## REGISTERED NUMBER: 00159061 (England and Wales)

**Abbreviated Audited Accounts** 

for the Year Ended 31 December 2012

<u>for</u>

**Bright Steels Limited** 

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## Company Information for the Year Ended 31 December 2012

**DIRECTORS:** 

Mr P.N Chouler Mr L P Chouler Mrs A E Chouler Mrs M R C Pratt

SECRETARY:

Mr L P Chouler

**REGISTERED OFFICE:** 

Norton Works

Norton Malton

North Yorkshire YO17 9BD

**REGISTERED NUMBER:** 

00159061 (England and Wales)

**AUDITORS:** 

Farrar Smith Limited

Chartered Accountants & Registered Auditors

2 Woodside Mews Clayton Wood Close

Leeds

West Yorkshire LS16 6QE

## Report of the Directors for the Year Ended 31 December 2012

The directors present their report with the accounts of the company for the year ended 31 December 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture and distribution of Bright Steel Bar

#### **REVIEW OF BUSINESS**

This review is intended to provide a balanced and comprehensive analysis of the development and performance of the company's business during the financial year and its position at the year-end. It is consistent with the size and non-complex nature of the business and the risks and uncertainties we face

The company's business continues to be the production, stockholding and sale of bright drawn steel bar, including some re-selling of merchanted bright steel bar and hire-drawing of customer supplied material However, the value of these two subsidiary activities is not considered sufficient to warrant any division within the company or its accounts

We consider that the key performance indicators of the company are those that convey performance and strength in financial terms turnover, operating profit and profit before tax, and net current assets and associated ratios

Last year our main concerns were that both sales volumes and margins could come under increased pressure during difficult trading conditions. The eventual outcome was that the UK steel market generally contracted in 2012, compared with 2011 Bright Steels Ltd was no exception and, after a relatively buoyant start, the year ended more quietly than anticipated with the result that our sales volumes for the year were lower than in 2011. However, selling prices were broadly maintained and turnover fell by just under 5% from last year's record level. Unfortunately raw material costs continued to rise, reducing margins and leading to a fall of nearly £1 million in gross profit. Indirect cost increases were kept below 2% but operating profits fell by over £1 million to £447,000. Returns on cash and other investments continued to fall, as did interest rates generally, and, after taxation and dividends, reserves reduced by £114,000.

Being conscious of unsettled trading conditions and seeking to increase cash balances we managed stock levels down during 2012, mainly by reducing raw material stocks but maintaining stocks of finished goods to minimise any impact on customer service. Debtors reduced pro rata more than the fall in sales as we were able to improve further our collection performance. Creditors more than halved as steel purchases were much lower at the end of the year than the beginning. The fall in current asset balances was greater than that in current liabilities so that we achieved the objective of increasing cash balances to the tune of over £400,000 reaching a total at the end of the year of £1 36 million. More importantly, the acid ratio (cash plus debtors divided by creditors) doubled to a strong 3 15

2012 was as difficult a year as we had expected but we mitigated a poorer trading performance by good balance sheet management. However, as we said twelve months ago, "by the year end there was no clearer view about the economy in the UK and the rest of the world moving onto a more stable footing." Indeed, the talk at the beginning of 2013 was of a triple dip recession in the UK. We continue to believe our cautious approach to setting targets has been, and remains, justified although, as ever, we remain alert to the possibilities of new opportunities. This applies to both trading and balance sheet management.

#### **DIVIDENDS**

The Company paid a special interim dividend of £80 00 per share on 31 January 2012 Further interim dividends of £7 50 per share were paid on 1 August 2012 and £3 00 per share on 16 October 2012 A final dividend of £3 00 per share was paid on 18 December 2012

## Report of the Directors for the Year Ended 31 December 2012

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2012 to the date of this report

Mr P N Chouler Mr L P Chouler Mrs A E Chouler

Changes in directors holding office were as follows

Mrs M R C Pratt - appointed 5 October 2012

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, Farrar Smith Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Paul Choules

Mr L P. Chouler - Secretary

Date 20 September 2013

# Report of the Independent Auditors to Bright Steels Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to thirteen, together with the full financial statements of Bright Steels Limited for the year ended 31 December 2012 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006 Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

 ${\mathcal J}$ ulie Konczyk ACA FCCA (Senior Statutory Auditor)

for and on behalf of Farrar Smith Limited Chartered Accountants & Registered Auditors

2 Woodside Mews Clayton Wood Close

Leeds

West Yorkshire

LS16 6QE

Date 20 Serensel 2013

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## Abbreviated Profit and Loss Account for the Year Ended 31 December 2012

|   | _     | 31 12 12                   | 31 12 11                           |
|---|-------|----------------------------|------------------------------------|
| Λ   | lotes | £                          | £                                  |
| TURNOVER                                      | 2     | 14,819,492                 | 15,535,436                         |
| Cost of sales and other operating income      |       | (11,073,343)               | (10,824,188)                       |
|   |       | 3,746,149                  | 4,711,248                          |
| Distribution costs<br>Administrative expenses |       | (1,202,451)<br>(2,107,191) | (1,099,493)<br><u>(2,103,359</u> ) |
| OPERATING PROFIT                              | 5     | 436,507                    | 1,508,396                          |
| Interest receivable and similar income        |       | 10,247                     | 30,136                             |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 446,754                    | 1,538,532                          |
| Tax on profit on ordinary activities          | 6     | (110,111)                  | <u>(357,115</u> )                  |
| PROFIT FOR THE FINANCIAL YEAR                 |       | 336,643                    | 1,181,417                          |

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

### **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year

### <u>Abbreviated Balance Sheet</u> <u>31 December 2012</u>

|                                     |       | 31 12 12         |  | 31 12 11   |                  |
|-------------------------------------|-------|------------------|--|------------|------------------|
|                                     | Notes | £                | £  | £          | £                |
| FIXED ASSETS                        |       |                  |  |            |                  |
| Tangible assets                     | 8     |                  | 1,618,699                                    |            | 1,665,459        |
| Investments                         | 9     |                  | 3,080  |            | 3,080            |
|                                     |       |                  | •  |            |                  |
|                                     |       |                  | 1,621,779                                    |            | 1,668,539        |
|                                     |       |                  |  |            |                  |
| CURRENT ASSETS                      |       |                  |  |            |                  |
| Stocks                              | 10    | 4,755,237        |  | 6,137,147  |                  |
| Debtors                             | 11    | 2,849,486        |  | 3,436,111  |                  |
| Cash at bank                        |       | <u>1,361,208</u> |  | 933,884    |                  |
|                                     |       |                  |  |            |                  |
|                                     |       | 8,965,931        |  | 10,507,142 |                  |
| CREDITORS                           |       |                  |  |            |                  |
| Amounts falling due within one year | 1     | 1,336,364        |  | 2,808,796  |                  |
|                                     | 2     |                  |  |            |                  |
|                                     |       |                  | 7 400 547                                    |            | 7 600 046        |
| NET CURRENT ASSETS                  |       |                  | 7,629,567                                    |            | <u>7,698,346</u> |
| TOTAL ASSETS LESS CURRENT           |       |                  |  |            |                  |
| LIABILITIES                         |       |                  | 9,251,346                                    |            | 9,366,885        |
| LIABILITIES                         |       |                  | 3,231,340                                    |            | 9,300,883        |
| PROVISIONS FOR LIABILITIES          | 14    |                  | 33,828                                       |            | 35,673           |
|                                     | -     |                  |  |            | <del></del>      |
| NET ASSETS                          |       |                  | 9,217,518                                    |            | 9,331,212        |
|                                     |       |                  | <del>' · · · · · · · · · · · · · · · ·</del> |            |                  |
|                                     |       |                  |  |            |                  |
| CAPITAL AND RESERVES                |       |                  |  |            |                  |
| Called up share capital             | 15    |                  | 20,025                                       |            | 20,025           |
| Capital redemption reserve          | 16    |                  | 3,975  |            | 3,975            |
| Profit and loss account             | 16    |                  | 9,193,518                                    |            | 9,307,212        |
|                                     |       |                  |  |            |                  |
| SHAREHOLDERS' FUNDS                 | 19    |                  | 9,217,518                                    |            | 9,331,212        |

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 20 September 2013 and were signed on its behalf by

Mr L.P. Chouler - Director

Paul Chouler

## <u>Cash Flow Statement</u> for the Year Ended 31 December 2012

|                                | Notes      | 31 12 12<br>£ | 31 12 11<br>£     |
|--------------------------------|------------|---------------|-------------------|
| Net cash inflow/(outflow)      | Notes      | £             | £                 |
| from operating activities      | 1          | 1,346,125     | (647,940)         |
| Returns on investments and     |            |               |                   |
| servicing of finance           | 2          | 10,247        | 39,066            |
| Taxation                       |            | (399,033)     | (249,466)         |
| Capital expenditure            | 2          | (79,678)      | (115,553)         |
| Equity dividends paid          |            | (450,337)     | <u>(420,413</u> ) |
| Increase/(decrease) in cash in | the period | 427,324       | (1,394,306)       |

| Reconciliation of net cash flow to movement in net funds 3    |                           |                          |
|---|---------------------------|--------------------------|
| Increase/(decrease) in cash in the period                     | 427,324                   | (1,394,306)              |
| Change in net funds resulting from cash flows                 | 427,324                   | (1,394,306)              |
| Movement in net funds in the period<br>Net funds at 1 January | 427,324<br><u>933,884</u> | (1,394,306)<br>2,328,190 |
| Net funds at 31 December                                      | 1,361,208                 | 933,884                  |

### Notes to the Cash Flow Statement for the Year Ended 31 December 2012

## 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

|   | Operating profit Depreciation charges Profit on disposal of fixed assets Decrease/(increase) in stocks Decrease in debtors Decrease in creditors |                | 31 12 12<br>£<br>436,507<br>126,439<br>-<br>1,381,910<br>586,624<br>(1,185,355) | 31 12 11<br>£<br>1,508,396<br>108,742<br>(7,850)<br>(2,177,451)<br>30,795<br>(110,572) |
|---|--|----------------|---|--|
|   | Net cash inflow/(outflow) from operating activities  | es             | 1,346,125   | <u>(647,940</u> )  |
| 2 | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTE  | D IN THE CAS   | H FLOW STA  | TEMENT   |
|   |  |                | 31 12 12<br>£   | 31 12 11<br>£  |
|   | Returns on investments and servicing of finance<br>Interest received   |                | 10,247  | 39,066   |
|   | Net cash inflow for returns on investments and se of finance   | rvicing        | 10,247  | <u>39,066</u>  |
|   | Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets  |                | (79,678)<br>  | (123,403)<br>  |
|   | Net cash outflow for capital expenditure   |                | <u>(79,678</u> )  | <u>(115,553</u> )  |
| 3 | ANALYSIS OF CHANGES IN NET FUNDS   |                |   | At   |
|   |  | At 1 1 12<br>£ | Cash flow<br>£  | 31 12 12<br>£  |
|   | Net cash<br>Cash at bank   | 933,884        | 427,324   | 1,361,208  |
|   |  | 933,884        | 427,324   | 1,361,208  |
|   | Total  | 933,884        | 427,324   | 1,361,208  |

## Notes to the Abbreviated Accounts for the Year Ended 31 December 2012

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property - 2% on cost
Plant & machinery - 10% on cost
Fixtures & equipment - 10% - 25% on cost
Commercial & motor vehicles - 20% - 25% on cost

#### Stocks

Raw materials are valued at the lower of cost or net realisable value. Finished goods are valued at raw material cost plus manufacturing overheads. Bought-in finished goods are valued at cost. In all cases provision is made for obsolete and slow moving stock.

#### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date or at forward contract rates, where applicable Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction Exchange differences are taken into account in arriving at the operating result.

#### Investments

Investments held as fixed assets are stated at cost, less provision for impairment

#### 2. TURNOVER

The turnover and profit before tax are attributable to the principal activity of the company. The directors have determined not to present an analysis of turnover by geographical market

#### 3. OTHER OPERATING INCOME

| ٥. | OTHER OPERATING INCOME |             |           |
|----|------------------------|-------------|-----------|
|    |                        | 31 12 12    | 31 12 11  |
|    |                        | £           | £         |
|    | Rents received         | 48,084      | 45,956    |
|    | Sundry income          | <u> 162</u> | 214       |
|    |                        | 48,246      | 46,170    |
| 4  | STAFF COSTS            |             |           |
|    |                        | 31 12 12    | 31 12 11  |
|    |                        | £           | £         |
|    | Wages and salaries     | 2,132,041   | 2,346,914 |
|    | Social security costs  | 224,383     | 268,156   |
|    | Other pension costs    | 244,634     | 238,552   |
|    |                        | 2,601,058   | 2,853,622 |

## Notes to the Abbreviated Accounts - continued for the Year Ended 31 December 2012

## 4 STAFF COSTS - continued

| • |   |                |                    |
|---|---|----------------|--------------------|
|   | The average monthly number of employees during the year was as follows:     | ws<br>31 12 12 | 31 12 11           |
|   | Production Selling & distribution Administration                            | 49<br>5<br>19  | 48<br>5<br>20      |
|   |   | 73             | <u>73</u>          |
| 5 | OPERATING PROFIT  |                |                    |
|   | The operating profit is stated after charging/(crediting)                   |                |                    |
|   |   | 31 12 12<br>£  | 31 12 11<br>£      |
|   | Depreciation - owned assets Profit on disposal of fixed assets              | 126,438<br>-   | 108,741<br>(7,850) |
|   | Auditors' remuneration  | 17,000         | 17,500             |
|   | Foreign exchange differences  | 18,193         | ( <u>107,216</u> ) |
|   | Directors' remuneration   | 409,848        | 470,346            |
|   | Directors' pension contributions to money purchase schemes                  | 51,437         | -                  |
|   | The number of directors to whom retirement benefits were accruing wa        | s as follows   |                    |
|   | Money purchase schemes  | 1              |                    |
|   | Information regarding the highest paid director is as follows               | 31 12 12       | 31 12 11           |
|   |   | £              | £                  |
|   | Emoluments etc  | 272,609        | <u>298,076</u>     |
| 6 | TAXATION  |                |                    |
|   | Analysis of the tax charge  |                |                    |
|   | The tax charge on the profit on ordinary activities for the year was as for | 31 12 12<br>£  | 31 12 11<br>£      |
|   | Current tax<br>UK corporation tax   | 111,956        | 200 022            |
|   | ,   | 111,320        | 399,033            |
|   | Deferred tax<br>See further at note 14                                      | (1,845)        | (41,918)           |
|   | Tax on profit on ordinary activities  | 110,111        | 357,115            |
|   |   |                |                    |

## Notes to the Abbreviated Accounts - continued for the Year Ended 31 December 2012

#### 6 **TAXATION** - continued

Factors affecting the tax charge
The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

|   | Profit on ordinary activities  | es before tax  |  | =                            | 31 12.12<br>£<br>446,754               | 31 12 11<br>£<br>1,538,532   |
|---|--|--|--|------------------------------|--|------------------------------|
|   | Profit on ordinary activities multiplied by the standard in the UK of 24% (2011 -  | d rate of corpora                                    | ation tax                                |                              | 107,221                                | 407,711                      |
|   | Effects of Expenses not deductible to Capital allowances in exceptation in excess of Corporation tax marginal Change in rate of corporation of deferre | 14,346<br>-<br>1,845<br>(11,212)<br>2,500<br>(2,744) | 15,284<br>(24,095)<br>-<br>133<br>-<br>- |                              |  |                              |
|   | Current tax charge   |  |  |                              | 111,956                                | 399,033                      |
| 7 | DIVIDENDS  |  |  |                              | 31.12.12<br>£                          | 31 12 11<br>£                |
|   | Ordinary shares of £1 ead<br>Final<br>Interim  | :h   |  |                              | 60,075<br>390,262<br>450,337           | 90,113<br>330,300<br>420,413 |
| 8 | TANGIBLE FIXED ASSE  | TS   |  |                              |  |                              |
|   |  | Freehold<br>property<br>£                            | Plant &<br>machinery<br>£                | Fixtures<br>& equipment<br>£ | Commercial<br>& motor<br>vehicles<br>£ | Totals<br>£                  |
|   | COST At 1 January 2012 Additions   | 2,625,034  | 4,941,774<br>40,178                      | 497,639<br>39,500            | 222,985                                | 8,287,432<br>79,678          |
|   | At 31 December 2012  | 2,625,034  | 4,981,952                                | 537,139                      | 222,985                                | 8,367,110                    |
|   | <b>DEPRECIATION</b> At 1 January 2012 Charge for year  | 1,255,550<br>52,501                                  | 4,718,640<br>33,095                      | 469,440<br>23,973            | 178,343<br>16,869                      | 6,621,973<br>126,438         |
|   | At 31 December 2012  | 1,308,051  | 4,751,735                                | 493,413                      | 195,212                                | 6,748,411                    |
|   | NET BOOK VALUE<br>At 31 December 2012  | <u>1,316,983</u>                                     | 230,217                                  | 43,726                       | 27,773                                 | 1,618,699                    |
|   | At 31 December 2011  | 1,369,484  | 223,134                                  | 28,199                       | 44,642                                 | 1,665,459                    |

## Notes to the Abbreviated Accounts - continued for the Year Ended 31 December 2012

| 9  | FIXED ASSET INVESTMENTS                        |                        |                              |
|----|--|------------------------|------------------------------|
|    |  |                        | Unlisted<br>investments<br>£ |
|    | COST At 1 January 2012 and 31 December 2012    |                        | 3,080                        |
|    | NET BOOK VALUE<br>At 31 December 2012          |                        | 3,080                        |
|    | At 31 December 2011                            |                        | 3,080                        |
| 10 | STOCKS   |                        |                              |
|    |  | 31 12 12<br>£          | 31 12 11<br>£                |
|    | Raw materials<br>Finished goods                | 1,916,990<br>2,838,247 | 2,656,974<br>3,480,173       |
|    |  | 4,755,237              | 6,137,147                    |
| 11 | DEBTORS. AMOUNTS FALLING DUE WITHIN ONE YEAR   |                        |                              |
|    |  | 31 12 12<br>£          | 31 12 11<br>£                |
|    | Trade debtors                                  | 2,397,178              | 2,975,036                    |
|    | Other debtors                                  | 332,989                | 348,741                      |
|    | Corporation tax repayable                      | 51,000                 | 51,000                       |
|    | Prepayments                                    | 68,319                 | 61,334                       |
|    |  | 2,849,486              | 3,436,111                    |
| 12 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR |                        |                              |
|    |  | 31 12 12<br>£          | 31 12.11<br>£                |
|    | Trade creditors                                | 763,816                | 1,873,170                    |
|    | Corporation tax                                | 111,956                | 399,033                      |
|    | Social security and other taxes                | 127,621                | 103,722                      |
|    | Accruals                                       | 332,971                | 432,871                      |

### 13 SECURED DEBTS

The company has banking facilities, not including an overdraft arrangement secured by legal charges on certain of its freehold properties. There is a legal right of set-off incorporated in the bank's mortgage documents.

1,336,364

2,808,796

### 14. PROVISIONS FOR LIABILITIES

| I ILOVIDIONO I OK EINDIEITIED |          |               |
|-------------------------------|----------|---------------|
|                               | 31 12 12 | 31 12.11      |
|                               | £        | £             |
| Deferred Taxation             | 33,828   | <u>35,673</u> |

## Notes to the Abbreviated Accounts - continued for the Year Ended 31 December 2012

#### 14 PROVISIONS FOR LIABILITIES - continued

|    |                           | ming difference            |   |                    |                       | Deferred<br>tax<br>£<br>35,673 |
|----|---------------------------|----------------------------|---|--------------------|-----------------------|--------------------------------|
|    | on capital allo           | owances                    |   |                    |                       | <u>(1,845</u> )                |
|    | Balance at 31             | . December 2012            |   |                    |                       | 33,828                         |
| 15 | CALLED UP                 | SHARE CAPITA               | - |                    |                       |                                |
|    | Allotted, issue<br>Number | ed and fully paid<br>Class |   | Nominal<br>value   | 31 12 12<br>£         | 31 12 11<br>£                  |
|    | 20,025                    | Ordinary                   |   | £1                 | 20,025                | 20,025                         |
| 16 | RESERVES                  |                            |   |                    |                       |                                |
|    |                           |                            |   | Profit<br>and loss | Capital               |                                |
|    |                           |                            |   | account            | redemption<br>reserve | Totals                         |
|    |                           |                            |   | £                  | £                     | £                              |
|    | At 1 January              | 2012                       |   | 9,307,212          | 3,975                 | 9,311,187                      |
|    | Profit for the            | year                       |   | 336,643            |                       | 336,643                        |
|    | Dividends                 |                            |   | <u>(450,337</u> )  |                       | <u>(450,337</u> )              |
|    | At 31 Decemb              | ber 2012                   |   | 9,193,518          | 3,975                 | 9,197,493                      |

### 17. PENSION COMMITMENTS

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable by the Company during the year amounted to £281,215 (2011 £286,943)

## 18 TRANSACTIONS WITH DIRECTORS

At the year end the company had outstanding loans to directors of £204,000, which was the maximum amount outstanding during the year. The loan is interest free and repayable on demand by the company. £152,000 was repaid to the company after the year end and prior to the date of signing these financial statements.

### 19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Profit for the financial year<br>Dividends                                     | 31 12 12<br>£<br>336,643<br>(450,337) | 31 12.11<br>£<br>1,181,417<br>(420,413) |
|--|---------------------------------------|---|
| Net (reduction)/addition to shareholders' funds<br>Opening shareholders' funds | (113,694)<br><u>9,331,212</u>         | 761,004<br>8,570,208                    |
| Closing shareholders' funds  | 9,217,518                             | 9,331,212                               |