Registered Number

180780

Annual Report and Financial Statements For the Year Ended

31 December 2010

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DIRECTORS' REPORT

The directors present their report and the audited financial statements of Lakeside Trading Estate (the "company") for the year ended 31 December 2010

Principal activities

The company is an investment holding company. The directors believe that the company will continue in this activity for the foreseeable future. The directors' report has been prepared in accordance with the special provisions of part 15 chapter 1 of the Companies. Act 2006 relating to small companies.

Results and dividends

The profit for the year after taxation was £21,000 (2009 £287,000 loss) No dividends were proposed (2009 nil)

Directors

The directors who held office during the year and up to the date of signing the financial statements are given below A C Miller

S A Jones

During the year to 31 December 2010, the company maintained insurance covering officers of the company against liabilities arising in relation to the company in accordance with section 233 of the Companies Act 2006

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

In the case of each of the persons who are directors at the time when the report is approved, the following applies

- so far as the directors are aware, there is no relevant audit information of which the company's auditor is unaware, and - he / she has taken all the steps that he / she ought to have taken as a director in order to make himself / herself aware of any relevant audit information and to establish that the company's auditor is aware of that information

By order of the board

Arram

D Hirani Company secretary

18 April 2011

10 April 2011

Company registered number 180780

Independent auditors' report to the members of Lakeside Trading Estate Ltd

We have audited the financial statements of Lakeside Trading Estate Limited for the year ended 31 December 2010 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Scope of the audit of the financial statements

reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit,
- the directors were not entitled to take advantage of the small companies' exemption in preparing the Directors' Report

Giles Hannam

Senior Statutory Auditor

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London

(April 2011

PROFIT AND LOSS ACCOUNT For the year ended : 31 December 2010

		2010	2009
Continuing operations	Note	£'000	£'000
Turnover	9	7	7
Cost of sales		0	0
Gross profit / (loss)		7	7
Administrative expenses		(22)	(465)
Operating profit / (loss)	3	(15)	(458)
Profit / (loss) on ordinary activities before interest and taxation		(15)	(458)
Interest receivable and similar income	5	15	232
Interest payable and similar charges	5	(4)	0
Profit / (loss) on ordinary activities before taxation		(4)	(226)
Tax on profit / (loss) on ordinary activities	6	25	(61)
Profit / (loss) for the financial year	-	21	(287)

There are no material differences between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents

The Company has no recognised gains & losses other than those included in the profit alone and therefore no statement of total recognised gains or losses has been presented

BALANCE SHEET As at 31 December 2010

		2010	2009
<u></u>	Note	£'000	£'000
Fixed assets			
Investments	8	0	0
		0	0
Current assets			
Debtors	9	20	10
Cash at bank and in hand		3,083	3,108
		3,103	3,118
Creditors - amounts falling due within one year	10	(217)	(253)
Net current assets	, , , , , , , , , , , , , , , , , , ,	2,886	2,865
Total assets less current liabilities		2,886	2,865
Provisions for liabilities	11	(100)	(100)
Net assets		2,786	2,765
Capital and reserves			
Called up share capital	12	2,979	2,979
Profit and loss reserve	13	(193)	(214)
Total shareholders' funds	<u>-</u>	2,786	2,765

The financial statements on pages 5 to 23 were approved by the board of directors on 18 April 2011

A C Miller

Director

NOTES TO THE FINANCIAL STATEMENTS For the year ended . 31 December 2010

Accounting policies

Basis of accounting

The financial statements have been prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the UK. The principal accounting policies, which have been applied consistently, are set out below.

Turnover

Turnover represents the invoiced value of services for £7,000 supplied, net of value added tax and trade discounts. Turnover is recognised on an accrual basis

Fixed asset investments

Fixed asset investments are stated at cost less any provision for permanent diminution in value

Corporation Tax

Corporation tax payable is provided on taxable profits at the current rate

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

2 Cash flow statement and related party disclosure

The company is a wholly-owned subsidiary of Pearson plc and is included in the consolidated financial statements of Pearson plc, which are publicly available. Consequently, the company has taken exemption from preparing a cash flow statement under the terms of FRS 1 "Cash flow statements (Revised 1996)". The company is also exempt under the terms of FRS 8 "Related Party Transactions" from disclosing related party transactions with entities that are part of the Pearson plc group or investees of the Pearson plc group.

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

3 Auditors' remuneration

Auditors' remuneration is borne by a fellow group company

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

4 Directors' emoluments and employee costs

The emoluments of the directors are paid by another group undertaking. Their services to this company and to a number of fellow subsidiaries are chiefly of a non-executive nature and their emoluments are deemed to be wholly attributable to their services to their services to the parent company. Accordingly, the above details include no emoluments in respect of the directors. There were no employees employed by the company during the period (2010, no one).

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

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Net interest

	2010	2009
	£'000	£'000
Interest payable to parent company	(4)	0
Interest payable and similar charges	(4)	0
Bank interest receivable	15	20
Interest receivable from group companies	0	212
Interest receivable and similar income	15	232
Net interest receivable / (payable)	11	232

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended : 31 December 2010

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Tax on profit / (loss) on ordinary activities

	2010	2009
	£'000	£'000
Current tax		
UK corporation tax on profits / (losses) for the year	25	(61)
Total current tax	25	(61)
Tax charge / (credit) on profit / (loss) on ordinary activities	25	(61)
UK standard effective rate of corporation tax (%)	28	28
The tax assessed for the period differs from the standard effective rate of corporation tax in the UK as explained below	2010	2009
	£'000	£'000
Profit / (loss) on ordinary activities before taxation	(4)	(226)
Profit / (loss) on ordinary activities before taxation multiplied by UK		
standard effective rate	(1)	(63)
Other expenses not deductible for tax purposes	0	124
Adjustments in respect of prior years	(24)	0
Current tax charge / (credit) for the year	(25)	61

The tax assessed for the year is lower (2009 lower) then that resulting from applying the standard rate of corporation tax in the UK of 28% (2009 28%) to the profit before tax

There is no deferred tax asset or liability that is recognized in these financial statements

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended • 31 December 2010

7 Dividends

Dividends	2010	2009	2010	2009
Equity Ordinany	pence	pence	£'000	£'000
Equity - Ordinary Dividends paid in the year	0	181	0	5,400
			0	5,400

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

8 Investments

	2010	2009
	000°3	£'000
Chafford Hundred Limited	579	1,779
Provision	(579)	(1,779)
	0	0

The Chafford Hundred provision is cover for the investment, the directors do not believe that the book value of the investments is supported by their underlying net assets

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended :

31 December 2010

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Fixed asset investments - other

Trace asset investments - outer	Chafford Hundred	Total
	000'£	£'000
Cost:		
At 1 January 2010	1,779	1,779
Capital reduction	(1,200)	(1,200)
At 31 December 2010	579	579
Provision	·-	
At 1 January 2010	1,779	1,779
Release	(1,200)	(1,200)
At 31 December 2010	579	579
Net book value		
At 31 December 2009	0	0
At 31 December 2010	0	0

On 3 June 2010, Chafford Hundred reduced its share capital. This reduction has been reflected above in the cost and corresponding provision.

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended : 31 December 2010

9 Debtors

	2010	2009
Amounts falling due within one year	£'000	£'000
Trade debtors	10	3
Amounts owed by group undertakings	7	7
Corporation tax	3	0
	20	10
Total debtors	20	10

Amounts due from fellow subsidiary undertakings in the current year and prior year are normal trading debts and as such are unsecured and interest free and are payable on demand

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended : 31 December 2010

10 Creditors

	2010	2009
Amounts falling due within one year .	£'000	£'000
Amounts owed to group undertakings	(208)	(180)
Corporation tax	Ó	(61)
Accruals and deferred income	(9)	(12)
	(217)	(253)

Amount due to the ultimate parent undertaking are secured and repayable on demand, during the period the interest was charged at a rate of Bank of England base rate with margins ranging from 128 basis points to 180 basis points

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

11 Provisions for liabilities

Trovisions for maximues	Other provision	Total
	£'000'£	£'000
At 1 January 2010	(100)	(100)
Utilised in the year		0
At 31 December 2010	(100)	(100)

Other provisions cover a maintenance provision for external work to be caried out on the company's assets

31 December 2010

12 Called up share capital

Called up Silare Capital			2010	2009
			£'000	£'000
Total share capital			2,979	2,979
	2010	2009	2010	2009
Ordinary share £1 each	No '000s	No '000s	£'000	£'000
Allotted and fully paid	2,979	2,979	2,979	2,979

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended : 31 December 2010

13 Reserves

Reserves	Profit and loss	Total
	€'000	£'000
At 1 January 2010	(214)	(214)
Profit / (loss) for the financial year	21	21
At 31 December 2010	(193)	(193)

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

14 Reconciliation of movements in shareholders' funds

	2010	2009
	£'000	£'000
Profit / (loss) for the financial year	21	(287)
Dividends paid	0	(5,400)
	21	(5,687)
Opening shareholders' funds	2,765	8,452
Closing shareholders' funds	2,786	2,765

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 31 December 2010

15 Contingent liabilities

Bank guarantees

The company participates in an arrangement with HSBC Bank plc whereby the accounts of Pearson plc and 35 of its subsidiaries, 'the guarantors', are combined, with cleared debit and credit balances being offset for interest calculation purposes. In order to comply with banking regulations, each guarantor to this arrangement has provided a multilateral guarantee in respect of the overdraft obligations (but no other debts due to the bank) of each of the other participants. The net balance under this arrangement at 31 December 2010 was a credit balance of £8,952,264 (2009 debit balance. £4,238,177). The maximum amount of this guarantee is limited to a net overdraft of £50,000,000.

Potential liability arising from these guarantee arrangements	£'000	£,000
Parent undertaking and fellow subsidiary undertakings	50,000	50,000

2010

2009

NOTES TO THE FINANCIAL STATEMENTS continued For the year ended : 31 December 2010

16 Ultimate parent undertaking

The immediate and ultimate parent undertaking and controlling party is Pearson plc, which is the parent undertaking of the smallest and largest group to consolidate these financial statements. Copies of Pearson plc's consolidated financial statements can be obtained from the Company Secretary at Pearson plc, 80 Strand, London WC2R 0RL