WHITPORT LIMITED REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE TWELVE MONTHS ENDED 31ST JANUARY 2012



REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31ST JANUARY 2012

The directors have pleasure in presenting their report and financial statements for the year ended 31st January 2012

Profit and business review

(144,239)

Group loss for the year Taxation charge thereon

(2,969)

Group loss after taxation

147,208)

Continuing low pricing within the industry and in particular above inflation increases in motor fuel, prevented the increase in turnover producing a more satisfactory result

The directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance, or position of the group

Principal activity

The principal activity of the group is the operation of depots and vehicles for export packing, overseas shipping, industrial storage, warehousing, household, office and industrial removals and haulage

Dividend

The directors recommend the payment of a final dividend at the rate of 2% distributing £80,000 (2011 £120,000) to shareholders

Principal risks and uncertainties

Fears of further recession together with the economic and monetary problems, especially in Europe, continue to affect the growth. The directors continue to monitor the situation and in particular its business risks

The group has a wide spread of customers and suppliers The credit risk is primarily attributed to its trade debtors, which are managed by running credit checks on new customers and by monitoring payments against contractual agreements

The group has an overdraft facility for £3,500,000 with Lloyds TSB Bank at a rate of 2% over bank base rate, which falls for renewal in November 2012 £2,727,719 of this facility was unutilised at the year end (2011 £1,418,519)

The group monitors cash flow as part of its day to day control procedures. The board considers cash flow projections on a monthly basis and ensures that appropriate facilities are available to be drawn upon as necessary

The directors have a reasonable expectation that the company and group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

The future

As before the long term future of the group remains positive. We continue to develop our services to the moving public, the corporate sector and overseas movers. There are several areas in the United Kingdom where we would like to have operational depots. We try to acquire businesses in these areas whenever a suitable business comes on the market.

Tangible fixed assets

Changes in tangible fixed assets are set out in note 8 of the financial statements

Charitable donations

During the year donations totalling £1,550 (2011 £1,900) were made for charitable purposes

Directors

Mr R H Jeans and Mr R J Nicklinson retire under the regulations of the company and offer themselves for re-election

REPORT OF THE DIRECTORS (Continued)

FOR THE YEAR ENDED 31ST JANUARY 2012

Directors' interests in ordinary shares

| | At 31.1.2012 | | <u>At 1 2 20</u> | <u>011</u> | |
|----------------|-------------------|-------------|------------------|-------------|--|
| | <u>Beneficial</u> | As Trustees | Beneficial | As Trustees | |
| M Howson-Green | 263,363 | 80,652 | 263,288 | 79,902 | |
| R J Nicklinson | 116,874 | 80,652 | 115,799 | 79,902 | |
| R H Jeans | 493,702 | - | 493,702 | - | |
| R W White | 301,233 | - | 300,158 | - | |
| D A Hoare | 59,581 | 80,652 | 58,506 | 79,902 | |

Directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and of the company, and of the profit or loss of the group and of the company for that period. In preparing the financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departure disclosed and explained in the financial statements, and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business

The directors are responsible for keeping adequate accounting records to show and explain the company's transactions which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of the directors

The directors of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangements in accordance with generally accepted accounting principles or practice

- (a) so far as the directors are aware, there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- (b) each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Personnel

The success of the group depends upon the skill and competence of the executive staff and operatives We are fortunate to have built up successful teams in all trading areas. The directors are happy to record their appreciation of the performance of our employees at all levels

Group companies are committed to the training and development of all employees and to a policy of internal promotion

In considering applications for employment from disabled people the group seeks to ensure that fair consideration is given to the abilities and aptitudes of the applicant while having regard to the requirements of the job for which he or she has applied

Employees who become unable to carry out the job for which they are employed are given individual consideration and depending on the nature, severity and duration of the disability may be considered for alternative work

Health and Safety precautions are kept under constant review with the aim of maintaining the highest standards

The group is committed to a policy of developing employee involvement and awareness on matters of concern to all employees throughout the group—Staff involvement will continue to be carried out at a local level both on a formal and informal basis

REPORT OF THE DIRECTORS (Continued)

FOR THE YEAR ENDED 31ST JANUARY 2012

Auditors

The auditors have indicated their willingness to continue in office and a resolution will be proposed at the Annual General Meeting re-appointing them, and fixing their remuneration

Creditor's payment policy

Payment terms are agreed with each supplier and every endeavour is made to adhere to them. During the year ended 31st January 2012 the group's average credit age was 25 days

Company status

The company is a Close Company

order of the Board

R J NICKLINSON Secretary

Date 13th June 2012

INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF

WHITPORT LIMITED

We have audited the group and parent company financial statements of Whitport Limited for the year ended 31st January 2012 which comprise the group profit and loss account, the group and company balance sheet, the group cash flow statement, the group statement of total recognised gains and losses and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities on page 2, the company's directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition we read all financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31st January 2012 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Fabrice Legris (Senior Statutory Auditor) For and on behalf of Westlake Clark Statutory Auditor

Date 13th June 2012

Nat West Bank Chambers 55 Station Road New Milton BH25 6JA

GROUP PROFIT AND LOSS ACCOUNT

| Note | | 2012 £ | 2011 £ |
|------|--|--------------------------|-----------------------------|
| 1 | Turnover Cost of sales | 24,894,082 24,695,514 | 20,467,443 20,015,816 |
| | Gross profit Administrative expenses | 198,568 317,520 | 451,627 307,854 |
| | | (118,952) | 143,773 |
| | Rents receivable | 15,408 | 14,300 |
| | Operating (loss)/profit | (103,544) | 158,073 |
| | Investment income | 1,220 | 753 |
| 2 | Interest payable | (102,324) (41,915) | 158,826 11,318 |
| 3 | (Loss)/profit on ordinary activities before taxation | (144,239) | 147,508 |
| 5 | Taxation | 2,969 | 72,646 |
| 15 | (Loss)/profit for year | (147,208) | 74,862 |
| 15 | The profit for year of Whitport Limited was | 369,754 | 379,700 |
| | The group's operations are classed as continuing | | |
| | STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES | £ | £ |
| | (Loss)/profit for year Currency translation differences | (147,208) (2,278) | 74,862 (<u>11,651</u>) |
| | | (149,486) | 63,211 |
| | NOTE OF HISTORICAL PROFITS AND LOSSES | £ | £ |
| | (Loss)/profit on ordinary activities before taxation | (144,239) | 147,508 |
| | Difference between previous years historical cost depreciation charge and actual depreciation charge for the year on the revalued amount | 3,669 | 3,669 |
| | | (140,570) | 151,177 |
| | Historical cost (loss)/profit after taxation | (143,539) | 78,531 |

BALANCE SHEET AND GROUP BALANCE SHEET

AS AT 31ST JANUARY 2012

| | | | Group | Whitport Limited | | |
|-------------|--|------------|-------------|---|---|--|
| <u>Note</u> | | 2012 | 2011 | 2012 | 2011 | |
| | Fixed assets | £ | £ | £ | £ | |
| 7 | Intangible assets | 195,469 | 211,199 | - | - | |
| 8 | Tangible assets | 10,753,232 | 10,694,765 | 4,464,152 | 4,655,145 | |
| 10 | Investments | | | 1,453,207 | 1,453,206 | |
| | | 10,948,701 | 10,905,964 | 5,917,359 | 6,108,351 | |
| | Current assets | | | | | |
| 11 | Debtors receivable within one year | 3,542,196 | 4,340,949 | 70,792 | 75,720 | |
| 11 | Debtors receivable after one year | 3,000 | 3,000 | 4,600,000 | 4,600,000 | |
| | Cash at bank and in hand | 150,689 | 139,866 | 500 | 500 | |
| | | 3,695,885 | 4,483,815 | 4,671,292 | 4,676,220 | |
| | Current liabilities | _ | | | | |
| 12 | Creditors due within one year | 4,246,742 | 5,283,314 | 1,083,918 | 1,561,294 | |
| | Net current (liabilities)/assets | (550,857) | (799,499) | 3,587,374 | 3,114,926 | |
| | Total assets less current liabilities | 10,397,844 | 10,106,465 | 9,504,733 | 9,223,277 | |
| 12 | Creditors due after more than one year | (702,053) | (195,988) | (533,361) | (533,359) | |
| 13 | Provisions for liabilities and charges | (291,796) | (276,996) | (293,996) | (302,296) | |
| | Net assets | 9,403,995 | 9,633,481 | 8,677,376 | 8,387,622 | |
| | Capital and reserves | | | | | |
| 14 | Called up share capital | 4,000,000 | 4,000,000 | 4,000,000 | 4,000,000 | |
| 15 | Revaluation reserve | 121,877 | 125,546 | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| 15 | Profit and loss account | 5,282,118 | 5,507,935 | 4,677,376 | 4,387,622 | |
| 16 | Equity shareholders' funds | 9,403,995 | 9,633,481 | 8,677,376 | 8,387,622 | |

Approved by the Board of Directors on 13th June 2012 and signed on its behalf by

Dellowe.

D A Hoare Chairman

CASH FLOW STATEMENT

| Note | | | 2012 ₤ | | 2011 £ |
|--------|--|-----|--------------|----|------------|
| 20 | Cash flow from operating activities | | 1,764,682 | (| 689,610) |
| 21 (a) | Returns on investment and servicing of finance | (| 40,912) | (| 7,188) |
| | Taxation | | 2,047 | (| 255,945) |
| 21 (b) | Capital expenditure and financial investment | (| 1,096,277) | (| 846,130) |
| | Equity dividends paid | (| 80,000) | (_ | 160,000) |
| | Cash inflow/(outflow) before use of liquid resources and finance | | 549,540 | (| 1,958,873) |
| | Financing | | 702,264 | _ | |
| 22 | Increase/(decrease) in cash in year | | 1,251,804 | (_ | 1,958,873) |
| REC | ONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DI | EB' | T £ | | £ |
| | Increase/(decrease) in cash in year | | 1,251,804 | (| 1,958,873) |
| | Cash inflow from increase in debt | (| 702,264) | - | |
| | Movement in net debt | | 549,540 | (| 1,958,873) |
| | Currency translation differences | (| 2,278) | (| 11,651) |
| | Net debt at 1st February 2011 | (| 1,941,615) | - | 28,909 |
| 22 | Net debt at 31st January 2012 | (| (_1,394,353) | (| 1,941,615) |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JANUARY 2012

1 Accounting policies

Basis of preparation and consolidation

The financial statements have been prepared under the historical cost convention modified to include the revaluation of a property in 1982 and in accordance with applicable accounting standards

The group accounts include the results of the company and its subsidiaries. The results of subsidiary undertakings acquired during the year are included in the consolidated profit and loss account from the date of their acquisition. Intra-group items have been eliminated

No profit and loss account is presented for the company as permitted by Section 408 of the Companies Act 2006

Turnover

The turnover of the group comprises the gross revenue, exclusive of value added tax

Depreciation and amortisation

Depreciation is provided on all tangible fixed assets with the exception of land and the cost of 999 year leases. The depreciation is on a consistent basis, at rates calculated to write off the cost of each asset evenly over its expected useful life, as follows.

Freehold buildings - over 50 years Long leaseholds - over 50 years

Short leaseholds - over the period of the lease

Motor vehicles - over 3 to 12 years
Plant - over 3 to 16 years

Goodwill

Goodwill arising on the acquisition of businesses since 1st October 1998 is amortised through the profit and loss account on a straight line basis over its estimated useful economic life of 20 years

Goodwill arising on acquisitions prior to 1st October 1998 was written off in the year of acquisition against reserves. This goodwill will be charged to the profit and loss account as appropriate on the subsequent disposal of the business to which it relates in accordance with FRS10.

Deferred taxation

Deferred tax is recognised in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date. Deferred tax is measured at the rate enacted at the balance sheet date

Leasing and hire purchase commitments

- (1) Rentals payable under operating leases are charged to income as incurred
- (11) The asset and related liability in respect of hire purchase commitments are recorded in the balance sheet at the inception of the agreement. Instalments are apportioned between finance charges and reductions of the appropriate liability.

Pensions

The group operates defined contribution pension schemes Payments are charged to revenue as incurred

Foreign currencies

Transactions denominated in foreign currencies are translated and recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate ruling at the balance sheet date. On consolidation the profit and loss account of the overseas subsidiary is translated at the average rate for the year, and the balance sheet at the closing rate.

NOTES TO THE FINANCIAL STATEMENTS

| 2 | Interest payable | 2012 | 2011 |
|---|--|----------------|---------------------|
| | | £ | £ |
| | Bank overdrafts and other loans repayable within 5 years, not | 31,613 | 11,318 |
| | by instalments Hire purchase repayable within 5 years by instalments | 10,302 | - |
| | Hire purchase repayable within 3 years by instantions | | |
| | | 41,915 | 11,318 |
| 3 | (Loss)/profit on ordinary activities before taxation | £ | £ |
| | is calculated after charging | 1,040,310 | 1,024,426 |
| | Depreciation of tangible fixed assets | 1,040,310 | 15,730 |
| | Amortisation of intangible fixed assets | 655,118 | 655,040 |
| | Operating lease rentals - land and buildings | 36,785 | 29,619 |
| | Hire of equipment | - - 7 , | • |
| | Auditors remuneration Statutory audit - parent | 8,500 | 8,400 |
| | - subsidiaries | 35,600 | 34,410 |
| | Tax services - parent | 2,146 | 900 |
| | - subsidiaries | 2,600 | 1,150 |
| 4 | Employees | £ | £ |
| • | Staff costs during the year | | |
| | Wages and salaries | 8,426,895 | 7,367,194 |
| | Social security costs | 730,916 | 647,581 |
| | Other pension costs | 148,343 | 141,103 |
| | Pension over-funding reclaimed (net of tax) | 20.000 | (17,831) 20,000 |
| | Pension reserve fund | 20,000 | 20,000 |
| | | 9,326,154 | 8,158,047 |
| | The average number of persons employed by the group during the year was | 478 | 419 |
| | De la la companya (archiding performance related honuses) | £ | £ |
| | Directors' remuneration (including performance related bonuses) Staff costs include the following remuneration in respect of directors | ~ | |
| | Fees | 55,875 | 55,875 |
| | Remuneration currently payable | 63,990 | 64,505 |
| | Remandration currently payable | | |
| | | 119,865 | 120,380 |
| | At 31st January 2012 no retirement benefits accrued for any of the directors | | |
| 5 | Taxation | £ | £ |
| , | The charge to taxation in the year comprised | | |
| | Current - UK | 1,850 | 87,850 |
| | - foreign | 2,084 | 3,116 |
| | Over provision in prior years | (515) | (5,020) |
| | | 3,419 | 85,946 |
| | Deferred - UK | (450) | (13,300) |
| | Deletted - OK | 2,969 | 72,646 |
| | | 2,707 | 72,010 |
| | Factors affecting future corporation tax | | |
| | The planned reduction in UK corporation tax rate | | |

NOTES TO THE FINANCIAL STATEMENTS

| 5 | Taxation (Continued) | | 2012 £ | 2011 £ |
|---|--|-------|--|--|
| | Current tax reconciliation (Loss)/profit on ordinary activities before taxation | (| 144,239) | 147,508 |
| | Tax on ordinary activities at 26 33% (2011 28%) Depreciation on properties Depreciation in excess of capital allowances Accelerated capital allowances Industrial buildings allowances Expenses (deductible)/not deductible for tax purposes Other Lower rate on overseas earnings Adjustments in respect of prior years | (((| 37,978) 42,084 192) 1,171) 381) 1,871 299) 515) | 41,302 44,753 11,414 (8,718) 1,124 2,179 (1,088) (5,020) |
| 6 | Dividends paid and proposed on equity shares Paid during the year 2010/11 Final - 2p (2010 3p) 2011/12 Interim - Nil (2011 1p) | | £ 80,000 - 80,000 | £ 120,000 40,000 |
| | For proposed current year final dividend see directors' report | | | |
| 7 | Intangible fixed assets – goodwill Group Cost At 1st February 2011 and at 31st January 2012 | | | £ 314,600 |
| | · · | | | 314,000 |
| | Amortisation At 1st February 2011 Charge for year | | | 103,401 15,730 |
| | At 31st January 2012 | | | 119,131 |
| | Net Book Value At 31st January 2012 | | | 195,469 |
| | At 31st January 2011 | | | 211,199 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JANUARY 2012

| 8 | Tangible fixed assets | Land and Buildings | Motor Vehicles | Plant and Equipment £ | Total |
|--|--|----------------------|--|-----------------------------------|---|
| | Cost or valuation At 1st February 2011 Additions | 9,333,503 | 8,553,890 1,126,505 | 4,078,340 34,891 | 21,965,733 1,161,396 |
| | Disposals Currency translation differences | | (739,152) (1,916) | (20,367) | (759,519) (1,916) |
| | At 31st January 2012 | 9,333,503 | 8,939,327 | 4,092,864 | 22,365,694 |
| | Depreciation At 1st February 2011 Charge for year Adjustment on disposals Currency translation differences | 2,168,182 164,380 | 6,018,260 688,820 (679,821) (1,028) | 3,084,526 187,110 (17,967) | 11,270,968 1,040,310 (697,788) (1,028) |
| | At 31st January 2012 | 2,332,562 | 6,026,231 | 3,253,669 | 11,612,462 |
| | Net book value At 31st January 2012 | 7,000,941 | 2,913,096 | 839,195 | 10,753,232 |
| | At 31st January 2011 | 7,165,321 | 2,535,630 | 993,814 | 10,694,765 |
| Included in land and buildings is the cost of land amounting to £1,414,982 | | | | | |
| | Cost or valuation at 31st January 2012 comprises Valuation 1982 Cost | 325,000 9,008,503 | | | |
| | | 9,333,503 | | | |

The net book value of motor vehicles includes £828,536 (2011 Nil) in respect of vehicles being acquired under hire purchase contracts, and depreciation thereon for the year amounted to £62,113 (2011 Nil)

| purchase contracts, and depreciation thereon for the year amounted to £62,113 (201 | l Nil) | | |
|--|----------------------|-----------|--|
| | Land and Buildings | | |
| | 2012 | 2011 | |
| Net book value | £ | £ | |
| Freehold | 6,098,599 | 6,232,892 | |
| Long leasehold | 874,310 | 901,911 | |
| Short leasehold | 28,032 | 30,518 | |
| | 7,000,941 | 7,165,321 | |
| If certain land and buildings had not been revalued, the cost and aggregate deprecia | tion would have been | n. | |
| | £ | £ | |
| Cost | 9,150,046 | 9,150,046 | |
| Aggregate depreciation | 2,259,182 | 2,098,471 | |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS

| 8 | Tangible fixed assets (continued) | _ | and and | Plant and Equipment | Total | | | |
|---|--|--------------------|-----------|------------------------|-----------|--|--|--|
| | Whitport Limited Cost | | £ | £ | £ | | | |
| | At 1st February 2011 | 5 | ,530,453 | 2,453,538 | 7,983,991 | | | |
| | Additions | J | در4,0در, | 2,433,336 | 7,763,771 | | | |
| | Disposals | | | (20,367) | (20,367) | | | |
| | At 31st January 2012 | 5 | ,530,453 | 2,433,171 | 7,963,624 | | | |
| | Depreciation | | | | | | | |
| | At 1st February 2011 | 1 | ,515,202 | 1,813,644 | 3,328,846 | | | |
| | Charge for year | | 99,724 | 88,869 | 188,593 | | | |
| | Disposals | | | (17,967) | (17,967) | | | |
| | At 31st January 2012 | 1 | ,614,926 | 1,884,546 | 3,499,472 | | | |
| | Net book value | | | | | | | |
| | At 31st January 2012 | 3 | ,915,527 | 548,625 | 4,464,152 | | | |
| | At 31st January 2011 | 4 | ,015,251 | 639,894 | 4,655,145 | | | |
| | Included in land and buildings is the cost of land amounting to £688,044 | | | | | | | |
| | | | | Land and | | | | |
| | | | | 2012 | 2011 | | | |
| | Net book value | | | £ | £ | | | |
| | Freehold | | | 3,041,217 | 3,113,340 | | | |
| | Long leasehold | | | 874,310 | 901,911 | | | |
| | | | | 3,915,527 | 4,015,251 | | | |
| 9 | Capital commitments | <u>Group</u> | | Whitport | Limited | | | |
| | | 2012 | 2011 | 2012 | 2011 | | | |
| | Authorised and contracted for | £ 24,245 | £ 517,038 | £ | £ | | | |
| | • | | | | | | | |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JANUARY 2012

10 Fixed asset investments - Shares in subsidiary undertakings £ At 1st February 2011 1,453,206 Additions At 31st January 2012 1,453,207 The share capital of the under mentioned subsidiary undertakings are wholly owned and comprise ordinary shares White & Co Plc E *Lawrence & Hall Limited White & Co of Scotland Limited *White Van Lines Limited E Landguard Property Investments Plc E *Whites Moving and Storage Spain S L SP Curtiss & Sons Limited Ε Record Management Limited E Grampian International Removers Limited Edinburgh Removals and Storage Limited S S Portsmouth Removals and Storage Limited Ε Security Self Storage Limited Е Lund-Conlon Removers & Storers Limited Southampton Removals and Storage Limited Ε Ε Moving and Storage Limited Artisan Removals Limited Ε Ε Milton Keynes Removals and Storage Limited Ε Archibald of Chichester Moving & Storage Limited Ε CSC Removals (UK) Limited Ε Ivybridge Moving & Storage Limited Ε Chichester Removals Limited Inverness Moving & Storage Limited Е

- E Incorporated in England and Wales
- S Incorporated in Scotland
- SP Incorporated in Spain local regulations require the company to prepare the accounts to 31st December Accounts for the year to 31st December 2011 have been consolidated

| 11 | Debtors | Grou | <u>Whitport</u> | Limited | |
|----|--|--------------|-----------------|-----------|-----------|
| | | 2012 | 2011 | 2012 | 2011 |
| | Amounts falling due within one year | £ | £ | £ | £ |
| | Trade debtors | 2,686,739 | 3,596,373 | 2,242 | 2,584 |
| | Corporation tax | 47,514 | 52,020 | 47,514 | 52,020 |
| | Prepayments and accrued income | 807,943 | 692,556 | 21,036 | 21,116 |
| | | 3,542,196 | 4,340,949 | 70,792 | 75,720 |
| | Amounts falling due after more than one year | | | | |
| | Trade debtors | 3,000 | 3,000 | - | - |
| | Amounts owed by subsidiary undertakings | - | | 4,600,000 | 4,600,000 |
| | | 3,000 | 3,000 | 4,600,000 | 4,600,000 |

^{*}Sub Subsidiaries

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JANUARY 2012

| Creditors | Grou | <u>Group</u> | | Whitport Limited | | |
|--|-----------|--------------|-----------|------------------|--|--|
| | 2012 | 2011 | 2012 | 2011 | | |
| Amounts falling due within one year | £ | £ | £ | £ | | |
| Current instalments due on hire purchase | 141,768 | - | • | - | | |
| Bank overdrafts | 842,778 | 2,081,481 | 842,778 | 1,235,393 | | |
| Trade creditors | 1,091,469 | 908,749 | 215 | 170 | | |
| Amount owed to subsidiary undertaking | · · · | , <u>-</u> | 144,495 | 232,342 | | |
| Corporation tax | 51 | 940 | · _ | , · | | |
| Other taxation and social security | 655,654 | 671,339 | - | - | | |
| Other creditors | 53,345 | 54,826 | 53,345 | 54,826 | | |
| Accruals and deferred income | 1,461,677 | 1,565,979 | 43,085 | 38,563 | | |
| | 4,246,742 | 5,283,314 | 1,083,918 | 1,561,294 | | |
| Amounts falling due after more than one year | | | | | | |
| Amounts owed to subsidiary undertakings | - | - | 533,361 | 533,359 | | |
| Hire purchase | 560,496 | - | - | - | | |
| Accruals and deferred income | 141,557 | 195,988 | | | | |
| | 702,053 | 195,988 | 533,361 | 533,359 | | |

Bank overdraft facilities are secured on certain properties and debtors of the group The bank overdraft of Whitport Limited is also guaranteed by White & Co Plc

| 13 | Provisions for liabilities and charges | <u>Group</u> | | Whitport Limited | | |
|----|---|---------------|-----------|------------------|-----------|--|
| | _ | £ | £ | £ | £ | |
| | Pensions | | | | | |
| | Balance 1st February 2011 | 220,496 | 205,246 | 220,496 | 205,246 | |
| | Net receipts | 15,250 | 15,250 | 15,250 | 15,250 | |
| | Balance 31st January 2012 | 235,746 | 220,496 | 235,746 | 220,496 | |
| | Deferred taxation | | | | | |
| | Excess capital allowances | 194,300 | 210,700 | 124,000 | 147,500 | |
| | Short term timing differences | (138,250) | (154,200) | (65,750) | (65,700) | |
| | | 56,050 | 56,500 | 58,250 | 81,800 | |
| | Total provisions | 291,796 | 276,996 | 293,996 | 302,296 | |
| 14 | Called up share capital | | | 2012 | 2011 | |
| | Allotted, called up and fully paid ordinary share | es of £1 each | | 4,000,000 | 4,000,000 | |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST JANUARY 2012

| 15 | Reserves | Revaluation Reserve | Profit and Loss |
|----|---|------------------------|-----------------|
| | Group | £ | £ |
| | At 1st February 2011 | 125,546 | 5,507,935 |
| | Transfer | (3,669) | 3,669 |
| | Loss for year | - | (147,208) |
| | Currency translation differences | • | (2,278) |
| | Dividend paid | | (80,000) |
| | At 31st January 2012 | 121,877 | 5,282,118 |
| | Whitport Limited | | 4 207 (22 |
| | At 1st February 2011 | - | 4,387,622 |
| | Profit for year | - | 369,754 |
| | Dividend paid | | (80,000) |
| | At 31st January 2012 | <u> </u> | 4,677,376 |
| 16 | Reconciliation of movement of shareholders' funds | 2012 | 2011 |
| | | £ | £ 74,862 |
| | (Loss)/profit for the year | (147,208) | (160,000) |
| | Dividends paid in year | (80,000) | |
| | Currency translation differences | (2,278) | (11,651) |
| | Decrease in shareholders' funds | (229,486) | (96,789) |
| | Opening shareholders' funds | 9,633,481 | 9,730,270 |
| | Closing shareholders' funds | 9,403,995 | 9,633,481 |
| 17 | Leasing and hire purchase commitments | £ | £ |
| | At 31st January group obligations were as follows | | |
| | Operating leases - land and buildings | 22.112 | 55.000 |
| | Annual rental on leases expiring within one year | 73,112 | 55,000 |
| | Annual rental on leases expiring between two and five years | 114,000 | 181,000 |
| | Annual rental on leases expiring after five years | 441,291 | 420,154 |
| | Hire purchase | 141 860 | |
| | Payable within one year | 141,768 | - |
| | Payable between two and five years | 560,496 | |
| | | 702,264 | |
| | Obligations under hire purchase are secured on the assets concerned | | |

18 Pension commitments

The group operates defined contribution pension schemes. The assets of the schemes are held separately from those of the group in independently administered funds. The pension cost charge represents contributions payable by the group to the funds and amounted to £148,343 (2011 £141,103) and at 31st January 2012 outstanding pension contributions were £16,771 (2011 £16,114)

The company also pays voluntary pensions and has a pension reserve fund for this purpose Pensions currently paid amount to £6,600

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WHITPORT LIMITED

NOTES TO THE FINANCIAL STATEMENTS

| 19 | Contingent liabilities | | | 2012 | 2011 |
|-----------|---|----------------------------|-----|--------------|-----------------|
| | At 31st January Whitport Limited guarantees | | | £ | £ |
| | Subsidiaries property leases | | | 270,564 | 307,294 |
| 20 | Reconciliation of operating profit to net ca | ash inflow from operating | | £ | £ |
| | Operating (loss)/profit | | (| 103,544) | 158,073 |
| | Depreciation | | • | 1,040,310 | 1,024,426 |
| | Amortisation of intangible fixed assets | | | 15,730 | 15,730 |
| | Decrease/(increase) in debtors | | | 801,808 | (2,228,419) |
| | (Decrease)/increase in creditors | | (| 3,022) | 327,180 |
| | Net increase in pension reserve | | | 13,400 | 13,400 |
| | , | | _ | 1,764,682 | (689,610) |
| | | | - | | · |
| 21 (a) | | in the cash flow statement | | £ | £ |
| | Interest received | | _ | 465 | 1,751 |
| | Interest paid | | (| 31,075) | (8,939) |
| | Interest element of hire purchase agreements | | (_ | 10,302) | |
| (b) | Capital expenditure and financial investment | | (_ | 40,912) | (7,188) |
| (0) | Sale of tangible fixed assets | | | 49,820 | 76,744 |
| | Purchase of tangible fixed assets | | (| 1,146,097) | (922,874) |
| | | | `- | , | \ |
| | | | (_ | 1,096,277) | (846,130) |
| (c) | | | | | |
| | Hire purchase financing | | | 755,808 | - |
| | Repayment of capital element of hire purchase finance | | (_ | 53,544) | |
| | | | _ | 702,264 | |
| 22 | Analysis of net debt | | | Exchange | |
| 24 | Analysis of her debt | At 1 2 2011 Cash Flow | | Movement | At 31.1.2012 |
| | | £ £ | - | £ | £ |
| | Cash at bank and in hand | 139,866 13,101 | (| 2,278) | 150,689 |
| | Overdrafts | (2,081,481)1,238,703 | ` | -,-,-, | (842,778) |
| | 5 V 1 3 1 4 1 5 1 | (| - | | \ |
| | Net Cash | (1,941,615)1,251,804 | (| 2,278) | (692,089) |
| | Hire purchase | |) _ | | (702,264) |
| | | (1,941,615) 549,540 | (, | 2,278) | (_1,394,353) |
| 22 | | | | 2012 | 2011 |
| 23 | Geographical turnover analysis | | | 2012 | 2011 |
| | The geographical analysis of turnover by origin | is given delow | | £ 22,652,544 | £ 18,390,471 |
| | UK Non LIK | | | | |
| | Non UK | | - | 2,241,538 | 2,076,972 |
| | | | | 24,894,082 | 20,467,443 |
| | The group operates branches in Guernsey and Je | rsey | | | |