

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

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Trustees

Mrs Margaret Wyllie – Chairman Ms Georgina J Butcher (retired 20 April 2016)

Dr Helen Beaumont

Mr John Cook (retired 28 January 2015)

Dr Charlotte Mendes da Costa

Mr John Morgan (joined 21 October 2015)

Prof Gurch Randhawa

Dr Helmut Roniger (retired 20 April 2016)

Mr Francis Treuherz (retired 9 August 2015)

Ms Lauren Vaknine

Mr Gregory White (joined 28 January 2015)

Mr James Williams - Deputy Chairman

Bankers

HSBC Plc

63 George Street

Luton LU1 2AR

Stockbrokers

Investec Wealth & Investment Limited 2 Gresham Street London EC2V 7QN

Chief Executive, Secretary and registered office

Ms Cristal Sumner

Hahnemann House, 29 Park Street West, Luton, LU1 3BE

Company number

102915 (England and Wales)

Registered charity number

235900

Auditors

FKCA Ltd, Prospero House, 46-48 Rothesay Road, Luton LU1 1QZ

REPORT OF THE TRUSTEES

The trustees acting for the charitable activities of the British Homeopathic Association submit their report and financial statements for the year ended 31 August 2015, which have been prepared in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities" (2005) and the Companies Act 2006. The trustees, who constitute the Council of the British Homeopathic Association, are listed on the previous page.

Status

The British Homeopathic Association is constituted by the Memorandum and Articles of Association dated 1 September 2000 and is a registered charity (number 235900) and a company limited (number 102915) by guarantee.

Every member of the British Homeopathic Association undertakes to contribute such an amount as is required (not exceeding £1) to the company's assets if it should be wound up while he or she is a member of the company or within one year of ceasing to be a member.

Statement of trustees' responsibilities

The trustees (who are also the directors of The British Homeopathic Association for the purposes of company law) are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the charitable company and of the outgoing resources and application and fair view of the state of affairs of the charitable company and of the outgoing resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going-concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- that the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Trustees

The method of appointment of trustees is contained in the governing documents. Trustees are also members of the British Homeopathic Association Council and simultaneously guarantee members of the company.

Before new trustees are appointed, a review of the skills mix of the trustee body is undertaken and appropriate measures taken to recruit new trustees with skills that will fill any identified gaps. New trustees are invited to attend an induction meeting and receive a comprehensive overview of the charity, its work and governance. Trustees regularly review their need for additional training to fulfil their role.

The names of those trustees who served during the year are listed on the contents page. No trustee had any financial interest in the British Homeopathic Association. No trustee has received any remuneration, aside from out-of-pocket expenses, from the British Homeopathic Association.

Results

Net movement in funds was a surplus of £218,770 (2014 deficit: £112,477). The total reserves of the British Homeopathic Association (including the permanent endowments) stand at £1,127,921 (2014: £909,152).

CHAIRMAN'S REPORT

Ms Georgina Butcher and Dr Helmut Roniger retire from the Council this year. We thank them for the invaluable experience and wise counsel which they have brought to the Association. We also offer our congratulations to Ms Lauren Vaknine and her husband on the birth of their son.

As you will see in this Annual Report, this has been a particularly busy year for the BHA. I have very much enjoyed the opportunities to build networks and represent the Association on a variety of occasions, including:

- meeting (along with our CEO and the Faculty of Homeopathy President) our chief patron,
 HRH the Duke of Gloucester
- meeting donors and supporters
- visiting NW Friends of Homeopathy for their AGM and annual seminar
- participating in the Faculty of Homeopathy's Planning Day
- attending training days and charities seminars, in London, Glasgow and Edinburgh
- attending meetings of the Scottish Parliamentary Group on Chronic Pain
- helping to draft the petition to the Scottish Parliament to ensure the future development of the Centre for Integrative Care in Glasgow (formerly known as the Homeopathic Hospital)
- supporting a patient in the Scottish Court of Session in her attempt to call for a judicial review of NHS Lothian's decision to stop funding for homeopathy
- representing the BHA on the European Federation of Homeopathic Patients' Groups at European Committee meetings in Lisbon and Bruges
- attending the Homeopathic Research Institute Congress in Rome

It is only through the generosity of its supporters that the BHA is able to fund its charitable activities. This year we were very encouraged by a number of legacies which we received near the end of year and which gives us an unexpected surplus. Trustees will use this wisely towards key projects in the coming years, always ensuring that there are sufficient reserves to continue the work of the Association.

It is a real privilege to be able to work alongside my fellow Trustees, our CEO and her staff team and all our supporters to promote our valuable message and further our aim of enabling access to homeopathy for as many people (and animals) as possible. I look forward to another busy and productive year.

Mrs Margaret Wyllie

Chairman

OBJECTS AND ACTIVITIES DURING THE YEAR

Principal activities

The principal objects of the Association are to promote and develop the study and practice of homeopathy and to advance education and research in the theory and practice of homeopathy provided that the useful results of such research shall be published.

The British Homeopathic Association's overall priority is to ensure that homeopathy is available to all by means of:

- 1. Providing information about homeopathy
- 2. Developing the evidence base for homeopathy
- 3. Encouraging the education and training in homeopathy of healthcare professionals
- 4. Ensuring patients have access to homeopathy
- 5. Fundraising to support all of the above

The work of the Association is driven by a need to ensure patients have easy access to homeopathic care from statutorily regulated health practitioners both inside and outside the NHS. The Association works to empower patients to access care by providing factual and useful information to find a practitioner, understand how homeopathy works, get a referral for care on the NHS, explain the evidence for homeopathy, learn from the experiences of others, find out about the many ailments which homeopathy can help treat, and much more. Therefore our plan for the year, while embracing our key objects, focussed on provision of information to the public.

As part of this focus, the Association continued to work with organisations across the sector to maximise communication strategies, and respond to shared challenges. The collaboration over the year has proved integral to successfully building awareness and understanding of homeopathy in the public through new initiatives as well as building and strengthening services and projects previously created.

The environment for homeopathy remains difficult in the NHS. There are many challenges including pressure on NHS homeopathy services due to the general burden on the NHS to reduce spending, often a result of intensive lobbying by a small but vocal sector that wants to remove patient choice in medicine. The Association has addressed these challenges by supporting local groups fighting to save or access their local homeopathic services. Support is given by the Association through providing ongoing advice to patients, sharing information across networks about public consultations and responding itself as a representative body to queries and consultations launched by decision makers.

In reviewing and agreeing all planned activities the trustees have been aware of public benefit requirement and given due consideration to the Charity Commission published guidance on the operation of the public benefit requirement.

Trustees have been vigilant in monitoring investment performance and levels of reserves and as a result the Association is financially healthy and able to invest in on-going work and vital projects as it moves forward in the coming year.

SUMMARY OF THE ASSOCIATION'S ACHIEVEMENTS AGAINST OUR PLANS

Providing information to the public

The organisation continued to build on the strength of the website and maximise social media to share key information with the public and pull more people to the website. Over 70% of the visitors to the website were first time viewers which emphasises the importance of making useful content easily available.

The strategy was very effective and the Association significantly exceeded the targets it set for informing the public about homeopathy. The Association realised growth in numbers both for the website and to the Association's social media feeds. The following are key results for year:

| Key web & social media statistics | 2015 | 2014 | 2013 | 2012 |
|-------------------------------------|-----------|-----------|---------|---------|
| Best Google ranking (on search term | 3 | 3 | 1 | 1 |
| 'homeopathy') | | | | |
| Unique visitors to website | 1,160,578 | 680,712 | 216,241 | 109,368 |
| Page views | 2,197,035 | 1,217,713 | 925,858 | 651,650 |
| Research landing page | 14,602 | 11,869 | 9,615 | 6,864 |
| Twitter followers | 3,785 | 2,660 | 1,575 | 860 |
| Facebook page | 6,913 | 2,940 | 1,028 | 386 |
| YouTube channel - yideo yiews | 51,093 | 36,832 | 26,865 | 12,249 |

The Association continued to build its online audience by using social media to cross promote messages and push people to the website. As a result figures have increased substantially. The Facebook page likes over the period increased by 135% and page views increased over 80%.

The supporter magazine, Health & Homeopathy (published three times a year) continued to be a valued resource for patients and homeopaths alike. Health & Homeopathy articles provide excellent content for the website as well. From time to time these articles will include detailed case histories where patients tell how homeopathy has dramatically benefited their health. This year for Homeopathy Awareness Week supporters shared their experiences of homeopathy to great effect.

More broadly, the Association played a leading role in working with organisations across the sector

"For the past 30 years I have used homeopathy, both at home and for my family and also in my job on a dairy farm, treating the animals with very successful results."

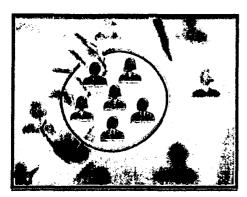
~ Philip Hansford

P 9 86

"I would like to recommend homeopathy as a safe method of maintaining and restoring health. I have used it for at least 40 years and am now 90 years old."

~ Sir Charles Jessel

to maximise communication strategies, and respond to shared challenges. Over the year the group continued its promotional work on FindaHomeopath.org and its Facebook page HoWFMe (Homeopathy Worked for Me). It also undertook meaningful research to understand the public's perception of homeopathy.



The purpose of the research was to provide statistically robust data that accurately reflects the views of the public towards homeopathy; to help develop a greater understanding of the opinions and prejudices of potential users; to understand the barriers to potential users becoming users; and to provide guidance for future communication initiatives.

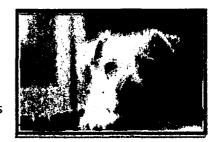
One of the survey's main findings indicated that 79% of the population are open to the idea of homeopathy. In addition, a large majority of respondents (80%) said they were aware of homeopathy.

Developing the evidence base for homeopathy

A programme of work agreed in 2011-12 on systematic reviews to further develop the evidence base has been gaining momentum over the year. Several papers were submitted to peer-reviewed journals and have been published. These papers significantly enhance the published scientific literature regarding homeopathy and its evidence base.

- Randomised placebo-controlled trials of individualised homeopathic treatment: systematic review and meta-analysis was published in Systematic Reviews on 6 December 2014. It provides statistical evidence that homeopathic medicines are up to twice as likely as placebos to show a positive treatment effect following an individualised consultation. The key overall conclusion, largely independent of medical condition examined, is that the medicines prescribed in individualised homeopathy are capable of small, specific, treatment effects. The paper has attained a remarkable 22,700 full-text accesses on the journal's website in the 11 months since publication and it is currently the fifth most-accessed paper of all time in that journal.
- Veterinary homeopathy: meta-analysis of randomised placebo-controlled trials

was published in *Homeopathy* in the January 2015 issue. This paper, reporting meta-analysis data on the same RCTs as identified in the paper published in the Veterinary Record, identifies an overall positive effect of homeopathy and mirrors the key findings of the corresponding analysis of RCTs in humans.



Developing the evidence base for homeopathy- continued

Assessment of model validity (MV) of RCTs. The MV assessment of the above individualised RCTs is the subject of a paper that was published in the July 2015 issue of Homeopathy. The findings reveal an acceptable MV in each of the 3 highest-quality RCTs, which reinforces the crucial importance of the meta-analysis findings. The overarching conclusion, across a spectrum of medical conditions, transcends that available from RCTs in any given medical condition, and is therefore vital in the promotion and defence of homeopathy.

• **Systematic review of RCTs in veterinary homeopathy.** A final paper in this series, reporting the findings from *non-placebo*-controlled trials, was published in *BMC Veterinary Research* in September 2015. It highlights the necessity and opportunities for new and better RCT research in veterinary homeopathy.

As a result of the papers published over the past years, references in the Scopus database (which counts the number times a paper is referenced in other scientific papers) have increased from 2015 to 250 at the end of the year.

The Association takes pride in providing balanced, accurate and easy to understand information on the evidence base for homeopathy. It is essential that new developments in the scientific world are shared with the public in an easily understandable way. The website provides a superb vehicle for sharing information on the latest research and sections are regularly updated. One of the most popular items is the two-page evidence summary which is presented in simple language to allow the public to make informed choices and to help people to secure homeopathic treatment on the NHS.

Encouraging the education and training in homeopathy of healthcare professionals



Since its inception the Association has recognised the importance of doctors and other health professionals providing homeopathy for they are best placed to offer patients integrated care, using homeopathy when it is most appropriate. It is therefore critical that more health professionals are trained in homeopathy, and to meet that goal, the Association supports the educational work of the Faculty of Homeopathy through an annual grant.

The Faculty of Homeopathy during the period has been working on an online training course to encourage more health professionals into training. The online course will provide introductory training leading to the Faculty's Licentiate qualification. The platform will also feature shorter continuing professional development modules. The Faculty is concentrating on online provision of training because recruiting new health professionals to undertake training is difficult, not only in homeopathy, but across specialties, due to increased professional demands in practice and modern hectic lifestyles. It is anticipated that in the Faculty's foundation course will be available online in 2016.

Ensuring patients have access to homeopathy

All areas of work by the Association are toward the main aim of ensuring people in the UK have easy access to homeopathy. The Association therefore would like to see homeopathy more accessible in the NHS at your neighbourhood GP practice and in secondary care for all who could benefit from it.

This work focussed in \$cotland where the Association played a pivotal role in supporting the local patients in Lothian and Lanarkshire. NH\$ Lanarkshire launched a consultation during 2014 regarding funding of homeopathic referrals. The Association promoted the consultation to local supporters via email and social media and responded directly expressing patients' views. The consultation was overwhelmingly positive with 80.6% of local residents in favour of continuing referrals to Glasgow's

Centre for Integrated Care. Tragically in December 2014 the Board of NHS Lanarkshire decided to withdraw funding with effect from April 2015. This decision painfully ignored the public it serves.

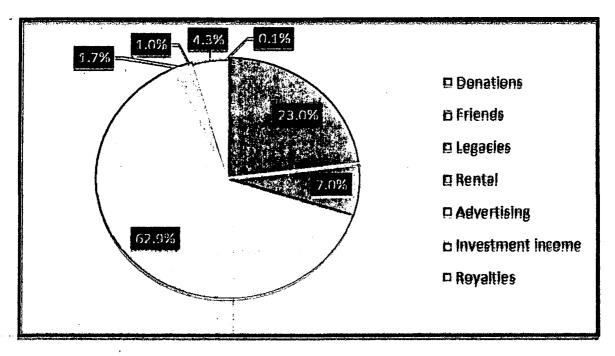
NHS Lothian made the decision after public consultation to deny patients access to homeopathic care from April 2014. The Association was active in engaging NHS decision makers and assisting the local group in challenging the decision. A local patient, Honor Watt challenged NHS Lothian to judicial review based on NHS Lothian's apparent failure to take into account its public sector equality duty in reaching its decision; specifically, its highly inaccurate assertion that patients who used the homeopathy service tended to be more affluent members of the community and therefore could afford treatment. Sadly in August 2015 Lord Uist dismissed the call for judicial review thus leaving NHS Lothian's policy on homeopathy intact.

The Norwich clinic, which launched in May 2011, continues to provide free homeopathic treatment every other Tuesday morning in the Mulbarton area. The clinician has seen more than 100 patients in that time and over 300 appointments. The data from the clinic will be audited in the coming year to learn more about the local patient population, prescribing and clinical outcomes.

Fundraising to support our aims

The Association continued to work toward increasing its stream of annual income through embracing more proactive fundraising activities such as specific fundraising events, auctions, donor sponsorship and special appeals.

Total income 2014-15 by Source



Fundraising to support our aims - continued

The Association is extremely grateful for the continuing support of our Friends who are crucial to its vitality. Friends' donations came to £42,178. Other donations totalled £109,380. The Association raised over £18,000 between 2013 and 2014 through a special appeal to help keep homeopathy on the NHS. It also raised over £9,000 with its Snowflake Appeal to make homeopathy accessible to everyone by 2025.

BRITISH HOMEOPATHIC ASSOCIATION - REPORT OF THE TRUSTEES

Legacies worth £452,649 (2014: £22,435) were received during the year including those from the estates of Irene Ghai, Catherine Robertson, and Mary Sansom. The trustees are extremely grateful to each of these generous benefactors.

The Association had some success applying to trusts and other organisations to fund on-going projects. We are very grateful to the Tanner Trust, William Honyman Gillespie Trust, Manchester Homeopathic Clinic and the Inchcape Foundation for their support.

Gift aid of £6,125 was receivable this year, a decrease of 25.5% over last year (2014: £8,224). This is due to an increase in individual donations to support the Association's work retaining homeopathy within the NHS.

Royalties this year equalled £490 (2014: £695).

Future developments

The Association will be reviewing how it meets its objectives in order to refine its aims and create an even more effective charity; increasing its impact across key areas. Work will focus on the organisation's charitable objectives of information provision, access, research and training, underpinned by fundraising.

Key aims during the coming year are:

- to work with patrons and supporters to raise awareness of homeopathy to the public
- to continue to support regional groups and patients in securing NHS homeopathic services
- to increase the number of healthcare professionals undertaking homeopathic training through new recruitment and education efforts
- to promote research which is useful and has an impact

Faculty of Homeopathy

Much of the Association's work is closely connected with the Faculty of Homeopathy, whose members support the BHA by providing their professional expertise. The Faculty is the only professional body that represents statutorily registered homeopathic practitioners - doctors, dentists, nurses and midwives, pharmacists, podiatrists and yets qualified in homeopathy.

It ensures the highest standards of homeopathic training, education and practice and has over 700 members who find the quality of their patient care and professional satisfaction has been improved by learning about and using homeopathy in their daily work. It is also the leading authority on homeopathic medicine, working to convince government, the medical establishment and decision makers of the need for homeopathy to be fully integrated in healthcare systems in the UK and around the world in order ensure that the benefits of homeopathy are as widely available as possible.

Corporate governance

The trustees, acting as the Council for the Association, meet four times a year to consider the performance of the British Homeopathic Association against its business plan, to consider matters specifically reserved for their attention as laid down in the governing documents and to direct the executive officers of the Association as they consider appropriate.

There are three active committees of the Council of Trustees. The Finance Committee advises Council on financial matters, including the appointment of financial advisers and guidance on financial controls. The Strategic Development Committee advises the Council on strategic activities and implementation of agreed initiatives. The Fundraising Committee advises the Council on fundraising projects and events.

In addition, the staff team of the British Homeopathic Association, led by the Chief Executive (CEO) meets regularly to discuss and implement strategic issues as directed by the trustees and to monitor and control the performance of the charity on the authority delegated by the trustees, including research development activities, with appropriate external input when required.

Organisational structure

The Association and Faculty of Homeopathy have seven full-time and two part-time staff between them, the majority of whom work for both organisations. The CEO, Research Development Adviser and Communications Manager comprise the management team. When required, the Association will consider hiring in expertise with a view to ensuring a return on any investment made.

Reserves policy

The Association relies on fully funding its planned level of activities from either legacies and donations or retained reserves. Since legacy income is very unpredictable in both amount and timing, the trustees have formed the view that it would be prudent to maintain reserves at a level which would support the activities of the charity projected three to five years forward.

The Association determines an operating deficit by deducting sustainable income from the cost of its planned activities level for a three to five year period. It ensures that sufficient reserves are retained by the Association to meet this operating deficit. In this way planned increases or enforced decreases in activity levels can be managed smoothly.

Free reserves are those funds which are unrestricted and not designated to a particular purpose and can be freely used to pay for day-to-day operations. The level of free reserves at the end of 2015 was £691,059. The forecasted operating deficit for the next three years is £628,000 which is within the amount of free reserves.

investment policy

The trustees have established an Investment Policy appropriate to the needs of the Association. Consequently investments have been made through a variety of short and medium funds managed by fund managers, Investee Wealth & Investment Limited.

The objectives of the investment policy are to ensure creation of sufficient income and capital growth to enable the Association to carry out its purposes consistently year by year with due and proper consideration for future needs and maintenance of and if possible enhancement of the value of invested funds. Performance is reviewed regularly with the fund managers who provide benchmarking of fund performance against the market in all their quarterly reports.

The trustees believe that the funds have been managed in accordance with the established policy.

Grant making policy

The Association has a clear policy that it does not have the resources to be a public grant making body at this time. We encourage partners and those with compatible objectives to our own to call on the expertise of the Association staff and Faculty members. For example, rather than funding a piece of research, staff may provide advice on putting together a research proposal that attracts funding from another body.

The main exception to this principle will be grants awarded to other organisations to fulfil core BHA/Faculty of Homeopathy functions on a 'contract' basis as agreed by trustees. In that regard the Association makes an annual grant to support the educational work of the Faculty of Homeopathy.

BRITISH HOMEOPATHIC ASSOCIATION - REPORT OF THE TRUSTEES

Risk management

The Association reviews key risks at every meeting and regularly reviews a full schedule of risks. Significant risks addressed at each meeting focus on issues of financial security of the Association, appropriate staffing and retention of organisational knowledge to ensure the Association meets objectives, and appropriate governance to ensure the Association meets statutory and organisational obligations.

<u>Employees</u>

The Association is committed to equal opportunities. Conditions of employment are set out in the Staff Handbook.

Auditors

FKCA Limited have indicated their willingness to continue in office and in accordance with the provisions of the Companies Act.

The above report has been prepared in accordance with the special provisions relating to small companies within part 15 of the Companies Act 2006.

On behalf of the Trustees

Margaret Wyllie

he Wille

Chairman

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BRITISH HOMEOPATHIC ASSOCIATION

We have audited the financial statements of the British Homeopathic Association for the year ended 31 August 2015, which comprise the Statement of Financial Activities, the Summary Income and Expenditure Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's trustees, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Trustees and Auditors

As explained more fully in the Trustees' Responsibilities Statement set out on page 2, the trustees (who are also the directors of the British Homeopathic Association for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the Audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 August 2015 and
 of its incoming resources and application of resources, including the income and expenditure for
 the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- · the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Hard

Miss Tara Aldwin ACA Senior Statutory Auditor
For and on behalf of FKCA Limited, Statutory Auditor

Prospero House 46-48 Rothesay Road Luton LU1 1QZ

Date: 16 May 2016

British Homeopathic Association (Charity Number 235900, Company number 00102915)

Statement of Financial Activities for the year ended 31 August 2015

| Statement of Financial Activities for the | | | | Permanent | | • |
|---|----------|----------------|------------|------------|---------------------------------------|-----------|
| | | Unrestricted : | Restricted | Endowment | | |
| • | | Funds | Funds | Funds | Total | Total |
| | Note | £ | £ | £ | 2015 | 2014 |
| Incoming resources | | | | | | |
| . | | | | | • | |
| Voluntary income | | | | | • | |
| Donations and gifts | 3 | 14,922 | 52,280 | - | 67,202 | 71,410 |
| Friends donations | | 42,178 | - | · | 42,178 | 42,168 |
| Legacies | | 402,649 | 50,000 | - | 452,649 | 22,435 |
| Activities for generating funds | | | | • | | |
| Rental Income | 4 | 10,439 | - | - | 10,439 | 10,903 |
| Advertising Income | ٠ | 5,818 | - | , - | 5,818 | 3,457 |
| Investment income | 4 | 25,962 | - | - | 25,962 | 30,670 |
| Income from Charitable Activities | | | | | | |
| Royalties | | 490 | - | - | 490 | 695 |
| Total incoming resources | - | 502,458 | 102,280 | | 604,738 | 181,738 |
| Resources expended | _ | | | | | |
| Cost of generating funds | | | | | | |
| Investment management fees | 5 | 3,173 | | 1,485 | 4,659 | 5,054 |
| Fundraising and publicity | 5 | 4,803 | _ | | 4,803 | 4,942 |
| Charitable Activities | • | 4,003 | | | 4,003 | 7,372 |
| Training of healthcare professionals | 5. | 63,924 | 4,284 | - | 68,208 | 68,870 |
| Provision of information | 5 | 117,118 | 5,750 | - | 122,868 | 114,859 |
| Increasing public access | _ | 40,773 | 14,072 | | 54,846 | 48,447 |
| Research and development | 5 | 93,104 | 14,721 | - | 107,825 | 107,445 |
| Governance costs | 5 | 14,224 | | - | 14,224 | 9,240 |
| Total resources expended | | 337,119 | 38,827 | 1,485 | 377,432 | 358,857 |
| Net Income before transfers | = | 165,339 | 63,453 | (1,485) | 227,306 | (177,118) |
| Transfer between funds | _ | (22,157) | 22,157 | - | - | - |
| Net Income from resources | _ | 143,182 | 85,610 | (1,485) | 227,306 | (177,118) |
| Other recognised gains and losses | _ | | | , , | · · · · · · · · · · · · · · · · · · · | |
| Realised gains (losses) | 9 | 25,296 | - | 636 | 25,931 | 41,646 |
| Unrealised gains (losses) | | (36,033) | - | 1,564 | (34,468) | 22,995 |
| Net movements in funds | <u>-</u> | 132,445 | 85,610 | 715 | 218,770 | (112,477) |
| Errad balancas busy-let for | _ | | | | | |
| Fund balances brought forward at 01 September 2014 | | 558,614 | 83,582 | 266,956 | 909,152 | 1,021,629 |
| Fund balances carried forward | | | | | | |
| at 31 August 2015 | 12 | 691,059 | 169,192 | 267,670 | 1,127,921 | 909,152 |

The notes on pages 18 to 26 form part of these financial statements.

All incoming resources and resources expended derive from continuing activities.

Summary Income & expenditure Account for the year ended 31 August 2015

| | 2015 | 2014 |
|--|-----------|-----------|
| | £ | £ |
| Gross income from continuing operations (Excludes Endowments) | 604,738 | 181,738 |
| Total income of continuing operations | 604,738 | 181,738 |
| Total expenditure of continuing operations (Excludes Endowments) | (375,947) | (357,474) |
| Net profit / (losses) before transfers | 228,792 | (175,736) |
| Realised gains on fixed asset investments | 25,296 | 41,646 |
| | | |
| Net movement in funds | 254,087 | (134,089) |
| Het movement in funds | 234,087 | (154,06: |

Total income comprises £502,458 (2014: £113,328) for unrestricted funds and £102,280 (2014: £68,410) for restricted funds. A detailed analysis of income by source is provided in the Statement of Financial Activities. Total expenditure for the year was £377,432 (2014: £358,857) comprising £337,119 (2014: £278,170) of unrestricted funds and £38,827 (2014: £79,304) expenditure of restricted funds, as shown in the Statement of Financial Activities. A detailed analysis is provided in the Statement of Financial Activities and the notes.

The Summary Income and Expenditure account is derived from the Statement of Financial Activities, which together with the notes to the accounts provides full information on the movements during the year on all the funds of the charity.

All activities relate to continuing activities.

The notes on pages 18 to 26 form part of these financial statements

Balance Sheet as at 31 August 2015

| | Note | 2015 | 2014 |
|--|----------------|-----------|---------|
| • | | £ | £ |
| Fixed assets | • | | |
| Tangible assets | 8 | 6,235 | . 8,529 |
| Investments | 9 | 815,805 | 775,375 |
| | | 822,040 | 783,904 |
| Current assets | | | |
| Debtors | 10 | 113,207 | 110,097 |
| Cash at bank and in hand | 13 | 230,571 | 46,992 |
| | - | 343,778 | 157,089 |
| Creditors: amounts falling due within one year | 11 | 37,896 | 31,840 |
| Current assets less current liabilities | _ | 305,881 | 125,248 |
| Total Net assets | | 1,127,921 | 909,152 |
| unds | · - | | |
| Jnrestricted funds | | 691,059 | 558,614 |
| Restricted funds | | 169,192 | 83,582 |
| Permanent Endowment | | 267,670 | 266,956 |
| | 12 | 1,127,921 | 909,152 |
| ••• | _ | | |

The financial statements been prepared in accordance with the provisions applicable to companies subject to the small companies regime with Part 15 of the Companies Act 2006. Company registration 00102915

The notes on pages 18 to 26 form part of these financial statements.

The financial statements were approved by the Board on and signed on its behalf by:

Margaret Wyllie Chairman

Notes forming part of the financial statements for the year ended 31 August 2015

1 Accounting policies

Basis of preparation.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of fixed asset investments, and are in accordance with (i) applicable accounting standards and (ii) the Statement of Recommended Practice "Accounting and Reporting by charities" (2005) and (iii) the Companies Act 2006, including Part 15 relating to small companies

Income

Income from subscriptions and donations are included in the financial statements on a receivable basis. Pecuniary and residuary legacies are included when the amounts can be reasonably quantified and the charity has certainty of receipt. All other income is accounted on an accruals basis.

Resources expended

The Association incurs four categories of expenditure which are: cost of generating funds, charitable activities, support costs and governance. All categories of expenditure are accounted for on an accruals basis.

A cost for generating funds includes fundraising and publicity costs as well as investment management fees. Charitable expenditure includes the direct costs of planning, staffing and operating activities. The cost of generating funds and support costs include administration, depreciation, staffing and other overheads, which have been allocated to the other main categories on a staff time basis. Governance expenditure includes audit fees and council expenses and an allocation of indirect costs, all being incurred for the constitutional offices of the charitable company.

Grants awarded

Provision is made for grants when approved by the trustees. Grants approved but not paid at the balance sheet date are included in liabilities.

Tangible fixed assets

: Tangible fixed costs with a value of £500 or more are capitalised.

Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets, over their expected useful lives. It is calculated at the following rates:

Office equipment, fixtures and equipment

33% reducing balance

Computer equipment

33% reducing balance

Accounting policies (Continued)

Fund accounting

General funds are available for use at the discretion of the trustees in pursuing the general charitable objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes.

Restricted funds are created when funds (whether income or capital in nature) are given to, or raised by, the charity for use in a particular area or for a specific purpose only.

Endowment Funds

These are assets, which must be held permanently by the British Homeopathic Association. The changes to the value of the fund are reflected in the SOFA as realised and unrealised gains or losses. The income from the endowment funds is for the promotion of Homeopathy.

Gifts in kind

The Association includes individual gifts in kind where these are worth in excess of £500.

Investments

Investments are shown at market value. The unrealised movement in market value from one year to another is taken to the appropriate fund. The market value of investments is determined by reference to stock exchange prices at the balance sheet date. Gains or losses arising during the year are disclosed in the Statement of Financial Activities (SOFA).

Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the statement of financial resources.

Taxation status

The Association as a registered charity does not incur corporation tax and reclaims any recoverable tax suffered on investment income.

Pensions

The company contributes to individual staff's pension schemes, whose assets are maintained separately from those of the Association. The pension charge represents the amounts payable by the Charitable company to the funds during the year.

Emoluments

The Council Members who are the directors of the company do not receive emoluments for their services nor do contracts of services exist between the council members and the Charitable company.

| 2 Resources expended | | | | |
|---|----------------|---------------------------------------|--------|-------------|
| Resources expended are stated after charging: | | | | |
| | | | 2015 | 2014 |
| | | | £ | £ |
| Depreciation | | | 3,071 | 4,201 |
| Auditors remuneration | | | 5,413 | 5,306 |
| Pension costs | | | 16,800 | 11,620 |
| | | | | |
| | | | | |
| 3 Donations | | | | |
| | Unrestricted R | Restricted | 2015 | 2014 |
| | £ | £ | £ | £ |
| Trust and corporate _ | 4,250 | 50,000 | 54,250 | 58,000 |
| Special Appeals | - | 12,952 | 12,952 | 13,410 |
| | | · · · · · · · · · · · · · · · · · · · | | |
| | 4,250 | 62,952 | 67,202 | 71,410 |
| | | · · · · · · · · · · · · · · · · · · · | | |
| | | | ٠ | Q. |
| 4 Investment income | | | | |
| . ** .** | | | 2015 | 2014 |
| | | | £ | £ |
| Rental income | | | 10,439 | 10,903 |
| Dividends and interest on investments | | | 25,962 | 30,670 |
| Redemption of Government Shares | | | 1,366 | - |
| · · · · · · · · · · · · · · · · · · · | | _ | | |
| $\mathcal{A} = \mathcal{A}$ | | | 37,767 | 41,572 |
| | | <u>-</u> | | |

5 Analysis of total resources expended

| | Direct costs | iation | Staff | Grants payable | Other | 2015 Total | 2014 Total |
|-----------------------------------|---|---|---------|-------------------|--------|---------------|---------------|
| Cost of generating funds | £ | £ | £ | £ | £ | £ | £ |
| Fundraising and publicity | 2,472 | 31 | 1,925 | - | 375 | 4,803 | 4,942 |
| Investment management fees | 3,173 | | | - | 1,485 | 4,659 | 5,054 |
| , | 5,646 | 31 | 1,925 | | 1,860 | 9,461 | 9,995 |
| • | 3,040 | | 1,323 | | 1,000 | 3,102 | |
| Charitable activities | | | | | | | |
| Training of healthcare profession | als: - | 185 | 11,539 | 54,284 | 2,200 | 68,208 | 68,870 |
| Provision of information | 21,888 | 1,291 | 76,929 | - | 22,761 | 122,868 | 114,859 |
| Increasing public access | 10,825 | 522 | 32,694 | - | 10,805 | 54,846 | 48,447 |
| Research & Development | 11,670 | 1,044 | 65,388 | - | 29,723 | 107,825 | 107,445 |
| | 44,383 | 3,041 | 186,550 | 54,284 | 65,488 | 353,746 | 339,622 |
| Government costs | 10 279 | | 2.946 | - | | 14 224 | 0.240 |
| Governance costs | 10,378 | ·, - | 3,846 | - | - | 14,224 | 9,240 |
| | 10,378 | | 3,846 | | | 14,224 | 9,240 |
| Total resources expended | 60,407 | 3,071 | 192,321 | 54,284 | 67,348 | 377,432 | 358,857 |
| | | | | | | | • |
| 6 Grants payable (Institutions) | · | | | | | | |
| | en e e e e e e e e e e e e e e e e e e | 15 " | | | | 2015 | 2014 |
| | , | | | | | £ | £ |
| Funding of the Faculty of Homeo | pathy's educat | ional work | | | | 50,000 | 50,000 |
| Local homeopathic clinics - Norw | ich Clinic | $a_{i,j}^{*}(a_{i})$ | | • | | 4,284 | 7,695 |
| Faculty Revalidation Grant | | | | | | - | 13,591 |
| | • | | | | - | | - |
| | | en la | | | | 54,284 | 71,286 |
| | | | • | | _ | | |

| 7 Staff costs | | |
|---|---------|---------|
| | 2015 | 2014 |
| | £ | £ |
| Wages and salaries | 146,777 | 141,772 |
| Social security costs | 28,744 | 28,663 |
| Pension costs | 16,800 | 11,620 |
| | 192,321 | 182,055 |
| The average monthly number of employees | | |
| (including casual and part-time staff) | | |
| during the year | | |
| was made up as follows: | 2015 | 2014 |
| Direct charitable activities | 10 | 10 |

The Trustees received no emoluments during the year (2014: nil). However, all Trustees had travel expenses to and from Trustee's meetings during the year reimbursed totalling £4,311 (2014: £2,903).

No employee earned over £60,000 per annum in the year. Aggregate salary costs for the British Homeopathic Association and the Faculty of Homeopathy amounted to £321,678 of which £91,644 has been recharged to the Faculty of Homeopathy, £37,713 recharged to the Friends of the Royal Hospital for Integrated Medicine leaving £192,321 charged to the British Homeopathic Association as set out above.

8 Tangible fixed assets

| | Office equipment | | |
|--|------------------|-----------|--------|
| | fixtures and | Computer | |
| The state of the s | fittings | equipment | Total |
| \$ · · · · · · · · · · · · · · · · · · · | £ | £ | £ |
| Cost | • | | |
| At 1 September 2014 | 10,882 | 21,806 | 32,688 |
| Additions | | 778 | 778 |
| As at 31 August 2015 | 10,882 | 22,584 | 33,466 |
| Depreciation | · | | |
| At 1 September 2014 | 8,285 | 15,875 | 24,159 |
| Charge for the year | 857 | 2,214 | 3,071 |
| As at 31 August 2015 | 9,142 | 18,089 | 27,231 |
| Net book value | | | |
| At 31 August 2015 | 1,741 | 4,495 | 6,235 |
| At 31 August 2014 | 2,598 | 5,931 | 8,529 |

| 9 Fixed asset investments | | | |
|---|---|------------------|-----------|
| | | 2015 £ | 2014 £ |
| Market value | | r. | r. |
| At 1 September 2014 | · | 775,375 | 880,355 |
| Acquisitions | • | 183,530 | 61,309 |
| Disposals at market value | | (134,563) | (230,929) |
| Realised and Unrealised gains / (loss | es) | (8,537) | 64,640 |
| At 31 August 2015 | | 815,805 | 775,375 |
| | | | |
| Split of market value | | | |
| Investments listed on a recognised st | tock exchange | | |
| | UK fixed interest | 148,087 | 96,435 |
| • | UK equities | 339,091 | 363,970 |
| | Overseas equities | 224,176 | 219,680 |
| • | Alternative assets | 23,122 | 74,715 |
| | Property | 81,329 | 20,575 |
| Investments at market value | | 815,805 | 775,375 |
| Historical cost | • | | |
| At 1 September 2014 | | 631,783 | 759,756 |
| Disposals | . : | (108,632) | (189,282) |
| • | | 183,529 | 61,309 |
| | | | |
| At 31 August 2015 | | 706,680 | 631,783 |
| The following holdings as at 31 Augu | sst 2015 represent more that 5% of the to | otal investments | held. |
| Schroder Unit Tst Charity Equity Inc Sett | Market Value at 31/08/2015 | £52,923 | |
| Artemis Fd'Mngrs Incom I Inc. | Market Value at 31/08/2015 | £46,988 | |
| BNY Mellon Newton Gth | Market Value at 31/08/2015 | £46,824 | |
| , | ······································ | , | |
| 10 Debtors | | | |
| | | | 2014 |
| | • | 2015 | 2014 |
| | ac | £ | 22,552 |
| Other Debtors | | 20,267 | 23,553 |
| Prepayments and accrued income | • | 9,502 | 13,625 |
| Related party debtors | | 83,438 | 72,920 |
| | | 113,207 | 110,097 |
| | • | | |

| 11 Creditors: amounts falling due within | one year | , | | | 2015 £ | 2014 £ |
|--|-------------------------------------|---------|------------|-----------|------------|-----------------------------------|
| Other creditors | | | | | 12,164 | 13,848 |
| Accruals and deferred income | | | | | , 7,773 | 6,848 |
| Social security and other taxes | • | | | | 8,015 | 6,622 |
| Related Party Creditors | • | | | | 9,945 | 4,522 |
| | | | | . , | 37,896 | 31,840 |
| 12 Movement in funds | Balance at 1st September 2014 | | resources | Transfers | | Balance at 31st August 2015 |
| Permanent endowments | £ | £ | £ | ٤ | £ | £ |
| Phillips Memorial Charity | | | | | | |
| (Charity No. 235902) | 193,748 | _ | la desi | _ | 1,766 | 194,322 |
| Samuel Goodenough Trust | 46,836 | _ | (1,192) | _ | 434 | 46,976 |
| Homeopathic Post Graduate | 26,372 | - | (294) - | - | - | 26,372 |
| | 266,956 | - | (1,485) | - | 2,200 | 267,671 |
| Restricted | · | | | - | | |
| Veterinary teaching & research fund | 220 | | | ŧ | | 220 |
| Clinics Appeal | ££9 | | (4,284) | 22,157 | - | 17,873 |
| John Ede Restricted fund | 1,639 | | (504) | E+1 | = | 1,135 |
| General Research Fund | | 50,000 | | - | | 36,432 |
| Manchester Homeopathic Clinic | 64,948 | 50,000 | (14,721) | 5 | 5 | 100,227 |
| NHS Homeopathy appeal | 2,786 | 2,280 | (3,550) | _ | · - | 1,517 |
| Tanner Trust | 1,380 | - | (5)556) | - | · ·- | 1,380 |
| Mervyn Madge Fund | 12,608 | - | (2,200) | t _ | - | 10,408 |
| right - i | 83,582 | 102,280 | (38,827) | 22,157 | | 169,192 |
| Unrestricted | | | | | - | |
| General | 558,614 | 502,458 | (337,119) | (22,157) | (10,737) | 691,059 |
| eg comme | 558,614 | 502,458 | (337,119) | (22,157) | (10.737) | 691,059 |
| | 909,152 | 604,738 | (377,432) | - | (8,537) | 1,127,921 |

Transfers

Clinics Appeal Fund was over with spending in the years 2011-12 & 2012-13. Hence the adjustment now made in 2014-15 accounts between General Fund and the Restricted.

12 Movement in funds (continued)

The Permanent Endowment Phillips Memorial Charity (income) is for the promotion of homeopathy.

The Permanent Endowment Samuel Goodenough Trust (income) is for the promotion of homeopathy.

The Homeopathic Post Graduate Teaching and Educations Fund (income) is for educational work.

The Veterinary Teaching and Research Fund is for research into veterinary homeopathy.

NHS Homeopathy appeal is for work undertaken to retain and develop NHS homeopathy services.

The Clinics Appeal Fund is for homeopathic clinics.

The John Ede Fund is for travel bursaries for doctors and pharmacists to attend conferences and Seminars abroad.

General Research Fund is mainly for other activities conducted in the persuance of homeopathic research activities.

The Manchester Homeopathic Clinic Fund is to fund the research agenda for the coming years.

The Mervyn Madge Fund is for 1) the naming of a section of the BHA's library focused on homeopathic pharmacy in memory of the late Christina Brenda Madge and 2) assisting pharmacists on advanced homeopathic training by providing bursaries to pharmacists enrolling on DFHom and MFHom courses.

Tanner Trust gift is targeted toward information seminars for Midwives, mums to be and new mums and active retired.

| 3 Analysis of net assets | rsis of net assets Permanent | | | | |
|---|------------------------------|-------------|-----------|-----------|--|
| $\mathcal{A}_{ij}(x) = \mathcal{A}_{ij}(x) + \mathcal{A}$ | Unrestricted | Restricted | endowment | Total | |
| Property of the property of the p | funds | funds | funds | funds | |
| : | - £ | . £ | £ | £ | |
| Funds balances at 31st August 2015 | 691,059 | 169,192 | 267,670 | 1,127,921 | |
| Represented by: | | | | | |
| Tangible fixed assets | 6,235 | - | . | 6,235 | |
| Investments | 574,926 | . (0) | 239,513 | 814,438 | |
| Cash at bank and in hand | 225,610 | | | 230,571 | |
| Other net current assets /(liabilities) | (115,712) | 165,095 | 27,294 | 76,677 | |
| | . | | | | |
| | 691,059 | 169,192 | 267,670 | 1,127,921 | |
| And the second of the second o | | | | | |

Notes forming part of the financial statements for the year ended 31 August 2015

14 Related parties

Ultimate controlling party

The Board of Trustees are the ultimate controlling party as set out by the governing document.

- (i) The Faculty of Homeopathy is a connected non-profit organisation, which shares certain staff with the British Homeopathic Association and shares a number of Council Members.
 - During the year the British Homeopathic Association made a grant of £50,000 At the Balance sheet date BHA was owed £83,438 (2014: £69,227).
- (ii) The William Kadleigh Memorial Fund is an unincorporated connected charity whose capital funds are held and managed by the British Homeopathic Association on behalf of the Kadleigh Committee. As at the Balance sheet date BHA owed £4,142 (2014:£3,693 was owed).
- (iii) Hahnemann House Trust is an unincorporated connected charity with The British Homeopathic Association and the BHA is the Trustee of the charity. At the year end Hahnemann House Trust was owed by the British Homeopathic Association £5,397 (2014: £4,522).
- (iv) Bath Homeopathic Hospital and Dispensary Trust is an unincorporated connected charity with the British Homeopathic Association and shares trustees. At the year end the Bath Homeopathic Hospital was owed £406 (2014: owed to £998) by the British Homeopathic Association and is included within debtors.

15 Pension

The British Homeopathic Association contributes to individual defined contribution schemes at the rate of 8% of salary. The pension cost charge represents contributions payable by the British Homeopathic Association to these schemes and amounted to £16,800 (2014: £11,620). There were no outstanding pension contributions as 31 August 2015 (2014: nil).