings: p. per Share                             | 89.0            | 102.6           | 119.1                | 125.8           | 135.7        |
| Dividends: p. per Share                            | 35.0            | 38.0            | 42.0                 | 44.0            | 46.0         |
| Gross Assets                                       | 395,565         | 411,906         | 457,836              | 535,325         | 565,669      |
| Equity Shareholders' Funds                         | 249,690         | 272,435         | 291,2 <del>4</del> 5 | 323,506         | 355,294      |
| Equity Shareholders' Funds: £ per Share            | •               | ,               | ,                    | ,               | •            |
| (based on balance sheet figures)                   | 15.32           | 16.72           | 17.87                | 19.85           | 21.80        |
| Represented by:                                    |                 |                 |                      | _               |              |
| Share Capital                                      | 4,074           | 4,074           | 4,074                | 4,074           | 4,074        |
| Reserves and Retained Profit                       | 245,616         | 268,361         | 287,171              | 319,432         | 351,220      |
| Equity Shareholders' Funds                         | 249,690         | 272,435         | 291,245              | 323,506         | 355,294      |