ABBREVIATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2003

FOR

FEDERATED WINDOWS & DOORS LTD



CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors on the Abbreviated Financial Statements	4
Abbreviated Profit and Loss Account	5
Abbreviated Balance Sheet	6
Cash Flow Statement	7
Notes to the Cash Flow Statement	8
Notes to the Abbreviated Financial Statements	10

COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2003

DIRECTORS: P W Johnson

E W Johnson J Chamberlain D P Edwards N Holding B P McCabe

SECRETARY: R A Smith

REGISTERED OFFICE: 126 -136 Green Lane

Old Swan Liverpool Merseyside L13 7ED

REGISTERED NUMBER: 267731 (England and Wales)

AUDITORS: Styles & Co Accountants Ltd

Chartered Accountants & Registered Auditors

Heather House

473 Warrington Road

Culcheth Warrington WA3 5QU

BANKERS: HSBC Bank plc

4 Dale Street Liverpool Merseyside L69 2BZ

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2003

The directors present their report with the financial statements of the company for the year ended 31 March 2003.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the design, manufacture and installation of metal windows and doors.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

Sales for the year were £3,929,877 compared with £2,893,170 for the previous year. Operating profit increased from £56,377 to £97,390 and profits before taxation increased by £39,030 to £86,776.

The directors consider the state of the company's affairs to be satisfactory.

DIVIDENDS

No interim dividends were paid during the year ended 31 March 2003.

The directors recommend final dividends per share as follows:

Ordinary £1 shares 93.567p

Cumulative 10% preference

shares £1 shares NIL

The total distribution of dividends for the year ended 31 March 2003 will be £100,000.

DIRECTORS

The directors during the year under review were:

P W Johnson

E W Johnson

J Chamberlain

D P Edwards

N Holding

B P McCabe

The directors holding office at 31 March 2003 did not hold any beneficial interest in the issued share capital of the company at 1 April 2002 or 31 March 2003.

Directors interests in the holding company are shown in that company's accounts.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will
 continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2003

AUDITORS

The auditors, Styles & Co Accountants Ltd, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

on behalf of the board:

R A Smith - SECRETARY

Dated: 22 September 2003

REPORT OF THE INDEPENDENT AUDITORS TO FEDERATED WINDOWS & DOORS LTD UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages five to sixteen, together with the full financial statements of the company for the year ended 31 March 2003 prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to sixteen are properly prepared in accordance with that provision.

Styles & Co Accountants Ltd

Chartered Accountants & Registered Auditors

Heather House

473 Warrington Road

Culcheth

Warrington

WA3 5QU

Dated: 24 September 2003

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2003

		31.3.03	31.3.02
	Notes	£	£
GROSS PROFIT		1,425,498	1,128,519
Distribution costs Administrative expenses		(68,325) (1,259,783)	(70,917) (1,001,225)
OPERATING PROFIT	3	97,390	56,377
Income from investments Interest receivable and		12,735	10,854
similar income	4	2,901	7,148
		113,026	74,379
Interest payable and similar charges	5	(26,250)	(26,633)
PROFIT ON ORDINARY ACTIVE BEFORE TAXATION	VITIES	86,776	47,746
Tax on profit on ordinary activities	6	(250)	(1,707)
PROFIT FOR THE FINANCIAL AFTER TAXATION	YEAR	86,526	46,039
Dividends	7	(100,000)	-
		(13,474)	46,039
Retained profit brought forward		138,194	92,155
RETAINED PROFIT CARRIED	FORWARD	£124,720	£138,194

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

ABBREVIATED BALANCE SHEET 31 MARCH 2003

		31.3.03	31.3.02
	Notes	£	£
FIXED ASSETS:			
Tangible assets	8	49,334	63,535
Investments	9		219,942
		49,334	283,477
CURRENT ASSETS:			
Stocks	10	746,161	544,846
Debtors	11	311,823	270,655
Cash at bank and in hand		182,242	1,541
gn=n-mono		1,240,226	817,042
CREDITORS: Amounts falling due within one year	12	(704,890)	(402,375)
NET CURRENT ASSETS:		535,336	414,667
TOTAL ASSETS LESS CURRENT LIABILITIES:		584,670	698,144
CREDITORS: Amounts falling			
due after more than one year	13	(200,000)	(300,000)
		£384,670	£398,144
CADITAL AND DECEDUES.			
CAPITAL AND RESERVES: Called up share capital	16	146,875	146,875
Share premium	17	113,075	113,075
Profit and loss account	1 /	124,720	138,194
SHAREHOLDERS' FUNDS:	20	£384,670	£398,144
			

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF, OF THE BOARD:

V Chamberlain - DIRECTOR

Approved by the Board on 22 September 2003

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

		31.3.03	31.3.02
	Notes	£	£
Net cash inflow/(outflow)			
from operating activities	1	71,148	(92,782)
Returns on investments and			
servicing of finance	2	(10,614)	(8,631)
Taxation		(2,423)	(5,100)
Capital expenditure			
and financial investment	2	144,038	(23,644)
Increase/(Decrease) in cash in the	period	£202,149	£(130,157)
Reconciliation of net cash flow	2		
to movement in net debt	3		
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow		202,149	(130,157)
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow from decrease in		202,149	
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow		202,149	(130,157)
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow from decrease in		202,149	(130,157)
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow from decrease in debt and lease financing		202,149	387
Increase/(Decrease) in cash in the per Cash outflow from decrease in debt and lease financing Change in net debt resulting from cash flows	eriod	202,149	(129,770)
to movement in net debt Increase/(Decrease) in cash in the per Cash outflow from decrease in debt and lease financing Change in net debt resulting	eriod	<u>-</u>	387

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	31.3.03	31.3.02
	£	£
Operating profit	97,390	56,377
Depreciation charges	18,417	20,894
Loss on sale of fixed assets	38,430	1,256
Balancing figure	33,260	-
(Increase)/Decrease in stocks	(201,315)	130,405
(Increase)/Decrease in debtors	(41,170)	8,132
Increase/(Decrease) in creditors	126,136	(309,846)
Net cash inflow/(outflow)		
from operating activities	71,148	(92,782)

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31.3.03	31.3.02
	£	£
Returns on investments and		
servicing of finance		
Interest received	2,901	7,148
Interest paid	(26,250)	(26,250)
Interest element of hire purchase		
or finance lease rentals payments	_	(383)
Dividends received	12,735	10,854
Net cash outflow		
for returns on investments and servicing of finance	(10,614)	(8,631)
		====
Capital expenditure		
and financial investment		
Purchase of tangible fixed assets	(9,734)	(24,998)
Sale of intangible fixed assets	(33,260)	· · ·
Sale of tangible fixed assets	350	1,354
Sale of investments	186,682	-
Net cash inflow/(outflow)		***
for capital expenditure	144,038	(23,644)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2003

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.4.02 £	Cash flow £	At 31.3.03
Net cash:			
Cash at bank and in hand	1,541	180,701	182,242
Bank overdraft	(21,448)	21,448	-
	(19,907)	202,149	182,242
Debt: Debts falling due			
within one year Debts falling due	-	(100,000)	(100,000)
after one year	(300,000)	100,000	(200,000)
	(300,000)		(300,000)
Total	(319,907)	202,149	(117,758) =====
Analysed in Balance Sheet			
Cash at bank and in hand	1,541		182,242
Bank overdraft Debts falling due	(21,448)		-
within one year	-		(100,000)
Debts falling due after one year	(300,000)		(200,000)
	(319,907)		(117,758)

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery - 20% on reducing balance Fixtures and fittings - 33% on reducing balance Motor vehicles - 33% on reducing balance

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Stocks and work in progress

Raw materials are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis. Factory work in progress is valued at the lower of cost and net realisable value. Cost includes all production overheads, depreciation, and the attributable proportion of indirect overheads based on the normal level of activity. Net realisable value is based on estimated selling price less the estimated cost of disposal. Long-term contract work in progress is valued at net cost less foreseeable losses.

Pensions

The company makes contributions to the Rea Windows Pension Scheme, and to the Rea Retirement Benefits Scheme, both money purchase schemes. The assets of both schemes are held separately from the assets of the company. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of each scheme.

2. STAFF COSTS

	31.3.03 £	31.3.02 £
Wages and salaries	1,204,737	1,105,475
Social security costs	78,845	63,269
Other pension costs	66,529	60,441
	1,350,111	1,229,185
The average monthly number of employees during the year was as follows:	31.3.03	31.3.02
Production staff	39	35
Office and management	8	8
Sales and contractors	13	14
Fixers	1	1
	_	
	61	58
	=	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

3. **OPERATING PROFIT**

The operating profit is stated after charging:

	Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration Operating lease - rent	31.3.03 £ 18,417 38,430 13,060 101,000	31.3.02 £ 20,894 1,256 11,359 101,000
	Directors' emoluments Directors' pension contributions to money purchase schemes	210,686 46,700	199,242 46,700
	The number of directors to whom retirement benefits were accruing was as follows	::	
	Money purchase schemes	6 =	6
	Information regarding the highest paid director for the year ended 31 March 2003	is as follows:	
	Emoluments etc	£ 71,125	
4.	INTEREST RECEIVABLE AND SIMILAR INCOME	31.3.03	31.3.02
	Deposit account interest	£ 2,901	£ 7,148
5.	INTEREST PAYABLE AND SIMILAR CHARGES	31.3.03	31.3.02
	Pension scheme loan interest Hire purchase	£ 26,250	£ 26,250 383
		26,250	26,633
6.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	31.3.03	31.3.02
	Current tax: UK corporation tax	£ 250	£ 1,112
	Prior year underprovision Total current tax	250	1,707
	Tax on profit on ordinary activities	<u>250</u>	1,707

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

7.	DIVIDENDS			31.3.03	31.3.02
	Equity shares			£	£
	Equity shares: 106,875 Ordinary shares of £1 each Final - ordinary shares			100,000	_
	Filial - Ordinary shares				
				100,000	-
8.	TANGIBLE FIXED ASSETS				
		Plant and	Fixtures and	Motor	
		machinery	fittings	vehicles	Totals
		£	£	£	£
	COST:	*	*	~	~
	At 1 April 2002	314,849	142,387	87,792	545,028
	Additions	904	330	8,500	9,734
	Disposals	(3,816)	(299)	(14,154)	(18,269)
	At 31 March 2003	311,937	142,418	82,138	536,493
	DEPRECIATION:				
	At 1 April 2002	294,163	131,996	55,332	481,491
	Charge for year	4,015	3,241	11,161	18,417
	Eliminated on disposals	(3,659)	(202)	(8,888)	(12,749)
	At 31 March 2003	294,519	135,035	57,605	487,159
	NET BOOK VALUE:				
	At 31 March 2003	17,418	7,383	24,533	49,334
	At 31 March 2002	20,686	10,390	32,459	63,535
9.	FIXED ASSET INVESTMENTS				
	COOT				£
	COST: At 1 April 2002				450,000
	Disposals				(450,000)
	At 31 March 2003				
	PROVISIONS:				
	At 1 April 2002				230,058
	Provisions written back				(230,058)
	At 31 March 2003				_
	NET BOOK VALUE:				
	At 31 March 2003				_
					=
	At 31 March 2002				219,942
					1,

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

9. FIXED ASSET INVESTMENTS - continued

	31.3.03	31.3.02
	£	£
Unlisted investments	-	219,942

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

Secco Profiles Limited

Nature of business: Promotes window systems in the UK and Ireland

Class of shares: holding
Ordinary shares 100.00

Aggregate capital and reserves

Aggregate capital and reserves

Profit for the year $\begin{array}{ccc}
31.3.02 \\
\pounds \\
1,318 \\
991 \\
967 \\
\hline
\end{array}$

The company also owns the whole of the ordinary share capital of Rea Metal Windows Limited and of Monk Metal Windows Limited, both companies incorporated in England. Both companies are dormant and the investment in both has been fully written off.

Group financial statements are not required as the group headed by Etna Street Investments Limited qualifies as a medium sized group, and therefore is exempt from the requirement to prepare group financial statements. These financial statements present information about the company as an individual undertaking only.

10. STOCKS

10.	Raw materials Work in progress	31.3.03 £ 164,242 111,404	31.3.02 £ 177,686 124,531
	Long term contract work in progress Payments on account	4,017,762 (3,547,247)	3,675,823 (3,433,194)
		<u>746,161</u>	544,846
11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.3.03 £	31.3.02 £
	Trade debtors Prepayments	282,452 29,371	245,993 24,662
		311,823	270,655

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.3.03	31.3.02
		£	£
	Bank loans and overdrafts		
	(see note 14)	-	21,448
	Pension Scheme Loan		
	(see note 14)	100,000	-
	Trade creditors	271,919	249,054
	Other creditors	14,585	8,819
	Dividend proposed	100,000	-
	Social security & other taxes	83,691	60,597
	Taxation	251	2,424
	Accrued expenses	134,444	60,033
		704,890	402,375
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	24.2.22	21.2.22
		31.3.03	31.3.02
	D : 01 I	£	£
	Pension Scheme Loan	****	200 000
	(see note 14)	<u>200,000</u>	300,000
14.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
		31.3.03 £	31.3.02 £
	Amounts falling due within one year or on demand:	æ.	i.
	Bank overdrafts	-	21,448
	Pension Scheme Loan	100,000	-

LOANS AND OVERDRAFTS		
An analysis of the maturity of loans and overdrafts is given below:		
Amounts falling due within one year or on demand:	31.3.03 £	31.3.02 £
Bank overdrafts Pension Scheme Loan	100,000	21,448
Amounts falling due between one and two years:		
Pension Scheme Loan	100,000	150,000
Amounts falling due between two and five years:		
Pension Scheme Loan	100,000	150,000

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

15. SECURED DEBTS

The following secured debts are included within creditors:

	31.3.03	31.3.02
	£	£
Pension Scheme Loan	300,000	300,000

Included in creditors is £300,000 from Rea Windows Pension Scheme (2002 - £300,000) which is secured by a chattel mortgage over the company's plant and equipment and a debenture containing fixed and floating charges over the company's other assets.

There is an Unlimited Multilateral Company Guarantee dated 13 March 2001 in favour of other the companies in the group.

16. CALLED UP SHARE CAPITAL

3 31.3.02 £ 160,000
160,000
40,000
200,000
= ===
3 31.3.02
£
75 106,875
40,000
75 146,875
3 31.3.02 £
75 113,075
= ====
=) ('''')

18. PENSION COMMITMENTS

The company operates a defined contribution scheme administered by Norwich Union. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the funds and amounted to £19,829 (2002 - £13,741).

The company also operates a separate money purchase scheme. The pension cost charge represents contributions payable by the company to the funds and amounted to £46,700 (2002 - £46,700).

19. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Etna Street Investments Limited a company incorporated in England.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2003

20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.3.03	31.3.02
	£	£
Profit for the financial year	86,526	46,039
Dividends	(100,000)	
Net (reduction)/addition to shareholders' funds	(13,474)	46,039
Opening shareholders' funds	398,144	352,105
Closing shareholders' funds	384,670	398,144
Equity interests	384,670	398,144