### CONSOLIDATED FINANCIAL STATEMENTS

31 JANUARY 2002

Scrutton Bland **Chartered Accountants** Colchester

A09 COMPANIES HOUSE

10/10/02

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### DIRECTORS, OFFICERS AND ADVISERS

**Directors** 

W R Ireland P A Ireland T W Glover Mrs R S Fisher

Secretary

J G Christie

**Registered Office** 

152 High Street Colchester CO1 1PN

Registered Number

166478

**Auditors** 

Scrutton Bland 18 Sir Isaac's Walk Colchester

Colchester CO1 1JL

**Bankers** 

HSBC Bank plc 26 High Street Colchester CO1 1DQ

**Solicitors** 

Goodys

12 St Peters Court

Colchester CO1 1WJ

#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the eighty second Annual General Meeting of the members of H E Williams & Co Limited will be held at Milsoms, Dedham, Colchester on 31 July 2002 at 12.30 p.m. for the following purposes:

- To consider and, if thought fit, adopt the financial statements and the reports of the directors and auditors for the year ended 31 January 2002.
- 2 Interim dividends of 175p per share have been authorised by the directors. The directors propose a final dividend of 75p per share.
- 3 To re-elect the following director retiring by rotation:

#### TW Glover

4 To appoint auditors and to authorise the directors to fix their remuneration.

Scrutton Bland, Chartered Accountants, have intimated their willingness to accept re-appointment.

5 To transact any other ordinary business of the company.

By order of the board

J G Christie

Secretary

Date: 29 MM 2002

A member of the company entitled to attend and vote at a General Meeting is entitled to appoint one or more proxies to attend and vote instead of him, upon a poll. A proxy need not also be a member of the Company.

#### **DIRECTORS' REPORT**

The directors present their annual report and the consolidated financial statements of the group for the year ended 31 January 2002.

#### Principal activity, review of business and future developments

The principal activity of the group in the year under review has continued to be the operation of a departmental store.

A summary of the results of the year's trading is given on page 6 of the financial statements. The group experienced a satisfactory trading year.

The directors have considered the value of the goodwill acquired on the purchase of Jane of Newmarket Limited. In the opinion of the directors, the goodwill acquired has no further value, and as such, has been written off during the year. This has resulted in an exceptional charge of £720,000 against the group's results for the year.

#### Results and dividends

The group loss for the year, after taxation, amounted to £632,993 (2001: £50,270).

The directors authorised interim dividends of 175p per share and have proposed a final dividend of 75p per share

#### **Fixed assets**

In the opinion of the directors, the market value of the company's freehold land and buildings is in excess of their book value, but they do not feel that the expense of valuing them professionally is justifiable in view of the intention to continue to use them for the business.

### **Directors**

The directors, who served the company throughout the year, unless otherwise stated, and their beneficial interests in the company's issued ordinary share capital, were as follows:

		2001
P J Ireland (deceased 2 April 2002)	4,873	4,873
W R Ireland	4,872	4,872
P A Ireland	4,872	4,872
T W Glover	805	805
Mrs R S Fisher	4,000	4,000

T W Glover retires from the board and, being eligible, offers himself for re-election.

#### DIRECTORS' REPORT

### Directors responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to:

- ★ select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- ★ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and of the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Political and charitable contributions

Charitable contributions made during the year totalled £3,007.

### **Auditors**

A resolution to re-appoint Scrutton Bland as auditors to the company will be put to the members at the Annual General Meeting.

Signed on behalf of the board

Director

Approved by the board on

29 May 2002

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF H E WILLIAMS & CO LIMITED

We have audited the financial statements on pages 6 to 23, which have been prepared under the historical cost convention as modified by the revaluation of investment property and the accounting policies set out on pages 11 and 12.

### Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all of the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the company and of the group as at 31 January 2002 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

mann)

SCRUTTON BLAND

Chartered Accountants and Registered Auditors Colchester 29 May 2002

# CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 JANUARY 2002

Notes		
	-	2001
	£	£
2	18,247,228	15,491,287
	(11,577,551)	(9,744,755)
	6,669,677	5,746,532
	(6,402,554)	(5,892,476)
3	267,123	(145,944)
	38,208	90,205
6	(2,111)	(4,358)
9	(90,000)	(90,000)
9	(720,000)	-
	(506,780)	(150,097)
7	(126,213)	99,827
	(632,993)	(50,270)
8	(84,894)	(84,896)
17	£ (717,887)	£ (135,166)
	2 3 6 9 9	£  2

### **CONTINUING OPERATIONS**

The group acquired a ladies fashion retailer, Jane of Newmarket, on 1 August 2000.

# CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES YEAR ENDED 31 JANUARY 2002

		2001
	£	£
Loss for the financial year after taxation	(632,993)	(50,270)
Unrealised surplus on revaluation of property	-	434,100
Total recognised (losses)/gains relating to the year	£ (632,993)	£ 383,830

# CONSOLIDATED BALANCE SHEET AS AT 31 JANUARY 2002

	Notes		
			2001
		£	£
Fixed assets			
Intangible assets	9	-	810,000
Tangible assets	10	2,807,164	3,046,775
Investments	11	162,542	153,797
		2,969,706	4,010,572
Current assets			
Stocks	12	1,725,444	1,638,500
Debtors	13	315,588	412,079
Cash at bank and in hand		2,271,861	1,811,032
		4,312,893	3,861,611
Creditors: amounts falling due within one year	14	2,278,291	2,116,197
William one year			
Net current assets		2,034,602	1,745,414
Total assets less current liabilities		5,004,308	5,755,986
Provisions for liabilities and charges			
Deferred taxation	15	10,072	(23,719)
		£ 5,014,380	£ 5,732,267
Capital and reserves			
Called up share capital	16	33,958	33,958
Share premium account	17	73,338	73,338
Capital redemption reserve	17	62,711	62,711
Capital reserve	17	285,362	285,362
Revaluation reserve	17	434,100	434,100
Profit and loss account	17	4,124,911	4,842,798
Shareholders' funds - equity interests	18	£ 5,014,380	£ 5,732,267

The financial statements were approved by the directors on

W R Ireland

P A Ireland

Directors

# COMPANY BALANCE SHEET AS AT 31 JANUARY 2002

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			2001
		£	£
Fixed assets			
Tangible assets	10	1,538,882	1,559,145
Investments	11	745,849	1,645,849
		2,284,731	3,204,994
Current assets			
Debtors	13	1,679,703	1,870,515
Cash at bank and in hand		4,347	-
		1,684,050	1,870,515
Creditors: amounts falling due within one year	14	346,208	419,451
,	<del></del>		
Net current assets		1,337,842	1,451,064
Total assets less current liabilities		£ 3,622,573	£ 4,656,058
Capital and reserves			
Called up share capital	16	33,958	33,958
Share premium account	17	73,338	73,338
Capital redemption reserve	17	62,711	62,711
Capital reserve	17	202,640	202,640
Revaluation reserve	17	434,100	434,100
Profit and loss account	17	2,815,826	3,849,311
Shareholders' funds - equity interests	18	£ 3,622,573	£ 4,656,058

The financial statements were approved by the directors on 29 MAY 2007\_

W R Ireland

P A Ireland

Directors

# CONSOLIDATED CASH FLOW STATEMENT YEAR ENDED 31 JANUARY 2002

	110103				2001
		£	£	£	£
Net cash inflow from					
operating activities	22		686,090		483,327
Returns on investments and servicing of finance					
Interest received		38,208	į	90,205	
Interest paid		(2,111)		(4,358)	
			2 < 207	-	25.247
			36,097		85,847
Taxation			04 555		10 205
Corporation tax received			81,555		12,285
Capital expenditure and financial investment Purchase of investments Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets		(8,745) - (363,968) 13,516		(9,146) (900,000) (254,897) 10,900	
			(359,197)		(1,153,143)
Equity dividends paid			(101,874)		(84,896)
Net cash inflow/(outflow) before financing			342,671		(656,580)
Increase/(decrease) in cash	23		£ 342,671		£ (656,580)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

#### 1 ACCOUNTING POLICIES

### Basis of consolidation and accounting

The consolidated financial statements incorporate the financial statements of H E Williams & Co Limited and its two trading subsidiaries, Williams & Griffin Limited and Jane of Newmarket Limited.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment property and in accordance with applicable accounting standards.

#### Goodwill arising on consolidation

Purchased goodwill arising on consolidation is normally amortised over its estimated economic useful life which the directors consider to be 10 years from acquisition. The goodwill has been subject to an impairment review and the directors have decided that it should be fully written off.

#### **Turnover**

Turnover represents the total amount receivable by the group in respect of goods and services in the ordinary course of its trade (including sales in concession departments).

#### Investments

Investments in subsidiary undertakings are shown at cost less provision for diminution in value in the company accounts.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Freehold property - 2% on cost per annum.

Leasehold property - Amortised by equal instalments over the

term of the lease

Motor vehicles - 25% on cost per annum
Plant, fixtures and equipment - 15% on cost per annum

Computers - 33 1/3% on cost per annum

No depreciation is provided on freehold land.

Freehold investment property is included in the accounts at valuation as required by SSAP19. No depreciation is provided in respect of this property. This is a departure from the Companies Act 1985 which requires the systematic annual depreciation of fixed assets. The directors believe that it is inappropriate to charge depreciation because the property is now held for its investment potential. The departure from the Companies Act 1985 requirements is therefore necessary in order for the financial statements to give a true and fair view.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 1 ACCOUNTING POLICIES - (continued)

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Taxation**

The charge for taxation is based on the result for the year. The charge takes into account taxation deferred because of timing differences between the treatment of certain items for accounting and taxation purposes. Provision is made for deferred taxation to the extent that, in the opinion of the directors, there is reasonable probability that the liability will arise in the foreseeable future. The rate of tax used is that which is expected to be applied when the liability is expected to crystallise.

#### Leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profit as incurred.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences arising in the normal course of trading are dealt with in the profit and loss account for the year.

#### Pension costs

The group operates a pensions fund providing benefits based on final pensionable pay. The assets are held in a separate fund and are administered by trustees. Contributions are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the group.

The group also contributes to a group personal pension scheme in respect of certain employees and to a money purchase pension scheme in respect of certain directors and employees. Contributions are charged to the profit and loss account for the year in which they are payable to the scheme.

#### Related party disclosures

The company owns 100% of the issued share capital of its subsidiary undertakings and produces consolidated financial statements. It has therefore taken advantage of the exemptions contained in paragraph 17 of Financial Reporting Standard 8 (Related Party Disclosures) in respect of the disclosure of transactions between this company and entities that are part of the group.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 2 TURNOVER

The turnover is mainly attributable to the principal activity of the group and is wholly generated within the United Kingdom.

Turnover includes £4,237,792 (2001 : £3,882,723) relating to sales made by concession departments.

### 3 GROUP OPERATING PROFIT

The operating profit/(loss) is stated after charging/(crediting):

		2001
	£	£
Loss/(profit) on disposal of tangible fixed assets	2,384	(7,590)
Depreciation of tangible fixed assets	587 <i>,</i> 679	669,856
Operating lease rentals : plant and machinery	3,729	<i>759</i>
: other	158,525	147,989
Auditors' remuneration in respect of audit services	13,800	14,000
Directors' emoluments (see below)	515,073	641,369
Directors' remuneration		
Directors' emoluments	515,073	557,595
Company pension contributions	<del></del>	83,774
	£ 515,073	£ 641,369
	<del></del>	

Contributions to a money purchase pension scheme are made on behalf of Nil (2001 : 2) directors.

The highest paid director received aggregate emoluments of £194,607 (2001: £194,154) and contributions of £Nil (2001: £36,603) were made to a money purchase pension scheme on his behalf.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 4 GROUP STAFF COSTS

		2001
	£	£
Wages and salaries	3,581,325	3,179,098
Social security costs	269,278	230,435
Other pension costs	161,218	259,022
		<del></del>
	£ 4,011,821	£ 3,668,555
		]
The average monthly number of employees during the year was made up as follows:		
Office and management	33	33
Sales	235	234
	268	267

### 5 LOSS FOR THE FINANCIAL YEAR

The company has taken advantage of Section 230 of the Companies Act 1985 and has not included its own profit and loss account in these financial statements. The group loss for the year includes a loss of £948,591 (2001: Profit £42,911) which is dealt with in the financial statements of the parent company.

### **6 GROUP INTEREST PAYABLE**

		2001
	£	£
Bank loans and overdrafts Other interest	2,111 -	3,616 742
	£ 2,111	£ 4,358
	<del></del>	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 7 GROUP TAX CHARGE ON LOSS ON ORDINARY ACTIVITIES

		2001
Based on the loss for the year	£	£
Corporation tax at 30% (2001 : 26%) Overprovision previous years Deferred taxation	163,114 (3,110) (33,791)	82,595 (139,952) (42,470)
	£ 126,213	£ (99,827)

### 8 DIVIDENDS

		2001
	£	£
On ordinary shares -		
interim 175p (2001 : interim 125p)	59,425	42,448
final 75p (2001 : final 125p)	25,469	42,448
	£ 84,894	£ 84,896

### 9 INTANGIBLE FIXED ASSETS

		2001
	£	£
The group		
Purchased goodwill on acquisition of subsidiary undertaking		
At 31 January 2001	810,000	_
Goodwill acquired	-	900,000
Goodwill written off in year	(90,000)	(90,000)
Exceptional item - goodwill written off	(720,000)	
At 31 January 2002	£ -	£ 810,000

The directors have reviewed the trading position of the subsidiary undertaking and are of the opinion that the purchased goodwill now has no value to the group.

Provision has therefore been made against the remaining goodwill of £720,000.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 10 TANGIBLE FIXED ASSETS

The Group	Freehold land and buildings £	Leasehold property £	Motor vehicles £	Plant fixtures and equipment £	⊤ Total £
Cost					
At 1 February 2001	2,052,454	48,336	241,929	3,789,585	6,132,304
Additions	-	-	66,131	297,837	363,968
Disposals		<del>-</del>	(94,137)	(138,548)	(232,685)
At 31 January 2002	2,052,454	48,336	213,923	3,948,874	6,263,587
Depreciation					
At 1 February 2001	398,068	41,002	172,276	2,474,183	3,085,529
Charge for year	19,280	2,202	49,141	517,056	587,679
On disposals	<u>-</u>	<u>-</u>	(78,237)	(138,548)	(216,785)
At 31 January 2002	417,348	43,204	143,180	2,852,691	3,456,423
Net book values					
At 31 January 2002	£ 1,635,106	£ 5,132	£ 70,743	£ 1,096,183	£ 2,807,164
At 31 January 2001	£1,654,386	£7,334	£69,653	£1,315,402	£3,046,775

Included in freehold land and buildings is an investment property valued at £450,000 which is not depreciated. The property was valued at its open market value for existing use by the directors on 31 January 2001. The property had previously been occupied by the company and depreciation had been charged. The depreciation provision has now been reversed following the reclassification of the property as an investment property.

On the historical cost basis, freehold investment property would have been included as follows:

Cost At 31 January 2001 and 2002	£ 22,500
<b>Depreciation</b> At 31 January 2002	£ 7,200
At 31 January 2001	£ 6,900

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 10 TANGIBLE FIXED ASSETS - (continued)

The Company	Freehold land and buildings £	Leasehold property £	Total £
The Company			
Cost			
At 1 February 2001	1,953,532	24,586	1,978,118
.At 31 January 2002	1,953,532	24,586	1,978,118
Depreciation	· · · · · · · · · · · · · · · · · · ·		·
At 1 February 2001	398,067	20,906	418,973
Charge for year	19,280	983	20,263
At 31 January 2002	417,347	21,889	439,236
Net book values			
At 31 January 2002	£ 1,536,185	£ 2,697	£ 1,538,882
At 31 January 2001	£ 1,555,465	£ 3,680	£ 1,559,145

Included in freehold land and buildings is an investment property valued at £450,000 which is not depreciated. The property was valued at its open market value for existing use by the directors on 31 January 2001. The property had previously been occupied by the company and depreciation had been charged. The depreciation provision has now been reversed following the reclassification of the property as an investment property.

On the historical cost basis, freehold investment property would have been included as follows:

Cost At 31 January 2001 and 2002	£ 22,500
<b>Depreciation</b> At 31 January 2002	£ 7,200
At 31 January 2001	£ 6,900

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

#### 11 INVESTMENTS

		2001
The Group	£	£
Premiums paid on life policies (of which the surrender value is £228,380) A.I.S. Debenture (at cost)	150,592 11,950	141,847 11,950
	£ 162,542	£ 153,797

	_	2001	
The Company	£	£	
• •			
Subsidiary companies : Cost at 1 February 2001	1,645,849	429,450	
Addition during year	-	1,216,399	
Provision for diminution in value	(900,000)	-	
Cost at 31 January 2002	£ 745,849	1,645,849	

Provision has been made to eliminate the amount paid for the excess over net assets on the acquisition of Jane of Newmarket Limited.

### Subsidiary companies - interests

The subsidiary companies, both of which are registered in England and are wholly owned, are:

Williams & Griffin Limited Jane of Newmarket Limited

operates a departmental store

ladies fashion retailer

The company has waived its right to receive any unpaid dividends from Williams and Griffin Limited as at 31 January 2002.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 12 STOCKS

	The group		The c	company
		2001		2001
Goods for resale	£ 1,725,444	£ 1,638,500	£ -	£ -

If valued at replacement cost at 31 January 2002 goods for resale would amount to £1,856,111 (2001:£1,796,055).

### 13 DEBTORS

	The group		The company			
	<del></del>	2001		2001		2001
	£	£	£	£		
Trade debtors Amounts owed by subsidiary	163,665	104,177	-	-		
undertakings	-	_ !	1,160,940	1,188,014		
Other debtors	37,096	200,722	33,763	197,501		
Prepayments and accrued income	114,827	107,180	485,000	485,000		
	£ 315,588	£ 412,079	£ 1,679,703	£ 1,870,515		

### 14 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	The group		The c	ompany
		2001		2001
	£	£	£	£
Trade creditors	1,039,966	1,056,890	_	_
Bank overdraft	1 <i>7</i> 1,254	53,096	_	53,096
Corporation tax	162,994	84,147	-	- 1
Other taxes and social security costs	466,190	470,126	90 <i>,7</i> 17	94,134
Other creditors	458	25,360	458	458
Accruals	411,960	384,130	229,564	229,315
Proposed dividend	25,469	42,448	25,469	42,448
•			<del></del>	
	£ 2,278,291	£ 2,116,197	£ 346,208	£ 419,451
	15		<del></del>	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

#### 15 DEFERRED TAXATION

Deferred taxation provided in the financial statements and the potential amounts, including the amounts for which provision has been made, are as follows:

	Provision 2001		Pote	Potential 2001	
The group	£	£	£	£	
Capital allowances in advance of depreciation Other timing differences	(8,549) (1,523) £ (10,072)	24,746 (1,027) £ 23,719	(8,549) (1,523) £ (10,072)	24,337 (1,027) £ 23,310	
The company					
Capital allowances in advance of depreciation	£ -	£ -	£ -	£ -	

No deferred tax is provided on the revaluation of the investment property as the directors consider that the possibility of selling the property is too remote.

### 16 CALLED UP SHARE CAPITAL

		2001
Authorised: 41,208 ordinary shares of £1 each	£ 41,208	£ 41,208
Allotted, called up and fully paid: 33,958 ordinary shares of £1 each	£ 33,958	£ 33,958

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

### 17 RESERVES

The Group	Capital redemption £	Share premium £	Capital reserve £	Revaluation reserve £	Profit and loss account £
The Group					
At 31 January 2001 Retained loss for the	62,711	73,338	285,362	434,100	4,842,798
year	<u>-</u>	<u>-</u>	· -	***	(717,887)
At 31 January 2002	£ 62,711	£ 73,338	£ 285,362	£ 434,100	£ 4,124,911
The Company					
At 31 January 2001 Retained loss for the	62,711	73,338	202,640	434,100	3,849,311
year	<del>-</del>	<del>-</del>		-	(1,033,485)
At 31 January 2002	£ 62,711	£ 73,338	£ 202,640	£ 434,100	£ 2,815,826

### 18 RECONCILIATION OF MOVEMENTS ON SHAREHOLDERS' FUNDS

	The group		The company		
	2001			2001	
	£	£	£	£	
(Loss)/profit for the financial year					
after taxation	(632,993)	(50,270)	(948,591)	42,911	
Dividends	(84,894)	(84,896)	(84,894)	(84,896)	
Revaluation of fixed assets		434,100		434,100	
	(717,887)	298,934	(1,033,485)	392,115	
Opening shareholders' funds at 1 February 2001	5,732,267	5,433,333	4,656,058	4,263,943	
Closing shareholders' funds at 31 January 2002	£ 5,014,380	£5,732,267	£ 3,622,573	£ 4,656,058	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

#### 19 CONTINGENT LIABILITY

### The company

The company has given an unlimited guarantee to the group's bankers in respect of its subsidiary undertaking.

#### 20 COMMITMENTS

#### Capital commitments

At 31 January 2002 capital expenditure of £Nil (2001: £Nil) was contracted for but not provided for in the financial statements.

#### Pension commitments

Williams & Griffin Limited operates a pension scheme on behalf of its directors and certain employees providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company in an independently administered fund. In December 2000 the decision was taken to close the final salary pension scheme and for the scheme to be treated as paid up with effect from 31 March 2001. It has not been practical to obtain the additional disclosures required by FRS 17, and the information below is therefore based on the SSAP 24 disclosure requirements.

Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over the average remaining service lives of the members. The contributions are determined by a qualified actuary, employed by Sun Life, on the basis of triennial valuations using the projected unit funding method.

The most recent actuarial valuation was at 1 January 2001. This stated the value of the schemes assets to be £1,315,350, representing 98% of the accrued liabilities to that date. The assumptions used in the valuation at 1 January 2001 which have the most significant effect on the results of the valuation were the investment return, assumed to be 6.5% per annum, and the rate of salary increases, assumed to be 5.0% per annum.

The company and one of its subsidiaries also contribute to a group personal pension scheme and a money purchase pension schemes in respect of certain directors and employees. At 31 January 2002 the group had annual commitments to these schemes of £112,926 (2001:£141,624). There were unpaid contributions at the end of the year of £5,076 (2001:£5,135).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 JANUARY 2002

#### 21 RELATED PARTIES

H E Williams & Co Limited is controlled by the Ireland family. The company's subsidiary undertakings are disclosed in note 11 of these financial statements. Transactions with the subsidiary undertaking are eliminated on consolidation.

The amount owed to the company by Williams & Griffin Limited and Jane of Newmarket Limited at the year end are disclosed in note 13 of these financial statements and are as follows:

Owed by Williams & Griffin Limited Owed to Jane of Newmarket Limited £1,160,940 £Nil

### 22 RECONCILIATION OF OPERATING PROFIT/(LOSS) TO OPERATING CASH FLOWS

		2001
	£	£
Operating profit/(loss)	267,123	(145,944)
Depreciation	587,679	669,856
Loss/(profit) on disposal of fixed assets	2,384	(7,590)
(Increase) in stocks	(86,944)	(393,964)
(Increase) in debtors	(66,220)	(13,250)
(Decrease)/increase in creditors	(17,932)	374,219
Net cash inflow from operating activities	£ 686,090	£ 483,327

### 23 ANALYSIS OF NET DEBT

	At		0.1	At
	31 January 2001	Cash flow	Other changes	31 January 2002
	£	£	£	£
Cash at bank and in hand	1,811,032	460,829	-	2,271,861
Bank overdraft	(53,096)	(118,158) ———		(171,254)
	£ 1,757,936	£ 342,671	£ -	£ 2,100,607