#### **COMPANY REGISTRATION NUMBER 00245740**

# Marshall of Cambridge Aerospace Limited REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2020



# REPORT AND FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2020

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# OFFICERS AND PROFESSIONAL ADVISERS

Board of directors

G.J.S. Moynehan D.S. Wilkinson

D.S. Eldridge

Company secretary

S.J. Moynihan

Registered office

Airport House The Airport Cambridge CB5 8RY

Auditor

BDO LLP 55 Baker Street London W1U 7EU

**Bankers** 

Barclays Bank Plc 9-11 St Andrews Street

Cambridge CB2 3AA

**Solicitors** 

Bird & Bird 15 Fetter Lane London EC4A 1JP

Greenwoods Monkton House City Road Peterborough PE1 1JE

Property advisors

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Cambridge CB2 9LD

#### STRATEGIC REPORT

#### YEAR ENDED 31 DECEMBER 2020

The directors of Marshall of Cambridge Aerospace Limited ("the company") present their Report and Financial Statements containing a Strategic Report, Directors' Report and the financial statements for the year ended 31 December 2020.

#### PRINCIPAL ACTIVITY

The company's principal activity is aerospace engineering. The company delivers world leading applied engineering services and technology through its capability in Managed Services, Integration and Product Technologies. The company operates in three segments; Military Aerospace, Aerostructures and Major Projects.

#### ANALYSIS OF FINANCIAL KEY PERFORMANCE INDICATORS

The company measures its performance on a number of key performance indicators as discussed below.

|   | 2020  | 2019  | Change   |
|---|-------|-------|----------|
| Turnover                                  | £220m | £233m | -5.7%    |
| Gross margin (restated*)                  | 23.1% | 22.6% | +0.5%pts |
| Operating margin before exceptional items | 5.4%  | 6.5%  | -1.1%pts |
| Order intake                              | £218m | £227m | -4.2%    |

<sup>\*2019</sup> gross margin has been restated following a reclassification of certain production overheads from Administration Expenses to Cost of Sales (see note 1(b) for further details).

#### GENERAL BUSINESS REVIEW

#### Financial performance

Following a comprehensive contract-by-contact review and the onset of the first lockdown, most of the company's activities were classified as essential by our customers enabling work to continue through the lockdown periods. The significant re-shaping of our working practices to ensure that the site could operate in a COVID-19 secure way enabled work to continue onsite, albeit at a significant cost. The directors are immensely proud of how the teams transitioned into this new environment, including remote working for half of the work force, whilst maintaining the high level of service and quality demanded by our customers.

In such a challenging year, the company delivered a better than expected performance in difficult circumstances with a result of £10.7m (2019 - £14.3m) underlying operating profit before tax, excluding separately disclosed items.

During the year, a revised operating model was implemented, significantly reducing the future cost base. The revised model de-centralised a number of key functions, removed duplication and improved engineering utilisation. The £1.5m cost of the exercise has been reported as a separately disclosed exceptional item, along with £1.3m of costs related to the creation of COVID-19 secure working environments and the R&D investment into the Exovent ventilator project. Statutory profit before tax, after separately disclosed items, was £9.1m (2019 - £12.0m).

Order intake was very strong, continuing to expand the depth of work with existing customers and winning new customers. The strategically important ten-year framework contract with the US Marine Corps was won in October, with the first aircraft arriving in Cambridge in December. Although each aircraft input will be competed individually, the arrangement gives the Group the opportunity to support the customer's fleet of 66 aircraft and potential access to further C-130 aircraft in the wider US military fleet. Towards the end of the year, the company also won a six year extension of the contract with Norway and Denmark to maintain their C-130 fleets.

The strategic objective to diversify from UK MoD continued with 53% of revenue arising from international customers (2019 - 45%). With hangar refurbishment now completed, further capacity is available to continue growth into the future

In respect of the company's most complex programme, the export of the second aircraft was delayed due to a temporary suspension in the UK government issuing export licences in respect of the end user country, but was successfully achieved in November. Subsequently, a joint accord was agreed with the customer that should see the main production contract conclude during 2021.

The Boeing P8 fuel tanks business continued to deliver predictable and reliable results, despite the operational disruption caused by operating in a COVID-19 secure environment and the impact on supply of materials. Further orders for fuel tanks were received from the customer meaning production is likely to extend beyond the end of 2024.

#### STRATEGIC REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2020

#### Business environment and future developments

The onset of the COVID-19 pandemic has resulted in significant changes to the way we work, the way we live and the way we buy. These changes are having a profound impact on all of our operations both short-term and long-term.

Similarly, governments around the world have significantly increased borrowings during the pandemic and it remains to be seen how budgets are managed in the future.

The Integrated Review of Security, Defence, Development and Foreign Policy ("Integrated Review") was launched by the UK Government at the beginning of 2020 to define the Government's vision for the UK's role in the world over the next decade. The outcome of the Integrated Review was published in March 2021, with the announcement that the UK's fleet of 14 C-130 aircraft would be retired by 2023. Whilst this outcome is disappointing, it is too soon to confirm the full impact this decision will have on our operations. In the meantime, we will continue to work with the customer to manage the withdrawal and resale of the aircraft as effectively as possible.

In the United States, we have seen the US market for C-130 aircraft support opened up to international competition, as the existing military and government-backed maintenance facilities shift their focus to support on newer platforms such as the Lockheed Martin F-35 Lightning. Having won our first framework contract with US Defence, we continue to investigate opportunities to grow the business in this market.

During 2019, we announced our intention to relocate from our current base of operations at Cambridge Airport by 2030 in order to facilitate the long term modernisation of our facilities, together with supporting our parent company in its broader aspirations to support ongoing development of the rapidly expanding Cambridge economy. Suitable locations capable of accommodating our current and future business aspirations have been identified and we continue to develop our planning in respect of those preferred options. We have made the announcement over ten years in advance of the planned move as part of our commitment to transparency with our workforce and broader stakeholder groups and will continue to report openly to those stakeholders in respect of progress on the relocation plans as we move forward.

In October 2020, an option agreement was secured with Cranfield University for a 150-year lease for a parcel of land on the university's proposed Air Park development. Whilst it is important to note that the signing of the agreement does not represent a final decision to relocate the company to Cranfield, it does represent a credible relocation option. There are, however, still a wide number of factors that need to be taken into account before any definitive decision can be made about the best location or locations for the business in the future.

#### STRATEGIC REPORT (continued)

# YEAR ENDED 31 DECEMBER 2020

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company has implemented a co-ordinated set of risk management and control systems, including strategic planning and management reporting, to help anticipate, measure, monitor and manage its exposure to risk.

The company has identified a number of key risks to its businesses which, whilst having remained relatively stable over recent years, are nevertheless critical to its future financial and operational performance. These are explained further below:

#### Coronavirus / COVID-19

Following the emergence of the COVID-19 pandemic in early 2020, all businesses have been subject to either direct impact through reduced customer demand for services or operational disruption caused by the need to facilitate increased working from home and absence amongst its workforce. The nature of the sector in which the company operates means that we have not seen, nor do we expect to see, any significant change in the demand for our services as a result of COVID-19 and therefore do not anticipate any material impact on our revenue streams. Our primary risk is therefore ensuring that we are able to continue to support customers by managing our workforce to support increased home working and to cope with increased sickness absence from our employees. Appropriate actions have been implemented to prioritise operational activities across the company, creating sufficient additional bandwidth to cope with increased sickness absence and also alleviate the burdens on technical infrastructure bandwidth necessary to support the significant expected increase in working from home. We also continue to work with our supply chain partners to ensure we do not suffer indirect disruption as a result of their responses to the COVID-19 pandemic. In the event that the reasonably foreseeable operational disruption does cause an impact on cash flow, the Directors have considered the facilities available to it under the Group Treasury arrangements in place with its ultimate parent company, Marshall of Cambridge (Holdings) Limited, and are satisfied that these are sufficient and appropriate to ensure the company can continue to operate effectively. Further disclosure on these risks is given in Note 1 of these financial statements.

#### Failure to maintain and grow a sustainable order book

Most of the company's core business consists of longer term contractual arrangements and these contracts tend to be of considerable size. The nature of these contracts is such that they can take a significant time and investment to secure. Gaps in the flow of work can thus expose the business to significant losses. We have continued to strengthen our order book delivering £218m order intake during the year and have continued to secure new customers which further diversifies and de-risks our order backlog.

#### Loss making contracts

Where a customer project is forecast to become loss making a provision for contract losses is recognised immediately. Loss provisions are based on management's best estimate of the expected completion cost for a project, taking into account production and commercial estimates including risk contingencies. Risk contingencies are determined through a balanced risk matrix which considers the likelihood of an event occurring and the financial impact upon the project. Management acknowledge further increases in required loss provisions represents à risk to the financial statements although through regular contract status review meetings, and the existence of risk contingencies, management consider sufficient oversight and protection is provided against further increases in contract loss provisions.

#### Inadequate employee skills and experience and loss of key staff

People are the company's key asset and it invests a tremendous amount to ensure that it is not exposed to skill shortages in the business and that its staff are trained to an excellent standard. The company has a detailed people agenda and with a current focus on talent management, skill development, flexible benefits and terms & conditions harmonisation, the latter particularly designed to encourage improved employee engagement.

#### STRATEGIC REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2020

#### PRINCIPAL RISKS AND UNCERTAINTIES (continued)

#### Access to Intellectual Property

Over time OEMs (Original Equipment Manufacturer) have begun to guard their intellectual property (IP) more carefully. Where previously the company may have been able to negotiate access, and purchasers of assets were happy to buy the asset alone, the company now faces an environment where OEMs have recognised the value of restricting access to IP whilst customers increasingly wish to purchase a capability rather than a physical asset. This has led to the bundling of asset and in-service support together as a contractual package. Notwithstanding this, OEMs do recognise that they may not be best placed to deliver in-service support and sometimes contract this element out to a third party. The company and its directors value strategic relationships very highly in positioning it to take advantage of these opportunities and work hard to develop such relationships.

#### Delivery of diversification strategy.

The rebalancing of the company's existing businesses to reduce the reliance on work from its core C130 market in Europe is vital to ensuring it is able to maintain the breadth of its engineering capability whilst maintaining and improving its cost competitiveness in operations and engineering tasks. Activities in support of managing this risk form a key part of the directors' strategic thinking and delivering on the business's strategic growth objectives forms a key element in mitigating this risk.

#### Failure to deliver effective working capital management

Whilst the underlying risk environment relevant to this risk has not altered significantly, this risk has been of reduced relevance during the recent years as advance payments were received on a number of long term programmes to de-risk the supply chain and other elements of the projects. During 2020 the overall level of advanced payments increased further, although we expect these will decrease from the current levels over the next two years as the underlying contracts are delivered.

#### Cyber Security

Risks and incidents in the area of cyber security are well publicised and the company operates within a market sector that is susceptible to malicious acts initiated by highly capable and well funded operations which, potentially, could ultimately be backed by nation states. Accordingly the threat profile faced by the organisation is deemed to be significant and considered a key business risk. The company mitigates its risk in this area by running a rolling cyber security strategy programme which regularly reviews the risk profile and identifies and addresses potential control gaps.

# Business disruption / safety issue caused by malicious act or breach of physical security

The nature of the company's business means that airworthiness and safety concerns are integral and critical to its operational effectiveness. Managing risks which could contribute to events in these areas has been, and continues to be, core to the company's operational procedures and is monitored on a regular basis at a board level.

#### Exchange rate and credit risk

The company is exposed to exchange rate variations in both customer and supplier contracts; an imbalance in these could lead to significant exchange rate risk exposure. The company uses foreign exchange hedging instruments to mitigate this risk on a case by case basis. The directors have considered the impact and have appropriate plans to mitigate credit risk on the business and, given the nature of the company's customer base, do not consider it to be significant.

#### Liquidity and cash flow risk

Liquidity and cash flow risks relate to the ability to pay for goods and services required by the company to trade on a day to day basis. The company participates in the Marshall of Cambridge (Holdings) Limited group's treasury arrangements coordinated by the company's immediate parent company. Under this arrangement, it has access to and shares banking arrangements and facilities with its immediate parent and fellow group undertakings.

The directors have considered the current and future activities of the company, including cash forecasts for a period covering at least the next 12 months, and do not consider the liquidity and cash flow risks to be significant.

#### STRATEGIC REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2020

#### **SECTION 172**

#### Reporting on section 172

The Companies (Miscellaneous Reporting) Regulations 2018 (the "Regulations") have been in force with effect from 1 January 2019. The Regulations aim to extend sustainable and responsible governance practice beyond listed companies to private limited companies. The Regulations also require the Company to report how the directors of the Company have considered their duties under section 172 (of the Companies Act 2006 (the "Act")) ("Section 172") during the financial year.

Section 172 is owned by the directors to the Company. Success for a commercial company is often defined as long term value creation. Our directors always consider whether the decision they are about to take leads to a positive long term increase in the value of the Company for the benefit of the shareholder.

#### Section 172 of the Companies Act 2006

Duty to promote the success of the company

- (1) A director of a company must act in the way he considers, in good faith, would be most likely to promote the success of the company for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to-
  - (a) the likely consequences of any decision in the long term,
  - (b) the interests of the company's employees,
  - (c) the need to foster the company's business relationships with suppliers, customers and others,
  - (d) the impact of the company's operations on the community and the environment,
  - (e) the desirability of the company maintaining a reputation for high standards of business conduct, and
  - (f) the need to act fairly as between members of the company.

#### Section 172 protocol

As part of its Framework, the ultimate parent company of the Group, Marshall of Cambridge (Holdings) Limited, has adopted a Section 172 protocol (the "Protocol"), which provides detailed guidance for directors and management on the application and execution of Section 172 duties across the Group, including the Company. The Protocol provides directors and management with a clear process to follow when considering principal decisions, as defined in the Protocol and the Group's consolidated accounts. Responsibility for decision making on these principal decisions is delegated to the board of the Group (the "Group Board"), except where they cannot be delegated under the Act, via the Company's terms of reference.

#### Principal decisions

The Board has also adopted a protocol to enable the Directors in making principal decisions. Principal decisions are those that are strategic, commercially material and impact the Company's stakeholders. The principal Board decisions made during the year and how the Board considered stakeholder views are set out below.

#### Response to COVID-19

The COVID-19 pandemic created significant uncertainty, particularly in the first half of the year, and the full impact is still unknown. The Board oversaw the Company's response with the overarching aim of ensuring the business emerged from the crisis well positioned for long-term success, whilst supporting our employees and their safety and continuing to deliver for our customers.

Actions were taken to support employees working both on site and from home. These included revised working practices, additional PPE and repatriation of overseas employees, together with the improving the remote working infrastructure, resilience and security. More wellbeing support was also provided, together with the provision of free meals and supermarket vouchers for those working on site. There is now also routine on and off site testing for all frontline workers. The Board and the executive directors also agreed to a voluntary fee and salary reduction as part of the actions taken to reduce costs whilst minimising the impact on employees.

#### STRATEGIC REPORT

#### YEAR ENDED 31 DECEMBER 2020

#### **SECTION 172 (continued)**

The Company worked closely with each of our customers for a definitive view, contract-by-contract, as to which fell into the critical or essential category, and how best to support each one. The Board also satisfied itself with the continuity plans in place and considered the strategic response to permanent changes in future customer priorities. Availability of ongoing financing to the Company was considered through dialogue with the Group Board. The Group Board engaged early with the Group's lenders, when the forecast process provided early warning of an expected covenant breach in June 2020. With the banks' full support, the Group Board was able to complete the renegotiation of banking covenants within the previously agreed facility levels. The Board's preventative actions ensured that original covenants were not breached during the year.

Throughout the year, the Board engaged with shareholders, keeping them informed by letter, email, and virtual briefings. In light of the pandemic, and the overriding requirements of certainty and safety, the Group Board made the decision to postpone the 2020 Annual General Meeting from May to September 2020, and to hold it virtually.

The Board also considered the impact of the pandemic on our local community and the business worked with our onsite caterers and key local partners on the ground in Cambridge to provide ready-to-eat meals for those of our neighbours most in need of support.

The Board decided to utilise government support relating to the Coronovirus Job Retention Scheme, claiming £0.7m, and then approved the repayment of the support in March 2021. The Core Group also utilised the VAT Deferral Scheme enabling £3.3m of VAT liabilities to be repaid in instalments up to March 2022. At the onset of the pandemic, PAYE liabilities were deferred, but paid the following quarter.

The Board also supported the Group Board's intention to relocate the MADG businesses from Cambridge Airport to new, state of-the-art facilities as part of its commitment to investing in the long term future of the Company. In October 2020, the Group Board approved an option agreement for a 150-year lease on a parcel of land on Cranfield University's proposed Air Park development. In making this decision, the Group Board considered the impact on employees, customers, the community and the environment and agreed it was the right step towards unlocking value for all stakeholders.

Section 172 application

The Group's Framework approach to the application of Section 172, to promote the success of the Group, including the Company, regulates the behaviour and activities of the Group Board and the Company's board and executive committee. Examples of activities undertaken in relation to the ultimate parent company include regular reporting to the Group on performance of the business as well as other ad hoc reports on specific areas of the business. This includes monthly financial reporting as well as forecasting and budgeting with regular update meetings on the company operations.

Activities in relation to employee and other stakeholder engagement are listed in the Directors report.

Signed by order of the board of directors

-DocuSigned by:

Sarah Moynihan

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Company Secretary

Approved by the directors on 22<sup>nd</sup> July 2021

#### **DIRECTORS' REPORT**

#### YEAR ENDED 31 DECEMBER 2020

The directors present their Report and Financial Statements of the company for the year ended 31 December 2020.

#### RESULTS AND DIVIDENDS

The company made a post tax profit of £7.3m (2019: £8.0m) for the year. The directors do not recommend the payment of a final dividend (2019: £nil).

#### **DIRECTORS**

The directors who served the company during the year and to the date of this report, except as stated otherwise, were as follows:

R.A. Dix (resigned 3 April 2020)

M.G. Banfield (appointed 1 September 2020 and resigned 13 July 2021)

A.D. McPhee (resigned 17 September 2020)

G.J.S. Moynehan

D.S. Wilkinson (appointed 1 September 2020)

D.S. Eldridge (appointed 3 June 2021)

In accordance with the Articles of Association, G.J.S. Moynihan retires by rotation and, being eligible, offers themselves for re-election.

All directors are also directors of other subsidiary undertakings of the ultimate parent company. No director had any interest in the share capital of the company or of any other group company during the year.

None of the directors holding office at 31 December 2020 had notified a beneficial interest in any contract to which the company or its fellow group undertakings were a party during the financial year.

#### **DIRECTORS' AND OFFICERS' LIABILITY INSURANCE**

The ultimate parent company purchased and maintained a directors' and officers' liability insurance policy throughout the year. Although a director's defence costs may be met, neither the ultimate parent company's indemnity nor insurance provides cover in the event that he is proved to have acted fraudulently or dishonestly.

#### GOING CONCERN

For the year ended 31 December 2020 the company generated a post-tax profit of £7.3m and at 31 December 2020 had net current liabilities of £17.5m and net assets of £30.3m.

The company participates in the group treasury arrangements of Marshall of Cambridge (Holdings) Limited (MCH), the company's immediate and ultimate parent undertaking. Under this arrangement, it has access to and shares banking arrangements and facilities with MCH and fellow group undertakings.

In relation to that support the MCH directors have assessed the potential impact of the COVID-19 pandemic and other risks as part of their going concern assessment of the MCH Group. In doing so, the MCH directors have modelled down-side scenarios and stress tests for the MCH Core Group, being the MCH Group excluding the Marshall Motor Holdings plc Group. These models take account of the MCH Core Group's mitigating actions and support from the government. The Directors have received a letter of support from the ultimate parent undertaking confirming that this support shall remain in place for at least the next 12 months from the date of approval of the financial statements.

Having assessed these scenarios, the MCH directors have a reasonable expectation that the MCH Core Group has adequate resources to continue in operational existence for at least the next 12 months from the date of approval of the company's financial statements and provide support necessary for the company.

#### **DIRECTORS' REPORT** (continued)

#### YEAR ENDED 31 DECEMBER 2020

#### GOING CONCERN (continued)

On the basis of their assessment of the company's financial position and of the enquiries made of the directors of Marshall of Cambridge (Holdings) Limited, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing their report and financial statements.

#### RESEARCH AND DEVELOPMENT

The company continues to be committed to research and development in support of its strategy and objectives and undertakes work in these areas whenever it is anticipated that a competitive advantage is to be achieved in terms of its principal activity of aerospace engineering.

#### FINANCIAL INSTRUMENTS

The company's financial risk management objectives and policies, including the exposure to market risk, exchange rate risk, credit risk, liquidity risk and cashflow risk are set out in the Strategic Report.

#### **EMPLOYEE PARTICIPATION**

The company recognises the importance of good communications and relations with its employees and the requirements of the Information and Consultation of Employees Regulations 2004. It is company policy to keep employees as fully informed as possible on matters which affect them through communication procedures, which include regular briefings, consultative committees and through its regular newsletter. These arrangements are continually being reviewed and updated to ensure the company meets the latest standards.

During the year, the policy of providing employees with information about the company has been continued through internal media methods in which employees have also been encouraged to present their suggestions and views on the company's performance. Regular meetings are held between local management and employees to allow a free flow of information and ideas.

#### **EQUAL OPPORTUNITIES**

The company is committed to its Equal Opportunities policy covering recruitment, training and development, performance review and career progression. The company recognises the diversity of its employees and seeks to use their talents and abilities to the full. This approach extends to the fair treatment of employees with disabilities in relation to their recruitment, training and development. Full consideration is given to the retention of employees who become disabled during employment.

The company gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person. Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

# STAKEHOLDER ENGAGEMENT STATEMENT

The Company is part of the Marshall Group, which is proud to be a private, family owned group, fully committed to maintaining its values and its relationships with its employees, customers, suppliers, shareholders and local communities.

The Company aims to build enduring relationships with the UK government, customers, partners, suppliers and communities in the countries where it operates, as well as its shareholder. The Company works with its stakeholders in an honest, respectful and responsible way and seeks to work with others who share the Company's commitments to safety and ethics and compliance.

As noted in the employee engagement statement, responsibility for decision making on principal decisions is referred to the Board of the Group, except where they cannot be referred, via the Company's terms of reference.

#### **DIRECTORS' REPORT** (continued)

#### YEAR ENDED 31 DECEMBER 2020

#### STAKEHOLDER ENGAGEMENT STATEMENT (continued)

The Company's activities affect a wide variety of individuals and organisations. The Company engages with these stakeholders and considers their differing needs and priorities as an everyday part of its business and uses the input and feedback to inform its decision making. By way of a stakeholder register, it has identified its key stakeholders, and the reasons for engagement and the ways in which it engages.

The Company holds an annual reception with its customers to obtain informed and direct feedback on the business and ongoing direction, undertakes regular customer site visits and attends regular working groups, industry days and supplier forums, each an opportunity to enhance the understanding of, and alignment with, customer requirements. The UK's Ministry of Defence is resident onsite which facilitates active engagement with the business.

The Company invites its suppliers to supplier forums to encourage communication on future requirements and performance, targets specific suppliers to participate in Offset and Industrial Participation projects, attends site/premises visits of targeted suppliers to discuss performance or engage with potential new suppliers on specific contracts. Site visits are an opportunity to monitor how work is being carried out, check it meets expectations and to share knowledge. They are intended to be mutually beneficial in terms of improvement and learning opportunities.

As with employee engagement, the pandemic made 2020 more challenging for face-to-face meetings with customers and suppliers. However the Company was still able to strengthen existing customer and supplier relationships and develop new ones by increasing communication with stakeholders around the world using the various digital technologies available. Dedicated sales people were able to maintain a high level of trust by demonstrating an in-depth understanding of customer needs as well as the value and benefits of working together.

Following a comprehensive contract-by-contract review after the onset of the first lockdown, most of the Company's activities were classified as essential by our customers enabling work to continue through the lockdown periods. The significant re-shaping of our working practices to ensure that the site could operate in a COVID-19 secure way enabled work to continue onsite, albeit at a significant cost. We are immensely proud of how the teams transitioned into this new environment, including remote working for half of the work force, whilst maintaining the high level of service and quality demanded by our customers

The Group is a founding industry partner of the Launchpad initiative in Cambridge, now managed by Form the Future, a community interest company in Cambridge. With the Group's support, the Form the Future STEM (science, technology, engineering and mathematics) outreach programme, provides students aged 8 to 18 with experiences and opportunities designed to address the diversity issues which exist in STEM employment with the aim to improve gender diversity. The events enable the Company to improve links and make a positive impact on its local community, whilst providing its employees with an opportunity to improve their leadership, communication and project management skills.

The Group continues to support its employees in their volunteering activities in the community. These activities are many and varied, including offering time to charities, air cadets and as school governors, for example. The Marshall Group has operated an apprentice programme since 1920 and the Company currently has 71 apprentices in training.

The Company reports to its ultimate beneficial owner on a regular basis in the form of its financial statements, monthly and quarterly board reports and business reviews, presentations to the board Board of the Group, review of key strategic bids, business plans and strategic plans as well as risk reporting. The Company's strategy is to pursue strategic growth to create long term value for its shareholders.

The Company is committed to making a difference and alleviating the pressures placed on the environment. As signalled in last year's annual report, during 2020 the Group undertook a full review of its operations to assess how the businesses could reduce their impact on the environment and local communities and maximise opportunities to improve performance in alignment with the United Nations Sustainable Development Goals. The review, carried out in conjunction with Deloitte UK, also provided a framework that underpins the new Group sustainability strategy - Ambition 2030 - which is currently in development.

#### **DIRECTORS' REPORT (continued)**

#### YEAR ENDED 31 DECEMBER 2020

#### STAKEHOLDER ENGAGEMENT STATEMENT (continued)

The Ambition 2030 strategy framework is based around three core elements:

- Taking ambitious climate action and building climate resilience
- Ensuring a healthy environment for employees and the local community
- Using and developing sustainable products and services

For further details of the Ambition 2030 project, please refer to the Group's annual report.

#### EMPLOYEE ENGAGEMENT STATEMENT

People are the Company's key asset and it invests a tremendous amount to ensure it is not exposed to skill shortages and that its staff are trained to an excellent standard. The Company has a detailed people agenda including leadership and people management development, development of technical skills and capabilities, engagement and wellbeing.

Throughout the year, the directors engaged with the Company's employees in various ways to provide information on matters of concern to them as employees, to take into account their views in making decisions likely to affect their interests, to encourage involvement in the Company's performance and to achieve a common awareness on the part of all employees of the financial and economic factors affecting the Company's performance.

The ultimate parent company, Marshall of Cambridge (Holdings) Limited, ("the Group") has adopted a Section 172 (of the Companies Act 2006 (the "Act")) ("Section 172") protocol (the "Protocol"), which provides detailed guidance for directors and management on the application and execution of Section 172 duties across the Group, including the Company. The Protocol provides directors and management with a clear process to follow when considering principal decisions, as defined in the Protocol and the Group's consolidated accounts, that affect employees, amongst others. Responsibility for decision making on these principal decisions is delegated to the Board of the Group, except where they cannot be delegated under the Act, via the Company's terms of reference. For further details on the process behind principal decisions affecting employees, and for principal decisions made that impact the Company's employees, please refer to the Section 172 Statement available in the Group's annual report.

Due to the pandemic, 2020 has been more challenging in the business in terms of delivering its usual Town Hall updates, safety tours, conferences and other face-to-face communication. However, some of this activity was moved into the virtual space using pre-recorded videos and online meetings. To protect front-line employees on site, movement and mixing was restricted but the local management teams have been visible on site. The management of COVID-19 and subsequent decisions around creating a safe working environment have actually helped to increase local communication.

In 2020, the business held three leadership virtual events with its leadership community, delivered pre-recorded updates from the CEO and other directors and held phone-in updates for all those people working from home rather than on site. During the year there were a number of business wins, a change programme involving the implementation of a new ERP, a restructure of the business and ongoing changes to terms and conditions of employment. The latter two resulted in a high level of collective consultation through the year with the employee and trade union representatives meeting with the company at least twice per month. The Employee Forum was particularly pro-active in the early stages of planning the business' response to the pandemic and provided ideas and feedback on the actions and decisions made. The areas represented by trade unions were also involved in decisions and actions to create a safe work environment for those employees working on site.

The Group has appointed Jonathan Flint, an independent non-executive director to have responsibility for employee engagement. His role is to understand the views of the workforce and identify any areas of concern, communicate the views of the workforce to the Board of the and ensure the Group Board considers the workforce in all its proposals. Following his appointment to the Board on 1st March 2019, Jonathan Flint has taken on this responsibility.

#### **DIRECTORS' REPORT (continued)**

#### YEAR ENDED 31 DECEMBER 2020

#### **EMPLOYEE ENGAGEMENT STATEMENT (continued)**

The company has an employee of the quarter award where nominations are made by peers for outstanding achievement and going "above and beyond". Long term service awards recognising the contribution made by staff have also been introduced by the company.

At a Group level, the Board took the decision to delay the annual employee engagement survey this year to allow our people to focus on the key issues and their own wellbeing. Although the annual recognition event, the Marshall Achievement, Values and Teamwork Awards (MAVTAs), could not be physically celebrated, the winners and highly commended received cash awards and gifts to share with their families.

#### **BUSINESS RELATIONSHIPS**

The Company is required to outline how the directors have had regard to the need to foster the Company's business relationships with suppliers, customers and others, and the effect of that regard, including on the principal decisions taken by the company during the financial year. Our approach to fostering business relationships with our suppliers, customers and others and the impact this has on principal decisions in the period has been outlined in the Section 172 statement above.

#### **ENERGY AND CARBON REPORTING**

For periods commencing on or after 1 April 2019, large companies are required to provide additional disclosures in relation to UK energy use and carbon emissions. As a subsidiary entity, the Company is exempt from this disclosure subject to such information being presented within the group consolidated accounts of its parent company. Energy use and carbon emission reporting, including that of the Company, has been presented and is available in the group consolidated financial statements of Marshall of Cambridge (Holdings) Limited.

#### **CHARITABLE DONATIONS**

During the year the company made various charitable contributions totalling £7,300 (2019: £16,896).

#### DISCLOSURE OF INFORMATION TO THE AUDITOR

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

#### **AUDITOR**

In accordance with Section 388(1) of the Companies Act 2006, BDO LLP were appointed as auditor to fill a casual vacancy.

Signed by order of the board of directors

DocuSigned by:

Sarah Moynihan

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Company Secretary

Approved by the directors on 22<sup>nd</sup> July 2021

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

#### YEAR ENDED 31 DECEMBER 2020

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare the financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MARSHALL OF CAMBRIDGE AEROSPACE LIMITED

#### Opinion on the financial statements

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2020 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Marshall of Cambridge (Aeospace) Limited for the year ended 31 December 2020 which comprise the Income Statement, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and the related notes 1 to 27, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Report and financial statements other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Other Companies Act 2006 reporting

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MARSHALL OF CAMBRIDGE AEROSPACE LIMITED (continued)

#### Other Companies Act 2006 reporting (continued)

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

• The objectives of our audit, in respect to fraud, are; to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses; and to respond appropriately to fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and management.

#### Our approach was as follows:

We obtained an understanding of the legal and regulatory frameworks that are applicable to Marshall of Cambridge (Aerospace) Limited. We determined that the most significant laws and regulations which are directly relevant to specific assertions in the financial statements are those related to the reporting framework (FRS 102 and the Companies Act 2006) and labour regulations and tax in the United Kingdom.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MARSHALL OF CAMBRIDGE AEROSPACE LIMITED (continued)

Extent to which the audit was capable of detecting irregularities, including fraud (continued)

- We understood how the company is complying with those legal and regulatory frameworks by making
  enquiries of management and those responsible for legal and compliance procedures. We corroborated our
  enquiries through our review of board minutes, review of correspondence with tax authorities and considering
  material legal expenses.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by meeting with management to understand where it is considered there was a susceptibility of fraud. We also considered potential fraud drivers: including financial or other pressures, opportunity, and personal or corporate motivations. We considered the programmes and controls that the company has established to address risks identified, or that otherwise prevent, deter and detect fraud; and how senior management monitors those programmes and controls. Where the risk was considered to be higher, we performed audit procedures to address each identified fraud risk. These procedures included testing manual journals and key areas of estimation uncertainty or judgement, for example; costs to complete and stage of completion on key material contracts.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at:

https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

OocuSigned by:

232FC03A0B87497

Mark Cardiff (Senior statutory auditor)

for and on behalf of BDO LLP, Statutory Auditor

London, UK

22<sup>nd</sup> July 2021

# **INCOME STATEMENT**

# YEAR ENDED 31 DECEMBER 2020

|   | Notes          | 2020<br>£000<br>Total | 2019<br>(restated)<br>£000<br>Total |
|---|----------------|-----------------------|-------------------------------------|
| TURNOVER  | 2              | 219,915               | 233,332                             |
| Cost of sales   |                | (169,036)             | (180,585)                           |
| GROSS PROFIT  |                | 50,879                | 52,747                              |
| Administrative expenses   |                | (40,136)              | (38,436)                            |
| OPERATING PROFIT BEFORE<br>SEPARATELY DISCLOSED ITEMS   |                | 10,743                | 14,311                              |
| Exceptional items Other operating income  | 3<br>4         | (2,827)<br>1,158      | (3,261)<br>962                      |
| OPERATING PROFIT  | 5              | 9,074                 | 12,012                              |
| Interest receivable and similar income<br>Interest payable and similar charges<br>Investment income | . 8<br>9<br>13 | 97<br>(120)<br>-      | 21<br>(63)                          |
| PROFIT ON ORDINARY<br>ACTIVITIES BEFORE TAXATION  |                | 9,051                 | 11,970                              |
| Tax on ordinary activities  | 10             | (1,744)               | (3,976)                             |
| PROFIT FOR THE FINANCIAL<br>YEAR  |                | 7,307                 | 7,994                               |

All of the activities of the company are classed as continuing.

# STATEMENT OF COMPREHENSIVE INCOME

# YEAR ENDED 31 DECEMBER 2020

|   | 2020<br>£000 | 2019<br>£000 |
|---|--------------|--------------|
| PROFIT FOR THE FINANCIAL YEAR   | 7,307        | 7,994        |
| Fair value gain recognised on cash flow hedges (note 24)  Tax expense relating to components of other comprehensive income (note 10b) | 1,820        | 4,050        |
| 100)  | (333)        | (688)        |
| TOTAL OTHER COMPREHENSIVE INCOME  | 1,467        | 3,362        |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR ATTRIBUTABLE TO THE OWNERS OF THE COMPANY   | 8,774        | 11,356       |

# STATEMENT OF FINANCIAL POSITION

# AT 31 DECEMBER 2020

|  | Notes    | 2020<br>£000     | 2019<br>(restated)<br>£000 |
|--|----------|------------------|----------------------------|
| FIXED ASSETS                                   |          | 10.011           | ć 000                      |
| Intangible assets                              | 11       | 12,311<br>36,008 | 6,980<br>30,906            |
| Tangible assets Investments                    | 12<br>13 | 4,343            | 4,337                      |
| investments                                    | 13       |                  |                            |
|  |          | 52,662           | 42,223                     |
| CURRENT ASSETS                                 |          |                  |                            |
| Stocks   | 14       | 10,795           | 10,840                     |
| Debtors  | 15       | 59,596           | 69,096                     |
| Cash at bank                                   |          | 396              | 2,864                      |
|  |          | 70,787           | 82,800                     |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 17       | (88,298)         | (99,303)                   |
| NET CURRENT LIABILITIES                        |          | (17,511)         | (16,503)                   |
| TOTAL ASSETS LESS CURRENT LIABILITIES          |          | 35,151           | 25,720                     |
| PROVISION FOR LIABILITIES                      | 19       | (4,818)          | (4,161)                    |
| NET ASSETS                                     |          | 30,333           | 21,559                     |
| CAPITAL AND RESERVES                           |          |                  |                            |
| Called up share capital                        | 23       | 12,000           | 12,000                     |
| Cash flow hedge reserve                        | 24       | 1,765            | 298                        |
| Profit and loss account                        |          | 16,568           | 9,261                      |
| SHAREHOLDER'S FUNDS                            |          | 30,333           | 21,559                     |

The Report and Financial Statements were approved by the directors and authorised for issue on 22<sup>nd</sup> July 2021 and are signed on their behalf by:

Docusigned by:

G.J.S. MOYNEHAN

Director

Company Registration Number: 245740

# STATEMENT OF CHANGES IN EQUITY

# YEAR ENDED 31 DECEMBER 2020

|  | Share<br>capital<br>£000 | Cash flow hedge reserve | Profit and loss account (restated) | Total share-<br>holder's funds<br>£000 |
|--|--------------------------|-------------------------|------------------------------------|--|
| Balance brought forward 1 January 2019 (as previously published) Prior period restatement                              | 12,000                   | (3,064)                 | 232<br>1,035                       | 9,168<br>1,035                         |
| Balance brought forward 1 January 2019 ( restated)   | 12,000                   | (3,064)                 | 1,267                              | 10,203                                 |
| Profit for the financial year Other comprehensive income, net of tax   | -                        | 3,362                   | 7,994                              | 7,994<br>3,362                         |
| Total comprehensive income for the year  |                          | 3,362                   | 7,994                              | 11,356                                 |
| Balance brought forward 1 January 2020 (restated) Profit for the financial year Other comprehensive income, net of tax | 12,000                   | 298<br>-<br>1,467       | 9,261<br>7,307                     | 21,559<br>7,307<br>1,467               |
| Total comprehensive income for the year  | -                        | 1,467                   | 7,307                              | 8,744                                  |
| Balance carried forward 31 December 2020   | 12,000                   | 1,765                   | 16,568                             | 30,333                                 |

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies

#### (a) Statement Of Compliance

Marshall of Cambridge Aerospace Limited is a private company limited by shares incorporated in England and Wales. The registered office is Airport House, The Airport, Cambridge, CB5 8RY.

The company's financial statements have been prepared in compliance with the Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") as it applies to the financial statements of the company for the year ended 31 December 2020.

## (b) Basis of Preparation

The financial statements of the company were authorised for issue on 22<sup>nd</sup> July 2021 by the board of directors. The financial statements have been prepared in accordance with applicable accounting standards. The financial statements are prepared in sterling which is the functional currency of the company.

#### (c) Prior Year Adjustments

In preparation of the financial statements for the year ended 31st December 2020, the directors have made certain changes to the prior period, as noted below:

- 2019 brought forward profit and loss account reserves, debtors and creditors falling due within one year have been restated to reflect the correction of an error in the recognition of an accrual. Creditors falling due within one year have decreased by £1,247,000, debtors by £212,000, for the associated deferred tax impact and retained profit/loss brought forward has increased by the net £1,035,000.
- 2019 gross margin has been restated/reduced by £41,097,000 following a reclassification of production overheads to Cost of Sales from Administrative Expenses. The revised treatment more correctly reflects the cost of production.
- Intangible and Tangible Fixed Assets have been restated by £6,980,000, following a reclassification of computer software-related assets in the course of construction from Fixed Assets to Intangibles. Intangible software-related assets were included in Tangible Fixed Assets in error in the prior year.

The above change have been applied retrospectively in accordance with FRS102, paragraph 10.21

#### (d) Going Concern

For the year ended 31 December 2020 the company generated a post-tax profit of £7.3m and at 31 December 2020 had net current liabilities of £17.5m and net assets of £30.3m.

The company participates in the group treasury arrangements of Marshall of Cambridge (Holdings) Limited (MCH), the company's immediate and ultimate parent undertaking. Under this arrangement, it has access to and shares banking arrangements and facilities with MCH and fellow group undertakings.

In relation to that support the MCH directors have assessed the potential impact of the COVID-19 pandemic and other risks as part of their going concern assessment of the MCH Group. In doing so, the MCH directors have modelled down-side scenarios and stress tests for the MCH Core Group, being the MCH Group excluding the Marshall Motor Holdings plc Group. These models take account of the MCH Core Group's mitigating actions and support from the government. The Directors have received a letter of support from the ultimate parent undertaking confirming that this support shall remain in place for at least the next 12 months from the date of approval of the financial statements.

Having assessed these scenarios, the MCH directors have a reasonable expectation that the MCH Core Group has adequate resources to continue in operational existence for at least the next 12 months from the date of approval of the company's financial statements and provide support necessary for the company.

On the basis of their assessment of the company's financial position and of the enquiries made of the directors of Marshall of Cambridge (Holdings) Limited, the company's directors have a reasonable expectation that

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies (continued)

#### (d) Going Concern (continued)

the company will be able to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing their report and financial statements.

#### (e) Consolidation

In accordance with section 400 of the Companies Act 2006 consolidated financial statements have not been prepared as the company is a wholly owned subsidiary of Marshall of Cambridge (Holdings) Limited, the ultimate parent company of the group, which is registered in England and Wales, for which consolidated financial statements are publicly available. These financial statements therefore present information about the company alone and not about its group.

#### (f) Exemptions For Qualifying Entities Under FRS 102

FRS 102 allows a qualifying entity certain disclosure exemptions, subject to certain conditions, which have been complied with, including notification of, and no objection to, the use of exemptions by the company's shareholders.

The company has taken advantage of the following disclosure exemptions under FRS 102 reduced disclosure framework:

- (a) The requirements of Section 4 Statement of Financial Position paragraph 4.12(a)(iv);
- (b) The requirements of Section 7 Statement of Cash Flows and Section 3 Financial Statement Presentation paragraph 3.17(d);
- (c) The requirements of Section 11, paragraphs 11.39 to 11.48A and Section 12, paragraphs 12.26 to 12.29A;
- (d) The requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23; and
- (e) The requirements of Section 33 Related Party Disclosures paragraph 33.7.

#### (g) Judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the period.

#### (h) Key Sources of Estimation Uncertainty

The following are the company's key sources of estimation uncertainty:

#### Turnover and contract loss provisions

Turnover on long term contracts is recognised by reference to the stage of completion of contract activity, and therefore is sensitive to the ability to reliably assess this stage of completion. This is normally based on the costs incurred to date as a proportion of total anticipated contract costs, however if this does not accurately reflect the stage of completion then an alternative approach is used instead. In making the assessment of costs to complete the contract, management considers not only specific forecast costs but also the level of risk on the programme. In addition, if the final outcome of a contract cannot be reliably assessed, revenue recognition is limited to the level of costs incurred until such time that the contract has progressed sufficiently to make profit recognition appropriate. Where a contract is forecast to be loss making, full provision is made for such losses in the first year in which they are foreseen. The loss provision is based on management's best estimate of the likely outturn for the project based on engineering and production estimates and taking into account reserves for certain risks.

#### Impairment of investments

Where there are indicators of impairment of investments, the company compares the carrying value of the asset with its recoverable amount, represented by the higher of its value in use and net realisable value. Value in use is based on a discounted cash flow model, and is therefore sensitive to the discount rate used as well as the expected future cash flows and extrapolated growth rate.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies (continued)

#### (h) Key Sources of Estimation Uncertainty (continued)

#### Offset provision

As a result of trading internationally, the company has entered into a number of contracts that include an offset agreement with a foreign government. These contracts impose an obligation on the company to purchase a certain value of goods or services from approved companies within that country. As such, the company is required to consider the value of any outstanding obligation under offset agreements at each year end, and the associated offset provision required. When calculating the offset provision, management considers the terms of each offset agreement, the value of the obligation that the company has generated, the value of the obligation that the company has settled during the course of business, and the manner in which it expects to settle the remaining obligation.

#### Research and development expenditure credits

The company recognises a provision for research and development expenditure credits receivable based on reasonable estimates, informed by the relevant tax legislation. Management estimates are required to determine the amount of tax credit that can be recognised, based upon the level of qualifying research and development activity undertaken by the company.

#### Deferred tax

Unrelieved tax losses and other deferred tax assets have been recognised only to the extent that the directors consider it is probable they will be recovered against future taxable profits or the reversal of deferred tax liabilities. Management estimation is required to determine whether the recognition of future taxable profits is probable.

A five year financial forecast has been prepared which indicates the company will make taxable profit for the next five years. The directors acknowledge the estimation uncertainty included in future financial forecasts but consider the recognition of deferred tax assets reasonable.

#### (i) Turnover

Turnover comprises the invoiced value of goods and services supplied by the company excluding trade discounts and value added tax. Turnover relating to long term contracts represents the value of work performed during the year determined by reference to the stage of completion of the contract.

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. The specific methods used to recognise the different forms of revenue earned by the company are set out below.

#### i) Sale of goods

Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be reliably measured.

#### ii) Long term contracts

Turnover from long term contracts is recognised by reference to the stage of completion of contract activity at the year end date. This is normally determined by the proportion that contract costs incurred to date bear to the estimated total contract costs, except where this would not be representative of the stage of completion. If the nature of a particular contract means that costs incurred do not accurately reflect the progress of contract activity, an alternative approach is used such as the achievement of pre-determined contract milestones.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies (continued)

#### (i) Turnover (continued)

#### ii) Long term contracts (continued)

Milestones are considered to have been achieved where the customer has acknowledged that the obligations under the contract are complete, or considered to be virtually certain, as at the year end date.

Revenue in respect of variations to contracts, claims and incentive payments are recognised when it is highly likely that it will be agreed by the customer. Profit attributable to long term contracts is recognised if the final outcome of such contracts can be reliably assessed. On all contracts, full provision is made for any losses in the year in which they are first foreseen.

#### iii) Rendering of services

Turnover from the provision of services is recognised as the contract activity progresses to reflect the performance of the underlying contractual obligations.

#### (j) Research and Development

Research and development expenditure is written off as incurred, except that development expenditure incurred on an individual project is capitalised as an intangible asset where the company can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the asset and the ability to measure reliably the expenditure during development.

#### (k) Research and Development Expenditure Credits

Research and development expenditure credits are recognised based on the level of qualifying research and development expenditure incurred by the company. Expenditure credits are either used to reduce the tax charge incurred by the company or, where the company is loss making, group relieved to other companies within the Marshall of Cambridge (Holdings) Limited group.

#### (l) Tangible Fixed Assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Such cost includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its useful economic life as follows:

| Leasehold Property  | 3-20 years |
|---------------------|------------|
| Plant and Machinery | 3-8 years  |
| Motor Vehicles      | 3-5 years  |
| Aircraft            | 5-20 years |
| Runway              | 20 years   |

Depreciation is provided when the assets are available for use.

The carrying values of tangible fixed assets are reviewed for impairment when events of changes in circumstances indicate the carrying value may not be recoverable.

#### (m) Stocks and Work In Progress

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies (continued)

#### (m) Stocks and Work In Progress (continued)

Work in progress is valued at the lower of cost and net realisable value. Cost includes, where appropriate, labour and factory overheads. Long term contract work in progress is stated at cost, as defined above, less amounts transferred to the income statement and provision for any known or anticipated losses and payments on account received and receivable.

#### (n) Operating Leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term. Lease incentives are recognised over the lease term on a straight line basis.

#### (o) Pension Costs

Marshall of Cambridge (Holdings) Limited group operates a number of different pension funds, including both defined contribution and defined benefit schemes, for the employees of the group. The assets of all the schemes are held in separately administered trust funds. For the defined contribution schemes, contributions are recognised in the profit and loss account in the period in which they become payable.

The defined benefit scheme is a group plan. It is not possible for the company to obtain sufficient information to enable it to account for the plan as a defined benefit plan, therefore it accounts for the plan as a defined contribution plan.

#### (p) Deferred Taxation

Deferred tax is recognised in respect of all timing differences which are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements, except that:

• Unrelieved tax losses and other deferred tax assets are recognised only to the extent that the directors consider that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the period end date.

#### (q) Foreign Currencies

Transactions in foreign currencies are initially recorded in the company's functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### **Derivative Financial Instruments**

The company uses forward foreign currency contracts to reduce exposure to foreign exchange rates.

Derivative financial instruments are initially measured at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value through profit and loss. Derivatives are carried as assets where the fair value is positive and as liabilities where the fair value is negative.

The fair value of the forward currency contracts is calculated by reference to current forward exchange contracts with similar maturity profiles.

Changes in the value of derivatives are recognised in profit or loss within administrative expenses, except where they have been designated as qualifying cash flow hedges. Gains or losses on derivatives designated as cash flow hedges are initially recognised within other comprehensive income, and subsequently recycled to profit or loss when the derivative is settled.

#### (s) Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 1. Accounting Policies (continued)

#### (t) Impairment

The company assesses at each reporting date whether an asset may be impaired. If any such indication exists the company estimates the recoverable amount of the asset. If it is not possible to estimate the recoverable amount of the individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs. The recoverable amount of an asset or cash-generating unit is the higher of its fair value less costs to sell and its value in use. If the recoverable amount is less than its carrying amount, the carrying amount of the asset is impaired and it is reduced to its recoverable amount through an impairment in profit and loss unless the asset is carried as a revalued amount where the impairment loss of a revalued asset is a revaluation decrease.

An impairment loss recognised for all assets is reversed in a subsequent period if and only if the reasons for the impairment loss have ceased to apply.

#### (u) Provisions for Liabilities

A provision is recognised when the company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation.

#### (v) Separately disclosed exceptional items

Items which are material and significant are presented as exceptional items within their relevant Income Statement category. The separate reporting of exceptional items helps provide additional useful information regarding the Group's underlying business performance.

#### (w) Trade and other debtors and creditors

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are recognised initially at transaction price plus attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors.

#### 2. Turnover

Turnover represents the amounts derived from the provision of goods and services which fall within the company's ordinary activities, stated net of valued added tax.

The turnover and profit before tax are attributable to the company's principal activities of aerospace engineering for various business streams.

2020

2010

An analysis of turnover by geographical destination is given below:

|  | 2020                                | 2019    |
|--|-------------------------------------|---------|
|  | £000                                | £000    |
| United Kingdom   | 103,315                             | 128,307 |
| Rest of Europe   | 31,219                              | 26,473  |
| North America  | 38,623                              | 38,965  |
| Rest of World  | 46,758                              | 39,587  |
|  | 219,915                             | 233,332 |
|  | <del>- 1, 1, 1, 1, 1, 1, 1, 1</del> |         |
| An analysis of turnover by business stream is given below: |                                     |         |
|  | 2020                                | 2019    |
|  | £000                                | £000    |
| Military Aerospace   | 176,528                             | 183,225 |
| Aerostructures   | 34,827                              | 35,226  |
| Major Projects   | 6,364                               | 9,605   |
| Other .  | 2,196                               | 5,276   |
|  | 219,915                             | 233,332 |
|  |                                     |         |

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 3. **Exceptional** items

|   | 2020  | 2019    |
|---|-------|---------|
|   | £000  | £000    |
| Impairment on investment (see note 13)                                  | -     | 5,037   |
| Decrease in contract loss provisions previously reported as exceptional |       |         |
| items <sup>1</sup>  | -     | (1,776) |
| Restructuring programme <sup>1</sup>                                    | 1,532 | -       |
| Exovent <sup>2</sup>  | 994   | -       |
| Covid-19 expenses   | 302   | •       |
|   | 2,827 | 3,261   |
|   |       | - ,     |

<sup>&</sup>lt;sup>1</sup> The directors consider these costs to be non-routine in nature

MCA has incurred a number of exceptional material items, whose significiance is sufficient to warrant separate disclosure. The key elements include within separately disclosed items are:

- Cost relating to a signficiant restructuring exercise across MCA
- As a response to the onset of the COVDS-19 pandemic, costs relating to the development of the Exovent negative pressure ventilator are disclosed separately; and
- COVID-19 costs relating to the incremental costs of providing personal protective equipment and all associated cleaning, sanitisation and other costs required to keep both colleagues and visitors safe.

#### Other Operating Income

|  | 2020      | 2019               |
|--|-----------|--------------------|
| Dest market                                  | 000£      | <b>£000</b><br>194 |
| Rent receivable                              | 29<br>916 | 768                |
| Research and development expenditure credits | 213       | 708                |
| Furlough credits                             | 213       |                    |
|  | 1,158     | 962                |
|  |           |                    |

The Company utilised the VAT Deferral Scheme enabling £2,938,000 of VAT liabilities to be repaid in instalments between March 2021 and January 2022. At the onset of the pandemic, PAYE liabilities were deferred but repaid in full in June 2020. The Company decided to utilise government support relating to the Coronavirus Job Retention Scheme, claiming £213,000, and then approved the repayment of the support in March 2021.

#### 5. **Operating Profit**

Operating profit is stated after charging/(crediting):

|   | 2020  | 2019  |
|---|-------|-------|
|   | £000  | £000  |
| Research and development expenditure                      | 1,623 | 2,269 |
| Depreciation of owned tangible fixed assets (see note 12) | 4,740 | 4,463 |
| Amortisation of intangible fixed assets (see note 11)     | 446   | -     |
| Loss / (Profit) on disposal of tangible fixed assets      | 6     | 8     |
| Operating lease costs:                                    |       |       |
| - Plant and equipment                                     | 423   | 554   |
| - Land and buildings                                      | 3,961 | 3,945 |
| Foreign exchange gains                                    | (173) | (187) |
| Audit of the financial statements of the company          | 73    | 107   |
|   |       |       |

<sup>&</sup>lt;sup>2</sup> Considered by the directors to be non-recurring

# NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 6. Particulars of Employees

Defined contribution schemes

The average monthly number of employees (including executive directors) of the company during the financial year was:

|    | financial year was:   |                                       |             |
|----|---|---------------------------------------|-------------|
|    |   | 2020                                  | 2019        |
|    |   | No.                                   | No.         |
|    | Production  | 706                                   | 697         |
|    | Administration and management   | 492                                   | 514         |
|    |   | 1,198                                 | 1,211       |
|    | The aggregate payroll costs of the above were:                                |                                       |             |
|    |   | 2020                                  | 2019        |
|    |   | £000                                  | £000        |
|    | Wages and salaries  | 60,449                                | 58,575      |
|    | Social security costs   | 6,301                                 | 6,474       |
|    | Pension costs – defined benefit schemes (note 18)                             | <b>-</b>                              |             |
|    | Pension costs – defined contribution schemes (note 18)                        | 4,190                                 | 3,628       |
|    |   | 70,940                                | 68,677      |
| 7. | Directors' Remuneration   |                                       | <del></del> |
|    | The directors' aggregate remuneration in respect of qualifying services were: |                                       |             |
|    | The uncotors aggingate remainstation in respect of quantying services were.   | 2020                                  | 2019        |
|    |   | £000                                  | £000        |
|    | Remuneration  | 644                                   | 508         |
|    | Compensation for loss of office   | 104                                   | -           |
|    | Pension contributions to group defined contribution schemes                   | 44                                    | 37          |
|    | ·   | 792                                   | 545         |
|    |   | · · · · · · · · · · · · · · · · · · · |             |
|    | Remuneration of highest paid director:  |                                       |             |
|    |   | 2020                                  | 2019        |
|    | -   | £000                                  | £000        |
|    | Remuneration  | 321                                   | 262         |
|    | Pension contributions to group defined contribution schemes                   |                                       | 19          |
|    |   | 341                                   | 281         |
|    | The number of directors who accrued benefits under company pension schemes    | was as follows:                       |             |
|    |   | 2020                                  | 2019        |
|    |   | No                                    | No          |
|    | Defined benefit schemes   | -                                     | -           |
|    |   |                                       |             |

Until the date of his resignation, A. D. McPhee was an employee of the ultimate parent company. A management charge of £1,913,333 (2019: £1,915,000) in respect of separately identifiable remuneration of directors and related administration costs has been made by Marshall of Cambridge (Holdings) Limited, the ultimate parent company. The management charge also includes a proportion of the directors' emoluments which are not possible to identify separately for directors with shared commitments across the Marshall Group.

3

# NOTES TO THE REPORT AND FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2020

| 8.  | Interest Receivable and Similar Income                                       |           |             |
|-----|--|-----------|-------------|
|     |  | 2020      | 2019        |
|     |  | £000      | £000        |
|     | Bank interest receivable   | 97        | 21          |
|     |  | 97        | 21          |
|     |  |           | <del></del> |
| 9.  | Interest Payable and Similar Charges   |           |             |
|     |  | 2020      | 2019        |
|     | Turanist models to a considerable of   | £000      | £000        |
|     | Interest payable to group undertakings                                       | 120       | 63          |
|     |  | 120       | 63          |
| 10. | Tax  |           |             |
|     | (a) Tax on profit on ordinary activities                                     |           |             |
|     | (a) rax on profit on ordinary activities                                     | 2020      | 2019        |
|     |  | £000      | £000        |
|     | Current tax:   |           |             |
|     | UK Taxation  |           |             |
|     | UK corporation tax based on the profit for the year at 19.00% (2019:         |           |             |
|     | 19.00%)  | 64<br>157 | 915         |
|     | Adjustments in respect of prior years Adjustments in respect of group relief | 719       | 2,102       |
|     | Aujustinents in respect of group rener                                       |           |             |
|     |  | 940       | 3,017       |
|     | Foreign tax  |           |             |
|     | Current tax on income for the year   | •         | 17          |
|     |  | 940       | 3,034       |
|     | Deferred tax Origination and reversal of timing differences                  | 1,181     | 1,538       |
|     | Adjustment in respect of prior years   | 1,131     | (596)       |
|     | Effect of tax rate changes on opening liability                              | (387)     | -           |
|     |  | 804       | 942         |
|     | Tax on profit on ordinary activities   | 1,744     | 3,976       |
|     | (b) Tax included in other comprehensive income                               |           |             |
|     | (.)  | 2020      | 2019        |
|     | Defound to   | £000      | £000        |
|     | Deferred tax  Total tax charge included in other comprehensive income        | 353       | 688         |
|     | Total tax charge included in other complehensive income                      |           |             |

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 10. Tax (continued)

#### (c) Factors affecting current tax charge

The UK standard rate of corporation tax is 19.00% (2019: 19.00%). The actual tax charge for the current and previous years varies from the standard rate for reasons set out in the following reconciliation:

|  | 2020              | 2019           |
|--|-------------------|----------------|
| Profit on ordinary activities before taxation                                | <b>£000</b> 9,051 | £000<br>11,970 |
| Profit on ordinary activities multiplied by the standard rate of corporation |                   |                |
| tax of 19.00% (2019: 19.00%)   | 1,720             | 2,275          |
| Income not taxable   | •                 | -              |
| Expenses not deductible for tax purposes                                     | 240               | 1,546          |
| Research and development enhanced claim                                      | 2                 | -              |
| Effect of differences in tax rate changes on opening liability               | (411)             | _              |
| Foreign tax on overseas earnings   |                   | 17             |
| Adjustments in respect of prior years  | 167               | 319            |
| Effect of tax rate changes   | 26                | (181)          |
| Total tax charge (note 10(a))  | 1,744             | 3,976          |

#### (d) Factors that may affect future tax charges

The standard rate of tax applied to reported profit on ordinary activities is 19.00% (2019: 19.00%). Finance Act 2020 maintained the UK corporation tax rate at 19% with effect from 1 April 2020, reversing the previously enacted reduction in the rate of UK corporation tax to 17% from 1 April 2020.

A deferred tax asset of £828,582 (2019: £1,064,259) in respect of timing differences between capital allowances and £1,434,077 (2019: £2,300,711) in respect of tax losses has been recognised on the basis the Group has sufficient certainty over recoverability against future taxable profits of the Group.

During the year beginning 1 January 2021, the net reversal of deferred tax assets and liabilities is expected to decrease the corporation tax charge for the year by £1,294,335. This is due to the anticipated reversal of deferred tax on fixed asset timing differences and utilisation of brought forward tax losses.

# NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

| 11. | Intangible Fixed Assets |
|-----|-------------------------|
|     |                         |

| 11. | Intangible Fixed Assets                        |                               |                         |                         |                             | ~~ ~     |                           | <b></b>       |
|-----|--|-------------------------------|-------------------------|-------------------------|-----------------------------|----------|---------------------------|---------------|
|     |  |                               |                         |                         | AIC<br>(restate<br>£0       |          | nputer<br>oftware<br>£000 | Total         |
|     | Cost   |                               |                         |                         |                             |          |                           |               |
|     | At 1 January 2020 (resta                       | ted)                          |                         |                         |                             | 80       | •                         | 6,980         |
|     | Additions                                      |                               |                         |                         |                             | 10       | 2,267                     | 5,777         |
|     | Transfers                                      |                               |                         |                         | (10,49                      | 90)      | 10,490                    | -             |
|     | At 31 December 2020                            |                               |                         |                         |                             | -        | 12,757                    | 12,757        |
|     | Depreciation                                   |                               |                         |                         |                             |          |                           |               |
|     | At 1 January 2020                              |                               |                         |                         |                             | •        | -                         | -             |
|     | Charge for the year                            |                               |                         |                         |                             | •        | 446                       | 446           |
|     | At 31 December 2020                            |                               |                         |                         |                             | -        | 446                       | 446           |
|     | Net Book Value<br>At 31 December 2020          |                               |                         |                         |                             | -        | 12,311                    | 12,311        |
|     | At 31 December 2019 (re                        | estated)                      |                         |                         | 6,9                         | 80       | -                         | 6,980         |
| 12. | Tangible Fixed Assets                          |                               |                         |                         |                             |          |                           |               |
|     |  | ٠                             |                         |                         | Motor                       |          |                           |               |
|     |  | Leasehold<br>Property<br>£000 | Aircraft I<br>M<br>£000 | Plant and achinery £000 | Vehicles £000               | Runway ( | AICC<br>restated)<br>£000 | Total<br>£000 |
|     | Cost   | 2000                          | 2000                    | £000                    | 2000                        | 2000     | 2000                      | 2000          |
|     | At 1 January 2020                              |                               |                         |                         |                             |          |                           |               |
|     | (restated)                                     | 2,974                         | 487                     | 66,891                  | 2,871                       | 21,863   | 1,010                     | 96,096        |
|     | Additions                                      | 703                           | -                       | 2,763                   | -,                          | 45       | 6,339                     | 9,850         |
|     | Disposals                                      | (14)                          | (11)                    | (448)                   | (26)                        | -        | •                         | (499)         |
|     | Transfers                                      | -                             |                         | 4,025                   |                             |          | (4,025)                   |               |
|     | At 31 December 2020                            | 3,663                         | 476                     | 73,231                  | 2,845                       | 21,908   | 3,324                     | 105,447       |
|     | Depreciation                                   |                               |                         |                         | ,                           |          |                           |               |
|     | At 1 January 2020                              | 2,299                         | 462                     | 53,554                  | 2,867                       | 6,008    |                           | 65,190        |
|     | Charge for the year                            | 499                           | 8                       | 3,205                   | 4                           | 1,024    | _                         | 4,740         |
|     |  |                               |                         |                         | •                           | -,       |                           |               |
|     | Disposals                                      | (14)                          | (11)                    | (440)                   | (26)                        | -        | -                         | (491)         |
|     |  |                               |                         |                         | <u>(26)</u><br><u>2,845</u> | 7,032    | -                         | 69,439        |
|     | Disposals                                      | (14)                          | (11)                    | (440)                   |                             | 7,032    | -                         | <del></del>   |
|     | Disposals At 31 December 2020                  | (14)                          | (11)                    | (440)                   |                             | 7,032    | 3,324                     | <del></del>   |
|     | Disposals  At 31 December 2020  Net Book Value | $\frac{(14)}{2,784}$          | 459                     | (440)<br>56,319         |                             |          | 3,324                     | 69,439        |

Assets in the course of construction ("AICC") as at 31 December 2020 relates to a new radar which is in the process of being built. This will be recognised as plant and machinery upon completion.

An £1,171,650 recategorisation adjustment has been made to the brought forward cost, to move assets in the course of construction as at 31 December 2019 from Plant and Machinery to AICC.

# NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 13. Investments

|                                   | Shares in<br>subsidiary<br>undertakings<br>£000 |
|-----------------------------------|---|
| Cost or Valuation                 |   |
| At 1 January 2020 Additions       | 20,207  |
| Additions                         | 6   |
| At 31 December 2020               | 20,211  |
| Amounts provided                  |   |
| At 1 January and 31 December 2020 | 15,860  |
|                                   |   |
| Net Book Value                    |   |
| At 31 December 2020               | 4,343   |
| At 31 December 2019               | 4,337   |
|                                   |   |

At 31 December 2020 the company owns 20% or more of the issued share capital of the following companies:

| Company                                 | Country of registration or incorporation | Class of<br>shares<br>held | %   |
|---|--|----------------------------|-----|
| Aeropeople Limited                      | England and Wales                        | Ordinary                   | 100 |
| Marshall Aerospace Canada, Inc.         | Canada                                   | Ordinary                   | 100 |
| Marshall Aerospace Netherlands B.V.     | Netherlands                              | Ordinary                   | 100 |
| Slingsby Holdings Limited               | England and Wales                        | Ordinary                   | 100 |
| Aeroacademy Limited                     | England and Wales                        | Ordinary                   | 100 |
| Marshall Middle East Limited            | England and Wales                        | Ordinary                   | 100 |
| Marshall Aircraft Sales Limited         | England and Wales                        | Ordinary                   | 100 |
| Marshall Aerospace & Defence France SAS | France                                   | Ordinary                   | 100 |

Aeropeople Limited supplies labour to aerospace and associated industries. During 2020 Aeropeople Limited made a post tax loss of £776,255 (2019: loss £993,760) and held capital and reserves at 31 December 2020 of £643,1188 (2019: £1,410,443). Aeropeople Limited holds 100% of the share capital of Aeropeople GmbH (Germany), which began trading in 2010. It also holds 100% of the share capital of Aeropeople Italy SrL, a dormant company. Aeropeople Limited was sold to a third party on 18 April 2021 (note 27).

Marshall Aerospace Canada, Inc. began trading in 2006. Its principal activity is to provide design engineering support to the Royal Canadian Air Force. It made a post tax profit of £466,608 (2019: £843,883) and held capital and reserves at 31 December 2020 of £6,518,760 (2019: £5,638,178).

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 13. Investments (continued)

Marshall Aerospace Netherlands B.V. began trading in 2006. Its principal activity is to supply design engineering services to the aerospace industry. It made a post tax profit of £48,151 (2019: £77,280) and held capital and reserves at 31 December 2020 of £450,142 (2019: £404,216).

Slingsby Holdings Limited is an investment holding company and at 31 December 2020 holds 100% of the share capital of Slingsby Advanced Composites Limited. Slingsby Advanced Composites principal activity is the design, manufacture and marketing of structural composite and metal structures for the defence, aerospace/aviation, marine and rail industries. During the year, Slingsby Holdings Limited dissolved three dormant subsidiary entities.

Slingsby Holdings Limited and its subsidiaries made a post tax loss for the year ended 31 December 2020 of £146,951 (2019 (restated): loss £2,576,484). Slingsby Holdings Limited has capital and reserves at 31 December 2020 of £4,747,280 (2019 (restated): £4,600,319).

Aeroacademy Limited has not traded since its incorporation. It held capital and reserves at 31 December 2020 of £1 (2019: £1).

Marshall Middle East Limited's principal activity is to conduct business development activities within the Middle East on behalf of Marshall of Cambridge Aerospace Limited. It made a post tax loss of £38,694 (2019 (restated): loss of £70,443) for the period ended 31 December 2020 and held a capital and reserves deficit at 31 December 2020 of £601,945 (2019 (restated): deficit £563,251).

Marshall Aircraft Sales Limited's principal activity was to act as an agent involved in the sale of aircraft. It ceased trading in 2018. During 2019 the company appointed a liquidator and entered liquidation proceedings prior to the year end date. For the year ended 31 December 2020 the company generated a post tax profit of £nil (2019: £1,859,062). It has a capital and reserves at 31 December 2020 of £nil (2019: deficit £1,859,162).

Marshall Aerospace & Defence France SAS was incorporated in 2020. Its principal activity is to conduct business development activities within France on behalf of Marshall of Cambridge Aerospace Limited. For the year ended 31 December 2020 the company generated a post tax loss of £21,945 (2019: £nil). It has a capital and reserves at 31 December 2020 of £4,165 (2019: £nil).

### 14. Stocks

|                  | 2020   | 2019   |
|------------------|--------|--------|
|                  | £000   | £000   |
| Raw materials    | 7,484  | 7,179  |
| Work in progress | 3,311  | 3,661  |
|                  | 10,795 | 10,840 |
|                  |        |        |

2010

The difference between purchase price or production cost of raw materials and their replacement cost is not considered material.

Stocks recognised as an expense in the year were £104,487,000 (2019: £120,993,000).

Progress payments receivable in excess of the value of work done on individual contracts less provisions are shown separately under Creditors: Amounts falling due within one year on the statement of financial position (see note 17).

# NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

| 15. Debto: | rs |
|------------|----|
|------------|----|

|  |        | 2019       |
|--|--------|------------|
| •  | 2020   | (restated) |
|  | £000   | £000       |
| Trade debtors                              | 16,509 | 27,712     |
| Amounts recoverable on long term contracts | 21,215 | 11,681     |
| Amounts owed by group undertakings         | 2,100  | 13,494     |
| Other debtors                              | 10,800 | 8,257      |
| Prepayments and accrued income             | 3,741  | 3,282      |
| Derivative financial instruments           | 2,405  | 10         |
| Deferred tax asset (see note 16)           | 2,180  | 3,338      |
| Corporation tax receivable                 | 646    | 1,322      |
|  | 59,596 | 69,096     |
|  |        |            |

Amounts owed by group undertakings are interest free and repayable on demand.

#### 16. Deferred Tax Asset

The movement in the deferred tax asset during the year was:

|  | 2020        | (restated) |
|--|-------------|------------|
|  | £000        | £000       |
| Balance brought forward                        | 3,338       | 4,967      |
| Profit and loss debit for the year             | (805)       | (941)      |
| Other comprehensive income credit for the year | (353)       | (688)      |
| Balance carried forward (see note 15)          | 2,180       | 3,338      |
|  | <del></del> |            |

2019

The deferred tax asset consists of the tax effect of timing differences in respect of:

| ·   |       | 2019       |
|---|-------|------------|
|   | 2020  | (restated) |
|   | £000  | £000       |
| Excess of depreciation over taxation allowances                 | 829   | 1,064      |
| Impact of tax losses carried forward                            | 1,434 | 2,406      |
| Impact of short term timing differences (including research and |       |            |
| development expenditure credit carry forward)                   | 131   | 139        |
| Other short term timing differences                             | 200   | (211)      |
| Deferred tax on cash flow hedge reserve                         | (414) | (60)       |
|   | 2 100 |            |
|   | 2,180 | 3,338      |
|   |       |            |

# 17. Creditors: Amounts Falling due Within One Year

|                                    |        | 2019       |
|------------------------------------|--------|------------|
|                                    | 2020   | (restated) |
|                                    | £000   | £000       |
| Payments received on account       | 47,326 | 63,281     |
| Trade creditors                    | 12,823 | 5,395      |
| Amounts owed to group undertakings | 4,735  | 1,821      |
| Other taxes and social security    | 5,412  | 4,268      |
| Other creditors                    | 778    | 4,520      |
| Accruals and deferred income       | 14,588 | 20,018     |
| Derivative financial instruments   | 1,159  | -          |
| Bank overdrafts                    | 1,477  | -          |
|                                    | 88,298 | 99,303     |
|                                    |        |            |

Amounts owed to group undertakings are interest free and repayable on demand.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 18. Pensions

The company participates in two of the pension schemes which are operated by Marshall of Cambridge (Holdings) Limited (the "Group") for the benefit of its employees, one of which has elements of both defined benefit and defined contribution, while the other is entirely defined contribution. All of the schemes are funded by the payment of contributions to trustee administered funds which are kept independently from the assets of the Group.

The contribution scheme, which covers 99% of Group scheme members, was established in 2018. The total pension cost for the year for the company in respect of defined contribution scheme was £4,190,031 (2019: £3,628,338). The total unpaid pension contributions outstanding at the year end, and included in other creditors, amounted to £687,499 (2019: £6,980).

The scheme which has elements of both defined benefit and defined contribution is known as the Marshall Group Executive Pension Plan (the "Plan"). The level of defined benefit pension contribution is determined with the advice of independent qualified actuaries. It is not possible to apportion the underlying assets and liabilities of the scheme to the individual companies on a consistent and reasonable basis. The company is therefore accounting for the contributions to the scheme as if it were a contribution scheme. The total pension cost for the company in respect of this scheme was £nil (2019: £nil). As disclosed in the Group financial statements, there is a deficit on the scheme of £4,807,023 (2019: £2,984,970) as calculated in accordance with FRS 102, Section 28. Further disclosures can also be found in the Group's consolidated financial statements.

#### 19. Provision for Liabilities

|   | Warranty provision £000 | Restructuring provision £000 | Loss provision £000 | Total<br>£000 |
|---|-------------------------|------------------------------|---------------------|---------------|
| Balance at 1 January 2020                     | 303                     | 83                           | 3,775               | 4,161         |
| Additional provisions created during the year | -                       | 1,532                        | 6,582               | 8,114         |
| Amounts utilised in the year                  | (3)                     | (1,549)                      | (5,539)             | (7,091)       |
| Balance carried forward 31 December 2020      | 300                     | 66                           | 4,818               | 5,184         |

A provision of £3,000 has been utilised in the year in relation to warranty claims. It is expected that the remainder of this expenditure will be utilised in 2021.

A restructuring provision has been recognised in relation to the remaining costs expected to be incurred in completing of the restructuring exercise that commenced during 2020 and will complete in 2021.

The loss provision relates to management's best estimate of the foreseeable loss on major contracts. The provision is expected to be utilised in 2021.

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

#### 20. Commitments under Operating Leases

The company had the following future minimum lease payments under non-cancellable operating leases for each of the following periods:

|                      | Land & buildings |       | Plant & equipment |      |
|----------------------|------------------|-------|-------------------|------|
|                      | 2020             | 2019  | 2020              | 2019 |
| •                    | £000             | £000  | £000              | £000 |
| Within I year        | 3,322            | 3,956 | 435               | 356  |
| Between 2 to 5 years | 584              | 3,759 | 656               | 573  |
| More than 5 years    | _                | •     | -                 | -    |
|                      | 3,906            | 7,715 | 1,091             | 929  |
|                      |                  |       |                   |      |

#### 21. Contingencies

The company has given various guarantees to its bankers mainly in relation to performance bonds, which at the year-end amounted to £4,896,027 (2019: £7,827,740). These would require the company to make certain payments in the event it does not perform what is expected of it under the terms of related contracts. The company does not anticipate making any payments in relation to these performance bonds.

The Company has access to the parent company's £75,000,000 banking facility which is secured by cross guarantees between certain members of the parent company's group. The Company is one of these members. At the 31 December 2020 £24,726,000 was outstanding (2019 - £7,139,000).

#### 22. Related Party Transactions

The company has taken advantage of the exemption in FRS 102 Section 33 Related Party Disclosures paragraph 33.7 not to disclose transactions with fellow subsidiary undertakings of the Marshall of Cambridge (Holdings) Limited group.

#### 23. Share Capital

#### Allotted, called up and fully paid:

|                                       | 2020   | 2019   |
|---------------------------------------|--------|--------|
|                                       | £000   | £000   |
| 12,000,000 Ordinary shares of £1 each | 12,000 | 12,000 |
|                                       |        |        |

There is a single class of ordinary shares. There are no restrictions on the distribution of dividends and the repayment of capital.

#### 24. Cash Flow Hedge Reserve

This reserve is used to record changes in the fair value of financial instruments designated as cash flow hedges.

#### 25. Capital Commitments

Amounts contracted for but not provided in the report and financial statements amounted to £1,791,625 (2019: £8,981,832).

#### NOTES TO THE REPORT AND FINANCIAL STATEMENTS

#### YEAR ENDED 31 DECEMBER 2020

## 26. Ultimate Parent Company and Controlling Party

The immediate parent undertaking is Marshall ADG Limited. The ultimate parent company and controlling party continues to be Marshall of Cambridge (Holdings) Limited.

The parent undertaking of the smallest and the largest group of undertakings for which consolidated financial statements are prepared and of which the company is a member is Marshall of Cambridge (Holdings) Limited, registered in England and Wales, and this is therefore considered to be the ultimate parent undertaking and also the ultimate controlling party. Copies of these consolidated financial statements can be obtained from Marshall of Cambridge (Holdings) Limited, Airport House, The Airport, Cambridge, CB5 8RY.

#### 27. Post balance sheet events

On 18 April 2021, the Company disposed of 100% of its interest in Aeropeople Limited for total consideration of £600,000.