# HENRY ALTY LIMITED ABBREVIATED ANNUAL REPORT FOR THE YEAR ENDED 31 OCTOBER 2014

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COMPANIES HOUSE

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 OCTOBER 2014

The directors present the strategic report and financial statements for the year ended 31 October 2014.

#### Review of the business

This has been a very rewarding year with a significant improvement in trading (gross) profit. Our builders' merchants division continued to exceed expectations with an increase of almost thirty percent in turnover and a twenty five per cent increase in gross profit. The horticultural division had a more difficult time with the general upturn in the sector not being as strong as was hoped for. However, we were able to reduce our overheads and increase our profit margins and are optimistic that the coming year will show growth.

We have undertaken the redevelopment of our Burscough depot ourselves and, though the majority of the work was undertaken this year, it will not be completed until Spring 2015, at which point we should see a return of the capital employed in the scheme plus a healthy profit.

In terms of financial risk management, the company considers that it has limited exposure to various aspects of financial risk. All of the company's revenue is invoiced in sterling, and all of its operations and costs arise within the UK. Further, the company ensures its liquidity is maintained by entering into long or short term financial instruments as necessary, to support its operational and other funding requirements.

On behalf of the board

S.J. Gautrey **Director** 

4 February 2015

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 OCTOBER 2014

The directors present their report for the year ended 31 October 2014.

#### **Principal activities**

The principal activity of the company continued to be that of horticultural and builders' merchants.

#### Results and dividends

The results for the year are set out on page 5.

An interim ordinary dividend was paid amounting to £164,500 (2013: £35,000). A final dividend of £52,500 is proposed.

#### **Directors**

The following directors have held office since 1 November 2013:

J.K. Rothwell

J.C. Fairbairn

A. Price

S.J. Gautrey

#### **Auditors**

The auditors, Jackson Stephen LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 OCTOBER 2014

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

S.J. Gautrey

Director

4 February 2015

# INDEPENDENT AUDITORS' REPORT TO HENRY ALTY LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 18, together with the financial statements of Henry Alty Limited for the year ended 31 October 2014 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

Mr Peter Atkinson F.C.A. (Senior Statutory Auditor) for and on behalf of Jackson Stephen LLP

Tackson Stepler III

**Chartered Accountants Statutory Auditor** 

11 February 2015

James House Stonecross Business Park Yew Tree Way Warrington Cheshire WA3 3JD

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2014

	Notes	2014 £	2013 £
Turnover		6,543,989	6,476,311
Other operating income less cost of sale Distribution costs Administrative expenses	es	(4,860,274) (892,278) (481,485)	(4,815,569) (852,141) (479,229)
Operating profit	2	309,952	329,372
Other interest receivable and similar income Interest payable and similar charges	3 4	3,842 (3,020)	4,389 (6,011)
Profit on ordinary activities before taxation		310,774	327,750
Tax on profit on ordinary activities	5	(57,722)	(47,556)
Profit for the year	18	253,052	280,194

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

#### Note of historical cost profits and losses

	2014 £	2013 £
Reported profit on ordinary activities before taxation  Difference between an historical cost depreciation charge and the	310,774	327,750
actual depreciation charge of the year calculated on the revalued amount	1,853	1,858
Historical cost profit on ordinary activities before taxation	312,627	329,608
Historical cost profit for the year retained after taxation, extraordinary items and dividends	90,405	247,052

# ABBREVIATED BALANCE SHEET AS AT 31 OCTOBER 2014

		20	14	2013	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8 & 9		1,323,335		1,355,748
Investments	10		1,361,383		1,361,383
			2,684,718		2,717,131
Current assets					
Stocks	11	1,066,581		682,072	
Debtors	12	996,465		1,086,067	
Cash at bank and in hand		175,440		120,092	
	•	2,238,486		1,888,231	
Creditors: amounts falling due within one year	13	(1,226,157)		(965,294)	
Net current assets			1,012,329		922,937
Total assets less current liabilities			3,697,047		3,640,068
Creditors: amounts falling due after more than one year	14		(31,345)		(61,832)
Provisions for liabilities	15		(31,581)		(32,667)
			3,634,121		3,545,569
Capital and reserves					
Called up share capital	<b>17</b>		70,000		70,000
Revaluation reserve	18		1,007,064		1,008,917
Profit and loss account	18		2,557,057		2,466,652
Shareholders' funds	19		3,634,121		3,545,569

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 4 February 2015

A. Price Director

Company Registration No. 00105398

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2014

	£	2014 £	£	2013 £
Net cash inflow from operating activities		268,497		326,193
Returns on investments and servicing of finance				
Interest received	3,842		4,389	
Interest paid	(3,020)		(6,011)	
Net cash inflow/(outflow) for returns on investments and servicing of finance		822		(1,622)
Taxation		(10,965)		15,653
Capital expenditure				
Payments to acquire tangible assets	(46,033)		(37,660)	
Receipts from sales of tangible assets	5,750		14,872	
Net cash outflow for capital expenditure		(40,283)		(22,788)
Equity dividends paid		(164,500)	,	(35,000)
			•	
Net cash inflow before management of liquid resources and financing		53,571		282,436
Financing Repayment of long term bank loan	(39,486)		(41,092)	
Net cash outflow from financing		(39,486)		(41,092)
Increase in cash in the year		14,085		241,344
moreage in each in the year	•			

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2014

	Reconciliation of operating profit to net ca	ash outflow from	operating	2014	2013
•	activities			£	£
(	Operating profit			309,952	329,372
	Depreciation of tangible assets			72,995	70,874
	Amortisation of intangible assets			· -	14,793
	Profit on disposal of tangible assets			(299)	(7,917)
	(Increase)/decrease in stocks	•		(384,509)	26,662
	Decrease/(increase) in debtors			89,602	(142,400)
ı	Increase in creditors within one year		·	180,756	34,809
ļ	Net cash inflow from operating activities			268,497	326,193
2 /	Analysis of net debt	1 November 2013	Cash flow ca	Other non- sh changes	·31 October 2014
		£	£	£	£
ľ	Net cash:				
(	Cash at bank and in hand	120,092	55,348		175,440
i	Bank overdrafts	(95,484)	(41,263)		(136,747)
		24,608	14,085	-	38,693
i	Debt:				
ļ	Debts falling due within one year	(38,399)	-	· 8,999	(29,400)
I	Debts falling due after one year	(61,832)	39,486	(8,999)	(31,345)
		(100,231)	39,486	·-	(60,745)
i	Net debt	(75,623) ———	53,571	-	(22,052)
3 1	Reconciliation of net cash flow to moveme	ent in net debt		2014 £	2013 £
ļ	Increase in cash in the year			14,085	241,344
	Cash outflow from decrease in debt			39,486	41,092
	Movement in net debt in the year			53,571	282,436
(	Opening net debt			(75,623)	(358,059)
(	Closing net debt			(22,052)	(75,623)

# NOTES TO THE ABBREVIATED ACCOUNTS

#### FOR THE YEAR ENDED 31 OCTOBER 2014

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings and investment properties.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods sold through the company's various locations, before the balance sheet date and net of VAT and trade discounts.

#### 1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 10 years.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets include investment properties valued by the directors on an existing use open market value basis. Other tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Freehold buildings

Sheds

10% per annum straight line basis

10% per annum straight line basis

6.67% per annum straight line basis

Fixtures, fittings & equipment

10-20% per annum straight line basis

Motor vehicles

15-25% per annum straight line basis

Investment properties are included in the balance sheet at their existing use open market value. No depreciation is provided on investment properties.

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 2006 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

#### 1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.7 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

#### 1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2014

#### 1 Accounting policies

(Continued)

#### 1.9 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes in accordance with FRS 19 - Deferred Taxation. The deferred tax balance has not been discounted.

No provision has been made for deferred tax on gains recognised on revaluing property to its market value as the company has not entered into any binding agreements to sell the revalued assets at the balance sheet date.

2	Operating profit	2014 £	2013 £
	Operating profit is stated after charging:		
	Amortisation of intangible assets	_	14,793
	Depreciation of tangible assets	72,995	70,874
	Fees payable to the company's auditor for the audit of the company's	,	•
	annual accounts	6,485	6,485
	Fees payable to the company's auditor for non-audit services	535	765
	and after crediting:		
	Profit on disposal of tangible assets	(299)	(7,917)
		, · =	<u> </u>
3	Investment income	2014	2013
		£	£
	Bank interest	744	190
	Other interest	3,098	4,199
		3,842	4,389
			=
4	Interest payable	2014	2013
		£	£
	On bank loans and overdrafts	3,020	6,011

5	Taxation	2014	2013
		£	£
	Domestic current year tax		
	U.K. corporation tax	58,808	10,965
	Total current tax	58,808	10,965
,	Deferred tax		
	Deferred tax (credit)/charge	(1,086)	36,591
		57,722	47,556
		====	====
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	310,774	327,750
		====	
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 20.00% (2013 - 20.00%)	62,155	65,550
	Effects of:		
	Non deductible expenses	798	323
	Depreciation and profit on disposal	14,539	12,591
	Capital allowances	(10,178)	(7,293)
	Tax losses utilised	-	(40,118)
	Differences in accounting and tax treatments	(13,133)	(26,266)
	LLP income taxed	4,627	6,178
		(3,347)	(54,585)
	Current tax charge for the year	58,808	10,965
_		2044	2012
6	Dividends	2014 £	2013 £
	Ordinary interim paid	164,500	35,000
	•		

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2014

7	Intangible fixed assets	
•		Goodwill £
	Cost	_
	At 1 November 2013 & at 31 October 2014	147,894
	Amortisation	
	At 1 November 2013 & at 31 October 2014	147,894
	Net book value	
	At 31 October 2014	-
	At 31 October 2013	
	7.1.01.00.0001.2010	

#### 8 Tangible fixed assets

	Freehold buildings	Sheds	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£	£	£
Cost or valuation						
At 1 November 2013	561,559	50,834	230,902	225,950	275,553	1,344,798
Transfers	4,395	•	(54,440)	4,750	49,690	4,395
Additions	<b>-</b> ,	-	3,250	11,421	31,154	45,825
Disposals	-	-	(645)	(951)	(13,606)	(15,202)
At 31 October 2014	565,954	50,834	179,067	241,170	342,791	1,379,816
Depreciation						
At 1 November 2013	31,625	46,087	66,022	173,874	213,702	531,310
Transfers	-	•	(9,771)	-	9,771	-
On disposals	-	-	(430)		(8,503)	(9,751)
Charge for the year	8,856	767	11,945	16,508	34,919	72,995
At 31 October 2014	40,481	46,854	67,766	189,564	249,889	594,554
Net book value	<del></del>					
At 31 October 2014	525,473	3,980	111,301	51,606	92,902	785,262
At 31 October 2013	529,934	4,747	164,880	52,076	61,851	813,488

The carrying value of the land and buildings is based on a valuation carried out in 1995.

The directors have decided to follow the transitional arrangements under the Financial Reporting Standard No. 15 - Tangible Fixed Assets by adopting this valuation as cost. The valuation has not been updated.

Land with a value of £125,567 (2013: £125,567) has not been depreciated.

8	Tangible fixed assets	(Continued)
	Comparable historical cost for the land and buildings included at valuation:	_
	Cost	£
	At 1 November 2013 & at 31 October 2014	480,278
	Depreciation based on cost	
	At 1 November 2013	23,296
	Charge for the year	7,003
	At 31 October 2014	30,299
	Net book value	
	At 31 October 2014	449,979
	At 31 October 2013	456,982
	3	
9	Tangible fixed assets	
		Investment properties
		£
	Cost or valuation	
	At 1 November 2013	542,260
	Transfers	(4,395)
	Additions	208
	At 31 October 2014	538,073
	Net book value	
	At 31 October 2014	538,073
	At 31 October 2013	542,260

10	Fixed asset investments			
		Listed	Unlisted	Total
		investments £	investments £	. £
	Cost or valuation	~	~	. ~
	At 1 November 2013 & at 31 October 2014	5,083	1,356,300	1,361,383
	Net book value			
	At 31 October 2014	5,083	1,356,300	1,361,383
	At 31 October 2013	5,083	1,356,300	1,361,383
		Market value	Directors' valuation	Total
		£	£	£
	At 31 October 2014	7,050	1,356,300	1,363,350
	At 31 October 2013	7,050	1,356,300	1,363,350
11	Stocks and work in progress		2014 £	2013 £
	Work in progress		310,995	30,067
	Finished goods and goods for resale		755,586	652,005
			1,066,581	682,072
12	Debtors		2014	2013
			£	£
	Trade debtors		900,443	816,057
	Amounts owed by related undertakings Other debtors		-	4,696
	Prepayments and accrued income		2,286 93,736	155 265,159
			996,465	1,086,067

13	Creditors: amounts falling due within one year	2014 £	2013 £
		~	~
	Bank loans and overdrafts	166,147	133,883
	Trade creditors	839,232	671,290
	Amounts owed to related undertakings	34,396	-
	Corporation tax	58,808	10,965
	Other taxes and social security costs	57,351	74,113
	Other creditors	1,556	1,465
•	Accruals and deferred income	68,667	73,578
		1,226,157	965,294
	Debt due in one year or less	166,147	133,883
14	*		
1-7	Creditors: amounts falling due after more than one year	2014	2013
	Creditors: amounts falling due after more than one year	2014 £	2013 £
	Creditors: amounts falling due after more than one year  Bank loans		
	Bank loans	£	£
		£	£
	Bank loans  Analysis of loans	31,345 ———	£ 61,832
	Bank loans  Analysis of loans	31,345 ————————————————————————————————————	61,832
	Bank loans  Analysis of loans Wholly repayable within five years	31,345 =	61,832 ————————————————————————————————————
	Analysis of loans Wholly repayable within five years Included in current liabilities	60,745 60,745 (29,400)	61,832 ————————————————————————————————————
	Analysis of loans Wholly repayable within five years Included in current liabilities  Loan maturity analysis	60,745 60,745 (29,400) 31,345	61,832 ————————————————————————————————————
	Analysis of loans Wholly repayable within five years Included in current liabilities	60,745 60,745 (29,400)	100,231 100,231 (38,399) 61,832

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2014

15	Provisions for liabilities		
			Deferred tax liability £
	Balance at 1 November 2013		32,667
	Profit and loss account		(1,086)
*	Balance at 31 October 2014		31,581
	·		
	The deferred tax liability is made up as follows:		
		2014	2013
		£	£
	Accelerated capital allowances	31,581	32,667
			===

#### 16 Pension and other post-retirement benefit commitments

#### **Defined contribution**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

		2014	2013
		£	£
	Contributions payable by the company for the year	34,052	35,835
			===
17	Share capital	2014	2013
		£	£
	Allotted, called up and fully paid		
	70,000 Ordinary shares of £1 each	70,000	70,000

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# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2014

18	Statement of movements on reserves		
		Revaluation reserve	Profit and loss account
		£	£
	Balance at 1 November 2013	1,008,917	2,466,652
	Profit for the year	-	253,052
	Transfer from revaluation reserve to profit and loss account	(1,853)	1,853
	Dividends paid		(164,500)
	Balance at 31 October 2014	1,007,064	2,557,057
19	Reconciliation of movements in shareholders' funds	2014 £	2013 £
	Profit for the financial year	253,052	280,194
	Dividends	(164,500)	(35,000)
	Net addition to shareholders' funds	88,552	245,194
	Opening shareholders' funds	3,545,569	3,300,375
	Closing shareholders' funds	3,634,121	3,545,569
20	Directors' remuneration	2014	2013
		£	£
	Remuneration for qualifying services	105,461	93,414
	Company pension contributions to defined contribution schemes	4,403	4,186
		109,864	97,600

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 2 (2013 - 1).

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2014

#### 21 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the vear was:

year was.	2014 Number	2013 Number
Selling and distribution	27	27
Administration	5	6
	32	33
Employment costs	2014	2013
	£	£
Wages and salaries	735,430	710,533
Social security costs	64,490	60,014
Other pension costs	34,052	35,835
	<del></del>	-
r	833,972	806,382
•	<u> </u>	