Company No. 136726 Registered Charity No. 216647

> *IBSA* 2001

International **Bible Students Association**

I.B.S.A. House, The Ridgeway, London, England, NW7 1RN

ANNUAL REPORT AND FINANCIAL STATEMENTS

Year ended 31st August 2001

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LEGAL STATUS, OFFICERS AND ADVISERS

31st August 2001

CONSTITUTION

The Association is an unlimited company, without share capital, incorporated in England under the Companies Acts 1908 and 1913 and is a Registered Charity.

DIRECTORS AND TRUSTEES

The directors of the charitable company are its trustees for the purpose of charity law and throughout this report are collectively referred to as the trustees.

S.A.Hardy

President

J. S. Andrews

Vice-President

J. A. Wynn

J. D. Dutton

SECRETARY

Sydney D. Smith

REGISTERED OFFICE

I.B.S.A. House The Ridgeway London NW7 1RN

PRINCIPAL BANKERS

Barclays Bank plc Hampstead & Whetstone Corporate Banking Centre PO Box 12820 London N20 0WE

AUDITORS

Calcutt Matthews
Chartered Accountants
The Courtyard
Holding Street
Rainham
Kent ME8 7HE

REPORT OF THE TRUSTEES

Year ended 31st August 2001

The board of trustees present their report and the financial statements of the Association for the year ended 31st August 2001. The financial statements have been prepared in accordance with current statutory requirements and the company's memorandum and articles of association and the Statement of Recommended Practice - Accounting and Reporting by Charities.

Objects and activities

The object of the Association is to promote the Christian religion, by supporting congregations of Jehovah's Witnesses, and others, in connection with their spiritual and material welfare, in Britain and abroad, within the charitable purposes of the Association. This is achieved mainly by the provision of facilities for the printing and distribution of Bibles and Bible based literature, coupled with the housing of workers engaged in this activity. In addition, religious literature is purchased and distributed free of charge. Conventions for Christian education are arranged on an annual basis.

Governance

The four Trustees of the Association also have key managerial roles at the charity headquarters. They meet every week, and at the same time confer closely with the Trustees of Watch Tower Society of Britain, as the activities of the two charities are closely related. Their decisions are then based on these joint strategy meetings.

Internal controls

These controls ensure that the monthly financial reports accurately represent all transactions; provide reasonable assurance that finances are being used for their intended purpose; verify that proper controls and procedures are in place, and adhered to, so that the figures are recorded accurately and accounts are in balance.

A comprehensive internal audit programme has been devised. The internal auditor (who is a certified accountant) and his assistant, both drawn from the volunteer work-force, have a set agenda to pursue through the year, and will report in writing direct to the Trustees at the end of the year.

Reserves policy

The Association has a reliable donation base, being primarily the 1,400 congregations of Jehovah's Witnesses in the U. K. Hence, we can plan confidently with relatively small reserves, having in mind that we charge Watch Tower Society for the cost of running the HQ Complex, and we respond to the need for funds overseas only after filling our domestic requirements. Our established policy is to ensure that we have on hand, in liquid funds, at least three months working expenditure. At the year end, liquid assets on hand equate to seven months of expenditure, indicating scope for responding to overseas needs as they arise. A programme of Kingdom Hall building in parts of the under-developed world has been announced, and we aim to assist in funding that to the extent possible.

Investment policy

Funds are invested with several major financial institutions, using money market instruments. Donated stocks and shares are managed or sold, according to professional advice on the soundness of the institution and in harmony with our Christian principles.

Relationship with connected charities

The Association works closely with Watch Tower Bible and Tract Society of Britain and The Kingdom Hall Trust. It permits Watch Tower Society to use its facilities for the Society's charitable work and provides accommodation for the volunteers. A service and maintenance charge is made. The Association purchases religious material from the Society and donates these to congregations of Jehovah's Witnesses. The Association makes donations to The Kingdom Hall Trust, enabling it to further its work, primarily in the French speaking world.

REPORT OF THE TRUSTEES (Continued)

Year ended 31st August 2001

Risk management

The trustees are engaged in the process of identifying the major risks that apply to the charity and drawing up systems to mitigate and manage major risks. Once a strategy has been formulated a risk register will be maintained. Next year's report will advise on completion of the project and the trustees will be in a position to make the appropriate declaration.

Review of the year and financial position

The financial results of the year's activities are shown on page 5. The direct charitable expenditure included the purchase of Bibles and Bible study aids, from Watch Tower Society of Britain, at a cost of £3,251,732. These were then distributed free, through congregations of Jehovah's Witnesses. The charity was also able to make donations of cash and goods to overseas charities primarily in the developing world totalling £2,463,890 and £2,012,000 to the Kingdom Hall Trust, all of this to assist in the worldwide work of Jehovah's Witnesses, advancing the Christian religion.

The work of the Association continued to increase, because of the need to provide enhanced facilities for Watch Tower Society, due to the demand for its printed matter. Internal alteration and upgrading of the Association's buildings at Watch Tower House and IBSA House has been undertaken, in order to care for the community of workers. This was completed in the spring of 2001.

In October 2001, following a comprehensive review of all the establishments worldwide serving the needs of Jehovah's Witnesses, the decision was taken not to proceed with the relocation of the London premises. Consequently the printing load and factory work will be adjusted by Watch Tower Society to ensure that the facilities we can provide in Britain, will be adequate.

Trustees responsibilities in respect of the preparation of accounts

Company law requires the trustees to prepare financial statements that give a true and fair view of the state of affairs of the charity at the end of the financial year and of its surplus or deficit for the financial year. In doing so the trustees are required to:

select suitable accounting policies and then apply them consistently; make judgements and estimates that are reasonable and prudent and prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Association will continue to operate.

The trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enables them to ensure that the financial statements comply with Companies Act 1985. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

A resolution will be proposed at the Annual General Meeting that Calcutt Matthews, Chartered Accountants, be re-appointed as auditors to the charity for the ensuing year.

By order of the Trustees

S. D. SMITH Secretary

January 2002

I.B.S.A. House The Ridgeway London England NW7 1RN

REPORT OF THE AUDITORS

Year ended 31st August 2001

Report of the auditors to the members of the International Bible Students Association

We have audited the financial statements on pages 5 to 11 which have been prepared in accordance with the accounting policies set out on page 8.

Respective responsibilities of trustees and auditors

As described on page 3 the trustees are responsible for the preparation of the financial statements in accordance with United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the charity, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the charity at 31st August 2001 and of the incoming resources and resources expended, including its income and expenditure, for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Calcutt Matthews

Charities Unit

Chartered Accountants Registered Auditors

Calcult Matthews

January 2002

STATEMENT OF FINANCIAL ACTIVITIES (Including income & Expenditure Account)

Year ended 31st August 2001

| | | | 2000 |
|---|-------|------------|-------------|
| INCOMING RESOURCES | Notes | | |
| Charitable activities: | | | |
| Donations and contributions | | 6,300,672 | 7,491,176 |
| Convention donations | | 540,135 | 515,219 |
| Legacies | | 2,180,493 | 1,063,269 |
| Total income from charitable activities: | | 9,021,300 | 9,069,664 |
| Other activities to generate funds: | | | |
| Interest and dividends received | | 316,622 | 359,742 |
| Service charges made to Watch Tower Society of Britain | | 2,480,966 | 2,086,774 |
| Total incoming resources available for charitable application | | 11,818,888 | 11,516,180 |
| RESOURCES EXPENDED | | | |
| Charitable expenditure: | | | |
| Costs of literature | 4a | 3,251,732 | 3,280,248 |
| Donations made | 4b | 4,475,890 | 5,594,116 |
| Operating and administrative expenses: | | | |
| Operating expenditure - charged | | | |
| to Watch Tower Society of Britain | 5 | 1,953,786 | 1,671,717 |
| Depreciation - part recharged to Watch Tower Society of Britain | 7 | 1,267,928 | 738,520 |
| Interest payable on connected charity loan | | 160,150 | 128,267 |
| Total expenditure | | 11,109,486 | 11,412,868 |
| NET INCOMING RESOURCES | | 709,402 | 103,312 |
| OTHER RECOGNISED GAINS | | | |
| (Loss) on disposal of tangible fixed assets | | -85,467 | -29,524 |
| (Losses) / gains on quoted investments | | -164,102 | 111,130 |
| Other Gains | | 15,739 | 7,499 |
| Donated overseas properties | | 2,718,918 | 1,718,750 |
| | | 2,485,087 | 1,807,855 |
| NET MOVEMENT OF FUNDS | | 3,194,490 | 1,911,167 |
| Fund balances brought forward | | • • | • • |
| at 1 September 2000 | | 42,839,607 | 40,928,440 |
| | | | |

The statement of financial activities includes all gains and losses recognised in the year.

All incoming resources and resources expended derive from continuing activities.

BALANCE SHEET

31st August 2001

| | | | | 2000 |
|--|-------|--------------------|-----------------|------------------|
| | Notes | | | |
| FIXED ASSETS | | | | |
| Tangible assets | 7 | | | |
| Land and buildings | | 26,344,093 | | 26,978,051 |
| Overseas properties | | 15,518,818 | | 13,096,994 |
| Plant and machinery | | 489,260 | | 666,187 |
| Motor vehicles | | 218,139 | | 209,109 |
| | | | 42,570,310 | 40,950,340 |
| Intangible assets | | | | |
| Copyrights | | | 2,000 | 2,000 |
| Investments | | | 445.004 | |
| Quoted investments | | | 445,291 ———— | 507,008 |
| CURRENT ASSETS | | | 43,017,601 | 41,459,348 |
| | | | | |
| Stocks on hand | | 116,818 | | 97,487 |
| Debtors and accrued income | 8 | 2,566,637 | | 1,052,703 |
| Building society and bank deposits | | 4,853,255 | | 5,239,416 |
| Cash at bank - current accounts | | 258,376 211,476 | | 1,323 152,943 |
| Congregation contributions in transit | | | | |
| | _ | 8,006,562 | | 6,543,872 |
| CREDITORS: falling due within one year | 9 | (552,416) | | (672,767) |
| NET CURRENT ASSETS | | | 7,454,146 | 5,871,105 |
| CREDITORS: falling due after more than | | | | |
| one year | 10 | | 4,437,650 | 4,490,845 |
| TOTAL ASSETS LESS LIABILITIES | | | £46,034,097 | £42,839,607 |
| | | | | |
| FUNDS | | | £46,034,097 | £42,839,607 |

Approved by the Trustees and signed on their behalf by:

Styfm A. Itasay S. A. HARDY President

S. D. SMITH Secretary

January 2002

CASH FLOW STATEMENT

Year ended 31st August 2001

| | Notes | | 2000 |
|--|-------|--------------------|------------------|
| Net Cash (outflow) / inflow from operating activities | 12 | (148,488) | 4,874,945 |
| Return on investment and servicing of finance | 13 | 316,622 | 359,742 |
| Capital expenditure and financial investment | 14 | (238,710) | (5,830,000) |
| Decrease in cash | | (70,576) | (595,313) |
| Reconciliation of Net Cashflow to Movement in Net funds: | | | |
| Decrease in cash in the year | | (70,576) | (595,313) |
| Cash at 1 September 2000 | | 5,393,682 | 5,988,995 |
| CASH AT 31 AUGUST 2001 | | £5,323,107 | £5,393,682 |
| Cash and deposits repayable on demand: | | | |
| Building society and bank deposits | | 4,853,255 | 5,239,416 |
| Cash at bank Cash and cash in transit | | 258,376 211,476 | 1,323 152,943 |
| oush and oush in transit | | | |
| | | £5,323,107 | £5,393, |

NOTES TO THE ACCOUNTS

Year ended 31st August 2001

1. STATUS OF THE ASSOCIATION

The Association is an unlimited company without share capital, incorporated under the Companies Acts 1908 and 1913 (No.136726) and is a Registered Charity (No.216647).

2. ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in accordance with the Statement of Recommended Practice, Accounting and Reporting by Charities (SORP 2000) issued in October 2000, applicable accounting standards and the Companies Act 1985. The principal accounting policies adopted in the preparation of the financial statements are as follows:

a) Donations and interest receivable Income from donations and interest is included as it is receivable. If the donor specifies that monies are to be used for specific purposes this income is included in a restricted fund.

b) Depreciation is provided on fixed assets to write off the cost over the following periods:-

| Land | No depreciation |
|-----------------------------------|-----------------|
| Freehold and overseas properties | 50 years |
| Leasehold property | 15 years |
| Machinery, equipment and fixtures | 7 - 10 years |
| Computers | 3 years |

- c) Incoming resources are included in the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.
- d) Resources expended are included in the Statement of Financial Activities on an accruals basis.
- e) Stock is included at the lower of cost or net realisable value.

3. PERSONNEL

a) The Association has no employees but engages only voluntary workers, providing them with free board, lodging and an allowance for personal and other expenses. During the year there was an average of 458 (417 in 2000) persons engaged. The trustees received no payments or re-imbursements in their capacity as trustees.

NOTES TO THE ACCOUNTS

Year ended 31st August 2001

| | | 2000 |
|---|----------------------|------------|
| 4a. COSTS OF LITERATURE AND CONVENTIONS | | |
| Cost of Bible literature for public distribution | 2,901,250 | 3,033,127 |
| Christian education convention costs | 350,482 | 247,121 |
| | 3,251,732 | £3,280,248 |
| 4b. DONATIONS MADE | | |
| Donations to The Kingdom Hall Trust | 2,012,000 | 2,108,090 |
| Donated to overseas branches for Christian work* | 2,463,890 | 3,228,277 |
| Donation to Watch Tower Society of Britain | | 257,750 |
| | 4,475,890 | £5,594,116 |
| * All cash donations overseas were applied for the benefit of the work countries in need. | of Jehovah's Witness | es for |
| 5. OPERATING EXPENDITURE | | |
| Cost of services charged to Watch Tower Society: | | |
| Allowances to personnel | 620,349 | 512,477 |
| Dining room and kitchen supplies | 332,994 | 241,310 |

| | £1,953,786 | £1,671,717 |
|---|------------|------------|
| Professional charges | 83,448 | 32,985 |
| Property rents and taxes | 53,615 | 64,781 |
| Property costs, general and vehicle maintenance | 347,426 | 355,307 |
| Electricity, fuel and water | 336,130 | 308,784 |
| Farm supplies | 34,683 | 55,801 |
| Staff shop net (income) | -1,050 | -985 |
| Accommodation expenses | 146,191 | 101,257 |
| Dining room and kitchen supplies | 332,994 | 241,310 |
| Allowances to personnel | 620,349 | 512,477 |

Services charges also include a charge of part of the depreciation incurred on relevant assets.

6. AUDITORS REMUNERATION

| Professional charges include | | |
|--|--------|--------|
| auditors remuneration of | £5,700 | £5,700 |
| Other services provided by external auditors | £450 | - |
| | | |

NOTES TO THE ACCOUNTS

Year ended 31st August 2001

| 7. FIXED ASSETS | Land and buildings | Overseas property | Plant and machinery | Motor vehicles | TOTAL |
|---------------------|-----------------------|-------------------|---------------------|-------------------|------------|
| Cost or valuation | - | | | | |
| At 1st Sept 2000 | 29,832,048 | 13,298,026 | 1,233,611 | 278,109 | 44,641,794 |
| Additions | 233,731 | | 89,079 | 43,450 | 366,260 |
| Donated | | 2,802,787 | | | 2,802,787 |
| Disposals and w/o | (59,650) | (85,525) | (298,608) | (12,480) | (456,263) |
| At 31st Aug 2001 | 30,006,129 | 16,015,288 | 1,024,082 | 309,079 | 47,354,578 |
| Depreciation | | | | | |
| At 1st Sept 2000 | 2,853,997 | 201,032 | 567,424 | 69,000 | 2,962,879 |
| Charge for the year | 808,039 | 297,094 | 130,169 | 32,626 | 1,267,928 |
| Disposals and w/o | | (1,656) | (162,771) | (10,686) | (175,113) |
| At 31st Aug 2001 | 3,662,036 | 496,470 | 534,822 | 90,940 | 4,784,268 |
| Book values | | | | | |
| At 31st Aug 2000 | 26,978,051 | 13,096,994 | 666,187 | 209,109 | 40,950,341 |
| At 31st Aug 2001 | 26,344,093 | 15,518,818 | 489,260 | 218,139 | 42,570,310 |

The net book values of U.K. land and buildings comprise freehold properties at £26,147,265 and leasehold property with a right to purchase, at £196,828. The Association's interests in land and buildings situated in Britain had been valued at £42,681,000.

The Association's policy is to carry all assets at historical cost, except for inherited assets which are included on the balance sheet at a valuation existing at 1 September 1999 when IBSA implemented FRS 15 for the first time.

| | 2000 |
|------------|---|
| 258,934 | 176,476 |
| 6,002 | 9,105 |
| 3,129 | 7,250 |
| 1,890,675 | 415,000 |
| 130,069 | 145,631 |
| 184,050 | 184,050 |
| 93,778 | 98,668 |
| | 16,522 |
| £2,566,637 | £1,052,703 |
| | 2000 |
| 105,672 | 58,320 |
| - | 20,309 |
| 196,425 | 246,436 |
| 107,775 | - |
| 19,521 | 74,776 |
| 68,562 | 224,125 |
| 975 | 975 |
| 53,486 | 47,826 |
| £552,416 | £672,767 |
| | 6,002 3,129 1,890,675 130,069 184,050 93,778 - £2,566,637 105,672 - 196,425 107,775 19,521 68,562 975 53,486 |

NOTES TO THE ACCOUNTS

Year ended 31st August 2001

2000

10 CREDITORS: amounts falling due after more than one year

Loan from connected charity

4,437,650

4,490,845

The above loan was received from the Watch Tower Society of Britain and is secured by promissory notes. The trustees of this charity have given an undertaking that they will not draw on this loan without one year's notice.

11 TRANSACTIONS WITH TRUSTEES AND CONNECTED CHARITIES

The trustees confirm that they have not been involved in any transactions with the charity.

The Association has close connections with Watch Tower Bible and Tract Society of Britain (Watch Tower Society) and The Kingdom Hall Trust. The registered office of the Watch Tower Society and the registered office of The Kingdom Hall Trust are at the registered office of the Association. These charities have common or related objectives.

The Association purchases literature from Watch Tower Bible & Tract Society of Britain. It charges Watch Tower Society for the cost of living accommodation and providing facilities for The Society to carry on its activities.

| 12 RECONCILIATION OF OPERATING SURPLUS TO NET CASH FLOW FROM OPERATING ACTIVITIES | | 2000 |
|---|-------------|-------------|
| Surplus on continuing operations after depreciation | 709.402 | 103,312 |
| Depreciation | 1,267,928 | 738,520 |
| (Increase)/ Decrease in Stocks | (19,331) | 19,373 |
| (Increase) in Debtors | (1,513,934) | (347,250) |
| (Decrease)/ Increase in Creditors | (173,545) | 4,952,194 |
| Donated intangibles and securities | (102,385) | (231,462) |
| Interest receivable | (316,622) | (359,742) |
| Net cash (outflow) / inflow from operating activities | (148,488) | 4,874,945 |
| 13 RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | |
| Income from investments and interest received | 316,622 | 359,742 |
| 14 CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT | | |
| Purchase of tangible fixed assets | (370,739) | (6,728,134) |
| Sale of tangible fixed assets | 132,029 | 898,134 |
| | (238,710) | (5,830,000) |

We hereby certify this is a true copy of the Balance Sheet and Accounts of International Bible Students Association, adopted at the Annual General Meeting of the Association on February 15, 2002.

S.A. Hardy President

S.D. Smith Secretary