MURPHY & SON LIMITED

Strategic Report, Report of the Directors and

Financial Statements

For The Year Ended 31st March 2016



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MURPHY & SON LIMITED

Company Information For The Year Ended 31st March 2016

DIRECTORS:

J A Carmichael S L Hale J E S Dunn B A McCluskie Dr C J Fleming

C W R Nicholds

SECRETARY:

S L Hale

REGISTERED OFFICE:

Alpine Street Old Basford Nottingham NG6 0HQ

REGISTERED NUMBER:

00106442

AUDITORS:

Wilkins Kennedy LLP Statutory Auditor Chartered Accountants 1-5 Nelson Street Southend on Sea Essex SS1 1EG

BANKERS:

Barclays Bank PLC 16 High Street Harpenden Hertfordshire AL5 2TD

SOLICITORS:

Nelsons Pennine House 8 Stanford Street Nottingham NGI 7BQ

Strategic Report For The Year Ended 31st March 2016

The directors present their strategic report for the year ended 31st March 2016.

REVIEW OF BUSINESS

This year we have achieved an excellent 5% growth in turnover, with core sales and exports both performing well in a competitive market. The UK micro brewing sector continues to perform well and we have decided to take our model over to North America with the recruitment of a technical sales representative where the Craft Breweries are growing rapidly and are revealing a market for many of our products and expertise.

Domestically we departed company with our Finance and Operations Director. This temporarily stalled progress on our site-refurbishment programme, which is gathering pace again with the expected demand on our liquid resources. While the cash balances currently remain healthy we expect them to deplete in a controlled and strategic manner as the site upgrading process moves forward in the next few years.

Finally, we are pleased to announce the promotion to the Board of Charles Nicholds, where he will continue to focus on sales development and extend his expertise over the production function.

PRINCIPAL RISKS AND UNCERTAINTIES

We foresee few risks and uncertainties in our business operation unless there is a decline in beer consumption, which would be unexpected in the current climate.

The program of site development will include improvements to take account of the Health and Safety, Environmental and Food legislation requirements that the Company is committed to meeting and to ensure best practice is adhered to.

ON BEHALF OF THE BOARD:

J A Carmichael - Director

22nd June 2016

Report of the Directors For The Year Ended 31st March 2016

The directors present their report with the financial statements of the company for the year ended 31st March 2016.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of consulting and manufacturing chemists.

DIVIDENDS

| Interim dividends per share were paid as follows: Ordinary £1 shares | £5.00 £1.375 | - 13 July 2015 - 22 February 2016 |
|--|---|--------------------------------------|
| | £6.375 | |
| Preference £1 shares | £5.00 £1.375 ———————————————————————————————————— | - 13 July 2015 - 22 February 2016 |

The directors recommend final dividends per share as follows:

| Ordinary £1 shares | £5.25 |
|----------------------|-------|
| Preference £1 shares | £5.25 |

The total distribution of dividends for the year ended 31 March 2016 will be £265,000

DIRECTORS

The directors shown below have held office during the whole of the period from 1st April 2015 to the date of this report.

J A Carmichael S L Hale J E S Dunn B A McCluskie Dr C J Fleming

Other changes in directors holding office are as follows:

S A Kelly - resigned 21st August 2015 C W R Nicholds - appointed 10th July 2015

Report of the Directors For The Year Ended 31st March 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Wilkins Kennedy LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

S L Hale - Secretary

22nd June 2016

Report of the Independent Auditors to the Members of Murphy & Son Limited

We have audited the financial statements of Murphy & Son Limited for the year ended 31st March 2016 on pages seven to twenty four. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st March 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Report of the Independent Auditors to the Members of Murphy & Son Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

M Norton (Senior Statutory Auditor)

for and on behalf of Wilkins Kennedy LLP

Statutory Auditor

Chartered Accountants

1-5 Nelson Street

Southend on Sea

Essex

SSI IEG

22nd June 2016

Income Statement For The Year Ended 31st March 2016

| | | 2010 | 6 | 201: | 5 |
|--|-------|----------------------|-----------|----------------------|-----------|
| | Notes | £ | £ | £ | £ |
| TURNOVER | | | 8,081,403 | | 7,681,174 |
| Cost of sales | | | 5,067,189 | | 4,872,342 |
| GROSS PROFIT | | | 3,014,214 | | 2,808,832 |
| Distribution costs Administrative expenses | •• | 753,742 1,771,191 | 2,524,933 | 743,788 1,599,114 | 2,342,902 |
| | | | 489,281 | | 465,930 |
| Other operating income | | | 83,482 | | 39,499 |
| OPERATING PROFIT | 3 | | 572,763 | | 505,429 |
| Income from fixed asset investments Interest receivable and similar income | | 5,488 7,347 | 12,835 | 8,988 10,053 | 19,041 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | ٠. | 585,598 | | 524,470 |
| Tax on profit on ordinary activities | 4 | | 82,293 | | 131,984 |
| PROFIT FOR THE FINANCIAL YEAR | | | 503,305 | | 392,486 |

Other Comprehensive Income For The Year Ended 31st March 2016

| Notes | 2016 £ | | 2015 £ |
|--|-----------|-----|-----------|
| PROFIT FOR THE YEAR | 503,305 | • • | 392,486 |
| OTHER COMPREHENSIVE INCOME | · | • | |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | 503,305 | | 392,486 |

Balance Sheet
--31st March-2016

| | | 201 | 6 . | 201: | 5 |
|-------------------------------------|-------|-----------|-----------|-----------|-------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 6 | | 106,506 | | 248,513 |
| Tangible assets | 7 | | 3,816,319 | | 3,625,089 |
| Investments | 8 | | 200 | | 200 |
| | | | 3,923,025 | | 3,873,802 |
| CURRENT ASSETS | | | | • | |
| Stocks | 9 | 1,380,664 | | 1,356,603 | |
| Debtors | 10 | 1,366,059 | | 1,400,636 | |
| Investments | 11 | 112,681 | : | 234,686 | • |
| Cash at bank | | 1,717,249 | • | 1,038,981 | |
| | | 4,576,653 | | 4,030,906 | |
| CREDITORS | | ř | ٠ | | |
| Amounts falling due within one year | 12 | 1,281,739 | | 914,623 | |
| NET CURRENT ASSETS | | | 3,294,914 | | 3,116,283 |
| TOTAL ASSETS LESS CURRENT | • • | • | | • | |
| LIABILITIES | | | 7,217,939 | | 6,990,085 |
| PROVISIONS FOR LIABILITIES | 13 | | 153,441 | | 173,892 |
| NET ASSETS | | | 7,064,498 | | 6,816,193 |
| | | | | | |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 14 | | 40,000 | | 40,000 |
| Other reserves | 15 | | •• - | | 501,313 |
| Retained earnings | 15 | | 7,024,498 | | 6,274,880 |
| SHAREHOLDERS' FUNDS | | | 7,064,498 | | 6,816,193 |

The financial statements were approved by the Board of Directors on 22nd June 2016 and were signed on its behalf by:

J A Carmichael - Director

S L Hale - Director

Statement of Changes in Equity For The Year Ended 31st March 2016

| | Called up share capital £ | Retained earnings £ | Other reserves | Total equity £ |
|--|------------------------------------|---------------------------|----------------|----------------------|
| Balance at 1st April 2014 | 40,000 | 6,137,394 | 501,313 | 6,678,707 |
| Changes in equity Dividends Total comprehensive income | - - | (255,000) 392,486 | · | (255,000) 392,486 |
| Balance at 31st March 2015 | 40,000 | 6,274,880 | 501,313 | 6,816,193 |
| Changes in equity Dividends Total comprehensive income | | (255,000) 1,004,618 | (501,313) | (255,000) 503,305 |
| Balance at 31st March 2016 | 40,000 | 7,024,498 | | 7,064,498 |

Cash Flow Statement For The Year Ended 31st March 2016

| 1 | Notes | 2016 £ | 2015 £ |
|---|-------|-----------|-----------|
| Cash flows from operating activities | | | |
| Cash generated from operations | 1 | 1,389,503 | 752,547 |
| Tax paid | | (125,952) | (102,063) |
| Net cash from operating activities | · | 1,263,551 | 650,484 |
| Cash flows from investing activities | | | |
| Purchase of tangible fixed assets | | (483,519) | (160,757) |
| Sale of tangible fixed assets | | 16,030 | 23,832 |
| Sale of listed investments | | 119,225 | , |
| Interest received | | 7,347 | 10,053 |
| Dividends received | | 5,488 | 8,988 |
| Net cash from investing activities | | (335,429) | (117,884) |
| | | | |
| Cash flows from financing activities | | | |
| Loan repayments in year | | 5,146 | 5,050 |
| Equity dividends paid | | (255,000) | (255,000) |
| Net cash from financing activities | | (249,854) | (249,950) |
| Increase in cash and cash equivalents | | 678,268 | 282,650 |
| Cash and cash equivalents at beginning of | f | · | . , |
| year | 2 . | 1,038,981 | 756,331 |
| Cash and cash equivalents at end of year | 2 | 1,717,249 | 1,038,981 |

Notes to the Cash Flow Statement For The Year Ended 31st March 2016

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| OF ENTITIONS | 2016 | 2015 |
|--|-----------|-----------|
| | £ | £ |
| Profit before taxation | 585,598 | 524,470 |
| Depreciation charges | 423,800 | 417,130 |
| Loss/(profit) on disposal of fixed assets | 11,265 | (6,728) |
| Change in value of listed investments | 2,780 | (14,678) |
| Revaluation of investment properties | (16,799) | _ |
| Finance income | (12,835) | (19,041) |
| | 993,809 | 901,153 |
| (Increase)/decrease in stocks | (24,061) | 274,141 |
| Decrease/(increase) in trade and other debtors | 29,431 | (377,910) |
| Increase/(decrease) in trade and other creditors | 390,324 | (44,837) |
| Cash generated from operations | 1,389,503 | 752,547 |

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31st March 2016

| | 31/3/16 £ | 1/4/15 £ |
|----------------------------|----------------|--------------|
| Cash and cash equivalents | 1,717,249 | 1,038,981 |
| Year ended 31st March 2015 | | |
| | . 31/3/15 £ | 1/4/14 |
| Cash and cash equivalents | 1,038,981 | £ 756,331 |

Notes to the Financial Statements For The Year Ended 31st March 2016

ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

The company transitioned from previously extant UK GAAP to FRS 102 as at 1 April 2014. An explanation of how transition to FRS 102 has affected the reported financial position and financial performance is given in the notes to the financial statements.

In the opinion of the directors, it remains appropriate to continue to adopt the going concern basis of accounting.

Turnover

1.

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Goodwill

Goodwill is being amortised evenly over its useful economic life of 5 years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold land and buildings

in accordance with the property20% on cost and 10% on cost

Plant and machinery

- 20% on cost and 10% on cost

Furniture & equipment Motor vehicles

- 25% on reducing balance

No depreciation is charged on assets in the course of construction.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Investment property

Investment properties for which fair value can be measured reliably without undue cost or effort are measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

Listed investments

Listed investments are stated at fair value in accordance with FRS 102. Changes to fair value are recognised in profit or loss.

| 2. | STAFF COSTS | | |
|----|---|--------------------|-----------|
| | | 2016 | 2015 |
| | | £ | £ |
| | Wages and salaries | 1,167,500 | 1,083,137 |
| | Other pension costs | 83,158 | 81,154 |
| | | · | |
| | | 1,250,658 | 1,164,291 |
| | | | |
| .s | The average monthly number of employees during the year was as follows: | | · |
| | · · · · · · · · · · · · · · · · · · · | 2016 | 2015 |
| | | | |
| | Directors | 6 | 6 |
| | Production, distribution and office | 50 | 49 |
| | | 56 | 55 |
| | | | |
| | | • | |
| 3. | OPERATING PROFIT | | |
| | | | |
| | The operating profit is stated after charging/(crediting): | | |
| | | 2016 | 2015 |
| | | £ | £ |
| | Depreciation - owned assets | 281,793 | 275,123 |
| | Loss/(profit) on disposal of fixed assets | 11,265 | (6,728) |
| | Goodwill amortisation | 142,007 | 142,007 |
| | Auditors' remuneration | 13,000 | 12,500 |
| | Auditors' remuneration for non audit work | 16,700 | 2,200 |
| | Foreign exchange differences | (27,342) | 17,231 |
| | Rents receivable - operating leases | (42,121) ====== | (42,052) |
| | | | |
| | Directors' remuneration | 361,625 | 343,243 |
| | Compensation to director for loss of office | 53,324 | • |
| | | === | === |
| | The number of directors to whom retirement benefits were accruing was as foll | ows. | |
| | The name of an esters to whom terms and selection were approximately was as for | · · · · · · | |
| | Money purchase schemes | 3 | 3 |
| | | | === |
| | L. C. marting recording the highest poid dispeton is as follows: | | |
| | Information regarding the highest paid director is as follows: | 2016 | 2015 |
| | | 2016 £ | 2015 £ |
| | Emoluments etc | 171,589 | 152,408 |
| | | | ===== |
| | | | |

| | | • |
|--|------------------------------|--------------|
| TAXATION | • • • | |
| Analysis of the tax charge | | • |
| The tax charge on the profit on ordinary activities for the year was as | follows: | |
| The tax charge on the profit on ordinary activities for the year was as | 2016 | 2015 |
| | £ | £ |
| Current tax: | ~ | 2 |
| UK corporation tax | 102,744 | 125,952 |
| OK corporation tax | 102,744 | 123,932 |
| Deferred tax | (20,451) | 6,032 |
| | | |
| Tax on profit on ordinary activities | 82,293 | 131,984 |
| | | |
| • | | |
| Reconciliation of total tax charge included in profit and loss | | |
| The tax assessed for the year is lower than the standard rate of co | orporation tax in the UK. Th | e difference |
| explained below: | | |
| | | |
| | 2016 | 2015 |
| | £ | £ |
| Profit on ordinary activities before tax | 585,598 | 524,470 |
| | | |
| Profit on ordinary activities multiplied by the standard rate of corpora | ation | • |
| tax in the UK of 20% (2015 - 21%) | 117,120 | 110,139 |
| | • | |
| Effects of: | | |
| Expenses not deductible for tax purposes | 3,484 | 8,989 |
| Income not taxable for tax purposes | (3,902) | (1,887) |
| Capital allowances in excess of depreciation | (13,958) | (1,001) |
| Depreciation in excess of capital allowances | - | 13,958 |
| Marginal rate relief | - | (2,164) |
| Deferred tax movement | (20,451) | 2,949 |
| beleffed tax movement | | . ——— |
| Total tax charge | 82,293 | 131,984 |
| i otal tax charge | ====== | ===== |
| | | |
| DIVIDENDS | | |
| DIVIDENDS | 2016 | 2015 |
| • | £ | |
| Ordinary shares of £1 each | I. | £ |
| | 127 500 | 127 500 |
| Interim Defended a few and a few an | 127,500 | 127,500 |
| Preference shares of £1 each | 107 500 | 107.600 |
| Interim | . 127,500 | 127,500 |
| | | |
| | 255,000 | 255,000 |

| 6. | INTANGIBLE FIXED ASSETS | | | Goodwill £ |
|----|-------------------------------------|--------------------|---|---------------|
| | COST | | | . ~ |
| | At 1st April 2015 | | | |
| | and 31st March 2016 | | | 1,670,969 |
| | AMORTISATION | | | |
| | At 1st April 2015 | | | 1,422,456 |
| | Amortisation for year | | | 142,007 |
| | At 31st March 2016 | | | 1,564,463 |
| | NET BOOK VALUE | | | |
| | At 31st March 2016 | | | 106,506 |
| | At 31st March 2015 | | | 248,513 |
| 7. | TANGIBLE FIXED ASSETS | | | |
| | | Freehold | | |
| | | land and | Investment | Plant and |
| | | buildings | properties | machinery |
| | | £ | £ | £ |
| | COST OR VALUATION | A 007 717 | 1 000 153 | |
| | At 1st April 2015 | 2,805,515 | 1,029,173 | 1,512,542 |
| | Additions | 221,031 | • . | 193,493 |
| | Disposals Reclassification/transfer | (17,822) 16,799 | • | (49,759) |
| | Reclassification/transfer | 10,/99 | · - | - |
| | At 31st March 2016 | 3,025,523 | 1,029,173 | 1,656,276 |
| | DEPRECIATION | • | • | |
| | At 1st April 2015 | 886,276 | _ | 1,348,835 |
| | Charge for year | 96,748 | <u>.</u> | 64,934 |
| | Eliminated on disposal | (12,110) | - | (46,023) |
| | | | | |
| | At 31st March 2016 | 970,914 | | 1,367,746 |
| | NET BOOK VALUE | | | · |
| | At 31st March 2016 | 2,054,609 | 1,029,173 | 288,530 |
| | At 31st March 2015 | 1,919,239 | 1,029,173 | 163,707 |
| | • | · | ======================================= | |

Notes to the Financial Statements - continued For The Year Ended 31st March 2016

7. TANGIBLE FIXED ASSETS - continued

| | Furniture & equipment £ | Motor vehicles | Laboratory apparatus £ | Totals £ |
|---------------------------|-------------------------------|----------------|------------------------------|-------------|
| COST OR VALUATION | | | | |
| At 1st April 2015 | 208,051 | 438,348 | 416,928 | 6,410,557 |
| Additions | 26,383 | 40,170 | 2,442 | 483,519 |
| Disposals | (12,906) | (39,332) | (1,154) | (120,973) |
| Reclassification/transfer | | - | | 16,799 |
| At 31st March 2016 | 221,528 | 439,186 | 418,216 | 6,789,902 |
| DEPRECIATION | | | | |
| At 1st April 2015 | 187,119 | 186,316 | 176,922 | 2,785,468 |
| Charge for year | 6,993 | 69,595 | 43,523 | 281,793 |
| Eliminated on disposal | (7,647) | (26,792) | (1,106) | (93,678) |
| At 31st March 2016 | 186,465 | 229,119 | 219,339 | 2,973,583 |
| NET BOOK VALUE | | • | | |
| At 31st March 2016 | 35,063 | 210,067 | 198,877 | 3,816,319 |
| At 31st March 2015 | 20,932 | 252,032 | 240,006 | 3,625,089 |
| | | | | |

The investment properties were valued in March 2013 by Hammond Property Services in respect of properties in the Nottingham area and by Master Moves in respect of properties in the Wheathampstead area, and are shown at fair value. All properties are valued at open market value after reflecting existing tenancy agreements. In the directors' opinion, the fair value of investment property at the balance sheet date is not materially different from the carrying value included in the accounts.

Cost or valuation at 31st March 2016 is represented by:

| Valuation in 2013 Cost | | Freehold land and buildings £ 3,025,523 3,025,523 | Investment properties £ 1,029,173 - 1,029,173 | Plant and machinery £ 1,656,276 1,656,276 |
|---------------------------|-------------------------------|---|---|---|
| | Furniture & equipment £ | Motor vehicles | Laboratory apparatus £ | Totals £ |
| Valuation in 2013 Cost | 221,528 | 439,186 | 418,216 | 1,029,173 5,760,729 |
| | <u>221,528</u> | 439,186 | 418,216 | 6,789,902 |

| 8. | FIXED ASSET INVESTMENTS | | | Shares in |
|-----|---|-------------------------------------|--------------------|----------------------------|
| | | | | group undertakings £ |
| | COST At 1st April 2015 and 31st March 2016 | | | 6,134 |
| | PROVISIONS At 1st April 2015 and 31st March 2016 | | · · | 5,934 |
| | NET BOOK VALUE At 31st March 2016 | | | 200 |
| | At 31st March 2015 | | | 200 |
| | The company's investments at the Balance Shee | et date in the share capital of cor | npanies include th | ne following: |
| • | Micro Audit Limited Nature of business: Non-trading | | | |
| | Class of shares: Ordinary | % holding 100.00 | | • |
| 9. | STOCKS | | 2016 | 2015 |
| | Stocks | | 1,380,664 | £ 1,356,603 |
| 10. | DEBTORS | | 2016 | 2015 |
| | Amounts falling due within one year: Trade debtors | | £ 1,267,086 | £ 1,261,756 |
| | Other debtors | | 36,794 | 71,554 |
| | | | 1,303,880 | 1,333,310 |
| | Amounts falling due after more than one year: Other debtors | · | 62,179 | 67,326 |
| | Aggregate amounts | | 1,366,059 | 1,400,636 |
| | | | | |

| 11. | CURRENT A | SSET INVESTMENTS | | | |
|-----|-----------------|---|---|--------------|--------------|
| | | | • | 2016 | 2015 |
| | | | • | £ | £ |
| | Listed investme | ents . | | 112,681 | 234,686 |
| | Market value o | of listed investments at 31 | st March 2016 - £112,681 (2015 - £234,6 | 86). | |
| 12. | CREDITORS | : AMOUNTS FALLING | DUE WITHIN ONE YEAR | | |
| | | | | 2016 | 2015 |
| • | Trade creditors | _ | | £ 801,351 | £ 426,701 |
| | Trade creditors | | • | 102,744 | 125,952 |
| | | and other taxes | | 110,237 | 143,764 |
| | Other creditors | | • | 267,407 | 218,206 |
| | | | • | | |
| | | | • | 1,281,739 | 914,623 |
| | | | | | |
| 13. | PROVISIONS | S FOR LIABILITIES | | | |
| _ | | | | 2016 | 2015 |
| | D. C. 1. | | | £ | . £ |
| | Deferred tax | nomital allauranasa | | 97,092 | 82,497 |
| | | capital allowances of investment properties | | 48,432 | 53,619 |
| | | of current asset | | 10,102 | 33,017 |
| | investments | | | 7,917 | 37,776 |
| | | | | 153,441 | 173,892 |
| | | | | ==== | ===== |
| | | | | | Deferred |
| | | | · · | | tax |
| | | | | | £ |
| | Balance at 1st | April 2015 | | | 173,892 |
| | | ne Statement during year | | | (35,046) |
| | Accelerated ca | pital allowances | | | 14,595 |
| | Balance at 31s | t March 2016 | . · | | 153,441 |
| | | | | | |
| 14. | CALLED UP | SHARE CAPITAL | | | |
| | Allotted issued | d and fully paid: | | | |
| | Number: | Class: | Nominal | 2016 | 2015 |
| | | | value: | £ | £ |
| | 20,000 | Ordinary | £1 | 20,000 | 20,000 |
| | 20,000 | Preference | £1 | 20,000 | 20,000 |
| | | | | 40,000 | 40,000 |
| | | | | ==== | ==== |
| | | | | | |

Notes to the Financial Statements - continued For The Year Ended 31st March 2016

| RESERVES | Retained earnings £ | Other reserves | Totals £ |
|---------------------------|---------------------------|----------------|-----------|
| At 1st April 2015 | 6,274,880 | 501,313 | 6,776,193 |
| Profit for the year | 503,305 | | 503,305 |
| Dividends | (255,000) | | (255,000) |
| Transfer between reserves | 501,313 | (501,313) | |
| At 31st March 2016 | 7,024,498 | - | 7,024,498 |

16. ULTIMATE CONTROLLING PARTY

In the board of directors opinion the company is under the control of the Trustees of A J Murphy Deceased of which all of the trustees, Mr J A Carmichael, Mr S L Hale and Mr J E S Dunn are also directors of Murphy & Son Limited.

Reconciliation of Equity 1st April 2014 (Date of Transition to FRS 102)

| Notes | GAAP | transition to FRS 102 £ | FRS 102 |
|--|------------------|-------------------------------|------------------|
| FIXED ASSETS | 300.500 | | 200.530 |
| Intangible assets | 390,520 | · - | 390,520 |
| Tangible assets Investments | 3,756,559 200 | - | 3,756,559 200 |
| | 4,147,279 | | 4,147,279 |
| CURRENT ASSETS | | | |
| Stocks | 1,630,744 | | 1,630,744 |
| Debtors | 1,027,776 | - | 1,027,776 |
| Investments 1 | 45,805 | 174,203 | 220,008 |
| Cash at bank | 756,331 | | 756,331 |
| | 3,460,656 | 174,203 | 3,634,859 |
| CREDITORS | | | |
| Amounts falling due within one year | (935,571) | | (935,571) |
| NET CURRENT ASSETS | 2,525,085 | 174,203 | 2,699,288 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | 6,672,364 | 174,203 | 6,846,567 |
| PROVISIONS FOR LIABILITIES 2 | (79,400) | (88,460) | (167,860) |
| NET ASSETS | 6,592,964 | 85,743 | 6,678,707 |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 40,000 | _ | 40,000 |
| Revaluation reserve 3 | 268,096 | (268,096) | |
| Other reserves | 501,313 | - | 501,313 |
| Retained earnings | 5,783,555 | 353,839 | 6,137,394 |
| SHAREHOLDERS' FUNDS | 6,592,964 | 85,743 | 6,678,707 |

Reconciliation of Equity - continued 31st March 2015

| | | UK GAAP | Effect of transition to FRS 102 | FRS 102 |
|-------------------------------------|-------|------------|---------------------------------|-------------|
| | Notes | £ | £ | £ |
| FIXED ASSETS | | | | |
| Intangible assets | | 248,513 | - | 248,513 |
| Tangible assets | | 3,625,089 | - | 3,625,089 |
| Investments | | 200 | <u> </u> | 200 |
| | | 3,873,802 | - | 3,873,802 |
| CURRENT ASSETS | • | | | |
| Stocks | | 1,356,603 | - | 1,356,603 |
| Debtors | | 1,400,636 | - | 1,400,636 |
| Investments | 1 | 45,805 | 188,881 | 234,686 |
| Cash at bank | • | 1,038,981 | • | 1,038,981 |
| | | 3,842,025 | 188,881 | 4,030,906 |
| CREDITORS | | | | |
| Amounts falling due within one year | • • | (914,623) | | (914,623) |
| NET CURRENT ASSETS | | 2,927,402 | 188,881 | 3,116,283 |
| TOTAL ASSETS LESS CURRENT | | | | |
| LIABILITIES | | 6,801,204 | 188,881 | 6,990,085 |
| PROVISIONS FOR LIABILITIES | 2 | (82,497) | (91,395) | (173,892) |
| NET ASSETS | • | 6,718,707 | 97,486 | 6,816,193 |
| CAPITAL AND RESERVES | | | | |
| Called up share capital | | 40,000 | - | 40,000 |
| Revaluation reserve | 3 | 268,096 | (268,096) | · ´ - |
| Other reserves | | 501,313 | • | 501,313 |
| Retained earnings | | 5,909,298 | 365,582 | 6,274,880 |
| SHAREHOLDERS' FUNDS | | 6,718,707 | 97,486 | 6,816,193 |

Reconciliation of Equity - continued 31st March 2015

Notes to the reconciliation of equity

1. Listed investments

FRS 102 requires listed investments to be included on the Balance Sheet at their fair value with any subsequent changes in fair value to be recognised in the Income Statement. This has resulted in the company's retained earnings increasing by £174,203 on transition to FRS 102. In the year ended 31 March 2015 the increase in the fair value of listed investments of £14,678 has been recognised in the Income Statement.

2. Deferred tax

FRS 102 requires deferred tax arising on the revaluation of investment property to be recognised as a liability in the financial statements. This has resulted in the company's retained earnings decreasing by £53,619 on transition to FRS 102. In addition, it has been necessary to recognise deferred tax relating to listed investments carried at fair value. This has resulted in the company's retained earnings decreasing by £34,841 on transition to FRS 102. In the year ended 31 March 2015 a further liability of £2,935 has been recognised reflecting the change in fair value of the listed investments held by the company.

3. Revaluation of investment property

FRS 102 requires revaluation surpluses arising on changes in the fair value of investment properties to be recognised in the Income Statement. This has resulted in the company's retained earnings increasing by £268,096 on transition to FRS 102.

Reconciliation of Profit For The Year Ended 31st March 2015

| TURNOVER Cost of sales | Notes | UK GAAP £ 7,681,174 (4,872,342) | Effect of transition to FRS 102 £ | FRS 102 £ 7,681,174 (4,872,342) |
|--|-------|---|--|--|
| · | | (1,572,512) | | |
| GROSS PROFIT | | 2,808,832 | - | 2,808,832 |
| Distribution costs | | (743,788) | - | (743,788) |
| Administrative expenses | | (1,599,114) | - | (1,599,114) |
| Other operating income | 1 | 24,821 | 14,678 | 39,499 |
| OPERATING PROFIT | | 490,751 | 14,678 | 505,429 |
| Income from fixed asset investments | | 8,988 | - | 8,988 |
| Interest receivable and similar income | | 10,053 | - | 10,053 |
| PROFIT ON ORDINARY ACTIVITIES | | | | |
| BEFORE TAXATION | | 509,792 | 14,678 | 524,470 |
| Tax on profit on ordinary activities | 2 | (129,049) | (2,935) | (131,984) |
| PROFIT FOR THE FINANCIAL YEAR | | 380,743 | 11,743 | 392,486 |

Notes to the reconciliation of profit or loss

1. Listed investments

FRS 102 requires listed investments to be included on the Balance Sheet at their fair value with any subsequent changes in fair value to be recognised in the Income Statement. This has resulted in the company's retained earnings increasing by £174,203 on transition to FRS 102. In the year ended 31 March 2015 the increase in the fair value of listed investments of £14,678 has been recognised in the Income Statement.

2. Deferred tax

FRS 102 requires deferred tax arising on the revaluation of investment property to be recognised as a liability in the financial statements. This has resulted in the company's retained earnings decreasing by £53,619 on transition to FRS 102. In addition, it has been necessary to recognise deferred tax relating to listed investments carried at fair value. This has resulted in the company's retained earnings decreasing by £34,841 on transition to FRS 102. In the year ended 31 March 2015 a further liability of £2,935 has been recognised reflecting the change in fair value of the listed investments held by the company.