# John Lewis Partnership plc annual report and accounts 2006

238937

John Lewis **Waitrose** 



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John Lewis Partnership, Partnership House, Carlisle Place, London SW1P 1BX www.johnlewispartnership.co.uk

# The John Lewis Partnership

The John Lewis Partnership is one of the UK's top ten retail businesses with 27 John Lewis department stores and 174 Waitrose supermarkets.

It is also the country's largest employee co-operative, with over 64,000 employees. The Partnership aims to ensure that everyone who works for it enjoys the experience of ownership, by sharing in the profits, by having access to information and by sharing in decision making.

The Partnership believes that the commitment of Partners to the business is a unique source of competitive advantage which has underpinned 75 years of profitable growth and a reputation amongst customers and suppliers unparalleled in the UK retail industry.

The company's record of performance testifies to the robustness of the vision of its founder John Spedan Lewis, to create a company dedicated to the happiness of the staff through their worthwhile, secure and satisfying employment in a successful business.

The Partnership Board of John Lewis Partnership plc comprises twelve members – the Chairman, the Deputy Chairman, five members nominated by the Chairman and five by the Partnership Council, the elected body which represents all the members of the Partnership.

John Lewis Partnership plc and its subsidiary John Lewis plc have small issues of preference stock which have first claim on the profits. The whole of the balance is available to be used for the benefit of the business and the Partners. The share of profits allocated to Partners, the Partnership Bonus, is fixed each year by the Partnership Board and is distributed as the same percentage of gross annual pay for all Partners. All Partners received a 15% bonus for the current year as their share of profits at a total cost of £120m.

# Summary of results for the year ended 28 January 2006

	2006 £m	2005 £m
Gross sales (including sale or return sales and VAT)	5,764.4	5,333.6
Revenue	5,149.3	4,757.5
Operating profit (after exceptional gains of £nil (£16.5m))	281.6	274.0
Net finance costs	(35.0)	(30.6)
Share of operating loss of associate (Ocado) Exceptional gain on dilution of interest in associate	(5.6) 10.8	(14.1)
Profit before Partnership bonus and tax Taxation	251.8 (36.7)	229.3 (34.3)
Balance available for profit sharing and retention in the business Partnership bonus	215.1 (120.3)	195.0 (105.8)
Retained in the business for development	94.8	89.2
Net assets at the year end	1,406.3	1,310.7
Average number of employees (full time equivalents)	42,200	41,000
Number of shops — Department stores — Supermarkets	27 173	26 166

# Five year record

years ended January

	2006 £m	2005* £m	2004** £m	2003 £m	2002 £m
Gross sales (including sale		,			
or return sales and VAT)	5,764.4	5,333.6	5,046.8	4,679.3	4,459.4
Revenue	5,149.3	4,757.5	4,499.5	4,169.1	4,246.1
Operating profit before					
pension costs	367.1	357.6	284.2	266.6	252.6
Pension costs	(85.5)	(83.6)	(71.4)	(67.5)	(62.3)
Disposal of account card					
operation	_	_	4.3	_	-
Net finance costs	(35.0)	(30.6)	(28.4)	(34.1)	(31.0)
Share of operating loss					
of associate (Ocado)	(5.6)	(14.1)	(15.2)	(19.5)	(17.8)
Exceptional gain on dilution					
of interest in associate	10.8	_	_	_	-
Profit before Partnership					
bonus and tax	251.8	229.3	173.5	145.5	141.5
Taxation	(36.7)	(34.3)	(24.5)	(36.7)	(37.9)
Dividends	-		(0.2)	(0.2)	(0.3)
Net profit available for profit sharing and retention	•				
in the business	215.1	195.0	148.8	108.6	103.3
Partnership bonus	(120.3)	(105.8)	(87.3)	(67.6)	(57.3)
As a percentage of pay	15	14	12	10	9
Retained in the business	94.8	89.2	61.5	41.0	46.0
Net assets	1,406.3	1,310.7	1,543.0	1,481.5	1,440.5
Pay	755.0	713.8	689.7	653.7	611.4
Average number of employees	63,700	61,100	59,600	58,800	56,100
including part-time employees	33,600	31,100	29,400	28,000	25,600

<sup>\*</sup> Restated under International Financial Reporting Standards (earlier years remain under UK GAAP).

<sup>\*\* 53</sup> week year.

## Chairman's statement

In a year characterised by gloomy statements from retailers about the worst conditions for a decade, the Partnership increased its sales by 8 per cent and translated this into a profit before bonus and tax of £252m – an increase of 10 per cent on last year. This positive outcome rested heavily on very strong trading in the last three months of the year.

These financial results came alongside customer surveys by *Verdict* and *Which*? rating John Lewis and Waitrose as the UK's two favourite retailers – an endorsement of what we've achieved over the last year and a firm foundation for the year ahead.

The rate of distribution of Partnership Bonus was increased to 15% of Partners' pay (compared with 14% last year), at a total cost of £120m (last year £106m). This, together with an £86m charge for our final salary pension scheme (last year £84m), demonstrates the full sharing amongst 64,000 Partners of the fruits of our collective success. £95m has been retained for reinvestment in the business (last year £89m).

#### Waitrose

It was a memorable year for Waitrose, with the impact of recent acquisitions showing through strongly in sales and profit. At the end of the year we had 173 branches compared with 166 in January 2005, and the last two years have seen a total of 30 branches added to our estate – an increase of 33 per cent in selling space. The maturing effect of this investment will continue to accelerate our sales line for some time to come as new customers test out our offer and like what they find.

Gross sales for Waitrose rose to £3.3bn (+13 per cent), fuelled significantly by like-for-like sales in excess of 4 per cent – well ahead of the overall market performance and a credit to the standards of presentation and customer service achieved in our shops as well as to the ongoing innovation and diligence in our buying teams.

Alongside this core growth we have benefited from the ex-Safeway branches acquired in 2004 and those added during the year at Durham, East Grinstead, Hersham, Lewes, St Katharine Docks and Wilmslow, as well as the new branches we developed at Droitwich and Lichfield. The performance of our new shops has been an encouraging sign of the customer appeal of the Waitrose offer in all parts of the country.

We announced on 9 March that we had acquired five supermarkets from Somerfield, including our first Scottish locations for Waitrose. The stores are at Morningside and Comely Bank in Edinburgh, Buxton in Derbyshire and the Barbican and Balham in London. We will take ownership of the stores on a phased basis and expect to complete the process during May.

Although we remain a relatively small player in the grocery sector, our differentiated approach represents real consumer choice, and we continue to receive a warm welcome from local authorities looking at developing the retail credentials of their towns.

Scale continues to deliver advantages in buying terms, but there have also been numerous examples of improvements in supply chain and branch productivity and efficiency, which have offset the additional cost of operating a third distribution centre and the unwelcome additions of property costs and fuel prices.

Divisional profit increased by 19 per cent to £231m.

#### John Lewis

The well documented challenges of non-food retailing resulted in the first half-year seeing a 1 per cent sales decline for John Lewis – a slow pace which continued right through the autumn. The division focused on basic trading priorities – improvements in our assortment, better availability, stronger presentation and the informative and courteous service which we see as the heart of a department store offer. This drove greater footfall into our shops and achieved higher rates of conversion. It was as though a switch was thrown in November. Our sales built steadily all the way through to Christmas and continued strongly in January – a performance which secured our place at the top of the Christmas trading table.

We opened our new department store in the Trafford Centre in May – the first new space for John Lewis for four years – and we now are well placed to continue to develop our trade in the Manchester conurbation. Less happily, we have also had to take the difficult decision to close Caleys, our branch in Windsor. Closure provisions, together with the opening costs of Trafford, led to additional costs of £2m for the year.

The importance of being a multi-channel retailer becomes ever more evident. John Lewis Direct increased its sales by nearly 70 per cent – performing strongly throughout the year but delivering outstanding sales levels in the Christmas trading period without letting service and delivery standards slip. This part of our business is now firmly in profit. We are increasingly aware of the boost to our department store sales which results from the catalogues and on-line information associated with John Lewis Direct, and this year's experience gives us growing confidence in our ability to build trade through all channels on the basis of trust in the John Lewis brand.

Sales of audio/TV and electrical kitchen appliances were a driving force for the division, particularly since the introduction of the John Lewis-branded range, but clothing also fared well. Furnishing sales were generally more difficult through the year against a background of a slow housing market, but the final quarter saw a welcome change of trend.

Despite the shift in balance of merchandise sales, gross margin increased in percentage terms. Branch operating costs were well controlled, and further investment has been made during the year in initiatives to improve branch productivity. Higher head office costs reflect the strengthened teams now being established to cope with the growth of the division as new selling space comes on stream over the next few years.

Manufacturing continued to be loss-making, but the restructuring undertaken during the year (with one-off costs of more than £3m) has provided a platform for us to establish a viable operation for the future in testing market conditions.

Divisional profit had been down 21 per cent at the half-year stage, but the strong performance in the final quarter pulled the full year figure up to £192m, just 6 per cent down on last year. Excluding the one-off costs taken by the division, profit was broadly level with the previous year – a fine result in such tough circumstances.

#### Pensions and other costs

Our pension charge increased by £2m to £86m, and our readiness to keep open our non-contributory final salary scheme now makes us unique in retailing – an example of our being 'an employer of distinction' which we are proud to maintain.

The extension of Long Leave arrangements required provisions of £4m, and there is also a £3m additional charge resulting from the actuarial valuation of this liability. These extra costs have been included in the divisional profit figures.

Corporate and shared services costs fell by 3 per cent.

## Chairman's statement

#### continued

#### **Employment**

The average number of Partners employed during the year was 63,700 and the total at the end of the year was 64,300 (1,100 more than a year earlier, with the split 57% Waitrose, 41% John Lewis and 2% for corporate departments).

#### Capital expenditure

Capital spending in 2005/6 was £288m compared with £556m in the previous year – inflated by the acquisition of stores from Morrisons. This year there has been a substantial net cash inflow to the business due to a strong sales performance and tighter working capital management. After this investment, net debt has fallen by £50m to £326m.

#### Ocado

Ocado's popularity with customers continued to win sales throughout the year as it expanded its geographical coverage, and it too enjoyed a powerful Christmas season which has carried over into the new year. As explained at the time of the half-year results, a change in accounting rules means that we shall no longer need to mark Ocado's losses against our own profits, to the extent that the investment is held at nil value, and this shows in the reduced charge for the year.

#### The year ahead

Both divisions have made a healthy start to the new trading year. At Waitrose the increase at week 12 is 9 per cent, with like-for-like sales continuing to advance by 4 per cent. At John Lewis the robust pre-Christmas performance has carried over to the new year, and sales are currently showing an 11 per cent increase.

There's every indication that the year ahead will be a tough one, with the housing market remaining flat and indications of rising unemployment. Retailing in 2006 is not for the faint-hearted, but I'm confident we have the will, the skill and the stamina to build on last year's firm foundation.

#### Mr Ian Alexander

The death of Ian Alexander, our Deputy Chairman and Finance Director, on 27 November 2005 was a great loss to the Partnership. He made a substantial contribution during his long Board membership, and he will be sorely missed by the Board and Partners throughout the business.

#### Sir Stuart Hampson

Chairman 27 April 2006

### Directors and advisers

#### DIRECTORS

†Under the Constitution of the John Lewis Partnership five of the directors hold office by biennial election of the Partnership Council.

#### Sir Stuart Hampson age 59

Executive Chairman since 1993. Deputy Chairman from 1989-1993. Member of the Board since 1986. Joined the Partnership 1982.

#### Johnny Aisher † age 44

Clerk to the Partnership Council since 2004. Member of the Board since 1999. Joined the Partnership 1985.

#### Anne Buckley † age 38

Registrar, Group F, Waitrose since 2005. Member of the Board since 2003. Joined the Partnership 1985.

#### Steven Esom age 45

Managing Director, Waitrose since 2002 when he joined the Board. Joined the Partnership 1995.

#### David Jones + age 45

Deputy Partners' Counsellor since 2005. Member of the Board since 1999. Joined the Partnership 1982.

#### Charlie Mayfield age 39

Managing Director John Lewis since 2005. Member of the Board since 2001. Joined the Partnership 2000.

#### Alastair McKay age 60

Deputy Chairman since 2005 and Director of Corporate Responsibility since 2004. Member of the Board since 2000. Joined the Partnership 1990.

#### Mark Price age 45

Development Director since 2005 when he joined the Board. Joined the Partnership 1982.

#### Andy Street age 42

Director of Personnel since 2002 when he joined the Board. Joined the Partnership 1985.

#### Evelyn Strouts † age 53

Head of Advertising and Branch Marketing, John Lewis since 2003. Member of the Board since 2005. Joined the Partnership 1982.

#### Ken Temple † age 58

Partners' Counsellor since 2004. Member of the Board since 1996. Joined the Partnership 1982.

#### OFFICERS AND ADVISERS

### Company Secretary and Director of Legal Services

Terence Neville to 27 April 2006

Margaret Casely-Hayford from 28 April 2006

#### **Director of Financial Control**

Ros Haigh

#### Auditors

PricewaterhouseCoopers LLP

#### **Solicitors**

Lovells

#### **Bankers**

Royal Bank of Scotland PLC

#### Registered Office

171 Victoria Street, London SW1E 5NN, Registered in England No. 238937

#### **Transfer Office**

Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU

# Directors' report

#### **Directors**

The directors of the company at the date of this report are listed on page 7. Kate Green resigned as a director on 10 May 2005. Ian Alexander, the Partnership's Finance Director, died unexpectedly on 27 November 2005. Evelyn Strouts was appointed as a director on 26 May 2005. All other directors served throughout the period under review.

#### Principal Activity and Business Review

The principal activity of the group is retailing. The company controls the businesses listed in note 36, comprising 27 John Lewis department stores, 174 Waitrose supermarkets, including one supermarket which opened after the year end, and ancillary manufacturing activities. A review of the business and future developments is included in the Chairman's statement.

#### **Employees**

The constitution of the John Lewis Partnership provides for the involvement of employees, known as Partners. As 'co-owners' of the business they are provided with full information on all aspects of its operations and take responsibility for promoting its commercial success. Elected councils at all levels of the business provide regular opportunities for management to be held accountable to Partners; councils receive regular reports by directors and have an opportunity to follow these up with questions on any subject, while an open system of journalism both contributes to this process of accountability and provides the means of sharing information extensively with all Partners. Partners also share in the profits of the business through Partnership Bonus.

The Partnership recruits people with disabilities to suitable vacancies on merit. All employees can benefit from our training and development policies. Where disability occurs during the period of employment, every effort is made to continue to provide suitable employment with the provision of appropriate training.

#### Corporate Governance

The ultimate purpose of the John Lewis Partnership is defined in its Constitution – "the happiness of all its members through their worthwhile and satisfying employment in a successful business". Its Principles and Rules encourage the widest possible sharing of profit, knowledge and power by all Partners and also set out the business's responsibilities to its suppliers, its customers and the community in which it operates.

The following paragraphs describe the key governance structures and internal controls operating within the Partnership. Through these mechanisms, the Partnership aims to apply the highest standards of corporate governance and to conform with the spirit of the 'Combined Code' in a manner framed to suit its unique democratic ownership structure.

The co-ownership character of the Partnership is reflected in the balance of authority between the Chairman and his management team, the Board of John Lewis Partnership plc (the Partnership Board) and the elected Partnership Council. The Partnership Council nominates five of the twelve members of the Partnership Board, who are required to stand for re-election every two years. The Board meets at least 8 times a year and has a formal schedule of matters reserved for its decision. The Partnership's Constitution sets out the Partnership Board's responsibility for determining major strategic and financial issues. In particular, it agrees the Partnership Business Plan and those of the divisional Management Boards, its annual budget and monitors the performance of the two operating divisions against their business plans.

All new directors are provided with an appropriate induction programme and have access to the advice and services of the Company Secretary. Subsequent training is available on an ongoing basis to meet specific needs.

#### Internal Control

The directors have overall responsibility for the Partnership's systems of internal control, which cover strategic, financial, regulatory and operational controls. The systems of internal control are designed to manage, rather than eliminate, the risk of failure to achieve business objectives. The directors have reviewed the effectiveness of the Partnership's systems of internal control for the accounting period under review.

#### Audit Committee

The Partnership has an Audit Committee, chaired by the Deputy Chairman and Director of Corporate Responsibility, Alastair McKay, and composed of two of the five elected directors chosen by that group, currently Johnny Aisher and Ken Temple, together with Jeff Hewitt, an independent external committee member. It meets at least three times a year and its purpose is to assist the Board in ensuring the Partnership's systems provide accurate and up to date information on its financial position, and that the Partnership's published financial statements represent a true and fair statement of this position. It also ensures that appropriate accounting policies and internal controls are in place and it reviews the performance, independence and objectivity of the external auditors. Its terms of reference, which are available for inspection, are reviewed annually and include responsibility for making recommendations to the Partnership Board in relation to the appointment, re-appointment and removal of external auditors. The external auditors attend its meetings as does the Head of Internal Audit. The Head of Internal Audit has separate meetings with the Chairman of the Audit Committee and the Committee monitors and reviews the scope of work of the Internal Audit department.

As part of its remit, the Audit Committee keeps the nature and extent of non-audit services provided to the Partnership by the external auditors under review, seeking to ensure the maintenance of both their objectivity and independence. The external auditors confirm, at least annually, to the Audit Committee that in their professional judgement they are independent with respect to the audit. The scope of services provided by the external auditors and the approval process relating to them are determined in accordance with Audit Committee policy.

#### Remuneration Committee

The Partnership has a Remuneration Committee which makes a recommendation each year to the Partnership Board on the Chairman's pay, taking into account appropriate market data provided by an external remuneration consultant. The Committee considers the Chairman's remuneration proposals for the appointed Partnership Board directors and provides a commentary to the Board on whether they are appropriate in relation to the market. It also determines and agrees with the Partnership Board the broad policy for the remuneration of certain senior Partners, taking into account such factors as it considers appropriate, and reviews the ongoing appropriateness and relevance of that policy.

The Committee is chaired by the Deputy Chairman and Director of Corporate Responsibility, Alastair McKay, and is composed of the Director of Personnel, Andy Street, and two of the five directors elected by the Partnership Council, chosen by that group, currently David Jones and Anne Buckley. The Committee is supported by an external remuneration consultant who attends its meetings in an advisory capacity. The salaries of elected members of the Board are determined by their managers and do not include any element in recognition of their Board duties. Partnership Board directors do not receive fees as all members of the Board are paid a salary for their respective roles within the business, in accordance with the Partnership's pay policy, which requires salaries to be in line with market rates. Exceptional performance is recognised in enhanced pay and in individual bonuses, not against pre-set targets or criteria. There are no annual incentive bonuses or long-term bonus schemes related to individual or company performance. Details of directors' emoluments are set out in note 10.

# Directors' report

#### continued

#### Risk Committee

The Partnership Board has overall responsibility for internal control and the management of risk throughout the business. Executive management is responsible for identifying and evaluating the risks of business operations and for implementing and maintaining systems for managing those risks in an efficient and effective manner through their business planning processes in accordance with the Partnership Business Plan.

The Partnership has a Risk Committee established as a committee of the Board. It is chaired by the Deputy Chairman and Director of Corporate Responsibility, Alastair McKay, and is composed of four other directors, currently Steven Esom, Charlie Mayfield, Mark Price and Andy Street, together with the Director of Legal Services & Company Secretary, the Head of Risk Management and the Director of Building & Services who provide appropriate functional and professional advice. The Committee meets twice a year and its main purpose is to steer the Partnership's development of policies and systems for identifying, evaluating and managing significant risk throughout the group. It monitors management's actions to manage those risks and reports annually to the Partnership Board. The operating divisions, John Lewis and Waitrose, and all corporate departments, include risk assessments as part of their business plans.

#### Health and Safety

The Director of Personnel, Andy Street, is the Partnership Board director with the remit for health and safety across the business. He chairs the Partnership Health and Safety Steering Group, comprising divisional board representatives from John Lewis and Waitrose and the Partnership's technical advisers for safety, occupational health, fire and risk management. This Group develops overall business strategy and policy in this area, sets standards and reviews performance. Considerable progress has been made towards the objectives that were set last year, and this work will continue in 2006.

Further progress has been made in improving technical expertise within the operating divisions and refining the structure for effective health and safety management. The health and safety data system is expected to be in place within Waitrose by mid-2006, and improvements that have been made to the system will also be implemented in John Lewis. This will improve the consistency and standard of accident investigation, and facilitate more effective management of health and safety.

#### Corporate Social Responsibility (CSR)

The terms of the Partnership's Constitution clearly define the behaviour expected towards customers, suppliers, the wider community, the environment and its Partners. Social responsibility programmes and governance structures have been developed from these provisions and the principal responsibility for managing and co-ordinating environmental, ethical and social issues resides with the Partnership's Deputy Chairman and Director of Corporate Responsibility, Alastair McKay.

In addition, the Partnership has a CSR Committee, a management committee reporting annually to the Partnership Board, which is representative of both divisions and corporate departments. The Committee is chaired by the Deputy Chairman and Director of Corporate Responsibility, and comprises several members of senior management. Its purpose is to define, stimulate and co-ordinate the Partnership's CSR policy and strategy, to lead the development of systems to manage them, to guide divisional and corporate implementation and to monitor and review performance. The policy is to integrate and align our CSR strategy with existing management structures.

The Partnership has made a public commitment to communicate its CSR programme and performance and promote good practice in general and considers this is best achieved through regular external reporting of its social and environmental progress. Both divisions publish Corporate Social Responsibility reports on an annual basis, and more detailed information on current policies and procedures is also included on the Partnership website, www.johnlewispartnership.co.uk. Individual branches are further encouraged to

contribute to locally inspired initiatives and our membership of Business in the Community (BITC) provides a platform to help co-ordinate these activities. The Partnership has also made a commitment to benchmark annually its CSR performance with other leading UK businesses. In 2005, the Partnership participated in the BITC Corporate Responsibility Index and we are pleased to report that our score moved from 94% to 96.5%, and we finished 14th overall.

#### Charitable and political donations

The Partnership was again awarded the BITC Percent Standard, given to companies who donate at least 1% of their pre tax profits to the community. The Partnership donated £2,040,000 (2005: £2,080,000) for charitable purposes during the year, comprising £1,580,000 (2005: £1,560,000) for welfare causes and £460,000 (2005: £520,000) for music and arts, learning and the environment. In addition, we provided substantial financial and practical support to causes in the communities where we trade. The Partnership made no political donations.

#### **Pensions**

The principal pension scheme operated by the Partnership is a non-contributory defined benefit scheme, providing benefits based on final pensionable pay. The assets of this scheme are held in a separate, trustee administered fund. Details are contained in note 26.

#### Payments to suppliers

The Partnership's policy on the payment of its suppliers is to agree terms of payment in advance and, provided a supplier fulfils the agreement, to pay promptly in accordance with those terms. The Partnership's trade creditors at 28 January 2006 were equivalent to 25 days of purchases (2005: 27 days) during the year ended on that date.

#### Treasury policy and financial risk management

The Board approves the group's treasury and financial risk management policies; senior financial management are responsible for implementing these policies and directly controlling day to day treasury operations.

The group's policy is to have a mix of fixed and floating interest rate exposures, and it enters into interest rate swaps to achieve this. Borrowing requirements are managed in line with a five year cash forecast, which is revised annually, and borrowings are structured so as to achieve a range of maturity dates. The group enters into forward exchange contracts in respect of its currency exposures, so as to provide greater certainty on the cost of purchases from abroad.

Further details of the group's financial risk management arrangements are provided in note 25 to the financial statements.

#### Investments

In July 2005 the Partnership's associate company, Ocado Limited, repaid a loan of £17.7m, and the Partnership invested a further £1.5m in Ocado loan stock. In March 2006 Ocado raised a further £60m of funding from other investors, as a result of which the Partnership's shareholding reduced to 25.7%, or 29.7% on a fully diluted basis.

#### **Dividends**

Dividends on Preference Shares for 2005 were £247,000.

#### Purchase of shares

At the annual general meeting held on 22 June 2005, the company was authorised to make market purchases of up to £3,696,995 nominal of the 5% Cumulative Preference Stock and up to £500,000 nominal of the  $7\frac{1}{2}$ % Cumulative Preference Stock representing the remaining stock in issue. No purchases were made during the year, and shareholders will be invited to renew the authority at the annual general meeting, as detailed on page 58. The Board considers that these stocks are an inefficient form of fixed interest finance and that it would be advantageous to the company to acquire them over time.

# Directors' report

#### continued

#### Directors' interests

Under the Constitution of the Partnership all the directors, as employees of John Lewis plc, are necessarily interested in the 612,000 Deferred Ordinary Shares in John Lewis Partnership plc which are held in trust for the benefit of employees of John Lewis plc and of certain other companies.

No director has or had a material interest in any contract or arrangement to which the company or any subsidiary is or was a party.

#### Going concern

The directors, having made appropriate enquiries, consider that the company and the group have adequate resources to continue in operational existence for the foreseeable future, and that it is therefore appropriate to adopt the going concern basis in preparing the financial statements.

#### Auditors

A resolution to reappoint Pricewaterhouse Coopers LLP as auditors and to authorise the directors to fix their remuneration will be proposed at the annual general meeting.

Forland by Order of the Board

Terence Neville

Secretary

27 April 2006

# Consolidated income statement

for the year ended 28 January 2006

		Year to 28 January 2006	Year to 29 January 2005
Note	282	£m	£m
2	Gross sales	5,764.4	5,333.6
2	Revenue Cost of sales	5,149.3 (3,438.4)	4,757.5 (3,168.0)
	Gross profit Other operating income	1,710.9 33.0	1,589.5 29.1
4 26	Operating expenses before exceptional items and pension costs Exceptional items Pension costs	(1,376.8) - (85.5)	(1,277.5) 16.5 (83.6)
3	Total operating expenses	(1,462.3)	(1,344.6)
2 5 5	Operating profit Finance costs Finance income	281.6 (45.6) 10.6	274.0 (44.7) 14.1
14	Share of post tax operating loss of associate Exceptional gain on dilution of interest in associate	(5.6) 10.8	(14.1)
	Net gain/(loss) in respect of associate	5.2	(14.1)
	Profit before Partnership bonus and tax Partnership bonus	251.8 (120.3)	229.3 (105.8)
6 7	Profit before tax Taxation	131.5 (36.7)	123.5 (34.3)
	Profit for the period	94.8	89.2

# Statement of recognised income and expenses

for the year ended 28 January 2006

Consolidated	Year to 28 January 2006 £m	Year to 29 January 2005 £m
Actuarial gains/(losses) on defined benefit pension schemes Movement of deferred tax on pension scheme Dividends	11.7 (3.4)	(59.5) 17.9 (0.2)
Net gains/(losses) not recognised in the income statement Profit for the period	8.3 94.8	(41.8) 89.2
Total recognised income and expenses for the period Adoption of IAS 32 and IAS 39	103.1 (7.5)	47.4
	95.6	
Company	Year to 28 January 2006 £m	Year to 29 January 2005 £m
Net gains/(losses) not recognised in the income statement Profit/(loss) for the period		
Total recognised income and expenses for the period	-	

## Consolidated balance sheet

for the year ended 28 January 2006

Note	us	2006 £m	2005 £m
	Non-current assets	<del></del>	<del></del>
12	Intangible assets	52.2	36.8
13	Property, plant and equipment	2,682.5	2,575.0
17	Trade and other receivables	20.4	11.5
14	Investment in associate	-	13.1
		2,755.1	2,636.4
	Current assets		<u></u>
16	Inventories	324.3	340.0
17	Trade and other receivables	121.3	111.8
25	Derivative financial instruments	4.1	_
18	Cash and cash equivalents	282.8	194.4
		732.5	646.2
	Total assets	3,487.6	3,282.6
	Current liabilities		
20	Borrowings and overdrafts	(100.3)	(39.9)
21	Trade and other payables	(659.5)	(621.0)
	Current tax payable	(23.4)	(5.7)
22		(8.0)	(0.6)
23	Provisions	(44.5)	(33.2)
		(828.5)	(700.4)
	Non-current liabilities		
20	Borrowings	(508.3)	(530.0)
21	Trade and other payables	(29.0)	(24.2)
22	Finance lease liabilities	(31.9)	(31.0)
23	Provisions	(76.7)	(63.3)
24 26	Deferred tax liabilities Retirement benefit obligations	(127.9) (479.0)	(138.0) (485.0)
		(1,252.8)	(1,271.5)
	Total liabilities	(2,081.3)	(1,971.9)
	Net assets	1,406.3	1,310.7
			-,
<b>.</b> -	Equity		
28	Share capital	0.6	4.8
29	Share premium	5.0	5.0
29	Other reserves	1.4	1.4
29	Retained earnings	1,398.9	1,299.1
29	Minority interest in subsidiary	0.4	0.4
	Total equity	1,406.3	1,310.7

Approved by the Board on 27 April 2006 Sir Stuart Hampson

# Balance sheet of the company

for the year ended 28 January 2006

Notes	3	2006 £m	2005 £m
	Non-current assets		······································
15	Investments	14.8	14.8
	Total assets	14.8	14.8
	Current liabilities		
20	Borrowings and overdrafts	(4.2)	_
	Trade and other payables	(0.2)	(0.2)
	Total liabilities	(4.4)	(0.2)
	Net assets	10.4	14.6
	Equity		
28	Share capital	0.6	4.8
29	Other reserves	5.0	5.0
29	Retained earnings	4.8	4.8
	Total equity	10.4	14.6

Approved by the Board on 27 April 2006 Sir Stuart Hampson

# Consolidated cash flow statement

for the year ended 28 January 2006

Note	s	Year to 28 January 2006 £m	Year to 29 January 2005 £m
30	Cash generated from operations	483.8	453.7
	Taxation paid	(32.5)	(29.3)
	Partnership bonus paid	(105.8)	(87.3)
	Finance costs paid	(11.9)	(5.2)
	Net cash generated from operating activities	333.6	331.9
	Cash flows from investing activities		·
	Purchase of property, plant and equipment	(255.7)	(534.8)
	Purchase of intangible assets	(27.9)	(12.0)
	Proceeds from sale of property, plant and equipment	14.6	50.8
	Proceeds from sale of other assets	<del>-</del>	3.3
	Loans (advanced to)/repaid by associate	16.2	(8.6)
	Finance income received	12.7	8.5
	Net cash used in investing activities	(240.1)	(492.8)
	Cash flows from financing activities		
	Interest paid on bonds	(34.8)	(15.6)
	Payment of capital element of finance leases	(0.5)	(2.1)
	Payments to preference shareholders	(0.2)	(0.3)
	Cash inflow from borrowings	20.0	30.0
	Net cash used in financing activities	(15.5)	12.0
	Increase/(decrease) in net cash and cash equivalents	78.0	(148.9)
	Net cash and cash equivalents at beginning of period	154.5	303.4
	Net cash and cash equivalents at end of period	232.5	154.5
18	Net cash and cash equivalents comprise:	<del></del>	
	Cash	71.9	79.4
	Short term deposits	210.9	115.0
	Bank overdraft	(50.3)	(39.9)
		232.5	154.5

There are no cash movements for the parent company and, accordingly, no cash flow statement is presented.

#### 1 Accounting policies

#### Accounting convention and basis of consolidation

The accounts are prepared under the historical cost convention, with the exception of certain land and buildings which are included at their revalued amounts and financial instruments not designated as hedging instruments which are carried at fair value, and in accordance with the Companies Act 1985 and applicable accounting standards. The consolidated income statement and balance sheet include the accounts of the company and all its subsidiary and associated undertakings. The group's share of the profit or loss of associated undertakings is included in the consolidated income statement, and the share of net assets is included in the consolidated balance sheet, using the equity accounting method. The results included are based on the latest audited accounts, or management accounts where their accounting date is not co-terminous with the group's year end.

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

Prior to 30 January 2005 the John Lewis Partnership plc group ("the group") and the company prepared their financial statements under UK Generally Accepted Accounting Principles (UK GAAP). From 30 January 2005 the group is required to prepare its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union and implemented in the UK, and has also chosen to adopt IFRS for the company's financial statements. The group's date of transition to IFRS is 1 February 2004, and the 2004/05 comparatives have been restated to IFRS. The group's restatement of results can be found on its website, http://www.johnlewispartnership.co.uk.

The rules for first time adoption of IFRS are set out in IFRS1, "First-time Adoption of International Financial Reporting Standards". IFRS1 requires the use of the same accounting policies in the IFRS transition balance sheet and for all periods presented thereafter. The accounting policies must comply with all IFRS effective at the reporting date for the first financial reporting under IFRS, which is 28 January 2006. The transition date to IFRS for the group was 1 February 2004.

IFRS1 permits companies adopting IFRS for the first time to take certain exemptions from the full requirements of IFRS in the transition period. These consolidated financial statements have been prepared on the basis of taking the following exemptions:

- Acquisitions prior to 1 February 2004 have not been restated to comply with IFRS3 Business Combinations;
- All cumulative actuarial gains and losses with respect to employee benefits have been recognised in equity at 1 February 2004;
- The group's freehold and long leasehold properties were revalued on transition to IFRS, and these values are treated as deemed cost at 1 February 2004;
- IAS 32 Financial Instruments: Disclosure of Presentation and IAS 39 Financial Instruments: Recognition and Measurement have been adopted from 31 January 2005, with no restatement of comparative information.

The goup has adopted early the amendment to IAS 19 Employee Benefits which enables actuarial gains and losses to be recorded in the Statement of Recognised Income and Expenses.

There are a number of new accounting standards and amendments to existing standards that have been published and are mandatory for the Group's accounting periods beginning on or after 29 January 2006 or later periods, but which the Group has not early adopted. These are not expected to have a material impact on the group's financial statements.

#### 1 Accounting policies (continued)

#### Gross sales and revenue

Gross sales are the amounts receivable by the group for goods and services supplied to customers, net of discounts but including sale or return sales and VAT.

Sales of goods and services are recognised as revenue when the goods have been delivered or the services rendered. Revenue in respect of 'sale or return sales' is stated at the value of the margin that the group receives on the transaction. Staff discounts are deducted from revenue. Revenue is recognised in respect of sales under bill and hold arrangements when the goods are segregated for the customer's benefit at their request, and made available for delivery. Sales of gift vouchers are treated as future liabilities, and revenue is recognised when the gift vouchers are redeemed against a later transaction.

#### Inventory valuation

Inventory is stated at the lower of cost, which is generally computed on the basis of selling price less the appropriate trading margin, and net realisable value. Inventory excludes merchandise purchased by the group on a sale or return basis, where the group does not have the risks and rewards of ownership.

#### **Employee benefits**

The group's principal retirement benefit scheme is a defined benefit pension fund with assets held separately from the group. The cost of providing benefits under the scheme is determined using the projected unit credit actuarial valuation method. The current service cost and gains and losses on settlements and curtailments are included in pension costs in the consolidated income statement. Past service costs are similarly included where the benefits have vested, otherwise they are amortised on a straight line basis over the vesting period. The expected return on assets of funded defined benefit pension plans and the imputed interest on pension plan liabilities are also recognised in pension costs. Differences between the actual and expected return on assets, changes in the retirement benefit obligation due to experience and changes in actuarial assumptions are included in the Statement of Recognised Income and Expenses in full in the period in which they arise.

There are a number of unfunded pension liabilities, where the actuarially assessed costs of providing the benefit is charged to the income statement. There are no assets supporting these arrangements.

The group has a scheme to provide up to six months paid leave after 25 years service. The cost of providing the benefits under the scheme is determined actuarially, and included in operating costs in the consolidated income statement.

#### Property valuation

The Partnership's freehold and long leasehold properties were last valued by the directors, after consultation with CB Richard Ellis, Chartered Surveyors, at 31 January 2004, at fair value. These values have been incorporated as deemed cost, subject to the requirement to test for impairment, in accordance with IAS 36. The group has decided not to adopt a policy of revaluation for the future.

Other assets are held at cost.

#### Depreciation

No depreciation is charged on freehold land, leasehold land with over 100 years to expiry, and assets in the course of construction. Depreciation is calculated for all other assets to write off the cost or valuation, less residual value, in equal annual instalments over their expected useful life, at the following rates:

Freehold and long leasehold buildings – 2% to 4%Other leaseholds – over the remaining period of the lease Buildings fixtures – 2.5% to 10%Fixtures and fittings – 10% to 33%

#### continued

#### 1 Accounting policies (continued)

Property residual values are assessed as the price in current terms that a property would be expected to realise, if the buildings were at the end of their useful economic life. The assets' residual values and useful lives are reviewed at least at each balance sheet date.

#### Leased assets

Assets used by the group which have been funded through finance leases on terms that transfer to the group substantially all the risks and rewards of ownership are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. The interest element of finance lease rentals is charged to the income statement. Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Leases where the group does not retain substantially all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease rental payments, other than contingent rentals, are recognised as an expense in the income statement on a straight line basis over the lease term. Rentals payable under operating leases are charged to the income statement on an accruals basis.

#### **Taxation**

The charge for current income tax is based on the results for the year as adjusted for items which are not taxed or are disallowed. It is calculated using tax rates in legislation that has been enacted or substantively enacted by the balance sheet date.

Deferred income tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax arising from the initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit or loss, is not recognised. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. Deferred tax is charged or credited in the income statement, except when it relates to items credited or charged directly to shareholders' equity, in which case the deferred tax is also dealt with in shareholders' equity.

#### Goodwill

Goodwill represents the excess of the cost of a business combination over the group's share of the fair value of identifiable net assets of the business acquired at the date of acquisition. Prior to February 1998 goodwill arising on the acquisition of subsidiaries was written off to reserves at the time of acquisition. The group has taken the IFRS 1 exemption in respect of the treatment of goodwill and, accordingly, goodwill on previous acquisitions has not been restated.

#### Intangible assets

Intangible assets, comprising both purchased and internally developed computer software, are carried at cost less accumulated amortisation and impairments. The cost of internally developed software, including all directly attributable costs necessary to produce and prepare the system for use, is capitalised where the development meets the criteria for capitalisation required by IAS 38. Internally developed software assets that are not yet in use are reviewed at each reporting date to ensure that the development still meets the criteria for capitalisation, and is not expected to become impaired or abortive. Once available for use, the purchased or internally developed software is amortised over its useful economic life, which is deemed to be between 3 and 7 years.

#### 1 Accounting policies (continued)

#### Financial instruments

Up to 29 January 2005: The group uses derivative financial instruments to manage its exposures to fluctuations in foreign currency exchange rates and interest rates. Derivative instruments used by the group are primarily interest rate swaps and forward currency contracts. Amounts payable or receivable in respect of interest rate swaps were recognised as adjustments to the interest charge over the period of the contract. Forward currency contracts were accounted for by carrying the difference between the spot and forward rate on the balance sheet, with the instrument's impact on profit deferred until the underlying transaction was recognised in the income statement.

After 29 January 2005: The group uses derivative financial instruments such as foreign currency contracts to manage the risks associated with foreign currency fluctuations. Such derivative financial instruments are measured at fair value. The gains or losses on remeasurement are taken to the income statement. The fair value of a derivative financial instrument represents the difference between the value of the outstanding contracts at their contracted rates and a valuation calculated using the forward rates of exchange prevailing at the balance sheet date.

Gains or losses on fair value hedges that are regarded as highly effective are recorded in the income statement along with the gain or loss on the hedge item attributable to the hedge risk.

In order to qualify for hedge accounting, the relationship between the item being hedged and the hedging instrument is documented in advance of entering into the hedge, and assessed to show that the hedge will be highly effective on an on-going basis. This effectiveness testing is re-performed at each period end to ensure that the hedge remains highly effective.

Hedge accounting is discontinued when the hedging instrument expires, is sold, terminated or exercised, the designation is revoked or it no longer qualifies for hedge accounting. For derivatives that do not qualify for hedge accounting, any gains or losses arising from changes in fair value are taken directly to the income statement.

Borrowings are measured at amortised cost. Where there is an effective related fair value hedge, the movement in its fair value is separately disclosed.

Loan arrangement costs in respect of debt are capitalised and amortised over the life of the debt at a constant rate. Finance costs are charged to the income statement, based on the effective interest rate of the associated borrowings.

#### Insurance

The group's captive insurance company, JLP Insurance Limited, provides reinsurance of the group's employer's, public and vehicle third party liability insurances, and of the group's healthcare insurance cover. It also insures ServicePlan Limited, and reinsures Landmark Insurance Company Limited, third party providers of extended warranty products to customers of John Lewis. For the liability insurances, the results of each underwriting year are estimated at the year end using independent actuarial assessments, when any profits or losses arising are recognised. Other classes are also accounted for on an annual basis, with unearned premiums attributed to unexpired periods of insurance at the year end.

Impairment

Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount, the latter being the higher of the asset's fair value less costs to sell and value in use. Value in use calculations are performed using cash flow projections, discounted at a pre-tax rate which reflects the asset specific risks and the time value of money.

#### continued

#### 1 Accounting policies (continued)

#### **Exceptional items**

Items which are both material and non-recurring are presented as exceptional items within their relevant consolidated income statement category. The separate reporting of exceptional items helps provide a better indication of the group's underlying business performance. Events which may give rise to the classification of items as exceptional include gains or losses on the disposal of properties, individually significant restructuring costs and asset impairments.

#### **Provisions**

Provisions are recognised when the group has an obligation in respect of a past event, it is more likely than not that payment (or a non cash settlement) will be required to settle the obligation and where the amount can be reliably estimated. Provisions are discounted when the time value of money is considered material.

#### Partnership bonus

Partnership bonus, determined in relation to the results for the previous financial year, is paid to Partners each March. No provision is made for Partnership bonus at the half year as the majority of the group's profit is earned in the second half year and, until the annual profit is known, it is not possible to make an estimate of the liability. A provision for this bonus is included in the year end accounts, with the amount confirmed by the Board shortly after the year end.

#### Rent inducements

Rent inducements received are recorded on the balance sheet, and amortised over the life of the lease.

#### Offsetting (after 29 January 2005 only)

Balance sheet netting only occurs to the extent that there is the legal ability and intention to settle net. As such, bank overdrafts are presented in current liabilities to the extent that there is no intention to offset with any cash balances.

#### Foreign currencies

Transactions denominated in foreign currencies are translated at the exchange rate at the date of the transaction. Foreign currency assets and liabilities held at the year-end are translated into sterling at the rate of exchange ruling at the balance sheet date.

#### Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short term deposits with maturities of less than 90 days. In the consolidated cash flow statement, net cash and cash equivalents comprise cash and cash equivalents, as defined above, net of bank overdrafts.

#### Trade and other receivables

Trade and other receivables are stated at amortised cost less allowances for situations where recovery is doubtful. Such allowances are based on an individual assessment of each receivable.

#### 2 Segmental reporting

The Partnership is organised in three main business segments. John Lewis Retail, John Lewis Other, principally manufacturing, and Waitrose. Corporate and other costs are allocated to the business segments based on the use they make of corporate facilities and services. Segment assets and liabilities consist of operating balances for property, fixtures and fittings, inventory, receivables, trade payables and accruals. They exclude cash balances, taxation, borrowings and other non operating balances including Partnership bonus, as these are managed on a group basis. Inter-segment sales are transacted at market prices.

The business is carried on in the United Kingdom and gross sales derive almost entirely from that source. Accordingly, the group has presented no secondary segmental analysis. Gross sales and operating profit derive from continuing operations, there having been no discontinued operations or acquisitions in the year.

#### 2 Segmental reporting (continued)

	<u> </u>		<u> </u>			····
	John Lewis Retail	John Lewis Other	John Lewis Total	Waitrose	Unailocated	Croup
28 January 2006	£m	£m	£m	£m	£m	Group £m
Total sales	2,407.0	35.0	2,442.0	3,341.5		
Inter-segment sales	2,407.0	(19.1)	(19.1)	3,341.5	_	5,783.5 (19.1)
	0.407.0			2 241 5		
<b>Gross sales</b> Adjustment for sale or	2,407.0	15.9	2,422.9	3,341.5	-	5,764.4
return sales	(92.8)	_	(92.8)	_	_	(92.8)
Value added tax	(337.8)	(1.9)	(339.7)	(182.6)	_	(522.3)
Revenue	1,976.4	14.0	1,990.4	3,158.9	_	5,149.3
						•
Divisional profit	197.6	(6.0)*		231.4	<del></del>	423.0
Corporate and other costs	(29.6)	-	(29.6)	(26.3)	_	(55.9)
Pension costs	(49.5)	(1.3)	(50.8)	(34.7)	_	(85.5)
Operating profit	118.5	(7.3)	111.2	170.4	_	281.6
Interest expense	_	_	_	_	(45.6)	(45.6)
Interest income	_	_	-	_	10.6	10.6
Share of operating loss of associa Exceptional gain on dilution of	te -	-	-	-	(5.6)	(5.6)
interest in associate	_		_	_	10.8	10.8
Partnership bonus	-		-	_	(120.3)	(120.3)
Profit before tax	118.5	(7.3)	111.2	170.4	(150.1)	131.5
Taxation	_	-		_	(36.7)	(36.7)
Profit for the period	118.5	(7.3)	111.2	170.4	(186.8)	94.8
Segment assets	1,376.2	14.2	1,390.4	1,806.5	3.8	3,200.7
Unallocated assets	1,070.		2,000.7	*,000.0	0.0	0,200.7
- group cash	_	_	_	_	282.8	282.8
- other	-	-	-	_	4.1	4.1
Total assets	1,376.2	14.2	1,390.4	1,806.5	290.7	3,487.6
Cognant linbilities	(269.9)	(2.7)	(272 E)	(211.4)	(201.0)	/06E 0
Segment liabilities Unallocated liabilities	(268.8)	(3.7)	(272.5)	(311.4)	(281.9)	(865.8)
- group borrowings	_	_	_	-	(608.6)	(608.6)
- deferred tax liabilities	_	_	_	_	(127.9)	(127.9)
- other	-	_	_	_	(479.0)	
Total liabilities	(268.8)	(3.7)	(272.5)	(311.4)	(1,497.4)	(2,081.3)
Net assets	1,107.4	10.5	1,117.9	1,495.1	(1,206.7)	1,406.3
			• · · · · • · · · · · · · · · · · · · ·			
Other segment items:  - Depreciation	53.4	0.7	54.1	72.9	15.3	142.3
– Depreciation – Amortisation of intangible asset		U. / -	3.5	4.9	2.3	142.3
<ul> <li>Capital expenditure – property,</li> </ul>			0.0			
plant and equipment	56.6	1.5	58.1	180.2	21.4	259.7
		1.5	58.1 8.1	180.2 10.6	21.4 9.2	259.7 27.9

<sup>\*</sup>Includes £3m in redundancy costs

### continued

#### 2 Segmental reporting (continued)

J	ohn Lewis Retail	John Lewis Other	John Lewis Total	Waitrose	Unallocated	Group
29 January 2005	£m	£m	£m	£m	£m	£m
Total sales	2,358.6	42.0	2,400.6	2,955.4		5,356.0
Inter-segment sales	2,300.0	(22.4)	(22.4)	2,900.4	_	(22.4)
	<del></del>					
Gross sales	2,358.6	19.6	2,378.2	2,955.4	-	5,333.6
Adjustment for sale or	(00.0)		(00.0)			(00.0)
return sales	(89.2)	- (0.5)	(89.2)	/1 FO 7\	-	(89.2)
Value added tax	(325.7)	(2.5)	(328.2)	(158.7)		(486.9)
Revenue	1,943.7	17.1	1,960.8	2,796.7	_	4,757.5
Divisional profit	206.2	(2.1)	204.1	194.5	_	398.6
Corporate and other costs	(31.8)	_	(31.8)	(25.7)	_	(57.5)
Exceptional items	10.5	(8.1)	2.4	14.1	_	16.5
Pension costs	(50.2)	(1.1)	(51.3)	(32.3)	_	(83.6)
Operating profit	134.7	(11.3)	123.4	150.6	_	274.0
Interest expense	_	_	_	_	(44.7)	(44.7)
Interest income	_	_	_	_	14.1	14.1
Share of operating loss of associat	te _	_	_	_	(14.1)	(14.1)
Partnership bonus	-	_	_	_	(105.8)	(105.8)
<u> </u>	134.7	/11 2\	100.4	1506		
Profit before tax Taxation	134./	(11.3)	123.4	150.6	(150.5) (34.3)	123.5 (34.3)
Profit for the period	134.7	(11.3)	123.4	150.6	(184.8)	89.2
Segment assets	1,363.8	18.6	1,382.4	1,682.9	22.9	3,088.2
Unallocated assets	•		,	,		
– group cash	_	-	_	_	194.4	194.4
Total assets	1,363.8	18.6	1,382.4	1,682.9	217.3	3,282.6
C	(000 0)	(2.0)	(0.40, 0)	(000 0)	(0.45.0)	(770.0)
Segment liabilities Unallocated liabilities	(239.9)	(3.3)	(243.2)	(290.0)	(245.8)	(779.0)
- group borrowings	_	_	_	_	(569.9)	(569.9)
- deferred tax liabilities	_	_	_	_	(138.0)	(138.0)
- other	_	_	_	_	(485.0)	(485.0)
Total liabilities	(239.9)	(3.3)	(243.2)	(290.0)	(1,438.7)	(1,971.9)
Net assets	1,123.9	15.3	1,139.2	1,392.9	(1,221.4)	1,310.7
Other segment items:						
<ul> <li>Depreciation</li> </ul>	49.3	1.8	51.1	58.7	15.3	125.1
<ul> <li>Amortisation of goodwill</li> </ul>	0.2	_	0.2	-	-	0.2
<ul> <li>Amortisation of intangible assets</li> </ul>	s 2.6	_	2.6	4.4	2.3	9.3
- Impairment	-	6.2	6.2	_	_	6.2
<ul> <li>Capital expenditure – property,</li> </ul>		• -		400 5		P
plant and equipment	75.6	1.5	77.1	438.5	21.6	537.2
- Capital expenditure - intangible			A 0	67	6.0	10.0
assets  – Movement in provisions	4.8 5.6	_	4.8 5.6	6.7 2.3	6.8 5.1	18.3 13.0
- Movement in biodisions	5.0		3.0	2.5	J. 1	15.0

#### 3 Operating expenses

	2006	2005
	£m	£m
Branch operating expenses	1,054.2	986.9
Administrative expenses	322.6	274.1
Pension costs	85.5	83.6
	1,462.3	1,344.6
4 Exceptional items		
	2006	2005
	£m	£m
Exceptional items comprise the following (charges) and credits:		
Operating expenses:		
Asset impairments	· <b>-</b>	(6.2)
Asset write offs	_	(1.3)
Reorganisation costs	_	(2.6)
Gain on disposal of account card operation	-	5.4
Gain on property disposals	_	21.2

There are no exceptional items for 2006. Exceptional items for 2005 include asset impairments, following a review of the group's manufacturing fixed asset interests, carried out in accordance with the requirements of IAS 36, Impairment of Assets, asset write off and reorganisation costs within the John Lewis division, the phased recognition of the premium received in connection with disposal of the group's account card operation in 2003/04, and gains on property disposals.

16.5

#### 5 Net finance costs

	2006	2005
	£m	£m
Finance costs		
Interest payable on:		
Bank loans and overdrafts	8.8	5.7
Other loans repayable within 5 years	5.1	7.7
Loans repayable in more than 5 years	29.6	29.5
Finance lease interest payable	1.6	1.6
Amortisation of issue costs of bonds	0.2	0.2
Preference dividends	0.3	
Group	45.6	44.7
Finance income	-	
Interest receivable	(9.8)	(14.1)
Fair value gains	(0.7)	_
Preference dividends	(0.1)	
	(10.6)	(14.1)
Net finance costs	35.0	30.6

#### continued

#### 6 Profit on ordinary activities before taxation

	2006 £m	2005 £m
Profit on ordinary activities before taxation is stated after charging/(crediting)		
the following:		
Staff costs	1,033.5	966.0
Depreciation – owned assets	141.5	130.5
Depreciation – assets held under finance leases	0.8	0.8
Amortisation of intangibles assets	10.7	9.3
(Profit)/loss on sale of tangible and intangible fixed assets	(2.9)	(21.2)
Inventory – Cost of inventory recognised as an expense	3,444.2	3,168.0
Restructuring costs	7.5	2.6
Operating lease rentals – land and buildings	59.3	56.3
<ul> <li>plant and machinery</li> </ul>	0.8	1.7
Sub lease income – land and buildings	(3.3)	(4.7)
Auditors' remuneration – audit of group	0.6	0.5
<ul> <li>audit of company (included in the above)</li> </ul>	0.2	0.1
<ul><li>taxation</li></ul>	0.1	0.1
<ul><li>other non audit</li></ul>	0.3	0.1

In addition to the above, the group's auditor also acted as auditor to the group's pension schemes. The aggregate fee for audit services to the pension schemes during the year was £36,000 (2005: £36,000).

Contingency rents expensed during the year were £8.8m (2005: £9.2m). Contingency rents are determined based on store revenues.

#### 7 Tax on profit on ordinary activities

	2006	2005
Analysis of tax charge	£m	£m
Corporation tax – current year	50.7	32.5
Corporation tax – prior years	(0.5)	(3.9)
Total current tax charge	50.2	28.6
Deferred tax	(13.5)	5.7
	36.7	34.3
	2006	2005
Tax on items charged to equity	£m	£m
Deferred tax on pension liability	(3.4)	17.9
	2006	2005
Tax credit attributable to exceptional items	£m	£m
Current tax	_	0.4
Deferred tax	-	(1.8)
		(1.4)

The tax charge for the period is lower (2005: lower) than the standard corporation tax rate of 30% (2005: 30%). The differences are explained below:

	20 <b>06</b> £m	2005 £m
Profit before tax	131.5	123.5
Profit before tax multiplied by standard rate of		
corporation tax in the UK of 30% (2005: 30%)	39.5	37.1
Effects of:		
Adjustment to current tax in respect of prior years	(0.5)	(3.9)
Depreciation on assets not qualifying for tax relief	4.1	3.3
Difference between accounting and tax base for land and buildings	(5.6)	(11.2)
Non-allowable share of associate company gain/loss	(1.6)	4.5
Sundry disallowables	0.8	4.5
Total tax charge	36.7	34.3

#### 8 Profit for the financial year

As permitted by Section 230 of the Companies Act 1985, John Lewis Partnership plc has not presented its own profit and loss account. The result dealt with in the accounts of the company amounted to £nil (2005: £nil).

#### continued

#### 9 Dividends

	2006 £m	2005 £m
Non equity interests	·	
5% First Cumulative Preference Stock		
and 7½% Cumulative Preference Stock		
(5 pence and 7.5 pence per share, respectively)	_	0.2

Following the group's transition to IFRS, and the adoption of IAS32 and IAS39 on 30 January 2005, preference stock has been reclassified from equity to non-current liabilities, as explained in note 35. Accordingly, preference dividends for 2006 are treated as finance costs, as disclosed in note 5.

#### 10 Directors' emoluments

	2006 £000	2005 £000
Directors' remuneration including Partnership bonus of 15% (14%)	3,806	3,812

The emoluments of the Chairman, who was also the highest paid director, were £752,000 (2005: £700,000), including Partnership bonus of £96,000 (2005: £84,000). The Chairman's aggregate pension entitlement from the age of 60 accrued at the end of the year was £430,000 per annum (2005: £391,000 per annum). The transfer value of the increase in accrued entitlement during the year was £318,000.

Excluding pension fund contributions but including Partnership bonus, the emoluments of the individual directors, excluding the Chairman, who served on the Board during any part of the year, were as follows:

	2006	2005		2006	2005
£0 - £50,000	2	2	£300,001 - £350,000	_	3
£50,001 - £100,000	2	1	£350,001 - £400,000	1	_
£100,001 - £150,000	1	1	£400,001 - £450,000	2	1
£150,001 - £200,000	_	1	£450,001 - £500,000	1	_
£200,001 - £250,000	1	1	£500,001 - £550,000	-	2
£250,001 - £300,000	1	_	£550,001 - £600,000	1	-

As noted in last year's Report and Accounts, for the year to January 2005 one director was paid compensation for loss of office totalling £591,000 in salary, car and other benefits and £426,000 in respect of pension arrangements, subject to deduction of tax.

Contracts of employment for the Chairman and five directors provide for a notice period of one year. Contracts for all other directors provide for six months' notice.

All members of the Board qualify for the annual distribution of profit in Partnership bonus, paid at the same percentage of pay as for any Partner in employment on 31 January.

The Chairman and all members of the Board who served during the year were entitled to the use of a company car, or its cash equivalent. The Chairman and eleven directors also benefited from private medical insurance paid by the Partnership.

#### 10 Directors' emoluments (continued)

All members of the Board belong to the Partnership's non-contributory pension scheme. During the year the Chairman and five directors also belonged to a senior pension scheme which provides additional benefits intended to produce a total pension worth two-thirds of pensionable pay on retirement at age 60, after at least 20 or 30 years' service, depending on the level of benefit. The Inland Revenue introduced a ceiling on tax-exempt pension benefits in 1989. The Partnership has given undertakings that four directors who are affected by this ceiling will have their pension made up to the same level as other directors benefiting from the senior pension scheme. The obligation is unfunded but provision has been made for this liability.

The annual pension entitlements from the age of 60, accrued at the end of the year for individual directors, excluding the Chairman, who served on the Board during any part of the year, and the prior year amounts for the same individuals, were as follows:

-	2006	2005		2006	2005
£0 - £50,000	5	6	£100,001 - £150,000	4	1
£50,001 - £100,000	2	4	£200,001 - £250,000	1	1

The aggregate pension entitlement accrued at the end of the year for all directors, excluding the Chairman, who served on the Board during any part of the year, and the prior year amount for the same individuals, was £972,000 per annum (2005: £795,000 per annum). The increase in accrued pension reflects the combined effect of a further year's service and of an increase in pay during the year. In addition, most of the directors are entitled to temporary pensions payable from the age 60 until their State pension starts. The amounts of these temporary pensions are all less than the State pensions they expect to receive. The aggregate entitlement to temporary pensions was £43,000 per annum (2005: £41,000 per annum). The transfer value of the aggregate increase in accrued entitlement, including temporary pensions, during the year was £1,637,000.

#### 11 Employees

During the year the average number of employees of the group, all of whom were employed in the UK, was as follows:

Consolidated	2006	2005
John Lewis	26,600	27,000
Waitrose	35,400	32,500
Other	1,700	1,600
	63,700	61,100

#### continued

#### 11 Employees (continued)

Employment and related costs were as follows:

Consolidated	2006 £m	2005 £m
Staff costs:		
Wages and salaries	755.0	713.8
Social security costs	60.6	57.9
Partnership bonus	107.1	94.2
Employers national insurance on Partnership bonus	13.2	11.6
Pension costs	85.5	83.6
Partner discounts (deducted from revenue)	18.7	18.1
Long leave cost	12.1	5.0
Included above are the following amounts in respect of key managemen	t	
compensation:		
Salaries and short term benefits	10.6	9.9
Pension benefits	3.7	3.5
Termination benefits	0.1	1.1

Key management include directors of group companies, members of the group's management boards and officers of the group. Key management compensation includes salaries, national insurance costs, pension costs and the cost of other employment benefits, such as company cars and private medical insurance.

Key management participate in the Partnership's Long Leave scheme, which is open to all employees and provides up to six months paid leave after 25 years service. There is no proportional entitlement for shorter periods of service. It is not practical to allocate the cost of accruing entitlement to this benefit to individuals, and so no allowance has been made for this benefit in the amounts disclosed above.

12 Intangible assets

	Computer so	ftware		
	•	Internally	Work in	
	Purchased	developed	progress	Total
Consolidated	£m	£m	£m	£m
Cost				
At 31 January 2004	14.8	20.2	10.2	45.2
Additions	3.1	5.8	9.4	18.3
Transfers	_	5.8	(5.8)	_
Disposals	(0.5)	_	-	(0.5)
At 29 January 2005	17.4	31.8	13.8	63.0
Additions	6.1	5.4	16.4	27.9
Transfers	_	3.5	(3.5)	_
Disposals	(2.3)	-	(0.1)	(2.4)
At 28 January 2006	21.2	40.7	26.6	88.5
Aggregate amortisation	0.6	7.8		17.4
At 31 January 2004 Charge for the year	9.6 2.4	7.8 6.9	_	17.4 9.3
Disposals	(0.5)	6.9	<u>-</u>	(0.5)
Disposais	(0.5)			
At 29 January 2005	11.5	14.7	-	26.2
Charge for the year	3.0	7.7	_	10.7
Disposals	(0.6)	_		(0.6)
At 28 January 2006	13.9	22.4	<del>-</del>	36.3
Net book value at 29 January 2005	5.9	17.1	13.8	36.8
Net book value at 28 January 2006	7.3	18.3	26.6	52.2

For the year to January 2006 computer systems totalling £3.5m were brought into use. This covered a range of selling, support, administration and IT infrastructure applications, with asset lives ranging from three to seven years.

Amortisation of intangible assets is charged within operating expenses.

#### continued

#### 13 Property, plant and equipment

Consolidated	Land and buildings £m	Fixtures and fittings	Assets in course of construction £m	Total £m
Cost				
At 31 January 2004	1,966.7	956. <b>9</b>	61.2	2,984.8
Additions	217.0	92.0	228.2	537.2
Transfers	138.2	69.4	(207.6)	_
Disposals	(30.6)	(62.6)	_	(93.2)
At 29 January 2005	2,291.3	1,055.7	81.8	3,428.8
Additions	2.0	27.3	230.4	259.7
Transfers	139.5	90.2	(229.7)	-
Disposals	(12.4)	(28.6)	_	(41.0)
At 28 January 2006	2,420.4	1,144.6	82.5	3,647.5
Accumulated depreciation				
At 31 January 2004	211.3	573.1	_	784.4
Charges for the year	39.1	92.2	_	131.3
Disposals	(3.3)	(58.6)	_	(61.9)
At 29 January 2005	247.1	606.7	_	853.8
Charges for the year	47.1	95.2	_	142.3
Disposals	(3.5)	(27.6)	_	(31.1)
At 28 January 2006	290.7	674.3	-	965.0
Net book values at 29 January 2005	2,044.2	449.0	81.8	2,575.0
Net book values at 28 January 2006	2,129.7	470.3	82.5	2,682.5

Included above are land and buildings assets held under finance leases with a net book value of £22.9m (2005: £22.6m).

#### 14 Investment in associate

	Share of net assets £m	Loans £m	Goodwill £m	Total £m
Cost				
At 31 January 2004	(10.3)	30.0	16.5	36.2
Addition in year	_	8.6	_	8.6
Share of retained loss	(14.1)	-	_	(14.1)
Dilution of interest	9.6		(1.4)	8.2
At 29 January 2005	(14.8)	38.6	15.1	38.9
Discounting of loan on adoption of IAS 39	_	(2.1)	-	(2.1)
At 30 January 2005	(14.8)	36.5	15.1	36.8
Net repayment in year	-	(16.2)	_	(16.2)
Share of retained loss	(5.6)	_	-	(5.6)
Dilution of interest	10.8	_	-	10.8
At 28 January 2006	(9.6)	20.3	15.1	25.8
Amounts written off				
At 31 January 2004	_	(1.1)	(16.5)	(17.6)
Dilution of interest	_	_	1.4	1.4
Credit arising on dilution of interest	-	(9.6)	-	(9.6)
At 29 January 2005 and 28 January 2006	_	(10.7)	(15.1)	(25.8)
Net book value				
At 29 January 2005	(14.8)	27.9	_	13.1
At 28 January 2006	(9.6)	9.6	_	-
The Partnership's share of the assets, liabilit	ies and results o	f Ocado wa	s as follows:	
			2006 £m	2005 £m
Current assets			4.2	9.0
Long-term assets			17.2	14.0
Current liabilities			(8.7)	(5.5)
Long-term liabilities			(30.8)	(32.3)
Losses not consolidated			8.5	_
Share of net assets of associate			(9.6)	(14.8)
Revenue			50.9	36.0
Expenses			(65.0)	(50.1)
Losses not consolidated			8.5	
Share of operating loss of associate			(5.6)	(14.1)
***************************************				

#### continued

#### 14 Investment in associate (continued)

Investments represent 0.1% of the Ordinary Shares and 45% of the Convertible Preference Shares of Ocado Limited which equates to 29.4% of the issued share capital.

The total revenue of Ocado Limited for the year to 28 January 2006 was £167.6m. Ocado's results are included in the group's accounts based on their statutory accounts to 27 November 2005, and management accounts from that date to the group's year end.

Losses totalling £8.5m (2005: £nil) have not been included in the group's results on the basis that its investment in Ocado has been fully amortised, and is held at nil value.

During 2004/5 preference shares were issued to other investors providing funding and, as a result, the Partnership's holding reduced from 35.6% to 32.5% of the issued share capital. These transactions gave rise to credits of £9.6m on the dilution of the holding; however, the Directors did not believe it was appropriate to recognise such credits at that stage in Ocado's development. Accordingly, the amount was taken against loan balances owed to the group by Ocado.

In July 2005 Ocado repaid a loan of £17.7m, and the Partnership invested a further £1.5m in Ocado Unsecured Convertible Redeemable loan stock 2009. During the year preference shares were issued to other investors providing funding and, as a result, the Partnership's holding reduced from 32.5% to 29.4% of the issued share capital. These transactions gave rise to a credit of £10.8m on the dilution of the holding, which is recorded in the income statement as an exceptional gain.

The Partnership's holdings of Ocado loan stock are:

- £12.3m of B loan stock, repayable in 2010, or earlier at Ocado's option. Conversion to preference shares is at the Partnership's option in 2010 or on earlier repayment of the loan stock, or in the event of Ocado issuing new shares to other investors;
- £8.6m of C loan stock, repayable in 2011, or earlier at Ocado's option. Conversion to preference shares is on the same basis as for the B loan stock;
- £1.5m of Unsecured Convertible Redeemable loan stock 2009, repayable in March 2007, which can be extended to March 2009 at the Partnership's option. Conversion to preference shares is at the Partnership's option at any time.

There is no interest payable on the B and C loan stock. Interest of 4% is payable on redemption of the Unsecured Convertible Redeemable Loan Stock 2009, but no interest is payable if conversion to preference shares takes place.

If all holders of loan stock were to exercise their rights to convert to preference shares, the Partnership's holding in Ocado would increase to 33.4%.

In March 2006 Ocado raised a further £60m of funding from other investors, as a result of which the Partnership's shareholding reduced to 25.7%, or 29.7% on a fully diluted basis.

#### 15 Fixed asset investments

	Subsidiary		Other	
Company	Shares in John Lewis plc £m	Loan to John Lewis plc £m	Shares in John Lewis Partnership Trust Limited £m	Total £m
At 29 January 2005 and 28 January 2006	13.0	1.7	0.1	14.8
16 Inventories		_		
			2006 £m	2005 £m
Consolidated				
Raw materials			6.4	8.8
Work in progress			1.6	2.2
Finished goods and goods for resale			316.3	329.0
			324.3	340.0

The cost of inventory recognised as an expense by the group in the period was £3,444.2m (2005: £3,168.0m). Provisions against inventories of £2.2m (2005: £1.8m) were recognised in operating expenses.

#### 17 Trade and other receivables

	2006	2005
Consolidated	£m	£m
Amounts falling due within one year:		
Trade receivables	36.1	28.4
Other receivables	34.0	30.9
Due from associated undertaking	5.4	5.1
Prepayments	45.8	47.4
	121.3	111.8
Amounts falling due after more than one year:		
Prepayments	20.4	11.5

Trade receivables are non interest bearing and generally on credit terms of less than 90 days. Concentrations of credit risk are considered to be very limited. The carrying amount of trade and other receivables approximates to fair value.

#### continued

#### 18 Cash and cash equivalents

	2006 £m	2005 £m
Cash at bank and in hand	71.9	79.4
hort term bank deposits	210.9	115.0
	282.8	194.4

For 2005, the effective interest rate on short-term deposits was 4.3% and these deposits had an average maturity of 1 day.

In the group cash flow statement net cash and cash equivalents are shown after deducting bank overdrafts, as follows:

	2006 £m	2005 £m
Cash and cash equivalents, as above	282.8	194.4
Less bank overdrafts	(50.3)	(39.9)
Net cash and cash equivalents	232.5	154.5

#### 19 Analysis of financial assets

The currency and interest rate exposure of the group's financial assets is as set out below. Short term debtors are excluded from this analysis, on the basis that they are all non interest bearing and denominated in sterling.

Interest rate and currency analysis	Effective interest rate %	Floating rate £m	Non interest bearing £m	Total £m
Sterling	4.6%	271.6	48.9	320.5
Euro	1.2%	1.6	-	1.6
Other	2.7%	1.4	-	1.4
At 28 January 2006		274.6	48.9	323.5
Sterling	4.3%	201.5	40.3	241.8
Euro	1.3%	2.0	_	2.0
Other	0.9%	0.7	-	0.7
At 29 January 2005		204.2	40.3	244.5

Floating rate assets are bank balances, short term deposits and loans to Ocado Limited at interest rates linked to LIBOR. Non interest bearing balances include interest free loans to Ocado Limited, prepaid rent and cash floats, primarily held in the stores.

#### 20 Borrowings

Consolidated	2006 £m	2005 £m
Current:	· · · · · · · · · · · · · · · · · · ·	
Bank overdraft	50.3	39.9
10¼% Bonds, 2006	50.0	_
	100.3	39.9
Non-current:		
Loans, repayable 2007	100.0	80.0
101/4% Bonds, 2006	_	50.0
6%% Bonds, 2012	300.0	300.0
Interest rate swap on the above	4.1	-
10½% Bonds, 2014	100.0	100.0
5% Cumulative Preference Stock	0.5	_
7½% Cumulative Preference Stock	3.7	
	508.3	530.0
Company		
5% Cumulative Preference Stock	0.5	-
7½% Cumulative Preference Stock	3.7	_
	4.2	

All borrowings are unsecured, denominated in sterling, and are repayable on the dates shown at par.

Following the group's transition to IFRS, and the adoption of IAS32 and IAS39 on 30 January 2005, preference stock has been reclassified from equity to non-current liabilities, as explained in note 35.

Unless the preference dividends are in arrears, the 7½% and 5% Cumulative Preference Shares only have voting rights in relation to a variation of their class rights. The amounts receivable in a winding up would be limited to the amounts paid up, for the 5% Cumulative Preference Shares, and to one and a half times the amounts paid up for the 7½% Cumulative Preference Shares.

#### continued

#### 21 Trade and other payables

Consolidated	2006 £m	2005 £m
Current:	,	
Trade payables	309.5	300.2
Amounts owed to associated undertaking	2.0	1.9
Other payables	64.6	76.6
Other taxation and social security	91.2	58.6
Accruals	70.9	70.2
Deferred income	14.2	19.3
Partnership bonus	1 <b>07.1</b>	94.2
	65 <b>9.5</b>	621.0
Non-current:		
Accruals	2.3	-
Deferred income	26.7	24.2
	29.0	24.2

The carrying amount of trade and other payables approximates to fair value.

#### 22 Finance lease liabilities

	2006	2005
	£m	£m
The minimum lease payments under finance leases fall due as follows:		
Not later than one year	2.4	2.1
Later than one year but not more than five	9.5	10.3
More than five years	57.6	53.9
	69.5	66.3
Future finance charge on finance leases	(36.8)	(34.7)
Present value of finance lease liabilities	32.7	31.6
Of which:		
Current	8.0	0.6
Non-current	31.9	31.0

The group's finance lease liabilities relate to buildings that have been classified as finance leases in accordance with IAS 17, Leases.

#### 23 Provisions

Consolidated	Long leave £m	Other £m	Total £m
At 29 January 2005	60.7	35.8	96.5
Charged to income statement	12.1	37.0	49.1
Utilised	(2.8)	(21.6)	(24.4)
At 28 January 2006	70.0	51.2	121.2
Of which:			
Current	19.2	25.3	44.5
Non-current	50.8	25.9	76.7

The Partnership has a Long Leave scheme, open to all employees, that provides up to six months paid leave after 25 years service. There is no proportional entitlement for shorter periods of service. The provision for the scheme is assessed on an actuarial basis, reflecting employees expected service profiles, and using economic assumptions consistent with those used for the group's retirement benefit obligations (note 26), so as to accrue the cost over employees' service periods.

Other provisions include insurance claim provisions, where the group's liabilities are assessed on an actuarial basis, provisions for service guarantee costs, which reflect the expected failure rate and unit repair costs for the classes of goods sold, reorganisation costs, accrued holiday pay, and property related costs. The exact timing of utilisation of these provisions will vary according to the individual circumstances. However, the group's best estimate of utilisation is provided above, and in note 27.

#### 24 Deferred tax

Deferred tax is calculated in full on temporary differences under the liability method using a tax rate of 30% (2005: 30%).

The movement on the deferred tax account is shown below:

	Group		
Consolidated	2006 £m	2005 £m	
Opening liability/(asset)	138.0	150.2	
Charged/(credited) to income statement	(13.5)	5.7	
Charged/credited to equity	3.4	(17.9	
Closing liability/(asset)	127.9	138.0	

The movements in deferred tax assets and liabilities during the period (prior to the offsetting of balances within the same jurisdiction as permitted by IAS 12) are shown below.

#### continued

#### 24 Deferred tax (continued)

Deferred tax assets and liabilities are only offset where there is a legally enforceable right of offset and there is an intention to settle the balances net.

Deferred tax liabilities	Accelerated tax depreciation £m	Revaluation of land and buildings £m	Rollover gains £m	Other £m	Total £m
At 31 January 2004 Charged/(credited) to income	131.6	140.5	13.6	8.4	294.1
statement	13.1	(13.3)	6.1	3.7	9.6
At 29 January 2005 Charged/(credited) to income	144.7	127.2	19.7	12.1	303.7
statement	11.3	(10.0)	0.2	(10.8)	(9.3)
At 28 January 2006	156.0	117.2	19.9	1.3	294.4

Deferred tax assets	Pensions and provisions £m	Capital losses £m	Total £m
At 31 January 2004	(142.0)	(1.9)	(143.9)
Charged/(credited) to income statement	(3.9)	_	(3.9)
Charged/(credited) to equity	(17.9)	-	(17.9)
At 29 January 2005	(163.8)	(1.9)	(165.7)
Charged/(credited) to income statement	(4.2)	-	(4.2)
Charged/(credited) to equity	3.4	_	3.4
At 28 January 2006	(164.6)	(1.9)	(166.5)

Deferred tax assets are recognised for tax losses carried forward to the extent that the realisation of the related tax benefit through future profits is probable. The group did not recognise deferred tax assets in respect of losses amounting to £24.2m (2005: £22.7m).

All of the deferred tax assets were available for offset against deferred tax liabilities and hence the net deferred tax provision at 28 January 2006 was £127.9m (2005: £138.0m). The deferred tax liability due after more than one year is £127.9m (2005: £138.0m).

The deferred income tax charged/(credited) to equity during the year is as follows:

	2006 £m	2005 £m
Deferred tax charged/(credited) on pension fund provision	3.4	(17.9)

#### 25 Fair values of financial instruments

#### Management of financial risks

The principal financial risks that the group is exposed to are interest rate risk, liquidity risk, currency risk and credit risk. These risks are managed as follows:

#### Interest rate risk

The group's policy is to have a mix of fixed and floating interest rate exposures, using interest rate swaps to achieve this. At 28 January 2006 total fixed rate financial liabilities were £400m (2005: £400m), with £237m (2005: £202m) at floating rates, as detailed in note 27. At the year end interest rate swaps were in place on £50m (2005: £50m) of fixed rate borrowing, converting it to floating rate. These swaps have a maturity and payment profile which matches the underlying debt, with a remaining term of 6 years, expiring in January 2012, and have been accounted for as hedges.

#### Liquidity risk

Borrowing requirements are managed in line with a five year cash forecast, revised annually, to ensure that the group has a suitable range of facilities with a spread of maturity dates. At the year end the group had committed revolving borrowing facilities of £490m (2005: £300m), £230m of which is available to February 2010 and £260m to December 2008. In addition to these facilities, the group has a £100m (2005: £80m) loan, repayable in December 2007, together with bonds totalling £450m, £50m of which matures in 2006, £300m in 2012, and £100m in 2014. These loans are not subject to repricing, and have interest rates and maturity profiles as set out in note 27.

#### Currency risk

The group is subject to exposure in respect of foreign currency denominated purchases of goods for resale. Forward exchange contracts are entered into for all major exposures, so as to provide greater certainty on the sterling cost. At the year end £5.8m (2005: £5.8m) of a total of £6.1m (2005: £6.2m) of liabilities denominated in foreign currency were covered in this way. In addition, forward exchange contracts had been entered into for £12.6m (2005: £15.4m) of commitments under forward orders.

#### Credit risk

The group has no significant customer credit risk. Cash deposits and other financial instruments give rise to credit risk on the amounts due from bank counterparties. These risks are managed by restricting such transactions to approved banks, and limiting the aggregate exposure to any one counterparty. The group holds convertible loan stock in its associate company, Ocado Limited, with a book value of £9.6m.

The group has taken the exemption available under IFRS 1 not to present comparative information, and to apply IAS 32 and IAS 39 prospectively from 30 January 2005. Accordingly, the 2005 comparatives have been presented in accordance with the UK GAAP standard, FRS 13, Derivative and Other Financial Instruments in the latter part of this note.

Fair value of derivative financial instruments	2006 Assets £m	2006 Liabilities £m
Interest rate swap Forward currency contracts – fair value hedge	4.1 0.6	(0.1)
	2006 £m	2006 £m
Gain/(loss) recorded in income statement	0.7	

#### continued

#### 25 Fair values of financial instruments (continued)

Details of these swaps are set out below:

Currency	Amount	Fixed rate	Floating rate	Maturity
Sterling	£25m	6%%	LIBOR +77pts	30 January 2012
Sterling	£25m	6%%	LIBOR +77pts	30 January 2012

The fair value of the group's bonds and preference stock is shown below. For cash, provisions and other financial liabilities, book values approximate to fair value.

	2006 £m
Bonds – current	50.7
Bonds – non-current	457.6
Preference stock	3.9

Prior to 29 January 2005 financial instruments were accounted for on a UK GAAP basis. The comparative values are shown below.

	2005 Book value £m	2005 Fair value £m
Derivatives		
Interest rate swap	_	3,5
Forward currency contracts		
<ul> <li>to hedge existing creditors</li> </ul>	_	(0.1)
<ul> <li>to hedge future purchases</li> </ul>	-	(0.5)
Assets		
Short term deposits	115.0	115.0
Cash at bank and in hand	79.4	79.4
Loans to associated undertaking	27.9	24.8
Liabilities		
Short term borrowings	(39.9)	(39.9)
Long term borrowings	(530.0)	(586.8)
Provisions	(39.3)	(39.3)
Non equity shares		
Preference shares	(4.2)	(3.7)
Non-equity minority interest	(0.4)	(0.4)

Market values were used to determine the fair value of derivatives, long term borrowings and preference shares. The fair value of loans was assessed on a discounted basis. For other assets and liabilities carrying value represents fair value. There were no material exchange rate or other gains or losses recognised in the year to January 2005 or unrecognised as at the year end. Short term debtors and creditors, apart from borrowings and items covered by forward currency contracts, are excluded from this analysis.

#### 26 Retirement benefit obligations

The principal pension scheme operated by the Partnership is a defined benefit scheme, providing benefits based on final pensionable pay. The assets of this scheme are held in a separate, trustee administered fund.

The fund was last valued by an independent professionally qualified actuary as at 31 March 2004, using the projected unit method. The assumption which has the most significant effect on the results of the valuation is the relative rate of return on the investments of the fund compared with increases in pay and pensions. It was assumed for this purpose that, on average, the annual return on investments would exceed increases in pay and pensions by 3.1% and 4.2% respectively. The market value of the assets of the fund as at 31 March 2004 was £1,094m. The actuarial valuation of these assets showed that they were sufficient to cover 85% of the benefits which had accrued to members.

The actuaries have recommended a normal future contribution rate of 8.2% of total pay, together with an additional 1.8% of total pay in respect of the past-service deficit arising from the actuarial valuation. The next actuarial valuation of the fund will take place as at 31 March 2007.

As explained in note 10, there is also a senior pension scheme which provides additional benefits to certain members of senior management. The actuaries have recommended a contribution of £1.9m for the year to January 2007, increasing at 6% annually, with an additional charge for new entrants to the scheme.

The contributions expected to be paid to the pension schemes during the year to 27 January 2007 amount to £79.4m.

Pension commitments have been calculated based on the most recent actuarial valuations, as at 31 March 2004, which have been updated by the actuaries to assess the assets and liabilities of the schemes as at 28 January 2006.

Scheme assets are stated at market values at 28 January 2006. The following financial assumptions have been used:

	2006	2005	2004
Future price inflation	2.75%	2.70%	2.60%
Discount rate	4.80%	5.40%	5.60%
Expected return on assets	7.25%	7.50%	7.50%
Increases in earnings	3.75%	3.70%	4.10%
Increases in pensions	2.75%	2.70%	2.60%

The expected return on assets is a weighted average of the individual asset categories and their expected rates of return. Increases in earnings are projected at 1% above inflation, with increases in pensions being in line with inflation.

A review of the mortality experience of the John Lewis Partnership Trust for Pensions and UK pension schemes generally was carried out as part of the March 2004 actuarial valuation. This review indicated that the current mortality assumptions include reasonable allowance for future improvements in longevity and therefore these assumptions have been used for both 2006 and 2005. The mortality table PXA92, adjusted to reflect improvements in longevity to the year 2010, was used for current pensioners and the same table, adjusted to reflect improvements in longevity to the year 2020, was used for scheme members who have yet to retire.

#### continued

#### 26 Retirement benefit obligations (continued)

The average life expectancies assumed for both 2006 and 2005	were as follows:	
	Men	Women
Average life expectancy (in years) for a 60-year-old	23.5	26.5
Average life expectancy (in years) at age 60, for a 40-year-old	24.4	27.4
Amounts recognised in the balance sheet	2006 £m	2005 £m
Defined benefit obligation for funded arrangements Defined benefit obligation for unfunded arrangements	(2,096.0) (13.0)	(1,757.0) (9.0)
Total defined benefit obligation Total value of assets	(2,109.0) 1,630.0	(1,766.0) 1,281.0
Defined benefit liability at end of year	(479.0)	(485.0)
Amounts recognised in the income statement	Year ended 28 January 2006 £m	Year ended 29 January 2005 £m
Current service cost Interest cost on liabilities Expected return on assets	87.8 93.7 (97.3)	82.4 82.8 (82.8)
Pension expense Administrative costs	84.2 1.3	82.4 1.2
Total pension charge	85.5	83.6
Amounts recognised in equity	Year ended 28 January 2006 £m	Year ended 29 January 2005 £m
Actuarial (gain)/loss on assets Actuarial (gain)/loss on defined benefit obligation	(233.8) 222.1	(91.5 151.0
Total (gain)/loss recognised in equity	(11.7)	59.5
Cumulative (gain)/loss recognised in equity	47.8	59.5

#### 26 Retirement benefit obligations (continued)

			2006	2005
Reconciliation of defined benefit liability			£m	£m
Defined benefit liability at beginning of year			(485.0)	(415.0)
Pension expense			(84.2)	(82.4)
Contributions			78.5	71.9
Total gain/(loss) recognised in equity			11.7	(59.5)
Defined benefit liability at end of year			(479.0)	(485.0)
December of defined by the blimbian			2006	2005
Reconciliation of defined benefit obligation			£m	£m
Defined benefit obligation at the beginning of year			1,766.0	1,507.0
Current service cost			87.8	82.4
Interest on pension liabilities			93.7	82.8
Actuarial (gains)/losses			222.1	151.0
Benefits paid			(60.6)	(57.2)
Defined benefit obligation at the end of year			2,109.0	1,766.0
			2006	2005
Reconciliation of value of assets			£m	£m
Value of assets at the beginning of year			1,281.0	1,092.0
Expected return on assets			97.3	82.8
Actuarial gains/(losses)			233.8	91.5
Benefits paid			(60 <b>.6)</b>	(57.2)
Partnership contributions			78.5	71.9
Value of assets at the end of year			1,630.0	1,281.0
	2006	2006	2005	2005
Analysis of assets	%	£m	%	£m
Equities	71%	1,165.0	70%	895.0
Bonds	15%	246.0	17%	222.0
Properties	12%	191.0	12%	159.0
Other	2%	28.0	1%	5.0
		1,630.0		1,281.0
		<u> </u>	2006	2005
Actual return on assets			£m	£m
Expected return on assets			97.3	82.8
Actuarial gains/(losses)			233.8	91.5
Actual return on assets			331.1	174.3

#### continued

#### 26 Retirement benefit obligations (continued)

History of experience of gains and losses	2006 £m	2005 £m
(Gain)/loss on assets	(233.8)	(91.5)
% of assets at the end of the period	(14%)	(7%)
Experience (gain)/loss on defined benefit obligation	10.0	72.0
% of defined benefit obligation at the end of the period	0%	4%

Contributions will be as follows until the next actuarial valuations due as at 31 March 2007:

The John Lewis Partnership Trust for Pensions – 10% of pay.

The John Lewis Partnership Senior Pension Scheme – £1.9m for the year to January 2007, increasing at 6% annually, with an additional charge for new entrants to the scheme.

#### 27 Analysis of financial liabilities

The currency and interest rate exposure of the group's financial liabilities, after taking account of £50m of swaps from fixed rate to floating rate, is as set out below. Short term payables are excluded from this analysis.

Interest rate and currency analysis	Fixed rate £m	Floating rate £m	Non interest bearing £m	Total £m
All sterling At 29 January 2005	400.0	201.7	96.3	698.0
At 28 January 2006	404.2	237.1	121.2	762.5

For 2005, floating rate borrowings were at interest rates linked to LIBOR. The weighted average rate for fixed rate borrowings was 7.9%, with a weighted average period to maturity of 6.8 years. The analysis of financial liabilities for 2005 excludes preference share capital of £4.2m, which is detailed in note 25.

For 2006, preference stock is included in borrowings.

#### 27 Analysis of financial liabilities (continued)

Maturity of financial liabilities	2006 Effective interest rate	2006 £m	2006 Effective interest rate	2005 £m
	interest rate		Witerest Total	
Repayable within one year	E 10/	FO 2	4.09/	20.0
Bank overdrafts and other borrowing Provisions	5.1%	50.3 44.5	4.9%	39.9
Finance lease liabilities	7.6%	44.5 0.8	7.6%	33.2 0.6
Bonds	10.3%	50.0	7.0%	0.0
Bolius	10.5%	50.0		
		145. <b>6</b>		73.7
Repayable between one and two years				
Provisions		16.8		13.7
Finance lease liabilities	7.6%	1.1	7.6%	0.6
Bonds	_	_	10.3%	50.0
400	<u> </u>	17.9		64.3
Repayable between two and five years				
Provisions		24.9		19.5
Finance lease liabilities	7.6%	2.0	7.6%	2.1
Loans	5.2%	100.0	4.9%	80.0
		126.9		101.6
Repayable in more than five years				
Provisions		35.0		30.1
Finance lease liabilities	7.6%	28.8	7.6%	28.3
Bonds	7.4%	400.0	7.4%	400.0
Interest rate swap on the above		4.1		_
Preference stock	5.3%	4.2	-	
		472.1		458.4
		762.5		698.0
28 Share capital				
	2006	2006 Issued and	2005	2005 Issued and

	2006 Authorised £m	2006 Issued and fully paid £m	2005 Authorised £m	2005 Issued and fully paid £m
Equity				
Deferred Ordinary Shares				
612,000 of £1 each	0.6	0.6	0.6	0.6
Non equity				
5% Cumulative Preference Stock				
3,697,000 of £1 each	_	-	8.8	3.7
7½% Cumulative Preference Stock				
500,000 of £1 each	_	-	0.6	0.5
	0.6	0.6	10.0	4.8

#### continued

#### 28 Share capital (continued)

Unless the preference dividends are in arrears, the 7½% and 5% Cumulative Preference Shares only have voting rights in relation to a variation of their class rights. The amounts receivable in a winding up would be limited to the amounts paid up, for the 5% Cumulative Preference Shares, and to one and a half times the amounts paid up for the 7½% Cumulative Preference Shares. The Deferred Ordinary Shares rank in all respects as equity shares except that each share has 1000 votes in a vote taken on a poll.

The Deferred Ordinary Shares are held by John Lewis Partnership Trust Limited, with whom ultimate control rests.

29 Reconciliation of changes in equity

Consolidated	Share capital £m	Other reserve £m	Retained earnings £m	Minority interests £m	Total equity £m
Balance at 31 January 2004	4.8	6.4	1,251.7	0.4	1,263.3
Profit/(loss) for the year	_	_	89.2	_	89.2
Actuarial losses	_	_	(59.5)		(59.5)
Tax on items recognised in equity	_	-	17.9	_	17.9
Dividends	-	_	(0.2)	_	(0.2)
Balance as at 29 January 2005	4.8	6.4	1,299.1	0.4	1,310.7
Adoption of IAS 32 & IAS 39	(4.2)	_	(3.3)	_	(7.5)
Balance as at 30 January 2005	0.6	6.4	1,295.8	0.4	1,303.2
Profit/(loss) for the year		_	94.8	_	94.8
Actuarial losses	_	_	11.7	_	11.7
Tax on items recognised in equity	-	-	(3.4)	_	(3.4)
Balance at 28 January 2006	0.6	6.4	1,398.9	0.4	1,406.3

The cumulative amount of goodwill written off to reserves is £10.9m (2005: £10.9m). Retained earnings comprise £950.1m of distributable and £447.6m of non distributable reserves.

#### 29 Reconciliation of changes in equity (continued)

Company	Share capital £m	Other reserve £m	Retained earnings £m	Total equity £m
Balance as at 31 January 2004 and				
29 January 2005	4.8	5.0	4.8	14.6
Adoption of IAS 32 & IAS 39	(4.2)	_	<u>-</u>	(4.2)
Balance as at 30 January 2005	-			
and 28 January 2006	0.6	5.0	4.8	10.4

#### 30 Reconciliation of profit before tax to cash generated from operations

Consolidated	Year to 28 January 2006 £m	Year to 29 January 2005 £m
Profit before tax	131.5	123.5
Amortisation of intangible assets	10.7	9.3
Depreciation	142.3	131.3
Net finance costs	35.0	30.6
Share of (profit)/loss of associate	(5.2)	14.1
Partnership bonus provision	120.3	105.8
(Profit)/loss on disposal of property, plant and equipment	(2.9)	(21.2)
(Profit)/loss on disposal of other assets	<del>-</del>	(5.4)
(Increase)/decrease in inventories	15.0	(10.8)
(Increase)/decrease in receivables	(21.2)	(27.7)
Increase/(decrease) in payables	33.6	80.9
Increase/(decrease) in provisions	24.7	23.3
Cash generated from operations	483.8	453.7

Cash flows for 2005 have been represented to include cash flows in respect of exceptional items within the relevant lines above.

#### 31 Reconciliation of net cash flow to net debt

Consolidated	Year to 28 January 2006 £m	Year to 29 January 2005 £m
Increase/(decrease) in cash in the year Cash inflow from increase in debt and lease financing Cash (inflow)/outflow from increase in liquid resources	(17.9) (20.0) 95.9	50.1 (30.0) (199.0)
Movement in debt for the year Opening net debt Adoption of IAS 32 and IAS 39	58.0 (375.5) (8.3)	(178.9) (196.6) –
Closing net debt	(325.8)	(375.5)

#### continued

#### 32 Commitments

At 28 January 2006 contracts had been entered into for future capital expenditure of £24.2m (2005: £43.4m).

John Lewis plc has entered into bank guarantees in favour of subsidiary companies amounting to £11.0m, and lease guarantees in favour of the group's associate company, Ocado Limited, of £6.8m.

In March 2006 the group entered into a contract with Somerfield Property Company Limited and Somerfield Stores Limited to acquire 5 stores. The total cost of these stores including conversion costs is expected to be £37m. Title to the stores transfers to the group on a phased basis, completing during May 2006.

#### 33 Operating lease commitments

Total commitments under non-cancellable operating leases expiring:	2006 Land and buildings £m	2006 Plant and machinery £m	2005 Land and buildings £m	2005 Plant and machinery £m
Within one year	60.0	0.6	56.5	0.8
Later than one year and less than five years	231.7	0.7	220.3	1.3
After five years	1,744.8		1,706.3	_

Total future sub-lease payments receivable relating to the above operating leases amounted to £13.6m (2005: £14.7m).

#### 34 Related party transactions

During the year the Partnership entered into transactions with its associate company, Ocado Limited, for the supply of goods totalling £49.8m (2005: £36.7m), provision of IT and other services totalling £2.1m (2005: £1.8m) and interest charges of £2.8m (2005: £0.5m). Included within receivables is a balance of £5.4m (2005: £5.1m) due from Ocado Limited in respect of these transactions. Included within payables is a balance of £2.0m (2005: £1.9m) due to Ocado in connection with the supply of goods.

#### 35 Reconciliation of net asset and profit under UK GAAP to IFRS

Prior to 30 January 2005 John Lewis plc ("the group") prepared its consolidated financial statements under UK Generally Accepted Accounting Principles (UK GAAP). From 30 January 2005 the group is required to prepare its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union and implemented in the UK. The group's date of transition to IFRS is 1 February 2004, and the 2004/05 comparatives have been restated to IFRS.

The principal adjustments on transition to IFRS were as follows:

- Recognition on the balance sheet of the net pension deficit in connection with the group's defined benefit pension schemes, together with a provision for the cost of long service leave;
- Revaluation of freehold and long leasehold property and a reassessment of their associated residual values;
- Classification of certain leases as finance leases, and the amortisation of lease inducements over the full term of the related lease;
- Recognition of a small number of impairments, following a review carried out at the date of transition, the assumptions for which are explained below;
- Capitalisation of the cost of internally developed IT systems, which had previously been expensed as incurred.

The group published its estimated restatement of information under IFRS in September 2005. There have been a number of small changes resulting in an increase in net assets of £0.6m, compared to that expected at the time of the restatement announcement. The main changes were a reduction of £2.6m in the property revaluation gain, a reclassification of £4.2m between property, plant and equipment and intangible assets, and reductions in provisions for deferred tax liabilities of £1.9m, and retirement benefit obligation of £1.0m.

The reconciliation of income and net assets from UK GAAP to IFRS is as follows:

Reconciliation of income from UK GAAP to IFRS (net of deferred tax effects)	Year ended 29 January 2005 £m
Profit retained under UK GAAP	70.3
Pensions and employee benefits	(2.8)
Property valuation	17.9
Finance leases and operating lease inducements	(3.0)
Impairments	2.3
Capitalisation of internally developed IT systems	4.5
Profit retained under IFRS	89.2
Actuarial losses under defined benefit schemes	(59.5)
Tax on items recognised directly in equity	17.9
Dividends	(0.2)
Total recognised income and expense under IFRS	47.4

#### continued

#### 35 Reconciliation of net asset and profit under UK GAAP to IFRS (continued)

Reconciliation of net assets from UK GAAP to IFRS (net of deferred tax effects)	29 January 2005 £m	1 February 2004 £m
Net assets under UK GAAP	1,613.1	1,543.0
Pensions and employee benefits	(365.9)	(321.4)
Property valuation	95.1	77.2
Finance leases and operating lease inducements	(33.9)	(30.8)
Impairments	(19.6)	(21.9)
Intangible assets	21.9	17.4
Net assets under IFRS	1,310.7	1,263.5
Adoption of IAS 32 and IAS 39	(7.5)	<del></del>
Net assets at 30 January 2005 under IFRS	1,303.2	

The group conducted an impairment review as part of its transition to IFRS as at 1 February 2004, comparing asset carrying values to the higher of value in use and fair value.

Value in use is calculated as the present value of estimated future cash flows expected to result from the use of the assets. The discount rate is based on the group's weighted average cost of capital, together with any risk premium deemed appropriate. Discount rates of 12.4% were used for John Lewis, and 9.1% for Waitrose. Fair value was determined by reference to open market value less an allowance for disposal costs.

As noted above, a total of £21.9m of impairments were recognised on transition to IFRS. All impairments were in respect of supermarket properties.

As indicated above, the group adopted IAS 32 and IAS 39 on 30 January 2005. The resultant adjustments to net assets were as follows:

	£m
Adjustment to valuation of stocks	(0.5)
Fair value of forward exchange contracts	(0.6)
Fair value adjustment on loans to associate	(2.2)
Reclassification of preference stock from equity to non-current liabilities	(4.2)
Adoption of IAS 32 and IAS 39	(7.5)

#### 36 Subsidiary and associated undertakings

Subsidiary companies as at 28 January 2006 were as follows:

John Lewis plc (Department Store retailing)

Ordinary shares - 100%

5% First Cumulative Preference Stock - 83.3%

7% Cumulative Preference Stock - 75.6%

Subsidiaries of John Lewis plc:

Findlater Mackie Todd & Co. Limited (Wholesale including export;

subsidiary of Waitrose Limited)

Herbert Parkinson Limited (Weaving and making up)

J.H.Birtwistle & Company, Limited (Textile weaving)

JLP Holdings BV (Investment holding company; incorporated and operating in Holland; subsidiary of JLP Victoria Limited)

JLP Insurance Limited (Insurance; incorporated and operating in Guernsey)

JLP Victoria Limited (Investment holding company)

John Lewis Car Finance Limited (Car finance)

John Lewis Card Services Limited (Credit card handling)

John Lewis Properties plc (Property holding company)

John Lewis Transport Limited (Vehicle leasing)

Stead, McAlpin & Company, Limited (Textile printing)

Waitrose Limited (Food retailing)

Waitrose Card Services Limited (Credit card handling; subsidiary of Waitrose Limited)

Associate company:

Ocado Limited (e-commerce grocery; year end 27 November)

The whole of the ordinary share capital of the subsidiaries of John Lewis plc is held within the group. The list excludes non-trading companies which have no material effect on the accounts of the group. Except as noted above, all of these subsidiaries operate wholly or mainly in the United Kingdom and are registered in England and Wales.

# Directors' responsibilities for financial statements

The directors are required by UK company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing the financial statements suitable accounting policies have been used and applied consistently and reasonable and prudent judgements and estimates have been made. Relevant accounting standards have been followed. The directors are responsible for maintaining adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and the group, and which enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking steps for preventing and detecting fraud and other irregularities.

# Independent auditors' report to the members of John Lewis Partnership plc

We have audited the group and parent company financial statements (the "financial statements") of John Lewis Partnership plc for the year ended 28 January 2006 which comprise the group income statement, the group and company balance sheets, the group and company cash flow statements, the group and company statement of recognised income and expense and the related notes. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRS) as adopted by the European Union are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the directors' report and the Chairman's statement and the five year record. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditors' report to the members of John Lewis Partnership plc

continued

#### Opinion

In our opinion:

- the group financial statements give a true and fair view, in accordance with IFRS as adopted by the European Union, of the state of the group's affairs as at 28 January 2006 and of its profit and cash flows for the year then ended;
- the parent company financial statements give a true and fair view, in accordance with IFRS as adopted by the European Union as applied in accordance with the provisions of the Companies Act 1985, of the state of the company's affairs as at 28 January 2006 and cash flows for the year then ended; and
- the financial statements have been properly prepared in accordance with the Companies Act 1985.

  In certately in Looketty

PricewaterhouseCoopers LLP Chartered Accountants and Registered Auditors 1 Embankment Place London WC2N 6RH 27 April 2006

## Retail branches

Department Stores
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London	ndon Southern England			Midlands, East Anglia, Northern England and Scotland		
John Lewis, Oxford	Street	Caleys, Windsor		John Lewis, Aberdeen		
ohn Lewis, Brent (	Cross	John Lewis, Bluewate	er	John Lewis, Cheadle		
eter Jones, Sloane Square		John Lewis, Cribbs Causeway		John Lewis, Edinburgh		
-	John Lewis, High Wycombe John Lewis, Kingston		ycombe	John Lewis, Glasgow	•	
			John Lewis, Kingston		ı	
		John Lewis, Milton I		John Lewis, Newcastl		
		John Lewis, Reading	,	John Lewis, Norwich		
		John Lewis, Southampton		John Lewis, Nottingh		
		John Lewis, Watford	•	John Lewis, Peterbor		
		John Lewis, Welwyn		John Lewis, Sheffield	l	
		Knight & Lee, South	Knight & Lee, Southsea			
		John Lewis, Solihull		Robert Sayle, Cambr	idge	
Waitrose Super	markets			<u></u>		
London						
Barnet	Chelsea	Fulham	Kensington	South Harrow	Wandsworth	
Belgravia	East Sheen	Gloucester Road	Marylebone	St Katharine Docks	West Ealing	
Brent Cross	Enfield	Harrow Weald	Mill Hill	Swiss Cottage	Whetstone	
Canary Wharf	Finchley	Holloway Road	Putney	Temple Fortune		
Southern England				·		
Abingdon	Chandlers Ford	Godalming	Maidenhead	Sanderstead	Twyford	
Allington Park	Cheltenham	Goldsworth Park	Marlborough	Sevenoaks	Wallingford	
Andover	Chesham	Gosport	Marlow	Sidmouth	Wantage	
Banstead	Chichester	Green Street Green	Milton Keynes	South Woodford	Waterlooville	
Bath	Cirencester	Hailsham	New Malden	Southampton	Welwyn Garden Cit	
Beaconsfield	Cobham	Harpenden	Newbury	Southend	Westbourne	
Beckenham	Coulsdon	Havant	Northwood	Southsea	Westbury Park	
Berkhamsted	Crowborough	Henley	Okehampton	St Albans	West Byfleet	
Biggin Hill	Dartford	Hersham	Paddock Wood	Staines	Weybridge	
Billericay	Dibden	Hertford	Petersfield	Stevenage	Windsor	
Birch Hill	Dorchester	Hitchin	Portishead	Stroud	Winton	
Bishop's Stortford	Dorking	Horley	Ramsgate	Sunningdale	Witney	
Brighton	East Grinstead	Horsham	Reading	Surbiton	Wokingham	
Bromley	Epsom	Hythe	Richmond	Tenterden	Woodley	
Bromley South	Esher	Kingston	Ringwood	Thame	Worcester Park	
Buckhurst Hill	Farnham	Leighton Buzzard	Romsey	Thatcham	Worthing	
Burgess Hill	Fleet	Lewes	Ruislip	Tonbridge	Yateley	
Caterham	Frimley	Longfield	Salisbury	Towcester		
Caversham	Gillingham	Lymington	Saltash	Twickenham		
Midlands, East Ang	lia, Wales and North	ern England				
Abergavenny	Durham	Huntingdon	Newport	Sheffield	Willerby	
Barry	Ely	Kingsthorpe	Norwich	Southport	Wilmslow	
Blaby	Evington	Lichfield	Otley	St Ives	Wolverhampton	
Bury St Edmunds	Four Oaks	Lincoln	Peterborough	St Neots	Wymondham	
Cambridge	Great Malvern	Monmouth	Rushden	Stourbridge		
Daventry	Hall Green	Newark	Saffron Walden	Sudbury		
Droitwich	Harrogate	Newmarket	Sandbach	Swaffham		

In addition to the shops listed above, the Partnership operates the following businesses

John Lewis Direct Internet retail

Waitrose Direct (including Findlater Mackie Todd) Internet retail, mail order and wholesale including export

Stead McAlpin, Carlisle *Textile Printing*J. H. Birtwistle, Haslingden *Textile weaving* 

Herbert Parkinson, Darwen Weaving and making up

Leckford Estate, Stockbridge Farming

## Notice of AGM

Notice is hereby given that the seventy-seventh annual general meeting of the company will be held at 12.20 pm on 21 June 2006 at 171 Victoria Street, London SW1E 5NN:

- To receive the directors' report and accounts for the year 2005/06.
- To consider the final dividend.
- To consider the re-election of retiring directors.
- To consider the re-appointment of the auditors.
- To consider the remuneration of the auditors.
- To consider the following, which will be proposed as an Ordinary Resolution.

That pursuant to the Company's Articles of Association;

- (a) The Company be and is hereby authorised to purchase by way of market purchase on a recognised stock exchange;
  - (i) up to 3,696,995 in nominal amount of 5 per cent Cumulative Preference Stock ('the 5 per cent Stock') in the Company at a minimum price of 60p and a maximum price of 95p per £1 nominal of the 5 per cent Stock; and
  - (ii) up to £500,000 in nominal amount of  $7\frac{1}{2}$  per cent Cumulative Preference Stock ('the  $7\frac{1}{2}$  per cent Stock') in the Company at a minimum price of 80p and a maximum price of 125p per £1 nominal of the  $7\frac{1}{2}$  per cent Stock; and
- (b) this authority shall expire at the close of the annual general meeting of the Company held in 2007 or 21 September 2007, whichever is earlier.

By Order of the Board Margaret Casely-Hayford Secretary 171 Victoria Street, London SW1E 5NN 10 May 2006

The report and accounts are sent to all members, but only the members holding Deferred Ordinary Shares are entitled to attend and vote at this meeting.

A member entitled to attend and vote at this meeting is entitled to appoint one or more proxies to attend and vote instead of him. A proxy need not be a member.

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