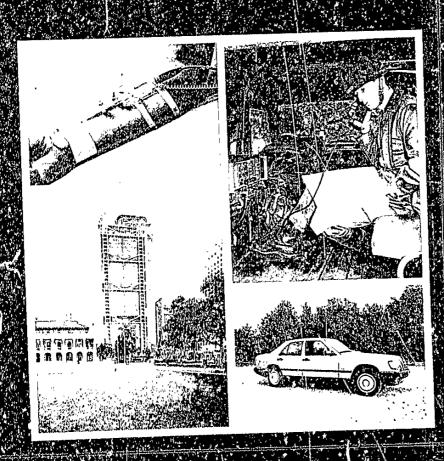
# The English and New York Trust plc

Reportizind Accounds



MANAGERS

KLEINWORT BENSON INVESTMENT MA NAGEMENT

### Front cover photographs

1.	2.
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	4.

1. Abbott Laboratories
The Sorenson transpac—a disposable pressure transducer.

2. Thomson-CSF
The RITA battlefield communication system developed by Thomson-CSF.

3. Hong Kong and Shanghai Bank The new head office in Hong Kong.

4. Daimler—Benz The new Mercedes-Benz 200-300 series.



A member of The Association of Investment Trust Companies

# The English and New York Trust plc

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### **Key Facts**

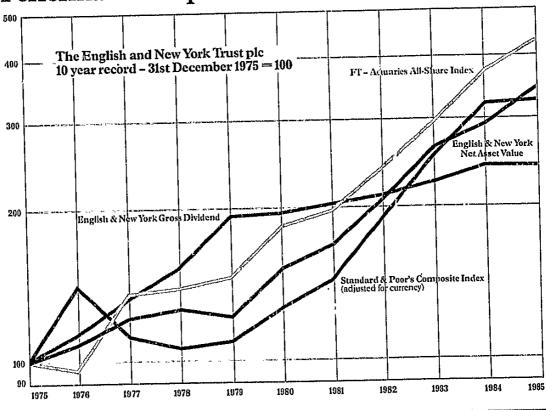
## Investment Objective

To place the emphasis on overseas investment so that the content of the portfolio will normally be predominantly committed to foreign markets.

Highlights of the Year

Revenue Gross Revenue Available for Ordinary Dividend Earnings per Ordinary Share Dividend per Ordinary Share	1985 £3,891,702 £2,033,943 2-54p 2-50p	1984 £3,889,177 £2,139,857 2-73p 2-59p
Assets Total Assets less Current Liabilities Net Asset Value per Ordinary Share	£112,813,777 138-7p	£94,099,928 115·1p

Performance Graph



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### Chairman's Statement

In my first Statement as Chairman, I am pleased to report that 1985 was a year of excellent progress for the Trust. Net assets attributable to the ordinary shareholders rose from £92,599,928 to £111,313,777 or by 20.2% with the value per share rising from 115.4p to 138.7p. Over the same period the FT-Actuaries All-Share Index rose by 15.2% while, in Sterling terms, adjusting for currency movements, the Standard & Poor's Composite Index rose by 1.3% and the Tokyo New Index rose by 15.5%. The net asset value total return of 22.5%, as calculated by the Association of Investment Trust Companies, compared with the average return of 12% for all Trusts, and 12.6% for those Trusts classified as 'Capital-Growth International'. Your Board is particularly pleased that these results were achieved despite the costs associated with the investment changes referred to below.

Gross revenue was almost unchanged, despite a substantial further movement of investment overseas during the year. However, increased interest charges, administration expenses and corporation tax on unfranked income resulted in a fall in net earnings per share from 2.73p to 2.54p. Your Board has decided to recommend an unchanged final dividend of 1.50p per ordinary share which, together with the interim dividend of 1.00p already paid, makes a total ordinary dividend for the year of 2.50p, the same as that paid in respect of 1984. The full effect on income of the decision to move overseas will be felt in 1986 but your Board intends to maintain this level of dividend for the current year.

In June last year, your Board decided that the timing was right to take the final step in achieving the policy of becoming a predominantly overseas Trust. As you can see from the chart on page 6, over the year our investment in the U.K. has been reduced from 31.1% to 7.6% with investment of the

sale proceeds going mainly into Europe, Japan and the Far East. The investment in Europe, in particular, proved to be very beneficial for the Trust and made an important contribution to the result for the year.

You will recall that in the Chairman's Statement last year, mention was made of the fact that our performance had been held back by the decision to hedge part of the U.S. dollar position back into sterling. The Chairman then commented that this had proved to be premature as the dollar had continued to rise in value during the whole of 1984. I am pleased to say that the position was reversed in 1985 with the dollar starting to weaken against sterling in the first quarter of the year and this weakness continuing thereafter. At the start of the year about 75% of the U.S. dollar portfolio was covered either by forward sales or by U.S. dollar borrowings. Following the very sharp rise in sterling in the first half of 1985 your Board felt that the cover should begin to be reduced and steady progress was made in doing this during the second half. By the year end all the forward sales had been closed off and the dollar borrowings repaid.

We remain optimistic concerning the outlook for the economies and the markets where the Trust is currently invested. The fall in the oil price should lead to improved economic growth throughout most of the developed world. Certain oil producing countries, such as Mexico and Nigeria, will find it even more difficult to service their debts but overall the impact will be positive particularly for the United States, Japan and Germany where your Trust is now mainly invested. In addition with inflation remaining low or even, in some countries, being nearly eliminated, there seems to be scope for further falls in interest rates. Unit labour costs in these countries remain under better control than we have seen since the 1960's and there is thus scope for increasing corporate profits. Furthermore, against this background, stock

1985

alue

### Chairman's Statement

Continued

markets should benefit from a willingness on the part of investors to value shares on a higher multiple of earnings. Within the portfolio however, some change of geographic emphasis seems to be justified; in particular the better outlook for corporate profitability in the United States following the fall in the value of the dollar improves the background to that market and additional emphasis has been placed there since the year end. Conversely some markets on the Continent of Europe which performed so well in 1985 might find the outlook for profits growth more difficult as their currencies strengthen. We have accordingly reduced our exposure there since the year end.

A Special Resolution will be proposed at the Annual General Meeting to change the name of the Trust. The policy change to invest predominantly overseas makes this desirable in itself as the name English and New York could be misleading. However, for many years now, Kleinwort Benson have been the Managers of your Trust and the Board unanimously agree that it would be advantageous to identify the Managers in the Trust's name (a practice adopted by many

Trusts in recent years). Accordingly, we recommend that you vote to change the name of your Trust to Kleinwort Overseas Investment Trust plc.

Finally, on behalf of the Board and the Shareholders, I would like to thank Mr. W. H. Conroy for the great contribution that he has made to the success of the Trustover many years. Harry Conroy retired as Chairman in September last year and has decided not to seek re-election at the Annual General Meeting when he retires by rotation. He has been a Director since 1970 and was appointed Chairman in 1980. We will all miss his wide investment experience and wise counsel. We wish him a long and happy retirement.

I. F. H. TROTT

4th March, 1986.

### Directors & Management

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TROTT

### **Directors**

#### J. F. H. Trott B.A. (Chairman)

(Born January 1938) joined the Board in January 1985 and became Chairman in September 1985. He is a Director of Standard Life Assurance Company, The Brunner Investment Trust PLC, The Merchants Trust PLC and Kleinwort, Benson Ltd and is Managing Director of Kleinwort Benson Investment Management Ltd and Chairman of Kleinwort Benson Unit Managers Ltd.

#### D. A. Acland M.A.

(Born October 1929) joined the Board in July 1968. He is Chairman of Barclays Investment Management Ltd. and Electric & General Investment Co. PLC and a Director of! arclays Bank Trust Co. Ltd. and Blue Circle Industries PLC.

#### W. H. Conroy B.Sc.

(Born February 1921) joined the Board in March 1970 and was Chairman from 1980 to 1985. Formerly a Director of Kleinwort, Benson Ltd, he is Chairman of The Family Investment Trust plc and Jos Holdings plc, and a Director of A. G. Stanley Holdings plc, National Employers Mutual General Insurance Association Ltd, Pinechurch United States Growth Fund Ltd and Wicat Systems Inc.

### The Managers

Kleinwort Benson Investment Management Limited Kleinwort Benson Investment Management currently manages assets valued at over £3,000m. This sum is made up of investment trust, unit trust, offshore and pension fund portfolios as well as monies entrusted to KBIM's care by other institutional and private clients.

The activities of KBIM are co-ordinated from the London headquarters of Kleinwort Benson, the parent company, which is the ninth largest bank in the UK and a member of the Accepting Houses Committee. Through

#### Secretary and Registered Office

P. L. Longeroft, A.C.I.S. 20 Fenchürch Street, London, EC3P3DB Telephone: 01-623 8000

### Registrars and Transfer Office

Ravensbourne Registration Services Limited, Bourne House, 34 Beckenham Road, Beckenham, Kent BR3 4TU

#### S. G. Errington M.A.

(Born June 1929) joined the Board in September 1982. He is a Chairman of Mercantile Credit Co. Ltd., and a Director of Barclays Merchant Bank Ltd. and Barclays Bank UK Ltd.

### I. M. L. D. Forde O.B.E., T.D., M.A.

(Born September 1906) joined the Board in March 1963 and was Chairman from 1968 to 1980. He is a Director of Kleinwort, Benson, Lonsdale plc.

#### P. L. A. Jamieson B.A.

(Born May 1938) joined the Board in September 1982. He is a Director of Robert Fleming Holdings Ltd.

the Kleinwort Benson Group, KBIM has an unparalleled network of international connections; over one third of the Group's 1,700 employees are based outside the UK. In North America, Kleinwort Benson has offices in New York, Chicago and Los Angeles. In Europe it has banking offices in Brussels and Geneva and has agents in other key countries. In the Pacific Basin it has offices in Sydney, Melbourne, Singapore, Hong Kong and Tokyo, where it was the first British Merchant Bank to open an office in 1970.

#### Auditors

Blease, Lloyd & Co, Chartered Accountants, Pemberton House, 4-6 East Harding Street, London EC4A 3HY

#### Bankers

Barclays Bank PLC Kleinwort, Benson Limited Bank of Montreal

## Investment Managers' Review



Throughout the world, economies continued to expand and stock markets rose in line with this. Wide currency fluctuations have adversely affected the benefits of these rises in the United States and Australia while further

enhancing the results in West Germany, Switzerland and Japan. Your Trust has reduced its holdings in the United Kingdom and made additions to its investments in continental Europe and the Pacific Basin.

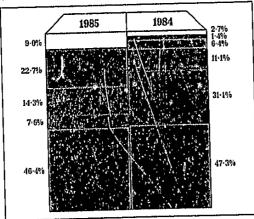
### Investment Changes

Valuation 31 December 1984 Purchases Sales Appreciation

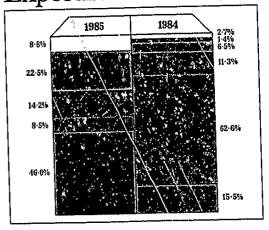
Valuation 31 December 1985

UK	US	Other	Fixed	Total
Equities	Equities	Equities	Interest	100
29,745,737	42,377,405	23,373,487	1,295,553	96,792,182
3,660,651	11,968,928	30,198,885	685,013	46,513,477
(28,883,758)	(10,243,467)	(6,645,712)	(525,312)	
3,867,063	3,017,170	8,058,716	(231,778)	14,711,177
£8,389,693	£47,120,042	£54,985,376	£1,223,476	£111,718,587

### **Geographical** Distribution



urrency xposure



N. America U.K.

Japan Europe Other Countries

Far East (excluding Japan)

Th at 31s

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# Thirty Largest Equity Holdings

at 31st December 1985

Tokyo

Switzerland and gs in the United trments in

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553

)13 312) Total

96,792,182

46,513,477

(46,298,249) 14,711,177

476 £111,718,587

xcluding Japan)

	Valua 31 Dec. £000's	. 1985 %	Valuation 31 Dec. 1984 £000's	Net Purchases or (Sales) £000's	Appreciation (Depreciation) £000's
Robert Fleming Holdings	2,317	2.07	1,766		
Deutsche Bank	2,259	2.02	341	694	1,224 6
Signet Fund (Bermuda)	2,134	1.91	2,128		476
Ito-Yokado	1,925	1.72	1,449		470 64
Kleinwort Benson (Japan) Fund	1,913	1.71	1,849	455	
Daimler-Benz	1,757	1.57	449	475	833
Siemens	1,709	1.53	519	566	624
Tokio Marine & Fire	1,571	1.41	630	735	206
Daiwa House Industry	1,554	1.39	607	427	520
Nestlé	1,497	1.34	484	449	564
Dai Nippon Printing	1,440	1.29	490	531	419
Hillsdown Holdings	1,414	1.27	763	(526)	1,177
Kleinwort Benson Lonsdale	1,404	1.26	<i>931</i>		473
Nationale Nederlanden	1,369	1.23	429	492	448
Winterthur	1,352	1.21	442	465	445
Hitachi	1,347	1.21	738	563	46
International Business Machines	1,340	1.20	1,327		13
Moet-Hennessy	1,301	1.16	_	1,010	291
Matsushita Electric Industrial	1,287	1.15	<i>595</i>	745	(53)
Dover	1,256	1.12	1,330	_	(74)
Broken Hill Proprietary	1,234	1.10	565	307	362
Bayer	1,220	1.09	<i>421</i>	476	323
Schlumberger	1,140	1.02	1,480	_	(340)
Casio	1,107	0.99	483	457	167
Fujitsu	1,101	0.99	611	478	12
Fort Howard Paper	1,084	0.97	816	_	268
Fireman's Fund	1,068	0.96	_	957	111
Pinechurch U.S. Growth Fund	1,031	0.92	676	292	63
Dayton-Hudson	1,015	0.91	877		138
Snia Bpd.	1,006	0.90	_	598	408
oma ppar		38.62	%		

# Investment Managers' Review

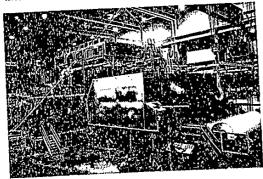


1985 was a much more successful year for the economy of the United States than would appear from the broad statistics that growth of Gross National Product slowed to 2.3% from 6.9% in 1984 and corporate profits fell by 5%. For, as the weakness occurred in the first half of the year, economic news in the second half was most encouraging. This continued economic growth however has been accompanied by enormous budget and balance of payments deficits financed by equally large government funding which unless corrected could lead to an underlying weakness in the economy. The dollar which anderlying weakness in the economy. The donar which had started the year at an abnormally high level of  $1 = DM \cdot 154$  and 1 = 1.159 receded steadily during the year ending at  $1 = DM \cdot 148$  and 1 = 1.446. This will be of considerable assistance to American industry leads in a during incompany of anything manufacturers. both in reducing imports and enabling manufacturers to increase profit margins as the prices of imported goods

The stock market had a good year with the Dow Jones rising by 27.6%. For investors in the United Kingdom this rise was virtually eliminated by the fall in the currency. As in the previous year the market was led by major corporations and a remarkable feature was the takeover bids for some of the largest companies in America. Your trust increased its investments in the United States when its U.K. holdings were reduced, Emphasis was given to companies benefiting from lowering interest rates and especially to insurance.

### Fort Howard Paper-

is a leading converter of waste paper into paper napkins, towels and tissues for sale to commercial, industrial and institutional markets



Fort Howard's No. 10 Paper Machine.

### Pepsico-

besides being the second largest soft drinks producer is the leading snack food producer, through Frito-Lay chips. It also controls the Pizza Hut chain of restaurants.



A selection of Pepsico's Frito-Lay products.

# U.S.A. Listed Equity Holdings

ucer is Lay aurants.

	Malaca (C)	Principal Activities
	Value (£)	FINCIPAL METALLICA COMPUTAT MODULOCIUME
International Business Machines	1,339,993	'The world's largest computer manufacturer
Dover	1,256,483	Diversified lift manufacturer
Schlumberger_	1,139,782	The world leader in oil well logging
Fort Howard Paper	1,084,371	Paper tissues and disposable towels
Fireman's Fund	1,067,600	Property and casualty insurance
Pinechurch U.S. Growth Fund	1,031,120	Offshore fund investing in small U.S. companies
Dayton-Hudson	1,015,214	Department store chain
Pepsico	1,002,766	Soft drinks and snack foods
Abbott Laboratories	945,712	Large, diversified healthcare company
Pacificorp	929,288	Electric utility serving Pacific Northwest
Exxon	914,938	Largest oil company in the world
Rouse	907,676	Real estate development
Coca-Cola	876,556	Soft drinks and Columbia Pictures
McDonalds	836,359	Chain of fast food restaurants
General Electric Co. of America	804,979	The largest U.S. electrical manufacturer
Atlantic Richfield	793,568	Domestic integrated oil company
Merck	757,953	Major pharmaceutical company
Household International	730,463	Consumer finance
Potomac Electric Power	670,470	Electricity for the District of Columbia
Pacific Telesis	643,759	Telephone service in California and Nevada
Wicat Systems	642,826	Micro computers and educational software
Florida Progress	637,967	Electric utility serving Florida
W.W. Grainger	636,929	The leading distributor of electric motors
Allied Signal	625,596	Manufacturing, chemicals and oils
	619,813	Electronics and broadcasting
R.C.A. Group Rockwell International	618,084	Military aircraft, space systems and rocket engines
Philip Morris	611,169	Cigarettes and soft drinks
	608,575	Automotive components and aerospace
T.R.W.	600,795	Convenience foods and cereals
Kellogg TECO Energy	598,634	Electric utility in West Florida
Summit Health	591,286	Hospital and nursing facilities
Bell Atlantic	589,212	Telephone service on East Coast
	588,001	Food distribution and service systems
Sysco Humana	568,257	Acute-care hospital systems
Called	567,946	Savings and loan company in California
Ohio Edison	566,217	Electric utility in Ohio and Pennsyl ania
	560,166	Retail chain for auto parts
Pep Boys Instinct	529,046	Computerised share dealing system
Instinet Armstrong World Industries	526,107	Building products and interior furnishings
Xidex	522,994	Microfilm and computer discs
Rowater	510,892	Largest newsprint manufacture rin U.S.
Rockerfeller Center	496,629	Real estate in Manhattan
Darkar-Hannifin	479,253	Fluid power systems and components
Southern New England Telephone	466,805	Telephone service in Connect cut
InterNorth	466,805	Natural gas distribution Business and financial information services
Dun & Bradstreet	463,347	Telephone service in Texas and South West
Southwestern Bell	461,272	o in the missis and uto or treatment
Nalco Chemical	448,133	o"lana and design actor actions
American Stores	447,787	tire ( 1), large outomobile manifold (IIII)
General Motors	438,019	
American Can	414,938	
General Re	412,863	
Whitney Holdings	411,480	T
Murphy Oil	408,022	
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## Investment Managers' Review

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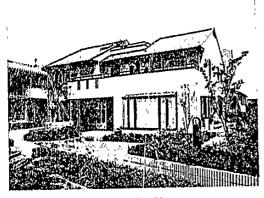
### Japan

The Japanese economy has continued to defy the pessimists and despite the yen rising from \$1=Y251 to \$1=Y200 over the year, Gross National Product increased by 4-3% and there was a trade surplus of \$56 billion. Domestically, Japanese manufacturers have continued to increase productivity while the policy of large Japanese corporations to build up manufacturing capacity abroad has now proved very rewarding.

It has been an unusual year on the stock market. At mid year the Tokyo Dow Jones had risen by 11.6%, but this improvement was almost entirely due to price increases in the financial sector where banks in particular rose to unprecedented price/earnings ratios. The industrial sector showed little improvement while the major international companies tended to fall. In the second half of the year there was some reversal of these trends: the Dow showed an increase of 13.3% over the year.

#### Daiwa House-

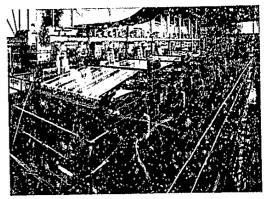
is Japan's largest manufacturer of prefabricated houses. It is based in the expanding Kansai district.



The new Zephyr home from Daiwa House.

### Dai Nippon Printing-

is the industry leader with sales of over \$3 billion covering books and periodicals, packaging, commercial printing and special electronic products.



Dai Nippon's latest powerful gravure rotary press.

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Mits

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Life

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Roy-Can-Bell Clar Clar Mac Ban

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# **Equity Holdings**

JAPAN	Value (£)	Principal Activities
T. SP.1	1,924,843	Japan's second largest store chain
Ito Yokado Kleinwort Benson (Japan) Fund	1,913,485	Offshore fund investing in Japan
Tokio Marine & Fire	1,571,350	Largest non-life insurance company
Daiwa House Industry	1,554,082	Prefabricated houses
Dai Nippon Printing	1,440,116	Japan's largest printing firm
Hitachi	1,346,871	Largest electrical company in Japan
Matsushita Electric Industrial	1,286,808	World's largest electrical appliance manufacturer
Casio Computer	1,106,506	Manufactures calculators, watches etc.
Fujitsu	1,101,036	The leading computer manufacturer
Canon	897,569	Office and optical equipment manufacturer
Eisai	455,864	Major pharmaceutical manufacturer
Mitsui Real Estate	438,727	Real estate development
Seino Transportation	404,061	Largest trucking service in Japan
Cabin	372,980	Retail chain for teenage fashions
Life	200,207	Finance and debt factoring company
	£16,014,505 =	= 14·34% of Total Invested Funds
CANADA		
		Y IC harmone
Lonvest	721,373	Life insurance Largest of Canada's chartered banks
Royal Bank of Canada	685,372	Forest products, oil and mining
Canadian Pacific Enterprises	441,657	Telephone service
Bell Canada Enterprises	416,914	Exploration for oil and gas
Claremount Energy Partnership 1983*	400,100	Exploration for oil and gas
Claremount Energy Partnership 1984*	400,000	Toyot products on West Coast
MacMillan Bloedel	367,651 171,188	Operates exclusively in British Columbia and Alberta
Bank of British Columbia		-
	£3,604,255	= 3.23% of Total Invested Funds
*Partnership interest of subsidiary compa	ny (note 6 page 24	)
U.S.A.	<del> </del>	
Continued		
	404,564	Interoccular lenses for cataract treatment
Optical Radiation MCI Communications	389,004	Microwave communication network
MCI Communications Illinois Tool Works	387,275	Fasteners, tools and auto parts
Avery International	382,521	Selfadhesive labels and papers
Block Drug	358,748	Dental care products including Sensodyne
Reveo Drug Stores	357,106	World's largest drugstore chain
Chief Automotive Systems	354,426	Collision repair systems for autos
Foxmeyer	352,013	Wholesale pharmaceutical distributor Large oil service organisation
Halliburton	342,324	Manufacture and distribution of nospital supplies
Baxter Travenol	324,170 200.456	Property development outside Dallas
Southland Financial	290,456 311,710	Troporty motorophilians -
5 smaller investments	•	
	£41,139,142	= 36.82% of Total Invested Funds

## Investment Managers' Review

Continued



Europe

Industrial production continued to rise in Western Europe and the Gross Domestic Product of the European Economic Community rose by 3.5%, to \$2.26 trillion approximately two thirds of that of the U.S.A. Most currencies appreciated against the US dollar, particularly those of the "hard currency block" of West Germany, Switzerland and Holland. Exports from Europe to the United States which had done so much to start the economic revival were little affected as the manufacturers of high quality products, having established markets abroad, have been able to maintain their positions.

Financial markets had an explosive year, the stock market indices in Frankfurt rising by 71%, Zurich 52% and Milan 98%. This resulted from a combination of good corporate earnings, greater interest in the stock market by local residents and some aggressive buying from the United States. In Italy the newly legalised unit trust movement raised some Lire 18 trillion (£8 billion) which gave an enormous stimulus to the Milan Bourse.

During the first six months of 1985 your Trust reduced its holding in the United Kingdom from 31·1% to 7·0% and increased its position in continental Europe from 6·4% to 16·0%. At the year end the amount invested in continental Europe was 22·7%. New investments were concentrated in domestically orientated companies such as banks and stores or high quality manufacturers able to maintain market positions in spite of currency appreciation.

#### Siemens-

Siemen's scanner being used in the radiology department at the University of Tokyo, Siemens is a world leader in advanced electrical equipment for hospitals.



### Moet-Hennessy-

samples of Moet et Chandon high quality champagne. Other products include Hennessy brandy, Roc cosmetics and Christian Dior perfumes. 

#### Nestlé-

Nestlé's wide product range includes Crosse & Blackwell, Carnation Milk, Maggi soups and Findus frozen foods besides chocolates and Nescafé.



European Listed Equity Holdings
Value (L) Principal Activities

<b>-</b>	Value (f) Principal Activities
BELGIUM	£694,820 = C-62% of Total Invested Funds
E.B.E.S.	694,820 Electric utility for Brussells and N. Belgium
FRANCE	£2,901,054 = 2.60% of Total Invested Funds
Moet Hennessy	1,301,165 Champagne, brandy and Dior perfumes
Compagnie du Midi	858,603 Financial holding company
Thomson-CSF	
GERMANY	£8,120,828 = 7-27% of Total Invested Funds
Deutsche Bank	2,258,657 Largest German commercial bank 1,757,112 Europe's second largest car manufacturer
Daimler-Benz	
Siemens	1 and 222 International chemical and pharmaceutical company
Bayer	can rec Dharmacouticals and Italici Des
Beiersdorf	The same utilizated fixed distribution
Veba German Smaller Companies Investment Trust	11, 800 Specialises in investment in smaller companies
ITALY	£2 4/7/351 = 2.21% of Total Invested Funds
	Toytiles generace and defence
Snin-Bpd	office equipment and communications
Olivetti	649,335 Department store chain
Rinascente Banco Popolare Di Bergamo	97,121 Banking and unit trusts
Banco Popolare Di Cremona	60,938 Banking and unit trusts
NETHERLANDS	£5,467,161 = 4-90% of Total Invested Funds
	1,369,313 Composite insurance company
Nutionale Nederlanden	"
Elsevier Algemene Bank Nederlands	901,559 902,844 Largest commercial bank in the Netherlands 798,515 Manufacturer of photocopying equipment
Oce-Van Der Grinten	798,515 Manufacturer of photocopying equipment 769,674 Consumer electronics manufacturer
Philips Lamps	
Gist-Brocades	077,270
NORWAY	£762,983 = 0.68% of Total Invested Funds
<u> </u>	593,711 Minicomputers and software
Norsk Data Scanvest-Ring	169,272 Data processing and office automation
SWEDEN	£483,579 = 0.43% of Total Invested Funds
	483,579 Pharmaceuticals and health care
Pharmacia OVERTED LAND	£4,485,738 = 4.02% of Total Invested Funds
SWITZERLAND	1 407 492 International fixed company
Nestlé	1,497,483 International rood company 1,352,349 Composite insurance company
Winterthur	The Main Cuice bank
Schweiz Bankverein	671,141 Pharmaceuticals and agrichemicals
Ciba-Gelgy	
UNITED KINGDOM	£5,153,830 = 4-61% of Total Invested Funds
Hillsdown Holdings	1,414,000 Food production, processing and distribution
Klainwort Benson Lonsdale	1,403,850 Leading merchant bank 702,525 Mining and building materials
Consolidated Gold Fields	the manifest Rank
Standard Chartered Bank	Parmente 40% of Royal Dutch/Shell Group
Shell Transport & Trading	aca con Mining and diporcified indifficial views
Rio Tinto-Zine	158,725 Supplier of telecommunications services
Cable and Wireless	113
Total European Listed Equity Holdings	1
Listed United Kingdom fixed interest investment	s £10,424 = 0.01% of Total Invested Funds

champagne. , Roc cosmetics



osse & Blackwell, is frozen foods



# Investment Managers' Review

Continued



### Other Countries Australia

Currency weakness was a major factor in investment considerations in 1985. The greater part of the fall occurred in the first quarter; the increase in our commitment was made around mid-year. Although commodity prices have continued to remain depressed, the stock market was firm reflecting a high degree of corporate activity. Further progress for the market seems dependent on a sustained recovery in metal prices and an improved outlook for the economy.



An ingot being lifted out of a cooling pit at the Kooragong steekworks of Broken Hill Proprietary, Australia's largest industrial company.

### Hong Kong

The return of business confidence for the future growth of the economy continued to fuel a recovery in property values. Accordingly uncertainty with regard to the health of the banking industry began to abate but the continuing problems of the shipping industry and some of the small electronics companies have tempered enthusiasm. The rise of the stock market over the year was offset, however, by the weakness of the currency.

### Malaysia

The fall in the prices of rubber, oil and palm oil and the collapse of the tin price in the wake of the ITC debacle had their inevitable effect on stock market sentiment. Sime Derby represents an exposure to the longer term growth attractions which we feel remain intact.

## Republic of Korea

The Korean stock market was closed to foreigners until 1985 when certain companies were permitted to issue convertible debentures outside the Republic. The first such issue was made by Samsung Electronics, their leading electronics manufacturer. It has a remarkable growth record with sales rising from 234 billion Won in 1980 to 1·3 trillion Won in 1984. Sales in 1985 were approximately US\$2 billion. Its main products are video and audio equipment and microwave ovens.



Samsung's new mass produced 256K D-RAM chips.

### Singapore

The period of above average growth enjoyed by Singapore in the 1970's and early 1980's came to an abrupt halt in 1985 with a year of downturn. This has resulted in problems in the financial area which led to a sharp decline in the stock market. The Trust's position in DBS represents an exposure to one of the leading banks which should be a prime beneficiary of any recovery.

## Equi

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downturn. This has
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1. The Trust's position in
one of the leading banks
iary of any recovery.

# **Equity Holdings**

USTRALIA	Value (£) Principal Activities
oken Hill Proprietary oral ustralia & New Zealand Banking Group J. Coles P.M. ueensland Coal Trust lders Resources	1,234,374 Steel, oil and gas 828,104 Building and construction materials 826,688 Australia's largest commercial bank 802,152 Leading retail chain and supermarkets 677,110 Paper manufacturer 670,033 Leading high grade coal company 393,821 Oil and gold exploration  £5,432,282 = 4.86% of Total Invested Funds
IONG KONG	
iun Hung Kai Properties wire Pacific Hutchison Whampoa Hong Kong & Shanghai Bank	850,913 Residential property developer 830,970 Shipping, property and Cathay Pacific Airways 731,253 A leading Hong Kong trading company Hong Kong's largest bank
	£3,095,639 = 2.77% of Total Invested Funds
REPUBLIC OF KOREA	
REPUBLIC OF KOREA Samsung	23,095,639 = 2.77% of Total Invested Funds  342,324 Largest electrical manufacturer  £342,324 = 0.31% of Total Invested Funds
Samsung	342,324 Largest electrical manufacturer
	342,324 Largest electrical manufacturer
MALAYSIA .	342,324 Largest electrical manufacturer  2342,324 = 0.31% of Total Invested Funds  493,827 Plantations and trading

# Investment Managers' Review

Continued



### Unlisted Investments

1985 was a very rewarding year for your Trust's unlisted investments. Bluebird Toys, in which it was one of the original investors, obtained a quotation on the USM. This has been a highly successful company, its sales rising from £1 million in 1981, its first year of operation, to £5 million in 1984. The book cost of our holding, valued at £491,000, was £54,800. Hillsdown Holdings obtained a quotation on the London Stock Exchange in February, so is included in our list of quoted European investment and not in the list of investments on the opposite page. Its annual turnover now exceeds £1 billion: products include Buxted Chicken and Daylay Eggs.

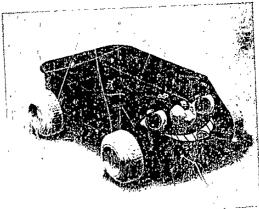


An artist's impression of Robert Fleming's new offices in Copthall Avenue, London.



A sample of Purex's range of products.

In the United States Purex has made major changes. This holding was acquired following a "management buy out" in 1982. Since then there has been a considerable increase in profits. Seven divisions including consumer products, Brillo & Pacific Airmotive divisions have been sold and our Notes repaid. It is anticipated that the remainder of the company will be sold later this year. Chomerics in which we held a convertible debenture was taken over by W.R. Grace.



Bluebird's new toy, "Winky Wagon".

### Hold

U.K.

Robert Flem Bluebird To Sharp Unqu Universal He 6 smaller inv

### U.S.A.

Signet Fund New Enter Convex Co ABS Ventu Tri-Tech\* Transatlan Ropex\* Petroleum Foodmake Purex O'Connor Harrow\* Microelec Maxtor Southwes L.R.E. 9 smaller

> \*including Total UK

## Holdings

U.K.	Value (£)	Principal Activities
Debert Fleming Holdings   2,316,800   uebird Toys   490,802   arp Unquoted Midland Inv. Trust   209,175   niversal Health Care   207,853   smaller investments*   109,280		Merchant bank Manufactures children's toys Specialises in small manufacturing companies Hospital beds and medical equipment
	£3,333,910 =	2.98% of Total Invested Funds
U.S.A.		
Signet Fund (Bermuda) New Enterprise Associates II & III Convex Computer ABS Ventures I & II Tri-Tech* Transatlantic Ventures Ropex* Petroleum Fermentations Foodmaker* Purex O'Connor (J.W.) Associates Harrow* Microelectronic Maxtor Southwestern Enterprises L.R.E. 9 smaller investments*	2,133,887 884,727 778,008 526,285 432,324 387,386 368,679 245,560 213,820 212,586 138,313 121,396 112,339 109,552 98,340 86,971 245,732	Offshore fund investing mainly in USA Venture fund based in San Francisco and Baltimore Microcomputers for geophysical applications Venture capital partnerships sponsored by Alex Brown Manufacture of electric motors Venture fund sponsored by Hambrecht & Quist Manufactures rotary and centrifugal pumps Speciality chemical manufacturer Fast food restaurants and franchises Manufactures industrial and domestic cleaning products Limited partnership investing in property Manufactures furniture and hardware products Computer aided design for integrated circuits Winchester disc drives Venture capital partnership based in Dallas Manufactures relays, principally for aircraft

s tive

<sup>\*</sup>including fixed interest
Total UK and USA unlisted fixed interest included above amounted to £98,047 and £1,115,005 respectively.

# Distribution of Invested Funds

at 31st December 1985

		<u>,</u>					<del></del>	
Valuation—£111,718,587 (1984—£96	,792,182)							
Valuation 21113, 10320, (1914	Dorcen	age of Va	duation		1984			
FOLITIES	refeeth	age or vo	1,000,000	1985	Total			
EQUITIES			Other	Total i	ì			
(including convertibles)	1	North (	countries	ļ	ł			
ì		America	i		i			
	U.K.							······································
CAPITAL GOODS			-	1	1	HER C	See String	
Building Materials	_		0.7	0.7	0.9			<b>3</b> 1
Contracting Construction			1.4	1.4	0.6	1683	2980	<u> </u>
Electricals & Electronics	_	5.2	ં•0	13-2	13.4	<del></del>		
Mechanical Engineering	-	3.0	-	3.0	5.5			
Motors		1.2	1.6	2:8	2·1 22·5			
		9.4	11.7	-21'1	42.3			
CONSUMER GROUP	İ		!		2.0	(985)	- AM	30.
Breweries and Distillers	-		1.2	1.2	2·8 1·6			
Leisure		0.8	0.8	1·6 4·8	3.8	1987	على في المالية المالية المالية	10000
Food Manufacturing	1.3	2·2 0·9	1.3	0.9	2.2	ŀ		
Food Retailing	_	2.7	2.0	4.7	3.8	l		
Health & Household Products		2.7	2.1	2.1	1.5	Į.		
Newspaper and Publishing		2.4	0.6	3.0	3.6	}		
Packaging and Paper Stores	_	1.2	2.8	4.0	4.8	1		
Textiles	-		-	_	1.5	i		
Tobacco	-	0.6	-	0.6	0.7			
Other Consumers	0.4	1.0	100	1·4 24·3	1:0 27:3	-		
	1.7	11.8	10.8	24.3	27.5	<b></b>		
OTHER GROUPS	ļ	l	1	١ , ,		. इस्य	Section Section (Section 1)	
Oil and Gas	0.4	3.0	l -	3.4	6.7			
Oil Servicing		1.3	1.7	2.3	3.1	(1934)		42.1
Chemicals	-	0·6 0·5	0.8	1.3	0.2	1		
Office Equipment	_	1 "	0.4	0.4	0.4			
Shipping and Transport Utilities		3.5	0.6	4.1	4.1	ı		
Telephone Networks	0.1	2.7	_	2.8	1.2			
Miscellaneous	0.2	2.0	3.8	6.0	4.8	_		
Management	0.7	13-6	7.3	21.6	22-4	_		
FINANCIAL GROUP	1		1			108	100	1100
Banks		1.2	5.7	6.9	3.9			
Discount Houses	-	-	-	-	0.3	31984		261571
Hire Purchase	<b> </b> -	0.5	-	0.5	_			
Insurance—		1	1		2.7			
Life .		2.2	4.4	6.6	1.5	1		
Composite	3.3			3.3	3.0	1		
Merchant Banks	1 =	1.5	1.2	2.7	2.5			
Property Miscellaneous Financial	0.6	2.4	1.0	4.0	3.5	1		
Investment Trusts and Offshore		1	1	1	1	İ		
Funds	0.2	2.8	1.8	4.8	6.1			
Mining and Mining Finance	1.0	-	2.1	3.1	0.7	1		
Overseas Traders	5.1	10.6	16.2	31.9		-		
				_		- <del> </del>		
TOTAL EQUITIES	7.5	45-4	40.0	70.9	1 /11/	1985	1.1%	
FIXED INTEREST				1		1984	1.3%	
Government Securities	1 =			1.1	1.3			
Others	0.1			_ <u> </u>				
TOTALS	7.6	46-4	46.0	100.0	100.0			
	.1. 1713	Aguaria	a Shara Is	ndices				

## Historical Record

at 31st December 1985

### Revenue and Capital

		1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
t	Earnings and Ordinary Dividend										
	Gross Revenue (£000's)	1,733	2,023	2,479	2,787	2,975	3,173	3,599	4,425	3,889	3,892
#	Earnings per share	1·16p	1-34p	1-61p	2-09p	2·15p	2·14p	2·25p	2·52p	2·73p	2·54p
#	Paid net per share	1·07p	1-30p	1.50p	2-00թ	2·02p	2·07p	2·18p	2·30p	2-50p	2-50p
#	Tax Credit per share	0-58p	0·67p	0·74p	0·85p	0-87р	0.89p	0∙93p	0-99р	1-07p	1-07p
#	Paid gross per share	1·65p	1-97p	2·24p	2·85p	2·89p	2∙96p	3·llp	3-29p	3·57p	3·57p
		)			1,						
††	Total Assets (£000's)	36,267	41,069	41,444	40,269	49,831	54,288	67,658	85,126	94,100	112,814
††	Assets attributable to Ordinary Capitel (£000s)	31,826	37,846	39,688	38,578	48,197	52,739	66,158	83,626	92,600	111,314
#†	Net Asset Value per share	42·7p	48·3p	49·9p	48·4p	60·3p	65·8p	82·5p	104-2p	115·4p	138•7p

### Geographical Disposition of Invested Funds

	Percer	tage of	Valuatio	1						
United Kingdom	53.8	71.7	73·2	73-5	62-1	53.1	40-1	33-5	31-1	7.6
North America	40-9	24-6	22.1	19-8	26.7	32-5	50-0	50-8	47-3	46-4
Japan	0.9	1.0	2.8	2.0	3.9	6.9	4-5	7.3	• 11-1	14.3
Other Far East	0.6	0.6	0.5	0.4	2-9	2.2	1.3	2.7	2.7	9.0
Continental Europe	2.6	1-2	0.2	2.3	2.4	3.5	2.4	3.7	6.4	22.7
Other Countries	1.2	0.9	1.2	2.0	2.0	1.8	1.7	2.0	1•4	_
	100	100	100	100	100	100	100	100	100	100

<sup>#</sup> Adjusted for 1 for 1 capitalisation issue in 1983.
the Including the investment dollar premium (100 per cent.) where applicable.
1979 includes non-recurring income of 0-20p net per ordinary share paid out as a special dividend to ordinary shareholders.

# Revenue Account

for the year ended 31st December 1985

Franked income from						
Franked income from—   1,077,801   136,434   146,739		Notes	2	£	1984(£)	
Listed Investments	Listed Investments			1,214,235	146,739	P
Other Income         190,702         97,082         57,995           Commissions         289,033         155,077           Gross Revenue         1         400,161         265,279           Expenses of Administration         1         400,161         265,279           Interest Payable         706,169         506,111           Revenue before Taxation         3         1,134,090         1,175,709           Taxation         3         1,134,090         1,175,709           Dividend on Preference Stock         10         17,500         17,500           Revenue earned for Ordinary Shares         4         2,033,943         2,189,857           Dividends on Ordinary Shares         802,302         1,203,454         1,203,454           Final 1-50p proposed (1984—total 2-50p)         2,005,756         2,005,756           Revenue retained Revenue Reserve balance brought forward         12         1,871,202         1,687,101           Balance carried forward         21,899,389         £1,871,202         2,730	Listed Investments			2,388,434	171,123	, gš
1 400,161 265,279 240,832   240,83	Deposit Interest		,		97,082 57,995	
Revenue before Taxation   3   1,134,090   1,175,709	Expenses of Administration			·	265,279 240,832	
Dividend on Preference Stock  Revenue earned for Ordinary Shares  Dividends on Ordinary Shares  Interim 1.00p paid 1st October 1985  Final 1.50p proposed (1984—total 2.50p)  Revenue retained Revenue Reserve balance brought forward  Balance carried forward  10  2,033,943  2,189,857  802,302  1,203,454  1,203,454  2,005,756  28,187  184,101  1,871,202  1,687,101  E1,899,389  £1,871,202				2,051,443	1,175,709 2,207,357	\$ 
Revenue earned for Ordinary Shares  Dividends on Ordinary Shares  Interim 1·00p paid 1st October 1985  Final 1·50p proposed (1984—total 2·50p)  Revenue retained Revenue Reserve balance brought forward  Balance carried forward  4802,302 1,203,454  2,005,756  28,187 184,101 1,871,202 1,687,101  £1,899,389 £1,871,202					<del></del>	}
Revenue retained Revenue Reserve balance brought forward  Balance carried forward  28,187 184,101 1,871,202 1,687,101  £1,899,389 £1,871,202	Dividends on Ordinary Shares Interim 1·00p gaid 1st October 1985 Final 1·50p proposed	7		2,005,756	1,203,454	
2.5dn 2.73p	Revenue Reserve balance brought forward	12		1,871,202	1,687,101	,
		4		2-54p	2·73p	÷.

 $\mathbf{F}^{i}$ 

The Notes on pages 22 to 25 form part of this Account

# Balance Sheet

### at 31st December 1985

Notes	2	£	1984 (L)
5&6		111,718,587	95,792,182
8	2,383,138 919,241 3,302,379		1,893,204 5,868 1,899,072
9	2,207,189		4,591,326
		1,095,190	(2,692,254)
		112,813,777	94,099,928
re Stock 9		1,000,000	1,000,000
		£111,813,777	£93,099,928
10 10	50,781,754	20,057,562 500,000	20,057,562 500,000 27,021,796
11 12	38,575,072	89,356,826 1,899,389	43,649,368 70,671,164 1,871,202 
	5 & 6  8 8 8 9  nre Stock 9	5 & 6  8	Notes 2  5 & 6 111,718,587  8 2,383,138 919,241 3,302,379  9 2,207,189  1,095,190 112,813,777  10 10,000,000 111,813,777  10 20,057,562 10 500,000  11 50,781,754 11 38,575,072 89,356,826

I.M. L. D. FORDE

Directors

The Notes on pages 22 to 25 form part of this Balance Sheet

# Statement of Accounting Policies

#### Statement of Accounting Policies

- (i) Revenue—Dividends and interest on investments are accounted for on a due date basis and are grossed up at the appropriate rate of tax credit. Deposit interest receivable and loan interest payable are accounted for on an accrual basis.
- (ii) Net surpluses over book cost arising on realisations of investments and foreign currency are credited to Capital Reserve. Any losses arising on realisations are debited to this reserve, (Note 11).
- (iii) Investments listed in Great Britain are valued at middle market prices. Those listed abroad are valued at closing or middle market prices as available. Unlisted investments are valued by the Directors. A reserve is established to reflect differences in value over book cost.
- (iv) Advance corporation tax attributable to dividends proposed at the balance sheet date, less the tax credit arising from estimated franked investment income receivable up to the date of payment of the tax, is treated as a current liability. Such advance corporation tax as is regarded as recoverable in the foreseeable future is treated as an asset.

### Notes on the Accounts

for the year ended 31st December 1985

1 Expenses of Administration	Management fee and general expenses Banks' safekeeping and other charges Directors' fees Auditors' remuneration Trustees' fees	1985(£) 306,898 66,838 22,000 3,850 575	1984(£) 198,134 43,666 19,404 3,500 575
		£400,161	£265,279
	Fees were paid to Directors at the rate of £3,500 each p Chairman.	er annum, plus an additio	nal£1,000 to the
2 Interest	On Debenture Stock-	1985(£)	1984 (£)
Payable	Repayable within five years On bank borrowing repayable within five years—	55,000	55,000
	Foreign currency borrowing	176,985	154,583
	Sterling borrowing	74,023	31,249
		£306,008	£240,832
	1	<del></del>	

# Notes on the Accounts

for the year ended 31st December 1985 Continued

and are t	3 Taxation	The taxation in respect of the revenue for the year is arrived at as Corporation tax  Less: Relief for overseas taxation  Group relief attributable to subsidiary	814,074 (293,473)	1984(£) 782,327 (242,787)
cy are Note 11).		Overseas taxation	(45,394) 474,607 292,473	(89,725) 449,815 242,787
broad by the	•	Tax suffered on franked investment income	763,080 364,270	692,602 507,552
logo stro	,	Taxation adjustments for previous year	1,132,350 1,740	1,200,154 (24,445)
, less the ayment	•	Charge to Revenue Account	£1,134,090	£1,175,709
		Corporation tax has been provided at the rate of 41·25 per cent. Advance corporation tax on the proposed final dividend, calcustatement of accounting policies, is included in creditors. In the estimated to be £460,000, will be fully recoverable against the for 1986 or earlier years and it is, therefore, also included in cur. The corporation tax charge has been reduced by £45,994/1934 estimated scientific research expenditure of £111,500(1984) subsidiary for the year ended 3 lst December 1985. Dividends payable by the Company carry a tax credit at the rate distributions at the time of payment.	lated in accordance wie opinion of the Direct Company's corporation rent assets.  -£89,725) in respect 194,900) attributable	th the ors such tax, n tax liability of the to the
	4 Earnings	The calculation of earnings per share is based on net earnings and 80,230,248 Ordinary shares of 25p in issue.	of£2,033,943 <i>(1984—£</i>	2,189,857)
2016	5 Investments	Investments listed in Great Britain have been valued at middle have been valued at closing or middle market prices, and unlis Directors based upon latest dealing prices, stockbrokers valua other known accounting information. The valuations of foreig balances have been translated into sterling at actual rates when and otherwise at the rates of exchange ruling on 31st December	ted investments are as- tions, net asset values, n investments and force currency has been sol	valued by the earnings and
984(£) 98,134	,		1005 (0)	1001m
43,666		Listed at market valuation on recognised Stock Exchanges	1985 (£)	1984 (£)
19,404		Great Britain	5,164,254	26,382,165
3,500 575	 	Abroad	95,324,418	58,505,833
3/3	; 1	Unlisted at Directors' valuation	100,488,672	84,887,998
65,279	1	Great Britain	3,333,910	3,686,597
_ <del></del>		Abroad	6,957,592	7,644,924
00 to the	1	Subsidiaries	938,413	572,663
	· ·		11,229,915	11,904.184
			£111,718,587	£96,792,182
1984 (L)	I	Market value of investments held at 1st January 1985 Unrealised net appreciation at 1st January 1985	96.792,182 (43,649,368)	92,880,77 <i>I</i> (38,855,724)
		Retranslation of foreign currency borrowing	(77,113)	(505,819)
55,000	1	Cost of investments held at 1st January 1985 Additions at cost Disposals at cost	53,065,701 46,513,477 (26,435,663)	53,519,228 24,054.454 (24,507,981)
54,583 31,249	) ;	Cost of investments held at 31st December 1985 Unrealised net appreciation at 31st December 1985 Retranslation of Society currency borrowing	73,143,515 38,575,072	53,065,701 43,649,368 77,113
40,832		Market value of investments held at 31st December 1985	£111,718,587	£96,792,182

## Notes on the Accounts

for the year ended 31st December 1985 Continued

6 Subsidiaries	ENY Oil & Gas Limited is a wholly owned subsidiary registered in England with an issued share capital of £100 and an interest free loan of £753,728 (1984—£400,000) from the Company. ENY Oil & Gas Limited is a limited partner with a 17.9% share in Claremount Energy Partnership 1983 and a 22.0% share in Claremount Energy Partnership 1984 both of which are engaged in exploration for oil and gas in the U.S.A. and Canada. To coincide with the accounts of the Partnership the accounts of the subsidiary are drawn up to the 31st December. At 31st December 1984 the subsidiary's accounts showed net assets of £5,532 (31st March 1984—£125.) Sussex Investments Inc is a wholly owned subsidiary registered in the State of Delaware, USA with an issued share capital of US\$ 100. It is a limited Partner in O'Connor Associates L.P. which is engaged in property development in the USA. In the opinion of the directors it would be of no real value to the members of the company to produce consolidated accounts in view of the insignificant amounts involved and also of the different nature of the operations of the company and its subsidiaries.
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7	Contingent
	Liabilities

At 31st December 1985 there were contingent liabilities of £1,213,775 (1984—£2,268,221) in respect of underwriting commitments and calls on partly paid investments.

8	Current
	Assets

Debtors—	1985(£)	1984 (£)
Sales for future settlement	57,259	1,517,308
Debtors	1,359,921	72,896
Advance corporation tax recoverable*	460,000	303,000
Taxation recoverable	505,958	_
	£2,383,138	£1,893,204
Foreign currency balances— Current account	2,502	5,868
Sterling balances with bankers		
Current Account	158,739	
Deposit Account	758,000	_
	CO10 241	£5,868
	£919,241 ————	

<sup>\*</sup>Including an estimated sum of £297,000 (1984—£303,000) recoverable after one year.

_	O 11	
9	Creditors	ľ
	CICUIOL	3

Amounts falling due within one year— Sterling Bank overdraft Foreign currency borrowing	1985 (£) 6,883 —	1984(£) 1,770,674 1,233,822
Purchases for future settlement	54,660	· · -
Taxation	789,916	324,412
Creditors	133,235	38,923
Interest on Debenture Stock (accrued)	20,041	20,041
Dividend on Ordinary Shares (proposed)	1,203,454	1,203,454
	£2,207,189	£4,591,326
Amounts falling due after more than one year— Debenture Stock—Redeemable at par and secured	1985(£)	1984 (£)
by a floating charge on the assets of the Company— £1,000,000—5½% 1987 Interest payable half yearly on 21st February and 21st August.	£1,000,000	£1,000,000

		Authorised	1 2-3		lssued and fully paid	
10 Sh	iare -	Autnonsea £		(2) 7881	1984 (£)	
C	***	500,000 23,500,000 £24,000,000	500,000 5 (now 3-5) per cent. Cumulative Preference Shares of £1 80,230,248 Ordinary Shares of 25p	500,000 20,057,562	500,000 20,057,562	
				£20,557,562	£20,557,562	
				1985(£)	1984 (£)	
	Reserves	Balance broug Net surplus o	reciation on investments ight forward on realisation of investments te difference on foreign currency transactions fall) on U.S. Dollars sold forward	27,021,796 19,862,586 225,032 3,672,340	23,025,248 8,922,253 (676,700) (4,249,005)	
		Balance at 31		50,781,754	27,021,796	
		Unrealised ap Investmen At valuation At book va		111,718,587 73,143,515	96,792,182 53,065,701	
	Retro	•		38,575,072	43,726,481	
		Retranslat to 31 st Dec	etranslation of foreign currency borrowing 31 st December 1984 exchange rates		(77,113)	
				38,575,072	43,649,368	
		Balance at 3 of capital res	lst December being net surplus serves	£89,356,826	£70,671,164	
12	Revenue Reserve	Balance brought forward  Add: Undistributed revenue  Balance at 31st December	ought forward distributed revenue	1985 (£) 1,871,202 28,187	1984(£) 1,687,101 184,101	
			£1,899,389	£1,871,202		
13	Approval of Accounts	the Directo	ng on 4th February 1986 ors approved the publication counts			

# Report of the Auditors

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To the Members of The English and New York Trust plc

We have examined the financial statements on pages 20 to 26 in accordance with approved auditing standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31st December 1985 and of its net revenue and source and application of funds for the year ended on that date and comply with the Companies Act 1985.

London 7th March 1986 Blease, Lloyd & Co. Chartered Accountants

# Source and Application of Funds

for the year ended 31st December 1985

****			1985	<del></del>	1984
Source of	Revenue before tax		2000 3,286		£7000 3,383
Funds	Derived from capital:		3,200		**5303
	Sale of investments— Equities and convertibles	45,773		28,962	
	Others	525	44	4,468	
	Exchange rate differences on foreign	***************************************	46,298		33,430
	currency transactions		3,897		(5,545)
	Total source of funds		53,381	•	31,268
Application	Dividends paid during year:	10		••	
of Funds	Preference stock Ordinary stock	18		18	
	Final for previous year	1,203		1,043	
	Interim for current year	802		802	
		2,023		1,863	
	Taxation: Paid and suffered on revenue	1,333		1,209	
	Purchase of investments— Equities and convertibles Others	45,828 685		23,988	
		46,513		24,054	
	Total application of funds		49,869		27,126
	••		£3,512		
					£4,142
Total increase	Debtors	(173)		1,521	
in liquidity	Creditors	(149)		43	
		(322)		1,564	
	Cash and short term deposits Foreign currency borrowing	2,677		(1,028)	
	- 5.5.6. Currency cortowing	1,157		3,606	
		3,834		2,578	
			£3,512		£4,142

# Directors' Report

4 0 33	Ir w aj	he Company operates as an approved Investment Trust within the meaning of Section 359 of the acome and Corporation Taxes Act 1970 as amended by the Finance Act 1972, confirmation of which has been received from the Inland Revenue for the year ended 31st December 1984. Such approval is expected to be granted for the accounting year now under review. The Company is not close company.		
30	Share Capital	There has been no change in the share capital of the Company of	during the year.	
45)	THE COLLINATE	Gross income for the year after deducting all nanagement and general expenses amounted to Taxation absorbed	£3,185,533 1,134,090	
	•	and there remained a balance of from which has been deducted the dividend on £500,000 Preference Stock	2,051,443 17,500	
,		leaving available for distribution to Ordinary Shareholders	2,033,943	
	Dividends	Provision has been made in the Accounts for dividends declared on 80,230,248 Ordinary shares of 25p as for Interim 1.00p per share paid 1st October 1985 Final 1.50p per share proposed	ollows: £802,302 1,203,454 ———————————————————————————————————	
		thus leaving to be added to Revenue Reserve	£28,187	
	1	Subject to the final dividend being approved payment will be Shareholders on the Register of Members at the close of busin dividend of 1-50p per share carries a tax credit of 0-64p per share dividend paid, is equivalent to $14-3$ per cent. gross, the same	nare which, together with the interim as paid last year.	
,126 	Invested Funds	Sales of investments during the year resulted in net gains of £ Act 1980 exempt approved Investment Trusts from corpora funds at 31st December 1985 were valued at £111,718,587 to assets of £1,095,190 (1984—£96,792,182 deduct liabilities of £1).	o which has to be added net current	
	Net Asset Value	The net asset value of the Ordinary shares of 25p at the year final dividend and the prior charge capital at redemption value of 115·4p at 31st December 1984.		
	Multi-Currency Borrowing Facilities	The Trust has multi-currency borrowing facilities with the Benson Ltd equivalent to approximately U.S. \$12,230,000 31st December 1985 none of these facilities were being utili U.S. \$1,430,000).	Bank of Montreal and Kleinwort, Dand U.S. \$7,230,000 respectively. At sed (1984 —Bank of Montreal	
4,142	Business Review	A review of the Company's activities is given in the Chairma the Investment Managers' review on pages 6 to 17.	an's Statement on pages 3 and 4 and in	
	Substantial Shareholdings	The Company has been advised of the following holdings in Capital—London and Manchester Group—8,106,000 shar Company Ltd—5,885,886 shares (7.3%), The Standard L shares (7.7%), Sun Life Assurance Society Plc—4,838,000	ife Assurance Company—6,187,830	

## Directors' Report

Continued

Donations & Subscriptions

Charitable donations made during the year to the Charities Aid Fund aggregated £1,071. In addition the Company subscribed to the following: £550 Economic League, £850 Conservative Board of Finance, £200 British United Industrialists, £110 English Speaking Union.

Change of Name

The Directors recommend that the name of the Company be changed to Kleinwort Overseas Investment Trust plc and a Special Resolution will be proposed at the forthcoming Annual General Meeting. Existing share certificates will continue to be valid.

Directors and Management

Mr. W. H. Conroy retires by rotation at the Annual General Meeting and is not seeking re-election. He has been a director of the Company since 1970 and was appointed Chairman in 1980. Mr. S. G. Errington also retires by rotation at the Annual General Meeting and offers himself for re-election.

The Directors of the Company and their interests in the share capital as at 31st December are listed

	Ordinary Shares of 25p			
	1985		1984	
	Beneficial	Other	Beneficial	Other
D. A. Acland	8,000	40,000	8,000	40,000
W. H. Conroy	35,000	2,000	35,000	2,000
S. G. Errington	2,000	_	2,000	_
I. M. L. D. Forde	7,500	_	7,50 <b>0</b>	
P. L. A. Jamieson	2,000		2,000	
J. F. H. Trott	_	1,000	<u>.</u>	-

Since the year end date Mr J. F.H. Trott has acquired a beneficial interest in 5,000 ordinary shares

No other changes to the above holdings had been reported up to 7th March 1986. Mr. I. M. L. D. Forde and Mr. J. F. H. Trott are Directors in the Kleinwort Benson Group which provides all investment management and administrative services through Kleinwort Benson Investment Management Limited. The management contract, terminable at three years' notice, provides for a management fee of 0·25% per annum of the value of the assets after deduction of current liabilities, short term loans under one year and unit trusts and offshore funds managed by Kleinwort Benson Investment Management Limited.

No contracts of significance in which Directors are deemed to have been interested have subsisted during the year under review.

Auditors

A resolution appointing Blease, Lloyd & Co. as the Company's Auditors and authorising the Directors to fix their remuneration will be submitted to the Annual General Meeting.

By Order of the Board P. L. Longcroft Secretary

7th March 1986

## Notice of Meeting

Notice is hereby given that the Annual General Meeting of The English and New York Trust ple will be held at the Registered Office of the Company, 20 Fenchurch Street, London, E.C.3, on Tuesday 8th April 1986 at 2.30 p.m. for the following purposes:—

#### **ORDINARY BUSINESS**

- To receive and adopt the Report of the Directors and the Accounts for the year ended 31st December 1985 with the Auditors' Report thereon.
- 2. To declare a Final Dividend.
- 3. Thire-elect a Director.
- 4. To re-appoint the Auditors and authorise the Directors to fix their remuneration.

#### SPECIAL BUSINESS

To consider and, if thought fit, pass the following resolution as a Special Resolution— That the name of the Company be changed to Kleinwort Overseas Investment Trust plc.

By Order of the Board P. L. Longeroft Secretary

20 Fenchurch Street London EC3P 3DB 14th March 1986

#### Notes

A Member entitled to attend and vote at this meeting may appoint one or more proxies to attend and, on a poll, vote in his stead. The proxy need not be a Member of the Company. Proxies must be lodged at least forty-eight hours before the Meeting. Completion of the enclosed form of proxy does not preclude a Member from attending the meeting and voting in person. Contracts of service are not entered into with the Directors, who hold office in accordance with the Articles of Association.

# Form of Proxy

The English and New York Trust plo Proxy for use at Annual General Meeting	:			
(a) I/We	(b)			
being a Member(s) of the above-named Company, hereby appoint	whom failing the Chairman of the Meeting, as my/our Proxy to vote for me/us and on my/our behalf at the Annual General Meeting of the Company to be held on 8th April 1986 and at any adjournment thereof.			
(c)				
Ordinary Resolutions		For	Against	
To adopt the Report and Accounts				
To declare a final dividend of 1.50p per share		· · · · · · · · · · · · · · · · · · ·		
To re-elect Mr. S. G. Errington as a Director				
To re-appoint Blease, Lloyd & Co. as Auditors and author the Directors to fix their remuneration	rise			
Special Resolution		For	Against	
To change the name of the Company to Kleinwort Overseas Investment Trust plc				
(d)		<del></del>	<del></del>	
Signature				
Dated this	day of		1986	
NOTES  (a) Please insert full name(s) of all holders.  (b) Members entitled to attend and vote at the Meeting may appoint one or more proxies of their own choice to attend and, on a poll, vote in their stead. If it is so desired please insert the name(s) in the space provided.	(d) In the case of a corporation this proxy must be under the Common Seal or under the hand of an officer or attorney duly authorised. In the case of joint holdings the signature of the first-named on the Register of Members will be accepted to the exclusion of the votes of the other joint holders.			
c) Please indicate above with an "X" how you wish your ote to be east; if you do not do so, the proxy will abstain r vote at his discretion.  To be effective this proxy must reach the office of Registrars of the Company not less than 48 hours the time of the Meeting.			office of the 48 hours before	