Bodgers

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED

31 JANUARY 1999



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COMPANY INFORMATION

COMPANY NUMBER: 176283

DIRECTORS B H Dreesmann

S Corrigan P J Lea D Ordman S O'Doherty

SECRETARY M Syed

REGISTERED OFFICE 472-488 Brixton Road

Brixton London SW9 8EH

<u>AUDITORS</u> The Hart Partnership

Registered Auditors & Chartered Accountants

34-40 High Street

Wanstead London E11 2RJ

BANKERS National Westminster Bank plc

5 Sydenham Road

Croydon Surrey CR0 2EX

REPORT OF THE DIRECTORS

The Directors submit their Report and the Financial Statements for the year ended 31 January 1999.

Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- ensure that all appropriate accounting standards have been followed;
- prepare the statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and Dividends

Turnover increased by 0.5 % to £6,123,794 (1998 - £6,092,800) and a profit of £429,154 (1998 - £347,156) was achieved, including a rates rebate in respect of prior years of £47,796 (1998 - £nil), against which a tax provision of £127,816 (1998 - £114,785) has been made.

The Directors do not recommend the payment of a final dividend for the year. Interim dividends of £350,000 (1998 - £200,000) have been paid, leaving a deficit of £48,662 (1998 - surplus of £32,371) to be deducted from retained profits.

Review of the Business and Future Developments

The principal activity of the Company during the year continued to be that of a Department Store.

The Directors are confident that continued focus on the key management policies will continue to strengthen the financial position of the Company during the year.

Fixed Assets

Details of movements in tangible fixed assets are shown in note 8 to the Financial Statements.

REPORT OF THE DIRECTORS (continued)

Directors and their Interests

The Directors of the Company who served during the year are as follows:

B H Dreesmann (Chairman)

S Corrigan

P J Lea

D Ordman

S O'Doherty

The Directors have no disclosable interests in the share capital of the Company or any other group company.

Year 2000

The directors have considered the risks and uncertainties associated with the Year 2000 issue. A review is currently being undertaken on the company's hardware, software and of its major suppliers. The key software systems have been upgraded in recent years (or will be in 1999) and are expected to be Year 2000 compliant. The review is incomplete and consequently the Board are unable to quantify the financial effect of the Year 2000, though initial findings indicate that the impact on the company is unlikely to be material.

Approved by the Board and signed on their behalf

M Syed

Secretary

MSRES

9 April 1999

REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF

BODGERS OF ILFORD LIMITED

We have audited the financial statements on pages 5 to 14 which have been prepared under the historical cost convention and the accounting policies set out on pages 9 and 10.

Respective Responsibilities of Directors and Auditors

As described on page 2, the Company's Directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31 January 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

The Harr Partnership

34-40 High Street Wanstead London E11 2RJ THE HART PARTNERSHIP CHARTERED ACCOUNTANTS and REGISTERED AUDITORS

9 April 1999

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 1999

	Notes	1999 £	1998 £
TURNOVER	2	6,123,794	6,092,800
Cost of Sales		(3,866,131)	(3,882,211)
GROSS PROFIT		2,257,663	2,210,589
Distribution Costs Administrative Expenses		80,210 1,819,332	67,076 1,820,055
		(1,899,542)	(1,887,131)
OPERATING PROFIT	3	358,121	323,458
Rates Rebate	4	47,796	-
Rental Income Interest Receivable	5	23,200 37	21,200 2,498
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	J	429,154	347,156
Tax on Profit on Ordinary Activities	7	(127,816)	(114,785)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		301,338	232,371
Dividends		(350,000)	(200,000)
Retained (Loss)/Profit for the Year		(48,662)	32,371
Retained Profit Brought Forward		613,120	580,749
RETAINED PROFIT CARRIED FORWARD		£564,458	£613,120

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 JANUARY 1999

RETAINED (LOSS)/PROFIT FOR THE YEAR	£(48,662)	£32,371

BALANCE SHEET AS AT 31 JANUARY 1999

FIXED ASSETS	Notes	<u>1999</u> £	1998 £
Tangible Assets	8	72,340	87,820
CURRENT ASSETS			
Stock Debtors Cash at Bank and in Hand	9 10	772,016 85,603 588,892	725,706 98,220 625,729
CREDITORS: DUE WITHIN ONE YEAR	11	1,446,511 (904,393)	1,449,655 (874,355)
NET CURRENT ASSETS		542,118	575,300
TOTAL NET ASSETS	·	£614,458	£663,120
CAPITAL AND RESERVES			
Called Up Share Capital Profit and Loss Account	12	50,000 564,458	50,000 613,120
SHAREHOLDERS' FUNDS (all equity)	13	£614,458	£663,120

Approved by the Board on 9 April 1999 and signed on its behalf.

B H Dreesmann

Director

<u>CASH FLOW STATEMENT</u> FOR THE YEAR ENDED 31 JANUARY 1999

	<u>1999</u> £	<u>1998</u> £
Net Cash Inflow From Operating Activities	439,350	376,976
Return On Investments And Servicing Of Finance	37	2,498
Taxation Paid	(109,622)	(74,942)
Capital Expenditure	(16,602)	(43,945)
Equity Dividends Paid	(350,000)	(200,000)
(Decrease)/Increase in Cash	£(36,837)	£60,587

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 1999

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	<u> 1999</u>	<u> 1998</u>
	£	£
Operating Profit	358,121	323,458
Rental Income	23,200	21,200
Rates Rebate	47,796	-
Depreciation Charge	32,082	43,199
Increase in Stocks	(46,310)	(12,050)
Decrease/(Increase) in Debtors	15,857	(25,913)
Increase in Creditors	39,542	5,528
Movement in Group Company Balances	(30,938)	21,554
Net Cash Inflow from Operating Activities	£439,350	£376,976

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 1999 (continued)

			1999 <u>£</u>	1998 <u>£</u>	
RETURN ON INVESTMENTS AND SERVICING OF FINANCE					
Interest Received			£37	£2,498	
ANALYSIS OF CHANGES IN NET DEBT					
• •	At Start Of Year	Cash Flow	Other Changes	At End Of Year	
Bank and Cash in Hand	625,729	(36,837)	-	588,892	
Debt due within 1 year	-	-	-	-	
Debt due after 1 year		-			
Total	£625,729	£(36,837)	£Nil	£588,892	

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

1. ACCOUNTING POLICIES

a) Accounting Convention

The Financial Statements have been prepared under the historical cost convention and include the results of the Company's operations which are described in the Directors' Report, and are continuing. Applicable accounting standards have been complied with or disclosed in case of any departure therefrom.

b) <u>Turnover</u>

Turnover represents the invoiced amount of goods sold and services provided to customers, excluding value added tax.

c) Tangible Fixed Assets and Depreciation

Tangible Fixed Assets are stated at Cost less Depreciation.

Depreciation is calculated to write off the cost of Tangible Fixed Assets by equal annual instalments over their estimated useful lives as follows:

Fixtures and Fittings - 15%
Equipment - 15%
Motor Vehicles - 20%
Computers - 25%

Fixtures and Fittings over 15 years old and Equipment over 10 years old are eliminated from fixed assets.

d) Stock

Stock is valued at retail price and reduced by appropriate margins to the lower of estimated cost and net realisable value.

e) <u>Deferred Taxation</u>

Provision is made for Deferred Taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the Directors consider that a liability to taxation is unlikely to crystallise.

f) Lease Assets

Where asset acquisitions are financed by hire purchase or leasing agreements ("finance leases") the assets are included in the balance sheet at cost less depreciation in accordance with the Company's accounting policies. The present value of future rentals is shown as a liability. The interest element of rental obligations is charged to the profit and loss account on a straight-line basis. Rentals payable under operating leases are charged to the profit and loss account as incurred.

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

1. ACCOUNTING POLICIES (continued)

g) Pensions

The Company is part of a group pension scheme. This scheme is a defined contributions pension scheme and the costs incurred by the Company are charged to the profit and loss account.

2. PRIOR YEAR ADJUSTMENT

In prior years, earnings from concessions trading within the Store have been disclosed net as Other Operating Income. In order to be consistent with other Department Store Groups, this accounting policy has been changed such that the trading from concessions is now classified within Turnover, Cost of Sales and Gross Profit.

The 1998 results have been re-stated to reflect this change by:

			<u> 1998</u>	<u>1999</u>
•	Increasing Turnover	:	£1,068,098	£929,033
•	Increasing Cost of Sales	:	£841,994	£743,147
•	Increasing Gross Profit	:	£226,104	£185,886
•	Reducing Operating Income	:	£226,104	£185,886

This change has no impact on the reported profits for 1998.

3.	OPERATING PROFIT	1999 £	1998 £
	This is stated after charging:		
	Depreciation of Owned Fixed Assets	32,082	43,199
	Directors' Remuneration	90,922	75,716
	Directors' Pension Contributions (all Directors)	6,619	5,805
	Operating Lease Rentals - Equipment	1,450	1,880
	- Premises	45,491	42,171
	Auditors' Remuneration - Audit Fee	4,700	4,420
	- Other Services	12,820	12,342
4.	RATES REBATE		
	Rates Rebate in respect of the period		
	1 April 1995 to 31 March 1998	44,291	-
	Interest supplement thereon	3,505	<u></u>
		£47,796	£Nil

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

5.	INTEREST RECEIVABLE	<u>1999</u> £	1998 £
	Bank Interest Receivable	£37	£2,498
6.	STAFF COSTS (including Directors)		
	Staff Costs during the year (including Directors' Remuneration) amounted to:	,	
	Salaries and Wages Social Security Costs Other Pension Costs	973,107 63,854 9,921	911,214 59,942 10,336
		£1,046,882	£981,492
	The average number of employees during the year was:	Number	<u>Number</u>
	Sales, Distribution and Other Administration	71 12 83	70 11 81
7.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	Based on the results for the year:		
	Corporation Tax at 31% (1998 – 33%)	133,646	114,751
	Prior year's (over)/under provision	(5,830)	34
		£127,816	£114,785

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

8. TANGIBLE FIXED ASSETS

		Equipment	Fixtures & Fittings	<u>Motor</u> Vehicles	Total
	COST	${f \underline{t}}$	£	£	£
	At 1 February 1998	118,331	648,113	<u>≃</u> 15,211	781,655
	Additions	9,890	6,712	,	16,602
	Disposals	(8,730)	(22,746)	_	(31,476)
	At 31 January 1999	119,491	632,079	15,211	766,781
	DEPRECIATION				
	At 1 February 1998	91,403	587,221	15,211	693,835
	Charge for year	10,901	21,181	-	32,082
	On Disposals	(8,730)	(22,746)	-	(31,476)
	At 31 January 1999	93,574	585,656	15,211	694,441
	•			·	
	NET BOOK VALUE				
	At 31 January 1999	£25,917	£46,423	£Nil	£72,340
	At 31 January 1998	£26,928	£60,892	£Nil	£87,820
·	The disposals arise from the e	limination of:			
		er 15 years old			
	Equipment - ov	er 10 years old		1000	1000
				1999 £	1998 £
9.	<u>STOCK</u>			2	*
	Goods for Resale			£772,016	£725,706
10.	<u>DEBTORS</u>				
	m 1 m 1.			20.155	
	Trade Debtors			38,133	50,747
	Group Companies			11,572	8,332
	Other Debtors			2,905	2,608
	Prepayments		-	32,993	36,533
			=	£85,603	£98,220

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

11.	CREDITORS: DUE WITHIN ONE YEAR	<u>1999</u> £	1998 £
	Trade Creditors Corporation Tax Other Taxes and Social Security Costs Group Companies Other Creditors Accruals	441,761 132,945 177,137 30,138 3,286 119,126 £904,393	453,291 114,751 142,295 57,836 3,212 102,970 £874,355
12.	CALLED UP SHARE CAPITAL Authorised, Allotted and Fully Paid 50,000 Ordinary Shares of £1 each	£50,000	£50,000
13.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
	Profit for the Year After Taxation Dividends	301,338 (350,000)	232,371 (200,000)
	Net Movement in Shareholders' Funds Opening Shareholders' Funds	(48,662) 663,120	32,371 630,749
	Closing Shareholders' Funds	£614,458	£663,120

NOTES TO THE FINANCIAL STATEMENTS 31 JANUARY 1999

14. <u>ULTIMATE HOLDING COMPANY</u>

The Company is a wholly owned subsidiary of Morleys Stores Limited, a company incorporated in Great Britain, which, in the opinion of the Directors, is the company's ultimate holding company. During the year, Morleys Stores Limited levied a Management Charge on the Company of £85,000 (1998 - £81,000).

15. FINANCIAL COMMITMENTS

a) Operational Commitments

The Company has the following operational commitments in the year to 31 January 2000:

communicates in the year to 31 January 2000.		
	1999	1998
	£	£
On Leases which expire within two years:		
- Equipment	450	-
- Premises	37,500	-
On Leases which expire in two to five years:		
- Equipment	-	450
- Premises	-	45,500
	£37,950	£45,950

b) <u>Capital Commitments</u>

The Company had no capital commitments at 31 January 1999 (1998 – £Nil).

16. CONTINGENT LIABILITIES

The Company had no contingent liabilities at 31 January 1999 (1998 - £Nil) other than in respect of a cross guarantee in the form of a charge over the Company's assets, to the favour of the Group's principal Bankers, covering all borrowings and overdrafts by the Group from that Bank.